गेल (इंडिया) लिमिटेड
(भारत सरकार का उपक्रम-
एक नवरत्न कम्पनी)
GAIL (India) Limited
(A Government of India Undertaking-
A Navratna Company)

ND/GAIL/SECTT/2010 May 17, 2010

Listing Department
Bombay Stock Exchange Limited
Floor 1, P.J.Towers, Dalal Street,
Mumbai – 400 001

Dear Sir,

Enclosed please find a copy of Press Releases regarding **"GAIL's Turnover increases 5% to Rs. 24,996 crore in FY 2009-10 - Net Profit up 12% at Rs. 3140 crore -Board recommends total dividend of 75% on paid up capital".**

The above is for your information and record please.

Thanking you

Yours faithfully

(N.K. Nagpal)
Company Secretary

Encl: As above.

Copy to:

1. Listing Department,
   National Stock Exchange of India Limited
   Exchange Plaza, 5th Floor,
   Plot No C/1, G Block, Bandra-Kurla Complex,
   Bandra (East),
   MUMBAI – 400 051

2. Deutsche Bank
   Kodak House, 1st Floor,
   222 Dr. D N Road,
   Mumbai - 400 001

Press Release

GAIL (India) Limited

GAIL's Turnover increases 5% to Rs. 24,996 crore in FY 2009-10

Net Profit up 12% at Rs. 3140 crore

Board recommends total dividend of 75% on paid up capital

New Delhi, May 17, 2010.

GAIL (India) Limited has recorded sustained performance in key physical as well as financial parameters in the Financial Year **2009-10.** According to the audited figures, **Turnover** (net of excise duty) in the year 2009-10 **increased by 5 per cent to Rs. 24,996 crore** from Rs. 23,898 crore in FY 2008-09. The **Profit Before Tax** during the year 2009-10 **increased by 9 percent** to **Rs. 4,578 crore** from Rs. 4,204 crore in the previous year. The **Profit After Tax** during the year 2009-10 **increased by 12%** to **Rs. 3,140 crore** from Rs. 2804 crore in the previous year. The **Gross Margin** during the year 2009-10 **increased by 7 percent** to **Rs. 5,210 crore** from Rs. 4,851 crore. The Board of Directors has **recommended** payment of **total dividend** at the rate of **75 percent on the paid-up share capital** of the Company for FY 2009-10 inclusive of 20 percent interim dividend already paid.

Segment-wise Revenue

During the current financial year, revenues from Natural Gas Transmission business have increased by **28 percent** to **Rs. 3168 crore** as against Rs.2482 crore in last year. The revenues from LPG transmission during the current financial year have increased by **18 percent** to **Rs. 447 crore** as against Rs. 380 crore in last year. The sales from Natural Gas Trading during current financial year increased by **3 percent** to **Rs. 18,803 crore** as against Rs.18,308 crore in last year. The net sales from Petrochemicals business have increased by **2 percent** to **Rs. 2,912 crore** as against Rs.2,850 crore in last year. The net sales from LPG and Liquid Hydrocarbons business during the current financial was **Rs. 2,833 crore** as against Rs. 2968 crore in last year.

The increase in net profit during the current financial year was mainly due to the increase in Natural gas, LPG transmission and LHC sales quantity.

Physical Performance

During the current financial year, the Natural Gas transmission was **106.74 MMSCMD**, increased by **28 percent** from 83.29 MMSCMD in the last year. The LPG transmission during the current financial year was **3,161 TMT**, up by **15 percent** from 2,744 TMT in the last financial year. The Natural Gas sales during the current financial year were **81.43 MMSCMD**, up **3 percent** from 79.06 MMSCMD in the last year. The LPG and Other Liquid Hydrocarbon production during the current financial year was **1,440 TMT**, up **3 percent** from 1401 TMT in the last year. The LPG and Other Liquid Hydrocarbon sales during the current financial year were

1443 TMT, up **3 percent** from 1405 TMT in the last year. During FY **2009-10**, the petrochemical production was **417 TMT** as against 420 TMT in the last year. The polymer sales during current financial year were **410 TMT** as against 423 TMT in the last year.

During the year **2009-10**, as per consolidated financial statements, the total group sales (net of Excise Duty) were **Rs. 27,035 crore.** The consolidated Gross Margin was **Rs. 6,032 crore**, the Profit Before Tax was **Rs. 4,824 crore** and Group Profit After Tax was **Rs. 3,328 crore.**

The **Earning Per Share (EPS)** was **Rs. 24.75** per share in the year 2009-10 as against Rs. 22.10 per share in the year 2008-09. The **EPS as per consolidated statement** was **Rs. 26.23** per share as against Rs. 22.28 per share in the previous year.

Q4 Results of 2009-10

GAIL (India) Limited registered a turnover (net of Excise Duty) of **Rs. 6,522 crore** in the fourth quarter of FY **2009-10** as against Rs.6,128 Crore, a **6 percent** increase over the turnover in the corresponding quarter during the last financial year. GAIL's Net Profit for the fourth quarter of the FY **2009-10** increased by **45 percent** to **Rs. 911 crore** against Rs. 630 crore in the corresponding quarter of previous year. The Gross Margin increased by **25 percent** to **Rs. 1,465 crore** in the fourth quarter of the current financial year as against Rs.1,175 crore in the corresponding period last year. The Profit Before Tax increased by **30 percent** to **Rs. 1,306 crore** in the fourth quarter of the current financial year against Rs.1,004 crore in the corresponding period of last year.

Segment-wise Revenue

During the fourth quarter of the current financial year, the revenues from LPG transmission have increased by **23 percent** to **Rs. 122 crores** as against Rs. 99 crores in the corresponding period last year. The net sales from LPG and Liquid Hydrocarbons business during the fourth quarter of the current financial year have increased by **20 percent** to **Rs. 920 crores** as against Rs. 768 crores in the corresponding period of last year. The net sales from Petrochemicals business have increased by **17 percent** to **Rs. 822 crore** as against Rs. 705 crore in the corresponding period of last year.The revenues from Natural Gas Transmission business have increased by **14 percent** to **Rs. 740 crore** as against Rs. 651 crore in the corresponding period of previous year. The sales from Natural Gas Trading during the fourth quarter of the current financial year was **Rs.4,665 crore** as against Rs.4,743 crore in the corresponding period of the last year.

The increase in net profit during the third quarter of the current financial year was mainly due to the increase in Natural gas, LPG transmission and LHC sales quantity.

Physical Performance

During the fourth quarter of the current financial year, the Natural Gas sales were **83.59 MMSCMD**, up **8 percent** from 77.40 MMSCMD during the corresponding quarter of last year. During the fourth quarter of FY **2009-10**, the petrochemical production was **112 TMT**, up **8 percent** from 104 TMT in the corresponding quarter

last year. The polymer sales during the fourth quarter of the current financial year were **109 TMT as against 114 TMT** in the corresponding quarter in the previous year. The LPG transmission during the fourth quarter of the current financial year was **871 TMT**, up by **22 percent** from 715 TMT during the corresponding quarter in the previous financial year. The LPG and Other Liquid Hydrocarbon production during the fourth quarter of the current financial year was **357 TMT**, up **5 percent** from 341 TMT in the corresponding quarter of last year. The LPG and Other Liquid Hydrocarbon sales during the fourth quarter of the current financial year were **356 TMT**, up 3 **percent** from 344 TMT in the corresponding period last year. The Natural Gas transmission during the fourth quarter of the current financial year was **114.76 MMSCMD**, increased by 39 **percent** from 82.53 MMSCMD in the corresponding period last year.