FORTIS HEALTHCARE LIMITED

UNAUDITED RESULTS FOR THE QUARTER ENDED JUNE 30, 2012

Part I

(₹ in lacs)

Particulars	Consolidated				Standalone			
	Quarter ended June 30		Quarter ended March 31	Year ended March 31	Quarter ended June 30		Quarter ended March 31	Year ended March 31
	2012	2011	2012	2012	2012	2011	2012	2012
	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
1. Income from Operations	139,558	47,834	126,949	294,300	8,089	6,550	6,927	26,785
2. Other Operating Income	1,371	648	961	4,104	401	280	292	1,324
3. Total Income	**140,929**	**48,482**	**127,910**	**298,404**	**8,490**	**6,830**	**7,219**	**28,109**
4. Expenditure								
(a) Cost of Material consumed	25,620	13,126	22,215	66,731	2,602	2,080	1,957	7,857
(b) Employees Benefit Expenses	47,207	9,190	42,147	73,816	2,313	1,658	2,107	7,074
(c) Professional Charges to Doctors	8,103	6,291	7,742	22,724	607	476	476	1,902
(d) Other expenditure	42,011	13,507	39,758	94,802	2,744	2,752	2,605	10,799
Total	**122,941**	**42,114**	**111,862**	**258,073**	**8,266**	**6,966**	**7,145**	**27,632**
5. Profit from Operations before Other income, financial cost, depreciation and amortsiation (3-4)	**17,988**	**6,368**	**16,048**	**40,331**	**224**	**(136)**	**74**	**477**
6. Other Income	3,637	2,096	10,235	17,731	5,252	2,670	3,416	12,705
7. Exceptional item	-	-	633	633	-	-	18,462	18,462
8. Profit from Operations before financial cost, depreciation and amortsiation (5+6+7) (EBIDTA)	**21,625**	**8,464**	**26,916**	**58,695**	**5,476**	**2,534**	**21,952**	**31,644**
9. Net Depreciation & Amortization Expenses	6,663	3,450	6,686	18,222	371	281	329	1,211
10. Profit from Operations before financial cost (8-9)	**14,962**	**5,014**	**20,230**	**40,473**	**5,105**	**2,253**	**21,623**	**30,433**
11. Finance cost	17,833	3,013	14,504	29,697	3,296	927	3,125	10,293
12. Profit from Operations before tax (10-11)	**(2,871)**	**2,001**	**5,726**	**10,776**	**1,809**	**1,326**	**18,498**	**20,140**
13. Tax expense	1,966	427	1,538	4,085	476	-	-	-
14. Net Profit from ordinary activities after tax (12-13)	**(4,837)**	**1,574**	**4,188**	**6,691**	**1,333**	**1,326**	**18,498**	**20,140**
15. Less : Minority Interest in profit / (loss)	1,343	(18)	111	(398)	-	-	-	-
16. Add : Share in profit/(loss) of associate companies	138	9	77	133	-	-	-	-
17. Net Profit after taxes, minority interest and share of profit/(loss) of associates (14-15+16)	**(6,042)**	**1,601**	**4,154**	**7,222**	**1,333**	**1,326**	**18,498**	**20,140**
18. Paid-up equity share capital (Face Value ₹10 per Share)	40,518	40,512	40,518	40,518	40,518	40,512	40,518	40,518
19. Reserves excluding Revaluation Reserves				249,112				279,663
20.Earnings Per Share :- Basic	(1.49)	0.40	1.03	1.78	0.33	0.33	4.57	4.97
:- Diluted	(1.49)	0.40	1.03	1.78	0.33	0.33	4.57	4.97
Part II								
A Particulars of Shareholding								
1. Public shareholding - No of Shares	75,025,766	74,963,386	75,025,766	75,025,766	75,025,766	74,963,386	75,025,766	75,025,766
- Percentage of shareholding	18.5%	18.5%	18.5%	18.5%	18.5%	18.5%	18.5%	18.5%
2. Promoters and promoter group Shareholding								
a) Pledged/ Encumbered - No of Shares	254,322,700	150,045,500	235,053,900	235,053,900	254,322,700	150,045,500	235,053,900	235,053,900
- Percentage of shares (as a % of total shareholding of promoter and promoter group)	77.0%	45.4%	71.2%	71.2%	77.0%	45.4%	71.2%	71.2%
- Percentage of shares (as a % of the total share capital of the company)	62.8%	37.0%	58.0%	58.0%	62.8%	37.0%	58.0%	58.0%

b) Non-encumbered - No of Shares	75,831,249	180,108,449	95,100,049	95,100,049	75,831,249	180,108,449	95,100,049	95,100,049
- Percentage of shares (as a % of total shareholding of promoter and promoter group)	23.0%	54.6%	28.8%	28.8%	23.0%	54.6%	28.8%	28.8%
- Percentage of shares (as a % of the total share capital of the company)	18.7%	44.5%	23.5%	23.5%	18.7%	44.5%	23.5%	23.5%

B Investor Complaints	
Pending at the beginning of the quarter	Nil
Received during the quarter	2
Disposed off during the quarter	2
Remaining unsolved at the end of the quarter	Nil

Notes to the results:

1. The above unaudited financial results for the quarter ended June 30, 2012 have been reviewed by the Audit, Risk & Controls Committee and approved by the Board of Directors at its respective meetings held on August 13, 2012 and August 14, 2012.

2. **Segment Reporting**

   Business Segments:

   The Group is primarily engaged in the business of healthcare services, which as per Accounting Standard 17 on 'Segment Reporting' issued by The Institute of Chartered Accountants of India is primary business segment. Healthcare Services include various patient care services delivered through clinical establishment, medical services companies, pathology and radiology services etc.

   Geographical segments:

   The group operates in the business segment explained above in two principal geographical areas, geographical segments being classified as secondary segment. In India, its home country, the group focuses largely on healthcare services. Additionally, the group's operations 'Outside India' are mostly in the Australasia region focusing on South East Asia, Middle East and Australia through the group's headquarters based out of Singapore. In the Australasia region, the group primarily operates in following countries: Singapore, Hong Kong, Vietnam, Australia, Mauritius and New Zealand.

   Sales by market- Revenue from external customers by location of customers

   The following table shows the distribution of the Company's consolidated revenues by geographical market.

   (₹ in lacs)

Region	**Quarter ended June 30**		**Quarter ended March 31**	**Year ended March 31**
	2012	**2011**	**2012**	**2012**
India	68,576	49,368	70,246	245,906
Outside India	75,990	1,210	68,532	70,862
Total	**144,566**	**50,578**	**138,778**	**316,768**

The following table shows the segment wise Capital employed:

(₹ in lacs)

Region	As at June 30		As at March 31
	2012	2011	2012
India	558,234	468,302	534,267
Outside India	132,755	21,033	283,709
Total	**690,989**	**489,335**	**817,976**

3. Other income includes interest income, foreign exchange fluctuation gain, profit on sale of assets, profit on sale of investment, forward cover premium amortization and miscellaneous income, whichever is relevant for the period/year.

4. Due to restatement and settlement of foreign currency monetary items, the Company and its subsidiaries recognize foreign exchange fluctuation differences in the profit and loss account. This difference may result in either net gain or loss and is accordingly, included under 'other income' or 'other expenditure' for the specific period. Further exchange difference arising from foreign currency borrowings to the extent that they are regarded as adjustment to the interest costs have been reported under Finance Cost.

5. The statutory auditors have reported their inability to express an opinion on the matter relating to land under leasehold arrangements with the Delhi Development Authority and certain demands raised by the income tax authorities in respect of a subsidiary aggregating to ₹ 9,095 lacs. As the matters are sub-judice and appeals against the demands are pending at various stages, based on the advice received from legal counsels the management is of the view that the matters shall get resolved in its favor.

6. Consequent to the notification dated December 29, 2011, issued by the Ministry of Corporate Affairs, on Accounting Standard -11 "The effect of changes in foreign exchange rates", the Company has opted to amortise exchange differences relating to long term foreign currency monetary items (other than relating to acquisition of depreciable capital assets) over the balance period of such long term monetary items effective April 1, 2011, as required by paragraph 46A of said notification. Consequently, foreign exchange gain of ₹ 65.32 lacs for the period ended June 30, 2012 is being amortised over the remaining term of the monetary items due to such change in accounting policy. The results for the quarter ending June 30, 2011 has also been adjusted for Rs. 199 lacs to make them comparable.

7. During the previous year, the Company initiated internal corporate restructuring within the Group with a view to streamline and focus Group companies' resources and energies on different divisions and undertakings and to align the business with the internationally emerging trends by moving towards innovative and cost effective methods such as transformation to asset light models. Consequent to the internal restructuring initiated during the year, the business of certain identified hospitals of the Fortis Group are being divided into the following two separate business verticals, such that they are managed under different verticals whilst continuing to have mutual interdependencies:

   (i) One of the business division (the "Clinical Establishments Division") will own, maintain and operate clinical establishments (being fully air conditioned institutions established, and specifically customized and duly fitted with all fixtures, fittings, certain medical equipment and infrastructure

required for running and operating the hospitals)(the "Clinical Establishments"), along with providing OPD services and radio-diagnostic services (hereinafter referred to as the "Clinical Establishment Services").

(ii) The other business division will undertake the business of running the hospital, and providing medical services, including in-patient services and emergency services ("Medical Services").

The Board of Directors in their meeting held on May 28, 2012 and shareholders through postal ballot have approved the listing of Clinical Establishment Division of the Group on Singapore Exchange Securities Trading Limited through a business trust established in Singapore. The management would, depending upon market conditions and clearances as might be required from regulators determine its future course of action. Consequent to above restructuring plan, assets / investments have been sold / transferred between the two verticals, whereas the listing expenses have been accounted for on the basis of expected new capital raised from listing of the business trust. Adjustments, if any, to carrying value of goodwill, tax impact including Minimum Alternate Tax and deferred taxes would be ascertained on completion of restructuring and finalization of the Hospital and Medical Service Agreements between the two verticals.

8. The Company has purchased 74.59% stake in SRL Limited on May 11, 2011. Further, Company through one of its subsidiary had acquired 100% stake in Fortis Healthcare International Pte Limited on January 11, 2012 from RHC Financial Services (Mauritius) Limited, alongwith its subsidiaries and associates. The consolidated results include financial results of this acquired entities from the completion date, hence the figures are not strictly comparable with previous periods.

9. As permitted by the guidance note on the Revised Schedule VI to the Companies Act, 1956, the Group has elected to present earnings before interest, tax, depreciation and amortization (EBITDA) as a separate line item in its financial statements and as required by clause 41 to the listing agreement to use the classifications as per Revised Schedule VI, the Group has shown the EBITDA as a separate line item in the above financial results. The Group measures EBITDA on the basis of profit/ (loss) from continuing operations. In its measurement, the Group does not include depreciation and amortization expense, finance costs and tax expense.

10. The previous period's figures have been regrouped and recasted, wherever considered necessary.

Date: August 14, 2012
Place: Gurgaon

for and on behalf of the Board of Directors

Malvinder Mohan Singh
Executive Chairman