



Ref./No./FRACTAL/SE/2026-27/033

Date: July 23, 2026

National Stock Exchange of India Limited Exchange Plaza, Plot No. C/1, G Block, Bandra Kurla Complex, Bandra (East), Mumbai 400051 Maharashtra, India Scrip Symbol: FRACTAL	BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street, Fort, Mumbai 400 001 Maharashtra, India Scrip Code: 544700
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Sub: Investor Presentation on the Unaudited Financial Results for the quarter ended June 30, 2026

Dear Ma'am / Sir,

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed the Investor Presentation on the Unaudited Financial Results (Consolidated and Standalone) for the quarter ended June 30, 2026, to be made at the conference call scheduled on Friday, July 24, 2026, from 8:00 a.m. IST to 9:00 a.m. IST.

This disclosure and the Investor Presentation will also be hosted on the Company's website at: <https://fractal.ai/investor-relations>

Kindly take the same on records and arrange to bring this to the notice of all concerned.

Thanking you.

Yours sincerely,

For **Fractal Analytics Limited**

Somya Agarwal
Company Secretary and Compliance Officer
Membership No: A17336

Encl: a/a

Fractal Analytics Limited (formerly known as Fractal Analytics Private Limited)

CIN: L72400MH2000PLC125369

Registered address:

Level 7, Commerz II, International Business Park, Oberoi Garden City,
Off W. E. Highway Goregaon (E), Mumbai - 400063, Maharashtra, India.

W: www.fractal.ai | **P:** +91 22 6850 5800 | **E:** investorrelations@fractal.ai



Performance Update - Q1 FY27

July 23, 2026

Safe Harbor Statement

Certain statements in this presentation concerning our future growth prospects are forward-looking statements. These statements are subject to substantial known and unknown risks, uncertainties and other factors, which may cause actual results or outcomes to differ materially from those implied by the forward-looking statements. Important factors that may cause actual results or outcomes to differ from those implied by the forward-looking statements include, but are not limited to, risks and uncertainties relating to the execution of our business strategy, our revenues highly dependent on clients located in the United States, our ability to attract and retain highly skilled professionals, increase in wages, investments to reskill our employees, economic uncertainties and geopolitical situations, technological disruption and innovations, complex and evolving regulatory landscape, including immigration regulation changes, legal restrictions on raising capital or acquiring companies outside India, and unauthorized use of our intellectual property and general economic conditions affecting our industry

The Company may, from time to time, make additional written and oral forward-looking statements, including statements contained in the Company's filings with the Stock Exchanges and our reports to shareholders. All forward-looking statements included in this presentation are based on information and estimates available to us on the date hereof, and we do not undertake any obligation to update these forward-looking statements unless required to do so by law.

Financial Performance

Q1 FY27

Revenue ▲ 20%

Net Income ▲ 92%

Q1'27 Fractal Group: 92% increase in Net Income from Margin Expansion and Revenue Growth

Growth

INR 9,125m ▲ 20% YoY¹

Revenue from operations

117%

Net Revenue
Retention (NRR)²

77 ▲

Net Promoter
Score

USD 83K | INR 7.5m ▲ 3% YoY

Revenue per Billable FTE³

Profitability

46% ▲ 29 bps YoY

Gross Margin

17% ▲ 189 bps YoY

Adjusted EBITDA margin

INR 723m ▲ 92% YoY

Net Income

Net Income excl. associate **INR 957m**

Other highlights

6.7% ▲ 55 bps YoY

R&D investments⁴

INR (1,030m) ▲ 20% YoY

Cash flow from operations

INR 4.31 ▲ 79% YoY

Basic EPS⁵

Basic EPS excl. associate **INR 5.68**

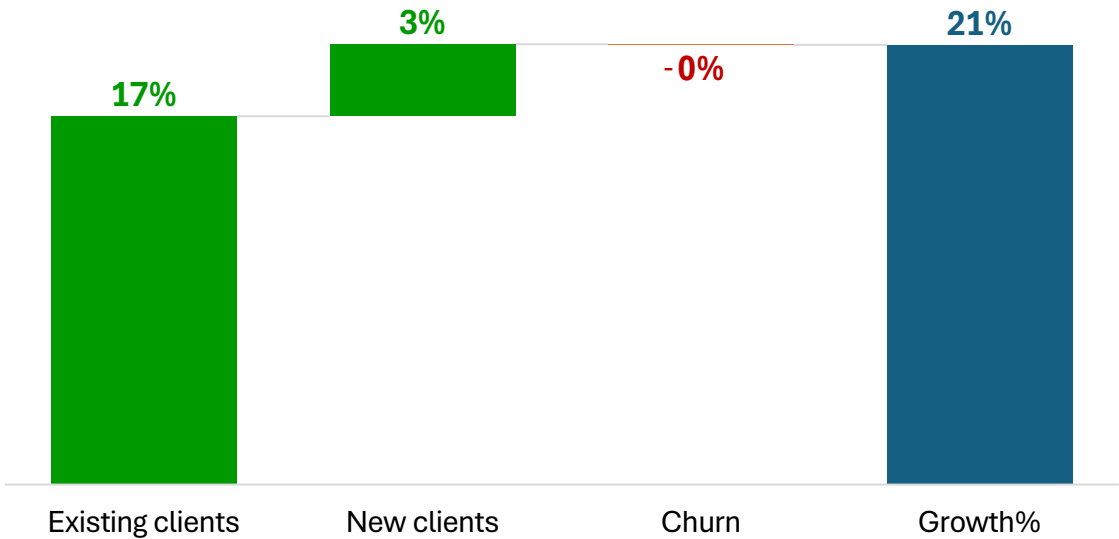
¹All revenue growth is organic; Fractal Group CC growth for Q1'27 is 9% YoY | ²NRR is calculated in INR | ³Revenue per Billable FTE is calculated based on trailing twelve months data

⁴R&D opex 4.5% | ⁵Diluted EPS is INR 4.09 with 78% YoY; Diluted EPS excluding associates is INR 5.39

Q1'27 Fractal.ai: Our existing clients continue to expand their relationships with us

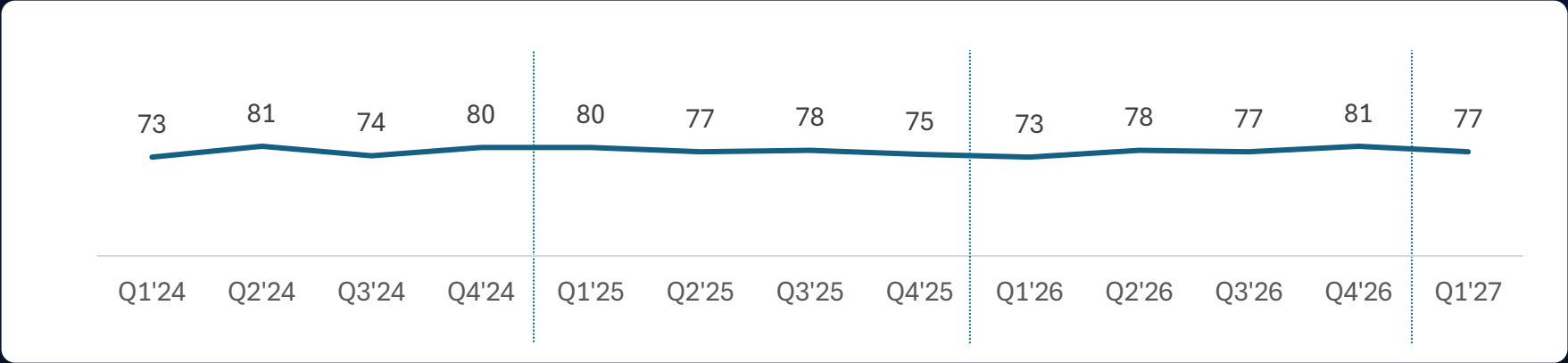
Net Revenue Retention (NRR)

117%
Q1'27
(INR)



Q1'27: Fractal continues to be one of the most respected brands in AI

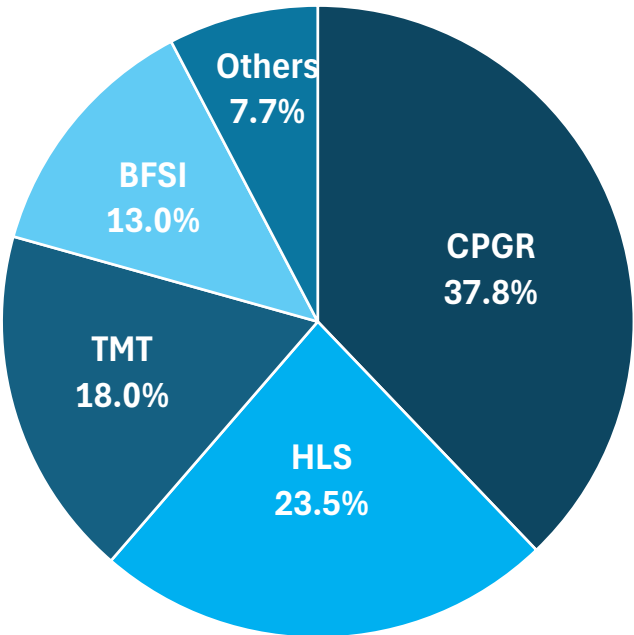
Industry-leading Net Promoter Score (NPS) ¹ for Fractal.ai



¹ Net Promoter Score (NPS) is used in Fractal.ai segment to gauge client satisfaction and advocacy. Clients rate us on a 10-point scale on their willingness to recommend Fractal. Promoters are clients who score us at 9 or above. Detractors are clients who score us 6 or below. NPS = Promoters% - Detractors% . NPS is presented as a score (Scores above 50 are considered great for consumer brands and above 40 for B2B brands)

Q1'27 Fractal.ai: We have a diversified revenue base, with robust growth across most industries & geographies

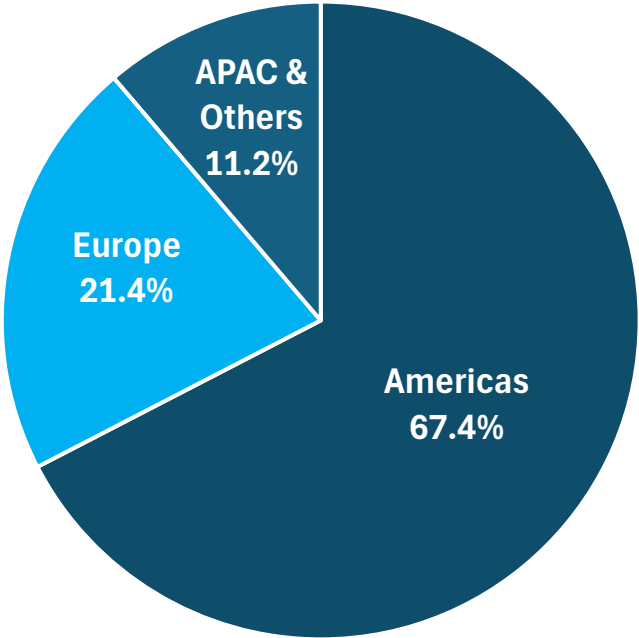
Revenue by industry (Q1'27) – Fractal.ai



	YoY
CPGR	▲ 19%
HLS	▲ 69%
TMT*	▼ 22%
BFSI	▲ 36%
Others	▲ 63%
Total	▲ 21%

*Excl. TMT, Fractal.ai grew 37% YoY

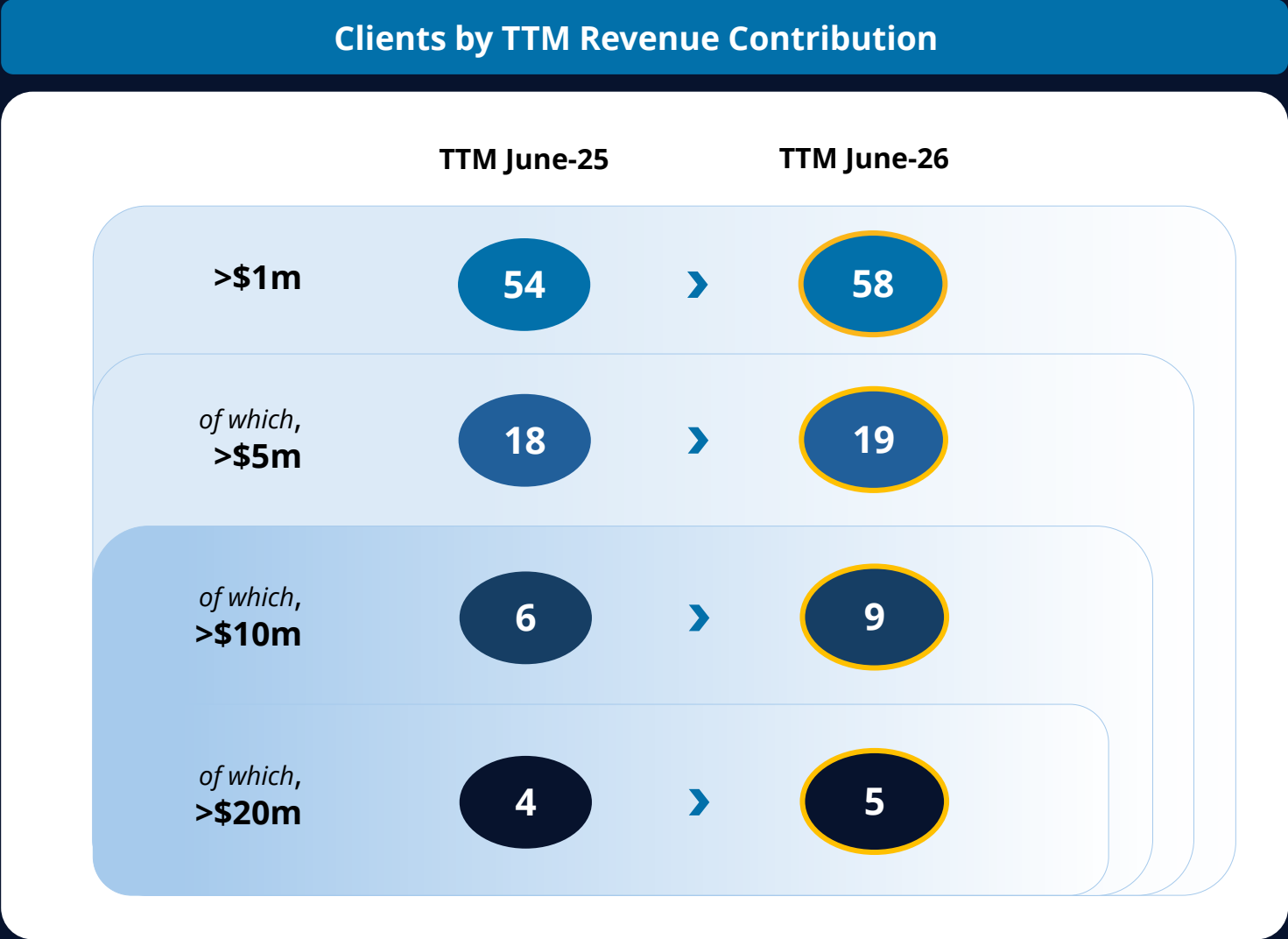
Revenue by geography (Q1'27) – Fractal.ai



	YoY
Americas	▲ 24%
Europe	▲ 25%
APAC & Others	▼ 2%
Total	▲ 21%

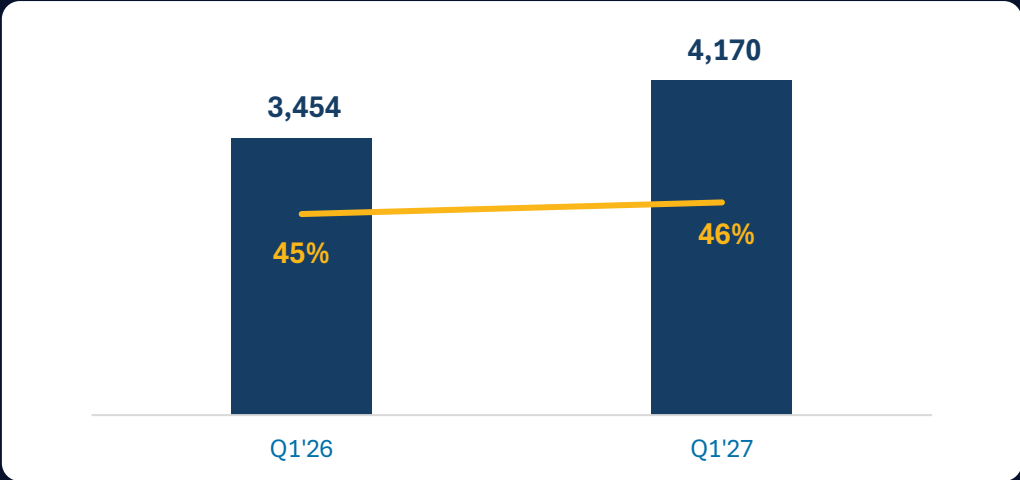
Fractal.ai: Overall growth reflects continued strengthening of client relationships

Fractal has **scaled client** relationships with significant **headroom for growth**

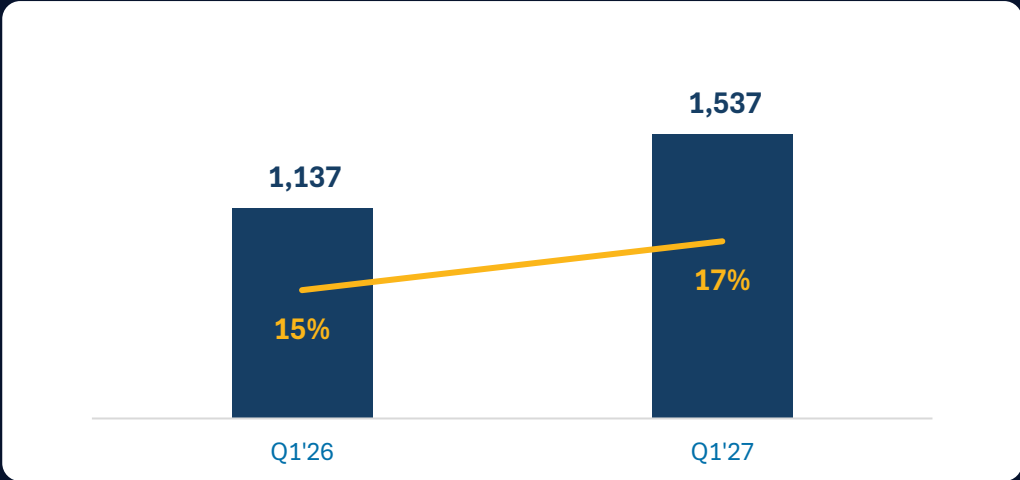


Fractal Group: Steady improvement in profitability continues

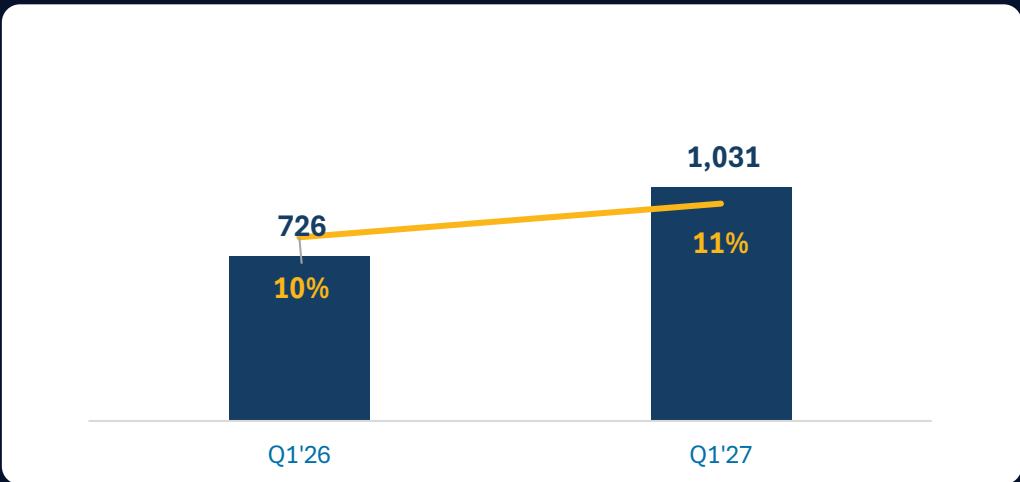
Q1'27 Gross Margin (INR Mn) +21% YoY, +29 bps ▲



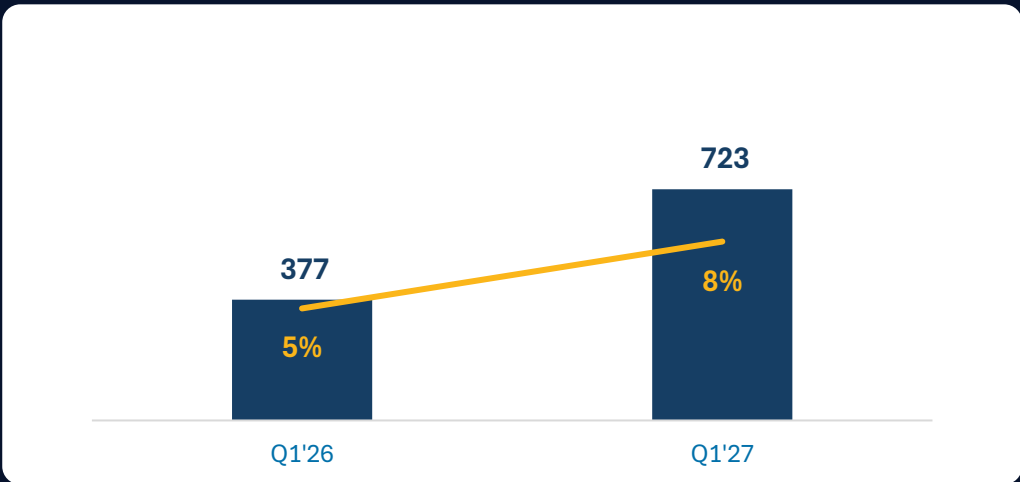
Q1'27 Adjusted EBITDA (INR Mn) +35% YoY, +189 bps ▲



Q1'27 Operating EBIT* (INR Mn) +42% YoY, +175 bps ▲



Q1'27 Net Income (INR Mn) +92% YoY, +296 bps ▲
Net Income (INR m) excl. associate +59% YoY, +260 bps ▲

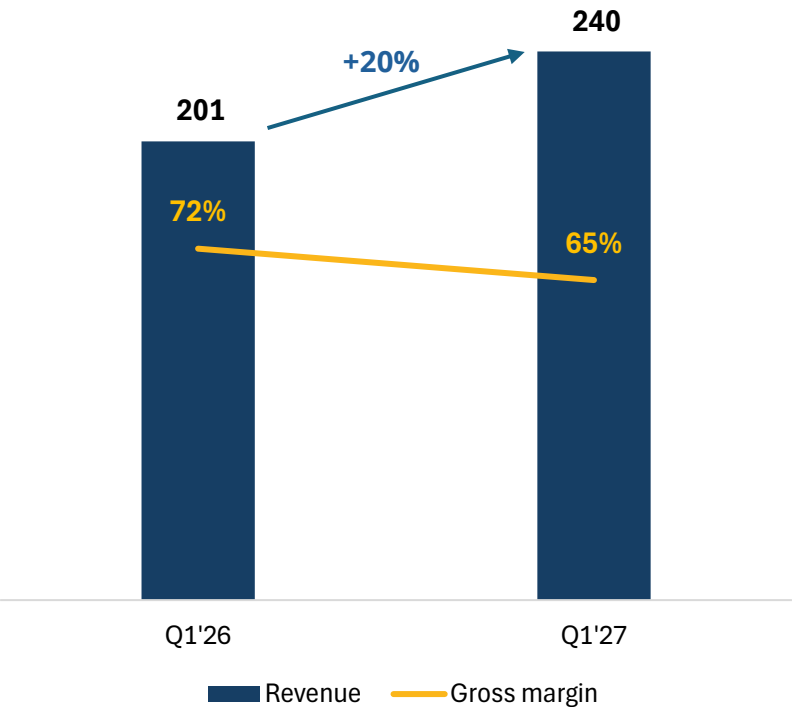


*Operating EBIT is without Other income, Share of loss of associates and Exceptional items

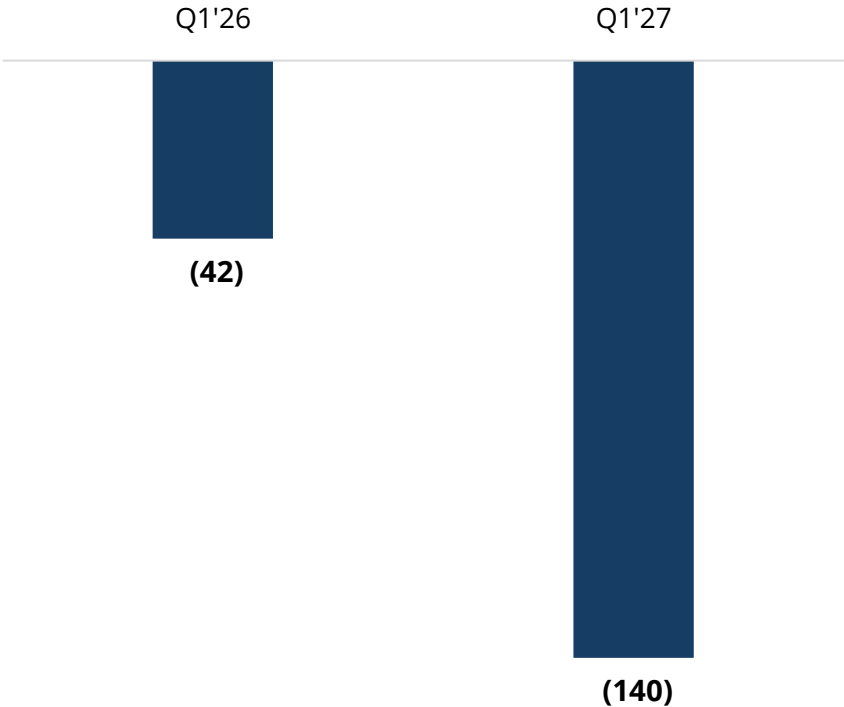
Q1'27 Fractal Alpha: Continued investments in Alpha

All values in INR m, except %

Revenue & Gross Margin

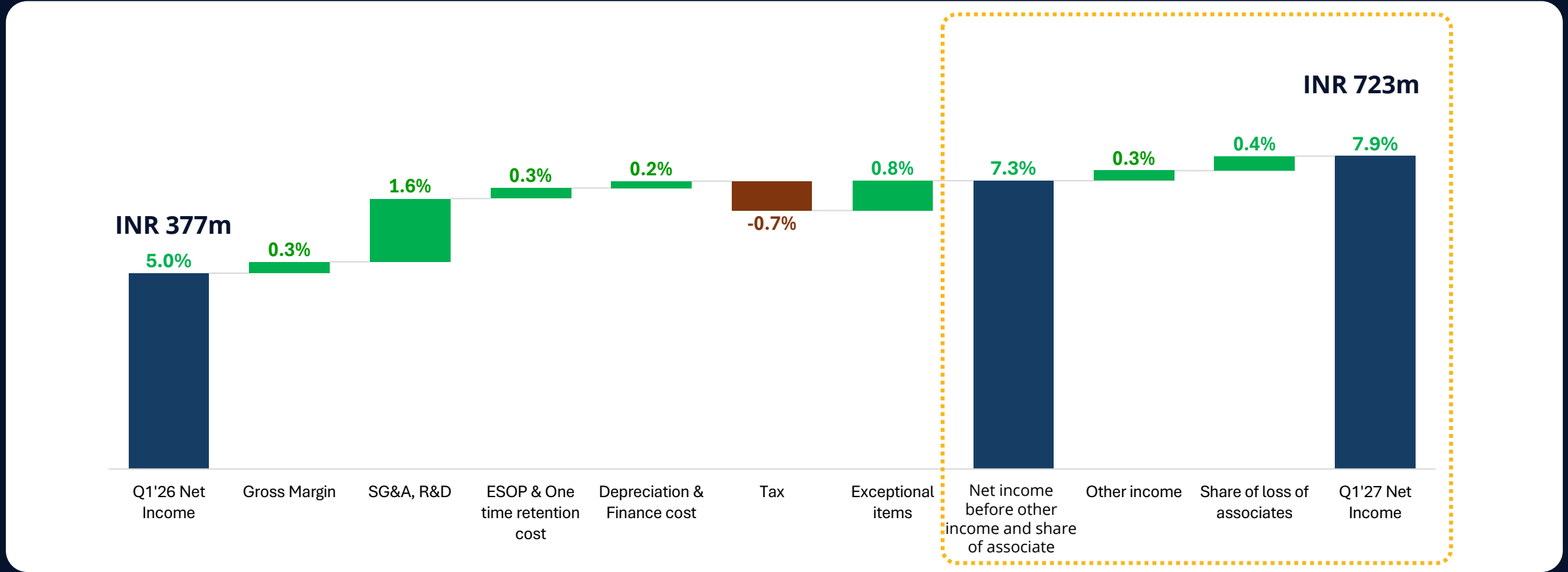


Adjusted segment results



Fractal Group: Q1'27 Net Income at INR 723m, +92% growth YoY

All values in INR m, except %

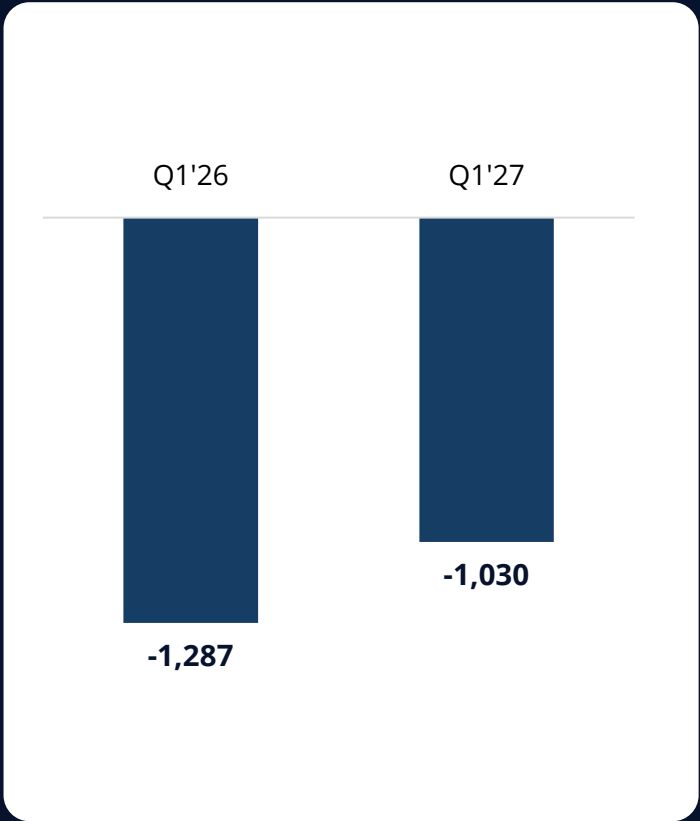


Excluding Share of loss of associates, Net Income is INR 957m, 10.5% in Q1'27

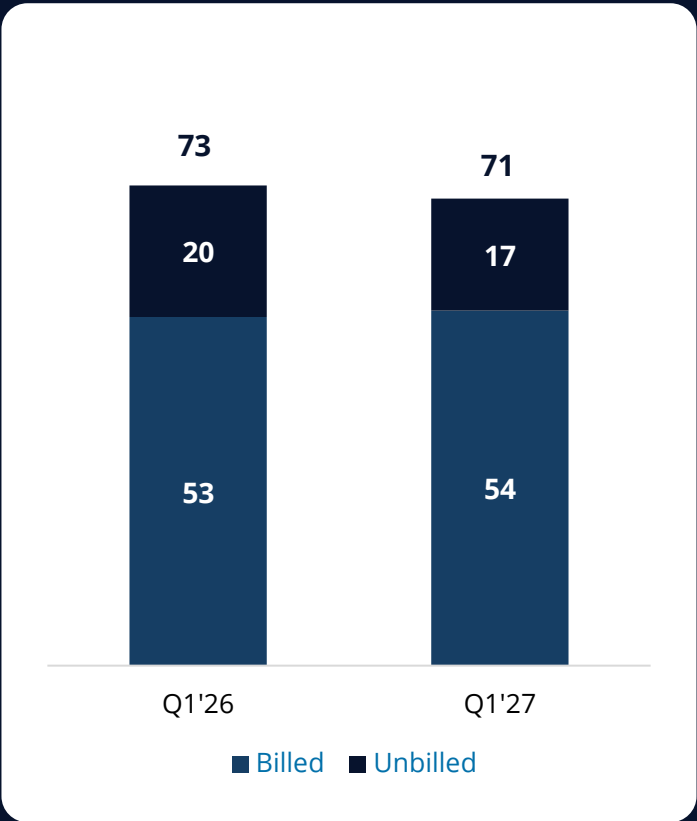
Fractal Group: Improvement in Balance sheet and Cashflow metrics

All values in INR m, except %

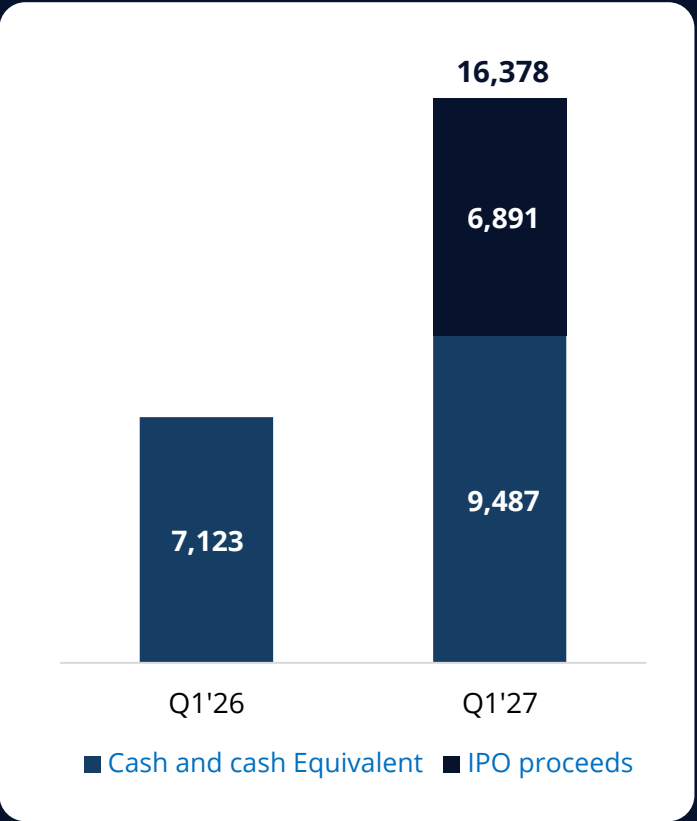
Cash flow from operations



Days of sales outstanding (DSO)



Cash and cash equivalents



Business Highlights

R&D backed products: Diversified suite gaining traction



\$4m

Qualified Pipeline¹

10+

Clients globally

10+

Industries



\$9m (+59% YoY)

Annual Run Rate (Q1'27)

20

Clients globally

\$60Bn+

Total portfolio revenue managed



\$4m (+40% YoY)

Revenue² TTM June-26

9

Clients globally

90

NPS Q1'27

R&D Investments: 6.7% of revenue² | Granted Patents: 40 (Pending 33)¹

Partnerships: Gaining momentum in driving enterprise AI adoption

Anthropic
Preferred Services Partner
Claude Partner Network

OpenAI
Advanced Partner

Databricks
Gold Partner

AWS
Premier Tier Services Partner

Google Cloud
Premier Partner

Microsoft
Solutions Partner

42

Joint engagements
TTM (Jun '26)

~1,900

Certifications
Across 7 partner programs
as of 30 Jun '26

Top collaborative deal wins in Q1 FY27

	Client	Solution	Partner Category
1	F100 Global food and beverage major	Implementation of Collaborative Commerce	Hyperscaler
2	Global snack & beverage giant	Demand forecasting platform	Cloud Platform
3	F5 retail client	Scaled agentic AI infrastructure deployment	Frontier Lab
4	Major Australian natural gas producer	Agentic Business Transformation	Hyperscaler
5	F100 Global food and beverage major	AI sales agent for optimizing field sales	Hyperscaler
6	F50 US Payer	AI platform learning and enablement	Frontier Lab

Partner list mentioned above is indicative, and not exhaustive

Underwriters at a leading US housing finance institution were spending about a week to underwrite a multifamily deal (1/2)

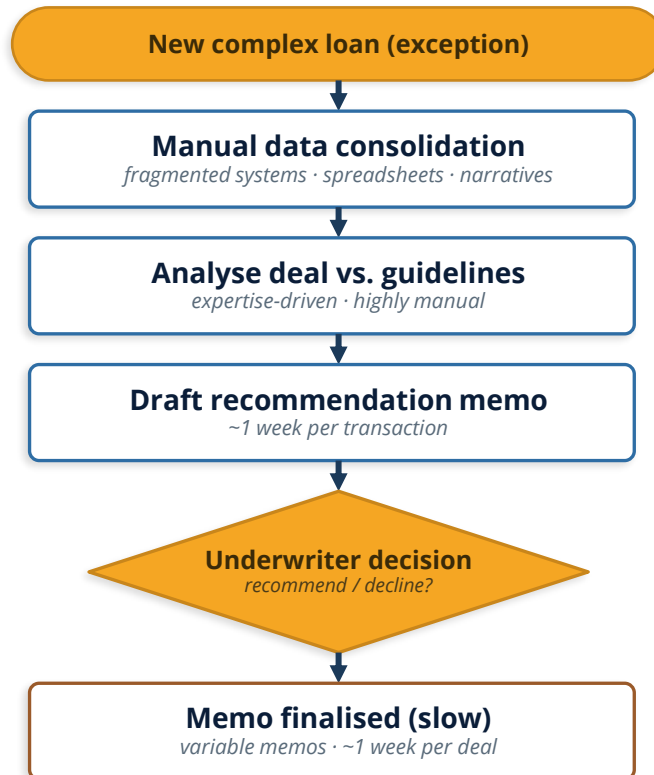
Fractal built an AI-powered underwriting system that accelerates consistent, evidence-backed, and fully auditable lending decisions

The platform unifies loan documents, guidelines, transaction history, and risk signals into one workflow, generating source-cited recommendation memos and cutting prep time by ~50%.

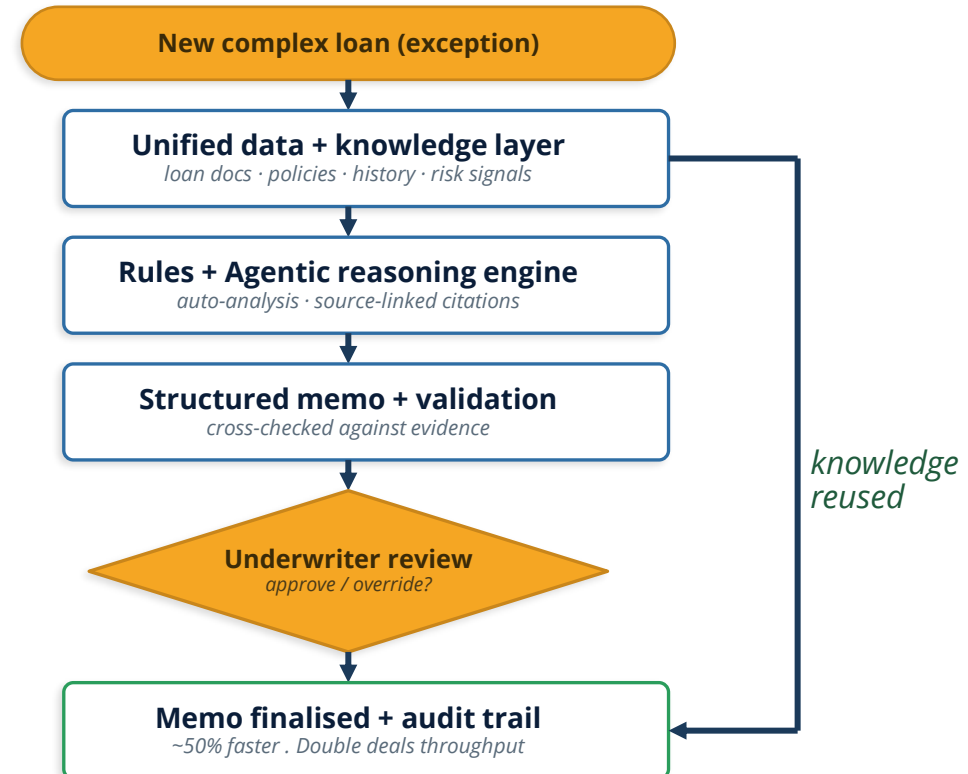
This has roughly doubled throughput and standardized decisions across hundreds of reviewers, strengthening governance in a highly regulated environment.

Underwriters at a leading US housing finance institution were spending about a week to underwrite a multifamily deal (2/2)

Before · Manual Underwriting (~1 week)



After · AI-Driven Underwriting (~50% faster)



Fortune 50 US retailer was taking 5-8 hours to adjust fuel price across hundreds of gas stations (1/2)

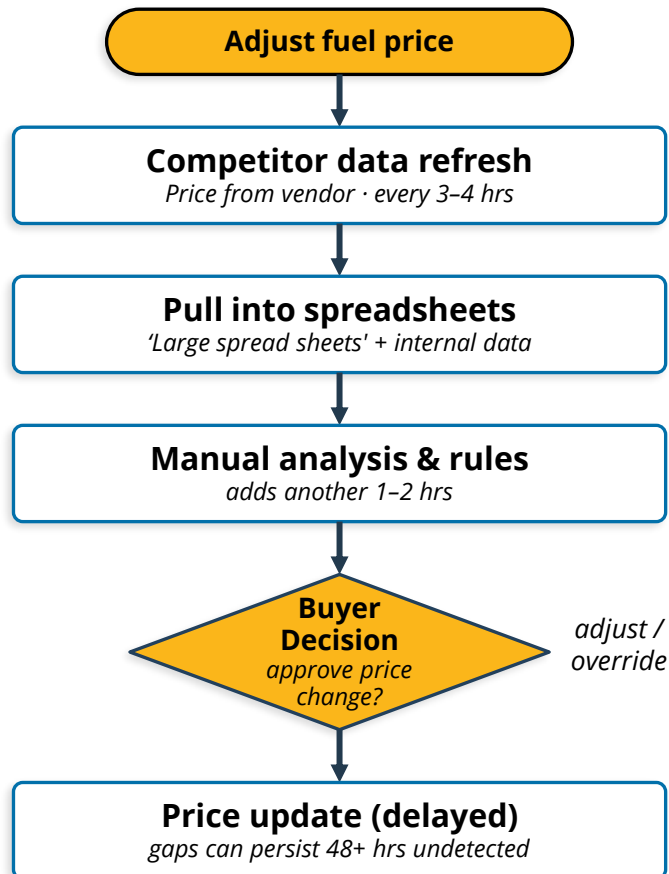
Fractal built an AI-powered fuel pricing engine that turns pricing from reactive to proactive in near real time

The platform refreshes competitor and internal data across hundreds of gas stations every 15 minutes and automatically detects gaps and recommends prices in the same cycle - collapsing reaction time from 5-8 hours to about 15 minutes.

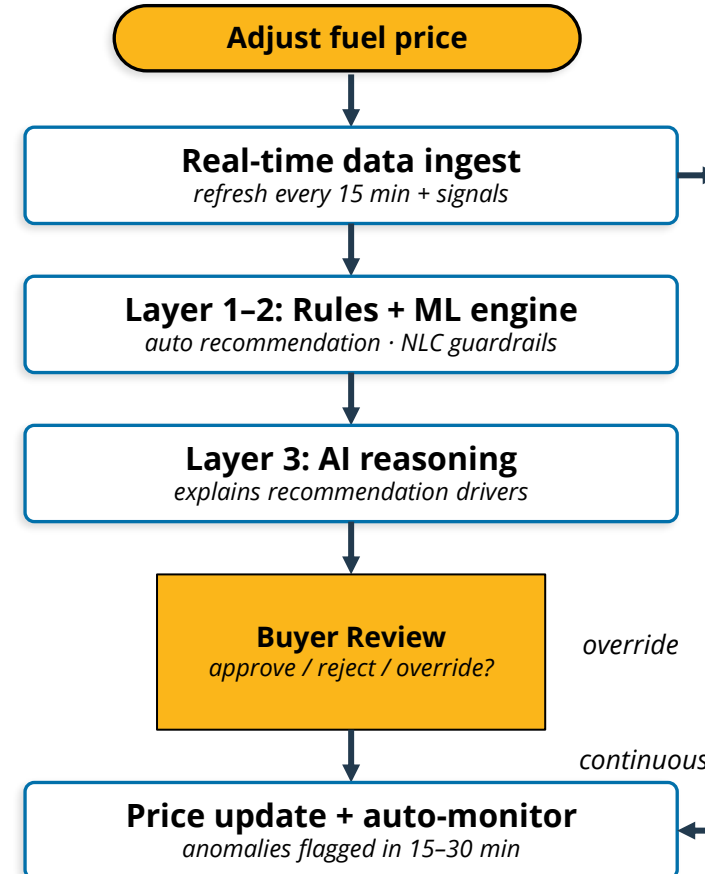
By anticipating competitor moves and other conditions, it protects the retailer's lowest-price promise and reduces the risk of lost sales volume - now standardized across every warehouse, with a global rollout planned.

Fortune 50 US retailer was taking 5-8 hours to adjust fuel price across hundreds of gas stations (2/2)

Before · Manual Pricing (5-8 hrs)



After · AI-Driven Pricing (15 min)



A Fortune 50 US Payer wants to transform its top engineering talent into AI-native FDEs to drive client value acceleration

Fractal built a hands-on program to turn engineers into deployment-ready FDEs in three weeks

The program combines highly contextualized learning, client-interaction situations and AI-enabled evaluation at scale, to build **technical depth, communication and delivery readiness in three weeks.**

Delivered across multiple small group cohorts, the program is redefining how FDEs are trained and deployed at scale.

A PE firm wants to generate faster, explainable insights into the business performance of their portfolio companies to support strategic discussions

Cogentiq Data Science automates the machine learning workflow end-to-end: from data preparation through model development to recommendation generation.

Initial use cases are sales estimation using first-party and third-party data for the portfolio company, and performance decomposition i.e. explaining drivers of variation in each locations' performance over time.

Cogentiq Data Science generates and refines hypotheses, identifies new features to improve prediction quality, and produces documented outputs that makes insights consumable for business leaders.

Cogentiq Health: Mumbai's health intelligence layer with BMC

Improving citizen access, doctor preparedness and public health visibility



 **vaidya.ai**
by fractal

Reimagine
Patient-Doctor
Interactions



16 million+
OPD visits
per year

Simplify
Lab Reports related
Experiences



3 million+
lab reports
per year

Create
Health Intelligence
Dashboards



200+
BMC
Health facilities



Corporate Overview

We are a globally recognized pure-play enterprise AI company trusted by 100+ Fortune 500[®]-sized enterprises to power decision-making through AI services, solutions, and products, anchored by Cogentiq, our flagship agentic AI platform.

Fractal at a glance



¹For Q1'27 | ²As of June 30, 2026 | All numbers are shown for TTM June-26 unless indicated otherwise

Three pillars. One platform. One Go To Market.

Our client proposition is organized around three integrated AI pillars - interpreting the AI-native enterprise across people, process, and technology - all powered by Cogentiq.

AIT

AI-led Transformation

The Process dimension

Reimagine every business workflows with AI to drive measurable outcomes.	
Domain specific expertise	Function specific expertise
CPGR, TMT, BFSI and HLS	Supply Chain, Marketing, Finance, Sales & CX
For business and functional CXOs	

AIF

AI Foundations

The Technology dimension

Driving higher performance of models with enterprise data.

AI Foundation specific expertise

Agentic AI powered build of ontological layer of knowledge, governance, responsible AI, tech stack migration and golden datasets

For CIO, CTO, and CAIO organizations

AIW

AI Work & Workforce

The People dimension

Redesign work, talent, and workforce capability for the AI-native enterprise.

Work & Workforce specific expertise

Agentic AI powered hiring, staffing, evals, upskilling and coaching at scale

For CHROs and business leaders

Cogentiq powers every product and solution across the three pillars

Integrated, end-to-end AI capabilities

DOMAIN CAPABILITIES


Banking, Financial
Services and
Insurance


Retail

SOLUTION TOWERS

AIT
AI-led Transformation

AIF
AI Foundation

AIW
AI Work & Workforce

CLIENT PRIORITIES

Drive
sustainability

Drive business
growth

Drive day-to-day
tactical decisions

Drive operational
effectiveness

Drive product
innovation

AI PRODUCTS

AGENTIC AI

 **cogentiq**
Platform & Products

 **Flyfish**
Win more deals

 **vaidya.ai**
by fractal

 **pievolve**

 **iqigai.ai**
by fractal

GENERATIVE AI

MARSHALLGOLDSMITH.ai

CLASSICAL AI

 **asper**
a fractal company

qure.ai

 **Analytics
Vidhya**

Our strategy: How to win



Help Must Win Clients (MWCs¹) transform their business with AI



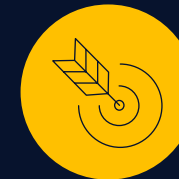
Accelerate this journey with Cogentiq and other reusable assets



Partner with winning AI platform companies



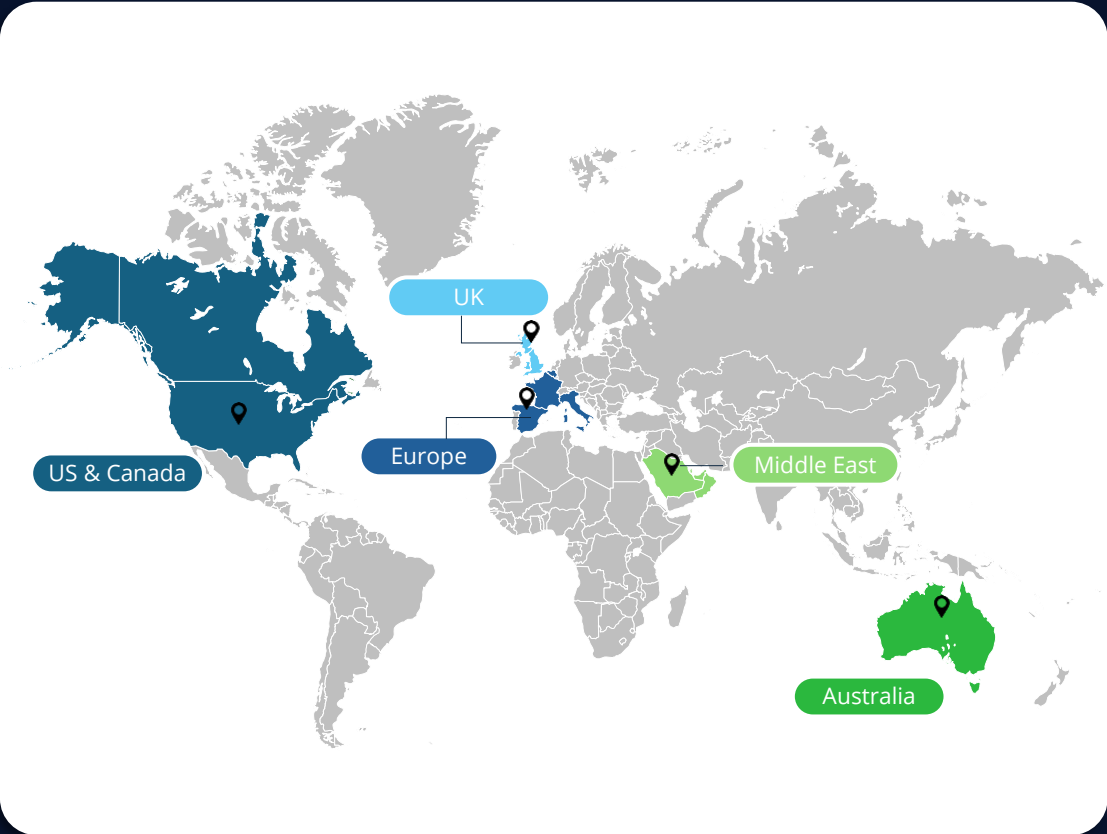
Continue to build an AI-native “great place to work”



Accelerate our success through M&A

¹MWCs are defined as clients with over US\$10B in revenue, or over US\$20B in market cap, or serving 30M+ end consumers

Help MWCs¹ transform their business with AI



Focus on serving MWCs¹ in target geographies
US, UK, Europe, Australia & Middle East

 Help CXOs reimagine every **workflow** and **business process** with AI

 Help CIOs and CAIOs **modernize tech** and build an **ontological layer** on their **data**

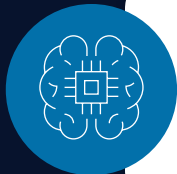
 Help CLOs and CHROs **reimagine work** and **upskill workforce** with AI

 **Build AI foundations and agentic systems** as the default solution architecture

 Anchor engagements at the **CXO level** and deliver through **platform-led, outcome-driven execution**

¹MWCs are defined as clients with over US\$10B in revenue, or over US\$20B in market cap, or serving 30M+ end consumers

Accelerate client success with Cogentiq and reusable assets



Reimagine every delivery
with PiEvolve and Cogentiq



Commercialize functional and vertical
AI products on Cogentiq



Demonstrate frontier AI results
PiEvolve, Vaidya & IndiaAI Mission



Partner with leading technology companies

Partners

Frontier AI Labs

Hyperscalers

Cloud and Data
Platforms

Enterprise Software
Providers

A

Build relationships with partner teams in our mutual clients/customers and leverage partner resources to enhance client acquisition, expansion and lead generation

B

Incorporate existing partner offerings in our services and products and **upskill our teams on partner offerings.**

C

Perform **joint planning with our partners** to identify funding and growth opportunities to drive deal velocity

D

Understand the clients' technology roadmap with a keen eye on their Hyperscaler/data & AI platforms strategy

Continue to build a Great Place to Work



Hiring Principles

Fractal First
All hires are for Fractal first, and then for the specific team/role

Raise the Bar
Strive to hire talented employees thereby continually raising our overall work quality and standards

Build the Fractal Brand
Demonstrate the brand values in every hiring interaction

Hire for Potential
Focusing on attitude, learning agility and aptitude for learning

Champion Diversity
Welcome diverse points of view and promote inclusivity

Hire talent through robust & scalable channels

- **Iqigai.ai:** Our AI powered hiring assessment platform
- **Imagineer Program:** Our campus recruitment program
- **Crossover Program:** Our career change program
- **Lateral hiring program** and **return from career break program**

1

2

3

4

Enhance operational efficiencies

AI powered talent allocation software, various coding productivity tools, own AI coding agents into our workflows

Continuous learning and specialization for our employees

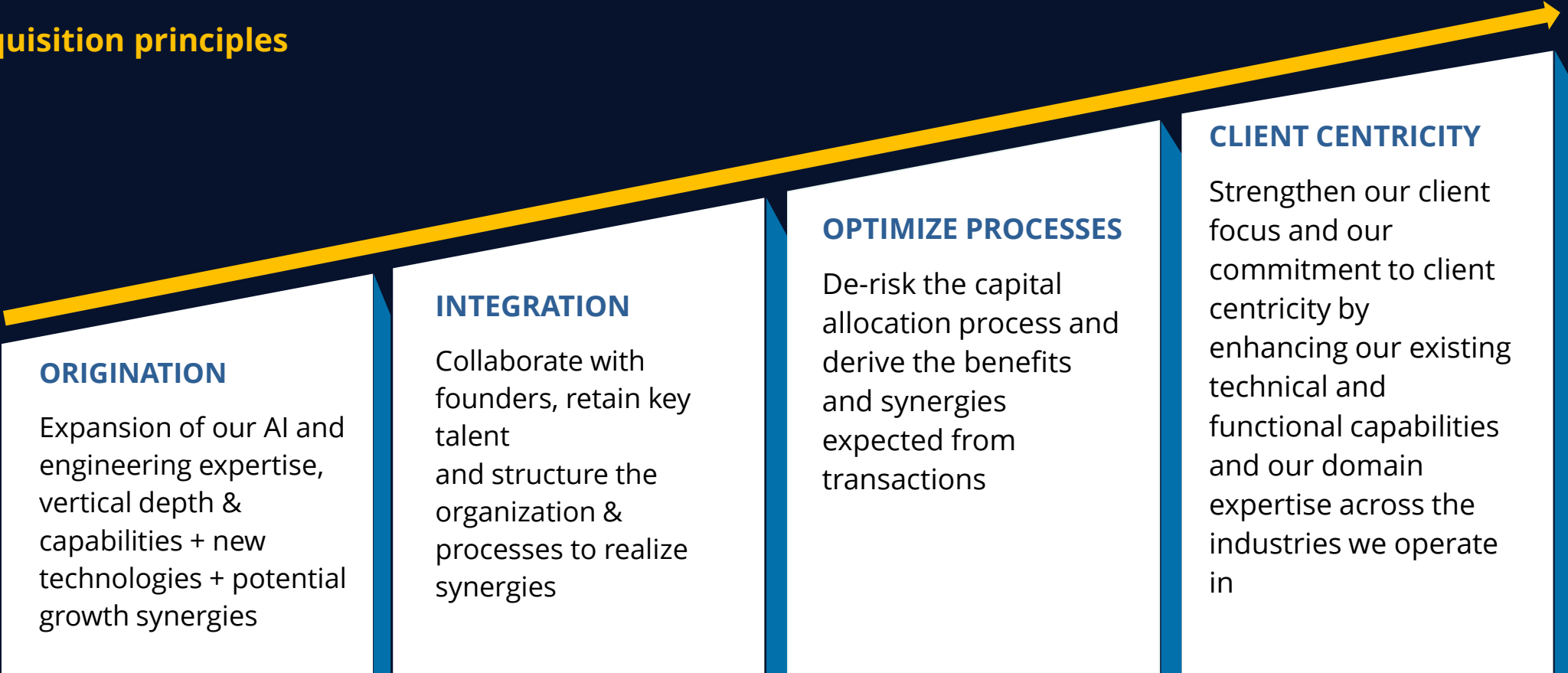
by leveraging our internal training academy (FAA) and Analytics Vidhya and various leadership programs across employee levels

Fostering a culture of trust, transparency & freedom

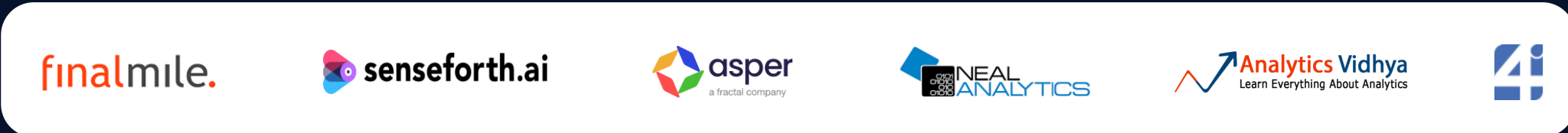
Guided by our values and people principles

Complement our growth & expand capabilities inorganically

Our acquisition principles



Our key acquisitions



Capital structure: Strong balance sheet to fund future growth

INR 16,378m

Cash and cash equivalents¹

Positions us to move faster, fund early-stage bets, and accelerate deal timelines

70%

CFO as % of Adj. EBITDA²

Strong cash conversion ensures self-funded growth, and sustains reinvestment capacity

Zero

Long term debt³

Creates significant headroom to fund larger strategic acquisitions

¹Cash (including MFs and FDs) as of June-26 end is INR 16,378m including IPO proceeds of INR 6,891m (net of offer expenses), we repaid the debt of INR 2,887 Mn as planned in use of proceeds in April 2026 |

²Calculated basis TTM June-26 | ³IPO proceeds utilized to retire long term debt completely in April, 2026

Fractal's ESG focus and milestones

Environmental Sustainability

- Aiming for net zero emissions by or before 2040
- GHG Emissions, in the operational boundary, assured by independent 3rd party auditor every year since FY 20
- Mumbai and Bengaluru offices built to global green-building standards
- Major offices run on clean energy; continued switching of company cars to electric
- Strong climate rating from CDP for 3 years in a row, Fractal scored a 'B'

Social Impact, Equity and Inclusion

- Certified a Great Place to Work for 10 years in India (and multiple years in UK, USA, UAE)
- 2025 recognition: among India's best companies, best for women, and best for diversity & inclusion
- 12+ years of community work: helping kids learn, supporting women, improving healthcare, building safer homes, and protecting nature

Key Governance Frameworks

- Strong IT systems that follow global security standards
- Hold top global certifications for security and data handling
- Follow major privacy laws worldwide (GDPR, CCPA, DPDPA)
- Clear rules against bribery, fraud, and unethical behavior
- Legal team named "Legal Team of the Year" in India, 2025

Awards and Recognition

Industry Recognition

Leader

- Supply Chain Analytics 2026- **ISG**
Two years in a row
- Data Engineering Service Providers 2026 - **AIM**
Three years in a row
- Generative AI 2026 - **AIM**
Four years in a row

Key Vendor

- Enterprise Intelligence Services 2026 - **IDC**
- Microsoft for Industry Partner Ecosystem, 1Q26 - **IDC**
- Enterprise Innovator 2026 - **HfS Research**

Representative Vendor

- Retail Assortment Management 2026 – **Gartner**
- Hype Cycle for Consumer Goods 2026 - **Gartner**



Industry Recognition

In Top 100

Best Companies
To Work For

Great
Place
To
Work®

INDIA
2026

Gold for Best
Certification Program

ET HRWorld

Future
Skills

Awards
2026



Thank you

For more details on our performance, prefer refer to the Shareholders' letter and results at <https://fractal.ai/investor-relations>

Investor Relations Contact

Phone: +91 22 6850 5800

Email: investorrelations@fractal.ai

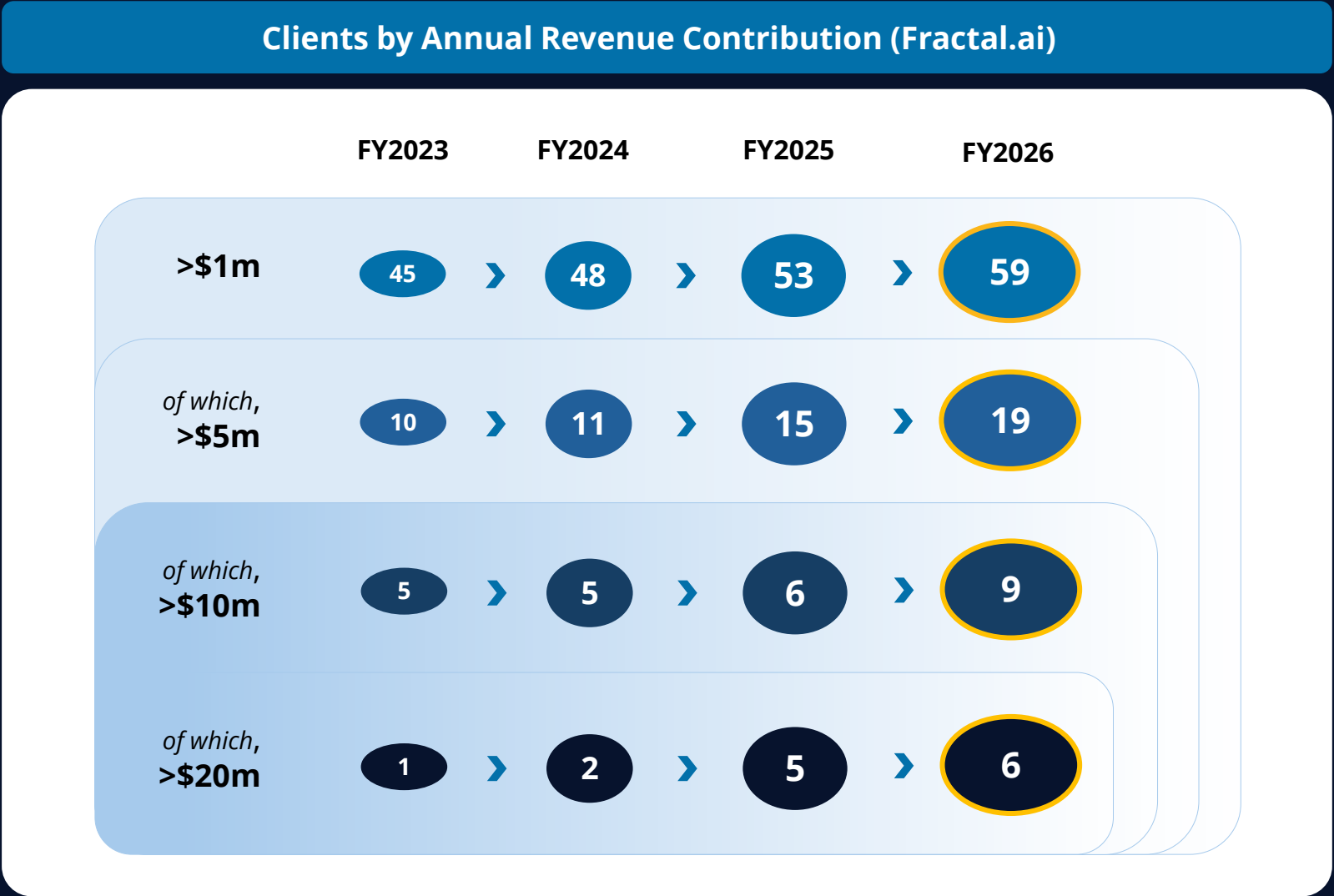
Fractal Group: Key financials

All values in INR m, except %

Particulars	Q1 FY27	Q1 FY26	Growth
Revenue	9,125	7,605	20%
Cost of Solutions	4,955	4,152	19%
Gross Profit	4,170	3,454	21%
Gross Profit Margin	45.7%	45.4%	0.3pts
SG&A	2,220	1,995	11%
R&D	413	322	28%
Adjusted EBITDA	1,537	1,137	35%
Adjusted EBITDA margin	16.8%	15.0%	1.9pts
ESOP and retention bonus	108	110	-2%
Exceptional items (gain) / loss	-69	-	NA
Other Income	-196	-144	36%
Share of loss of an associate	234	223	5%
EBITDA	1,460	948	54%
EBITDA Margin	16.0%	12.5%	3.5pts
Depreciation & Amortization	398	300	32%
Finance Cost	88	118	-25%
Tax	251	153	64%
Net Income	723	377	92%
Net Income Margin	7.9%	5.0%	3.0pts
Earnings per Share (INR)	4.31	2.41	79%

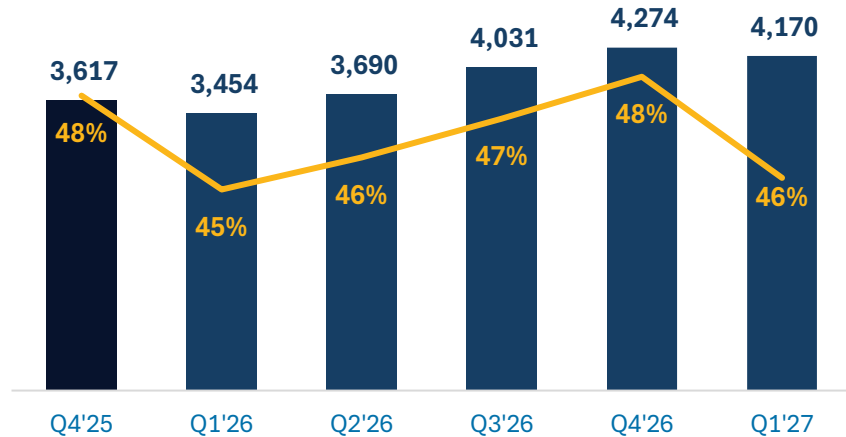
Fractal.ai: Growth in every bracket shows deepening client relationships

Fractal has **scaled client** relationships with significant **headroom for growth**

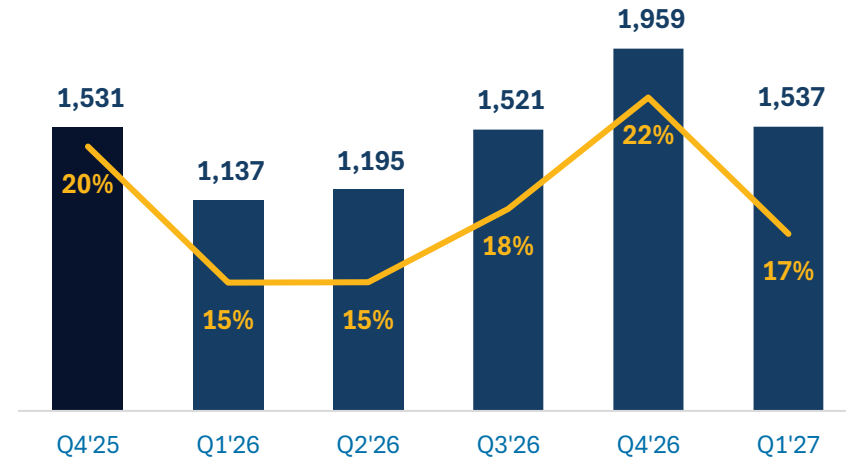


Fractal Group: Steady YoY improvement in profitability

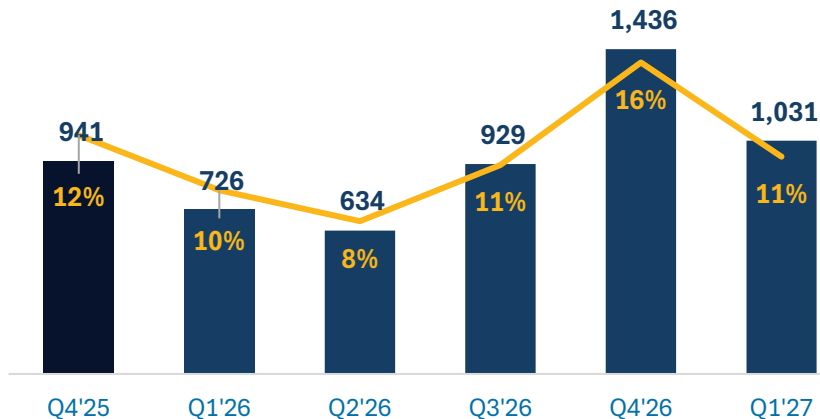
Q1'27 Gross Margin (INR Mn) +21% YoY, +29 bps ▲



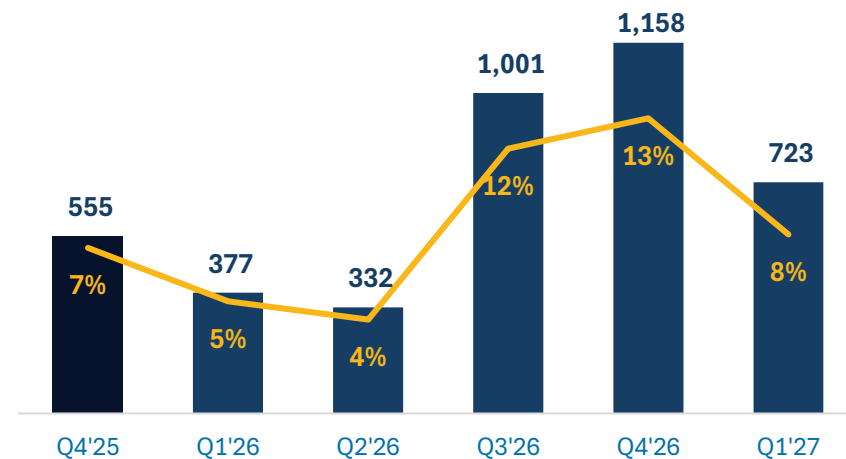
Q1'27 Adjusted EBITDA (INR Mn) +35% YoY, +189 bps ▲



Q1'27 Operating EBIT* (INR Mn) +42% YoY, +175 bps ▲



Q1'27 Net Income (INR Mn) +92% YoY, +296 bps ▲
Net Income (INR m) excl. associate +59% YoY, +260 bps ▲

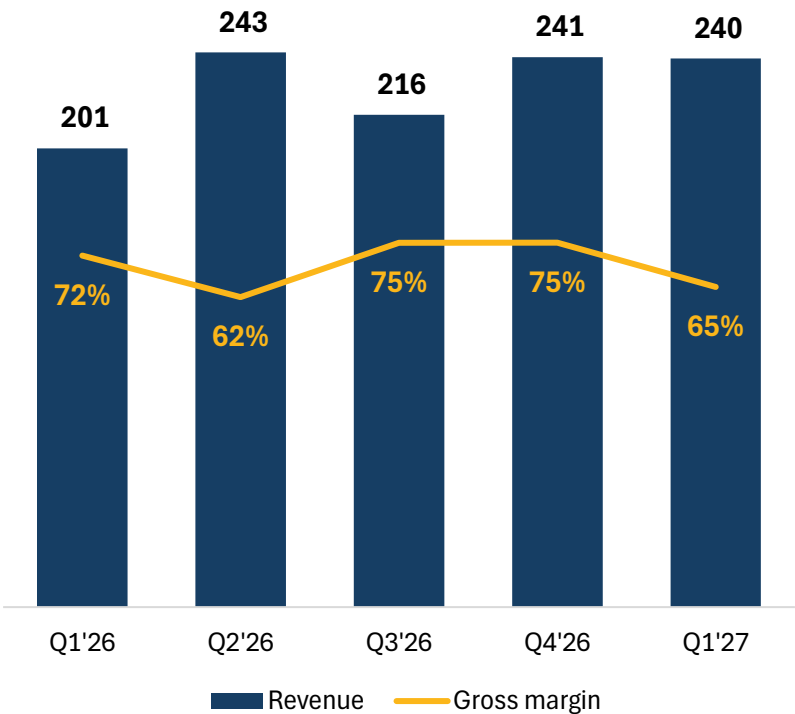


*Operating EBIT is without Other income, Share of loss of associates and Exceptional items

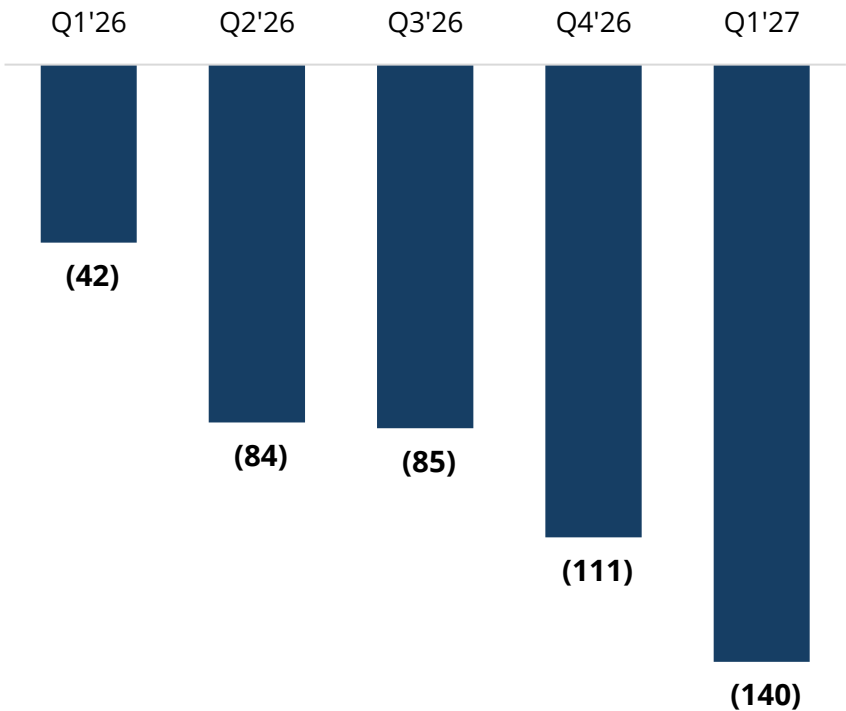
Q1'27 Fractal Alpha: Continued investments in Alpha

All values in INR m, except %

Revenue & Gross Margin



Adjusted segment results



Shareholding

Category	Count	Weighted avg. strike price	Cash inflow on exercise (INR Mn)
Outstanding shares	171,965,112		
ESOP 2007 & 2019	13,496,342	447	6,035
MIP Time based	2,635,235	205	540
MIP Performance based	9,730,817	198	1,925
Fully diluted shares*	197,827,506		8,500

*Excludes reserved, not granted count of 1,592,448, including the same fully diluted shares are 199,419,954