

RESULTS PRESENTATION

Second Quarter, Financial Year 2015



DISCLAIMER

Some of the statements in this communication may be 'forward looking statements' within the meaning of applicable laws and regulations. Actual results might differ substantially or materially from those expressed or implied. Important developments that could affect the Company's operations include changes in industry structure, significant changes in political and economic environment in India and overseas, tax laws, import duties, litigation and labor relations

AGENDA

Overview

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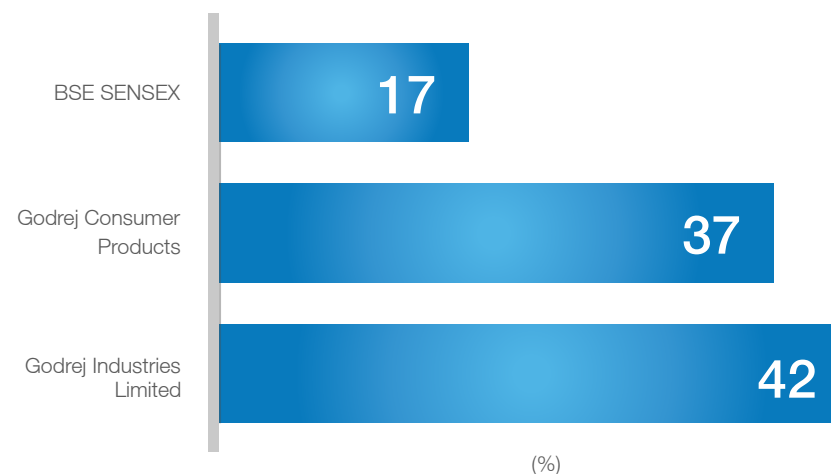
GODREJ GROUP

- Established in 1897
- \$ 4.2 billion in annual revenue¹
- 600 million people use a Godrej product every day²
- Godrej ranked as 2nd most trusted Indian brand³
- \$2.8 billion brand valuation by Interbrand⁴
- Amongst India's most diversified and trusted conglomerates
- Real estate identified as one of the key growth businesses for the Group

1. Group Revenues in FY14
2. Godrej Group internal study
3. The Brand Trust Report 2013
4. Interbrand study done in 2011

Value Creation for Investors

13 Year CAGR



Note: CAGR calculated for closing prices as of 18th June, 2001 and 30th September 2014



Godrej & Boyce



Godrej Industries



Godrej Properties



Godrej Consumer

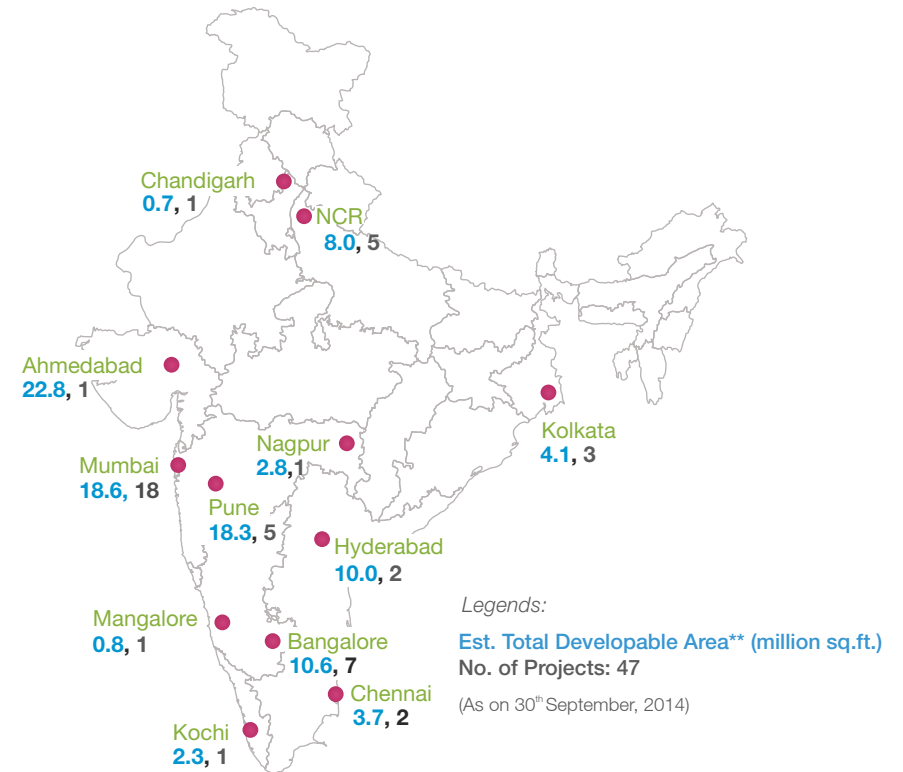


Godrej Agrovet

GODREJ PROPERTIES

- Established in 1990
- Presence in 12 cities across India
- Real estate worth over ₹ 5,000 crore sold in the past two years
- 100 million sq.ft. of real estate to develop across India
- Differentiated asset-light business model
- 80 awards received in the past 5 years

* As on 30th September, 2014



**Total area under the project, irrespective of revenue/profit/area sharing arrangement



GODREJ GARDEN CITY
AHMEDABAD



GODREJ PLATINUM
BENGALURU



GODREJ PALM GROVE
CHENNAI



GODREJ FRONTIER
GURGAON



GODREJ PRAKRITI
KOLKATA



GODREJ PLATINUM
MUMBAI

STRENGTHS

Godrej Brand

- Godrej ranked as the 2nd most trusted Indian brand in the 2013 Brand Trust Report¹
- 600 million people use a Godrej product every day²
- GPL brings the Godrej brand's reputation for trust and quality to the real estate sector

Effective Land Sourcing Model

- Competitive advantage in executing joint development projects
- Asset light, capital efficient and high ROE development model

Strong Project Pipeline

- Added 18 projects with ~ 23.8 million sq.ft. saleable area in the last ten quarters³
- Access to Group's land bank across India (e.g. Vikhroli)

Corporate Governance

- Strong independent Board committed to best practices of corporate governance with focus on investor interests and shareholder value
- GPL benefits from trust amongst stakeholders in realty market that is characterized by opaque practices

Access to Capital

- Confidence of capital markets: Demonstrated by successful IPO, IPP, Residential Co-investment Platform and Rights issue
- Project level equity dilution to mitigate risk and remain capital efficient
- Low bank funding rates for GPL

1. Brands ranked higher than Godrej: Nokia, Samsung, Sony, BMW & Tata Tea

2. Based on Godrej Group Internal Study

3. Total saleable area under projects, irrespective of the revenue / profit / area sharing arrangement. Includes 1.3 million sq.ft. of saleable area of the Badlapur project in Mumbai where the partnership agreement was signed in September 2014 but registration and announcement happened in the first week of October 2014

GROWTH PERFORMANCE

GPL has delivered strong and consistent growth in the last decade

PARTICULARS	FY 2014	FY 2004	CAGR
Revenue (INR Cr.)	1,254	29	46%
EBIDTA (INR Cr.)	358	6	50%
Profit Before Tax (INR Cr.)	347	5	54%
Net Profit After Tax (INR Cr.)	159	2.5	52%
Booking Value (INR Cr.)	2,438	183	30%
Total development portfolio of GPL (Mn sq.ft.) (excluding completed projects)	100	2	48%

STOCK PERFORMANCE

GPL stock has substantially outperformed the BSE Realty Index since its IPO in 2010



Returns since IPO listing :-

GPL : 3% | SENSEX : 52% | BSE Realty: -59%

Based on closing prices from 4th Jan 2010 to 30th September 2014;

IPO price adjusted to factor in Rights issue price and stock split

(Source: BSE)

CORPORATE GOVERNANCE

The Board is strongly committed to best practices of corporate governance with a focus on investors interests and shareholder value

The Independent Directors on the GPL Board are:

Keki B. Dadiseth

- Served as Chairman of Hindustan Unilever Limited and as Director and Member of the Executive Committee at Unilever PLC and Unilever NV
- Fellow of the Institute of Chartered Accountants of England & Wales
- Holds Board positions at The Indian Hotels Co. Limited, Britannia Industries Limited, Piramal Enterprises Limited and Siemens Limited. Holds Advisory positions at Accenture Services Pvt Limited, Pricewaterhouse Cooper Pvt. Limited, Indian School of Business and World Gold Council
- Chairman of the convening board of Marsh & McLennan Inc. India

S. Narayan

- Served as Economic Advisor to the Prime Minister of India
- Serves on the Board of Directors at Apollo Tyres Limited and Dabur India Limited

Lalita D. Gupte

- Chairperson of ICICI Venture Funds Management Company Limited
- Board position: Bharat Forge Limited, Sesa Sterlite Limited and Kirloskar Brothers Limited

Pranay Vakil

- Chairman of Praron Consultancy India Pvt. Ltd
- Associated with FICCI Real Estate Committee
- Served as Chairman of Knight Frank India

Amit B. Choudhury

- Serves on the Board of Godrej Industries Limited, Vora Soaps Limited, Wadala Commodities Limited and Godrej Agrovet Limited

Pritam Singh

- Served as the Director at IIM Lucknow. Serves as Director of Hero MotoCorp Limited, Parsvnath Developers Ltd and also member on the local board of Reserve Bank of India
- Conferred 'Padma-Shri', one of India's highest civilian honors in 2003

Amitava Mukherjee

- 20 years of Investment Banking experience
- Served as Managing Director and Board member both at Lazard India and Ambit Corporate Finance

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KEY OPERATIONAL HIGHLIGHTS

Business Development Highlights

- Added 1 new project with 1.3 million sq.ft. of saleable area in Q2 FY15 at Badlapur in Mumbai

Sales Highlights

- Over 150,000 sq.ft. of sales in 5 separate cities (Mumbai, Gurgaon, Bangalore, Ahmedabad, Kolkata)
- Crossed 1 million sq.ft. in sales for the third consecutive quarter
- 177% growth in volume and 164% growth in value of sales

Other Highlights

- ICRA has upgraded long term rating of Godrej Properties to AA- from A+
- Delivered 200 apartments in Phase 1 of Godrej Anandam, Nagpur in September 2014
- 19 awards received in Q2 FY15

BUSINESS DEVELOPMENT HIGHLIGHTS

Added 1 new project with 1.3 million sq.ft. of saleable area in Q2 FY15

Badlapur, Mumbai*

- Added GPL's eighteenth project in Mumbai with 1.3 million sq.ft. saleable area
- Located on the Badlapur – Karjat Road with close proximity to Badlapur MIDC
- DM project – GPL's economic interest is 10% of revenues

* The partnership agreement was signed in September 2014 but registration and announcement happened in the first week of October 2014

SALES HIGHLIGHTS

Sales in January – September 2014 higher than in any previous financial year
Crossed 1 million sq.ft. in sales for the third consecutive quarter

Particular	Q2 FY15	Q2 FY14	Growth	Q1 FY15	Growth	H1 FY15	H1 FY14	Growth
Area Sold* (sq.ft.)	1,397,671	505,205	177%	1,091,603	28%	2,489,274	1,109,732	124%
Booking Value** (INR Cr)	880	333	164%	824	7%	1,704	944	80%

***Includes :**

- 21,709 sq.ft. of JVP area in Q2 FY15, 5,312 sq.ft. of JVP area in Q1 FY15 & 33,924 sq.ft. area in Q2 FY14
- 27,021 sq.ft. of JVP area in H1 FY15 & 63,012 sq.ft. area in H1 FY14

****Includes :**

- INR 8 Cr of JVP booking value in Q2 FY15 & INR 2 Cr of JVP booking value in Q1 FY15 & INR 13 Cr of JVP booking value in Q2 FY14
- INR 10 Cr of JVP booking value in H1 FY15 & INR 25 Cr of JVP booking value in H1 FY14

Excellent response to new project/phase launches

- **Godrej Aria, Gurgaon**
 - Launched in September 2014
 - Sold over 250 apartments in 3 weeks within 4 months of project being added to the portfolio
 - Total sales of INR 284 crore achieved at an average price of ~INR 7,000 per sq.ft.
- **Godrej City, Panvel**
 - Launched in September 2014
 - Sold 300 apartments (~90% of launched inventory) in 2 days
 - Total sales of INR 190 crore achieved at an average price of ~INR 5,700 per sq.ft.
- **Godrej Gold County Phase 2, Bangalore**
 - Launched in August 2014
 - Total project sales of INR 16 crore achieved at an average price of ~INR 7,000 per sq.ft.
- **Godrej United Phase 2, Bangalore**
 - Launched in September 2014
 - Phase launched ahead of schedule
 - Total sales of INR 62 crore achieved at an average price of ~INR 6,400 per sq.ft.
 - Price increase of ~17% over Phase 1 which was launched in March 2014

PROJECT BOOKING

Residential Projects	Booking Area (sq.ft.)		Booking Value (INR Cr)	
	Q2 FY 15	H1 FY 15	Q2 FY 15	H1 FY 15
Godrej Aria, Gurgaon	408,095	408,095	284	284
Godrej City, Panvel	334,258	334,258	190	190
Godrej Garden City, Ahmedabad ¹	170,237	282,997	60	101
Godrej United, Bangalore ²	97,064	186,392	62	118
Godrej Prakriti, Kolkata	45,281	91,649	18	38
Godrej E-City, Bangalore ²	36,044	83,291	18	37
Godrej Central, Mumbai	30,298	212,463	51	319
Godrej Prana, Pune	27,653	123,115	12	59
Godrej Horizon, Pune	25,201	45,678	14	26
Godrej Crest, Bangalore	23,398	23,398	15	15
Godrej Gold County, Bangalore	23,147	33,074	16	23
Other Projects ³	68,410	505,861	88	426
Total (Residential Projects)	1,289,085	2,330,271	829	1,636
Commercial Projects				
Godrej Genesis, Kolkata	108,586	87,513	51	40
Godrej Waterside, Kolkata	–	71,490	–	28
Total (Commercial Projects)	108,586	159,003	51	68
Grand Total	1,397,671	2,489,274	880	1,704

1 Includes JVP booking area of 21,709 sq.ft. and JVP booking value of INR 8 Cr in Q2 FY 15

2 Includes total booking area and total booking value where GPL role is of a Development Manager

3 Includes cancellation in certain projects

LAUNCH TRACKER FY15

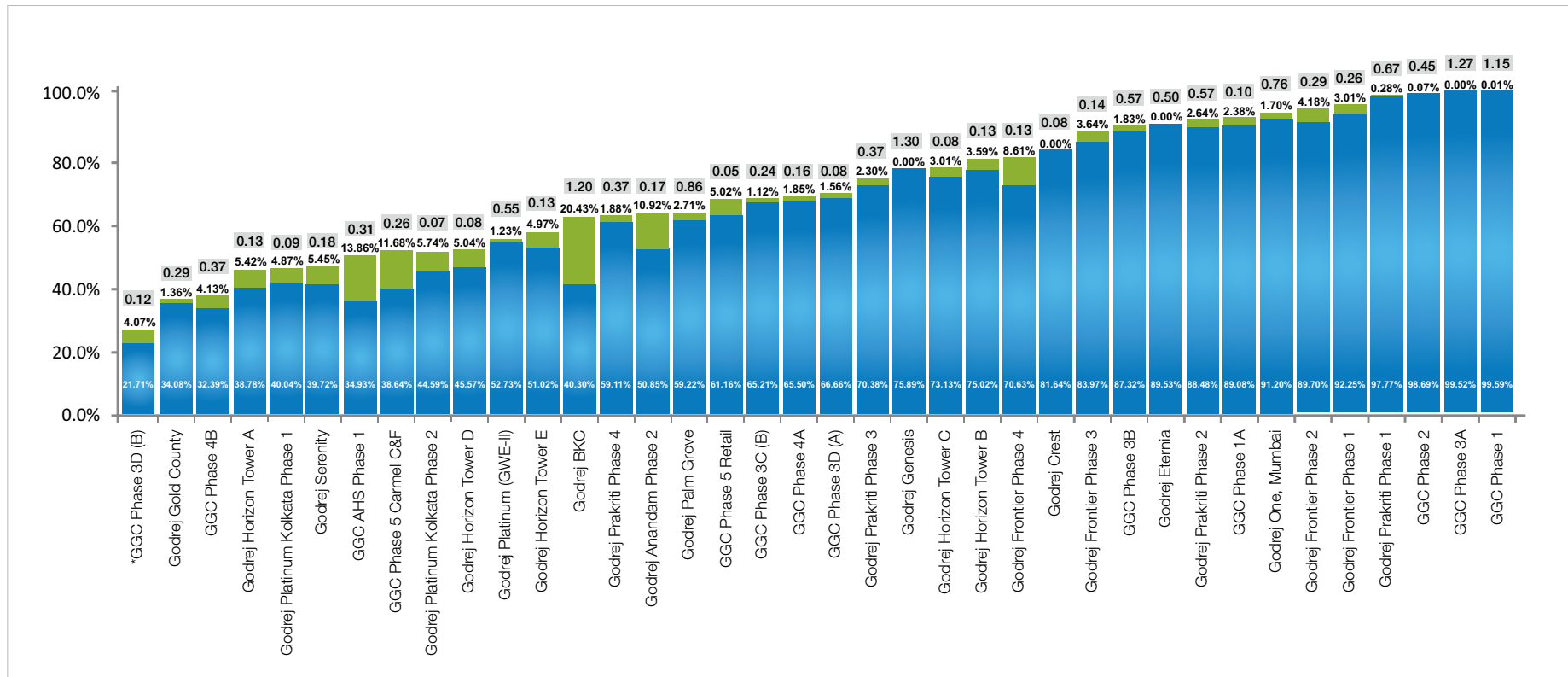
Launch timings are dependent on receipt of regulatory approvals and can be delayed substantially beyond initial expectations

New Project Launches Planned in FY15		
Project	City	Status
Godrej Prana	Pune	✓
Godrej Oasis	Gurgaon	✓
Godrej Aria	Gurgaon	●
Godrej City, Panvel	Mumbai	✓
Godrej Sky, Byculla	Mumbai	✓
The Trees, Vikhroli – Residential Phase 1	Mumbai	✓
Redevelopment, Chembur (Sahakar Nagar 2)	Mumbai	✓
Keshav Nagar	Pune	✓

New Phase Launches Planned in FY15		
Project	City	Status
Godrej Garden City	Ahmedabad	✓
Godrej Central	Mumbai	✓
Godrej Gold County	Bangalore	✓
Godrej United	Bangalore	✓
Godrej Anandam	Nagpur	✓
Godrej Summit	Gurgaon	✓
Godrej Oasis	Gurgaon	✓
Godrej Platinum	Mumbai	✓
Godrej Palm Grove	Chennai	✓
Godrej Prana	Pune	✓

✓ Launched ✓ On - Track ✓ Delayed ● New Project Added

PROJECT PROGRESS UPDATE



- Construction Progress in Q2 FY15
- Construction status as at end of Q1 FY15

Project progress as per revised guidance note as on June 30, 2014 is as follows:

- GGC Phase 3D(B) : 21.71%

Phase total saleable area are in million sq.ft. on top of the bar.

GGC GPL Area (million sq.ft.) Phase 1: 1.00, Phase 2: 0.31, Phase 3A: 0.93, Phase 3B: 0.39,

Phase 3C (B): 0.14, Phase 3D (A): 0.05, Phase 3D (B): 0.09, Phase 4A: 0.13, Phase 4B: 0.22, Genesis: 0.81

GODREJ ANANDAM HANDOVER

Delivered 200 homes in Phase 1 of Godrej Anandam, Nagpur



AWARDS AND RECOGNITIONS

GPL received 19 awards in Q2 FY15 and 22 awards in H1 FY15

GODREJ PROPERTIES

Brand Excellence in Real Estate Sector

- Global Brand Excellence Awards 2014

Most Admired Real Estate Sector Website of the year

- Global Brand Excellence Awards 2014

India's Top 5 Most Admired Builders

- Construction World Architect and Builders (CWAB) Awards 2014

Real Estate Company of the Year

- Runner up - Construction Week India Awards 2014

Mumbai Hot 50' brands

- Hindustan Times and Paul Writer

Automation of financial planning process

- Silver EDGE 2014 Award – Information Week

PROJECT SPECIFIC & INDIVIDUAL

Godrej Garden City, Ahmedabad

- Integrated Township of the year - Realty Plus Excellence Awards 2014
- Best Residential Project - Runner up - Construction Week India Awards 2014
- Top 100 Real Estate projects in India - Realty Plus

Godrej Gold County, Bangalore

- Luxury Villa Project of the Year - West Bangalore - Bangalore Real Estate Awards 2014
- Top 100 Real Estate projects in India - Realty Plus

Godrej Prakriti, Kolkata

- Top 100 Real Estate projects in India - Realty Plus

Godrej Frontier, Gurgaon

- Top 100 Real Estate projects in India - Realty Plus

Godrej Anandam, Nagpur

- Top 100 Real Estate projects in India - Realty Plus

Godrej Platinum, Kolkata

- Top 100 Real Estate projects in India - Realty Plus

Best People CEO

- Received by Mr. Pirojsha Godrej - National Human Resource Development Network CEO Awards

Scroll of Honour

- Received by Mr. Pirojsha Godrej - Realty Plus Excellence Awards 2014

CIO 100 Awards 2014

- Received by Mr. Shailesh Joshi

Most Talented Marketing Professional

- Received by Ms. Sunaina Kohli - Lokmat National Awards for excellence in Real Estate & Infrastructure

SUSTAINABLE DEVELOPMENT

Godrej Anandam & Godrej United received an IGBC Green Homes Gold pre-certification and Godrej Prana received an IGBC Green Homes Silver pre-certification

- The Indian Green Building Council (IGBC), part of the Confederation of Indian Industry (CII) was formed in the year 2001.
IGBC Green Homes is the first rating system in India that is exclusively for the residential sector
- IGBC promotes a whole-building approach to sustainability by recognizing performance in the following five key areas:
 - Sustainable site development
 - Water savings
 - Energy efficiency
 - Materials selection
 - Indoor environmental quality

Godrej Anandam – IGBC Gold pre-certification



Godrej United – IGBC Gold pre-certification



Godrej Prana – IGBC Silver pre-certification



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PERFORMANCE METRICS – Q2 FY 2015

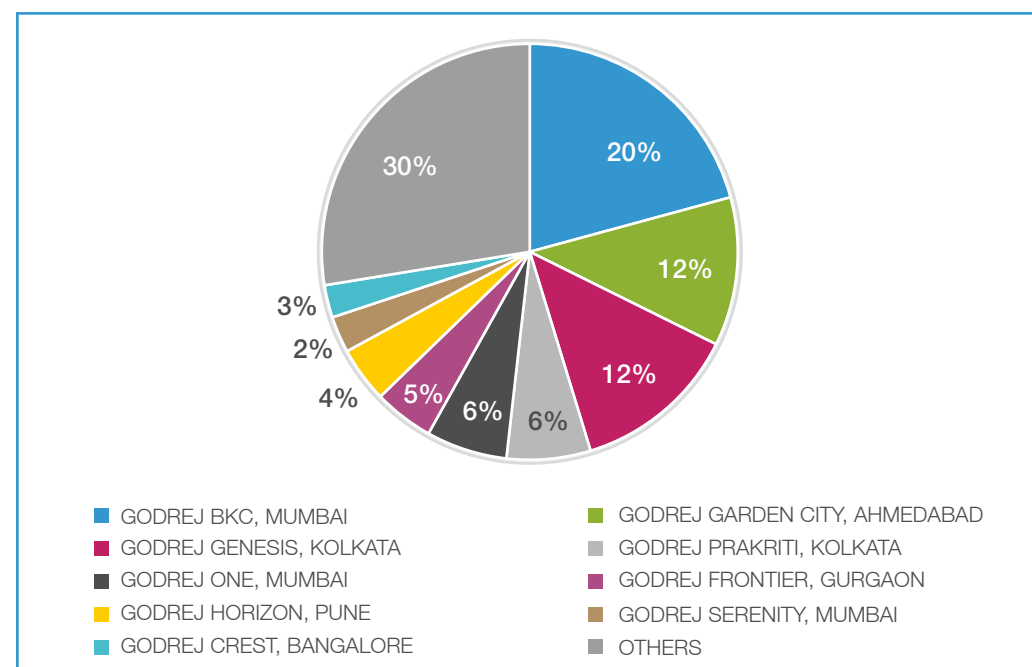
Key Performance Metrics	Q2 FY 15	Q2 FY 14	% Change
Total Income (INR Cr.)	306.9	320.4	-4%
Profit Before Tax (INR Cr.)	66.6	92.5	-28%
PAT (After minority interest INR Cr.)	46.6	34.3	36%

Total income split by project

(INR Cr)

Projects	Total Income
Godrej BKC, Mumbai	62.7
Godrej Genesis, Kolkata	37.2
Godrej Garden City, Ahmedabad	35.2
Godrej Prakriti, Kolkata	19.7
Godrej One, Mumbai	18.9
Godrej Frontier, Gurgaon	14.1
Godrej Horizon, Pune	13.0
Godrej Crest, Bangalore	7.6
Godrej Serenity, Mumbai	7.6
Others	90.9
TOTAL	306.9

Total income % split by project



PERFORMANCE METRICS – H1 FY 2015

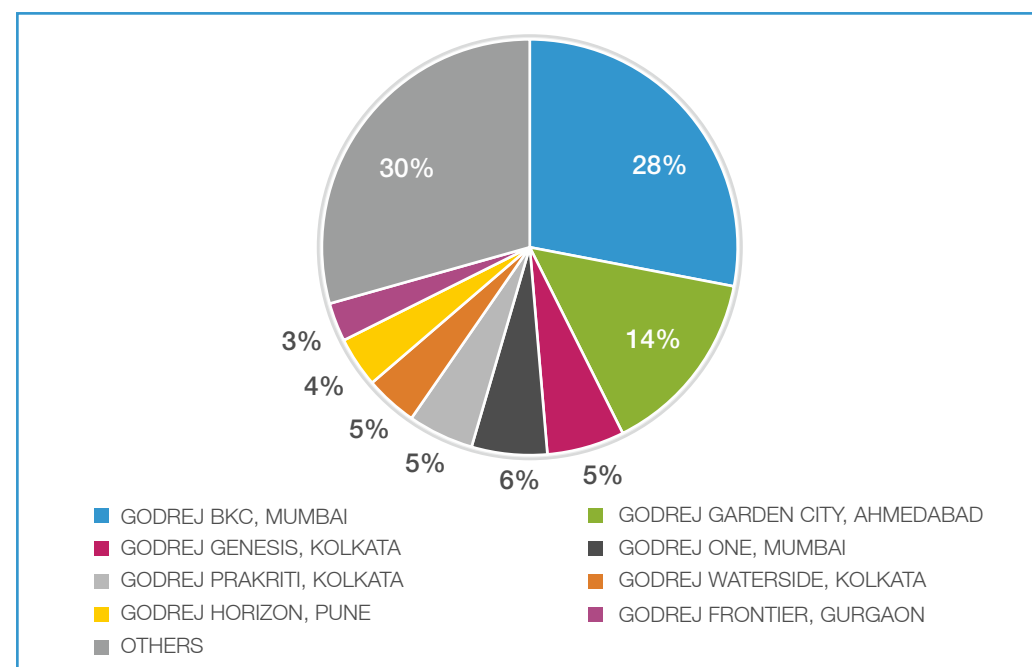
Key Performance Metrics	H1 FY 15	H1 FY 14	% Change
Total Income (INR Cr.)	669.8	564.7	19%
Profit Before Tax (INR Cr.)	138.8	173.7	-20%
PAT (After minority interest INR Cr.)	92.2	73.7	25%

Total income split by project

(INR Cr)

Projects	Total Income
Godrej BKC, Mumbai	186.4
Godrej Garden City, Ahmedabad	97.6
Godrej One, Mumbai	39.7
Godrej Genesis, Kolkata	32.1
Godrej Prakriti, Kolkata	34.3
Godrej Waterside, Kolkata	33.9
Godrej Horizon, Pune	26.5
Godrej Frontier, Gurgaon	20.4
Others	199.1
TOTAL	669.8

Total income % split by project



CONSOLIDATED FINANCIAL STATEMENTS – P & L

Particulars	Q2 FY 2015 (INR Cr)	Q2 FY 2014 (INR Cr)	% Change	Q1 FY 2015 (INR Cr)	% Change	H1 FY 2015 (INR Cr)	H1 FY 2014 (INR Cr)	% Change
Total Income	306.9	320.4	-4%	362.9	-15%	669.8	564.6	19%
EBITDA	69.7	94.7	-26%	75.4	-8%	145.1	178.0	-18%
Adjusted EBITDA*	99.0	107.9	-8%	113.5	-13%	212.5	197.5	8%
Profit before tax	66.6	92.5	-28%	72.1	-8%	138.8	173.7	-20%
Profit after tax	55.2	60.6	-9%	52.7	5%	107.9	111.9	-4%
Minority Interest	-8.6	-26.3	–	-7.1	–	-15.7	-38.2	–
Net Profit after tax	46.6	34.3	36%	45.6	2%	92.2	73.7	25%

*Adjusted EBITDA = EBITDA + Interest included in cost of sale

CONSOLIDATED FINANCIAL STATEMENTS – BS

EQUITY AND LIABILITIES	30-Sep-14 (INR Cr) Unaudited	31-Mar-14 (INR Cr) Audited	ASSETS	30-Sep-14 (INR Cr) Unaudited	31-Mar-14 (INR Cr) Audited
1) SHAREHOLDERS FUND			1) NON CURRENT ASSETS		
a) Share Capital	99.18	99.12	a) Fixed Assets	109.00	104.64
b) Reserves and Surplus	1,787.34	1,694.28	b) Goodwill on consolidation	20.89	20.89
	1,886.52	1,793.40	c) Non-current investments	0.00	0.00
2) SHARE APPLICATION MONEY PENDING ALLOTMENT	–	–	d) Deferred tax assets (net)	1.68	2.15
3) MINORITY INTEREST	220.15	203.06	e) Long-term loans and advances	143.26	127.26
4) NON - CURRENT LIABILITES			f) Other non-current assets	23.44	3.38
a) Long-term borrowing	199.27	286.09		298.26	258.33
b) Other long-term liabilities	1.68	1.12	2) CURRENT ASSETS		
c) Long term provisions	3.08	2.88	a) Inventories	4,771.19	3,726.79
	204.03	290.08	b) Trade receivables	138.82	159.96
5) CURRENT LIABILITIES			c) Cash and cash equivalents	740.43	871.01
a) Short term borrowing	2,858.93	2,142.94	d) Short-term loans and advances	792.93	836.42
b) Trade Payables	702.66	704.30	e) Other current assets	423.79	294.23
c) Other Current Liabilities	1,269.53	956.86		6,867.16	5,888.39
d) Short term provisions	23.61	56.08			
	4,854.73	3,860.17			
Total	7,165.42	6,146.72	Total	7,165.42	6,146.72

FINANCIAL ANALYSIS

Profitability Indicators

PARTICULAR	Q2 FY 2015	Q2 FY 2014	Q1 FY 2015	H1 FY 2015	H1 FY 2014
EBITDA / Total Income	22.7%	29.6%	20.8%	21.7%	31.5%
Adjusted EBITDA Margin*	32.3%	33.7%	31.3%	31.7%	35.0%
PBT Margin %	21.7%	28.9%	19.9%	20.7%	30.8%
Net Profit Margin % **	15.2%	10.7%	12.6%	13.8%	13.1%

*Adjusted EBITDA = EBITDA + Interest | ** Net Profit after minority interest

Leverage Indicators

PARTICULAR	As on September 2014	As on June 2014
Net Debt (INR Cr)	2,474 [#]	1,839
Net Debt / Equity Ratio	1.31	1.00
Average Borrowing Cost (YTD)	11.29%	11.15%

[#] Includes INR 650 Cr of expenditure in Q2 FY15 for Godrej BKC FSI, statutory approvals and construction

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A. RESIDENTIAL PROJECTS

S.No	Project Name	Location	Asset Class	Est. Saleable Area (mn sq.ft.)	Business Model	Status
1	Godrej Garden City*	Ahmedabad	Residential	19.68	Phase I to IV: Area Based – 73.6% Phase V onwards: Revenue Based – 67.6%	Ongoing
2	Devanahalli	Bangalore	Residential	5.00	Profit Sharing - 50%	Forthcoming
3	Godrej E – City	Bangalore	Residential	1.00	DM Fee – 11.0% of Revenue	Ongoing
4	Godrej United	Bangalore	Residential	1.00	DM Fee – 11.0% of Revenue	Ongoing
5	Tumkur Road	Bangalore	Residential	0.79	Revenue Based – 78.0%	Forthcoming
6	Godrej Platinum	Bangalore	Residential	0.60	GPL owns 49.0% Equity in project specific company	Ongoing
7	Godrej Gold County	Bangalore	Residential	0.29	Revenue Based – 63.0%	Ongoing
8	Godrej Crest	Bangalore	Residential	0.09	Revenue Based – 59.0%	Ongoing
9	Godrej Palm Grove	Chennai	Residential	2.51	Area Based – 70.0% (for 12.57 acres), 68.0% (for 4.82 acres)	Ongoing
10	Godrej Azure	Chennai	Residential	1.00	Profit Sharing - 44.5%	Forthcoming
11	Godrej Summit	Gurgaon	Residential	2.04	Area Based – 65.0%, GPL holds 51.0% Equity in project specific company	Ongoing
12	Godrej Aria	Gurgaon	Residential	1.60	Revenue Based – 65.0% (GPL owns 25.1% of equity in the project specific company)	Ongoing
13	Godrej Oasis	Gurgaon	Residential	1.20	Profit Sharing – 38.0%	Ongoing
14	Godrej Frontier	Gurgaon	Residential	0.82	Revenue Based – 70.0%	Ongoing
15	Godrej Oasis**	Hyderabad	Residential	4.87	Land is owned by GPL	Forthcoming

* Primarily a residential project with a portion of commercial saleable area

** Applied for permission to convert commercial saleable area of the project to residential saleable area

A. RESIDENTIAL PROJECTS

S.No	Project Name	Location	Asset Class	Est. Saleable Area (mn sq.ft.)	Business Model	Status
16	G&B Moosapet	Hyderabad	Residential	2.22	DM Fee – 10.0% of Revenue	Forthcoming
17	Kochi Project	Kochi	Residential	2.24	Revenue Based – 70.0%	Forthcoming
18	Godrej Prakriti	Kolkata	Residential	2.20	GPL – 51.0% Equity in project specific company	Ongoing
19	Godrej Platinum	Kolkata	Residential	0.17	Revenue Based – 45%	Ongoing
20	Godrej Alpine	Mangalore	Mixed Use	0.64	Area Based for residential area – 71.5%	Ongoing
21	Godrej Central	Mumbai	Residential	0.68	Revenue Based 87.5%. GPL owns 51.0% of equity in the project specific company	Ongoing
22	Godrej Platinum	Mumbai	Residential	0.46	DM Fee – 10.0% of Revenue	Ongoing
23	Kalyan	Mumbai	Residential	0.48	Revenue Based – 95.0%	Forthcoming
24	Bhandup	Mumbai	Residential	0.77	Revenue Based - 56.5%	Forthcoming
25	Badlapur	Mumbai	Residential	1.30	DM Fee - 10.0% of Revenue	Forthcoming
26	Godrej City	Mumbai	Residential	4.30	Profit Based – 35.0% with upside promote to JV partner above Rs.1,000 GPL PBT per sq.ft.	Ongoing
27	The Trees	Mumbai	Mixed Use	0.88	Profit Based – 60.0%	Forthcoming
28	G&B, Vikhroli	Mumbai	Residential	0.80	DM Fee - 10% of Revenue	Forthcoming
29	Godrej Sky	Mumbai	Residential	0.30	DM Fee Rs 50 cr, with upside promote to GPL above certain price threshold	Forthcoming
30	G&B Lawkim, Thane	Mumbai	Residential	0.27	Profit Based – 32.0%	Forthcoming
31	Godrej Prime	Mumbai	Residential	0.75	91.0% Revenue Sharing (GPL owns 51% of equity in the project specific company)	Forthcoming

A. RESIDENTIAL PROJECTS

S.No	Project Name	Location	Asset Class	Est. Saleable Area (mn sq.ft.)	Business Model	Status
32	Godrej Links	Mumbai	Residential	0.19	GPL to construct space for society in lieu of saleable area	Forthcoming
33	Godrej Serenity ¹	Mumbai	Residential	0.18	Revenue Based – 50.0%	Ongoing
34	Godrej Palms ¹	Mumbai	Residential	0.13	Area Based – 47.5%	Ongoing
35	Currey Road	Mumbai	Residential	0.12	DM Fee 10.0 % of Revenue	Forthcoming
36	Sundar Sangam	Mumbai	Residential	0.10	GPL to construct space for society in lieu of saleable area	Forthcoming
37	Godrej Edenwoods	Mumbai	Residential	0.03	Profit Based – 50.0% (from 85.0% of revenue for this project)	Ongoing
38	Godrej Anandam	Nagpur	Residential	2.71	PMC Fee Rs 400/sq.ft. for 7.7 lac sq.ft. Revenue Based agreement for remaining area : First 1 million sq.ft. 62.0% (GPL) & next 1 million sq.ft. 57% (GPL)	Ongoing
39	Godrej Platinum	NCR	Residential	0.85	Revenue Based – 52.5% (GPL owns 25.1% of equity in the project specific company)	Forthcoming
40	Bhugaon Township	Pune	Residential	9.44	Share in project specific company 11.09%, Development manager fee Rs 162/sq.ft., Profit sharing if profits exceed certain threshold	Forthcoming
41	Keshav Nagar	Pune	Residential	2.80	Profit Sharing - 35%	Forthcoming
42	Godrej Prana	Pune	Residential	1.50	GPL Profit Share 40.0%	Ongoing
43	Godrej Horizon	Pune	Residential	0.54	Profit Based - 51.0%	Ongoing

1. Increase in area due to change in DCR regulations

B. COMMERCIAL PROJECTS

S.No	Project Name	Location	Asset Class	Est. Saleable Area (mn sq.ft.)	Business Model	Status
1	Godrej Garden City*	Ahmedabad	Residential	2.40	First 1 million sq.ft. – 63.6% Revenue Based Subsequent area – 67.6% Revenue Based	Ongoing
2	Godrej Eternia	Chandigarh	Commercial	0.50	Revenue Based – 54%	Ongoing
3	Godrej Oasis**	Hyderabad	Residential	0.44	Land is owned by GPL	Forthcoming
4	Godrej Prakriti	Kolkata	Residential	0.42	GPL owns 51.0% Equity in project specific company	Forthcoming
5	Godrej Genesis	Kolkata	Commercial	1.34	Area Based – 62.0%	Ongoing
6	Godrej Alpine	Mangalore	Residential	0.25	Revenue Based – 71.5% for commercial area	Forthcoming
7	The Trees	Mumbai	Residential	2.62	Profit Based – 60.0%	Ongoing
8	Godrej BKC	Mumbai	Commercial	1.20	Profit Based – 50.0%	Ongoing
9	Kalyan	Mumbai	Residential	0.06	Revenue Based – 95.0%	Forthcoming
10	Bhugaon Township	Pune	Residential	2.36	Share in project specific company 11.09%, Development manager fee INR.162/sq.ft., Profit sharing if profits exceed certain threshold	Forthcoming
11	Godrej Genesis	Pune	Commercial	0.48	GPL owns 51.0% of equity in project specific company, Revenue Based 58.0%	Forthcoming

*Primarily a residential project with a portion of commercial saleable area

**Applied for permission to convert commercial saleable area of the project to residential saleable area

THANK YOU
