

January 17, 2023

To,
Dy. General Manager
Department of Corporate Services,
BSE Ltd.,
P. J. Towers, Dalal Street,
Fort, Mumbai – 400 001.

To,
The Manager – Listing,
The National Stock Exchange of India Ltd.,
Plot No. C/1, G Block,
Bandra Kurla Complex,
Bandra (E), Mumbai – 400 051.

Ref: Scrip Code: 532296

Ref: Scrip Name: GLENMARK

Dear Sir,

Sub: Heart failure treatment becomes more affordable with Glenmark launching the Sacubitril + Valsartan tablets in India

With reference to the subject mentioned above, kindly find attached media release which is self-explanatory.

Request you to kindly take the same on record.

Thanking you,

Yours faithfully,
For Glenmark Pharmaceuticals Limited

Harish Kuber
Company Secretary & Compliance Officer

Encl: as above

Press Release

For immediate distribution

Heart failure treatment becomes more affordable with Glenmark launching the Sacubitril + Valsartan tablets in India

- *The launch of Sacubitril + Valsartan – under the brand name, ‘Sacu V™’ – brings down the cost of treatment for heart failure.*
- *This drug helps reduce the risk of cardiovascular related deaths and hospitalizations.*

Mumbai, India, January 17, 2023: Glenmark Pharmaceuticals Ltd. (Glenmark), an innovation-driven, global pharmaceutical company, launched the sacubitril + valsartan tablets in India, for the treatment of heart failure. Marketed under the brand name ‘**Sacu V™**’, it must be taken twice daily under doctor’s prescription. Its approved indication is to reduce the risk of cardiovascular related deaths and hospitalisations for patients with chronic heart failure (NYHA class II-IV) with reduced ejection fraction (HFrEF).

On the occasion of this launch, Alok Malik, EVP & Business Head - India Formulations, Glenmark Pharmaceuticals Ltd., said, “Heart failure is growing in India at an alarming rate; its prevalence is about 1% and affects around 8-10 million individuals^{1,2}. With the launch of Sacu V™, we are proud to bring to the patients an advanced and affordable treatment option, which has been shown to reduce the risk of cardiovascular death or heart failure hospitalisation and to improve symptoms associated with heart failure with reduced ejection fraction (HFrEF)³.”

The sacubitril-valsartan combination belongs to the class ARNI (Angiotensin receptor neprilysin inhibitor). These molecules have two therapeutic targets in the treatment of heart failure: 1) the natriuretic peptide (NP) system for sacubitril and the 2) Renin Angiotensin System (RAS) for valsartan. The use of sacubitril + valsartan has an established role in treatment of patients with heart failure with reduced ejection fraction (HFrEF) and has been endorsed by the latest heart failure treatment guidelines in Europe⁴ and the USA⁵.

Glenmark’s Sacu V™ is priced at INR 19 per tablet for a dose of 50mg (sacubitril 24mg + valsartan 26mg), INR 35 per tablet for a dose of 100mg (sacubitril 49mg + valsartan 51mg), and INR 45 per tablet for a dose of 200mg (sacubitril 97mg + valsartan 103mg).

According to IQVIA™ sales data (SSA MAT Dec. 2022) for the 12-month period ending December 2022, the total cardiology market is estimated to be INR 20,730 Cr.; with an annual growth of 7.7% against the corresponding period last year (MAT Dec. 2021). The ARNI market (sacubitril + valsartan) is estimated to be INR 514 Cr; with an annual growth of 37.2%.

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About Glenmark Pharmaceuticals Ltd.

Glenmark Pharmaceuticals Ltd. (BSE: 532296 | NSE: GLENMARK) is an innovation-driven, global pharmaceutical company with a presence across Branded, Generics, and OTC segments; with a focus on therapeutic areas of respiratory, dermatology and oncology. The company has 10 world-class manufacturing facilities spread across 4 continents, and operations in over 80 countries. In Vivo/Scrip 100 positions Glenmark amongst the Top 100 Companies Ranked by R&D and Pharmaceutical Sales, 2021; while Generics Bulletin/In Vivo places it in the Top 50 Generics and Biosimilars Companies Ranked by Sales, 2021. Glenmark has impacted over 2.6 million lives over the last decade through its CSR interventions. For more information, visit www.glenmarkpharma.com. You can follow us on LinkedIn (Glenmark Pharmaceuticals) and Instagram (glenmark_pharma).

For more information, please contact

Udaykumar Murthy | +91 9960377617 | corpcomm@glenmarkpharma.com

References:

1. Harikrishnan S. Heart failure in India – Iceberg tsunami? J Pract Cardiovasc Sci 2016;2:2-3.
2. Chaturvedi V, et al. Heart failure in India: The INDUS (India ukieri study). J Pract Cardiovasc Sci 2016;2:28-35
3. Kieran F Docherty et al; Angiotensin receptor-neprilysin inhibitors: A new paradigm in heart failure with reduced ejection fraction; Int J Cardiol. 2019 Apr 15;281:179-185.
4. McDonagh TA et al; ESC Scientific Document Group. 2021 ESC Guidelines for the diagnosis and treatment of acute and chronic heart failure. Eur Heart J. 2021 Sep 21;42(36):3599-3726
5. Writing Committee Members; ACC/AHA Joint Committee Members. 2022 AHA/ACC/HFSA Guideline for the Management of Heart Failure. J Card Fail. 2022 May;28(5):e1-e167