CIN: L63011TG1995PLC020121

GATI LIMITED

Regd. & Head Office: Plot no.20, Survey no.12, Kothaguda, Kondapur, Hyderabad - 500 081.
CIN : L63011TG1995PLC020121 website: www.gati.com e-mail: investor.services@gati.com Telephone: 040 71204284 Fax: 040 23112318

PART - I : STATEMENT OF UNAUDITED STANDALONE FINANCIAL RESULTS FOR QUARTER ENDED 30TH SEPTEMBER, 2014

Rs. In Lakhs

Particulars	Quarter Ended			Half Year Ended		9 Month Ended
	30.09.2014	30.06.2014	30.09.2013	30.09.2014	30.09.2013	31.03.2014
	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
Income from Operations	4,244	4,243	2,604	8,487	4,709	9,303
Net Sales	5,515	5,235	4,944	10,750	9,559	14,883
Other Operating Income	772	56	283	828	1,004	1,196
Total Income	**10,531**	**9,534**	**7,831**	**20,065**	**15,272**	**25,382**
Expenditure:						
- Cost ot Sales	5,418	5,132	4,846	10,550	9,368	14,591
- Operating Expenses	3,085	2,985	2,066	6,070	3,675	7,296
- Employee Benefit Expenses	615	520	351	1,135	749	1,236
- Depreciation/ amortisation	256	164	189	420	273	405
- Other Expenses	413	384	217	797	426	974
Total	**9,787**	**9,185**	**7,669**	**18,972**	**14,491**	**24,502**
Profit/loss from Operations before Other Income, finance cost and exceptional items	**744**	**349**	**162**	**1,093**	**781**	**880**
Other Income	290	249	160	539	342	876
Profit before finance cost and exceptional item	**1,034**	**598**	**322**	**1,632**	**1,123**	1,756
Finance Cost	349	235	150	584	341	469
Profit / loss after finance costs but before exceptional item	**685**	**363**	**172**	**1,048**	**782**	**1,287**
Exceptional Item	(296)	-	-	(296)	-	-
Profit before tax	**389**	**363**	**172**	**752**	**782**	**1,287**
Tax Expense	35	28	-	63	(414)	(769)
Net Profit after tax	**354**	**335**	**172**	**689**	**1,196**	**2,056**
Paid up Equity Share Capital (Face Value of the Share Rs.2/- each)	1,745	1,745	1,732	1,745	1,732	1,745
Reserves excluding Revaluation reserve as per balance sheet of previous accounting year						61,658
Earnings Per Share (EPS) a) Basic	0.41	0.38	0.20	0.79	1.38	2.37
b) Diluted	0.30	0.28	0.15	0.58	1.03	1.76
PART - II : SELECT INFORMATION FOR THE QUARTER ENDED SEPTEMBER 30, 2014						
A. PARTICULARS OF SHAREHOLDING						
Public Shareholding - No. of shares	53,997,974	56,834,771	53,693,857	53,997,974	53,693,857	54,005,657
- Percentage of shareholding	61.88	65.13	62.02	61.88	62.02	61.89
Promoter & Promoter Group shareholding						
a) Pledged / Encumbered						
- No. of shares	20,586,563	19,952,017	27,181,307	20,586,563	27,181,307	21,026,581
- Percentage of shares (as a % of the total shareholding of Promoter & Promoter group)	61.88	65.57	82.65	61.88	82.65	63.22
- Percentage of shares (as a % of the total share capital of the company)	23.59	22.86	31.39	23.59	31.39	24.10
b) Non-encumbered						
- No. of shares	12,679,550	10,477,299	5,707,123	12,679,550	5,707,123	12,231,849
- Percentage of shares (as a % of the total shareholding of Promoter & Promoter group)	38.12	34.43	17.35	38.12	17.35	36.78
- Percentage of shares (as a % of the total share capital of the company)	14.53	12.01	6.59	14.53	6.59	14.01
B. INVESTOR COMPLAINTS						
- Pending at the beginning of the quarter	0					
- Received during the quarter	6					
- Disposed of during the quarter	6					
- Remaining unresolved at the end of the quarter	0					

Notes:

1. The Company is mainly engaged in the business of overseeing the operation of its subsidiaries, running of fuel stations besides E-commerce and integrated freight forwarding.

2. The above financial results have been reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on October 29, 2014.

3. During the quarter the company was allotted 4,69,484 equity shares of Rs 10/- each at a premium of Rs 90/- per share (as determined by an independent valuer) by Gati Kausar India Limited a subsidiary.

4. The Learned Arbitral Tribunal adjudicating on the disputes between the Company and Air India Limited (erstwhile NACIL) in respect of the discontinued freighter operations of the Company, has passed its Award dated 17th September 2013, whereby, it has inter alia directed Air India Limited to pay an amount of Rs. 26.82 Crores to the Company. Further, the Learned Tribunal has directed Air India Limited to pay interest @ 18% per annum on the awarded amount. Air India has preferred an Appeal in the Hon'ble Delhi High Court inter alia seeking setting aside of the Award. Pending adjudication, the dues receivable of Rs 26.50 crores from Air India Limited under the award, has been included in the loans and advances, considered good and recoverable. The company is also taking steps to secure the amount due from Air India Limited.

5. In September 2013 the Reserve Bank of India (RBI) took the view that FCCBs issued by the company for US$ 22.18 Mn is to be considered as a Foreign Debt and levied a compounding fee of Rs. 2.96 crores. The High Court at Hyderabad in a petition filed by the company directed RBI to consider the company's representation in accordance with law. Although clarification from RBI is awaited on the representation the company as a matter of accounting prudence has absorbed the said amount in the accounts and disclosed it as an exceptional item.

6. The Board has appointed a woman independent director on 6th August 2014.

7. Tax expenses include Income Tax and Deferred Tax(Net).

8. 21,06,590 options under Employee Stock Options Scheme were outstanding as on September 30, 2014.

9. Figures of the previous quarter/period have been regrouped /reclassified wherever necessary.

10. Statement of Assets and Liabilities as required under clause 41(I)(ea) of Listing agreement

(Rs. In Lakhs)

	UnAudited	Audited
	30.09.2014	31.03.2014
EQUITY AND LIABILITIES		
(a) Share Capital	1,745	1,745
(b) Reserves & Surplus	62,524	62,254
	64,269	**63,999**
2 Non-Current Liabilities		
(a) Long-term borrowings	20,297	17,131
(b) Deferred tax liabilities(Net)	165	118
(c) Other long-term liabilities	86	55
(d) Long-term provisions	2,355	1,863
	22,903	**19,167**
3. Current Liabilities		
(a) Short-term borrowings	553	1,376
(b) Trade Payables	2,528	2,681
(c) Other current liabilities	6,796	5,701
(d) Short-term provisions	1,072	1,676
	10,949	**11,434**
TOTAL EQUITY AND LIABILITIES	**98,121**	**94,600**
ASSETS		
1 Non-Current Assets		
(a) Fixed Assets	11,319	10,557
(b) Non-current investments	65,832	64,369
(c) Long-term loans and advances	2,396	2,525
(d) Other Non-Current assets	245	174
	79,792	**77,625**
2 Current Assets		
(a) Inventories	106	157
(b) Trade receivables	4,321	3,791
(c) Cash and cash equivalents	1,275	1,306
(d) Short-term loans and advances	12,627	11,721
	18,329	**16,975**
TOTAL ASSETS	**98,121**	**94,600**

For GATI LIMITED

Mahendra Agarwal

Founder & CEO

DIN - **00179779**

Place: Hyderabad

Date: October 29, 2014

CIN: L63011TG1995PLC020121

GATI LIMITED

Regd. & Corp Office: Plot No 20, Survey No 12, Kothaguda, Kondapur,Hyderabad 500 081

website: www.gati.com e-mail: investor.services@gati.com

PART-I: STATEMENT OF UNAUDITED CONSOLIDATED RESULTS FOR QUARTER ENDED 30TH SEPTEMBER, 2014

Rs. In Lakhs

Particulars	Quarter Ended			Six Month Ended		Nine Month Ended
	30.09.2014	30.06.2014	30.09.2013	30.09.2014	30.09.2013	31.03.2014
	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
Income from Operations	34,075	33,421	29,931	67,496	57,169	93,032
Sale of Products	6,878	5,992	6,087	12,870	10,905	17,923
Other Operating Income	232	350	312	582	479	702
Total Income	**41,185**	**39,763**	**36,330**	**80,948**	**68,553**	**1,11,657**
Expenditure:						
- Cost ot Sales	6,321	5,788	5,912	12,109	10,622	17,481
- Operating Expenses	24,250	23,701	21,635	47,951	41,637	66,270
- Employee Benefit Expenses	3,813	3,395	3,333	7,208	6,671	10,269
- Depreciation/Amortisation	760	710	794	1,470	1,467	2,207
- Other Expenses	3,250	3,090	2,945	6,340	5,238	9,226
Total	**38,394**	**36,684**	**34,619**	**75,078**	**65,635**	**1,05,453**
Profit/loss from Operations before Other Income, finance cost and exceptional items	**2,791**	**3,079**	**1,711**	**5,870**	**2,918**	**6,204**
Other Income	306	246	362	552	1,016	1,061
Profit before finance cost and exceptional item	**3,097**	**3,325**	**2,073**	**6,422**	**3,934**	**7,265**
Finance Cost	999	1,018	1,070	2,017	2,118	3,250
Profit / loss after finance costs but before exceptional item	**2,098**	**2,307**	**1,003**	**4,405**	**1,816**	**4,015**
Exceptional Item	(296)	-	-	(296)	-	-
Profit after exceptional but before extraordinary items	**1,802**	**2,307**	**1,003**	**4,109**	**1,816**	**4,015**
Extraordinary Items					(113)	
Profit Before Tax	**1,802**	**2,307**	**1,003**	**4,109**	**1,703**	**4,015**
Tax Expense	553	802	427	1,355	406	1,184
Net Profit after tax	**1,249**	**1,505**	**576**	**2,754**	**1,297**	**2,831**
Minority Interest	(556)	(355)	(116)	(911)	(167)	(489)
Net profit for the period/year	**693**	**1,150**	**460**	**1,843**	**1,130**	**2,342**
Paid up Equity Share Capital (Face Value of the Share Rs.2/- each)	1,745	1,745	1,732	1,745	1,732	1,745
Reserves excluding Revaluation reserve as per balance sheet of previous accounting year	-	-	-	-		74,943
Earnings Per Share (EPS) a) Basic	0.79	1.32	0.53	2.11	1.30	2.70
b) Diluted	0.58	0.97	0.39	1.56	0.96	2.00
PART - II: SELECT INFORMATION FOR THE QUARTER ENDED SEPTEMBER 30, 2014						
A: PARTICULARS OF SHAREHOLDING						
Public Shareholding - No. of shares	5,39,97,974	5,68,34,771	5,36,93,857	5,39,97,974	5,36,93,857	5,40,05,657
- Percentage of shareholding	61.88	65.13	62.02	61.88	62.02	61.89
Promoter & Promoter Group shareholding						
a) Pledged / Encumbered						
- No. of shares	2,05,86,563	1,99,52,017	2,71,81,307	2,05,86,563	2,71,81,307	2,10,26,581
- Percentage of shares (as a % of the total shareholding of Promoter & Promoter group)	61.88	65.57	82.65	61.88	82.65	63.22
- Percentage of shares (as a % of the total share capital of the company)	23.59	22.86	31.39	23.59	31.39	24.10
b) Non-encumbered						
- No. of shares	1,26,79,550	1,04,77,299	57,07,123	1,26,79,550	57,07,123	1,22,31,849
- Percentage of shares (as a % of the total shareholding of Promoter & Promoter group)	38.12	34.43	17.35	38.12	17.35	36.78
- Percentage of shares (as a % of the total share capital of the company)	14.53	12.01	6.59	14.53	6.59	14.01
B: INVESTOR COMPLAINTS						
- Pending at the beginning of the quarter	-					
- Received during the quarter	6					
- Disposed of during the quarter	6					
- Remaining unresolved at the end of the quarter	-					

CIN: L63011TG1995PLC020121

SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED

Rs. In Lakhs

Particulars	Quarter Ended			Six Months Ended		Nine Months Ended
1. Segment Revenue (Net Sale / Income from each Segment)	**30.09.2014**	**30.06.2014**	**30.09.2013**	**30.09.2014**	**30.09.2013**	**31.03.2014**
	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
a) Express Distribution & Supply Chain	34,388	33,632	29,515	68,020	56,468	91,834
b) Shipping	-	173	737	173	1,135	1,915
c) Fuel Sales	5,515	5,235	4,944	10,750	9,577	14,927
d) Other Sales	1,363	773	1,143	2,136	1,388	3,063
Total	**41,266**	**39,813**	**36,339**	**81,079**	**68,568**	**1,11,739**
Less: Inter Segment Revenue	(81)	(50)	(9)	(131)	(15)	(82)
Net Sales / Income from Operations	**41,185**	**39,763**	**36,330**	**80,948**	**68,553**	**1,11,657**
2. Segment Results (Profit (+) / Loss (-) before tax and interest from each Segment)						
a) Express Distribution & Supply Chain	3,007	3,352	2,223	6,359	4,247	7,883
b) Shipping	-	(128)	(257)	(128)	(563)	(874)
c) Fuel Sales	80	85	78	165	156	228
d) Other Sales	10	16	29	26	94	28
Total	**3,097**	**3,325**	**2,073**	**6,422**	**3,934**	**7,265**
Less: Interest Expenses	999	1,018	1,070	2,017	2,118	3,250
Total Profit before tax and Exceptional Items	**2,098**	**2,307**	**1,003**	**4,405**	**1,816**	**4,015**
3 Capital Employed (Segment Assets - Segment Liabilities)						
a) Express Distribution & Supply Chain	97,129	95,289	96,805	97,129	96,805	93,296
b) Shipping	-	-	36,349	-	36,349	36,068
c) Fuel Stations	939	861	554	939	554	604
e) Unallocated/ Corporate/Inter Segment	(43,818)	(43,343)	(56,063)	(43,818)	(56,063)	(53,280)
Capital Employed	**54,250**	**52,807**	**77,645**	**54,250**	**77,645**	**76,688**

Notes:

1. The company and its 10 subsidiaries including 4 overseas step down subsidiaries are engaged primarily in the business of running Express Distribution, Supply Chain Services, e-Commerce logistics, Integrated Freight Forwarding, Warehousing and Fuel stations.

2. The above financial results have been reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on October 29, 2014.

3. During the quarter the company was allotted 4,69,484 equity shares of Rs 10/- each at a premium of Rs 90/- per share (as determined by an independent valuer) by Gati Kausar India Limited a subsidiary.

4. The Learned Arbitral Tribunal adjudicating on the disputes between the Company and Air India Limited (erstwhile NACIL) in respect of the discontinued freighter operations of the Company, has passed its Award dated 17th September 2013, whereby, it has inter alia directed Air India Limited to pay an amount of Rs. 26.82 Crores to the Company. Further, the Learned Tribunal has directed Air India Limited to pay interest @ 18% per annum on the awarded amount. Air India has preferred an Appeal in the Hon'ble Delhi High Court inter alia seeking setting aside of the Award. Pending adjudication, the dues receivable of Rs 26.50 crores from Air India Limited under the award, has been included in the loans and advances, considered good and recoverable. The company is also taking steps to secure the amount due from Air India Limited.

5. In September 2013 the Reserve Bank of India(RBI) took the view that FCCBs issued by the company for US$ 22.18 Mn is to be considered as a Foreign Debt and levied a compounding fee of Rs: 2.96 crores. The High Court at Hyderabad in a petition filed by the company directed RBI to consider the company's representation in accordance with law. Although clarification from RBI is awaited on the representation the company as a matter of accounting prudence has absorbed the said amount in the accounts and disclosed it as an exceptional item.

6. Gati Kausar India Limited a subsidiary company, has received in October 2014 Rs. 36 crores from an overseas private equity investor, towards the followings (a) allotment of 13,05,132 full paid Equity shares of Rs. 10 each at a premium of Rs. 143.24. (b) allotment of 9,32,237 compulsory convertible preference shares of Rs. 10 each at a premium of Rs. 97.27. (c) allotment of 60 secured Non-Convertible Debentures /Bonds of Rs. 10 lacs each.

7. The Board has appointed a woman independent director on 6th August 2014.

8. The standalone financial results of the company for the quarter ended 30th September, 2014 are as follows:

Rs in Lakhs

Particulars	Quarter ended			Period ended
	30.09.2014	30.06.2014	30.09.2013	31.03.2014
Turnover	10,531	9,534	7,831	25,382
Profit before tax	389	363	172	1,287
Net Profit after tax	354	335	172	2.056

9. 21,06,590 options under Employee Stock Options Scheme were outstanding as on September 30, 2014.

10. Tax expenses include Income Tax and Deferred Tax(Net).

11. Figures of the previous quarter/period have been regrouped/reclassified wherever necessary.

12. The standalone financial results of the Company are available for investors at www.gati.com, www.nseindia.com and www.bseindia.com

13. Statement of Assets and Liabilities as required under clause 41(I)(ea) of Listing agreement

(Rs. In Lakhs)

Particulars	Consolidated	
	Unaudited	Audited
	30.09.2014	31.03.2014
EQUITY AND LIABILITIES	-	-
1. (a) Share Capital	1,745	1,745
(b) Reserves & Surplus	53,100	75,538
	54,845	**77,283**
2. Minority Interest	**7,476**	**11,732**
3. Non-Current Liabilities		
(a) Long-term borrowings	24,699	26,717
(b) Deferred tax liabilities(Net)	494	608
(c) Other long-term liabilities	86	55
(d) Long-term provisions	2,355	1,863
	27,634	**29,243**
4. Current Liabilities		
(a) Short-term borrowings	10,960	13,043
(b) Trade Payables	7,420	7,323
(c) Other current liabilities	13,549	12,575
(d) Short-term provisions	6,161	6,535
	38,090	**39,476**
TOTAL EQUITY AND LIABILITIES	**1,28,045**	**1,57,734**
ASSETS		
1 Non-Current assets		
(a) Fixed Assets (including CWIP)	24,298	41,810
(b) Goodwill on Consolidation	44,700	44,688
(c) Non-current Investments	6,472	5,478
(d) Long-term loans and Advances	5,548	13,380
(e) Other non-current Assets	247	176
	81,265	**1,05,532**
2 Current Assets		
(a) Inventories	501	1,191
(b) Trade Receivables	23,988	24,142
(c) Cash and Cash equivalents	4,424	3,080
(d) Short-term loans and Advances	17,867	23,789
	46,780	**52,202**
TOTAL ASSETS	**1,28,045**	**1,57,734**

For **GATI LIMITED**

Mahendra Agarwal

Founder & CEO

DIN 00179779

Place: Hyderabad

Date: October 29, 2014