

GODREJ CONSUMER PRODUCTS LIMITED

Regd. Office: Pirojshanagar, Eastern Express Highway, Vikhroli, Mumbai 400 079 www.godrejcp.com

UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED 30th JUNE, 2011

GCPL Consolidated				(Amounts in Rs.Lac)			
Quarter ended	Quarter ended	Year ended	Sr. No.	PARTICULARS	Quarter ended	Quarter ended	Year ended
30-Jun-11	30-Jun-10	31-Mar-11			30-Jun-11	30-Jun-10	31-Mar-11
(Unaudited)	(Unaudited)	(Audited)			(Reviewed)	(Reviewed)	(Audited)
102020	73148	375881		Gross Sales	64791	53760	250767
2236	1664	8229		Less: Excise Duty	2236	1654	8229
99784	71494	367632	1	Net Sales	62555	52106	242538
519	875	2121	2	Other Operational Income	1068	760	4746
100303	72069	369763	3	Total Income	63623	52866	247284
			4	Expenditure			
(2312)	549	(4521)		a) (Increase)/Decrease in Stock in Trade	(2312)	710	(3145)
43857	26830	139940		b) Consumption of Raw Material	26985	20489	91143
7382	7883	39464		c) Purchase of Traded Goods	7815	5098	29620
8010	4908	28451		d) Employees' Cost	3114	2990	13358
1591	952	4992		e) Depreciation	711	563	2200
11718	7405	35215		f) Advertisement and Publicity	6557	4824	19855
16849	11114	65008		g) Other Expenditure	11101	8536	46231
87095	59641	308550		Total Expenditure (a+b+c+d+e+f+g)	53971	43210	199282
13208	12428	61203	5	Profit from Operations before Other Income, Interest & Exceptional Items (3-4)	9652	9656	48022
			6	Other Income (including interest income)	2561	407	3323
1856	543	5168	7	Profit before Interest and Exceptional Items (5+6)	12213	10063	51345
15064	12971	66371	8	Interest and Financial charges	127	142	876
1921	1059	5192	9	Profit after Interest but before Exceptional Items (7-8)	12086	9921	50469
13143	11912	61179	10	Exceptional Items	15619	4031	4031
17517	4031	4114	11	Profit Before Tax (9+10)	27705	13952	54500
30660	15943	65293	12	Tax Expense	6721	2765	11000
6731	3624	13822	13	Profit After Tax (11-12)	21984	11187	43500
23929	12319	51471		Tax adjustments in respect of previous years			
23929	12319	51471	14	Net Profit	21984	11187	43500
3236	3082	3236	15	Paid-up Equity Share Capital (Face value per share: Re. 1/-)	3236	3082	3236
		165514	16	Reserves excluding revaluation reserves			146370
			17	Earnings per share			
7.39	4.00	16.11		a) Basic and Diluted EPS Before Extraordinary Items (Not Annualised) (Rs.)	6.79	3.63	13.62
7.39	4.00	16.11		b) Basic and Diluted EPS After Extraordinary Items (Not Annualised) (Rs.)	6.79	3.63	13.62
			18	Public Shareholding			
105888970	88152657	105888970		Number of shares	105888970	88152657	105888970
32.72%	28.60%	32.72%		Percentage of Shareholding	32.72%	28.60%	32.72%
			19	Promoters and Promoter Group Shareholding			
				a) Pledged/Encumbered			
12809034	9750000	6500000		- Number of Shares	12809034	9750000	6500000
5.88%	4.43%	2.98%		- Percentage of Shares (as a % of total shareholding of promoter and promoter group)	5.88%	4.43%	2.98%
3.96%	3.16%	2.01%		- Percentage of Shares (as a % of the total share capital of the company)	3.96%	3.16%	2.01%
				b) Non Encumbered			
204892140	210287387	211201174		- Number of Shares	204892140	210287387	211201174
94.12%	95.57%	97.02%		- Percentage of Shares (as a % of total shareholding of promoter and promoter group)	94.12%	95.57%	97.02%
63.32%	71.40%	65.27%		- Percentage of Shares (as a % of the total share capital of the company)	63.32%	71.40%	65.27%

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UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED JUNE 30, 2011

- The above results which are published in accordance with Clause 41 of the listing agreement have been reviewed by the Audit Committee and approved by the Board of Directors at their meeting held on July 23, 2011. The standalone results have been subjected to a limited review by the statutory auditors.
- The Hon'ble High Court of Judicature at Bombay has vide order dated Feb 28, 2011, sanctioned a Scheme of Amalgamation of Godrej Household Products Ltd (GHPL), a wholly owned subsidiary of the Company with GCPL. The Appointed Date as per the Scheme was Apr 1, 2010 and the Effective Date was Mar 31, 2011. Since the Scheme has been given effect to, subsequent to the close of the quarter ended Jun 30, 2010, the standalone and consolidated results for the comparative quarter of the previous year ended Jun 30, 2010, have been restated to give effect to the Scheme of Amalgamation. Consequently, the standalone and consolidated amounts have changed to the extent as under:

	(Rs. Lac)	(Rs. Lac)
	Standalone	Consol
Net Sales	20366	7186
Total Income	20487	7542
Total Expenditure	17319	6407
PBT	-4482	827
PAT	-5888	679

- In accordance with the Scheme of Amalgamation of the erstwhile Godrej Household Products Limited with the Company which was sanctioned by the High Court of Judicature at Bombay, an amount of Rs.1315.14 lac, equivalent to the amortisation of the Goodknight and Hit Brand is directly debited to the General Reserve Account instead of being debited to the P&L account.
- The Hon'ble High Court of Judicature at Bombay has vide order dated April 26, 2011, sanctioned a Scheme of Amalgamation of the wholly owned subsidiaries of the Company viz. Naturelle Consumer Care Products Limited (NCCPL) and Essence Consumer Care Products Limited (ECCPL), with Godrej Consumer Products Limited (GCPL). The Appointed Date as per the Scheme is December 3, 2010 and the Effective Date is May 18, 2011. Accordingly, the standalone results of the Company for the quarter ended June 30, 2011, includes the results of the erstwhile ECCPL and NCCPL for the period April 1, 2011, up to May 18, 2011.
In accordance with the Scheme of Amalgamation, all the assets and liabilities of ECCPL and NCCPL have been taken over at their respective book values as on December 3, 2010. The difference between book value of assets and liabilities taken over amounting to Rs.3766 Lac, after giving effect to the adjustments proposed in the Scheme, has been debited to General Reserve in accordance with the Scheme of Amalgamation.
- Since the Appointed Date for the Scheme was Dec 3, 2010, the standalone result for the previous year ended March 31, 2011 have been restated to give effect to the Scheme of Amalgamation. Consequently, the standalone income & profit after tax for the year ended March 31, 2011 have increased by Rs.4 lac.
- The Kiwi Manufacturing and Distribution license for the use of Kiwi Shoe Care and Kiwi Klean Brands in India and Sri Lanka granted to the erstwhile Godrej Household Products Ltd. by Sara Lee Corporation, USA, has been terminated with effect from April 3, 2011. The Company has received Rs. 15619 lac and its wholly owned subsidiary Godrej Household Products Lanka (Private) Ltd. has received Rs.1898 lac as a one time exit compensation.
- During the quarter, the Company has entered into an agreement to acquire 51% stake in Darling Group, Africa. Darling Group is a market leader in hair extension products.
- During the quarter, under the Employee Stock Grant Scheme, 2011, the Company has granted 1,09,632 stock grants to eligible employees. 1/3rd of the grants shall vest each year on May 31, 2012, May 31, 2013 and May 31, 2014. Upon Vesting, as per the Scheme, equivalent number of equity shares of nominal value of Re. 1 each in the Company shall be issued to the eligible employees.
- The Board has declared an interim dividend for the year 2011-12 at the rate of Rs.1/- per share (100% on the face value of Re. 1/- each). The record date for the same has been fixed as August 1, 2011 and the dividend shall be paid on or before August 17, 2011.
- The Company has only one business segment in which it operates viz. Personal & Household Care.
- There were 3 investor complaints that were unresolved as on April 1, 2011. During the quarter ended June 30, 2011, the Company received 40 investor complaints and all including the unresolved complaints at the beginning of the quarter were resolved during the quarter.
- The figures for the current quarter are not comparable with those of the corresponding period of the previous year because of acquisitions / amalgamations made since then. Previous period's figures have been regrouped and reclassified wherever necessary.

Place : Mumbai

Date : July 23, 2011

By Order of the Board

For Godrej Consumer Products Limited

A. B. Godrej
Chairman