GOPAL SNACKS LIMITED

Regd. Office / Unit 1- Plot No. G - 2322 - 23 - 24, GIDC, Metoda,
Tal. - Lodhika. Dist - Rajkot - 360 021, (Gujarat), INDIA. Phone : +91 85111 85130

CIN: L15400GJ2009PLC058781
email: info@gopalsnacks.com | www.gopalnamkeen.com

Ref: GSL/CS/SE/Q2/2026-27 **Date: 07.08.2026**

BSE Limited	**National Stock Exchange Limited**
Department of Corporate Services,	Exchange Plaza, 5th Floor,
Pheroze Jeejeebhoy Towers,	Plot No. C/1, G Block,
Dalal Street,	Bandra-Kurla Complex,
Mumbai – 400001	Mumbai – 400051
Script code: 544140	**Symbol: GOPAL**

Sub: Investor Presentation under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Dear Sir / Madam,

With reference to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the copy of the Investor Presentation in relation to the Unaudited Standalone Financial Results of the Company for the quarter ended on 30th June 2026.

In compliance with Regulation 46 of the Listing Regulations, the Investor Presentation will also be available on the website of the Company at www.gopalnamkeen.com

Please acknowledge and take on your record. Thanking You.

Yours Faithfully,
For, GOPAL SNACKS LIMITED

Gangani Mayur Popatbhai
Digitally signed by Gangani Mayur Popatbhai
Date: 2026.08.07 18:05:22 +05'30'

CS Mayur Gangani
Head – Legal & Compliance cum Company Secretary
Membership No. F9980

Encls: as above

GOPAL SNACKS

Q1 FY2027
Earnings Presentation

Gopal Snacks Limited

BSE: 544140, NSE: GOPAL


Cristos
Nachos
Cheesy
GOPAL
Soya Sticks
Masala Masti
GOPAL
KAJU
BISCUIT
LIGHT AND CRUNCHY
GOPAL
NAMKEEN
PLAIN PONGA
GOPAL
Chips
Creamy Onion
GOPAL
Katak Matak
NEW PACK
GOPAL
NAMKEEN
Papdi GATHIYA
पापड़ी गाठिया
RICH IN PROTEIN
GOPAL
NAMKEEN
Farali Chivda
फराली चिवड़ा
NAMKEEN
GOPAL
Cristos
Korean BBQ
SPECIAL FARMED POTATOES

INDEX

Business Overview

Gopal Snacks | Business Overview

Manufacturing

6 (Incl. 3 Ancillary units) Manufacturing Facilities

407,428 MT Total Installed Capacity

40,000 MT In-house Cold Storage

Distribution

13 States and 2 Union Territories

1,007 Distributors

300 Owned Logistics Vehicles

Financials (Q1FY27)

INR 422.3 Cr Revenue

INR 31.5 Cr EBITDA

INR 12.8 Cr PAT

What Sets Us Apart

Diverse Portfolio: 101 Products & 345 SKUs

Vertically Integrated Facilities
Control across processes ensures quality, efficiency and reliability

Sustainability Focus
Solar Power and Wind Turbine

Built for Growth

- Strong Pan-India Distribution Network
- High In-house Capabilities Driving Cost Efficiency
- Focused on Sustainable and Profitable Growth

Q1 FY27 Result Snapshot

Revenue from Operations	Gross Profit	Margin	EBITDA	Margin	PBT*	Margin	PAT**	Margin
Rs. 422.3 Cr	Rs. 113.6 Cr	26.9%	Rs. 31.5 Cr	7.4%	Rs. 18.6 Cr	4.4%	Rs. 12.8 Cr	3.0%
▲ 3.1% QoQ	▲ 0.2% QoQ		▼ (0.2)% QoQ		▼ (16.8)% QoQ		▼ (57.1)% QoQ	
▲ 31% YoY	▲ 36% YoY		▲ 107% YoY		▲ 253% YoY		▲ 409% YoY	

Gathiya Segment	Namkeen Segment	Wafers Segment	Core States***	Focus Market***
Revenue	Revenue	Revenue	Revenue	Revenue
▲ 9.6% QoQ	▲ 10% QoQ	▲ 22% QoQ	▲ 0.7% QoQ	▲ 14% QoQ
▲ 29% YoY	▲ 23% YoY	▲ 36% YoY	▲ 27% YoY	▲ 37% YoY

Focus Market *includes Chhattisgarh, Madhya Pradesh, Maharashtra, Rajasthan and Uttar Pradesh;* ***Other States*** *includes Delhi, Bihar, Goa, Jharkhand, Karnataka, Odisha, Telangana, Uttarakhand, Haryana, Dadra and Nagar Haveli, Daman and Diu, Andhra Pradesh and West Bengal*

**PBT before exceptional items*

***Rs.17.5 cr exceptional income booked in Q4FY26*

****Excluding by – products, Wastages, Scrap, Raw material Sales & Subsidy*

Q1 FY27 Management Commentary

Commenting on the performance Mr. Bipin Hadvani , Chairman and Managing Director said:

Mr. Bipin Hadvani
Chairman and Managing Director

Revenue from Operations
Rs. 422 Cr

EBITDA Margin
7.4%

Distribution Network
1,007

“Q1 FY2027 marked a steady start to the year, supported by continued focus on operational efficiency, disciplined execution and strengthening manufacturing capabilities. Revenue from operations was at Rs. 422.3 crore, with a 3.1% QoQ increase. Company achieved strong gross margin of 26.9% even in very challenging quarter due to geopolitical tensions in middle east. EBITDA margin stood at 7.4% reflecting disciplined cost management & rational spending.

Operational performance remained encouraging during the quarter, driven by strong demand across key product categories. The Gathiya segment recorded 28.9% year-on-year growth, while Wafers grew 36.0% and Pellets & Extruded Snacks increased 27.5% year-on-year. These results highlight the strength of our diversified product portfolio and continued focus on improving manufacturing efficiencies across our operations.

A key milestone during the quarter was the successful recommencement of operations at our Rajkot Main manufacturing facility following the fire incident in December 2024. The facility is now operational with an installed capacity of 1,05,233 MTPA and manufactures Gathiya, Namkeen, Snack Pellets and Extruded Snacks. Production has also been consolidated from the Gondal facility to Rajkot, which is expected to enhance manufacturing efficiency through lower power & fuel, transportation and operating costs while supporting improved service levels and future growth.

We continued to strengthen our market presence through focused distribution expansion and integrated brand-building initiatives, enabling deeper penetration across our core and focus markets. Brand visibility was further enhanced through campaigns across OTT platforms, Out-of-Home advertising, vehicle branding, POSM, newspaper advertising and participation in educational and cultural events, helping strengthen consumer engagement across key markets.

Our Distribution Management System (DMS) continues to enhance supply chain efficiency by improving visibility and responsiveness across the distribution network. During the quarter, the distributor network expanded to 1,007 distributors, improving product availability and market reach across existing and new geographies. The DMS has further strengthened inventory planning, order fulfilment and distributor engagement, enabling a more agile and efficient supply chain.

Looking ahead, we remain focused on strengthening our manufacturing network, expanding our distribution footprint and enhancing brand visibility while driving operational excellence. With the Rajkot Main facility now fully operational, a growing distribution network and continued investments in marketing, technology and product development, we are well positioned to capitalise on opportunities in India's packaged snacks market. We remain committed to delivering quality products, improving productivity and creating sustainable long-term value for all stakeholders.”

Diversified Product Portfolio

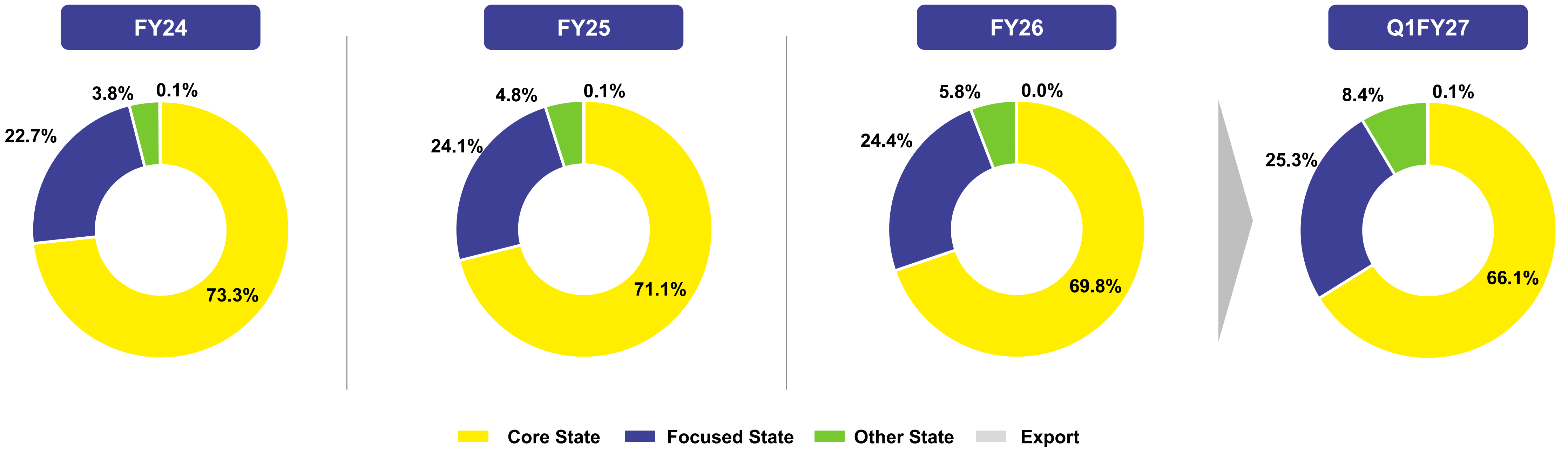
Product Types	Gathiya	Namkeen	Snack Pellets	Wafers	Extruded Snacks	Papad	Besan	Spices	Other Products*
# Products	8	28	12	11	7	2	1	6	26
Installed Capacity (Jun-26)	79,794 MT	1,17,509 MT	39,556 MT	12,658 MT	8,525 MT	9,920 MT	46,345 MT	9,207 MT	-
Capacity Utilisation (Jun-26)	37%	23%	43%	58%	28%	16%	76%	14%	-
Revenue Contribution (Jun-26)**	29%	23%	16%	11%	2%	2%	6%	1%	6%

*Other Products include mainly Noodles, Rusk, Wafer Biscuit, Wafer Roll and Washing Bar

**Balance Revenue Contribution of 4% comes from other products like sale of by-product, wastages, Scraps, raw material & Subsidy

Gathiya State wise and Total Sales

Gathiya Sales (%)



Focus State Sales continued to gain share in the overall sales mix, increasing from 22.7% in FY24 to 25.3% in Q1 FY27. The overall sales mix reflects improving market penetration across Focus States, while the contribution from Other States also increased. This trend indicates the Company's expanding geographic presence and a gradual diversification of its revenue mix beyond the Core States

Expanding Distribution Footprint

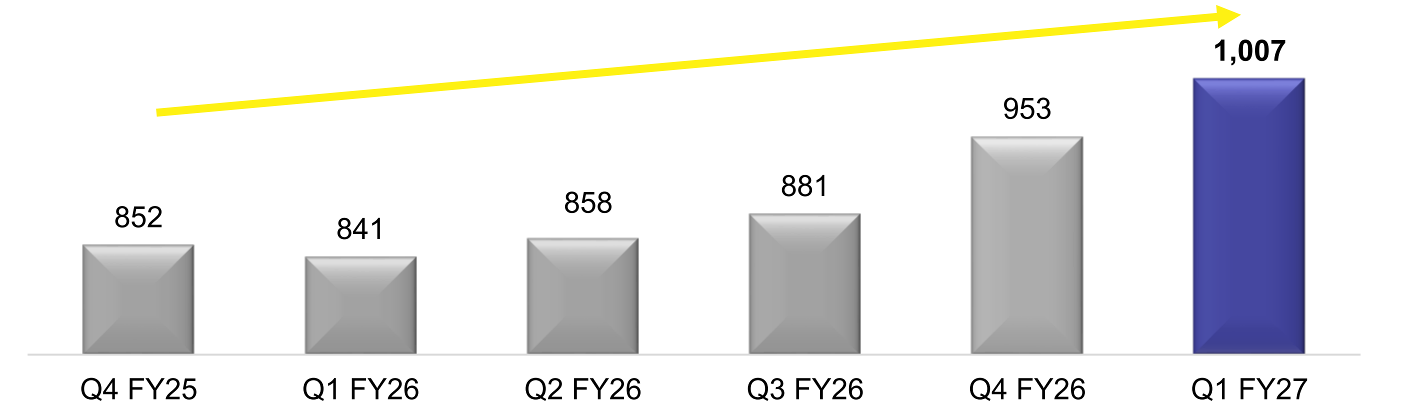
Utilizing our extensive distribution network to deliver strong earnings and position the company for sustainable growth

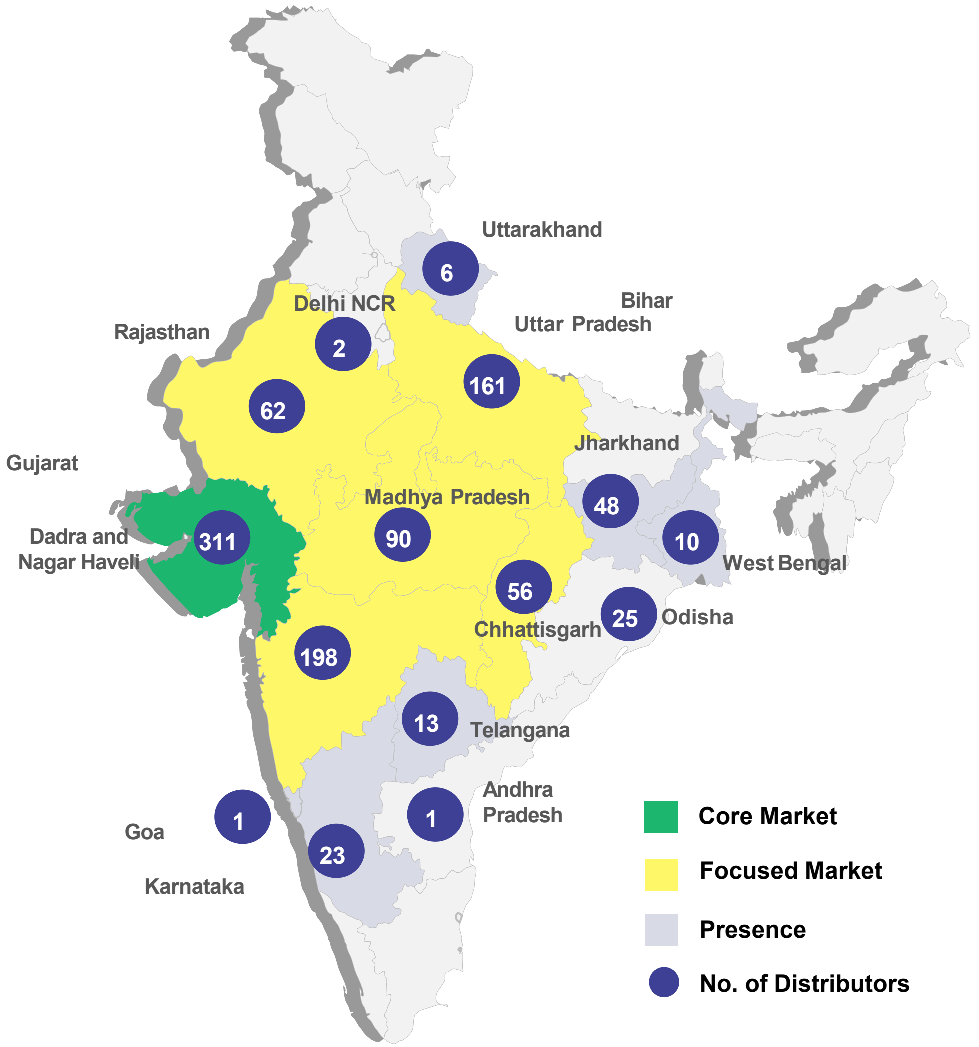
Number of Distributors — **1,007***

Own Logistics Vehicles — **300**

Distribution Management Systems (DMS)
to improve supply chain efficiency, by incorporating advanced features which allow distributors to track shipments, receive real-time updates on schemes, assess their ROI and gain visibility on their product sales

Consistently expanding the Distribution Network (Nos.)



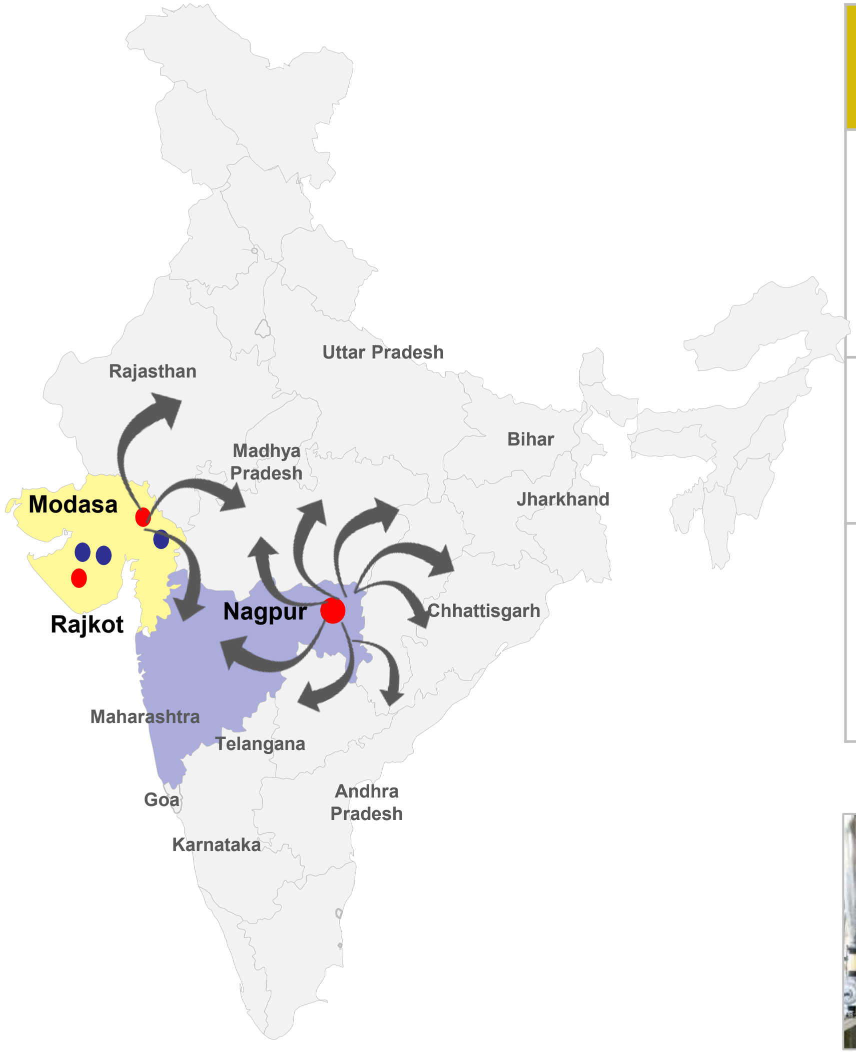


*Excludes 135 Micro distributors appointed in various districts of Gujarat, Goa, Delhi, Jharkhand Maharashtra, MP, Rajasthan UP & West Bengal under SS/SSD model to mitigate supply chain disruption

Strategically Located Manufacturing Facilities

Primary Facility	Capacity (MTPA)	Utilization (%)	Product Range
Rajkot**	1,05,233	24.8%	Gathiya Namkeen Snack Pellets Extruded Snacks
Modasa*	83,431	43.4%	Gathiya Namkeen Snack Pellets Wafers Extruded Snacks
Nagpur	72,788	27.7%	Gathiya Namkeen Snack Pellets Wafers Extruded Snacks Papad

*Excludes cold storage capacity of 40,000 MT
** Gondal facility has been shifted to Rajkot in current quarter



Ancillary Facility	Capacity (MTPA)	Utilization (%)	Product Range
Rajkot 1	28,830**	24.9%	Papad Spices Seasoning
Rajkot 2	53,782	70.8%	Besan Wheat flour
Modasa	37,820	30.7%	Raw Snack Pellet

** Includes Papad capacity of 6,510 MTPA

Branding & Marketing

Brand Marketing

Events

Dhamaal 4

Zee Network

Sigma University

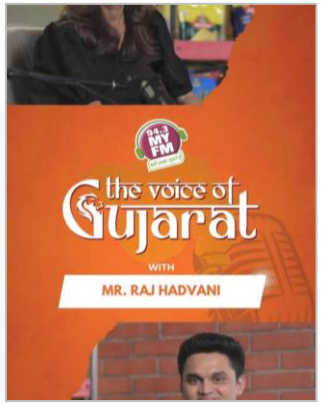
POSM

Poster

Racks

Banner

Media



Newspaper Marketing


મોડાસાની લાટીવાળા પીટીસી કોલેજનો દીક્ષાંત સમારોહ અને વાર્ષિકોત્સવ યોજાયો

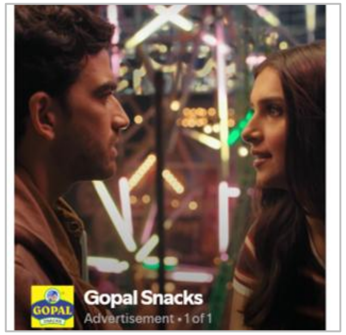

ડો. વાગીશકુમારે ઉપસ્થિત રહી જીવનમાં સફળ થવાની પ્રેરણા આપી
મોડાસા ખાતે લાટીવાળા પીટીસી કોલેજનો દીક્ષાંત સમારોહ અને વાર્ષિકોત્સવ યોજાયો


राजस्थान पत्रिका SUNDAY
अविश्वसनीय दाम, अद्वितीय क्वॉलिटी.

Brand Marketing

OTT Platforms

Jio Hotstar



Spotify

Soni Liv

Vehicles

Bus

Tempo

OOH

Strategic Recovery Post Fire Incident

Growth Journey from Fire Incident

Resilience in Adversity: Ensuring Continuity and Growth Post Fire Incident

March 2024

The listing **on NSE and BSE in March 2024** provided Gopal Snacks with enhanced visibility, credibility, and access to capital markets

August - October 2024

In Q1FY25 and Q2 FY25, the company was on a **strong growth trajectory**

December 2024

The **fire incident** at the **Rajkot facility** was swiftly identified, and an immediate started **third-party manufacturing**

January 2025

The company has commenced operations at its **Gondal facility**, with an initial capacity of **64,995 MTPA and** started **Construction of Modasa Plant**

February 2025

In **February 2025**, recovery progressed to **~80% of affected supplies**, supported by the **commissioning of the Gondal facility** and scaled-up production at **Nagpur and Modasa**

August 2025

We received a sum of Rs. **19.99 Cr as interim payment / ad-hoc payment** from the Insurer as part of restatement of assets

December 2025

We have succesfully commenced our production successful establishment and operationalization of a new **manufacturing facility at Modasa**

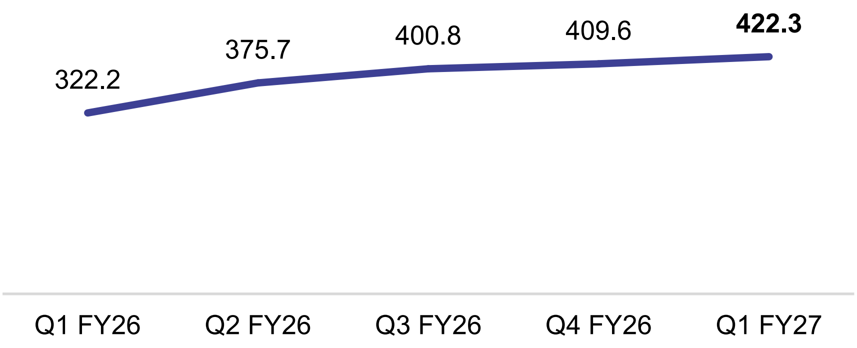
May 2026

Commencement of Manufacturing Facility at **Rajkot Main Plant Operations** to be Restored with an **Installed Capacity of 1,05,233 MTPA**

Business Performance

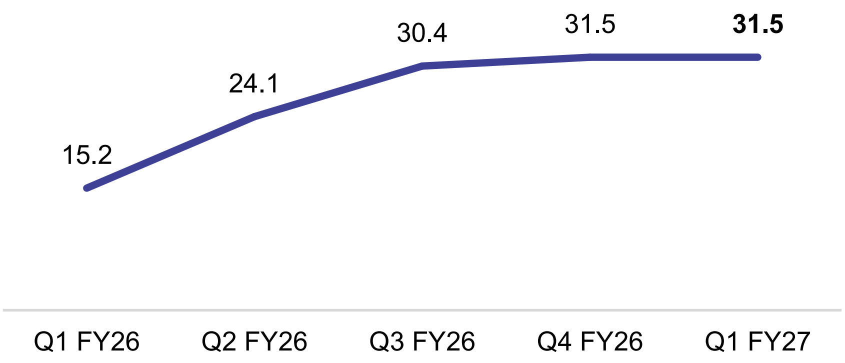
All figure in Rs. Cr.

Revenue



- ✓ **Rajkot Main facility** resumed operations, while the Modasa and Nagpur facilities continue to add to production. Production consolidation from Gondal to Rajkot is expected to improve manufacturing efficiencies through lower operating, logistics and power costs, while supporting future growth
- ✓ **Strong demand** across key product categories, with Gathiya (+28.9% YoY), Wafers (+36.0% YoY) and Pellets & Extruded Snacks (+27.5% YoY), reflecting the strength of the Company's diversified product portfolio

EBITDA*



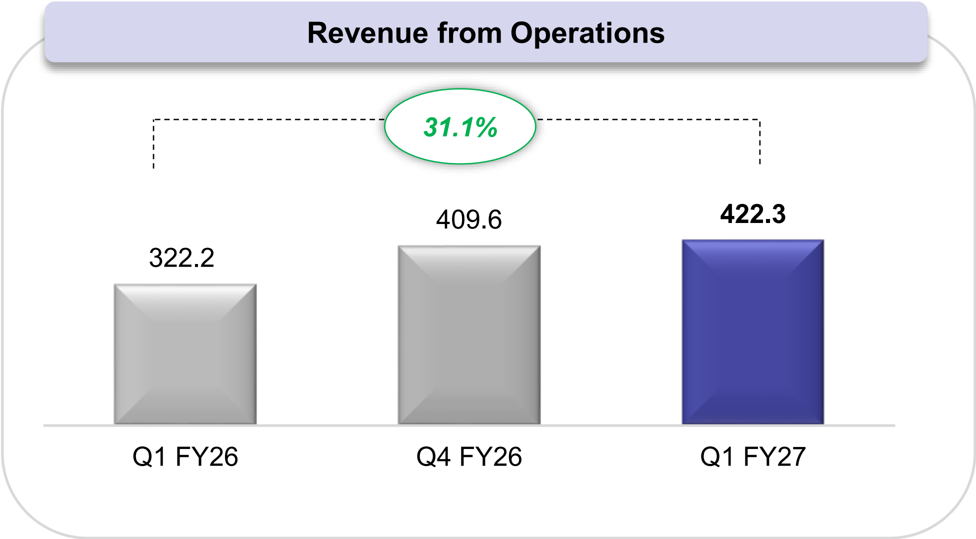
- ✓ **Continued focus** on operational efficiency, disciplined execution and strong manufacturing capabilities helped maintain performance despite a challenging raw material cost environment
- ✓ Expanded the distributor network to **1,007 distributors**, improving product availability, market reach and supply chain responsiveness through the Distribution Management System (DMS)

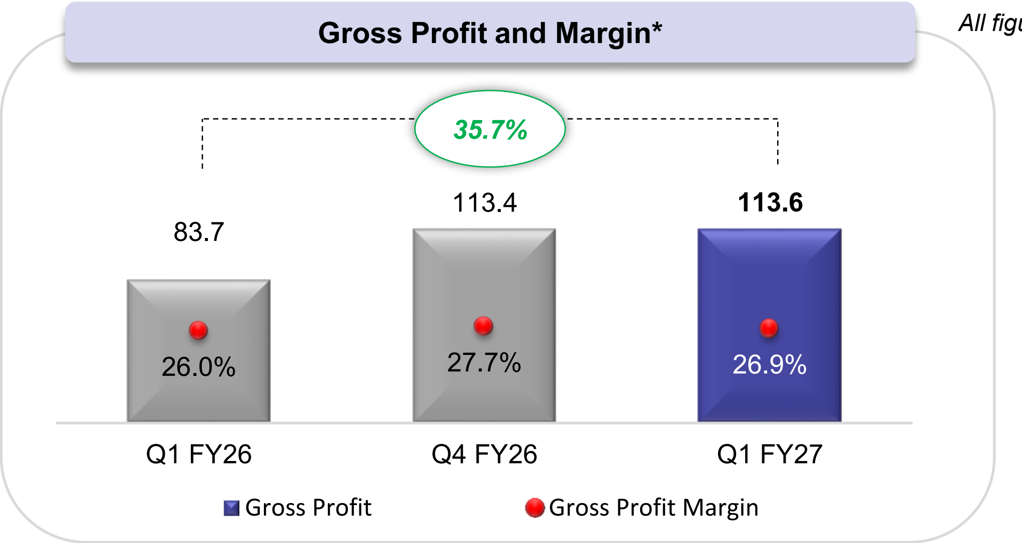
*Excludes Other Income

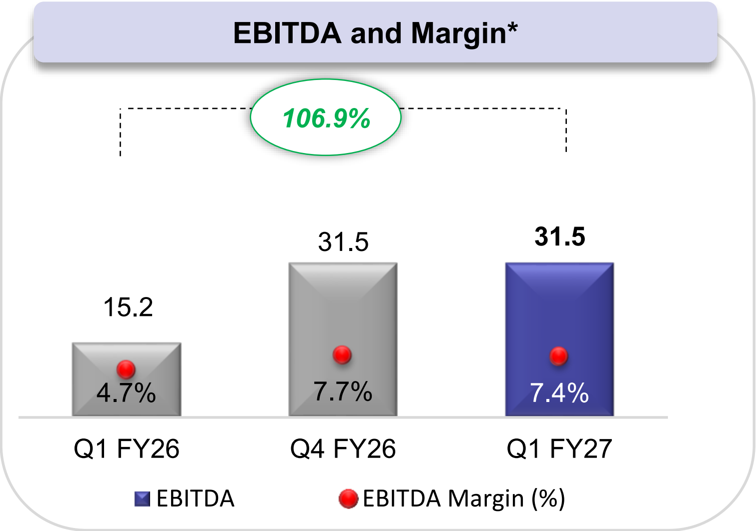
Financial Performance

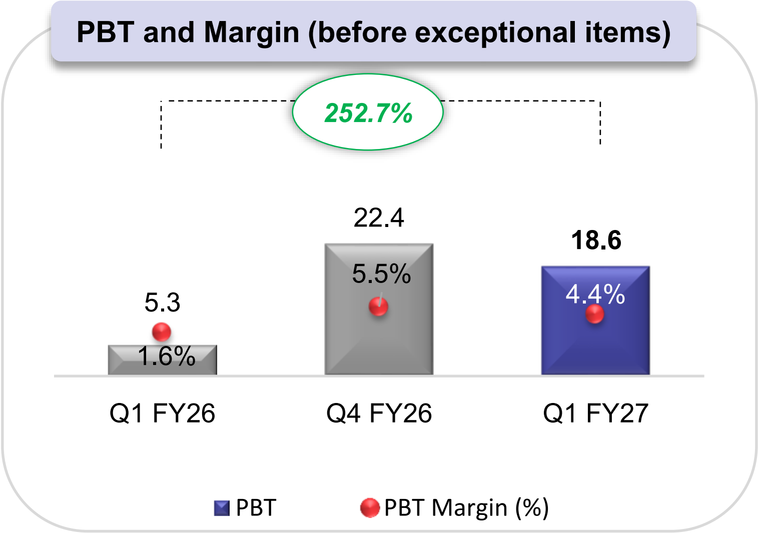
Q1 FY27 Financial Performance

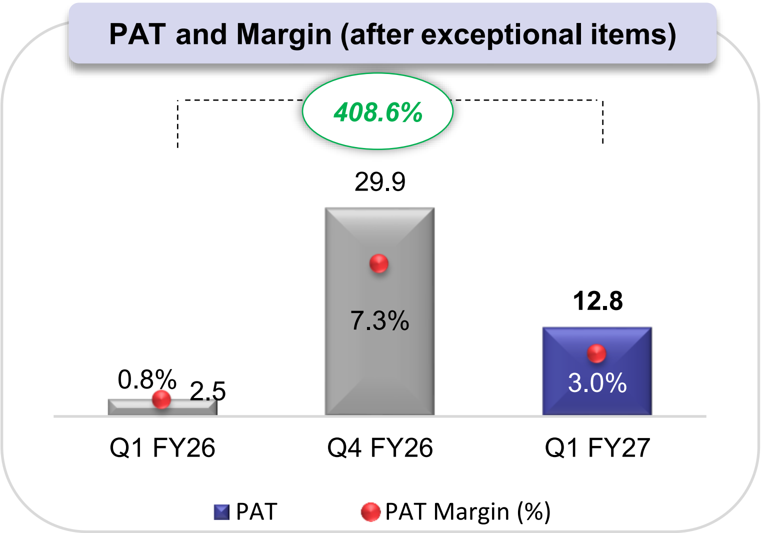
All figure in Rs. Cr.







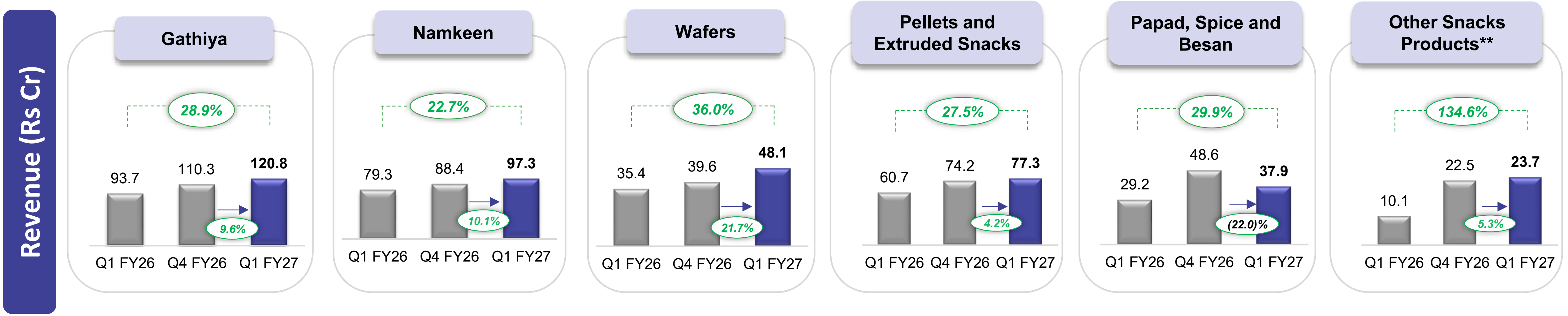


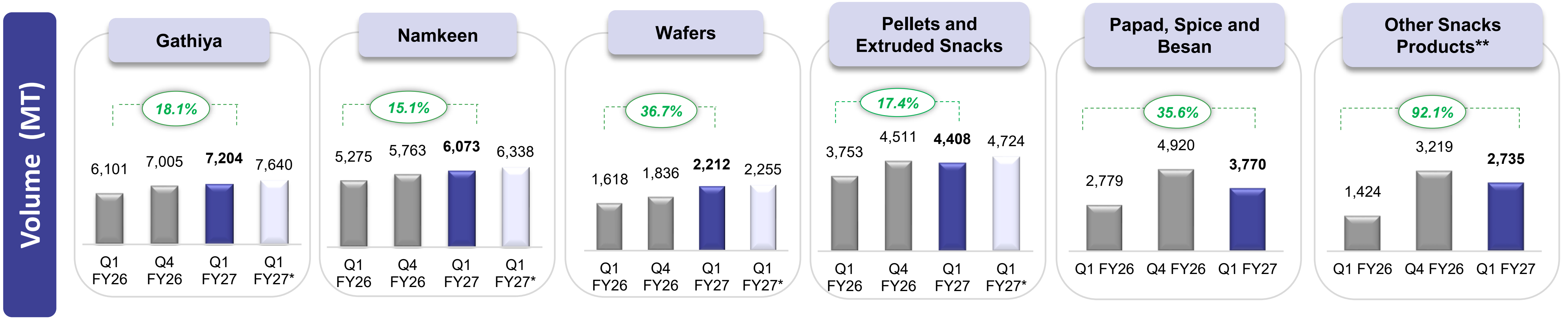


*Excludes Other Income

Q1 FY27 Segment-wise Performance

All figure in Rs. Cr.





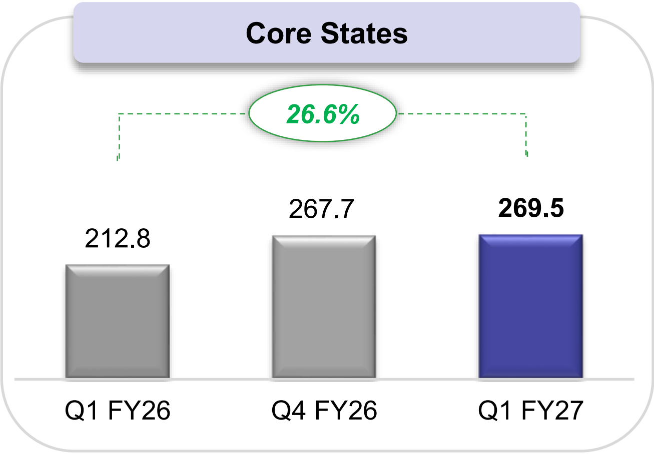
*Volume excluding grammage reduction

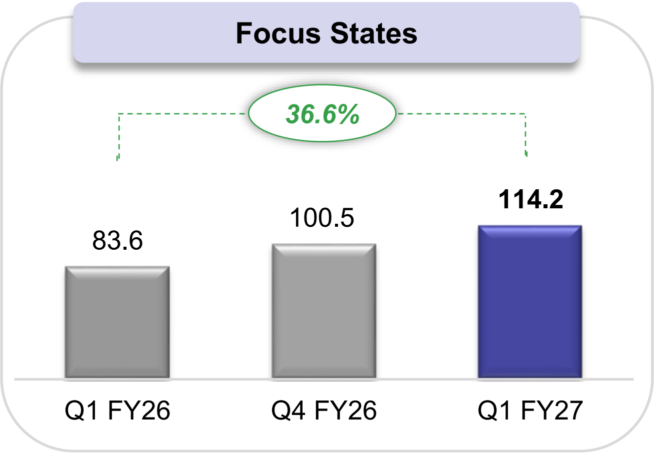
**Other Products include mainly Noodles, Rusk, Wafer Biscuit, Wafer Roll & Washing Bar

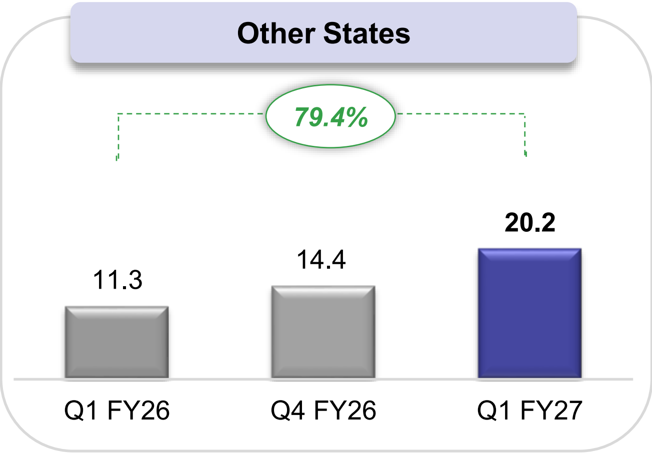
Q1 FY27 Core and Focus Markets Performance

All figure in Rs. Cr.

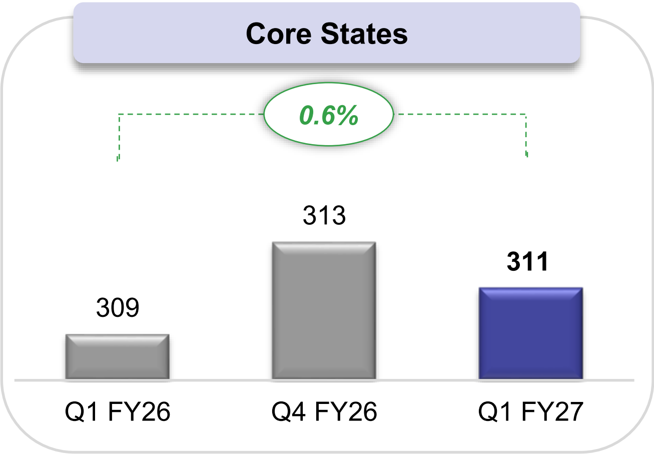
Revenue (Rs Cr)

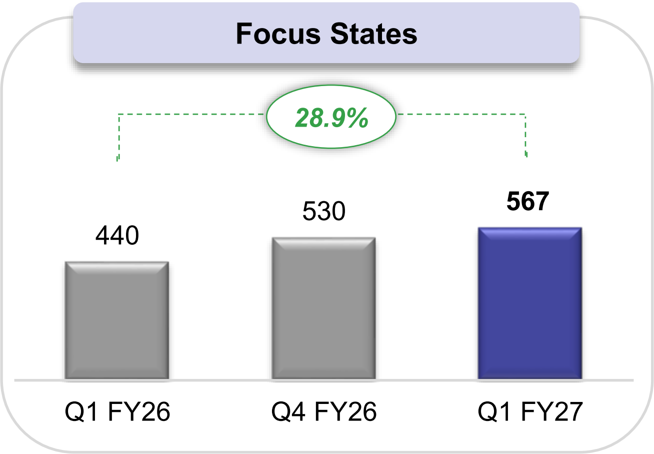


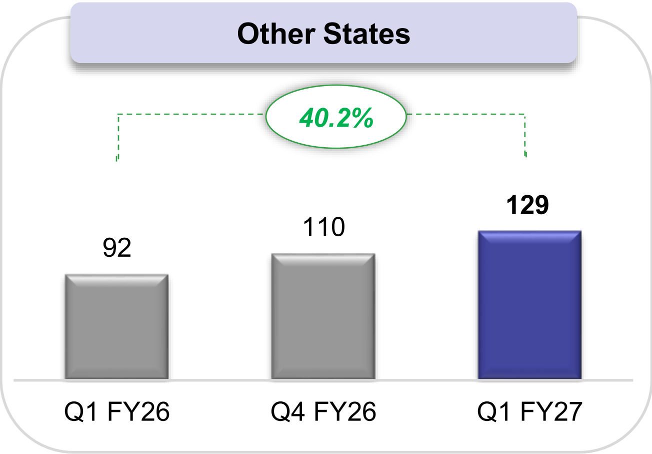




Dealer Network (No.)

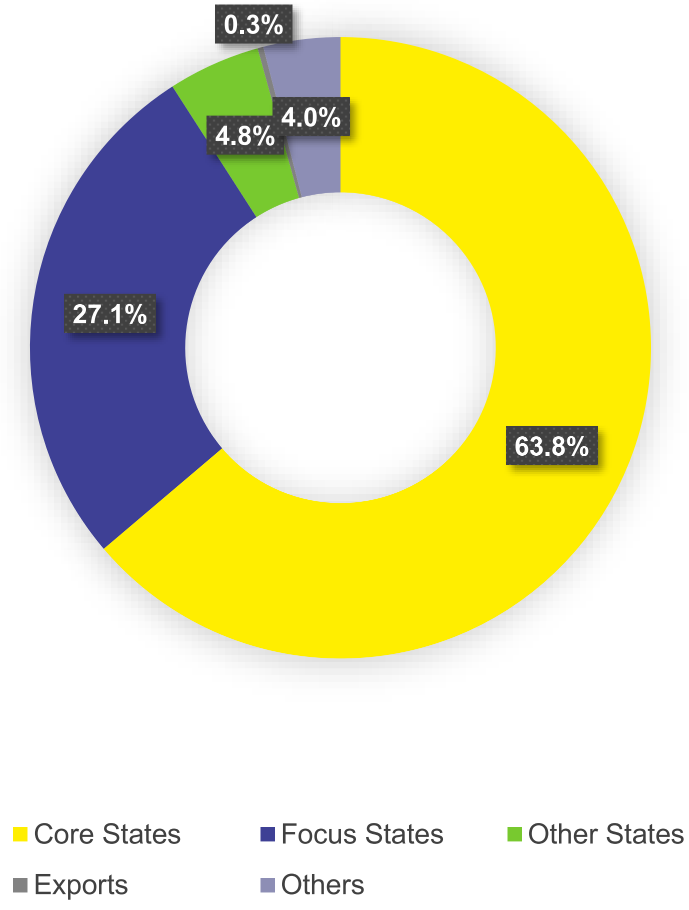




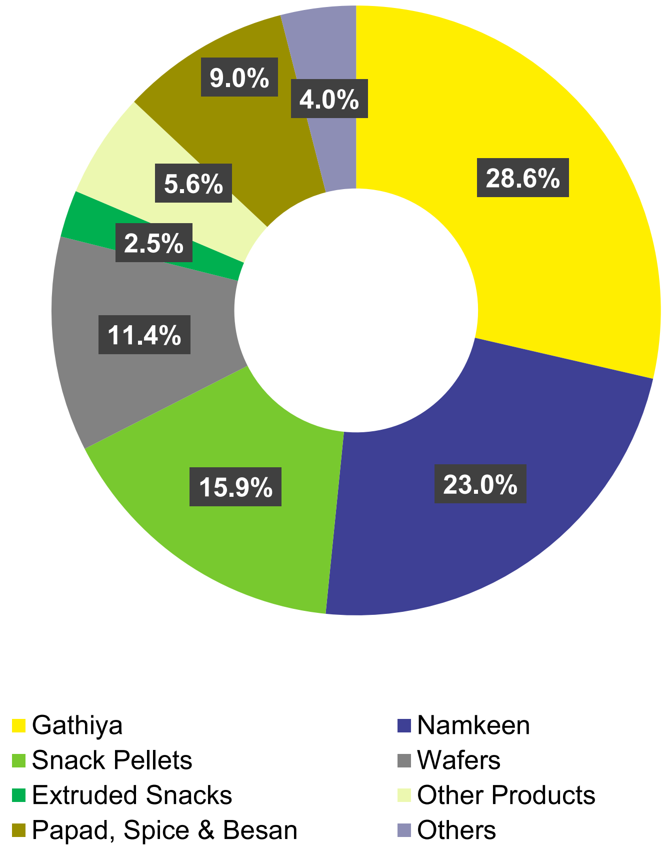


Q1 FY27 Diversified Revenue Mix

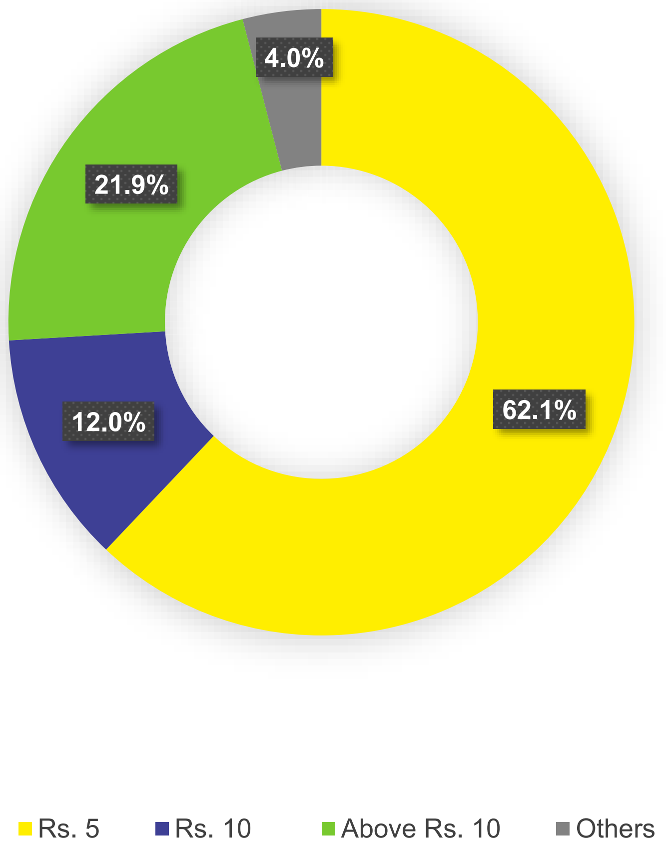
By Geography



By Segment

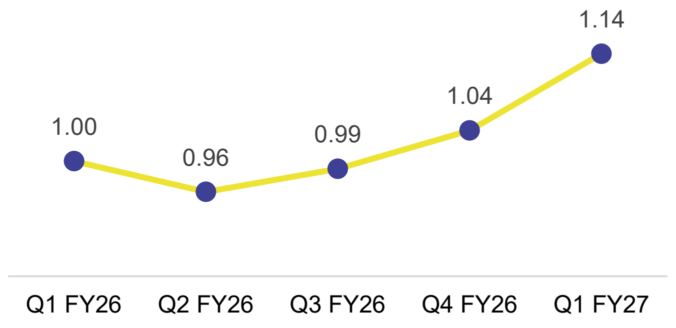


By Price Point

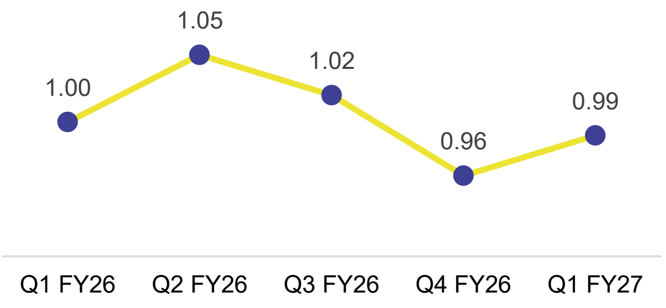


Sensitivity in Key Raw Materials

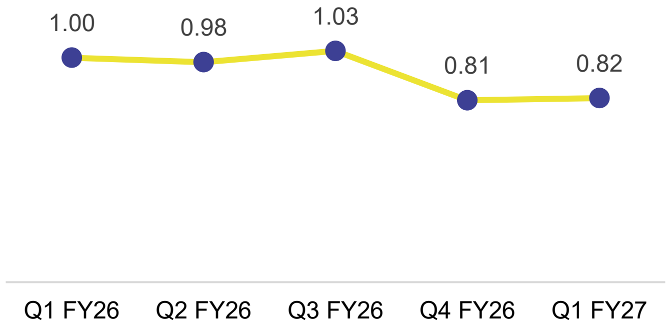
Palmolein Oil



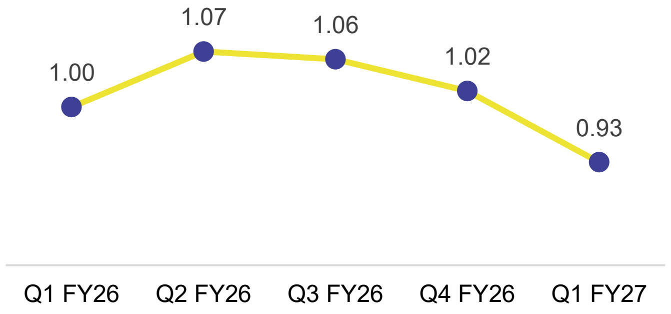
Chana



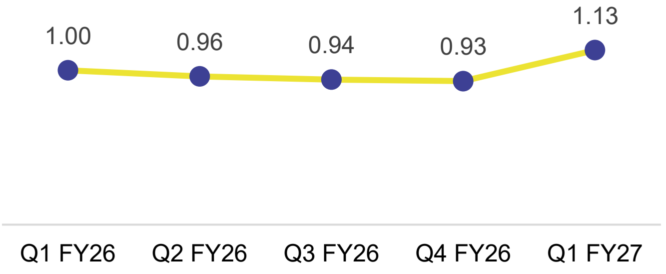
Potato



Maida Flour



Laminate



Q1 FY27 Profit & Loss

(Rs. Cr)	Q1 FY27	Q1 FY26	*Y-o-Y (%)*	Q4 FY26	*Q-o-Q (%)*
Operating Revenue	421.6	322.2	*30.9%*	408.6	*3.2%*
Other Operating Income	0.7	0.0	*nm*	1.0	*(32.9)%*
Total Revenue from Operation	**422.3**	**322.2**	***31.1%***	**409.6**	***3.1%***
Raw Material Costs	308.7	238.5	*29.5%*	296.3	*4.2%*
Gross Profit*	**113.6**	**83.7**	***35.7%***	**113.4**	***0.2%***
Gross Profit Margin (%)	*26.9%*	*26.0%*		*27.7%*	
EBITDA*	**31.5**	**15.2**	***nm***	**31.5**	***(0.2)%***
*EBITDA Margin (%)**	*7.4%*	*4.7%*		*7.7%*	
Finance Cost	2.9	2.0	*43.1%*	1.8	*58.6%*
Depreciation and Amortization	10.6	8.2	*29.0%*	11.1	*(4.2)%*
Profit Before Tax (Before Exceptional Items)	**18.6**	**5.3**	***nm***	**22.4**	***(16.8)%***
PBT Margin (%)	*4.4%*	*1.6%*		*5.5%*	
Exceptional Items	0.0	0.2	*nm*	17.5	*nm*
Tax Expenses	5.8	3.0	*94.2%*	9.9	*(41.7)%*
PAT	**12.8**	**2.5**	***nm***	**29.9**	***(57.1)%***
PAT Margin (%)	*3.0%*	*0.8%*		*7.3%*	
Basic EPS** (Rs per share)	1.0	0.2	*nm*	2.4	*(57.1)%*

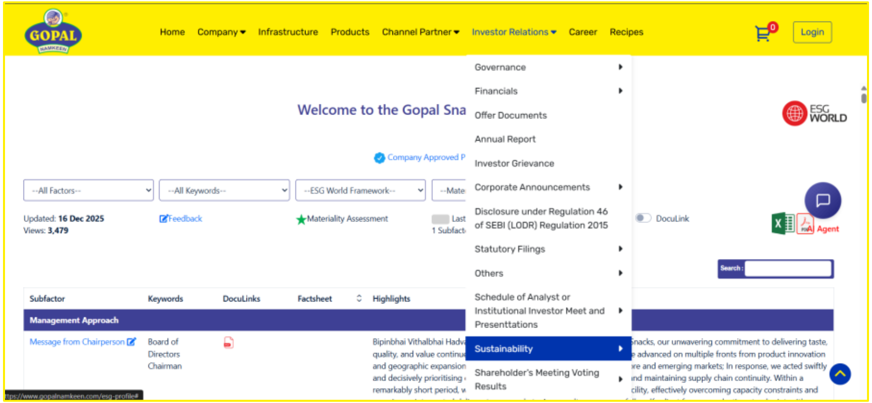
**Excludes Other Income*

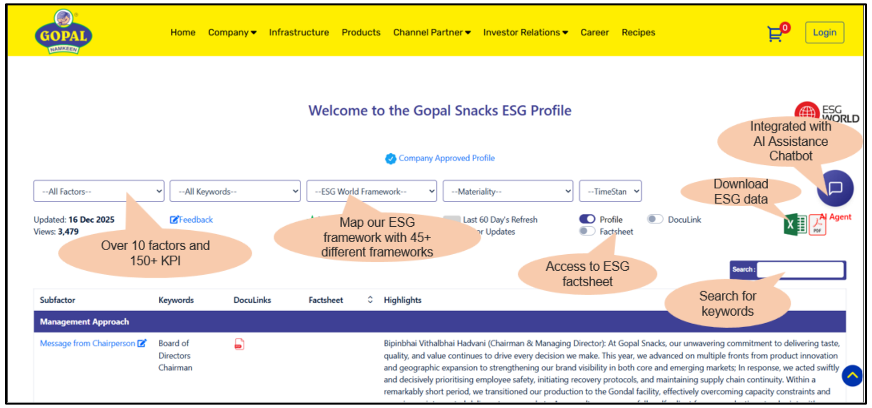
***Note annualized*

ESG Initiatives

AI - ESG Profile : 17 Factors and 558 Subfactors

Gopal Snacks Website





Gopal Snacks ESG Profile Link (Click Here)

ESG Factors (17)

Management Approach (3)	Company Overview (13)	Board of Directors (8)	Resilience (7)
Environment (57)	Social (82)	Governance (106)	ISO and Certifications (1)
Materiality Assessment (9)	Awards and Recognitions (1)	Ratings and Indices (1)	Membership (1)
Listing Disclosures (61)	ESG Videos and News (2)	Corporate Information (19)	BRSR (149)
			Profile Sources (38)

Disclaimer

Disclaimer

This presentation contains statements that are "forward looking statements" including, but without limitation, statements relating to the implementation of strategic initiatives, and other statements relating to "Gopal Snacks" future business developments and economic performance. While these forward-looking statements indicate our assessment and future expectations concerning the development of our business, a number of risks, uncertainties and other unknown factors could cause actual developments and results to differ materially from our expectations.

These factors include, but are not limited to, general market, macro-economic, governmental and regulatory trends, movements in currency exchange and interest rates, competitive pressures, technological developments, changes in the financial conditions of third parties dealing with us, legislative developments, and other key factors that could affect our business and financial performance.

Gopal Snacks undertakes no obligation to publicly revise any forward-looking statements to reflect future / likely events or circumstances.

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Thank You

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