Godrej Consumer Products Limited

Godrej One, 4th Floor,
Pirojshanagar,
Eastern Express Highway,
Vikhroli (E), Mumbai – 400 079, India
Tel.: +91-22-2518 8010/ 8020/ 8030
Fax.: +91-22-2518 8040/ 8065/ 8069
Website: www.godrejcp.com

CIN: L24246MH2000PLC129806

October 29, 2026

BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street,
Fort, Mumbai - 400 001
Scrip Code: 532424

National Stock Exchange of India Limited
Exchange Plaza,
Bandra-Kurla Complex,
Mumbai 400 051
Symbol: GODREJCP

Subject: Investor Presentation - Financial Results for the Quarter and Half Year ended September 30, 2026

Dear Sir / Madam,

Please find enclosed the Investor Presentation covering, *inter alia*, the Unaudited Financial Results of the Company for the Quarter and Half Year ended September 30, 2026.

Kindly take the same on record.

Thanking you,
Yours faithfully,

For Godrej Consumer Products Limited

TEJAL VIRENDRA JARIWALA
Digitally signed by TEJAL VIRENDRA JARIWALA
Date: 2026.10.29 15:42:47 +05'30'

Tejal Jariwala
Company Secretary & Compliance Officer
(FCS 9817)

Encl.: As above

GODREJ
CONSUMER PRODUCTS

Q2 FY2027 Performance Update

October 29, 2026

Godrej



Disclaimer

This communication is provided for information purposes only and does not constitute (and should not be construed as) an offer, invitation or solicitation to buy or sell any securities or other financial instruments, or any investment advice. Recipients should make their own independent assessment and consult appropriate professional advisers. The information and opinions contained herein are stated as of the date of this communication and are subject to change without notice; while reasonable care has been taken in its preparation, the Company makes no representation or warranty, express or implied, as to the accuracy, completeness or fairness of such information (including any third-party/industry data) and, to the fullest extent permitted by law, disclaims any liability for any loss arising from the use of this communication or its contents. Certain statements herein may constitute “forward-looking statements” under applicable laws and regulations, based on current expectations, assumptions and information available to the Company, and involve risks and uncertainties that could cause actual results to differ materially, including changes in economic and market conditions, competitive dynamics, laws, regulations, taxes and their interpretation, foreign exchange and interest rate movements, demand and supply conditions, operational or supply-chain disruptions, labour matters, litigation or regulatory proceedings, and the timing or impact of corporate actions. Forward-looking statements speak only as of the date hereof and undue reliance should not be placed on them; except as required by law, the Company undertakes no obligation to update or revise them. This communication should be read together with the Company’s disclosures and filings made from time to time in accordance with applicable legal and regulatory requirements; where alternative performance measures are included, they are presented for supplemental purposes, may not be comparable across companies, and should not be viewed as a substitute for financial information prepared in accordance with applicable accounting standards.

GODREJ CONSUMER PRODUCTS

Our Goodness Manifesto

Godrej

Our Purpose

Crafting the goodness of health and beauty for consumers in emerging markets

Our Values

Inspire Trust

Create Delight

Be Bold

Our Strategy

Lead through category development



Drive portfolio transformation



Embed AI

Simplify consumer invisible activities



Our 'AND' Culture

Values AND Valuation	Strategy AND Execution	Today AND Tomorrow	UVG AND Profit	Core AND New	India AND International	People AND Planet

Our Measures

Double Digit UVG and Profit	Retain #1 global position on DJSI	>50% Godrejites (40% white collar) are Women, PWD, LGBTQIA+

FINANCIAL PERFORMANCE UPDATE

Key highlights – Strong performance despite difficult macros

8%

Consolidated UVG^

19%

Consolidated Revenue growth

12%

Consolidated EBITDA growth

^Underlying Volume Growth

Double-digit consolidated sales and earnings growth, supported by healthy volumes

Growth (year-on-year)	Consolidated Business	Standalone Business
Underlying Volume Growth	8%	7%
Net Sales	19%	13%
Net Sales (Constant Currency)	15%	-
EBITDA	12%	8%
Net Profit (Reported)	14%	-5%

Strong broad based performance

Geography	Sales (₹ crore)	Growth (Year-on-year)	Constant Currency Growth (Year-on-year)
Standalone	2,631	13%	-
Indonesia	538	20%	20%
Africa, USA & Middle East	1,069	40%	23%
Latin America & Others	297	43%	28%
Total Net Sales	4,396	19%	15%

Note: Total Net Sales includes the impact of contra and inter company eliminations

Double-digit EBITDA growth despite significant commodity inflation

	Consolidated	Standalone	Indonesia	Africa, USA & Middle East	Latin America & Others
Q2FY27 Operating EBITDA margin*	**18.7%**	**21.0%**	**19.3%**	**15.0%**	**0.9%**
Growth in EBITDA (y-y)	12%	8%	12%	43%	-85%

*After adjusting business support charges, royalty and technical fees

Net profit reconciliation statement

Consolidated Business	Q2 FY2027	Q2 FY2026
(A) Net Profit (Reported)*	**523**	**459**
(B) Exceptionals & one-offs (Post tax)*:		
Restructuring costs	-11	8
Acquisition costs** and Others (Incl. Litigation)	20	20
(C) Net Profit (Without exceptional and one-off items) (A+B)*	**532**	**487**

*All values are in ₹ crore and rounded off

**Acquisition cost relates to Increase in fair valuation of contingent consideration payable on acquisition of Muuchstac brand ₹ 20 crore due to higher revenue achieved verses prior estimates

STANDALONE BUSINESS UPDATE

Delivered double-digit sales growth

Category	Sales (₹ crore)	Growth (Year-on-year)
Home Care	1,329	19%
Personal Care	1,303	8%
Total Net Sales	2,631	13%

Home Care (1/5): Household Insecticides gains market share

- Strong market share gain across formats; despite weak monsoons, led by an intensifying El-Niño
- Electrics delivered a sequentially improving performance; new "GK 6-min" campaign gaining popularity
- Incense sticks continue to scale up strongly and is the largest branded stick in the category
- Non-mosquito continues to witness momentum; new TVC on air



Home Care (2/5): Air Fresheners sustained strong double-digit growth and category leadership

- Continue to gain market share and enjoy market leadership
- Aer Spray 99 continues to reset the category landscape and grow significantly ahead of peers and gain share
- Aer O continues to scale and strengthen its presence in the category with strong growth momentum



Home Care (3/5): Fabric Care continues double-digit growth trajectory and strengthens market position

- Fabric Care maintains robust growth momentum
- Continue to gain market share driven by extremely strong double-digit UVG* on Godrej Fab
- Significant impact from commodity inflation; steep pricing taken already; further sequential pricing underway
- Launched Godrej Zap, expanding Fabric Care portfolio into stain removers



*Underlying volume growth

Godrej Zap: The latest launch in our Fabric Care range



Stain remover is a niche but fast growing category in India

Digital forward distribution and marketing play

Leveraged playbook from market leading Indonesia portfolio

Home Care (4/5): Godrej Spic scale-up continues, encouraging results

- Scaled up to pan-India in Q1 post the robust results in Tamil Nadu; positive consumer feedback and healthy repeats
- Continues to witness strong sequential growth; despite large pockets of distribution yet to be tapped



Home Care (5/5): Godrej Rizz launched in select markets

- Liquid dishwash is a ~₹3k crore category, growing at a double-digit rate
- The category offers significant headroom given mid-teens household penetration
- Launched in select markets of West and South India



Personal Care (1/3): Skin cleansing continues to upgrade to premium formats

- Stable performance in Soaps, despite significant price increase and grammage reduction albeit on a favourable comparator
- Cinthol Bodywash continues to scale sequentially driven by both media and on-platform investments
- Muuchstac performance and scale up in line with the business plan
- Magic Handwash continues to scale and enjoy market leadership in the handwash segment



Personal Care (2/3): Hair Colours sustain growth momentum

- Market share gains continue to be positive across our key bets
- Godrej Rich Crème continues to deliver as per plan
- Launching Hair Lab, marking our entry into the premium hair colour segment



Hair Lab: Launching a premium hair brand with a patented “no-mix” shampoo hair colour



B2C premium hair colour

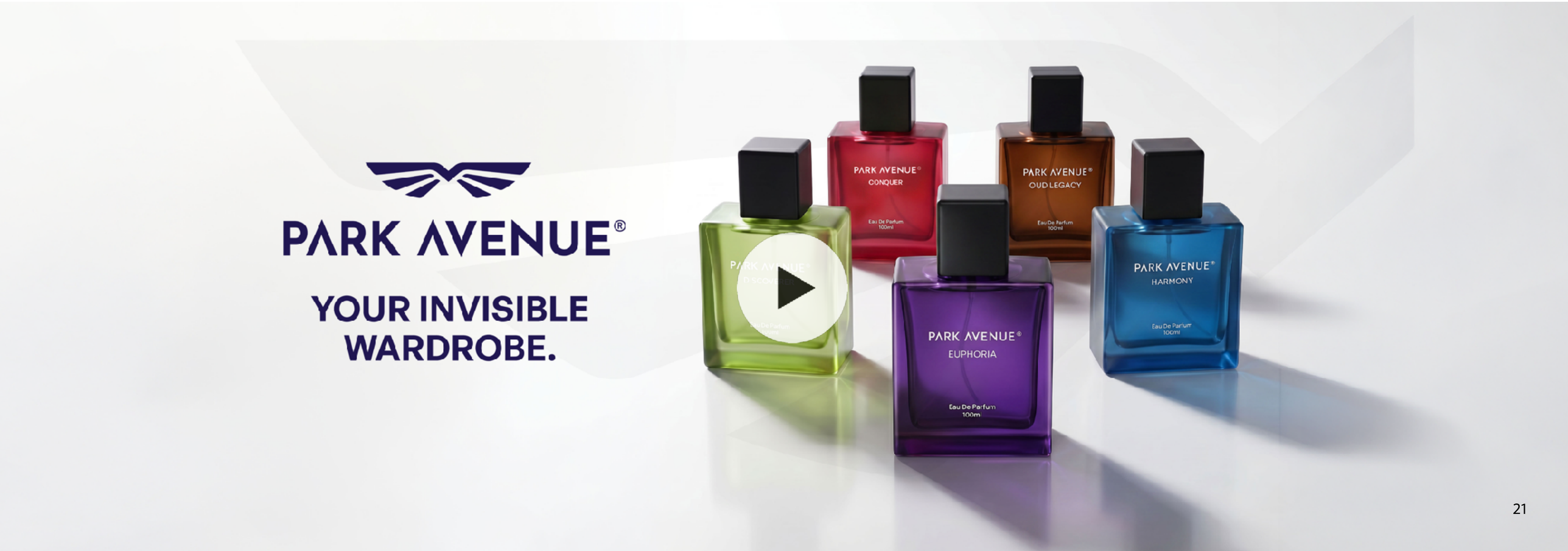
Single step, easy application.
No gloves, no mixing

Digital forward distribution and marketing play

Patented formulation

Personal Care (3/3): Perfumes & Deodorants delivered double-digit growth

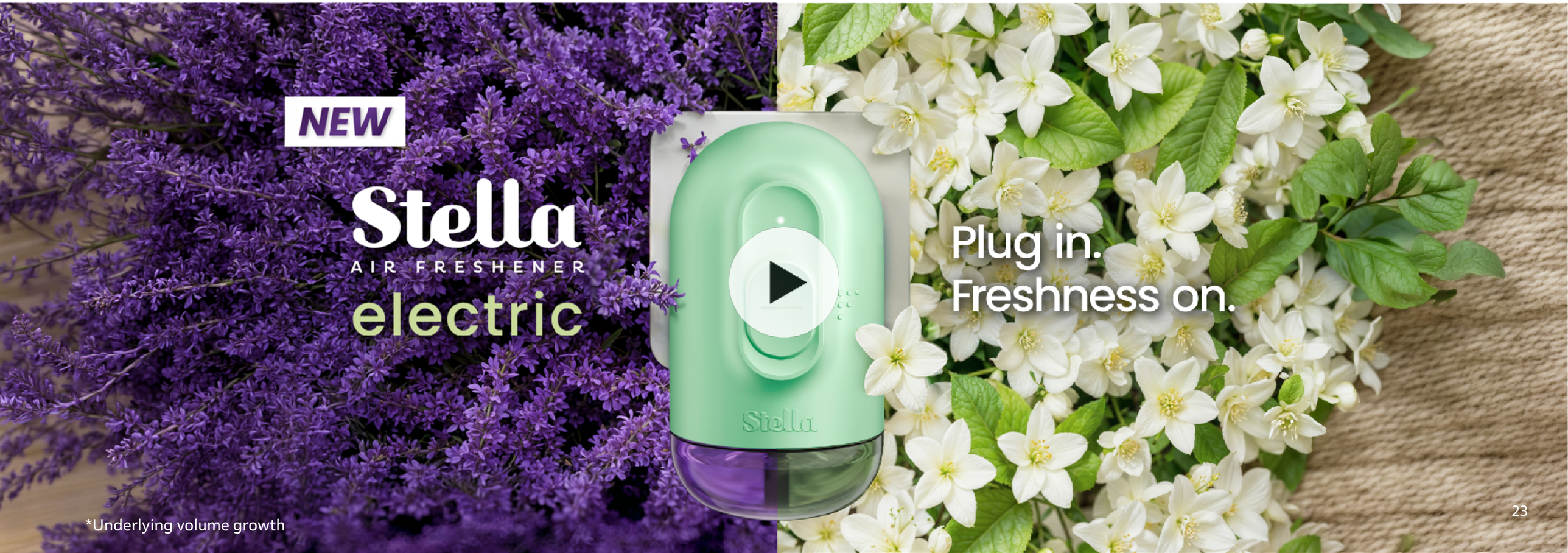
- Perfumes & Deodorants delivered double-digit growth
- Strong double-digit growth performance on deodorants driven by healthy underlying volume growth
- Perfume and EDPs continue to witness extremely strong growths ahead of category



INTERNATIONAL BUSINESS UPDATE

Indonesia: Recovery continues as per plan; broad based performance across categories supported by El-Niño

- Delivered strong 8% UVG* and 20% sales growth led by broad based growth across categories
- EBITDA growth at 12% despite LPG prices increasing by >2X
- Stella LV relaunch has witnessed robust consumer traction and sell-outs



*Underlying volume growth

Africa, USA & Middle East: 7 consecutive quarters of top-line growth and 11 consecutive quarters of bottom-line growth

- Strong performance across all metrics : USG* 40% (23% in CC terms) ; UVG* at 16%; EBITDA grew by 43%
- Growth remained broad-based across categories and geographies
- Wet hair and Aer continues to scale across markets; Goodknight Incense Sticks piloted in Nigeria, strong early consumer feedback



*Underlying sales growth
*Underlying volume growth

ENVIRONMENTAL, SOCIAL, AND GOVERNANCE UPDATE

Our ESG targets for FY2026-27: Progress H1 FY 2027 (1/3)

Pillars	KPIs	Commitment FY 2027	Progress H1 FY 2027
Climate & Resource Stewardship	RE (India)	65%	63%
	Energy Intensity	Achieve 6% reduction in specific energy consumption from FY25 baseline	11% reduction in specific energy consumption
	Water Intensity	Achieve 6% reduction in water intensity from baseline FY25 while maintaining water positivity	2% increase in water intensity and continuing to be water positive
	GHG Intensity	Reduction in GHG emission intensity and carbon neutrality for Scope-1&2 from FY25 baseline	16% reduction in GHG emission intensity
	ZWL & ZLD across Own Sites	Achieve Zero Liquid Discharge and maintain Zero Waste to Landfill	Continue to be zero waste to landfill and 11 out of 13 sites are zero liquid discharge
	Science Based Targets initiative (SBTi)	Announce our commitment towards the global Science Based Targets initiative (SBTi) and publish our roadmap and targets for emissions reduction	SBTi commitment completed Development of roadmap & Submission for SBTi validation and committed to Scope 1 and 2 Net-zero by 2035, inline with SBTi.

Note: India targets reported.

Our ESG targets for FY2026-27: Progress H1 FY 2027 (2/3)

Pillars	KPIs	Commitment FY 2027	Progress H1 FY 2027
Sustainable Products & Innovation	CAT-1 – Rigid Plastic	40%	17% (FY26)*
	CAT-2 - Flexible plastics	10%	3% (FY26)*
	CAT-3 - Multi-layer plastics	5%	0% (FY26)*
	Life Cycle assessments (LCA)	Conduct 6 LCA & 2 studies	• Completed LCAs of products covering 60% of our India revenues (FY26)* • LCA initiated across: 1. 7 Products. 2. 2 Products (re-assessment)
Responsible & Regenerative Value Chain	Responsible Supply Chain	Cover top GCPL suppliers in India (by procurement spends) under our sustainable supply chain policy.	49% of India suppliers (by spend volume) covered under our new supplier ESG assessment and engagement program that covers BRSR value chain disclosures and beyond (FY26)*
		Source 100% of paper packaging from sustainable sources.	~50 to 60% use of recycled paper used in packaging- (Forest Stewardship Council (FSC) certified) (FY26)*
	Influence sustainable consumption	Identify business critical problem statements to explore possible alternatives, value engineering packaging material through multistakeholder collaboration (research / acceleration / ready solutions)	Sharpened program focus to identify most relevant problem statements for the FMCG industry in need for research and innovation with the technical advice of GCPL R&D. Four problem statements defined on Non-Recyclability of Multi-Material Plastic (MMP), Fossil Fuel-Derived Materials and Fibre Products Limiting Recyclability & Sustainability.

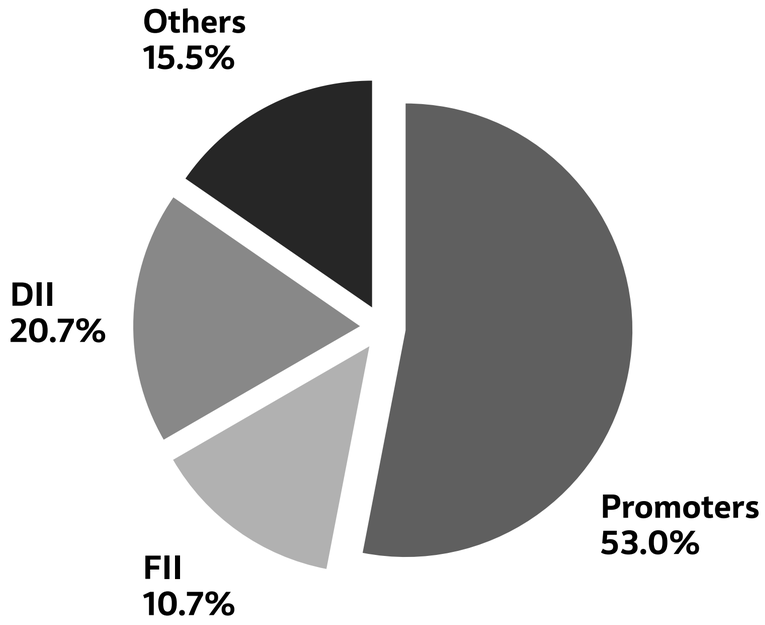
Note: India targets reported.

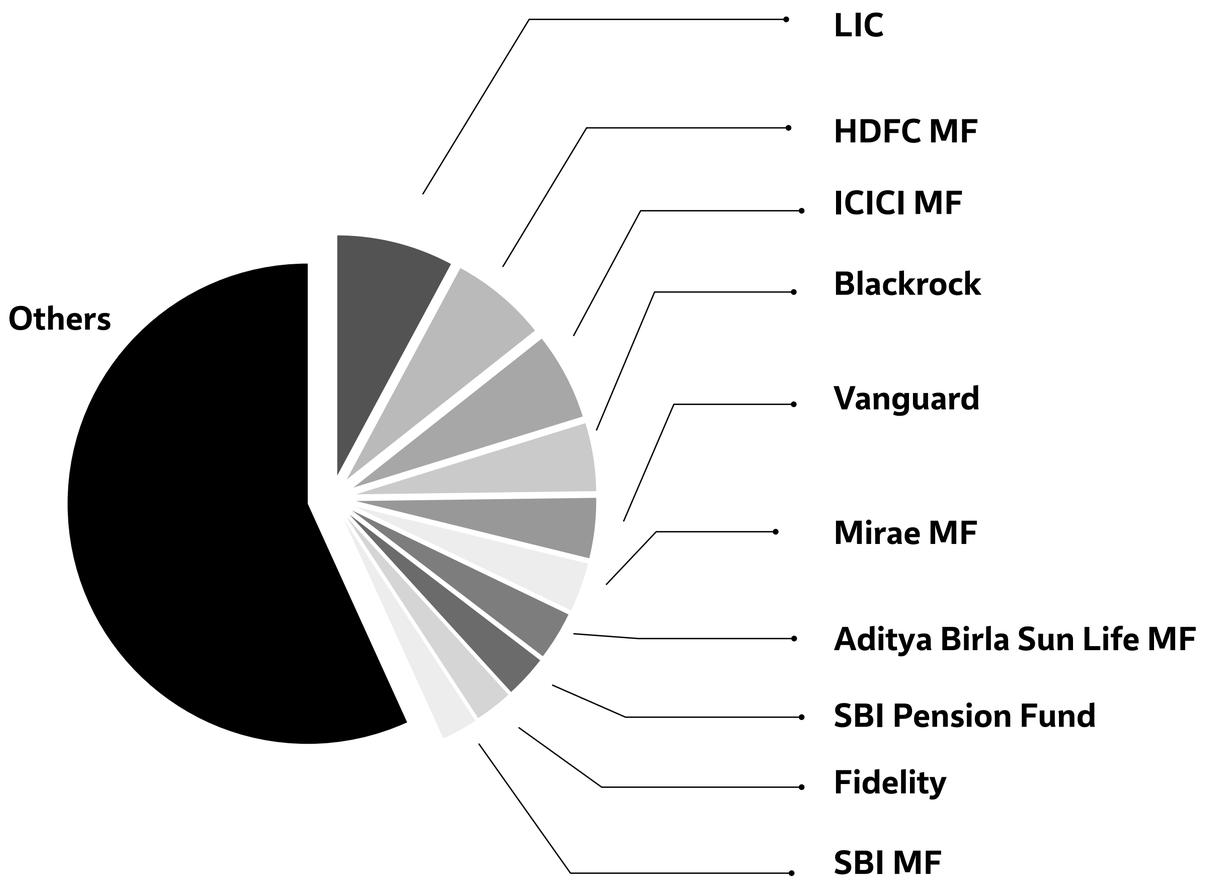
Our ESG targets for FY2026-27: Progress H1 FY 2027 (3/3)

Pillars	KPIs	Commitment FY 2027	Progress H1 FY 2027
Social	Equip Persons With Disability with focus on women with skills that empower	Pilot and launch programme for Women with Disability in manufacturing roles	• Program design completed and pilot locations identified • Employer Demand Mapping completed with Uno Minda, Toyota Gosei, Nevia, and Micron • Core Team & Trainer Onboarding & curriculum finalization under progress • Batch 1 Candidate Mobilization (Hosur) under progress
	Improve health and well-being	Prevent and control Malaria and Dengue in support of India's aim to achieve full malaria elimination by 2030	• Key partners on-boarded across Madhya Pradesh, Maharashtra, and Uttar Pradesh in alignment with the FY30 strategy towards dengue control and malaria elimination • Two technical partners onboarded to develop AI early-warning app for outbreaks, and ASHA app for case management and logistics • State-level technical support units (TSUs) functional in MP, UP, and MH providing intensive supportive supervision, and real-time data-driven response • 1.85 lakhs households reached, and 2,000 frontline health workers and govt stakeholders sensitized
	Nature – water, carbon and biodiversity	Achieve water positivity and provide 25% carbon offset	• Sequestered 10,164 (tCO2e) carbon; offsetting 30% of our global emissions. • Achieved water positivity against GCPL's annual global water use.

Note: India targets reported.

SHAREHOLDING PATTERN





As on Sep 30, 2026
Note: Holdings are shown at a consolidated fund house level and may not align with PAN-based statutory disclosures

Contact Us

Institutional investors

Email: ir@godrejcp.com
Tel: +91 22 2519 5721

Retail investors

Email: investor.relations@godrejcp.com
Tel: +91 22 2519 5104

Thank you

YouTube www.godrejcp.com LinkedIn