

November 18, 2025

The Secretary <b>National Stock Exchange of India Limited</b> Exchange Plaza, Plot C/1, G-Block, Bandra – Kurla Complex, Bandra (E), Mumbai – 400 051. Scrip Code: <b>GOLDTECH</b>	The Secretary, <b>BSE Limited</b> Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai – 400 001 Scrip Code: <b>531439</b>
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Dear Madam/ Sir,

**Sub: Press Release**

Please find attached Press Release issued by the Company titled:

**“AION-Tech’s ROQIT partners with Indian Railways to transform sustainable, door-to-door parcel delivery in India”**

This is for your information and record.

Thanking You.

Yours faithfully,  
For AION-TECH SOLUTIONS LIMITED

Adalat Srikanth  
Company Secretary & Compliance Officer  
Mem. No. F7101

Encl: a/a

## **AION-Tech's ROQIT partners with Indian Railways to transform sustainable, door-to-door parcel delivery in India**

Pilot project to begin with South Central Railway, marking the first step toward a nationwide, AI-powered logistics transformation.

### **Transforming India's Parcel Logistics Infrastructure**

#### **FOR IMMEDIATE RELEASE**

**Hyderabad, November 18, 2025** – Indian Railways has awarded a contract to ROQIT, an AION-Tech Solutions Limited Wholly Owned Subsidiary Company, to design and deploy an AI-powered parcel logistics platform. AION-Tech Solutions is also pioneering sustainable multimodal transportation solutions through its subsidiary ETO Motors.

The pilot phase of ROQIT's solution with Indian Railways will launch with **South Central Railway** in early 2026, paving the way for a nationwide rollout of a fully digital, sustainable, and customer-centric lightweight to medium-weight parcel small parcel delivery ecosystem. This initiative marks a significant milestone in modernizing India's logistics infrastructure through technology-driven, sustainable innovation.

Indian Railways, the world's fourth largest rail network after the United States, China, and Russia, spans approximately 68,500–68,600 km of route length. Owing to this vast reach, nearly 70% of its revenue comes from freight and 30% from passenger transport, while lightweight to medium-weight parcels weighing up to 150 kg make up less than 1% of total traffic volume — far below developed markets where such parcel traffic accounts for 4–6%.

The network remains largely focused on bulk freight, with only 0.5–1% of its capacity used for small to medium sized parcel and package transport, compared to Germany (6%), the European Union (4–6%), and Japan or the United States (2–3%). Furthermore, the mixed use of tracks for freight and passenger trains often causes delays in express logistics, while manual booking, limited transparency, and unreliable last-mile delivery continue to pose challenges. ROQIT's AI-driven platform aims to bridge these efficiency gaps and unlock the untapped potential of lightweight to medium-weight parcel small parcel logistics in India by creating a fully digital, customer-centric, and environmentally sustainable ecosystem.

**Pavan Chavali, CEO, ROQIT** said, *“Our collaboration with Indian Railways marks a transformative milestone in building India’s next-generation, end-to-end logistics ecosystem—one that combines the scale and sustainability of rail with intelligent first- and last-mile mobility solutions. In the pilot phase, we are leveraging ETO Motors, our electric fleet subsidiary, to power seamless parcel pick-up and delivery, ensuring a truly integrated, zero-emission movement of goods. Through ROQIT, we are bringing real-time transparency, AI-driven intelligence, and green mobility together to create a future-ready, point-to-point parcel transportation network aligned with India’s Net-Zero vision.”*



## The ROQIT Solution: A Digital-First Approach

As part of the project, ROQIT is developing a cloud-native mobile app offering complete door-to-door parcel service, with first- and last-mile connectivity enabled by partner fleet operators. The platform replaces manual, paper-based processes with predictive scheduling, instant booking, digital payments, and real-time tracking. It also introduces a marketplace model that allows customers to choose logistics partners based on cost, speed, and sustainability. ROQIT's role in enabling complete first and last mile pickup and delivery will transform how India uses Railways for package transport.

**Cloud-Native Mobile App:** Complete door-to-door parcel service with first- and last-mile connectivity enabled by partner fleet operators

**Digital Transformation:** Replaces manual, paper-based processes with predictive scheduling, instant booking, digital payments, and real-time tracking

**Marketplace Model:** Allows customers to choose logistics partners based on cost, speed, and sustainability

## Implementation Timeline and Sustainability Focus

The pilot phase of the project is scheduled to commence in January–February 2026 across select locations in the Indian Railways. Following its implementation, Indian Railways will initiate a phased national roll-out to expand the platform's reach and impact.

At its core, the ROQIT solution places EV-based fleet operators at the forefront of first- and last-mile logistics, embedding sustainability across every layer of the supply chain. Beyond leveraging rail as a low-emission network, it establishes a fully integrated green logistics ecosystem that unites technology, mobility, and environmental responsibility. This also leverages the Railways' near-100% green transportation capability, reducing India's dependence on fossil-fueled road and air logistics.

## A New Era of Smart Logistics

The new platform redefines efficiency and reliability in lightweight to medium-weight parcel delivery by offering real-time digital tracking, paperless transactions, and true door-to-door connectivity — capabilities that remain absent in most traditional systems. Its open marketplace further empowers logistics partners with greater flexibility and transparency, driving a more inclusive and sustainable logistics model.

- **Real-Time Digital Tracking:** Complete visibility throughout the delivery journey
- **Paperless Transactions:** Fully digital booking and payment systems
- **Door-to-Door Connectivity :** True end-to-end service capabilities
- **Open Marketplace:** Greater flexibility and transparency for logistics partners

Through this collaboration, ROQIT and Indian Railways are setting the stage for a new era of sustainable, tech-driven logistics in India — one that blends rail's low-cost, low-emission strengths with digital intelligence to build a smart, inclusive, and future-ready logistics ecosystem.



### **About Aion-Tech Solutions Ltd. (ATS)**

Aion-Tech Solutions Ltd. (BSE: 531439 | NSE: GOLDTECH and formerly Goldstone Technologies Limited): Established in 1994, Aion-Tech is a specialist full-stack Data Analytics and Sustainable Solution development Company. With decades of industry expertise, Aion-Tech offers a comprehensive suite of strategic services focused on enhancing data planning, sustainability and zero emission platform development solutions. Its innovative solutions are designed to significantly reduce time-to-value, enabling clients to drive impactful business outcomes and achieve long-term, data-driven success.

To know more please visit: [www.aiontech.ai](http://www.aiontech.ai)

### **About ROQIT Greenfleet Digital Solutions Pvt. Ltd**

ROQIT Greenfleet Digital Solutions Pvt. Ltd., a wholly owned subsidiary of AION-TECH incorporated in December 2024, is an OEM-agnostic, cloud-native, AI-powered SaaS platform redefining zero-emission and intelligent fleet management. Designed as a comprehensive digital operating system for fleets and energy assets, ROQIT goes beyond traditional GPS-based systems to deliver modular, scalable solutions for fleet operators, OEMs, vehicle manufacturers, and financing companies. With capabilities spanning real-time tracking and diagnostics, predictive maintenance, EV-specific analytics (SoC, charging behavior, battery health), carbon accounting, driver and fleet management, ERP and IoT integration, and usage-based billing, the platform enables enterprises to unlock 25–40% efficiency gains while reducing carbon impact and staying aligned with evolving regulatory mandates. In an era of electrification, net-zero ambitions, and AI-led transformation, ROQIT is built to empower businesses and cities to future-proof operations, accelerate sustainability goals, and maximize long-term value.

To know more please visit: [www.roqit.com](http://www.roqit.com)