

Ref: FSL/NSE/13-14/039

May 30, 2013

The Manager
Listing Department
National Stock Exchange of India Ltd.
Exchange Plaza,
Bandra Kurla Complex, Bandra (E)
Mumbai – 400 051.
Ph: 022 26598100

Dear Sir,

Sub: Four Soft Limited – Press Release

Please find alongside, the Press Release to be issued by the company with respect to the consolidated audited financial results of the company for the financial year ended 31.03.2013.

We request you to kindly take the same into records.

Thanking you,

Yours faithfully,

For Four Soft Limited



M. Raghuram
Company Secretary

Four Soft Doubles Its Profit in Annual Results for 2012-13

30th May '13, Hyderabad: Four Soft® (4S®) (NSE: "FOURSOFT", BSE: 532521), a global leader offering software solutions for the logistics, transportation and supply-chain management (SCM) industries today reported its consolidated financial results for the year 2012-13.

As per the results, Profits* of Four Soft Limited for FY 13 have been increased by 100% to ₹ 15.02 Crores from ₹ 7.36 Crores in FY 12.

Highlights for FY 12-13 include the following:

- ✓ EBITDA increased by 45% to ₹ 22.75 Crores
 - ✓ PAT* increased by 102 % to ₹15.02 Crores
 - ✓ Revenues resulting in increase of 5% to ₹132.50 Crores
- *Before exceptional items & Corresponding Tax Effect*

Our strong performance indicators for the current financial year:

- ✓ Signed new customers across transportation, logistics and SCM domain
- ✓ Strengthened business relationships with existing customers
- ✓ Prestigious awards include :
 - Awarded "Supply Chain IT Solution Provider of the Year 2013"
 - Progress Software Honors Four Soft with Visionary Award for EMEA Region.
 - Conferred with Best HR Strategic Plan Award 2012.
 - Ranks 18th in the DQ-CMR Best Employer Survey 2012.
 - "Award for Talent Management" at India's Best Employer Branding Awards 2012.

"Achieving sustained growth momentum is a testament of our continuous innovation in delivering solutions that addresses our customers' most challenging initiatives." **said Palem Srikanth, Chairman & Managing Director, Four Soft Limited.** "We continue to see great response to our products and with strong order book, we are confident of delivering accelerated growth as we move further."

Biju S. Nair, COO, Four Soft Ltd, said: "We have delivered strong financial performance through improved sales deals across geography and by efficient account management. **He further added,** "We have built a solid footing for the growth in the coming quarters."

About Four Soft Limited

Four Soft® is a public listed company which provides innovative software solutions, IT consultancy and BPO services exclusively for the logistics, transportation and supply-chain management market place. It is the market leader in the transportation and logistics segment

with a large international client base including the majority of the top logistics & transportation companies in the world. With regional offices strategically located worldwide, it supports customers including DHL, CEVA, DB Schenker, Panasonic, Flyjac (A Hitachi Transport System Group Company), and Geodis Wilson. Additional information about Four Soft® is available at www.four-soft.com

Four Soft® offers a full suite of web-native products across the logistics supply chain. This includes 4S eTrans® for **freight forwarding and logistics**, 4S eLog® for extended **warehouse management**, 4S VisiLog® & 4S VisiLog plus® for **track & trace, visibility** and **supply-chain management**, 4S eCustoms® for **customs brokerage**, 4S iShipping™ for **shipping line execution**, 4S eConnect™ for business-to-business connectivity, 4S ePlanner™ for shipment planning & freight optimization and 4S Infotips™ for informed decision making.

For more information please contact:

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