



GARWARE
TECHNICAL FIBRES

GTFL:SEC:2026

March 08, 2026

BSE Limited

Corporate Relationship Department,
New Trading Ring,
Rotunda Building, P. J. Towers,
Dalal Street, Fort,
Mumbai 400001.

(Company code: 509557)

National Stock Exchange of India Ltd.

Exchange Plaza, Plot No. C/1, 'G' Block,
Bandra-Kurla Complex,
Bandra East,
Mumbai 400051.

(Symbol: GARFIBRES, Series: EQ)

**Sub:- Investor Presentation under Regulation 30 of the Securities and Exchange Board of India
(Listing Obligations and Disclosure Requirements) Regulations, 2015**

Dear Sirs,

In continuation to our letters dated March 06, 2026, please find enclosed the copy of the presentation to investor / analyst meet / conference.

A copy of the investor presentation is also placed on the Company website i.e., www.garwarefibres.com.

Please acknowledge this communications.

Thanking You,

Yours faithfully,

For **GARWARE TECHNICAL FIBRES LIMITED**

Sunil Agarwal
Company Secretary
M. No. FCS6407

Registered Office

Garware Technical Fibres Ltd. (Formerly Garware-Wall Ropes Ltd.): Plot No. 11, Block D-1, M.I.D.C., Chinchwad, Pune 411 019, India.
T +91 20 2799 0000/0306 E pune_admin@garwarefibres.com www.garwarefibres.com CIN: L25209MH1976PLC018939

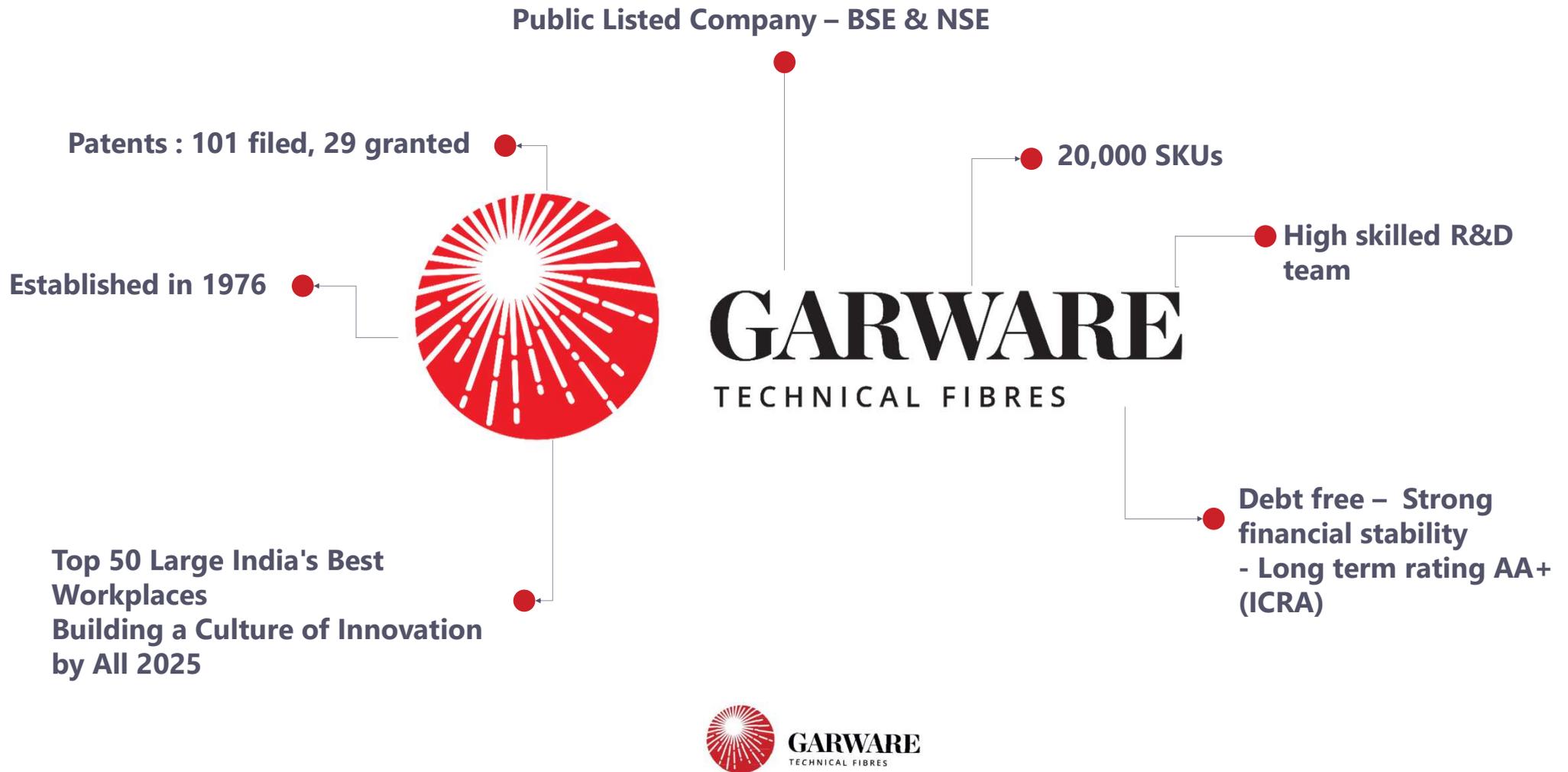


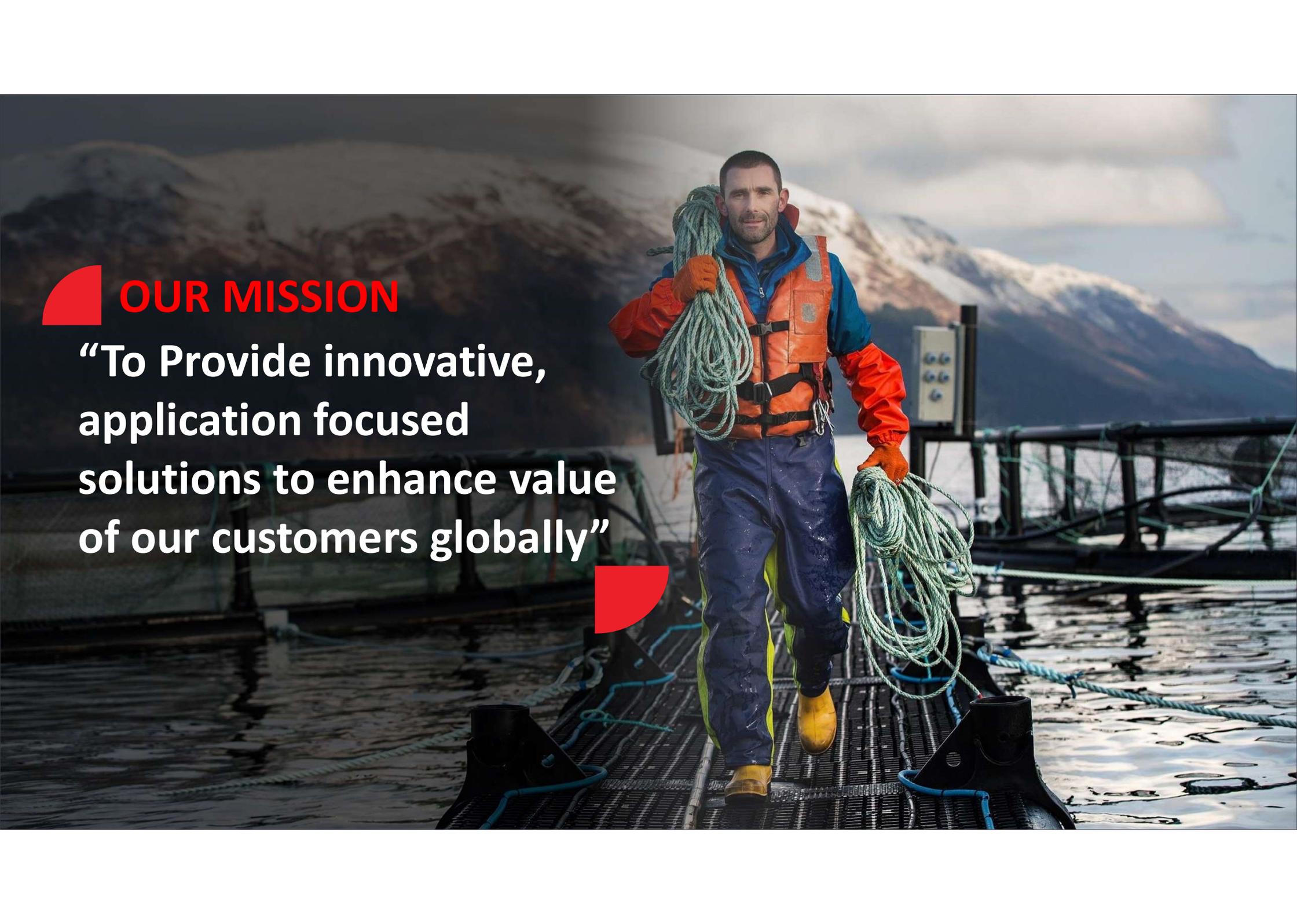
GARWARE
TECHNICAL FIBRES

Better Ideas in Action



Leading Player in the field of Technical Textiles





OUR MISSION

“To Provide innovative,
application focused
solutions to enhance value
of our customers globally”

Our Values

Ownership

Own the process of delivering results with the Entrepreneurial Spirit and joy of working in an Empowering Environment

Improve

Continuously Improve our Products & Services to become preferred Partner of our Customers

Bond

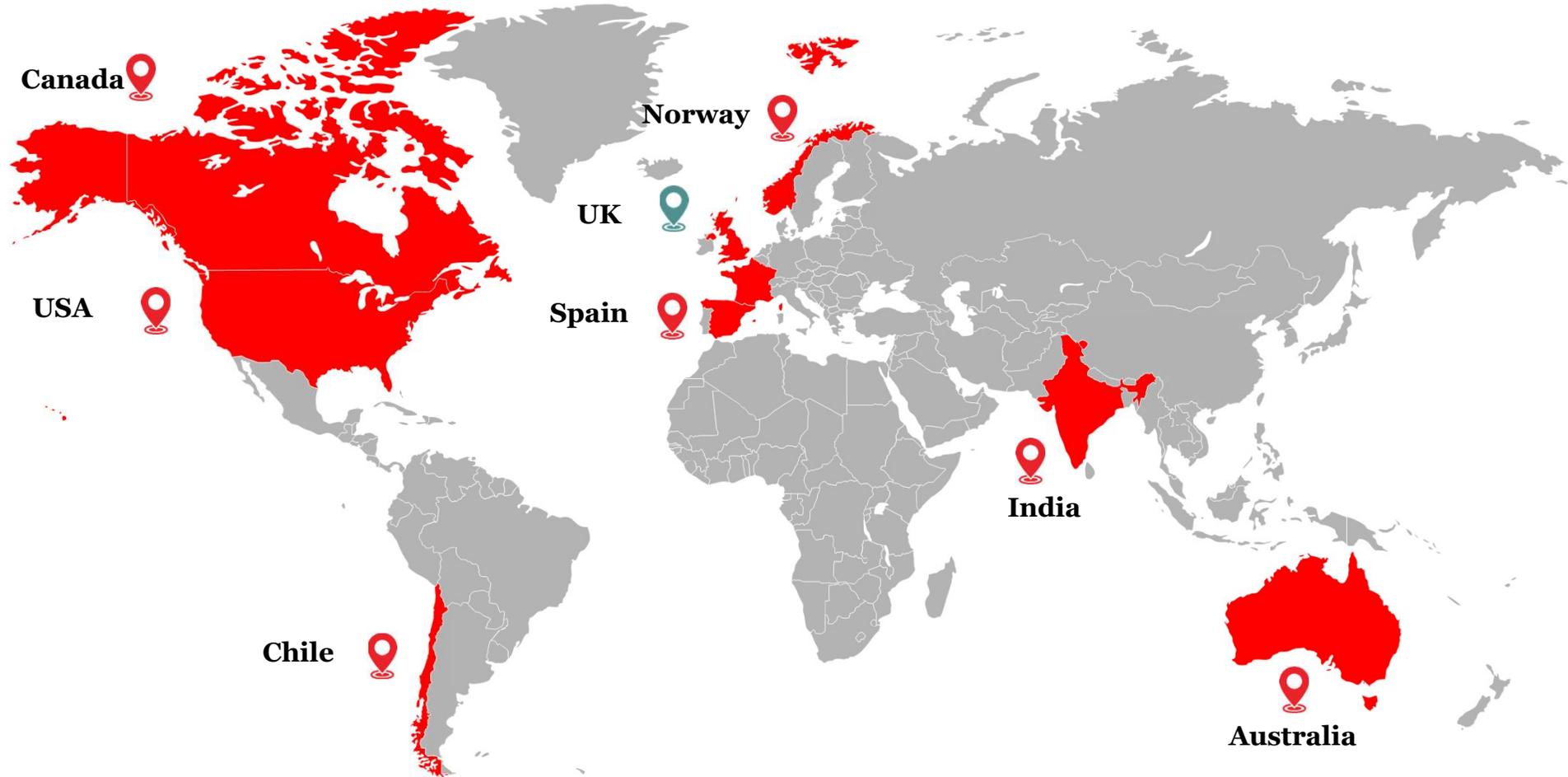
Enhance our Family Bond with the Employees & Business Partners through Fair & Equitable dealings

Enhance

Enhance Stake Holder Value through Profitable Growth in Sales and Earnings



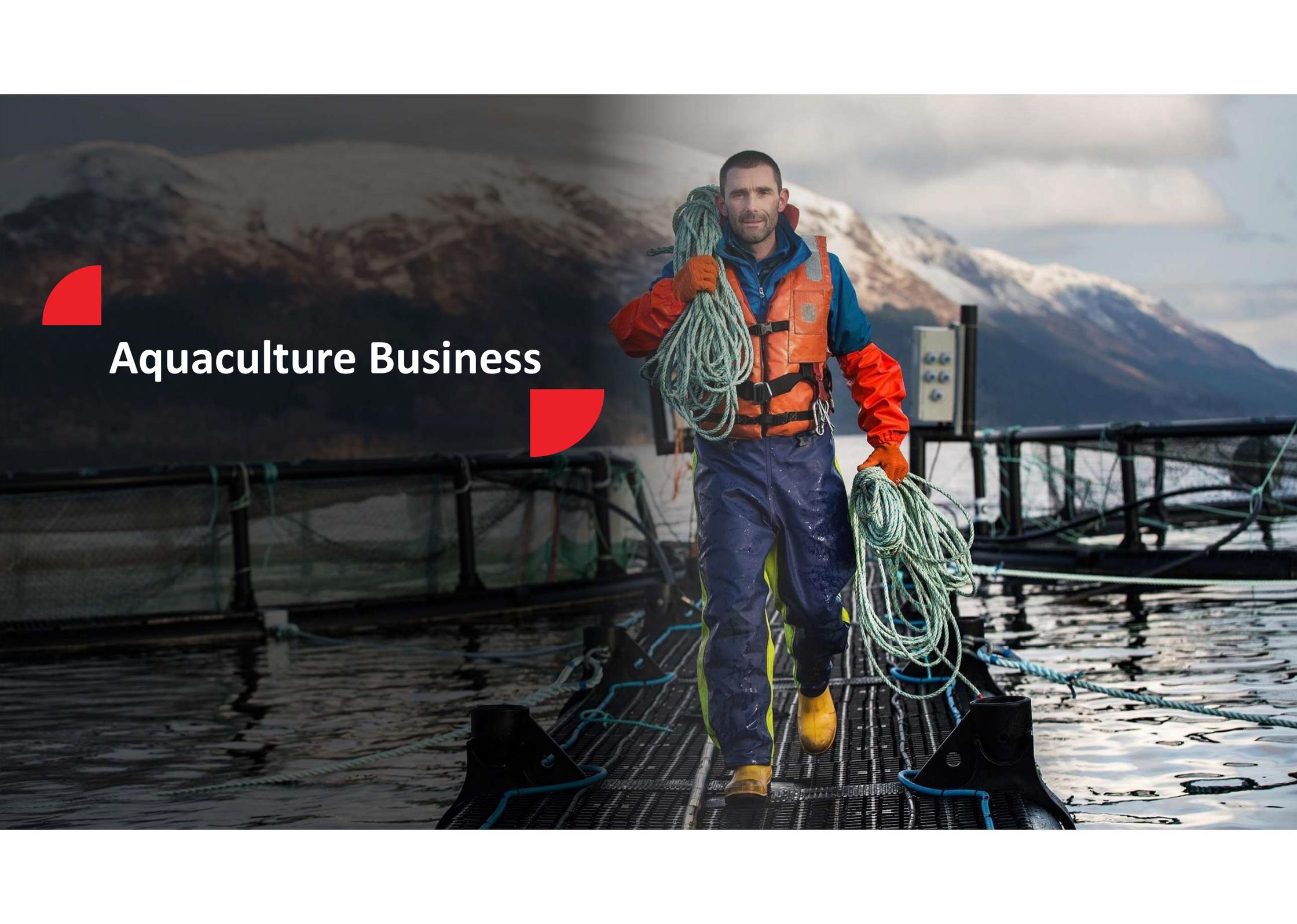
Global Presence





Business Update





Aquaculture Business

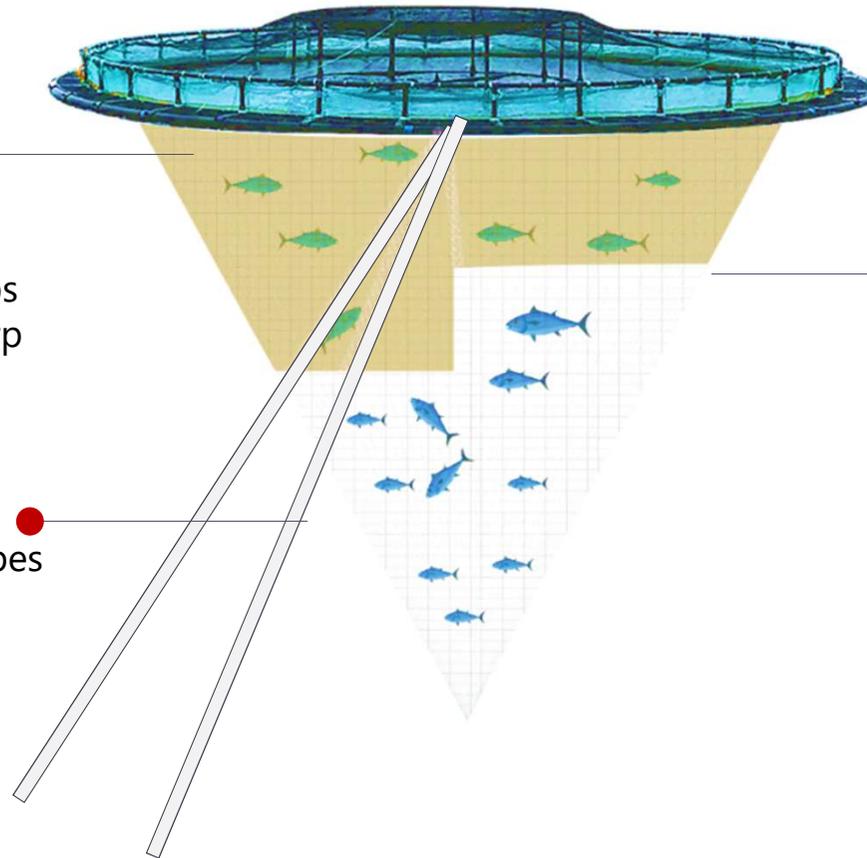
Application focused Solutions for Aquaculture

Lice Skirts

- X12 Lice Skirts
- X12 V2 lice skirt
- Sea Lice Treatment Tarps
- X12 AB Algal Bloom Tarp
- Recyclable Lice Shield

Mooring Ropes

- X2 Aqua Mooring Ropes
- Renew Rope
- X2 Low Elongation



CAGES

Knotless Nets

- STAR NG
- V2 Nets
- V4 Nets
- KNX netting
- Plateena Neo

Braided Nets

- sCFR
- HD Max Pro

HDPE Netting Solutions

Addressing Key Challenges



- Fish Escapes - New Regulation
- Bio Fouling Management
- Predation
- Reduction in Divers Time



- Lower environment footprint
- Sustainability

Focus on Key Properties



- Strength retention over a longer period of time
- Stiffness



- Innovative net solution to reduce divers time



- Fouling resistance



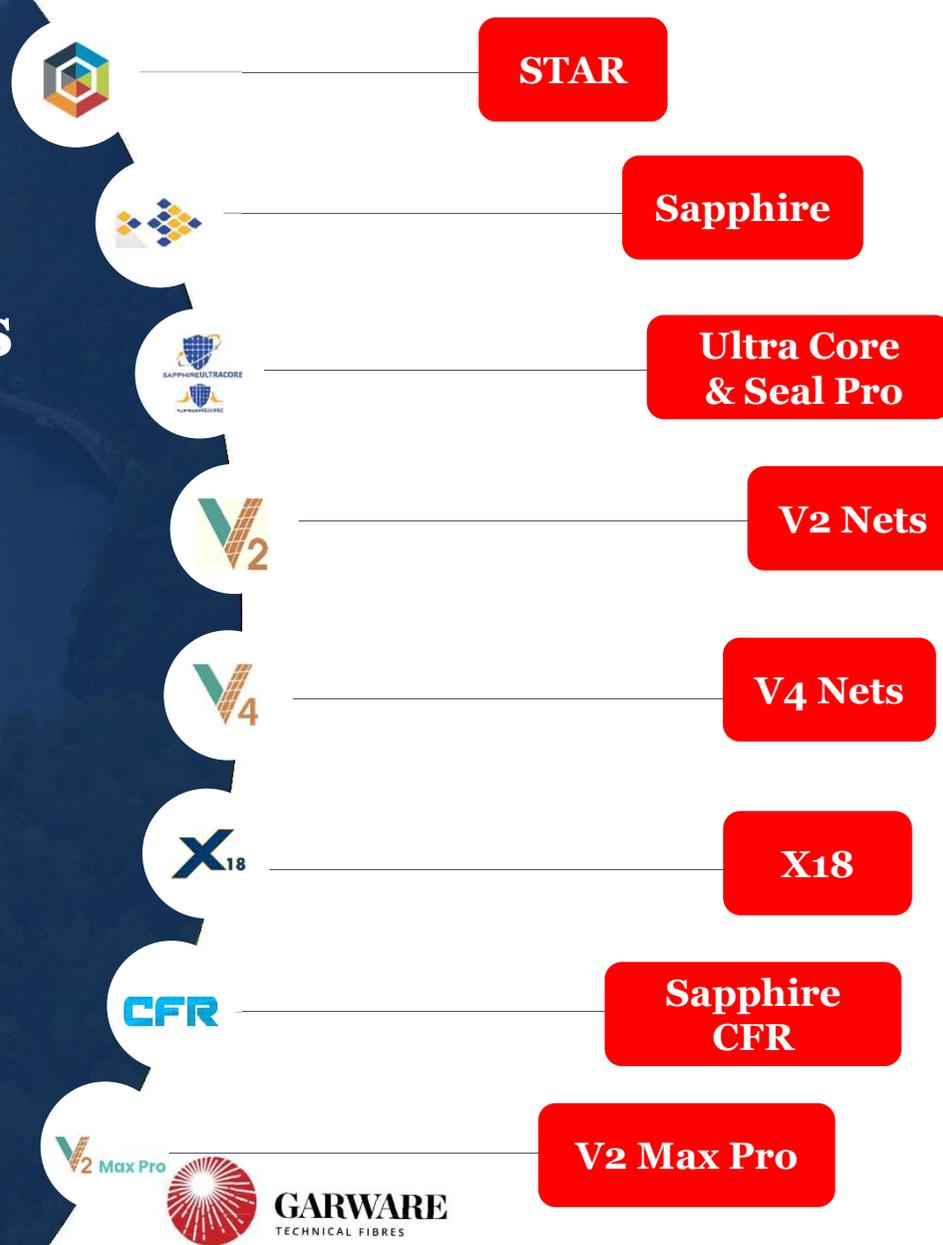
- CO₂, Micro plastic, Recycling

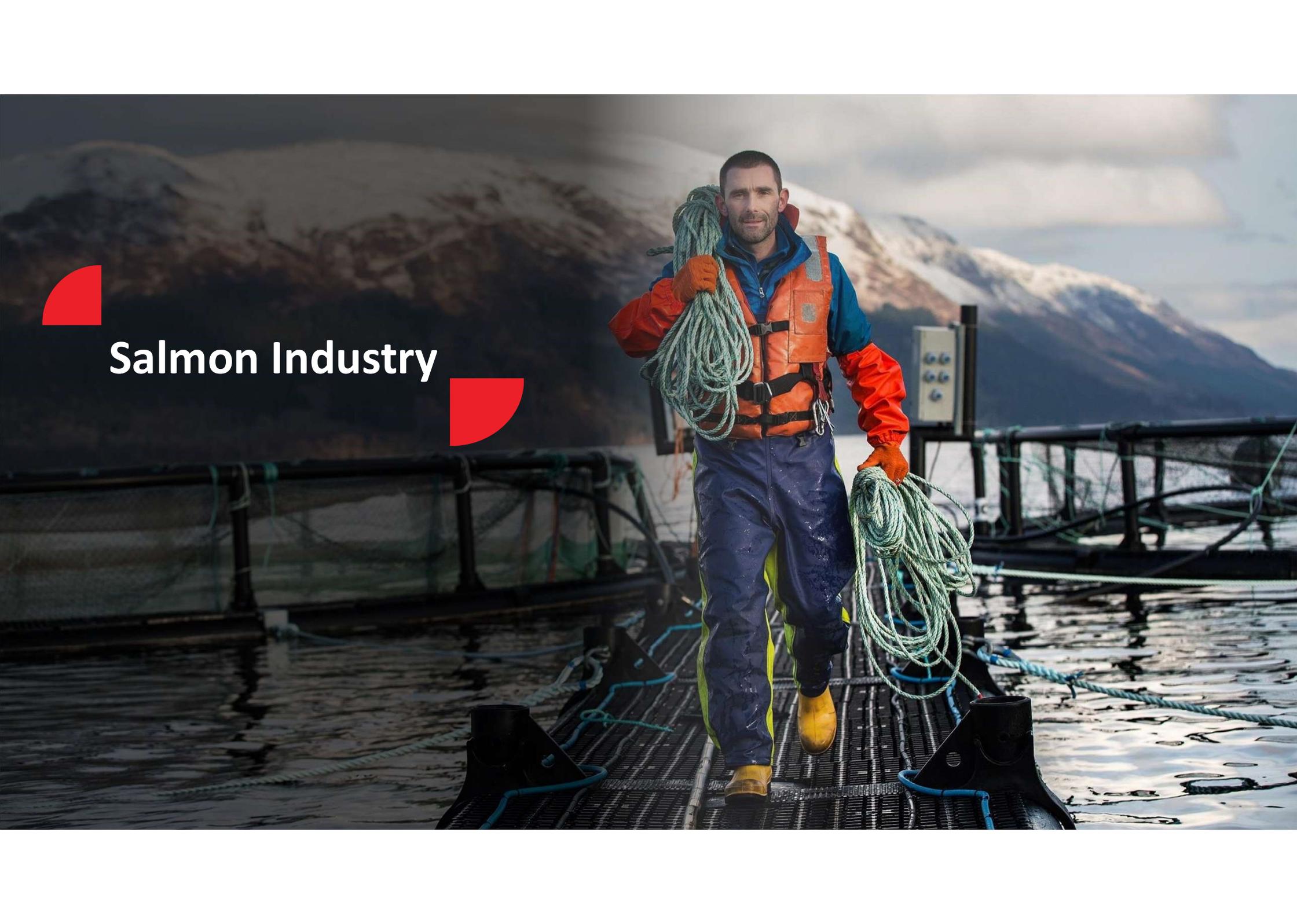
Pioneer in HDPE Cage Net Solutions

More than

~ 30,000 Cage nets

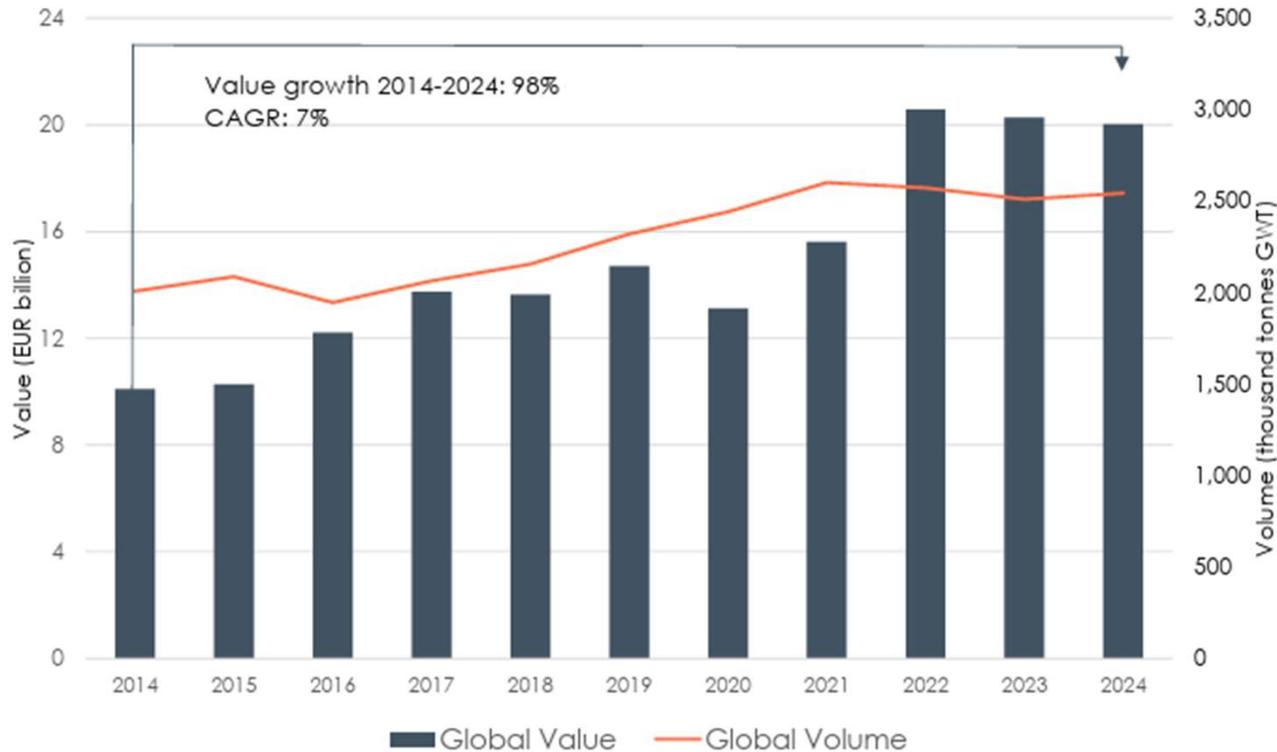
Supplied Globally since 2010



A fisherman in a salmon farm carrying ropes. The fisherman is wearing a blue and orange jacket, a life vest, and blue pants with yellow reflective stripes. He is carrying two large coils of light blue rope. He is walking on a metal walkway over water. In the background, there are mountains and a cloudy sky. The text "Salmon Industry" is overlaid on the left side of the image, flanked by two red semi-circles.

Salmon Industry

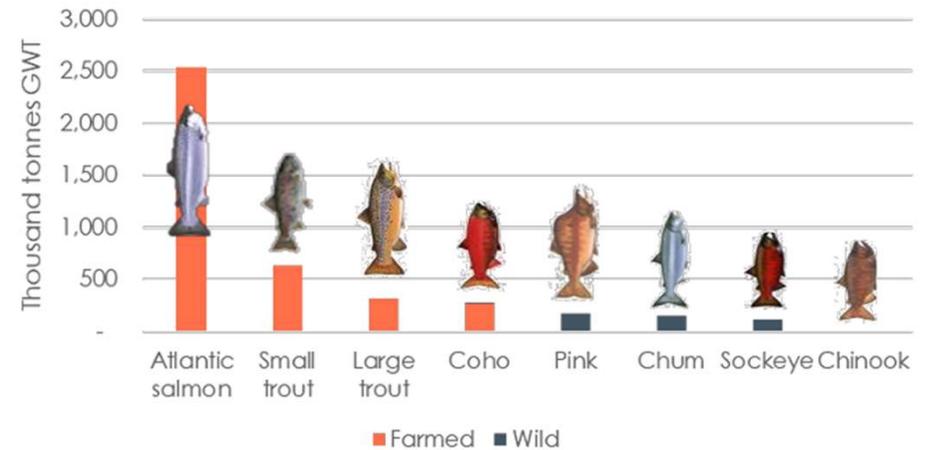
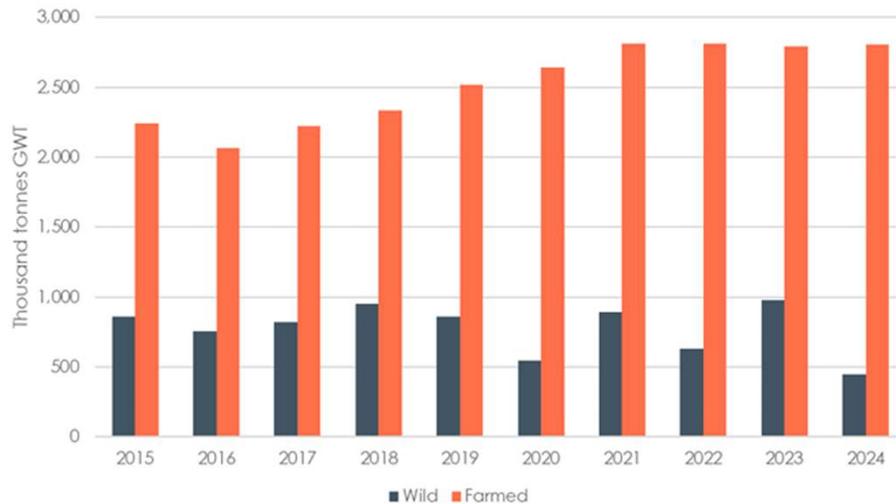
Global Salmon Consumption



- The value of salmon sold has increased by 98% from 2014 to 2024
- 8% demand CAGR past 10 years vs 3% supply growth
- Demand Grew by 10% in 2025
- Industry expects low global supply growth in 2026
- This highlights the strong underlying demand for salmon.

*Source Mowi Handbook 2025

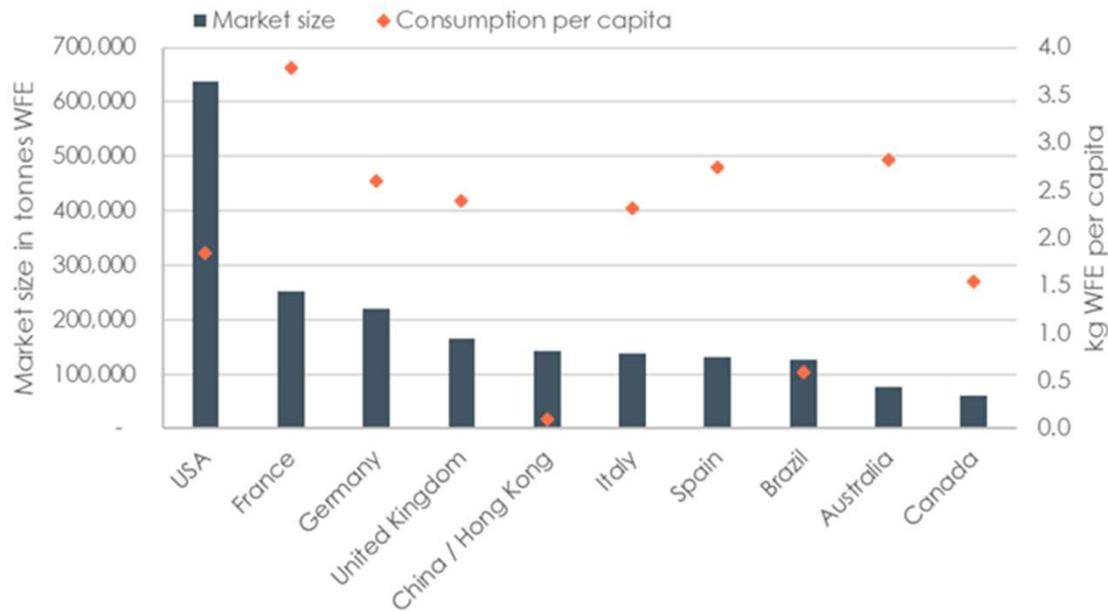
Global Salmon Supply



- Wild catch of salmonids varies between 450,000 and 1,000,000 tonnes GWT, whereas farmed salmonids are increasing.
- The total supply of all farmed salmonids was 2.8 million tonnes (GWT) in 2024

*Source Mowi Handbook 2025

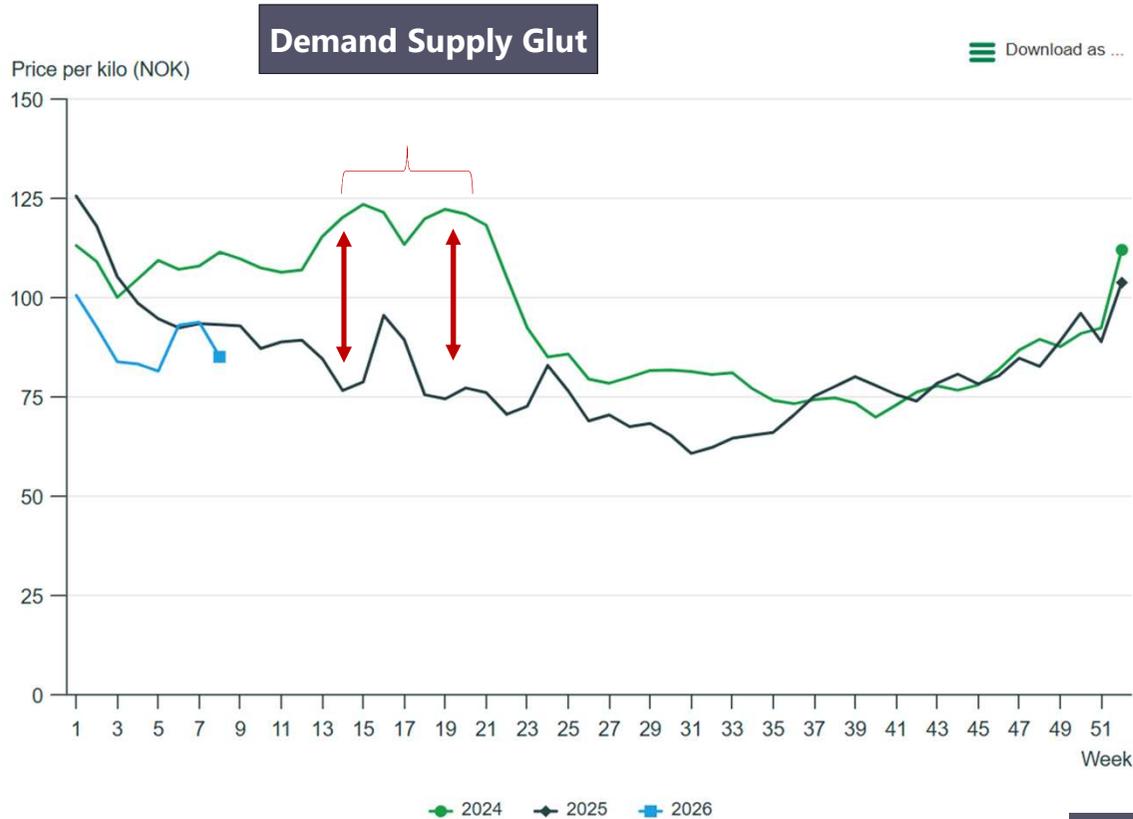
Top 10 Salmon Markets by size



- In the 10 largest markets by country, consumption per capita varies from 0.1 kg WFE to 3.8 kg WFE in France, which is high.
- In Norway, Sweden and Finland, consumption per capita is between 6-8 kg WFE. This means that there is significant growth potential among the largest markets.

*Source Mowi Handbook 2025

Salmon Prices trend



Source: www.ssb.no

- **Good demand in the quarter (~8% growth) on 8% increased consumption –stable prices**
- **Europe: Good retail demand across all key markets**
- **US: Strong growth in pre-packed volumes and e-commerce continues**
- **Asia: Continued increased volumes directed to Asia on good demand. China strong.**

H2 2025 – Prices remained in line with previous year trend



Value Added Ropes

VAR business of GTFL



Products:

- UHMWPE, Fabricated Slings, High Strength
- Polyolefin (X2)

Application Segments:

- Mooring, Towing, Offshore, Transmission, Defense.

Customer segments:

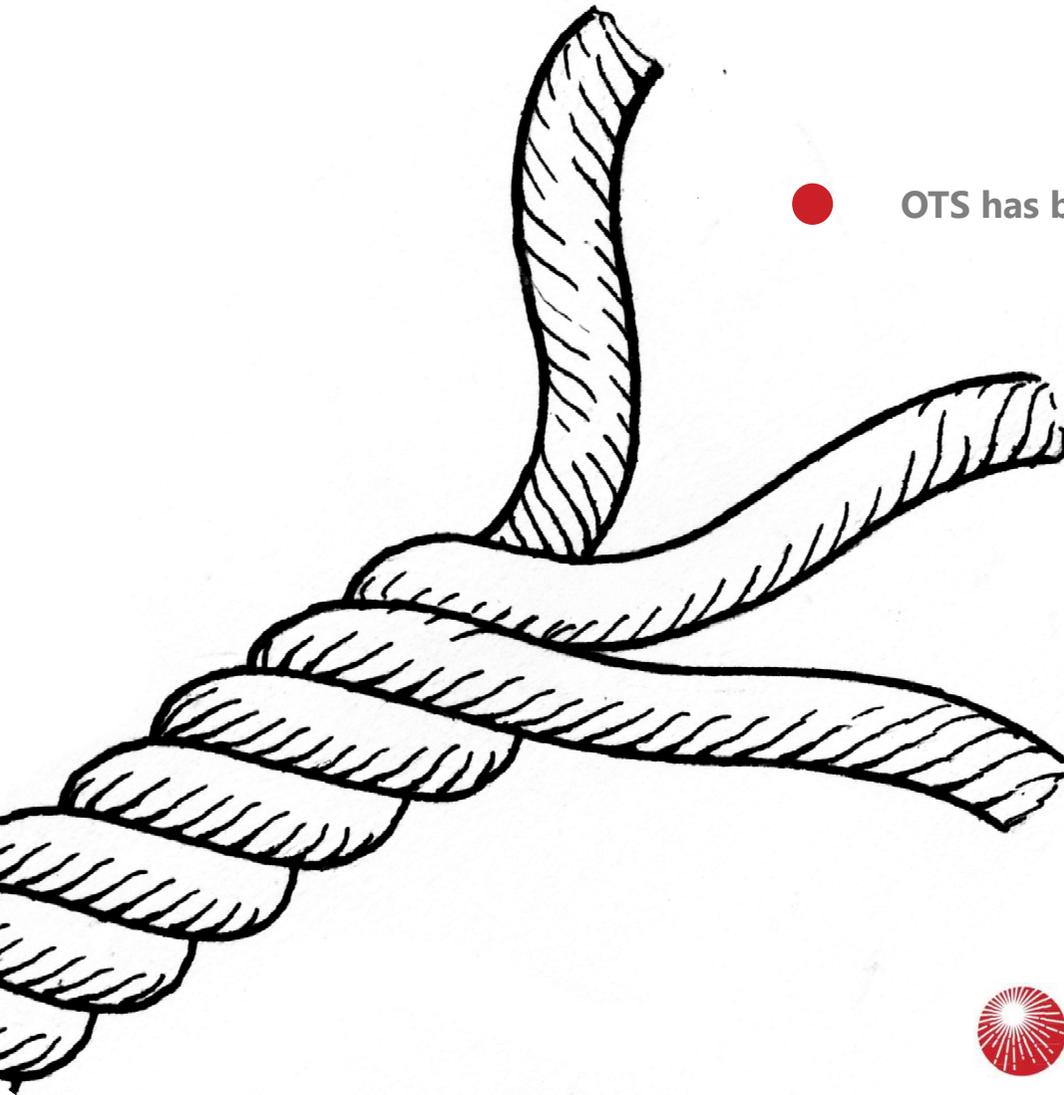
- Ship management companies, Tug boat operators, Transmission companies etc.

Highlights:

- OTS acquisition strengthens our brand and presence in Industry
- NPD helps us to create Traction and positive response from customers



OTS : Ropes Are In Both Our DNA



- **OTS has been strong addition to our portfolio**
- **Delivered Planned financial performance in 2025**
- **ROCE & EPS positive for GTFL**
- **Next Steps – Shared Future**
 - Near-term priorities
 - Opportunities to collaborate and expand



GEOSYNTHETICS

Geosynthetics – A Brief Overview

Geosynthetics are polymer-based materials used in infrastructure solutions for environmental friendliness and lower overall cost



Slope Protection works for a project



Roads



Railways



Airports



Ports



Coastal Protection works for a project

Geosynthetics – Growth

High Growth Rate continues through Slope protection and Exports .

Key Growth Drivers

- Slope Protection
- Land fill & lining
- International Business



Rockfall Protection works for a project in state of Jharkhand



Coastal Protection works for a project in State of Gujarat



Geosynthetics – Highlights

- Strong Topline and profit growth continues in F26 as well
- Strong performance in Rockfall & Landfill & Lining business segments
- Focus on Domestic and Export
- Big order wins strengthened visibility for next year



GEO Division – Recent Projects



Slope Protection works



Slope Protection works

Slope Protection works



GEO Division – Recent Projects



Slope Retaining Works

Rock Fall Barrier Works



Slope Protection Works



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Geosynthetics Forward Path – Driving Growth in Strategic Segments



Railways: FY27 Indian Railways capex of ₹2.8 lakh crore opens opportunities for GTFL geosynthetics in track bed reinforcement and ballast reduction.



Landfill & Lining: Stricter hazardous waste and landfill compliance norms are expected to expand demand for high-performance geosynthetic liners and containment solutions, directly aligning with GTFL's engineered product portfolio.



Roads & Tunnels: ₹3.9 lakh crore MoRTH capex, Bharatmala's 34,800 km plan, and new corridors create scope for GTFL solutions in slope stabilization, subgrade reinforcement, and tunnel waterproofing.

A fisherman in a blue jacket and orange vest is handling fishing gear on a boat at dusk. The word "SUSTAINABILITY" is overlaid in white text. There are two red semi-circular graphic elements: one on the left side and one on the right side, partially overlapping the fisherman's jacket.

SUSTAINABILITY

Our Path to Carbon Neutral

65%

of power from
renewable sources

25%

reduction in water
consumption

65%

of waste produced is
recycled

35%

is sold to other
recyclers

24%

reduction in GHG
emission

25%

reduction in fossil
fuel consumption



A fisherman in a blue jacket and orange life vest is handling fishing gear on a boat at dusk. The background shows a body of water and a dark shoreline. The text "CSR Initiatives by GTFL" is overlaid on the image, flanked by two red semi-circles.

CSR Initiatives by GTFL

Garware Youth Development Centre - Wai

Dream Project

Started in Oct 2023

Implementation Partner: Seva Sahayog Foundation

Objectives:

- Skill development of the youth from underprivileged population of Wai
- To improve employability & earning potential
- Guidance & Support for placement & entrepreneurship
- Strengthen the Garware brand as philanthropist

Current Updates

- Total Beneficiaries who completed Foundation Course: **#333**
- Total Beneficiaries –Skilling courses : **283 Nos**
- Total nos. who got the jobs /started own : **127 Nos**



Garware Youth Development Centre - Wai

Electrician Course



CNC MC Operator



Accounting & Tally



Garware Youth Development Centre - Wai

Fashion Designing

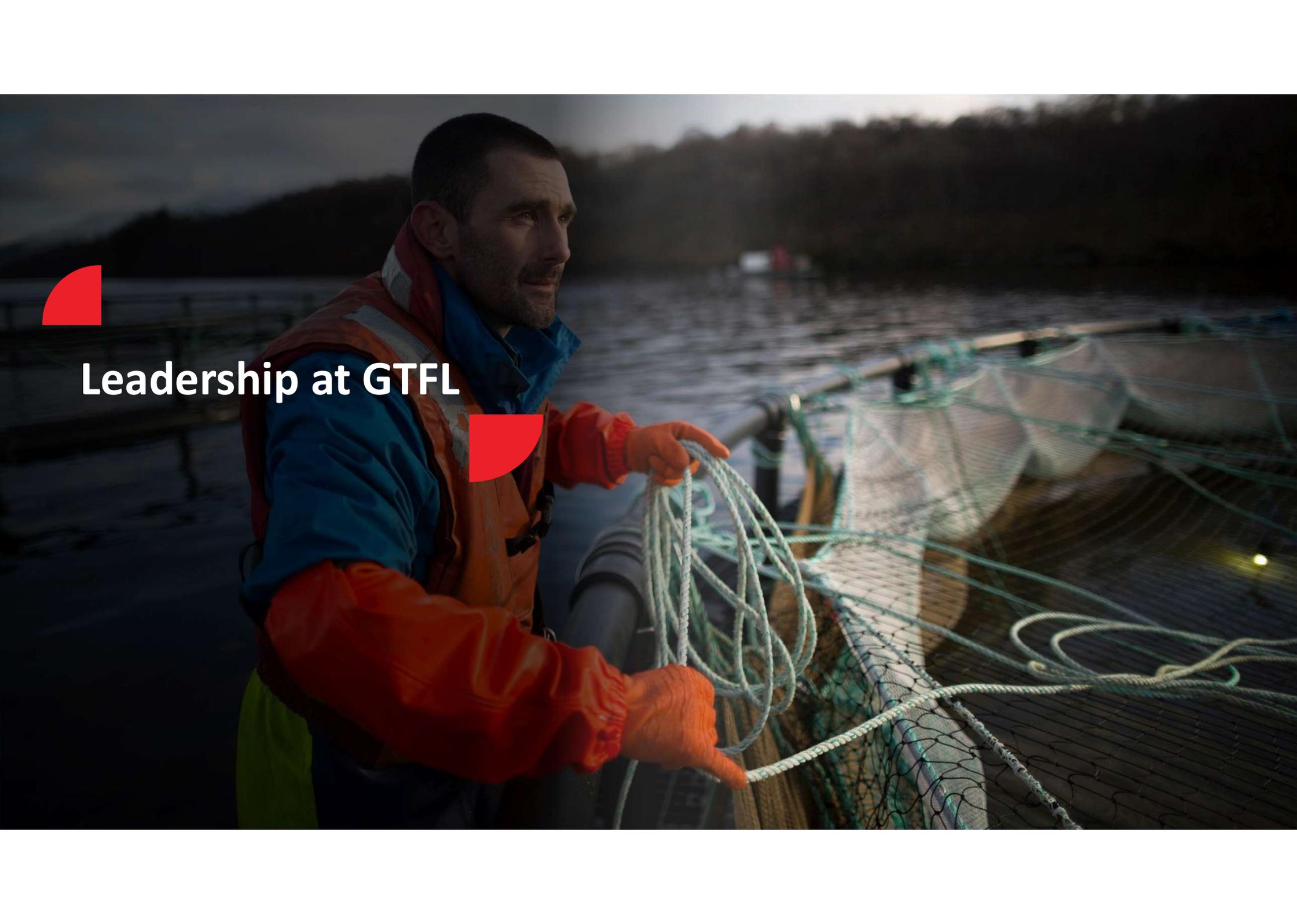


Fashion Designing



Beautician



A man with a beard, wearing a blue jacket and an orange life vest, is shown from the waist up, looking towards the right. He is holding a coil of light blue rope. The background is a body of water at dusk or dawn, with a dark shoreline in the distance. The text "Leadership at GTFL" is overlaid on the left side of the image. There are two red semi-circular graphic elements: one on the left side of the text and one on the right side of the man's chest.

Leadership at GTFL

Experienced Management Team



Mr. Vayu R Garware

Chairman & Managing Director

- Graduate from Wharton Business School, USA
- Dynamic & Aggressive Leader



Mr. Shujaul Rehman

Chief Executive Officer

- Over two decades of experience in FMCG sector
- Strategic thinker and an aggressive marketer



Mr. Shashank Gupta

Chief Financial Officer

- More than 20 years of valuable experience in the realm of Finance and accounts.
- A distinguished chartered accountant
- Lead Leadership role across multiple organization nationally & internationally



Experienced Management Team



Mr. Tiru Kulkarni

COO- Geo-Synthetics

- Over two decades of extensive understanding of the global geo synthetic industry
- Ex-board member of IGS (India)
- Authored various technical papers in national and international fora



DR. Sanjay Charati

President & Head of R&D

- More than 30 years of Global Technology Development and Management experience
- Led a multinational team of Research Scientists and Engineers spread across 3 continents and 6 countries.



Mr. Vivek Kulkarni

President –Operations

- More than 30 years of valuable experience in manufacturing
- An expert in operations and operational excellence





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Better Ideas in Action

