

4S FOUR SOFT LIMITED
Internet Solutions for Logistics

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February 27, 2012

The Manager
Listing Department
National Stock Exchange of India Ltd.
Exchange Plaza,
Bandra Kurla Complex, Bandra (E)
Mumbai – 400 051.
Ph: 022 26598100

Kind Attn: Mr. Nithin- Listing

Dear Sir,

Sub: Four Soft Signs Significant Contract with Flowerport Logistics BV

27th February'12, Hyderabad: Four Soft® (4S®) (NSE: "FOURSOFT", BSE: 532521), a global leader offering software solutions for logistics and transportation industry today announced that it has signed a significant deal with Flowerport Logistics BV, a leading Netherlands based logistics solutions provider.

As per the deal, Four Soft would offer its integrated freight forwarding solution, 4S eTrans SME®. The contract was executed through Four Soft Netherlands BV, Dordrecht, a subsidiary of Four Soft Limited, India.

Flowerport Logistics BV is an international import and export organisation that transports goods in conditioned environments. With multiple locations and large network of fleet, it provides end-to-end supply chain solutions that include import & export, customs, and freight handling across Russia, Africa, Asia and Latin America. Their core expertise lies in shipments of floral and other perishables. With this contract, Four Soft has marked its entry into offering solution for the floral logistics market space.

Please find alongside, the complete press release titled "Four Soft Signs Significant Contract with Flowerport Logistics BV" in this regard.

We request you to kindly take the same into records.

Thanking you,

Yours truly,

For Four Soft Limited


For Seena Sankar
Company Secretary



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Willem Kaandorp, Director, Flowerport Logistics BV, said: "As a part of our strategic initiative, we were identifying IT vendors who could offer us with the most advanced, integrated end-to-end solutions which had the necessary capability to manage our complex day to day freight operations. After rigorous scrutiny, we felt that Four Soft was the right fit as it matched our core business requirement of enhancing collaboration between customers and agents, minimizing transaction costs and improved visibility and monitoring of perishable goods throughout the entire import and export processes." He further added "We hope that with the successful implementation of the software, we will be able to deliver enhanced efficiency and quicker customer service."

Willem van Anrooij, Director, Four Soft Netherlands BV, said: "We are thrilled to mark a new beginning with Flowerport Logistics BV to implement our integrated freight forwarding solution at their facility in Netherlands. With our continuous focus on advancement of technology, we are confident that we will be able to offer rapid business transformation across regions. With this implementation, we hope that they will reach a stage that would streamline their business processes, improve visibility and enhance their business growth to provide stiff competition to its existing as well as new competitors."

4S eTrans SME® is a complete freight forwarding system designed to automate, streamline and support the multimodal international freight forwarding operations. It provides the logistics industry with a flexible and comprehensive software solution to manage business efficiently, increase productivity and improve the overall service to their customers.

About Four Soft Limited

Four Soft® is a public listed company which provides innovative software solutions, IT consultancy and BPO services exclusively for the logistics and supply-chain management market place. It is the market leader in the transportation and logistics segment with a large international client base including the majority of the top logistics & transportation companies in the world. With regional offices strategically located worldwide, it supports customers including DHL, CEVA, DB Schenker, Panasonic, Flyjac (Hitachi Transport System Group), Norbert Dentressangle and Geodis Wilson. Additional information about Four Soft® is available at www.four-soft.com

Four Soft® offers a full suite of web-native products across the logistics supply chain. This includes 4S eTrans® for freight forwarding and logistics, 4S eLog® for extended warehouse management, 4S VisiLog® & 4S VisiLog plus® for track & trace, visibility and supply-chain management, 4S eCustoms® for customs brokerage, 4S iShipping™ for shipping line execution, 4S eConnect™ for business-to-business connectivity and 4S Infotips™ for informed decision making.

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