गेल (इंडिया) लिमिटेड
(भारत सरकार का उपक्रम-
महारत्न कम्पनी)
GAIL (India) Limited
(A Government of India Undertaking-
A Maharatna Company)

ND/GAIL/SECTT/2015 February 6, 2015

Listing Department
Bombay Stock Exchange Limited
Floor 1, P.J. Towers, Dalal Street,
Mumbai – 400 001

Dear Sir,

Please find enclosed a copy of Press Release regarding "**GAIL registers turnover of Rs 14,934 crores in third quarter of FY 2014-15 - Net profit at Rs 604 crores - GAIL nine months Turnover (net of Excise) Rs 42,334 crores**"

The above is for your information and record please.

Thanking you,
Yours faithfully,

(N.K. Nagpal)
Company Secretary
e-mail: nknagpal@gail.co.in

Encl.: As above

Copy to:

1. Listing Department,
   National Stock Exchange of India Limited
   Exchange Plaza, 5th Floor,
   Plot No C/1, G Block, Bandra-Kurla Complex,
   Bandra (East),
   MUMBAI – 400051

2. Deutsche Bank AG, Filiale Mumbai
   TSS & Global Equity Services
   The Capital, 14th Floor
   C-70, G Block, Bandra Kurla Complex
   Mumbai -400051

PRESS RELEASE

GAIL (INDIA) LIMITED

GAIL registers turnover of Rs 14,934 crores in third quarter of FY 2014-15

Net profit at Rs 604 crores

GAIL nine months Turnover (net of Excise) Rs 42,334 crores

New Delhi, February 6, 2015. GAIL (India) Limited registered a turnover (net of Excise Duty) of Rs. 14,934 crores in the third quarter of Financial Year 2014-15 as against Rs.15,980 crores in the corresponding period of the last financial year. GAIL's Net Profit for the third quarter of the FY 2014-15 stood at Rs 604 crores as against Rs. 1,679 crores in the corresponding period of the previous year. The Gross Margin was Rs. 1,126 crores in the third quarter of the current financial year as against Rs. 2,498 crores in the corresponding period last year while the Profit Before Tax was Rs. 853 crores in the third quarter as against Rs. 2,451 crores in the corresponding period last year.

The profit during the quarter was impacted mainly due to the subsidy burden of Rs. 500 crores pertaining to the second quarter of FY 2014-15 accounted for in the third quarter, lower off take of long-term contracted RLNG by power and fertilizer plants, reduction in domestic gas availability by over 5 MMSCMD and higher feedstock cost for petrochemicals.

Segment-wise Revenue

During the third quarter of the current financial year, the net sales from Petrochemicals business increased by 7 percent to Rs.1,246 crores as against Rs.1,164 crores in the corresponding period of last year. Revenues from LPG and Liquid Hydrocarbons business stood at Rs. 1,054 crores as against Rs. 1,933 crores in the corresponding period of last year. The sales from Natural Gas Marketing during the third quarter was Rs.13,167 crores as against Rs.13,287 crores in the corresponding period of the last year. During the third quarter of the current financial year, Natural Gas Transmission business stood at Rs. 995 crores as against Rs. 1,189 crores in the corresponding period of previous year. The Net sales of LPG transmission during the third quarter of the current financial year was Rs.107 crores as against Rs. 114 crores in the corresponding period last year.

Physical Performance

During the third quarter of the current financial year, the Natural Gas sales were 74.08 MMSCMD as against 79.74 MMSCMD during the corresponding period last year. During the third quarter of FY 2014-15, the petrochemical production was 119 TMT, as against 122 TMT in the corresponding period last year. The polymer sales during the

third quarter of the current financial year were 112 TMT, up by 3 percent from 109 TMT in the corresponding period in the previous year. The LPG transmission during the third quarter of the current financial year was 773 TMT while it was 855 TMT during the corresponding period in the previous financial year. The LPG and Other Liquid Hydrocarbon production during the third quarter of the current financial year was 329 TMT against 330 TMT in the corresponding period last year. The LPG and Other Liquid Hydrocarbon sales during the third quarter of the current financial year were 330 TMT against 332 TMT in the corresponding period last year. The Natural Gas transmission during the third quarter of the current financial year was 94.09 MMSCMD as against 95.70 MMSCMD in the corresponding period last year.

Nine months Results

GAIL (India) Limited registered a turnover (net of Excise Duty) of Rs.42,334 crores in the first nine months of FY 2014-15 as against Rs.42,781 Crores in the corresponding period of the last financial year. GAIL's Net Profit after tax for the first nine months of the FY 2014-15 was Rs. 2,528 crores as against Rs. 3,403 crores in the corresponding period previous year. The Gross Margin was Rs.4,654 crores in the first nine months of the current financial year as against Rs. 5,749 crores in the corresponding period last year. The Profit Before Tax stood at Rs. 3,726 crores in the first nine months of the current financial year against Rs. 4,963 crores in the corresponding period last year.

Segment-wise Revenue

During the first nine months of the current financial year, revenues from Natural Gas Transmission stood at Rs. 2,422 crores as against Rs. 3,255 crores in the corresponding period in the previous year. The net sales from Petrochemicals business during the nine months have increased by 3 percent to Rs. 3,520 crores as against Rs. 3,401 crores in the corresponding period of last year. The net sales from LPG and Liquid Hydrocarbons business during the nine months of the current financial year have increased by 1 percent to Rs. 4,018 crores as against Rs. 3,976 crores in the corresponding period of last year. The revenues from LPG transmission during the nine months of the current financial year have increased by 4 percent to Rs. 316 crores as against Rs. 303 crores in the corresponding period last year. The revenues from Natural Gas Marketing during the nine months of the current financial year was Rs. 36,655 crores as against Rs. 36,724 crores in the corresponding period of the last year.

Physical Performance

The Natural Gas transmission during the nine months of the current financial year was 94.05 MMSCMD as against 96.74 MMSCMD in the corresponding period last year. The Natural Gas sales during the nine months of FY 2014-15 were 73.18 MMSCMD as against 80.14 MMSCMD during the corresponding period last year. During the nine months of the current financial year, petrochemical production was 336 TMT as against 353 TMT in the corresponding period last year. The petrochemical sales during the nine months of the current financial year were 309 TMT as against 338 TMT in the

corresponding period in the previous year. The LPG transmission during the nine months of the current financial year was 2,306 TMT, an increase of 1 percent as against from 2,283 TMT during the corresponding period in the previous financial year. The LPG and Other Liquid Hydrocarbon production during the nine month of the current financial year were 978 TMT as against 1,015 TMT in the corresponding period last year. The LPG and Other Liquid Hydrocarbon sales during the nine months of the current financial year were 975 TMT against 1,019 TMT in the corresponding period last year.