



Greenply/2026-27  
July 24, 2026

**The Manager**

BSE Limited  
Department of Corporate Services  
Floor 25, P. J. Towers, Dalal Street  
Mumbai - 400 001  
Scrip Code: 526797

**The Manager**

National Stock Exchange of India Limited  
Exchange Plaza, Bandra Kurla Complex  
Bandra (E)  
Mumbai - 400 051  
Symbol – GREENPLY

Dear Sir/Madam,

**Sub: Presentation on un-audited financial results for the quarter ended 30<sup>th</sup> June, 2026**

With reference to the captioned subject, please find enclosed Presentation on un-audited financial results of Greenply Industries Limited for the quarter ended 30.06.2026.

Thanking you,

Yours faithfully,

**For GREENPLY INDUSTRIES LIMITED**

**KAUSHAL KUMAR AGARWAL  
COMPANY SECRETARY &  
VICE PRESIDENT-LEGAL**

Encl.: As above

**Greenply Industries Limited**

'Madgul Lounge', 5th & 6th Floor, 23 Chetla Central Road, Kolkata - 700027, West Bengal, India

T : +91 33 24500400, 30515000 | E : kaushal.agarwal@greenply.com | www.greenply.com | CIN : L20211WB1990PLC268743

Registered Office : 'Madgul Lounge', 6th Floor, 23 Chetla Central Road, Chetla, Kolkata - 700027, West Bengal, India



TRANSFORMING INDIAN SPACES

# ANALYST PRESENTATION

*Q1 FY2027*

*24<sup>th</sup> July 2026*

# Disclaimer

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Certain statements in this communication may be ‘forward looking statements’ within the meaning of applicable laws and regulations. These forward-looking statements involve a number of risks, uncertainties and other factors that could cause actual results to differ materially from those suggested by the forward-looking statements. Important developments that could affect the Company’s operations include changes in the industry structure, significant changes in political and economic environment in India and overseas, tax laws, import duties, litigation and labour relations.

All industry data has been collated from various industry sources and market reports. The said data is believed to have a reasonable level of accuracy.

Greenply Industries Limited (GIL) will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.



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- ❖ **Key Highlights**
- ❖ **Financial & Operating Performance**
- ❖ **Corporate Overview**
- ❖ **Marketing Activities**

# KEY HIGHLIGHTS

# Key results highlights- Consolidated

Figures in Rs crs

| Particulars                                                   | Q1 FY27 | Q1 FY26 | % Change<br>Y-o-Y | Q4 FY26 | % Change<br>Q-o-Q |
|---------------------------------------------------------------|---------|---------|-------------------|---------|-------------------|
| Revenue                                                       | 724.9   | 600.8   | 20.7%             | 776.2   | -6.6%             |
| Core EBITDA                                                   | 78.3    | 61.6    | 27.1%             | 93.2    | -16.0%            |
| Core EBITDA %                                                 | 10.8%   | 10.3%   | + 50 bps          | 12.0%   | -120 bps          |
| Other income                                                  | 1.8     | 13.2    | -86.2%            | 2.6     | -30.7%            |
| Share of (loss) of equity accounted Investees                 | -5.7    | -9.1    | 37.3%             | -6.6    | 13.4%             |
| Foreign exchange gain/(loss) as an adjustment to finance cost | 0.7     | -8.9    | 108.2%            | -3.2    | 122.5%            |
| Depreciation & Finance cost                                   | -25.6   | -25.0   | -2.6%             | -27.0   | -5.1%             |
| Profit Before Tax & Exceptional Items                         | 49.5    | 31.7    | 55.8%             | 59.0    | -16.2%            |
| Exceptional Items – Gain/(Loss) *                             | -       | 4.43    |                   | -15.2   |                   |
| Profit Before Tax                                             | 49.5    | 36.2    | 36.7%             | 43.8    | 12.8%             |
| Tax                                                           | -11.8   | -7.7    | 53.4%             | -12.8   | -7.6%             |
| Profit After Tax                                              | 37.6    | 28.5    | 32.2%             | 31.0    | 21.3%             |

\* Q4FY26 PAT was negatively impacted by Exceptional items of 15.2 crs which includes 9.48 Crs on account of provision for financial liability in GMEL and 2.70 Crs Provision for diminution in value of Investment against 19% stake in GMEL & 2.98 Crs loss allowance against advance paid.

| Details of Share of (loss) of equity accounted investees, Net of Tax | Q1 FY27 | Q1 FY26 | Q4 FY26 |
|----------------------------------------------------------------------|---------|---------|---------|
| Greenply Samet JV                                                    | -5.7    | -5.4    | -6.5    |
| GMEL , Dubai                                                         | -       | -3.6    | -       |
| Greenply Holdings, Singapore                                         | -       | -0.1    | -0.2    |
| Total                                                                | -5.7    | -9.1    | -6.6    |

# Key results highlights- Consolidated

| Consolidated Debt position (Rs/Crores) | June'26 | Mar'26 | Change<br>Q-o-Q | June'25 | Change<br>Y-o-Y |
|----------------------------------------|---------|--------|-----------------|---------|-----------------|
| Ply Business                           | 180     | 120    | 60              | 138     | 42              |
| MDF Business                           | 374     | 369    | 5               | 405     | -31             |
| Total Gross Debt                       | 554     | 489    | 65              | 543     | 11              |
| Net Debt                               | 533     | 461    | 72              | 538     | -5              |
| Equity                                 | 932     | 895    | 37              | 837     | 95              |
| Net D/E (Times)                        | 0.57    | 0.52   |                 | 0.64    |                 |
| Working Capital (Days) #               | 42      | 43     | -1              | 58      | -16             |

*#Working capital days are calculated on annualised basis.*

*\* Excluding inter-corporate debt*



# Key results highlights – India Ply business

| Plywood Business ^ (Standalone + Subsidiaries) |         |         |                |         |                |
|------------------------------------------------|---------|---------|----------------|---------|----------------|
| Particulars                                    | Q1 FY27 | Q1 FY26 | % Change Y-o-Y | Q4 FY26 | % Change Q-o-Q |
| Sales Volume (MSM)                             | 19.4    | 17.1    | 13.8%          | 22.8    | -14.9%         |
| Realisation (Rs/Sqm)                           | 265     | 255     | 3.8%           | 254     | 4.3%           |
| Revenue Plywood & Allied products              | 513.2   | 437.4   | 17.3%          | 578.1   | -11.2%         |
| Revenue Other products*                        | 13.4    | 16.4    | -18.6%         | 10.3    | 29.2%          |
| Revenue (Rs Crs)                               | 526.6   | 453.8   | 16.0%          | 588.5   | -10.5%         |
| Core EBITDA (Rs Crs)                           | 44.5    | 36.0    | 23.5%          | 61.2    | -27.3%         |
| Core EBITDA %                                  | 8.4%    | 7.9%    | +50 bps        | 10.4%   | -200bps        |
| PAT before exceptional Items (Rs Crs)          | 26.6    | 21.7    | 22.7%          | 39.5    | -32.5%         |
| Exceptional Items                              | -       | -1.2    |                | -15.2   |                |
| Reported PAT (Rs Crs)                          | 26.6    | 20.5    | 29.9%          | 24.3    | 9.5%           |

\*Other products include, PVC/WPC doors & frames Wallcovers, Veneers & Misc sales

# Key results highlights – India MDF business

| MDF Business                    |         |         |                   |         |                   |
|---------------------------------|---------|---------|-------------------|---------|-------------------|
| Particulars                     | Q1 FY27 | Q1 FY26 | % Change<br>Y-o-Y | Q4 FY26 | % Change<br>Q-o-Q |
| Sales Volume (CBM)              | 57,805  | 46,350  | 24.7%             | 62,021  | -6.8%             |
| Realisation (Rs/CBM)            | 33,525  | 31,763  | 5.5%              | 30,508  | 9.9%              |
| Revenue (Rs Crs) MDF & Allied   | 193.8   | 147.2   | 31.6%             | 189.2   | 2.4%              |
| Revenue (Rs Crs) Misc           | 1.9     | 0.1     | -                 | 0.3     | 645.3%            |
| Revenue (Rs Crs) Total          | 195.7   | 147.3   | 32.8%             | 189.4   | 3.3%              |
| Core EBITDA (Rs Crs)            | 33.9    | 25.6    | 32.2%             | 32.1    | 5.4%              |
| Core EBITDA (%)                 | 17.3%   | 17.4%   | -10bps            | 17.0%   | +30bps            |
| PAT without Forex (Rs Crs)      | 16.1    | 16.9    | -5.0%             | 16.7    | -3.9%             |
| Forex (Gain)/Loss on borrowings | -0.7    | 8.8     | -108.2%           | 3.2     | -122.5%           |
| Reported PAT (Rs Crs)           | 16.8    | 8.0     | 109.2%            | 13.5    | 24.5%             |

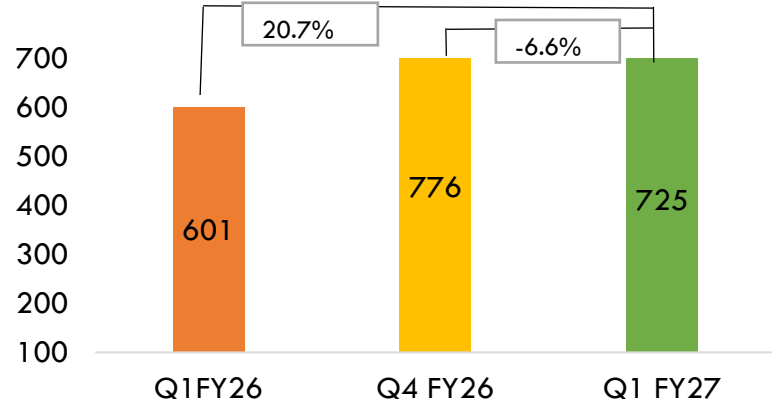
| MDF Revenue breakup by category |         |         |                   |         |                   |
|---------------------------------|---------|---------|-------------------|---------|-------------------|
| Particulars                     | Q1 FY27 | Q1 FY26 | % Change<br>Y-o-Y | Q4 FY26 | % Change<br>Q-o-Q |
| MDF Boards                      | 150.9   | 120.6   | 25.1%             | 157.6   | -4.2%             |
| Pre- Lam Boards                 | 42.9    | 26.6    | 61.3%             | 31.6    | 35.6%             |
| Total (Rs Crs)                  | 193.8   | 147.2   | 31.6%             | 189.2   | 2.4%              |

# FINANCIAL & OPERATING PERFORMANCE

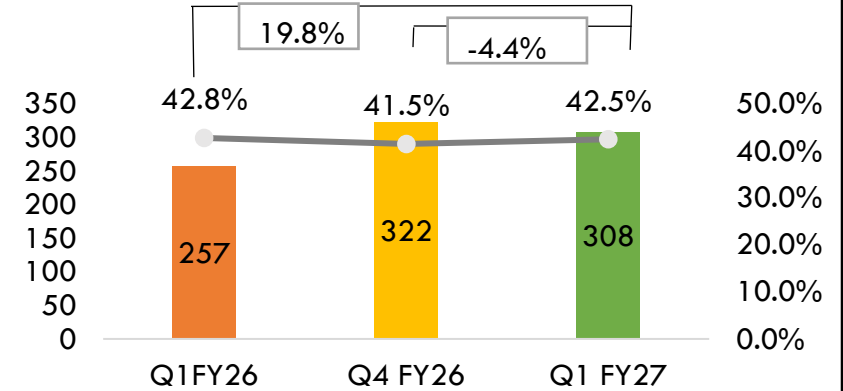
# Consolidated P&L –Q1 FY27

Revenue growth of 20.7% YoY

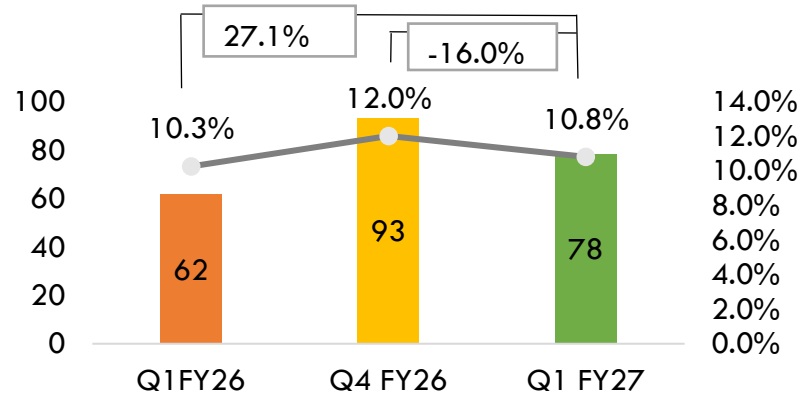
Revenue-Rs. Crores



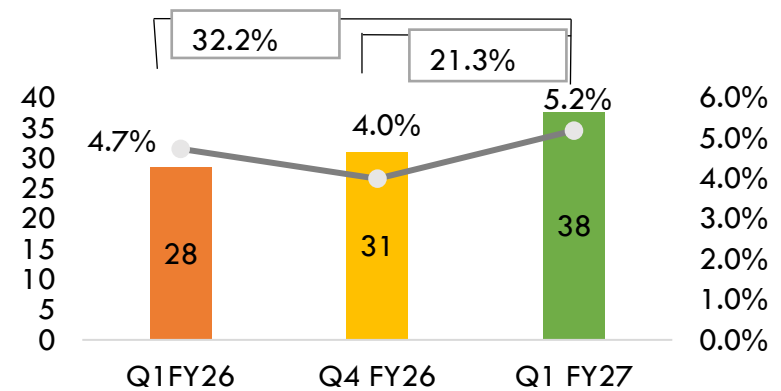
Sales Minus COGS - Rs. Crores, Margin %



Core EBITDA- Rs. Crores, Margin %



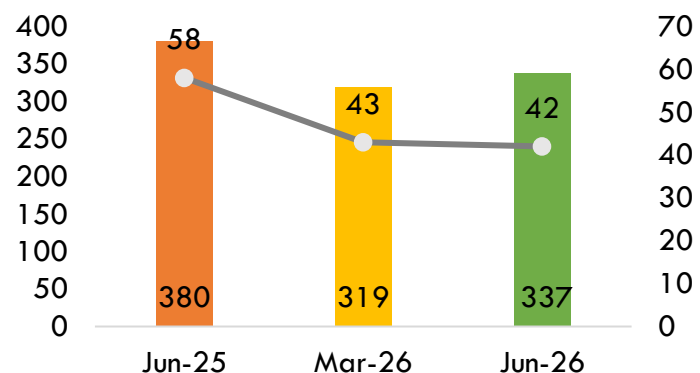
PAT - Rs. Crores, Margin %



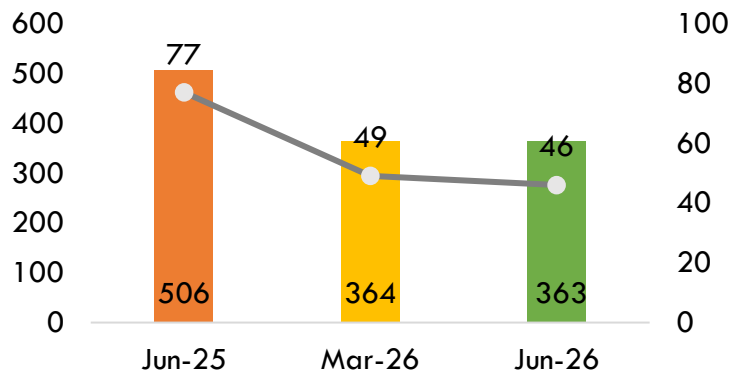


# Consolidated Ratios

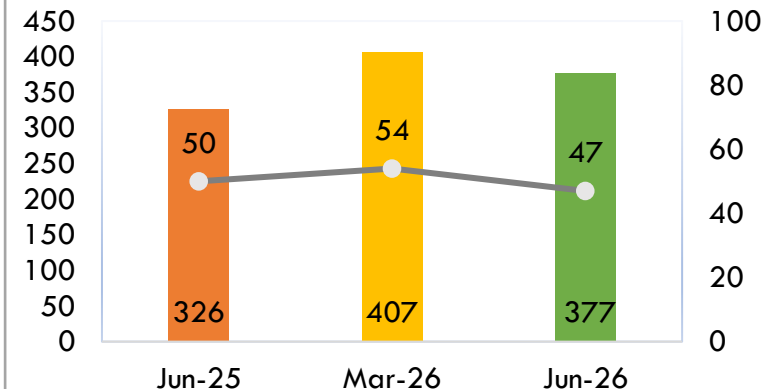
**Working Capital- Rs. Crores, days\***



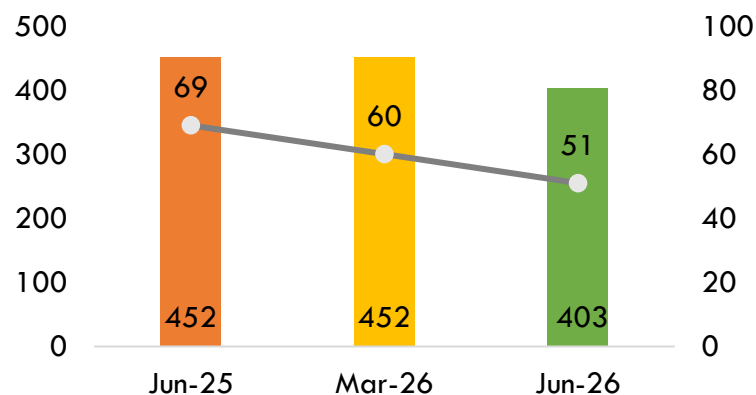
**Inventories- Rs. Crores, days\***



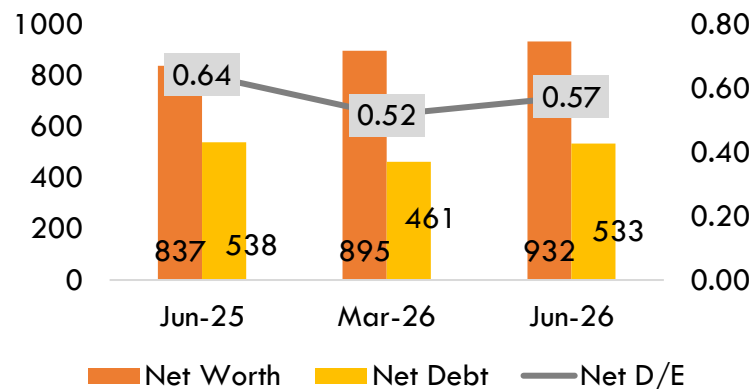
**Receivables- Rs. Crores, days\***



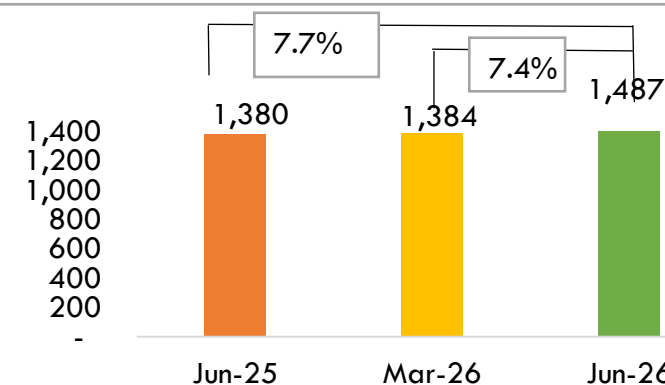
**Payables- Rs. Crores, days\***



**Net Worth & Net Debt- Rs Crores, Net D/E times**



**Capital Employed- Rs. Crores**

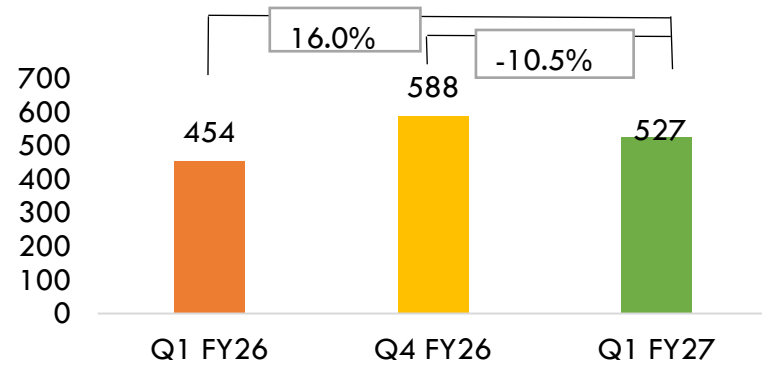


\* Annualised for non-year ending periods.

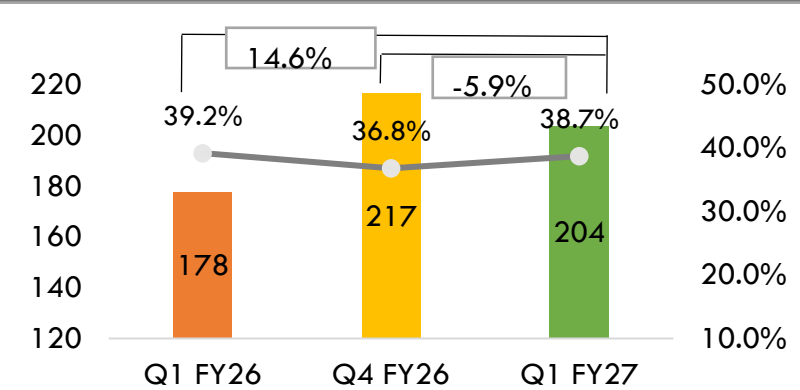
# India Plywood Business^ - P&L-Q1 FY27

Revenue growth of 16.0% YoY

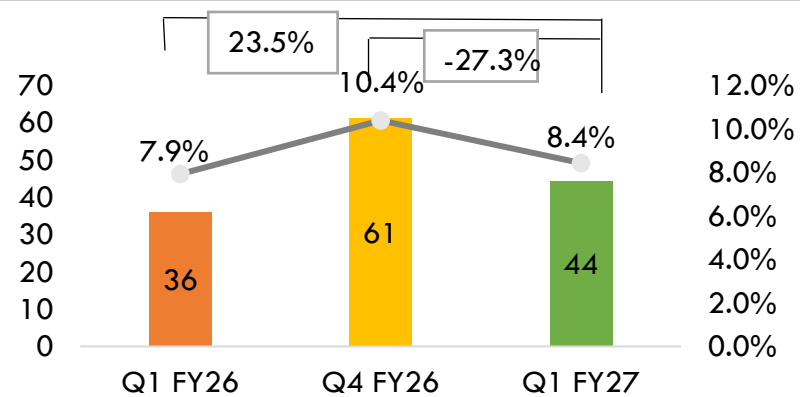
Revenue- Rs. Crores



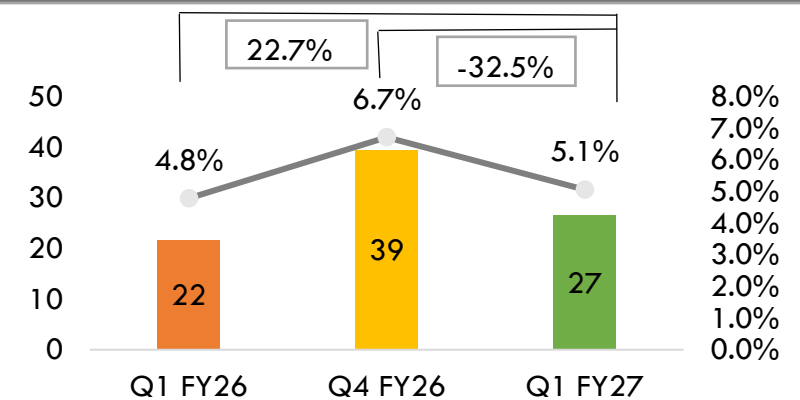
Sales Minus COGS - Rs. Crores, Margin %



Core EBITDA- Rs. Crores, Margin %



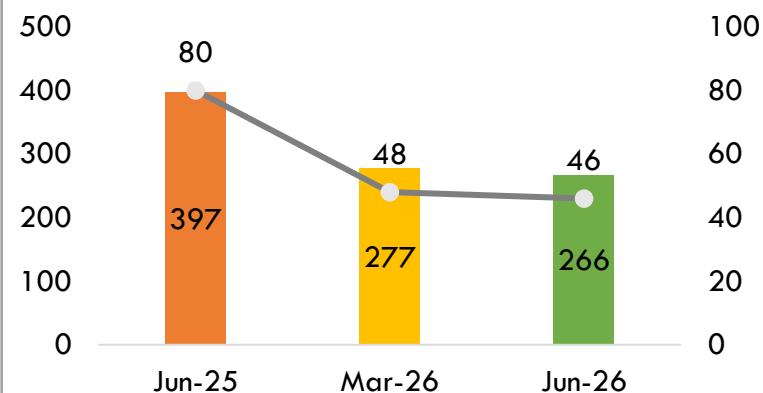
PAT before exceptional items - Rs. Crores, Margin %



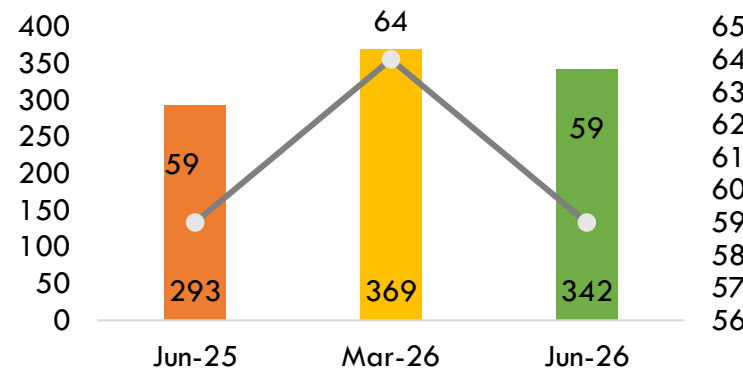
^Plywood business is a sum of standalone numbers & subsidiaries (after eliminations)

# India Plywood Business^ - Ratios

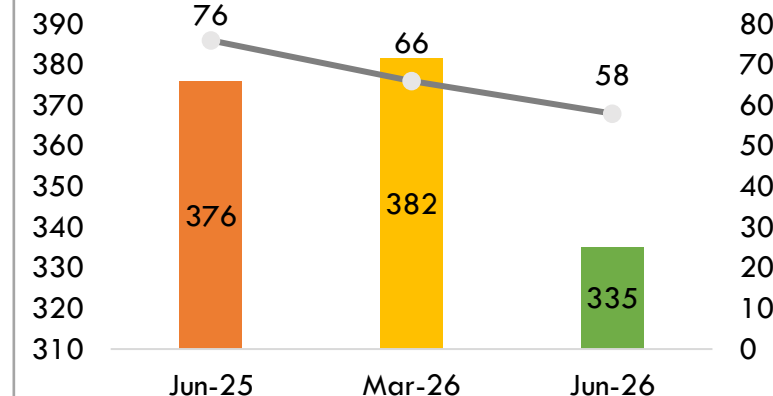
**Inventories- Rs. Crores, days\***



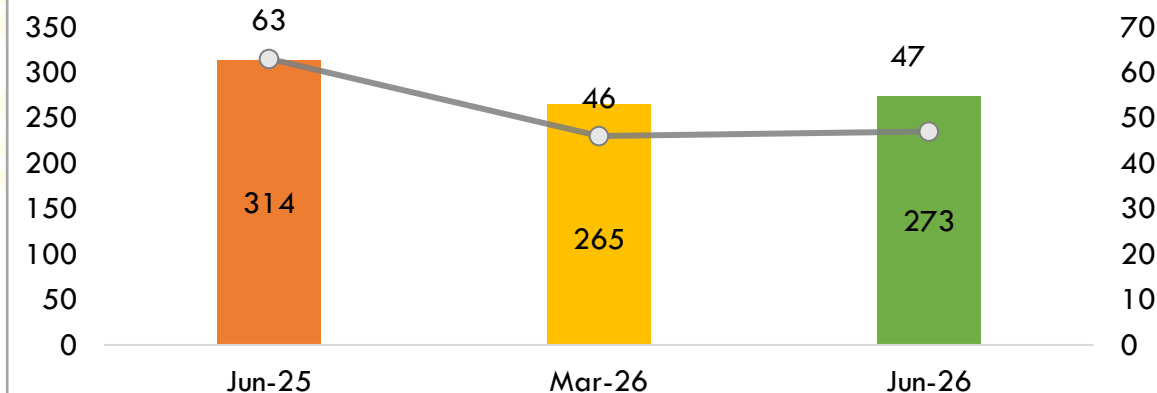
**Receivables- Rs. Crores, days\***



**Payables- Rs. Crores, days\***



**Working Capital- Rs. Crores, days\***



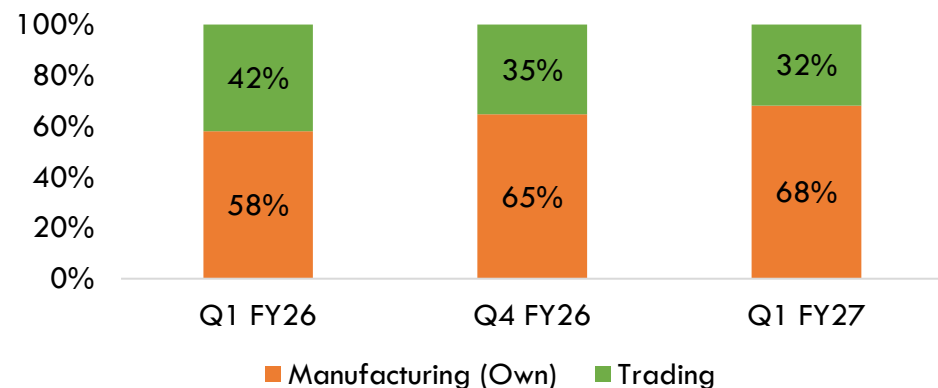
\*Annualised for non-year ending periods.

^Plywood business is a sum of standalone & subsidiaries (after eliminations)

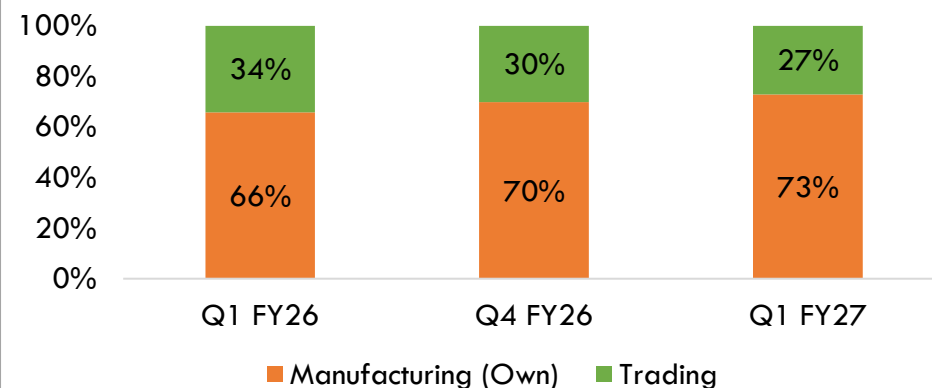
# India Plywood Business^ - Operating Metrics Q1 FY27

Developing a healthy mix of manufacturing & trading portfolio yielding better ROEs

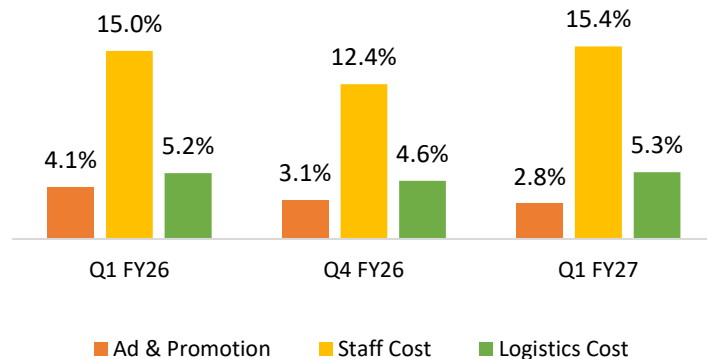
Sales breakup- Volume-wise



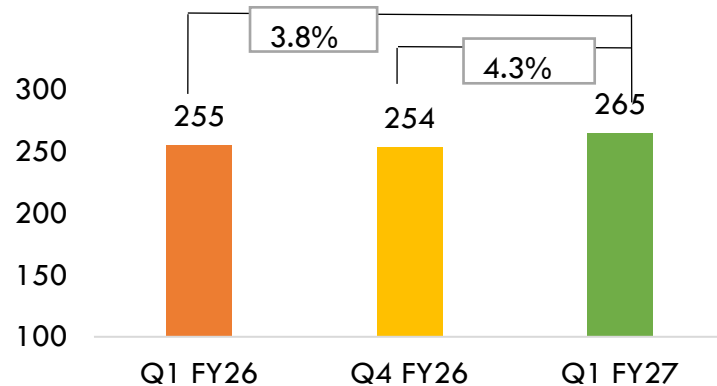
Sales breakup- Value-wise



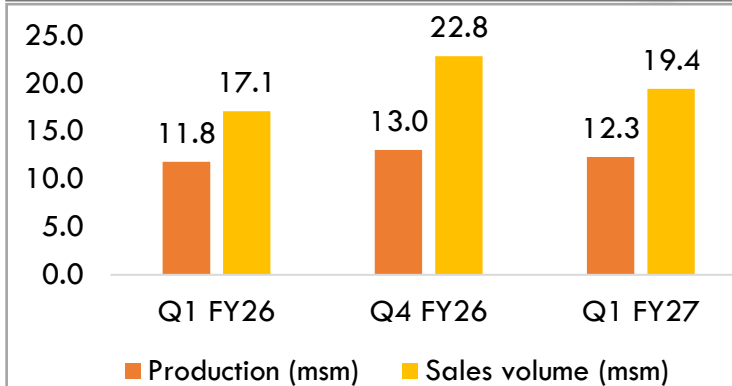
Major expenses as % of sales



Realisations (Rs./Sqm)



Operating Metrics

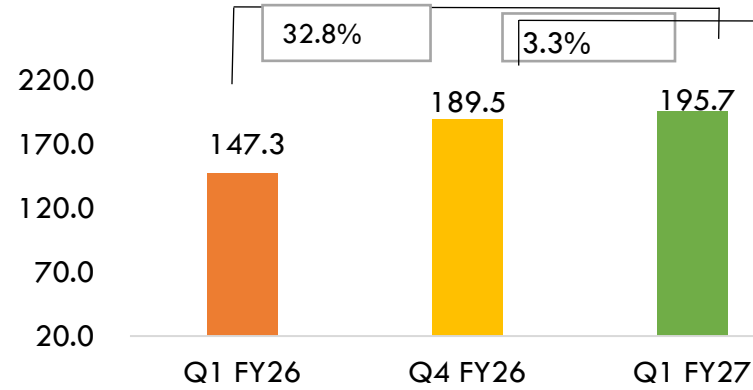




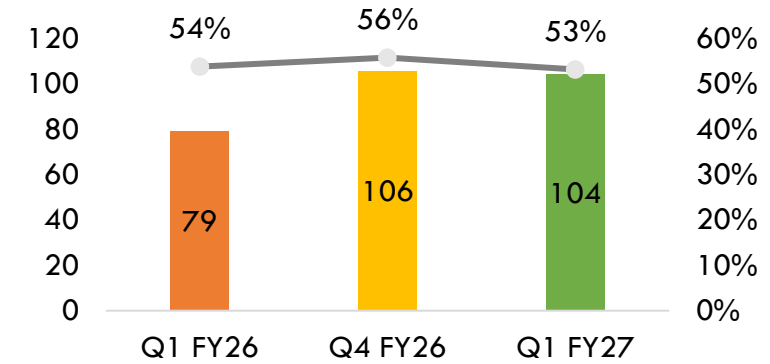
# India MDF P&L- Q1 FY27

Revenue growth of 32.8% YoY

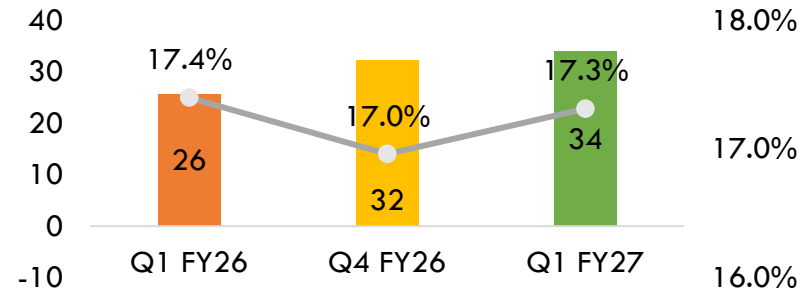
Revenue- Rs. Crores



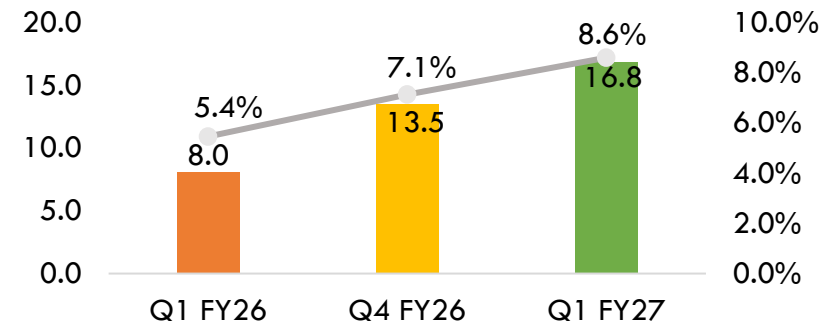
Sales Minus COGS - Rs. Crores, margin %



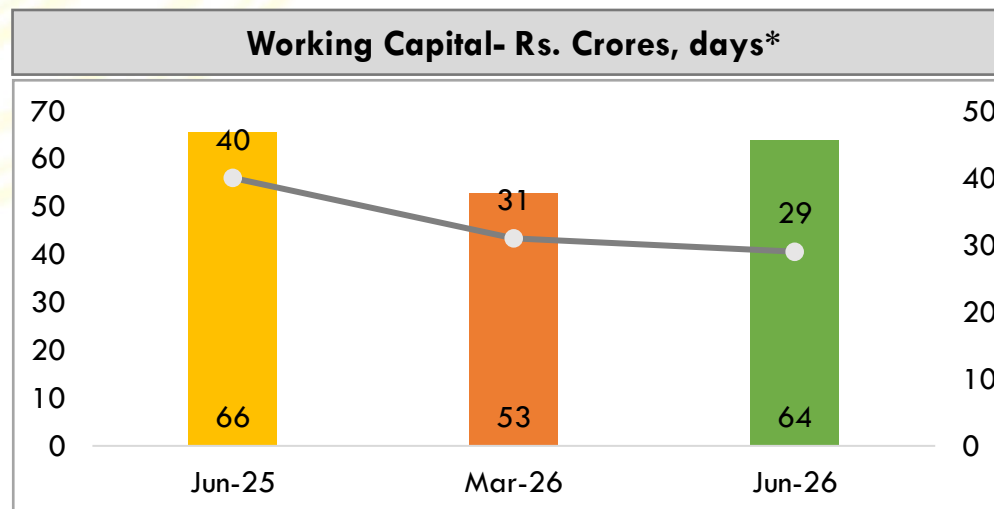
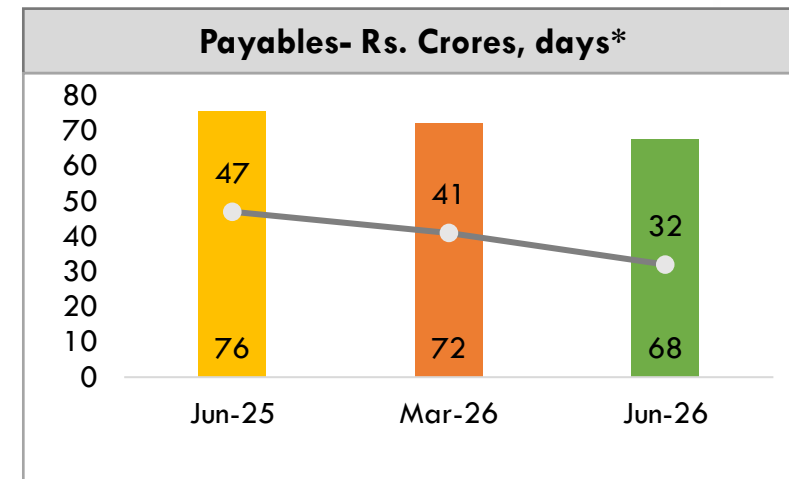
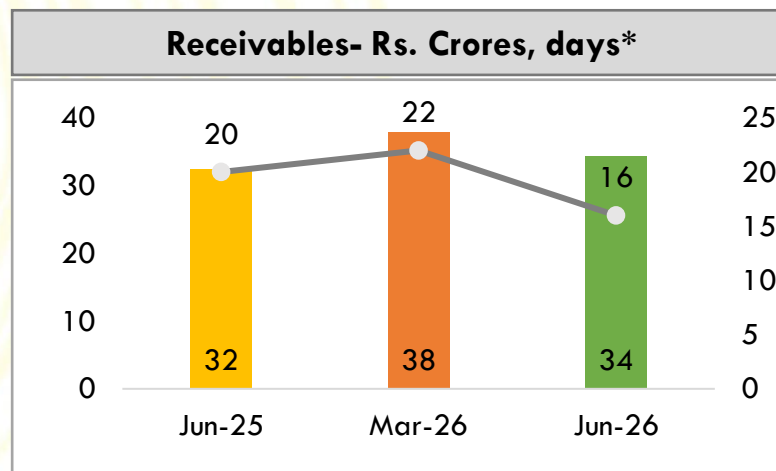
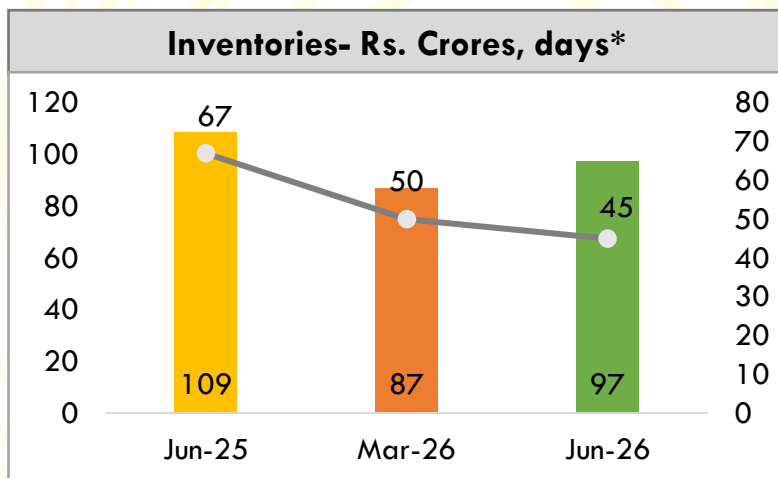
Core EBITDA- Rs. Crores, Margin %



PAT- Rs. Crores



# India MDF Business Ratios



\*Annualised for non-year ending periods.

# Updates on the Furniture Hardware JV- Greenply Samet

- Financial performance – Q1 FY'27
  - Revenue at Rs 13.61 crores. (100%)
  - Share of PAT loss was Rs 5.7 Crores (50% our share)
- Equity Investment till date Rs 105 Crs by GIL.
- New dealers' appointment in Q1 FY'27 is 127 and total dealers at the end of June'26 were 686.(active dealers)



Hinge Systems



Lift-Up Door Systems



Side - Mount Slides



Undermount slides

# CORPORATE OVERVIEW



# Greenply at a Glance

**One of the largest**  
Interior  
infrastructure  
brands in India

**40+**  
Years of experience  
in delivering quality  
plywood products

**Listed in NSE &  
BSE-Rs. 3,500+**  
crores  
Market Cap

**Wood based products**  
Plywood, MDF, Veneers,  
Doors, PVC/WPC  
boards, Furniture fittings

**E-0**  
India's first Zero  
Emission plywood



**Rated AA-**  
Long term Debt  
**Rated A1 +**  
Short Term Facilities  
(**CARE & India  
Ratings**)

**3000+**  
Dealer Distribution  
Network

**1100+**  
Cities, Towns &  
Villages Serviced

State-of-the-art  
facilities in India at  
strategic locations

First to set  
Guinness World  
Record in wood  
panel industry

Greenply Offering “box” to “Wood & Allied Category Product Offerings”

# Pioneering brand with several innovations



Zero Emission Ply

To receive FSC certification

Lifetime Warranty Ply

Structural Grade Ply

Carpenter Recognition (HKS)

To Plant 50 Mn Trees



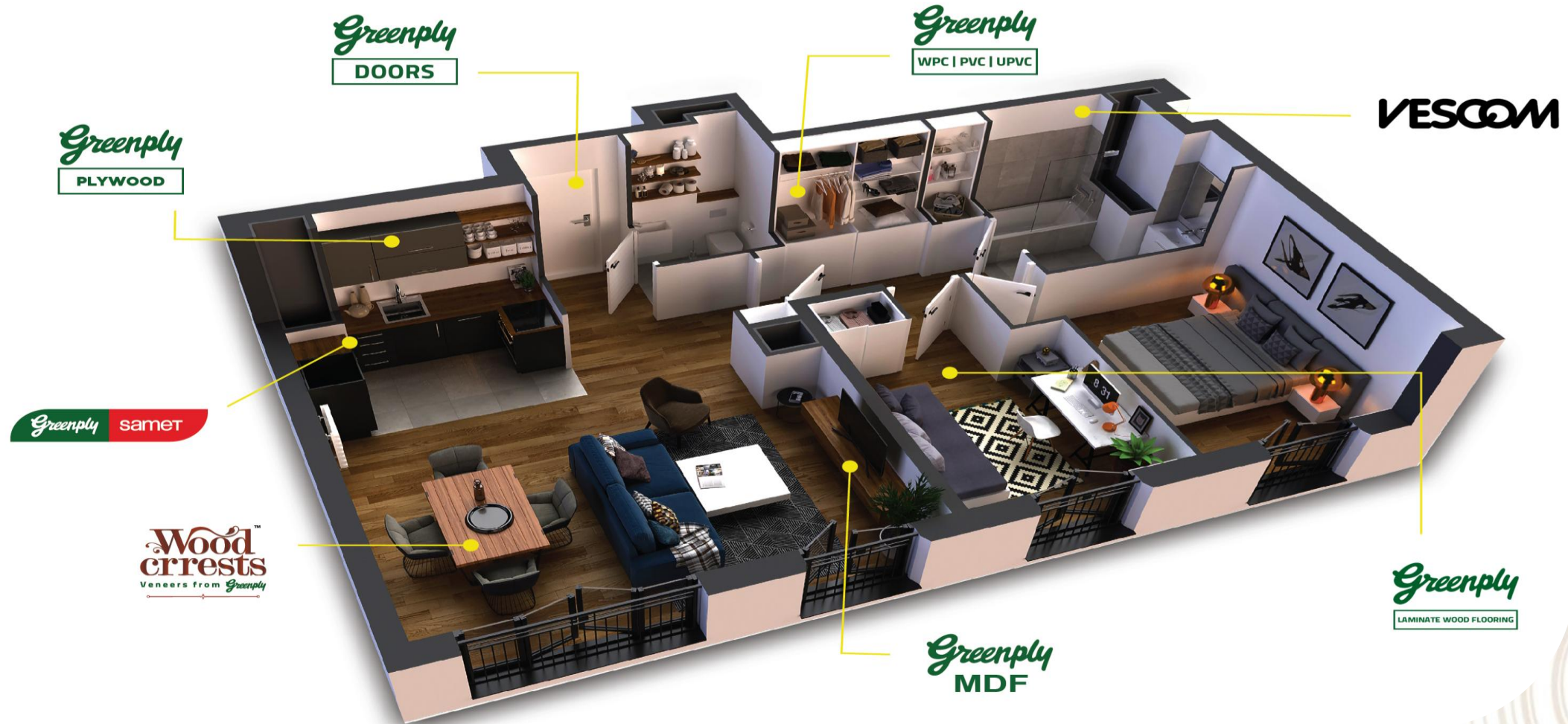
# Strategic Outlook





# A Comprehensive Portfolio for Every Interior Space

**Greenply**  
HAR ZARURAT KA REPLY





# Greenply Manufacturing Capacities

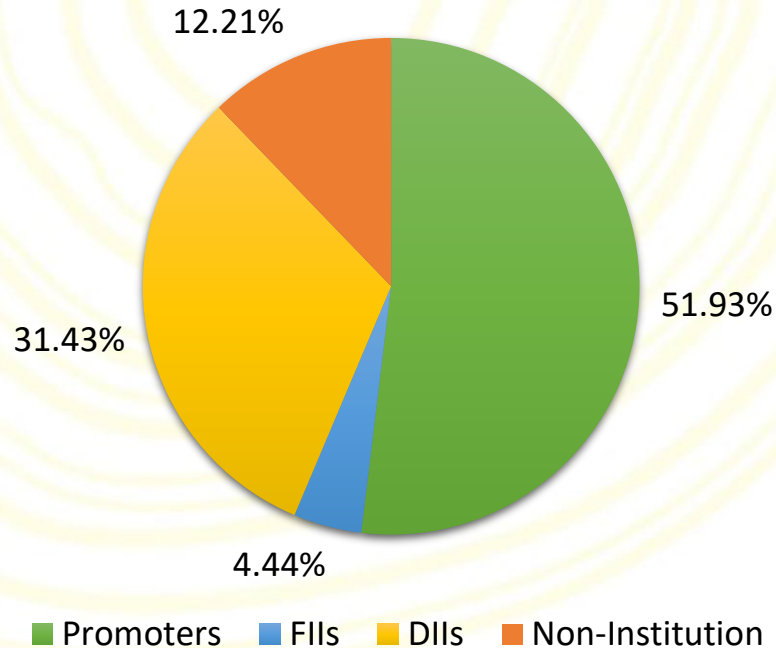
| Plywood & allied (Own Manufacturing ) Location | Capacity (Mn SQM pa) |
|------------------------------------------------|----------------------|
| Bamanbore, Gujarat                             | 20.20                |
| Sandila, Lucknow (U.P.)                        | 13.50                |
| Kriparampur, West Bengal                       | 11.00                |
| Tizit, Nagaland                                | 8.10                 |
| Odisha (work in progress)                      | 13.5                 |
| <b>Total Capacity</b>                          | <b>66.3</b>          |

| MDF Manufacturing Location     | Capacity (CBM / Annum) |
|--------------------------------|------------------------|
| Vadodara, Gujarat              | 3,00,000               |
| Vadodara, Gujarat Line 2 (WIP) | 2,10,000               |



# Ownership & Stakeholder Value Creation

Shareholding Pattern- 30<sup>th</sup> June 2026



Major Institutional Shareholders – 30<sup>th</sup> June 2026

| Major Institutional Shareholders | Shareholding % |
|----------------------------------|----------------|
| *Mirae Mutual fund               | 12.75          |
| HDFC Mutual Fund                 | 7.17           |
| Tata Mutual Fund                 | 5.77           |
| Canara Robeco Mutual Fund        | 2.62           |
| Bandhan Mutual Fund              | 2.11           |
| Aditya Birla Mutual fund         | 1.12           |
| SBI Contra Fund                  | 1.08           |

*\*Mirae Mutual Fund consists of*  
*Domestic : Mirae asset ELSS tax saver Fund*  
*Foreign : Mirae asset India Small-mid CAP focus equity master Investment Trust*  
*Mirae asset India Mid CAP Equity Fund*

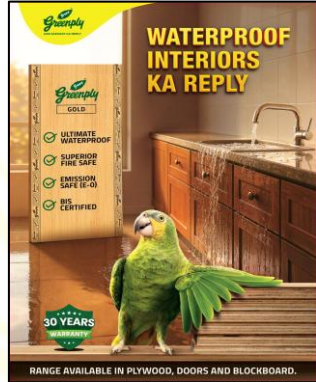
**A diversified holding structure aiming at value creation for shareholders**

# MARKETING ACTIVITIES



# Building Consumer Trust through Impactful Campaigns

## Brand Campaign – Green



**Objective :** Drive preference among high-value, quality-conscious consumers

### Strategy

- Premium storytelling around durability & performance
- Highlight superior product feature (Waterproof, Fire Retardant, E-0)

## Brand Campaign – Ecotec



**Objective :** Convert unbranded plywood users to branded category

### Strategy

- Strong value for money communication
- Kaam Sahi, Damm Sahi

## Brand Campaign – MDF



**Objective :** Strengthen presence in OEM and institutional segment

### Strategy

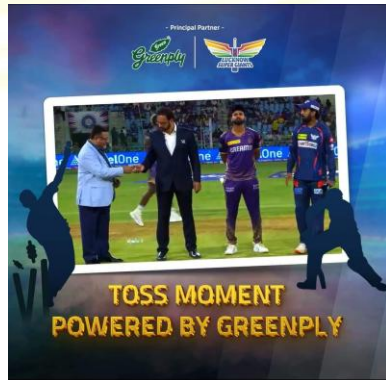
- Product performance-led communication
- Focus on strength, consistency & machinability

**“A differentiated marketing approach across segments enables Greenply to capture the full market spectrum — from premium consumers to mass buyers to institutional trade.”**



# Driving Brand Visibility & Imagery

## Sports Association - IPL



## Purpose led Initiatives



## Impact Associations





# Engaging, Enabling & Elevating Our Contractor Community

## Influence Channel



## Wellbeing Programme



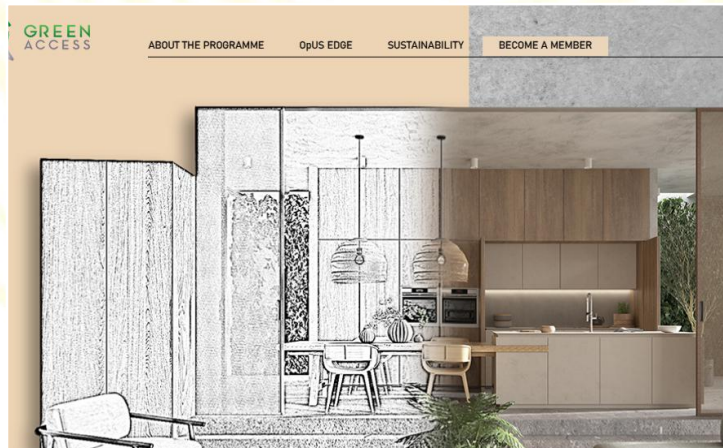
## Skill Recognition Platform – Community





# Designing meaningful connection with Architects

## Influence Channel



## Sustainability Bridge



## Community Engagement





# Awards & Recognition



Great Place to Work-  
Three times in a row  
(2020, 2021, 2022)



India's Most trusted  
Brand- 2022



Best Green  
Manufacturing  
Company- 2022



Economic Times  
Sustainable  
Organisations Award -  
2023



Guinness World Record  
2026



# THANK YOU

For further information, please contact

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Kolkata - 700027, West Bengal, India  
Phone: (033)-3051-5000  
Fax: (033)-3051-5010  
Email: [investors@greenply.com](mailto:investors@greenply.com)  
Website: [www.greenply.com](http://www.greenply.com)