Date: 27/11/2026

To,
The Listing Department
National Stock Exchange of India Limited,
"Exchange Plaza" 5th Floor, Plot No. C-1, G Block,
Bandra Kurla Complex, Bandra (East), Mumbai – 400051

Company Code: GENXAI

Subject: Submission of Investor Presentation under Regulation 30 of the SEBI (Listing obligations and Disclosure Requirements) Regulations, 2015.

Pursuant to Regulation 30 read with Schedule III of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, please find attached the Investor Presentation for H1 FY 2026-27. This is for the general information of the investors and public at large.

This Investor Presentation may also be accessed on the website of the company.

We request you to take the aforesaid on your records.

For GenXAI Analytics Limited
(Formerly known as GenXAI Analytics Private Limited)

NEHA AGARWAL
Digitally signed by NEHA AGARWAL
Date: 2026.11.27 10:57:02 +05'30'

Neha Agarwal
Company Secretary & Compliance Officer
M. No. A71061

Driving Enterprise Intelligence
Through Scalable AI & Data Solutions

Investor Presentation

H1 FY27 EARNINGS UPDATE



GENXAI™
GENERATIVE XCELLENCE

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Executive summary – H1 FY27 (based on standalone financials)

Revenue and profitability

Revenue from operations ₹18.0 crores	31% YoY change	
Operating profit (EBITDA) ₹5.7 crores	19% YoY change	
EBITDA margin 31.6%	(328 bps) YoY change	
Profit after tax (PAT) ₹4.0 crores	21% YoY change	
PAT margin 22.2%	(174 bps) YoY change	

Return and capital

Return on equity (ROE) 6.9%	vs	41.6% in FY26
Return on capital employed (ROCE) 8.1%	vs	47.8% in FY26
Debtor days 85 days	vs	93 days in FY26
Cash conversion cycle 62 days	vs	76 days in FY26
Net debt to equity -0.2x	vs	0.2x in FY26

Client and people

Orderbook[1] 75+ crores	vs	36% YoY growth
No. of clients 35+	vs	30+ in H1 FY26
Export revenue 10.0 crores	vs	3.7 crores in H1 FY26
Attrition rate 11.6%	vs	14.7% in H1 FY26
Total workforce 175+	vs	100+ in H1 FY26

Note: 1. Includes 25+ crores executable by FY27 ; EBITDA: Earnings before interest, taxes, depreciation and amortization

Executive summary – H1 FY27 (based on consolidated financials)

Revenue and profitability

Revenue from operations ₹44.5 crores	5% YoY change
Operating profit (EBITDA) ₹13.7 crores	11% YoY change
EBITDA margin 30.7%	174 bps YoY change
Profit after tax (PAT) ₹7.5 crores	3% YoY change
PAT margin 16.9%	(39 bps) YoY change

Return and capital

Return on equity (ROE) 11.2%	vs 57.5% in FY26
Return on capital employed (ROCE) 15.6%	vs 72.5% in FY26
Debtor days 102 days	vs 67 days in FY26
Cash conversion cycle 119 days	vs 65 days in FY26
Net debt to equity -0.1x	vs 0.3x in FY26

Client and people

Orderbook[1] 150+ crores	vs 30% YoY growth
No. of clients 100+	vs 90+ in H1 FY26
Export revenue 30.1 crores	vs 21.3 crores in H1 FY26
Top 5 clients (% of revenue) 66.3%	vs 63.2% in H1 FY26
Total workforce 400+	vs 250+ in H1 FY26

Note: 1. Includes 60+ crores order book executable by FY27 | EBITDA: Earnings before interest, taxes, depreciation and amortization

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Driving enterprise transformation through AI, planning, and analytics

GenXAI delivers integrated AI & analytics solutions, helping businesses to automate, optimize and make smarter decisions for measurable impact

Our Enterprise Performance Management (EPM) foundation

Finance
- FP&A
- Budgeting
- Scenario planning

Supply Chain
- Demand
- Capacity
- Operations planning

Sales
- Sales planning
- Targets
- Performance forecasting

Workforce Planning
- Headcount & cost
- Attrition Planning
- Training Analytics

GenXAI at a glance

- 2007 Establishment
- 100+ Active Clients
- 400+ Manpower
- 5+ Global partnerships
- 5+ Industry Verticals
- ₹ 150+ crores Orderbook[2]
- 84.9% Recurring revenue[1]
- 67.8% Revenue outside India

Our business model / Core offerings

1. Implementation Services
Consulting-led solution deployment

2. Managed services
Application support & managed services

3. Staffing
Dedicated skilled professional driving transformation

4. Infrastructure
Cloud infrastructure management and technology operations

5. Proprietary products
AI-powered software products and enterprise applications enabling workflow automation, decisions and digital transformation

Our EPM partnerships and proprietary products

- SINCE 2014
- workday. SINCE 2026
- CCH Tagetik SINCE 2026
- Wennect SINCE 2025

Smart Invoice Processing
Invoice capture, validation & reconciliation

SICM
Incentive planning, calculation and payouts

GenAI Engine
FLM / OLM / SLM for decision support

1. Excludes one-time project-based revenue 2. Includes 60+ crores executable in FY27

Integrated, end-to-end AI capabilities

AGENTIC AI

- Enterprise AI agents
- AI copilots
- Workflow automation

GENERATIVE AI

- Advico AI
- Enterprise GenAI
- Knowledge assistant

ENTERPRISE AI APPLICATIONS

- Smart Invoicing Management
- Sales Incentive Compensation Management
- Predictive Analytics

AI PORTFOLIO

DOMAIN CAPABILITIES

- Manufacturing
- Government
- Healthcare
- Telecom
- BFSI
- Retail

SOLUTION TOWERS

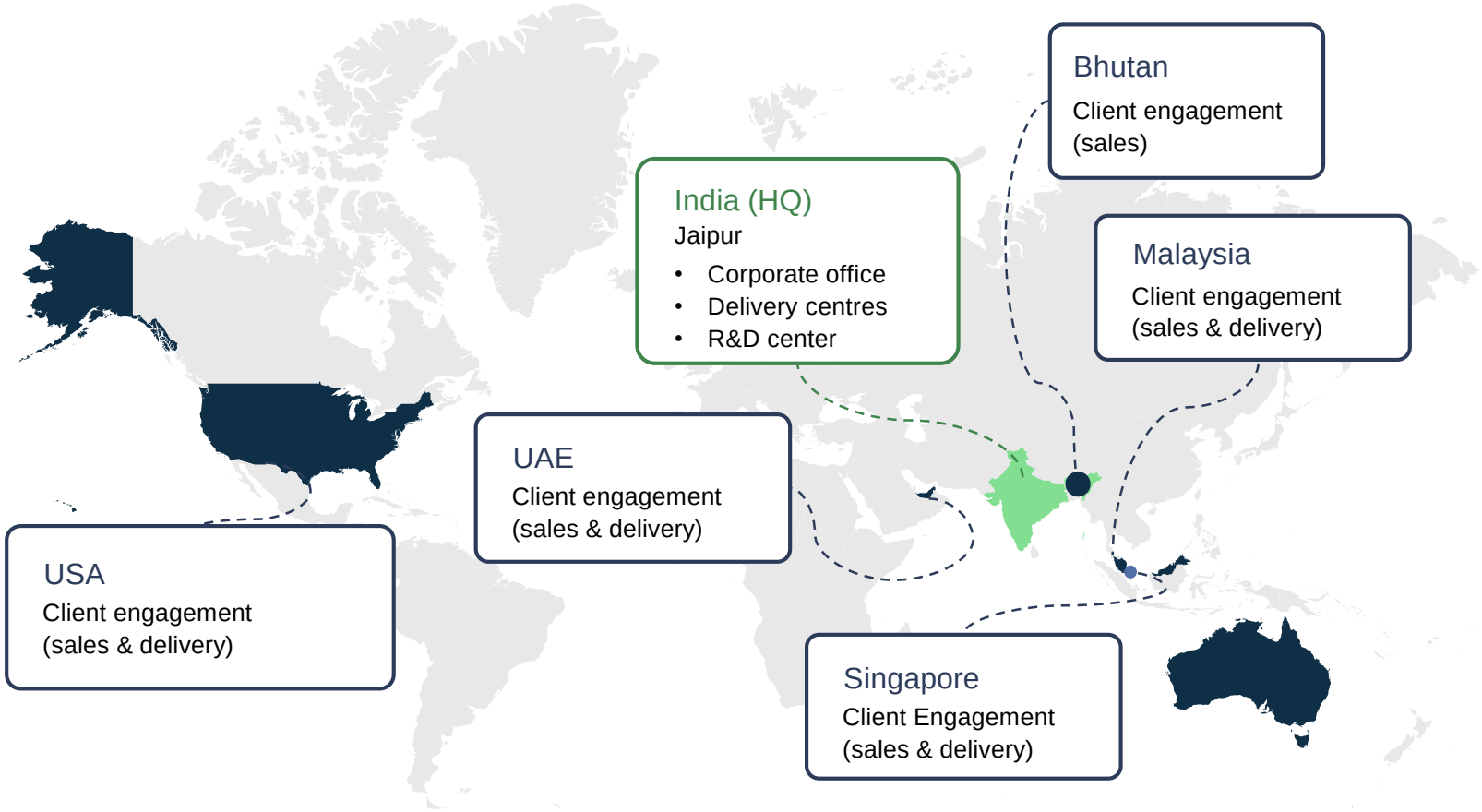
- ERP solutions
- Data engineering & analytics
- Enterprise Performance Management
- AI & digital engineering

CLIENT PRIORITIES

- Growth
- Efficiency
- Enterprise planning
- Digital transformation
- Intelligent decisions

Our global footprint, delivering value everywhere

GenXAI is a trusted partner enterprises worldwide turn to for intelligent transformation: building solutions, and partnerships that scale



5+ Industry presence

100+ Active clients worldwide

10+ Delivery centers

5+ Global partnerships & alliances

💡 Enabling intelligent solutions across borders. Building partnerships that drive sustainable growth

A strong and diversified group

A well-structured group driving innovation, global delivery and sustainable growth

GenXAI Analytics Limited
(Parent company)

GenXAI Bot Pvt. Ltd.	GenXAI Rigved LLP	Veear Analytics Inc.	Veear Projects and Tech Pvt. Ltd.	Logimetrix Tech Solutions Pvt. Ltd.	Vaikom Tech Solutions Pvt. Ltd.
100%	90%	51%	51%	51%	51%
	Profit sharing held by GenXAI				

Subsidiaries of GenXAI Bot Pvt. Ltd.

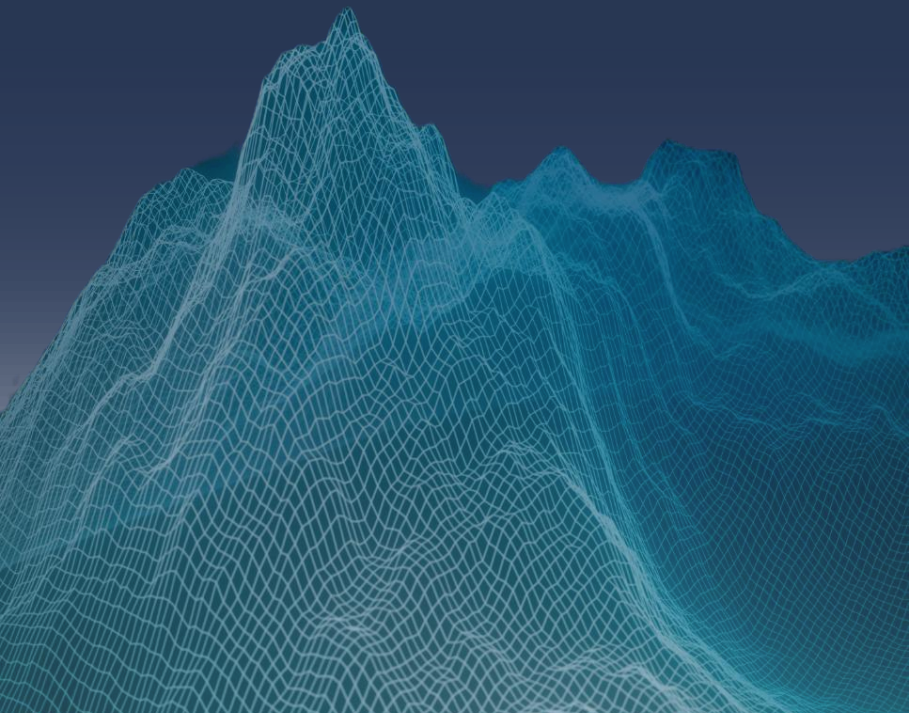
GenXAI Bot Ownership

GenXAI Platform Pvt. Ltd	GenXAI Softgrid Pvt. Ltd	GenXAI Inc.	GenXAI Pte. Ltd.
100%	70%	100%	100%

7 specialized entities. One integrated IT value chain.

From software and enterprise platforms to consulting, infrastructure, and talent, GenXAI's companies give single-vendor access across the IT lifecycle, at home and abroad

About the subsidiaries →



SUBSIDIARY 1

GenXAI Bot Pvt. Ltd.

Engaged comprehensive IT services, including software development, system design, project management, recruitment, and telecommunication solutions for domestic and international markets

SUBSIDIARY 2

GenXAI Platform Pvt. Ltd.

Accelerates enterprise transformation with scalable SAP, ERP, and automation to drive agility and innovation

SUBSIDIARY 3

GenXAI Softgrid Pvt. Ltd.

Engaged in software and web development, IT-enabled services, hardware and software trading, and computer technology education

SUBSIDIARY 4

Vaikom Tech Solution Pvt. Ltd.

Involved in providing end-to-end software development and IT-enabled services, including custom solutions, web applications, and outsourced IT assignments across various delivery models

SUBSIDIARY 5

Veear Projects & Tech Pvt. Ltd.

Provides IT consultancy and advisory services, including hardware, software, system design, testing, quality assurance, and process development

SUBSIDIARY 6

Logimetrix Tech Solutions Pvt. Ltd.

Provides IT infrastructure-enabled services. It serves corporate, private, and government clients in India and abroad through third-party service providers

SUBSIDIARY 7

Veear Analytics Inc.

Engaged in business process consulting, staff augmentation, and niche IT talent solutions. It provides skilled technology resources, project management support, & consulting services to enterprises across diverse industries

Strengthening governance & oversight



Rakesh Agarwal
Managing Director

- 25+ years of experience in IT and AI-driven solutions
- Former roles:
  - Ernst & Young
  - Reliance Capital
  - ABG Shipyard
- Leads business strategy, operations, financial oversight, and stakeholder engagement
- Commerce degree from University of Rajasthan; executive management training from IIM Lucknow



Lakshmi Agarwal
Whole-Time Director

- Whole-Time Director and Promoter, on the Board since December 2023
- Oversees day-to-day operations across business verticals
- Drives process efficiency through strong governance and best practices
- Bachelor's and Master's Degree in Commerce from University of Rajasthan



Dr. Raj Kishor Khaware
Non-Executive Director

- Non-Executive Director since March 2022
- Over two decades of experience in business consulting
- Provides strategic oversight on plan execution, capital allocation, and internal controls
- Master's Degrees in Science and Philosophy from Jawaharlal Nehru University, New Delhi



Shobit Goyal
Independent Director

- Independent Director since September 2025
- Chartered Accountant and member of ICAI
- ~10 years of experience in tax audits, compliance, and litigation
- Oversees financial reporting, audit processes, and corporate governance
- Commerce Degree from University of Rajasthan



Manan Jain
Independent Director

- Independent Director since September 2025
- Qualified Company Secretary and Chartered member of ICSI and ICAI
- ~7 years of experience; proprietor of *Manan Jai Luhadia & Associates*
- Oversees regulatory compliance and risk management
- Commerce Degree from University of Rajasthan

Experienced leadership driving execution



Sharad Singhvi
Chief Executive Officer

- CEO since January 2026
- 20+ years of experience across:
  - Real Estate
  - Infrastructure
  - Facility Management
  - Shipbuilding & ITES
- Oversees strategic leadership, business growth and financial governance
- B.Tech (IT) from IGNOU; PGDBA from Symbiosis (2007)



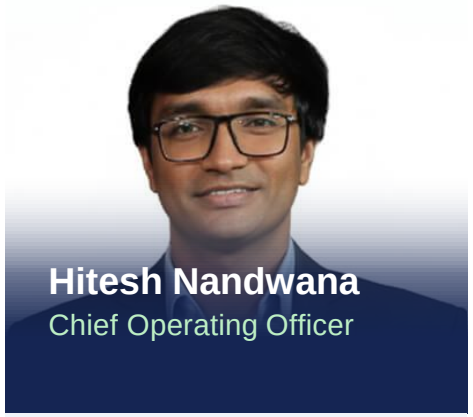
Ashish Goyal
Chief Financial Officer

- CFO since Sept 2025
- 10+ years of experience in finance and taxation
- Qualified Chartered Accountant and ICAI Associate Member; prior stints at *AU Small Finance Bank* and *SRBC & Co LLP*
- Oversees financial reporting, investment evaluation, financial planning & capital structure management
- Diploma in Corporate Strategy from University of London (2024)



Neha Agarwal
Company Secretary & Compliance Officer

- Company Secretary & Compliance Officer since September 2025
- 3+ years of post-membership experience
- Associate Member of ICSI
- Manages statutory compliance, regulatory filings and legal guidance
- B.Com & M.Com from University of Rajasthan



Hitesh Nandwana
Chief Operating Officer

- COO since April 2025
- 13+ years of experience in software, web development and AI
- Previously worked with Omax Autos, Derewala Industries & Shriram Pistons & Rings
- Oversees operations, delivery excellence and strategic alignment
- B.Com & PG Diploma in Management from IILM Academy (2011)



Harish Chand Jain
Deputy Chief Financial Officer

- Joined April 2019 as Senior Manager
- 15+ years of experience in finance
- Supports the CFO across accounting, budgeting, audits, taxation
- B.Com & M.Com University of Rajasthan; MBA in Finance from National Institute of Management (2009)

Our journey

2007

Company inception

Incorporated as Harbinger Consulting Pvt. Ltd

2019

New wings

Inception of partnership with Anaplan

2023

Achievement

Anaplan growth partner of the year – India

AI product portfolio practice initiation

- Rebranded as GenXAI
- Advico AI
- SICM
- Smart Invoicing Management

GenXAI goes global

- Incorporated entity in USA as GenXAI Inc.
- Incorporated entity in Singapore as GenXAI Pte. Ltd.

2024

GenXAI grows inorganically

- Logimetrix Tech Solutions Pvt. Ltd.
- Vaikom Tech Solutions Pvt. Ltd.
- Veear Projects and Tech Pvt. Ltd.
- Veear Analytics Inc.

2025

New horizons

- Listed on NSE SME platform.
- Partnership with Workday
- Partnership with Tagetik
- Major order booked 40+ Cr. around agentic AI
- Anaplan delivery partner of the year

2026

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GENERATIVE XCELLENCE

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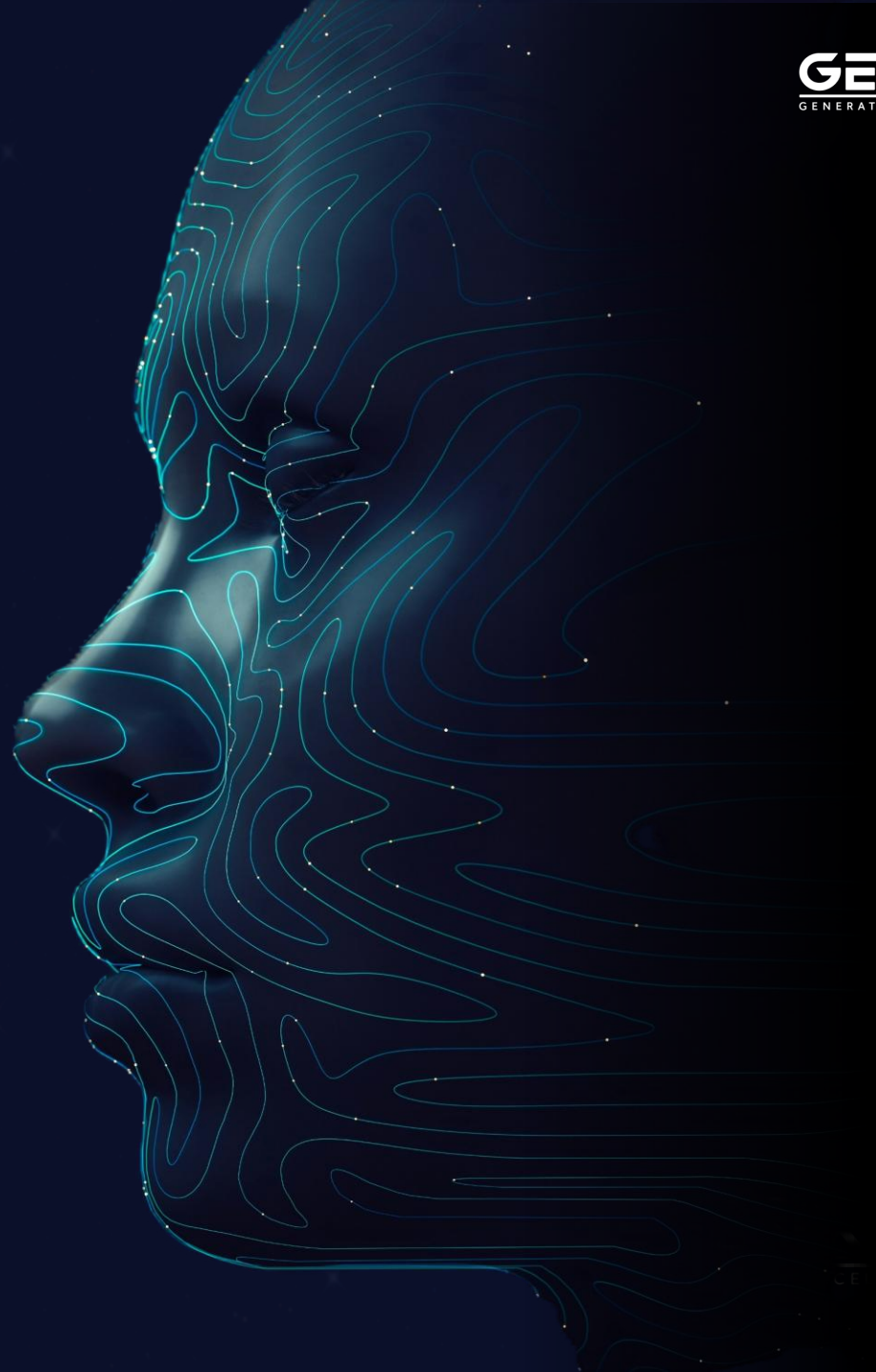


From initial projects to long-term strategic relationships

Our ability to deliver consistent value drives high client retention and recurring revenue, forming the foundation of our sustainable growth

60%+

Clients with a vintage of 3+ years

Marquee Clients

IndusInd General Insurance	Hero FINCORP	UNIPARTS GROUP
Since 2018	Since 2021	Since 2021

OUR CLIENT BASE

GLOBAL

Meta, Google, slack, brillio, servicenow, Mondelēz International, COMPASS GROUP, NetApp, splunk>, nextracker, ciena, RAK CERAMICS, INTUITIVE SURGICAL, Qualys., MarshMcLennan, مجموعة الجيدة Jaidah Group

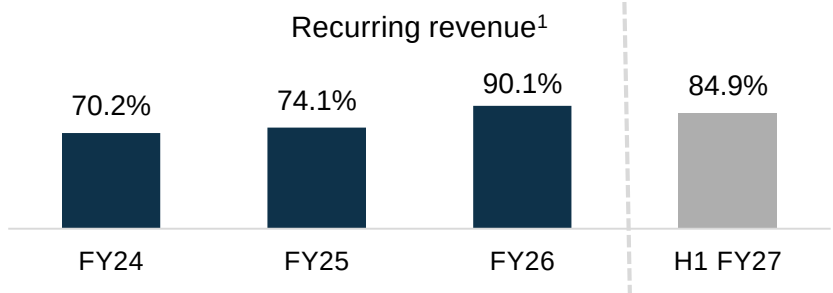
INDIA

BAJAJ FINSERV, TATA TATA MOTORS, IDFC IDFC MUTUAL FUND, ACKO, ROYAL ENFIELD, zomato, niva Bupa Health Insurance, UltraTech CEMENT The Engineer's Choice, TaskUs, ALKEM, PayUmoney, Godrej, Reliance Industries Limited, HDFC ERGO, Mankind Saving Life, Chola Enter a better life

GOVERNMENT & PUBLIC SECTOR

NDDB DAIRY SERVICES, I-STEM Linking Researchers and Resources, RFDL Rajasthan Financial Services Delivery Ltd., RKCL IT shapes future, RSRTC

Recurring, long-term client relationships are driving consistent revenue growth and stability

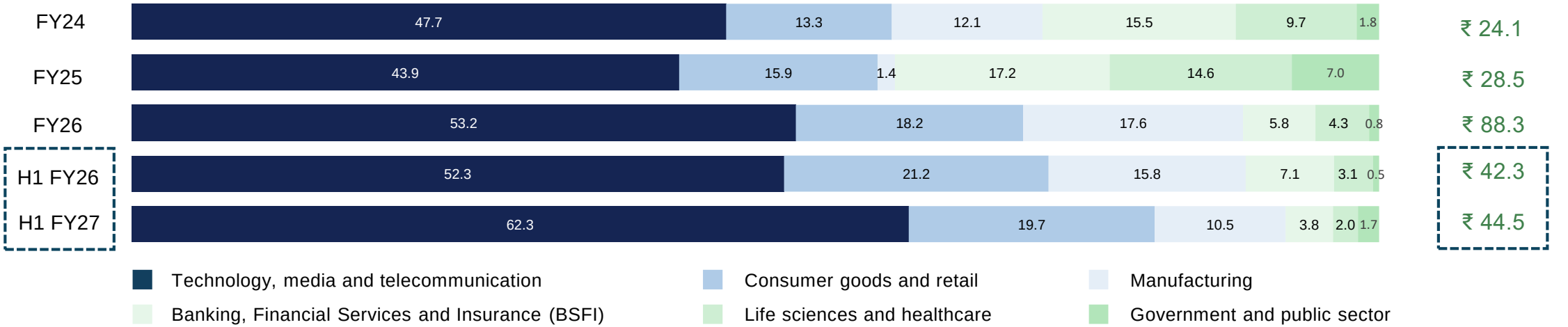


1. Excludes one-time project-based revenue

Diversified industry exposure and customer portfolio

Revenue generated across six industry verticals, supporting a diversified customer portfolio

Industry Revenue Mix Over the Years (%)



Our industry coverage

TECHNOLOGY, MEDIA, & TELCO	CONSUMER GOODS & RETAIL	MANUFACTURING	BSFI	LIFE SCIENCES & HEALTHCARE	GOVERNMENT & PUBLIC SECTOR
Enterprise planning, analytics, and digital transformation	Demand planning, performance management, and customer analytics	Production planning, supply chain, and operational analytics	Financial planning, regulatory reporting, and risk analytics	Sales planning, demand forecasting, and operational analytics	Performance management, workforce automation, and analytics

Our strategic growth framework

Client-centric approach
Deep domain understanding and long-term partnerships

Innovation-led solutions
Investing in IP, AI and next-gen technologies

Scalable operating model
Agile delivery, strong governance and process excellence

Strategic partnerships
Collaboration with global technology leaders

Strong financial foundation
Disciplined growth with sustainable profitability

OUR GROWTH ENABLERS

GENXAI™
GENERATIVE XCELLENCE

PURPOSE DRIVEN
SCALABLE
CLIENT-FOCUSED GROWTH

Geographic expansion
- Active in domestic & global markets
- Evaluating new markets for enterprise planning & analytics

Expansion of proprietary product portfolio
- Enhancing Glider Apps suite (smart IP) with analytics
- Building AI cloud engine and incentive management

AI research and product innovation
- Staying ahead via AI research
- Focused on current, emerging technologies

Strategic talent acquisition and retention
- Hiring niche and emerging skills globally
- Focus on learning, inclusive culture

Service expansion
- Evolved from EPM to ERP, Gen AI, IoT, and IT infrastructure
- Expanding into cybersecurity, data, AI consulting

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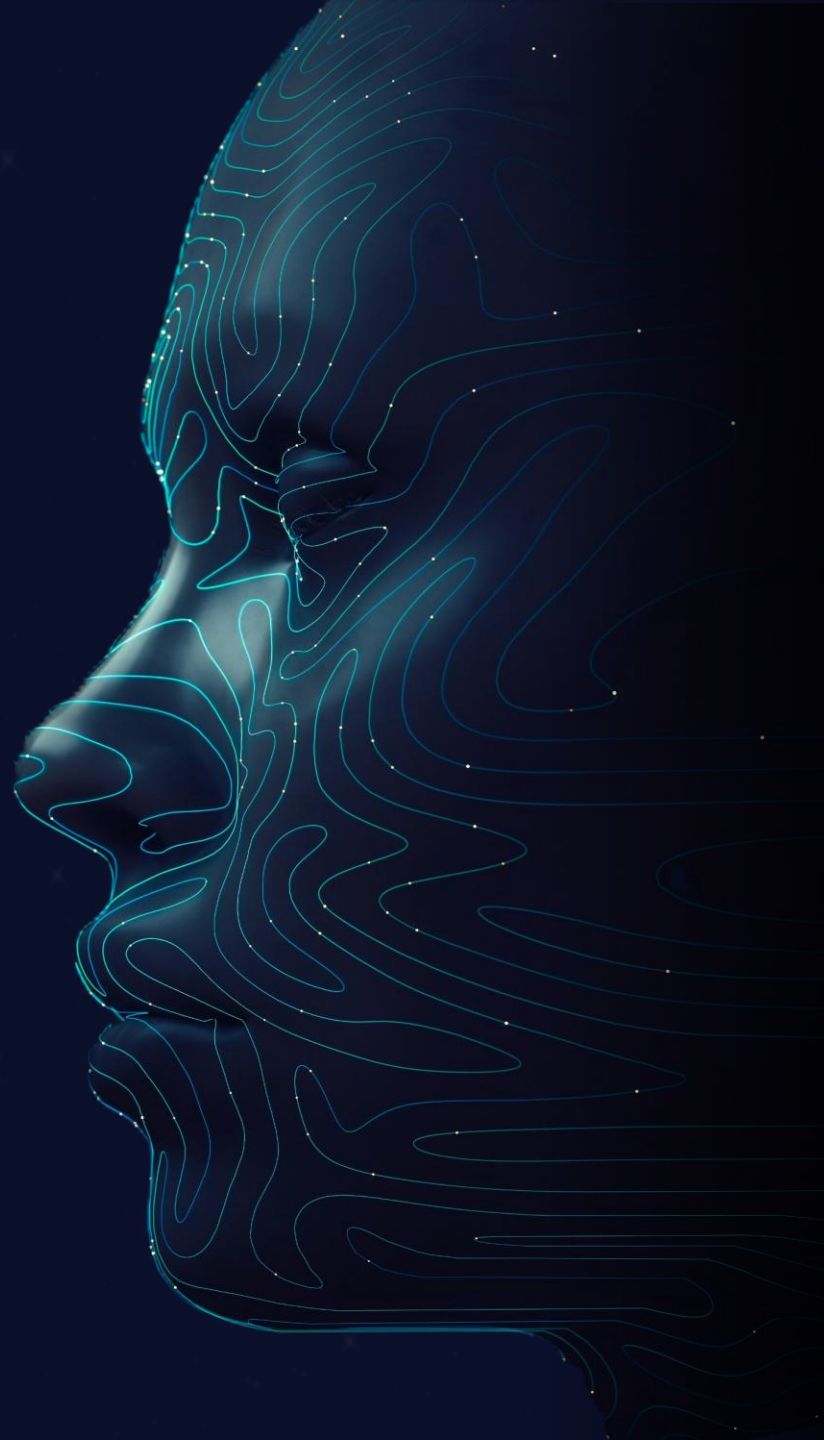


One integrated partner for enterprise transformation

GenXAI empowers organizations to plan, operate, analyze, and automate business performance through an integrated platform powered by leading technology partnerships

Enterprise Planning (EPM)

Plan business performance with visibility and accuracy

- FP&A & financial planning
- Budgeting & forecasting
- Workforce & capacity planning
- Consolidation & reporting
- Disclosure management

KEY PARTNERS:

Anaplan, PIGMENT, CCH Tagetik, workday.

Enterprise Operations (ERP)

Connect and streamline enterprise-wide business processes

- SAP S/4HANA implementations
- SAP BTP & extensions
- SAP analytics cloud
- Migration & modernization
- Support & managed services

KEY PARTNERS:

SAP

Enterprise Intelligence

Connect and streamline enterprise-wide business processes

- Cloud strategy & advisory
- Cloud migration & modernization
- Data platform & analytics
- AI/ML & data engineering
- Security & compliance

KEY PARTNERS:

Microsoft Azure, aws, snowflake, databricks, Google Cloud

Enterprise AI

Automate business workflows through enterprise AI

- Custom application development
- API & integration services
- Enterprise application modernization
- DevOps & automation
- Ongoing maintenance & support

KEY PARTNERS:

Microsoft, python, Java, .NET, node

Plan — Strategy & goal planning

Connect — Operations integration

Understand — Data analysis

Automate — AI-driven decisions

Grow — Sustainable business

Proprietary AI products driving enterprise transformation

Purpose-built AI products and platforms automating enterprise workflows, improving decision-making and enabling digital transformation.

Smart Invoice Processing (SIM)

KEY CAPABILITIES

- Invoice capture
- Invoice validation
- Invoice reconciliation
- Automated processing

BENEFITS

- Faster invoice processing
- Reduced manual effort
- Improved processing accuracy

Sales Incentive Compensation Management (SICM)

KEY CAPABILITIES

- Configurable incentive plans
- AI-enabled calculations
- Incentive automation
- Payout processing
- Performance management

BENEFITS

- Improved transparency
- Faster income administration
- Automated payout management

GenAI Engine (GenXAI FLM, SLM, OLM)

KEY CAPABILITIES

- Scenario simulation
- Forecasting
- Decision support
- Sales intelligence
- Operations optimization
- KPI dashboard generation
- CRM lead automation
- Natural language reporting

BENEFITS

- Speeds analysis & planning
- Supports decision-making
- Improves operational efficiency & data-driven growth

AI Cloud Engine

KEY CAPABILITIES

- Microsoft semantic kernel
- LLM integration
- Enterprise data connectivity
- Context-aware AI
- Intelligence decision making
- Domain connectors
- APIs for integration
- AI FSM Vision Model for Counter-Unmanned Aircraft Systems (C-UAS)

BENEFITS

- Scalable & secure AI platform
- Faster development & deployment
- Unlocks enterprise data value

Enterprise AI Copilot / Agentic AI Platform / Advico AI

KEY CAPABILITIES

- AI-powered decision support
- Scenario modelling
- Workflow automation
- Domain-specific copilots
- Integration with enterprise systems

BENEFITS

- Improved decision-making
- Higher productivity
- Automated enterprise workflow

Our proprietary products enhance scalability, drive automation across enterprise functions and create recurring revenue opportunities.

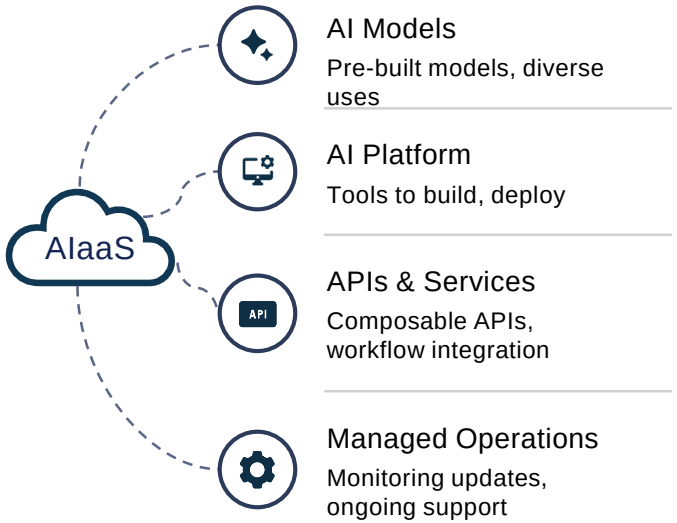
AI as a service (AIaaS)

Delivering intelligence as a service to accelerate outcomes and drive measurable impact

- No infrastructure investment
- Faster time to value
- Enterprise-grade security
- Scalable and elastic

WHAT IS AIaaS?

AIaaS is a cloud-delivered model providing access to AI capabilities, platforms, and solutions via flexible, subscription-based services.



KEY BENEFITS

Lower Total Ownership Cost
Pay per use, minimal investment

Rapid Innovation
Cutting-edge AI, no delays

Access to Expertise
Best-in-class AI, domain expertise

Built-in Governance
Secure, compliant, governed AI

Business Agility
Scale AI to demand

POWERING ENTERPRISE IMPACT ACROSS FUNCTIONS

Finance	Reconciliation, anomaly detection, forecasting, risk analysis
Sales & Marketing	Lead scoring, segmentation, campaign optimization, chatbots
Operations	Process automation, demand forecasting, intelligent scheduling
Customer Service	AI-powered agents, ticket classification, response automation
Human Resources	Talent screening, employee insights, attrition prediction

HOW IT WORKS

1. **Discover** — Identify challenges
2. **Subscribe** — Choose the right AIaaS plan
3. **Integrate** — Integrate APIs into systems
4. **Deploy** — Live, minimal effort
5. **Optimize** — Monitor, learn, improve

AIaaS delivers enterprise-grade AI to every organization, affordably and without the burden of building or maintaining infrastructure, models, or talent

Awards, certifications and industry recognition

Recognition that reinforce our technology leadership, innovation and execution excellence

2026 — Anaplan

Anaplan Delivery Capability

2026 — UBS FORUMS

UBS Forum Awards

- AI-Driven Finance Innovation
- Excellence in Intelligent Planning

2025 — Rajasthan Visionary Summit 2025

Rajasthan Visionary Award in Data and AI Innovation

2025 — Alden

Emerging Supply Chain Technology Solution of the Year

2024 — Aegis Graham Bell Awards

Innovation in GenAI and LLMs

2023 — Anaplan

Anaplan Growth Partner of the Year

GENXAI™ GENERATIVE XCELLENCE

AI & enterprise transformation

Building intelligent solutions that create real impact

Enterprise software and analytics

Delivering scalable, secure and future-ready enterprise solutions

Trusted technology partner

Partnering with global leaders to drive client success

Industry-recognized innovation

Consistent recognition for innovation, excellence and leadership

GENXAI™
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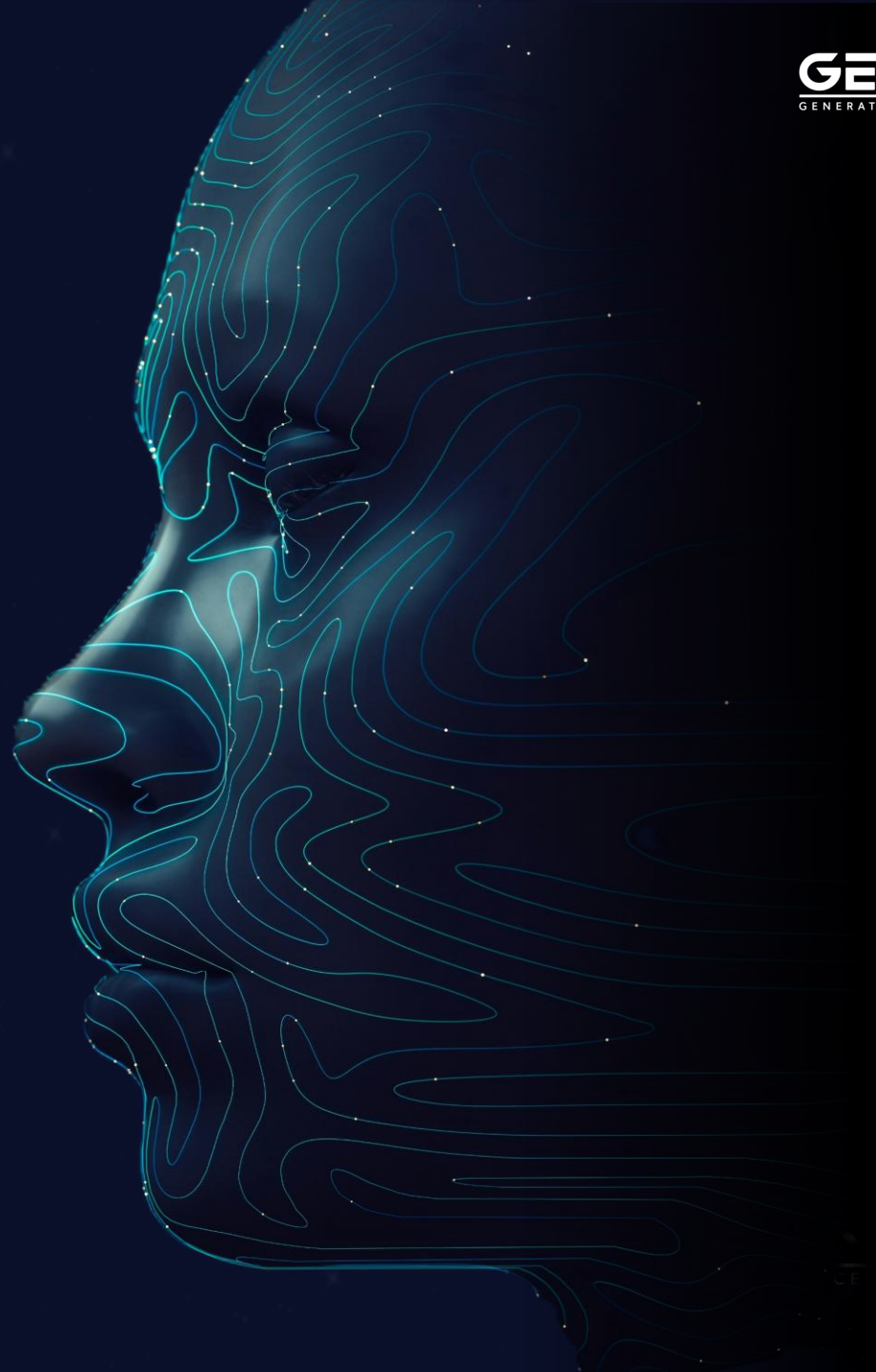
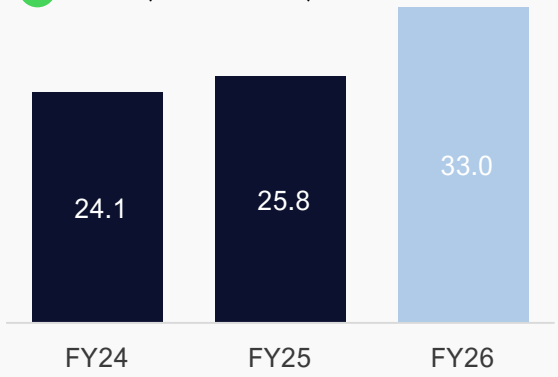


Historical business performance (1/2) (based on standalone financials)

All currencies is in ₹ crores, unless otherwise mentioned

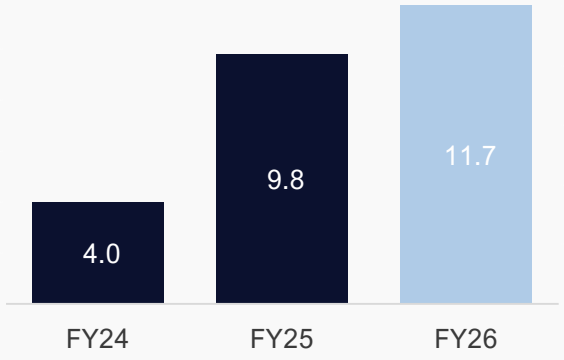
Revenue from operations

17% (2YR CAGR)



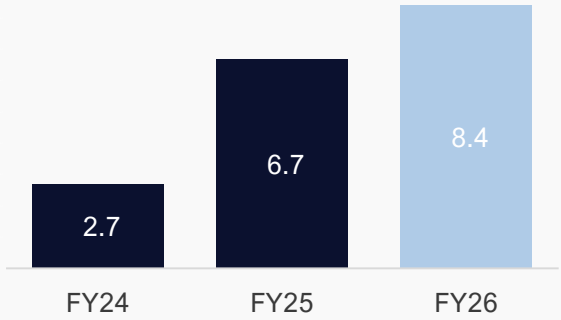
EBITDA

71% (2YR CAGR)



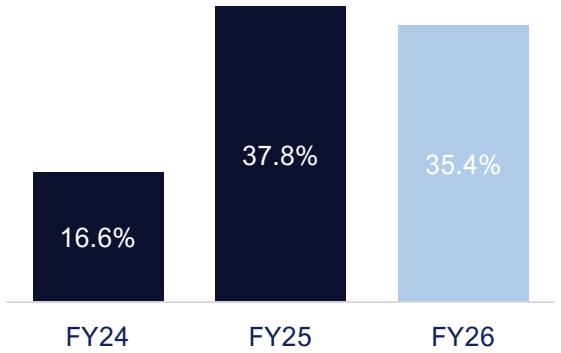
Profit after tax (PAT)

76% (2YR CAGR)



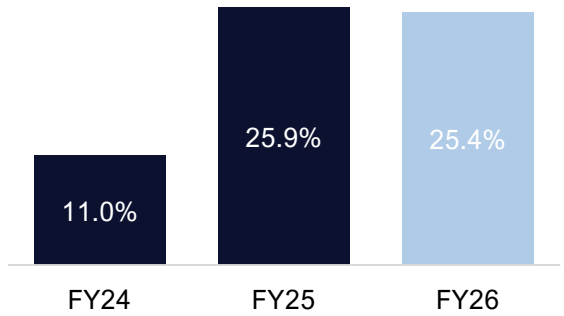
EBITDA margin

1887 bps (OVER 2YR)



PAT margin

1435 bps (OVER 2YR)



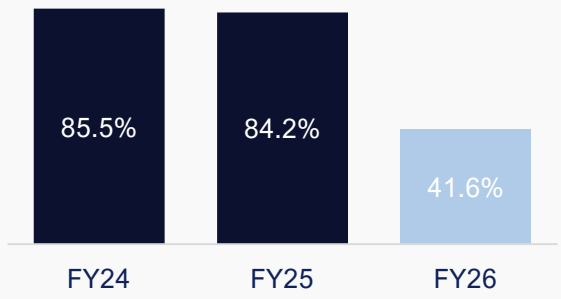
Note: EBITDA: Earnings before interest taxes, depreciation and amortization

Historical business performance (2/2) (based on standalone financials)

All currencies is in ₹ crores, unless otherwise mentioned

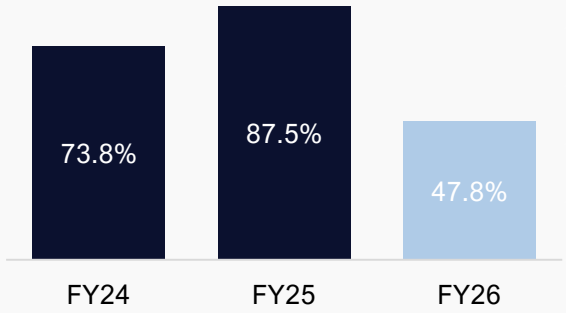
Return on equity (ROE[1])

▼ 4390 bps (OVER 2YR)

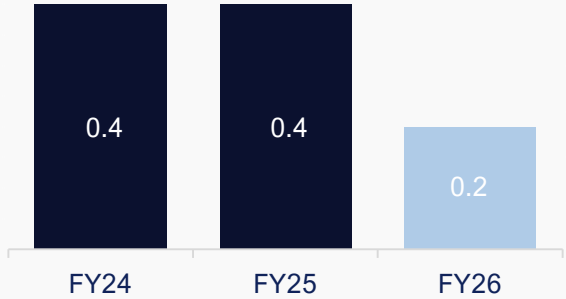


Return on capital employed (ROCE[1])

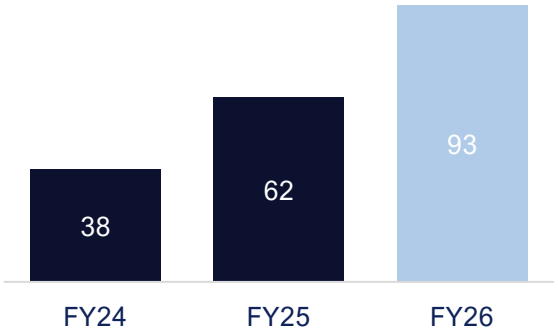
▼ 2593 bps (OVER 2YR)



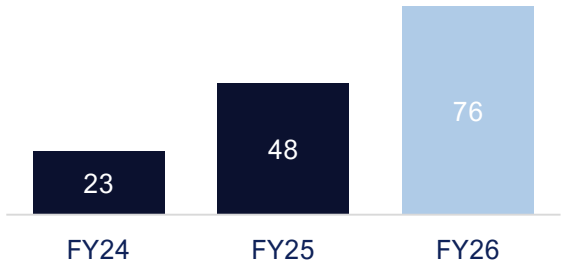
Net debt to equity ratio (D/E)



Debtor days



Cash conversion cycle



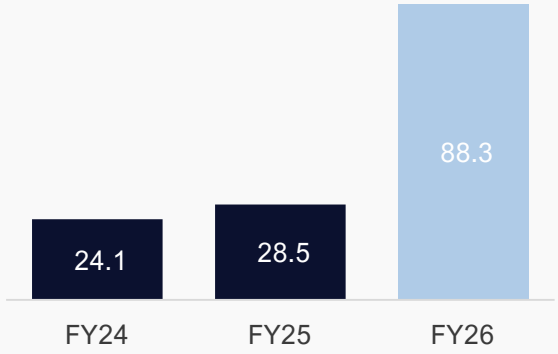
Note: 1. ROE and ROCE declined due to decline in equity base following the private placement | EBITDA: Earnings before interest taxes, depreciation and amortization

Historical business performance (1/2) (based on consolidated financials)

All currencies is in ₹ crores, unless otherwise mentioned

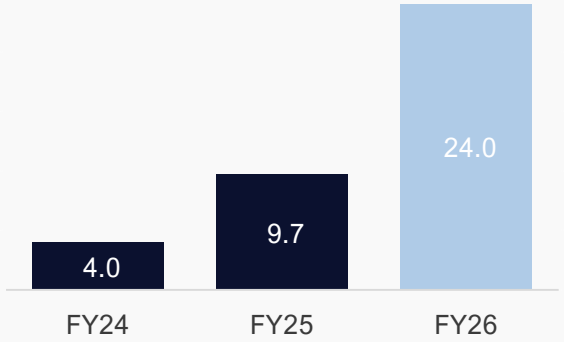
Revenue from operations

91% (2YR CAGR)



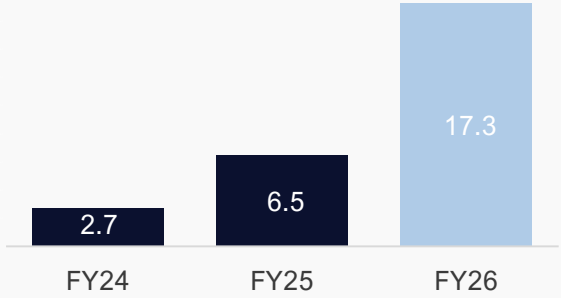
EBITDA

144% (2YR CAGR)



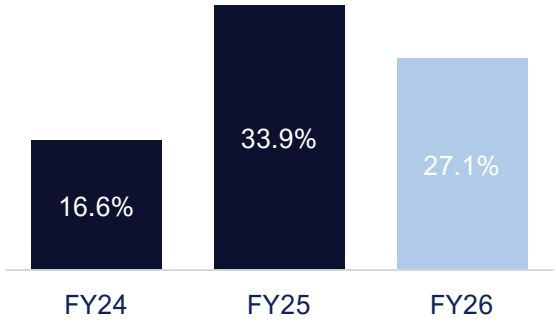
Profit after tax (PAT)

153% (2YR CAGR)



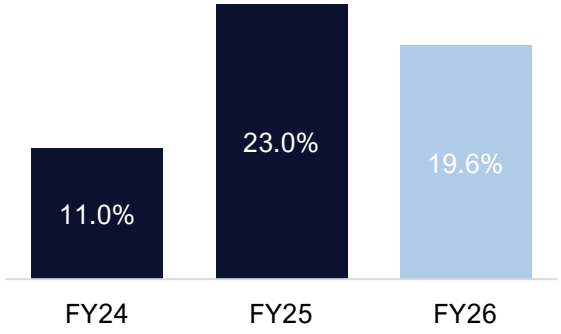
EBITDA margin

1058 bps (OVER 2YR)



PAT margin

860 bps (OVER 2YR)



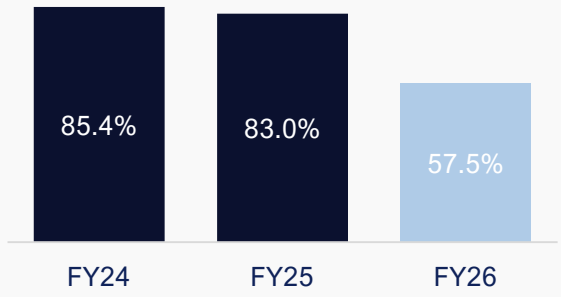
Note: EBITDA: Earnings before interest taxes, depreciation and amortization

Historical business performance (2/2) (based on consolidated financials)

All currencies is in ₹ crores, unless otherwise mentioned

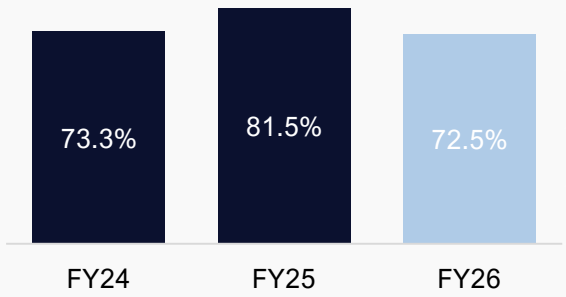
Return on equity (ROE[1])

▼ 2,795 bps (OVER 2YR)

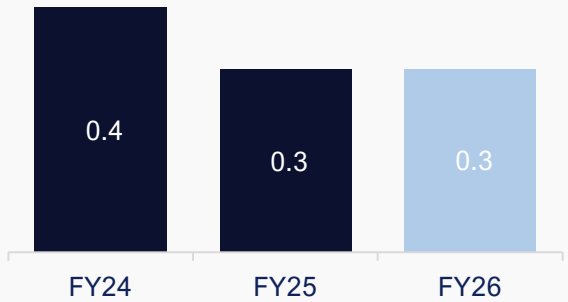


Return on capital employed (ROCE[1])

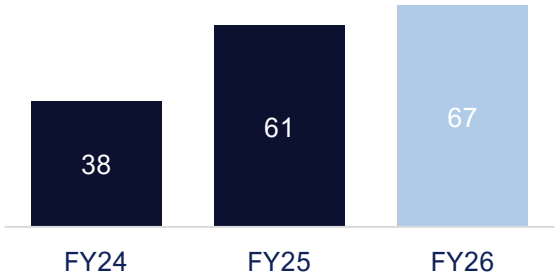
▼ 80 bps (OVER 2YR)



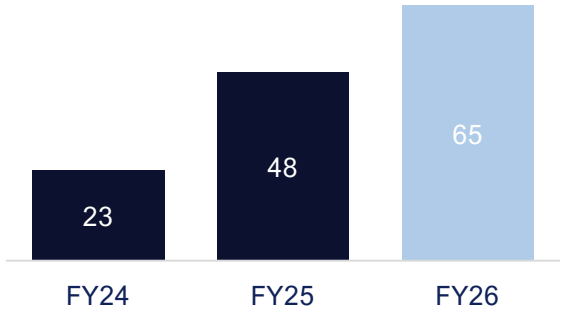
Net debt to equity ratio (D/E)



Debtor days



Cash conversion cycle



Note: 1. ROE and ROCE declined due to decline in equity base following the private placement | EBITDA: Earnings before interest taxes, depreciation and amortization

Income Statement (based on standalone financials)

All currencies is in ₹ crores, unless otherwise mentioned

Particulars	H1 FY26	H1 FY27	YoY Change	FY24	FY25	FY26	YoY change
Revenue from operations	13.7	18.0	31%	24.1	25.8	33.0	28%
Employee benefits expense	5.5	8.0	45%	11.4	10.8	11.7	9%
Other expenses	3.4	4.3	26%	8.7	5.3	9.6	81%
EBITDA	4.8	5.7	19%	4.0	9.8	11.7	20%
EBITDA margin	34.9%	31.6%	(328 bps)	16.6%	37.8%	35.4%	(232 bps)
Other income	0.2	1.2	388%	0.1	0.4	1.0	164%
Depreciation and amortization	0.5	0.5	-	0.3	0.5	1.0	124%
Finance cost	0.3	0.8	202%	0.2	0.6	0.6	3%
Profit before tax	4.3	5.6	31%	3.6	9.1	11.1	22%
Tax expense	1.0	1.6	63%	0.9	2.4	2.7	13%
Profit after tax	3.3	4.0	21%	2.7	6.7	8.4	25%
PAT margin	23.9%	22.2%	(174 bps)	11.0%	25.9%	25.4%	(51 bps)

Cash flow Statement (based on standalone financials)

All currencies is in ₹ crores, unless otherwise mentioned

Particulars	FY24	FY25	FY26	H1 FY27
Net Cash from Operating Activities (A)	0.4	5.0	3.9	(3.7)
Net Cash from Investing Activities (B)	(2.6)	(6.6)	(13.9)	(24.6)
Net Cash from Financing Activities (C)	3.0	2.5	9.2	62.8
Net Increase / (Decrease) in Cash (A+B+C)	0.8	0.9	(0.8)	34.6

Balance Sheet (based on standalone financials)

All currencies is in ₹ crores, unless otherwise mentioned

Equity and Liabilities	FY24	FY25	FY26	H1 FY27
Equity Capital	0.2	0.2	13.2	17.9
Other Equity	4.2	11.3	15.7	69.6
Total shareholders equity	4.4	11.4	28.9	87.5
Borrowings	2.4	2.1	1.2	8.2
Provisions	0.4	0.5	0.6	1.3
Total non-current liabilities	2.8	2.6	1.8	9.5
Current liabilities:				
Short term borrowings	1.7	5.1	6.7	8.6
Trade payables	0.7	0.5	1.5	1.6
Other current liabilities	1.7	1.4	1.5	2.0
Provisions	0.0	0.6	0.6	1.2
Total current liabilities	4.1	7.6	10.2	13.4
Total liabilities	6.9	10.2	12.0	22.9
Total Equity and Liabilities	11.3	21.6	40.9	110.4

Assets	FY24	FY25	FY26	H1 FY27
Non-current assets:				
Property, Plant & Equipment	2.1	2.7	2.5	10.9
Intangible assets	-	2.6	5.4	12.1
Non-current investment	1.6	0.9	4.1	4.9
Deferred tax assets	0.2	0.1	0.3	0.3
Loans & advances	-	3.5	10.8	20.0
Total Non-Current Assets	3.9	9.8	23.1	48.2
Current assets:				
Trade receivables	2.7	6.0	10.9	5.9
Cash and cash equivalents	2.2	3.1	2.3	36.9
Short term loans and advances	-	0.2	-	0.1
Other current assets	2.4	2.6	4.6	19.3
Total current assets	7.4	11.9	17.8	**62.2**
Total assets	11.3	21.6	40.9	**110.4**

Income Statement (based on consolidated financials)

All currencies is in ₹ crores, unless otherwise mentioned

Particulars	H1 FY26	H1 FY27	YoY Change	FY24	FY25	FY26	YoY change
Revenue from operations	42.3	44.5	5%	24.1	28.5	88.3	210%
Cost of materials consumed	2.1	3.0	43%	-	-	8.3	-
Employee benefits expense	17.5	19.7	12%	11.4	12.6	35.7	182%
Other expenses	10.4	8.2	(22%)	8.7	6.2	20.3	228%
EBITDA	12.3	13.7	11%	4.0	9.7	24.0	148%
EBITDA margin	29.0%	30.7%	174 bps	16.6%	33.9%	27.1%	(678 bps)
Other income	0.1	0.9	868%	0.1	0.3	0.7	106%
Depreciation and amortization	0.6	0.6	(3%)	0.3	0.5	1.3	146%
Finance cost	0.6	1.4	150%	0.2	0.6	1.3	113%
Profit before tax	11.2	12.6	13%	3.6	8.9	22.1	**149%**
Tax expense	1.8	3.4	86%	0.9	2.4	4.8	105%
Profit after tax (attributable to parents)	7.3	7.5	3%	2.7	6.6	13.7	(107%)
PAT margin	17.3%	16.9%	(39 bps)	11.0%	23.2%	15.5%	(770 bps)

Cash flow Statement (based on consolidated financials)

All currencies is in ₹ crores, unless otherwise mentioned

Particulars	FY24	FY25	FY26	H1 FY27
Net Cash from Operating Activities (A)	0.4	4.1	(6.3)	(4.3)
Net Cash from Investing Activities (B)	(2.6)	(6.2)	(12.9)	(22.8)
Net Cash from Financing Activities (C)	3.0	3.4	19.3	62.2
Net Increase / (Decrease) in Cash (A+B+C)	0.8	1.3	0.1	35.0

Balance Sheet (based on consolidated financials)

All currencies is in ₹ crores, unless otherwise mentioned

Equity and Liabilities	FY24	FY25	FY26	H1 FY27
Equity Capital	0.2	0.2	13.2	17.9
Other Equity	4.2	11.3	22.8	80.2
Non-Controlling Interest	-	0.7	6.9	7.5
Total shareholders equity	4.4	12.2	43.0	105.6
Borrowings	2.4	2.1	2.6	11.2
Provisions	0.4	0.8	1.7	2.4
Total non-current liabilities	2.8	2.9	4.3	13.7
Current liabilities:				
Short term borrowings	1.7	5.1	13.6	14.9
Trade payables	0.7	0.7	9.9	4.9
Other current liabilities	1.7	2.6	6.6	6.9
Provisions	0.0	0.1	3.5	4.3
Total current liabilities	4.1	8.4	33.6	31.2
Total liabilities	6.9	11.3	37.9	44.9
Total Equity and Liabilities	11.3	23.6	80.9	150.5

Assets	FY24	FY25	FY26	H1 FY27
Non-current assets:				
Property, Plant & Equipment	2.1	2.9	3.0	11.3
Intangible assets	-	5.8	12.9	21.6
Non-current investment	1.6	0.9	2.7	3.3
Deferred tax assets	0.2	0.3	1.0	0.9
Loans & advances	-	-	1.2	5.6
Other Non- Current Assets	-	-	0.3	0.6
Total non-current assets	3.9	9.9	21.3	43.3
Current assets:				
Inventories	-	-	9.9	10.9
Trade receivables	2.7	6.8	25.8	23.9
Cash and cash equivalents	2.2	3.5	4.1	39.1
Short term loans and advances	-	0.3	1.3	2.0
Other current assets	2.4	3.0	18.5	31.3
Total current assets	7.4	13.7	59.6	107.1
Total assets	11.3	23.6	80.9	150.5

GENXAI™
GENERATIVE XCELLENCE

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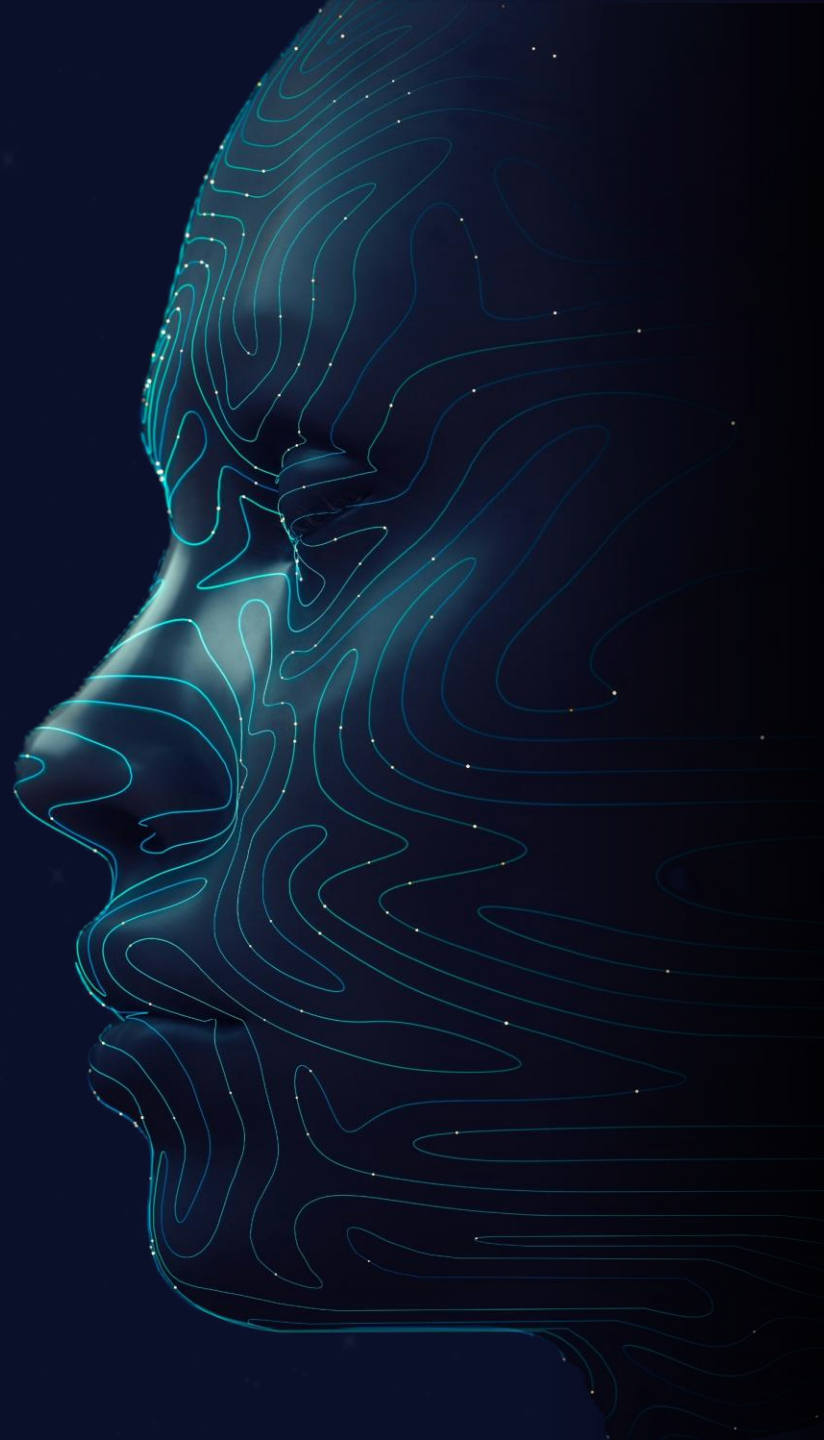
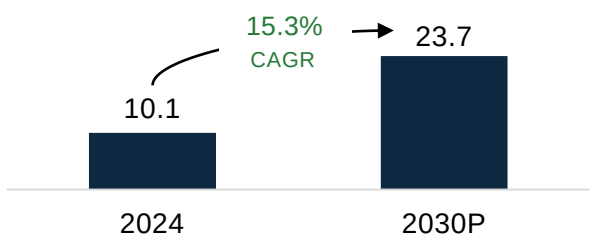


Enterprise AI & EPM market opportunity

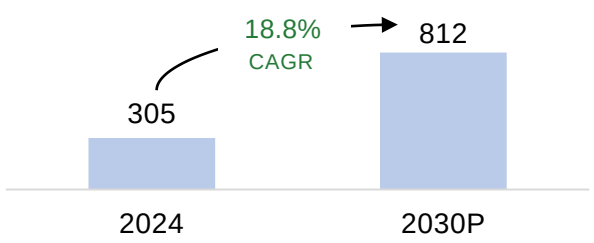
Rapid AI adoption, cloud migration, and enterprise digital transformation are driving sustained demand for planning, analytics, and AI solutions.

Global EPM market (USD Billion)



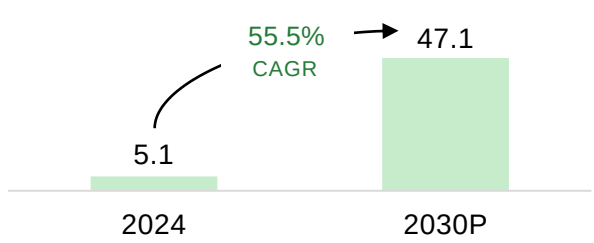
Connected planning and performance management adoption is fueling sustained global demand

India EPM market (USD Million)



Indian enterprises are ramping up digital finance investment, led by integrated planning and cloud platforms

Enterprise agentic AI market (USD billion)



Agentic AI emerging as the next enterprise software frontier, enabling autonomous planning and decision support

Source: D&B – Industry Report, “Market Scenario & India Scenario, Enterprise Performance Management (EPM) System” – May 2026 | D&B – Worldwide AI Spending Guide, 2024

Structural growth drivers

- Cloud-native enterprise platforms
- Enterprise AI adoption
- Connected planning & analytics
- Global Capability Centers (GCCs)
- Governance & regulatory reporting

Why GenXAI is well positioned

- Operates across high-growth Enterprise AI and EPM markets
- Proprietary AI products complement consulting and implementation
- Addresses demand through integrated Planning, ERP, Analytics, and AI
- Well positioned for enterprise digital transformation and AI adoption trends

Five structural trends driving enterprise technology spending

Structural tailwinds in cloud, AI, and data are driving multi-year enterprise investment in intelligent platforms.

1. CLOUD ADOPTION

Cloud-first enterprise transformation

~65% of new EPM deployments are cloud-based

- Higher scalability
- Faster deployments
- Lower infrastructure costs

Source: Gartner Market Guide for Financial Planning Software (Cloud EPM), 2024

2. ENTERPRISE AI

AI becomes core enterprise Infrastructure

50% enterprises dedicated AI budgets

23% average IT spend expected on AI

- Workflow automation
- AI-assisted decision making
- Higher enterprise productivity

Source: Foundry AI Priorities Study 2025 (referenced in Infosys AI Day 2026)

3. DIGITAL TRANSFORMATION

Intelligent enterprise modernization

USD 3.4 trillion

Projected worldwide digital transformation spending (2026)

- Enterprise modernization
- Data-driven organizations
- Connected business operations

Source: IDC Worldwide Digital Transformation Spending Guide

4. INDIA GCC ECOSYSTEM

India as the global Digital delivery hub

1,700+

GCCs operating in India (consistent with RHP period)

- Rising ent. tech spending
- Demand for AI, ERP, analytics
- Increasing outsource opportunities

Source: Dun & Bradstreet Industry Report; Nasscom GCC Report

5. CYBERSECURITY

Secure AI adoption

USD 376 billion

Projected global cybersecurity market (2029)

- AI security
- Data governance
- Regulatory compliance
- Enterprise resilience

Source: Statista Cybersecurity Market Outlook 2024

THE ENTERPRISE TRANSFORMATION JOURNEY

Cloud infrastructure — Modern, scalable enterprise foundation

Enterprise data — Unified, governed data platform

AI adoption — AI embedded into enterprise workflows

Agentic AI — autonomous operations

Ent. transformation — Intelligent, resilient & data-driven organization

Source: Dun & Bradstreet Industry Report on Enterprise Performance Management (May 2026); Foundry AI Priorities Study 2025 (referenced in Infosys AI Day 2026); IDC Worldwide Digital Transformation Spending Guide; Gartner Market Guide for Financial Planning Software 2024; Nasscom GCC Report; Statista Cybersecurity Market Outlook 2024.

GenXAI operates at the intersection of high-growth enterprise markets

The convergence of Enterprise Planning, AI, Analytics, and Cloud is fueling growth for technology solution providers.

Enterprise technology » Enterprise demand = GenXAI opportunity

Increasing enterprise investments in:

- Connected planning
- ERP modernization
- Data engineering
- Business analytics
- AI-driven decision support
- Enterprise digital transformation

	MARKET SIZE (2030P)	CAGR
Enterprise Performance Management (EPM)	USD 23.7b	CAGR (2024 – 2030) 15.3%
Enterprise Resource Planning (ERP)	USD 78.4b	CAGR (2024 – 2030) 10.2%
Enterprise AI (Agentic AI)	USD 47.1b	CAGR (2025 – 2030) 55.5%

GENXAI
GENERATIVE XCELLENCE

Integrated enterprise transformation platform

- Multiple high-growth software markets
- Unified Planning, ERP, Analytics, AI
- AI products, consulting, managed services
- Positioned for digital transformation growth

Enterprise value chain

- Enterprise Software
- Enterprise Performance Management
- Enterprise Resource Planning
- Data engineering and analytics
- Enterprise AI
- Managed services
- Long-term customer engagement

GenXAI's addressable opportunity

MARKETS	MARKET SIZE (2030P) - USD	CAGR % (2024-2030)
Global EPM	23.7B	15.3
India EPM	812M	18.8
Enterprise ERP	78.4B	10.2
Analytics	132.9B	20.4
Data engineering	34.0B	21.0
Enterprise agentic AI	47.1B	55.5 2025-2030
Enterprise planning & AI convergence	155.2B	37.6 2025-2030

1. DM & Frostburnt Industry Report – EPM System – May 2026 | 2. DM & Frostburnt Industry Report – ERP System – May 2026 | 3. Statista – Market Outlook & Technology Market Reports (2024)

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GENERATIVE XCELLENCE

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