



FML: SEC: F-42 (16)

12<sup>th</sup> February, 2026

To,	To,
<b>BSE Limited</b> Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai – 400 001.	<b>National Stock Exchange of India Ltd.</b> Exchange Plaza, 5 <sup>th</sup> Floor, Plot No.C-1, G Block Bandra-Kurla Complex, Bandra (East), Mumbai 400 051.
<b>Scrip Code: 500033</b>	<b>NSE Symbol: FORCEMOT</b>

**Subject: Disclosure under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 - Investor Presentation on Unaudited (Standalone & Consolidated) Financial Results for the Quarter and nine months ended on 31<sup>st</sup> December, 2025.**

Dear Sir / Madam,

Pursuant to the provisions of Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith a copy of the Investor Presentation on Unaudited (Standalone & Consolidated) Financial Results for the Quarter and nine months ended on 31<sup>st</sup> December, 2025.

The Investor Presentation is also being uploaded on website of the Company at [www.forcemotors.com](http://www.forcemotors.com).

We would request you to take the above intimation on records.

Thanking you,  
Yours faithfully,

**For, Force Motors Limited**

**Rohan Sampat**  
Company Secretary & Compliance Officer  
M. No.: 33820

Encl.: A/a.

**FORCE MOTORS LIMITED**

CIN L34102PN1958PLC011172

Regd. Office : Mumbai-Pune Road, Akurdi, PUNE – 411 035, INDIA. Tel. : (+91) 20 2747 63 81  
Visit us at : [www.forcemotors.com](http://www.forcemotors.com)



## Investor Presentation Q3 & 9 Months FY 2025-26



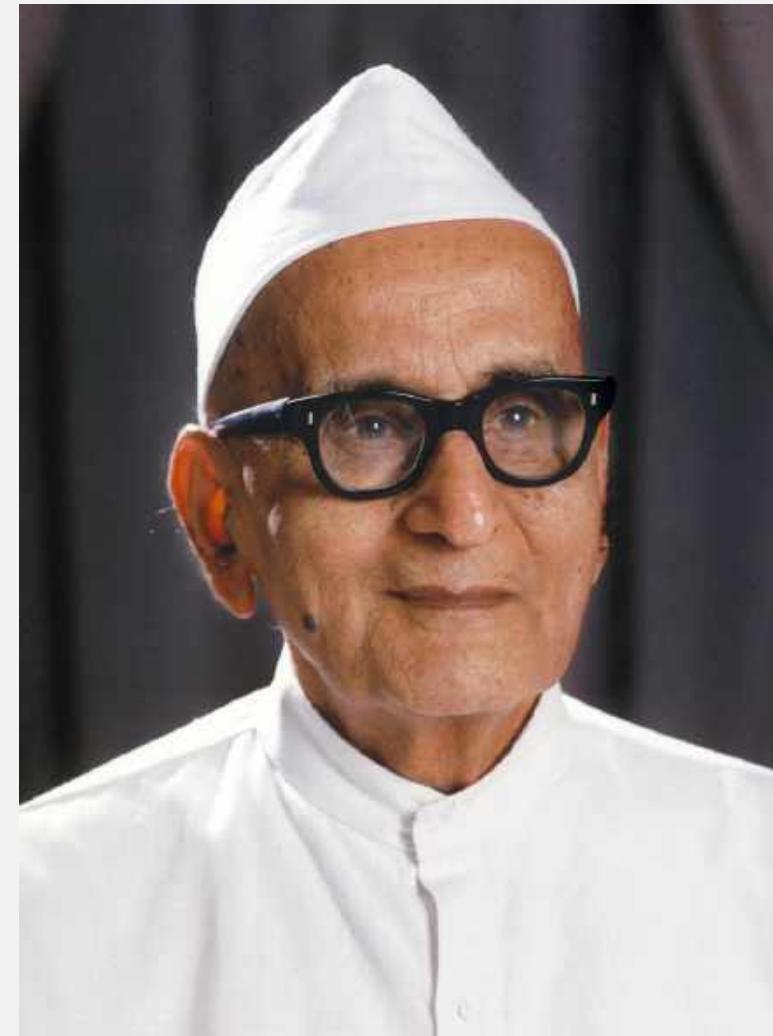
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This presentation may include statements which may constitute forward-looking statements. All statements that address expectations or projections about the future, including, but not limited to, statements about the strategy for growth, business development, market position, expenditures, and financial results, are forward looking statements. Forward looking statements are based on certain assumptions and expectations of future events and involves known and unknown risks, uncertainties and other factors. The Company cannot guarantee that these assumptions and expectations are accurate or exhaustive or will be realised. The actual results, performance or achievements, could thus differ materially from those projected in any such forward-looking statements. No obligation is assumed by the Company to update the forward-looking statements contained herein. The information contained in these materials has not been independently verified. None of the Company, its Directors, Promoter or affiliates, nor any of its or their respective employees, advisers or representatives or any other person accepts any responsibility or liability whatsoever, whether arising in tort, contract or otherwise, for any errors, omissions or inaccuracies in such information or opinions or for any loss, cost or damage suffered or incurred howsoever arising, directly or indirectly, from any use of this document or its contents or otherwise in connection with this document, and makes no representation or warranty, express or implied, for the contents of this document including its accuracy, fairness, completeness or verification or for any other statement made or purported to be made by any of them, or on behalf of them, and nothing in this document or at this presentation shall be relied upon as a promise or representation in this respect, whether as to the past or the future. The information and opinions contained in this presentation are current, and if not stated otherwise, as of the date of this presentation. The Company relies on information obtained from sources believed to be reliable but does not guarantee its accuracy or completeness. The Company undertake no obligation to update or revise any information or the opinions expressed in this presentation as a result of new information, future events or otherwise. Any opinions or information expressed in this presentation are subject to change without notice. This presentation does not constitute or form part of any offer or invitation or inducement to sell or issue, or any solicitation of any offer to purchase or subscribe for, any securities of Force Motors Limited (the "Company"), nor shall it or any part of it or the fact of its distribution form the basis of, or be relied on in connection with, any contract or commitment or to be relied in connection with an investment decision in relation to the securities of the Company therefore any person/ party intending to provide finance / invest in the shares/businesses of the Company shall do so after seeking their own professional advice and after carrying out their own due diligence procedure to ensure that they are making an informed decision. Neither the delivery of this document nor any further discussions by the Company with any of the recipients shall, under any circumstances, create any implication that there has been no change in the affairs of the Company since that date. This presentation is strictly confidential, unless distributed via a public forum, and may not be copied or disseminated, in whole or in part, and in any manner or for any purpose. No person is authorized to give any information or to make any representation not contained in or inconsistent with this presentation and if given or made, such information or representation must not be relied upon as having been authorized by any person. Failure to comply with this restriction may constitute a violation of the applicable securities laws. The distribution of this document in certain jurisdictions may be restricted by law and persons into whose possession this presentation comes should inform themselves about and observe any such restrictions. By participating in this presentation or by accepting any copy of the slides presented, you agree to be bound by the foregoing limitations.

# Our Founder

Shri Navalkamal Kundanmal Firodia, a freedom fighter, industrialist, and philanthropist was a visionary ahead of his time. Holding degrees in Science and Law, he combined intellect with ethics, shaping his approach to business and social responsibility. He actively participated in Mahatma Gandhi's Non-Cooperation and Quit India movements. Foreseeing India's impending independence, he chose to leave his legal career to establish Jaya Hind Industries in 1948.

He envisioned a motorized rickshaw to replace the traditional bicycle rickshaw and coined the term autorickshaw for this revolutionary innovation. In 1948, he also introduced the three-wheeler Tempo, which became synonymous with light commercial vehicles in India. Founded in 1958, Force Motors continues to carry forward Shri N.K. Firodia's pioneering legacy and vision that transformed urban mobility in India.



**Our Founder**  
**Shri. Navalkamal Kundanmal Firodia (1910 – 1997)**

Auto Rickshaw demonstrated to India's first Prime Minister, Pandit Jawaharlal Nehru



# Dr. Abhay Firodia Group of Companies

Enterprise value exceeding Four Billion US Dollars

JAYA HIND  
INDUSTRIES  
PVT LTD

**99.88%**



FORCE  
MOTORS  
LIMITED

**61.5%**



SHRI  
FIRODIA  
TRUST



AKURDI

PITHAMPUR

LMG MANUFACTURING GMBH, GERMANY

URSE

CHENNAI

**100%**



AKURDI

PITHAMPUR

**49%**

**51%**



FORCE MTU POWER SYSTEMS PVT LTD  
(Force Motors 51% and Rolls-Royce Power Systems AG 49%)

CARDIAC HOSPITAL

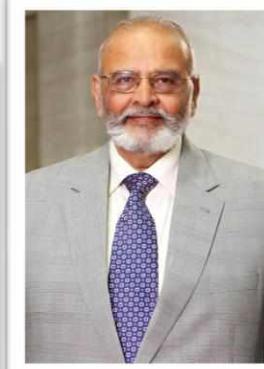
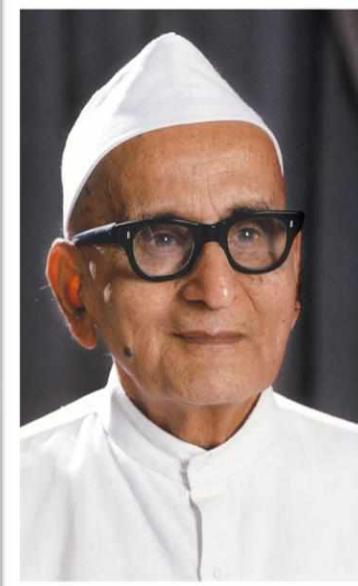
CENTRE FOR LEARNING

OLD AGE HOME

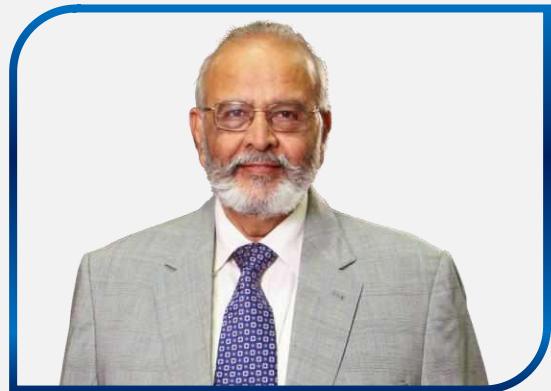
FIRODIA HOSTEL

CANCER HOSPITAL

# Over Six Decades Of Indo-German Collaboration



# Board Of Directors

**DR. ABHAY FIRODIA**

Chairman, Force Motors Limited  
Group Chairman, Dr. Abhay  
Firodia Group of Companies

**PRASAN FIRODIA**

Managing Director

**VALLABH  
BHANSHALI**

Independent Director

**MUKESH PATEL**

Independent Director

**SONIA PRASHAR**

Independent Director

**NITIN KAREER**

Independent  
Director

**GAUTAM  
BAMBAWALE**

Independent Director

**VINOD  
KHANDARE**

Independent Director

**PRASHANT  
INAMDAR**

Executive Director –  
Operations

# Our Leadership



**PRASAN FIRODIA**  
Managing Director



**PRASHANT INAMDAR**  
Executive Director  
Operations



**MAKARAND KANADE**  
President Engineering  
& Corporate Quality



**PRAVEEN KARNAVAT**  
President Strategic  
Sourcing  
& International Business



**RAKESH MARU**  
President Sales,  
Marketing & After Sales



**RISHI LUHARUKA**  
President & Group Chief  
Financial Officer



**VIVEK GOSAIN**  
Vice President  
Manufacturing Engineering



**ANSHUL SAXENA**  
Vice President  
Corporate Strategy



**AMIT JOSHI**  
Associate Vice President  
Corporate Strategy

# Vision

To be one of the world's most preferred providers of shared passenger mobility solutions and rank among the top ten van manufacturers globally



# Mission

Our goal is to provide safe, sustainable and reliable shared passenger mobility solutions that delight customers worldwide

# Vehicle Business

## Light Commercial Vehicles

### TRAVELLER



### URBANIA



## Monobus



## Modular Utility Vehicles

### TRAX



### GURKHA



# High-Tech Aggregate Business



6 Cylinder Engine – Petrol & Diesel



4 Cylinder Engine – Petrol and Diesel



Condense Radiator Fan Module



6 Cylinder Engine – Petrol & Diesel



4 Cylinder Engine – Petrol and Diesel



Axles



A Rolls-Royce solution



Series 1600 MTU Engines



Series 1600 Diesel Generators

# Vehicle Business



**TRAVELLER**

## Light Commercial Vehicle Platform

**Traveller**

**School Bus**

**Police Van**

**Ambulance**

**Delivery Van**

**EV**


- 01** Market leader in the segment with over **70% market share**
- 02** India's **most preferred** Ambulance maker

- 03** **Fastest growing** School Bus Manufacturer
- 04** Traveller is available for **special applications**, like: School Buses, Ambulances, Delivery Vans and Troop Carriers etc.

# URBANIA

BY FORCE MOTORS  
TRAVEL WORLD-CLASS

## Light Commercial Vehicle Platform

All New Next Gen  
Mobility Platform



- 01** Premium ground-up modular monocoque van platform for shared urban mobility
- 02** 25 segment-first features in style, comfort, safety and convenience
- 03** Available in 9+D, 10+D, 12+D, 13+D and 16+D variants
- 04** With its superior comfort and safety, the Urbania emerges as a true segment creator in premium shared mobility in India

## MONOBUS

## Monocoque Bus Platform



- 01** India's first 31 & 44-seater monocoque bus
- 02** Best-in-class power-to-weight ratio and unmatched fuel efficiency

- 03** Monobus is a **fully factory-built** vehicle backed by a comprehensive **warranty on the entire vehicle**
- 04** Fully CED-coated bus body for long-lasting durability

# TRAX

## Modular Multi-Utility Vehicle Platform

Trax Cruiser



School Van



Ambulance



Jungle Safari



Troop Carrier



Delivery Van



**01 Rugged & Reliable:** High-strength steel chassis and proven diesel engine for dependable performance

**02 Spacious and Comfortable:** Superior ride quality with ample cabin space

**03 Versatile design:** Adaptable across passenger, cargo, ambulance, and special applications

**04 Low Maintenance, High Value:** Durable build ensures minimal upkeep and lasting efficiency



## Modular Multi-Utility Vehicle Platform

Civilian Application



Special Application



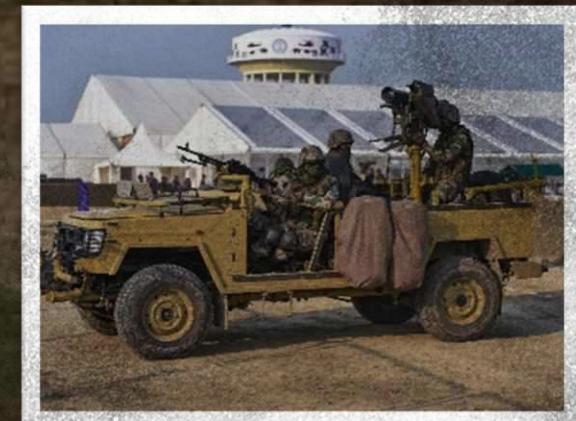
Defense Application



- 01** An iconic off road vehicle known for its **all terrain capability & endurance**
- 02** **Power Meets Control:** High-torque, high-power engine ensures confident, rugged performance.
- 03** **Engineered for Off-Road :** Front and rear diff locks, snorkel, unmatched water wading and ground clearance for superior terrain capability
- 04** Caters both to **lifestyle and specialized users** demanding performance

# Defence Presence

All Bofors Guns at our borders are powered by the Mercedes licensed OM 616 engine made by Force Motors



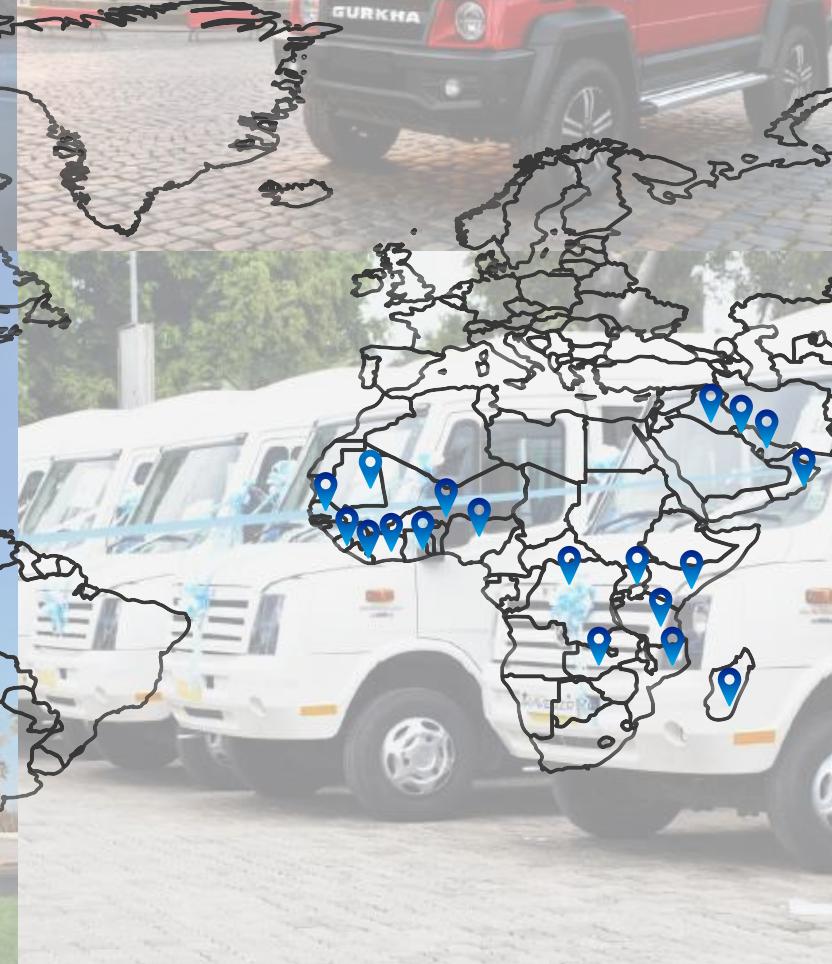
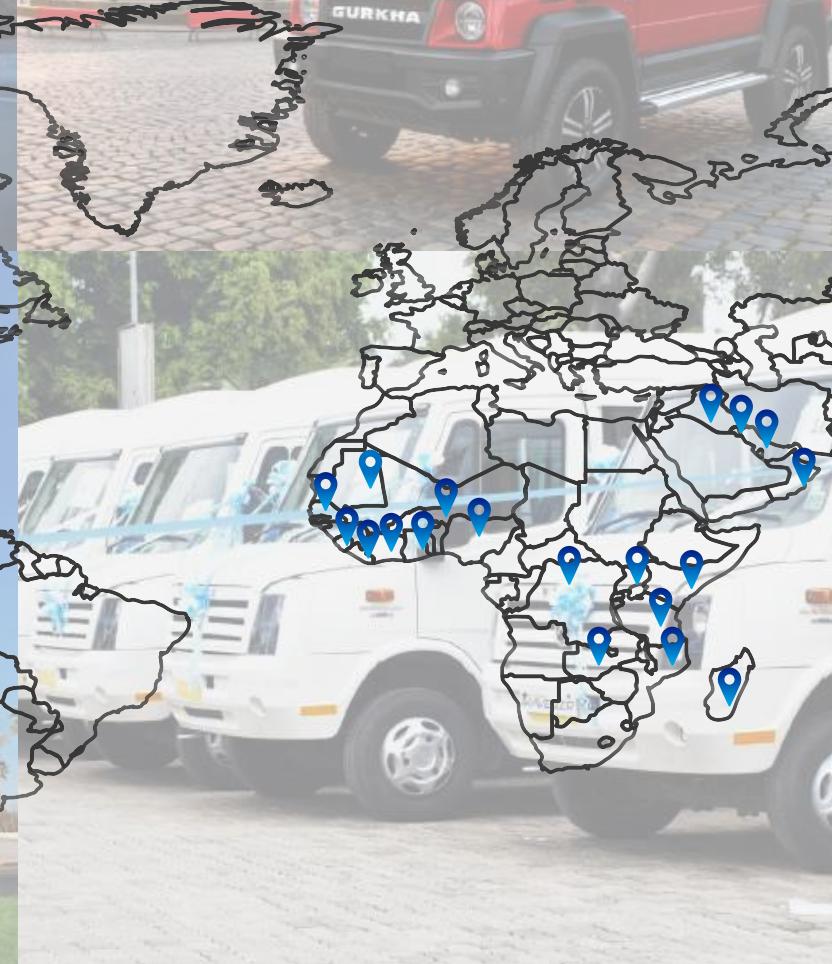
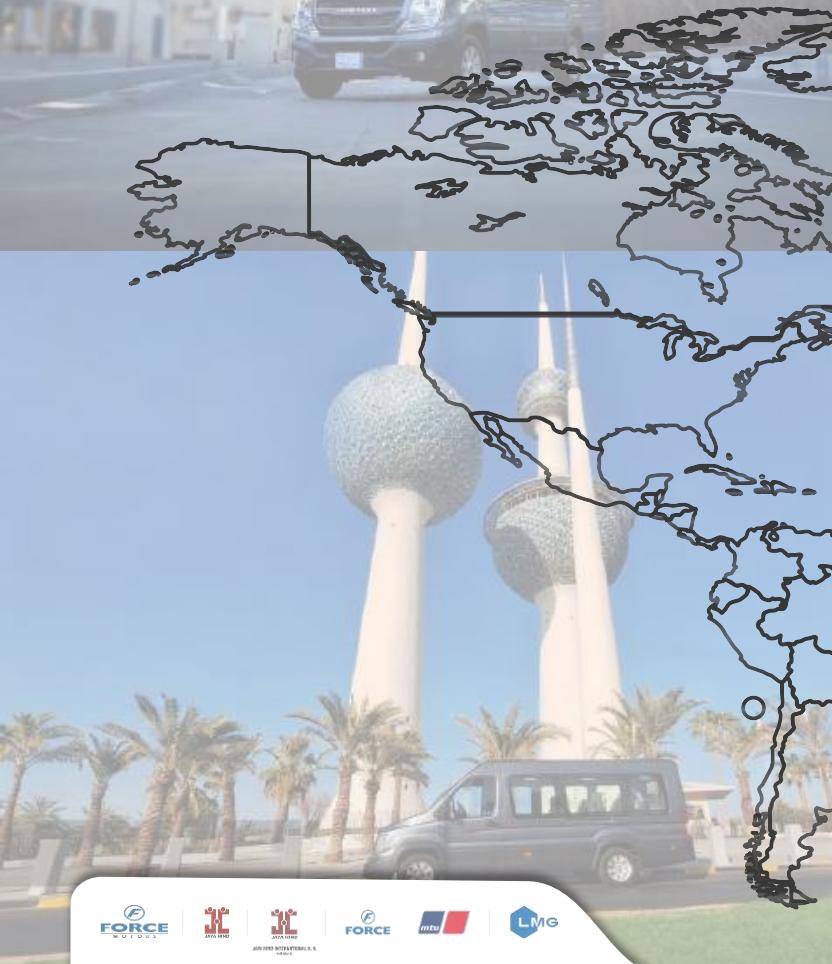


**Sales And Service Network pan India**

**300+  
and growing**

# Export Presence

## In 25+ Countries



# Vehicle Manufacturing Facilities



Force Motors,  
Pithampur

# Plant Locations

Force Motors - Akurdi,  
Pune



Force Motors, Chennai



Force Motors - Chakan,  
Pune



Force MTU - Chakan, Pune



## Force Motors, Pithampur

**The 300+ acre fully integrated mother plant** oversees the complete end-to-end manufacturing process including stamping to body welding to painting and final assembly along with in house production of engines, gearboxes and axles



Press Shop



Body Shop



Robotic Paint Shop & Top Coat Application



Powertrain Assembly



Final Assembly Line



## Force Motors, Chennai

In 2015, Force Motors commissioned a dedicated engine assembly facility in Chennai for BMW India to manufacture engines and cooling modules for all BMW cars and SUVs made in India





## Force Motors - Chakan, Pune

In 2016, Force Motors commissioned a dedicated facility in Chakan for Mercedes-Benz to manufacture engines and axles for all Mercedes-Benz cars and SUVs made in India





A Rolls-Royce  
solution

## Force MTU Power Systems – Chakan, Pune

Established in 2018, Force MTU Power Systems Pvt. Ltd. (FMTU) is a joint venture between Force Motors (51%) and Rolls-Royce Power Systems AG (49%). The FMTU facility in Chakan is the only manufacturing plant in the world producing Series 1600 engines and supplying to global markets



# Quality Certifications

The Material Testing Laboratory and Standards Room at Force Motors have been certified by **National Accreditation Board for Testing and Calibration Laboratories (NABL)**.



All Force Motors plants are certified by TUV for ISO, EMS, IATF and NABL.



**Environment**  
ISO 14001



**Quality**  
ISO 9001



**ISO**  
45001



**IATF**  
16949

# Impactful Initiatives



# Project Digiforce

Force Motors has launched **Project Digiforce**, a ₹150 crore digital transformation initiative to build a tech-driven, future-ready enterprise. This two-year, organisation-wide program focuses on digitizing both customer-facing and core operations to enhance agility, efficiency, and overall stakeholder experience.

## STRATEGIC FOCUS

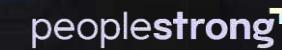
- Digitization of Sales, Service, Marketing, and Dealer Operations
- Seamless integration across 200+ dealerships, 70 service centers, and global distributor network
- Transition to AI/ ML- Powered, cloud- based SaaS platforms for scalability and real – time decision making



## CORE DEPLOYMENTS

- Next – gen CRM – DMS
- HRMS, Telematics, Cybersecurity and RFQ – KAM system
- Digital Control Tower for enterprise – wide visibility
- DigiForce Capability Training Programs

## KEY TECHNOLOGY PARTNERS



# Project Lakshya

## Human Resource Transformation Program For A Future Ready Organization

Force Motors launched Project Lakshya, a strategic HR transformation initiative designed to create a digitally empowered, agile, and leadership-driven organisation aligned with its long-term growth vision.

- **Learning and Development:** Company-wide training and engagement initiatives to enhance functional excellence.
- **Employee Engagement:** Driving inclusion, ownership, and alignment with organisational goals.
- **Digital Capability Building:** Preparing a future-ready digital workforce through the DigiForce Digital Capability Training Programme.
- **Culture Shift:** Embedding a values-based culture anchored in agility, accountability, and innovation.



To strengthen its leadership pipeline, Force Motors partnered with SP Jain School of Global Management to launch Executive and Advanced Leadership Programmes for high-potential employees.



**Sustainability** remains central to Force Motors' growth strategy. In 2024–25, the Company made notable progress across key ESG priorities

- **Sustainable Inputs:** 68% ESG-screened suppliers
- **Emissions Avoided:** 4x improvement over the previous year
- **GHG Emissions:** 22% reduction in intensity (Target: 50% by 2030)
- **Zero Waste to Landfill:** 97% waste diverted
- **Renewable Energy:** 13.47% electricity from renewables (Target: 50% by 2027)
- **Water Efficiency:** 9% reduction in water use per equivalent vehicle
- **Employee Training:** 18 hours per employee (Target: 32 by 2030)
- **Women Workforce:** 7% representation (up from 3% in 2023–24)





Force Motors strengthens education through school bus donations



Empowering access and connectivity – Force Motors donates Traveller



The Navalmal Firodia Department of Metallurgy at COEP, Pune

## Going Beyond

### Enabling Access through Mobility

Force Motors enhances healthcare and education infrastructure by providing ambulances to hospitals and buses to schools, ensuring greater access and connectivity.

### Supporting Education

We actively fund and support educational institutions to promote learning opportunities and empower future generations

### Restoring Natural Ecosystems

Through waterbody rejuvenation projects, we help revive natural resources, improve rural livelihoods, and sustain local biodiversity.



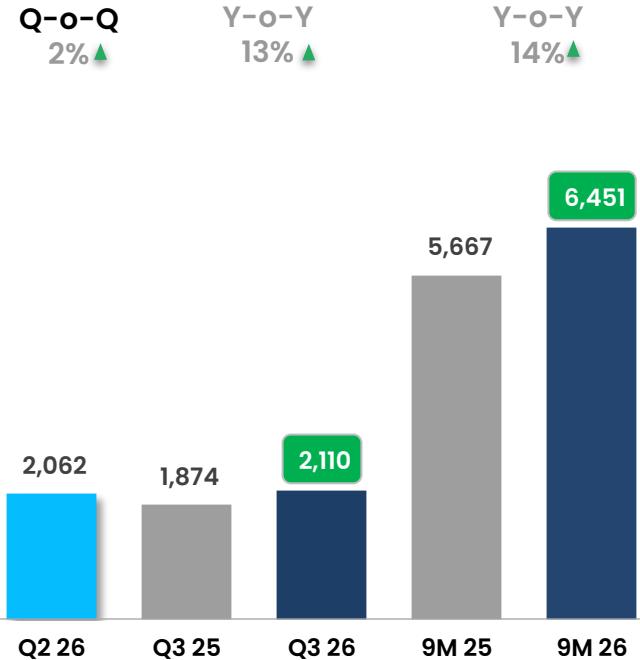
Waterbody rejuvenation projects



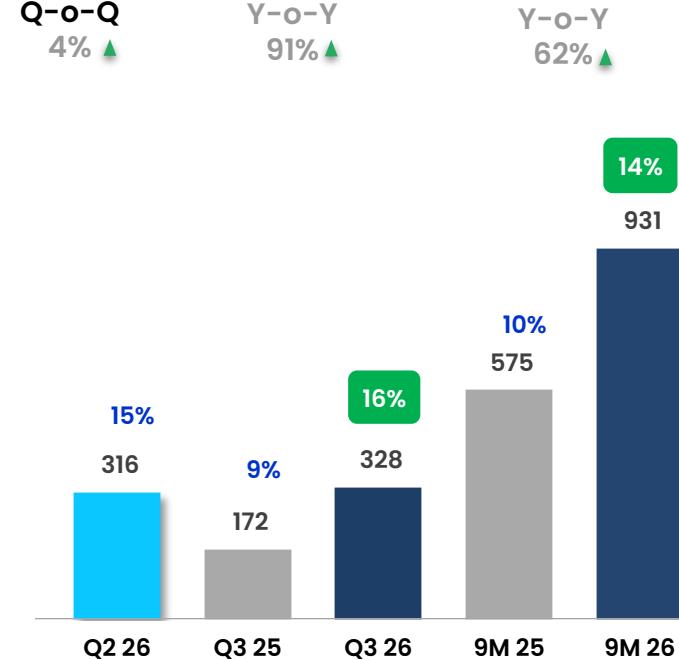


# FINANCIAL HIGHLIGHTS: Q3 / 9M FY26

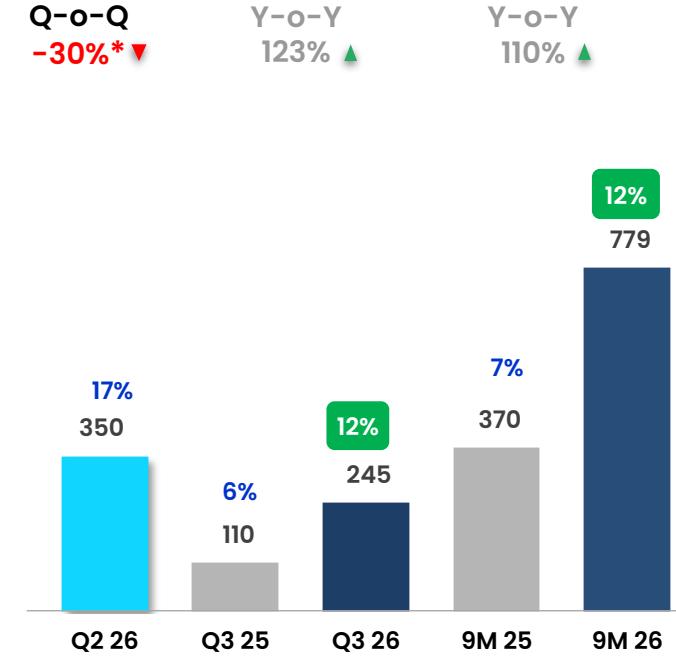
## SALES (₹ Cr.)



## PBT (₹ Cr.) (BEFORE EXCEPTIONAL ITEM) Margin (%)

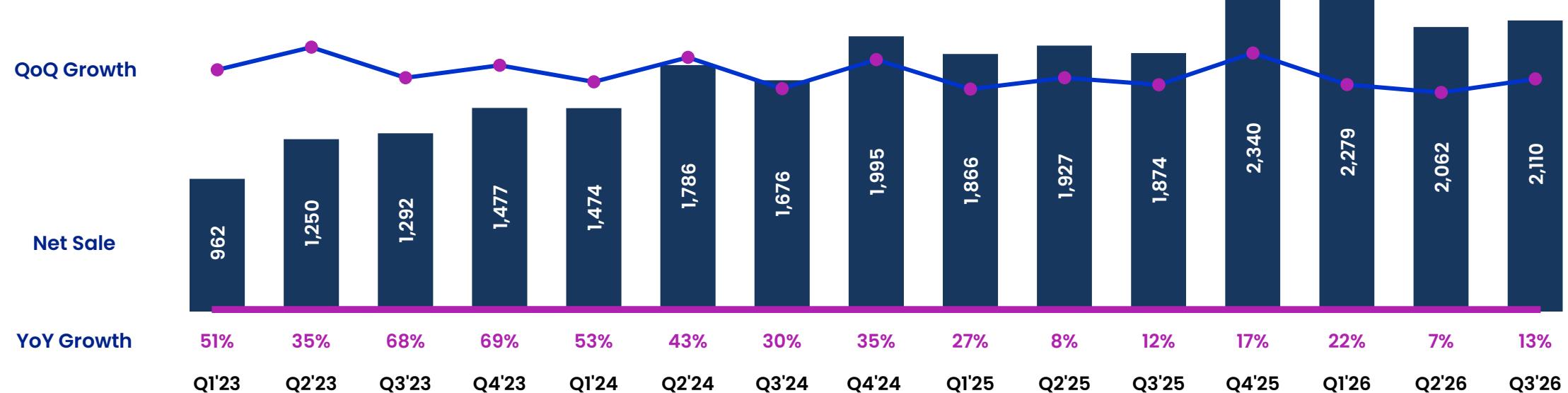


## PAT (₹ Cr.) (BEFORE EXCEPTIONAL ITEM) Margin (%)



\* Includes impact of shift to New Tax Regime

## Standalone Quarterly Performance ( Sales ₹ Cr.)



### CAGR

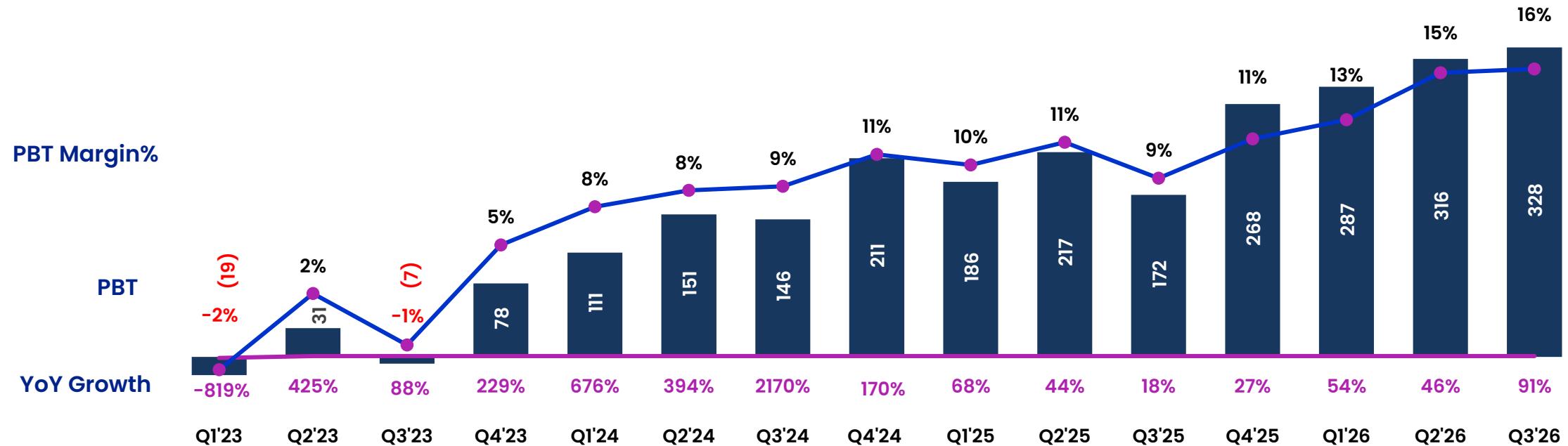
3 YR	5 YR	10 YR
35.7%	21.3%	13.2%

### YTD SALES

9M 25	9M 26	Growth
5667	6451	13.8%

# Standalone Quarterly Performance ( PBT ₹ Cr.)

(BEFORE EXCEPTIONAL ITEM)



## CAGR

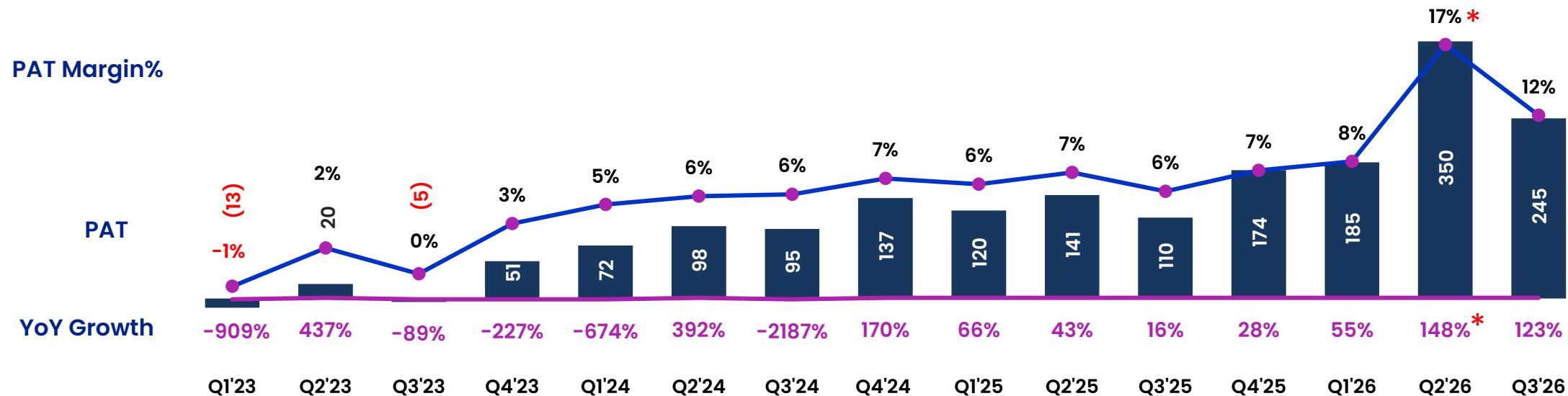
3 YR	5 YR	10 YR
295.2%	56.8%	21.0%

## YTD PBT

9M 25	9M 26	Growth
575	931	62.0%

# Standalone Quarterly Performance ( PAT ₹ Cr.)

(BEFORE EXCEPTIONAL ITEM)



## CAGR

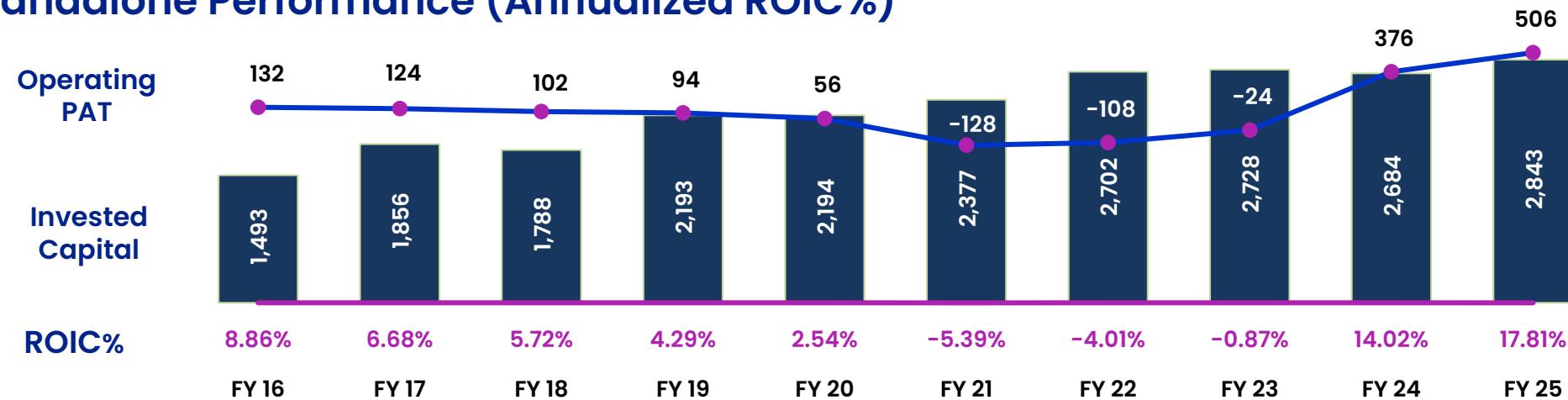
3 YR	5 YR	10 YR
294.0%	45.5%	18.3%

## YTD PAT

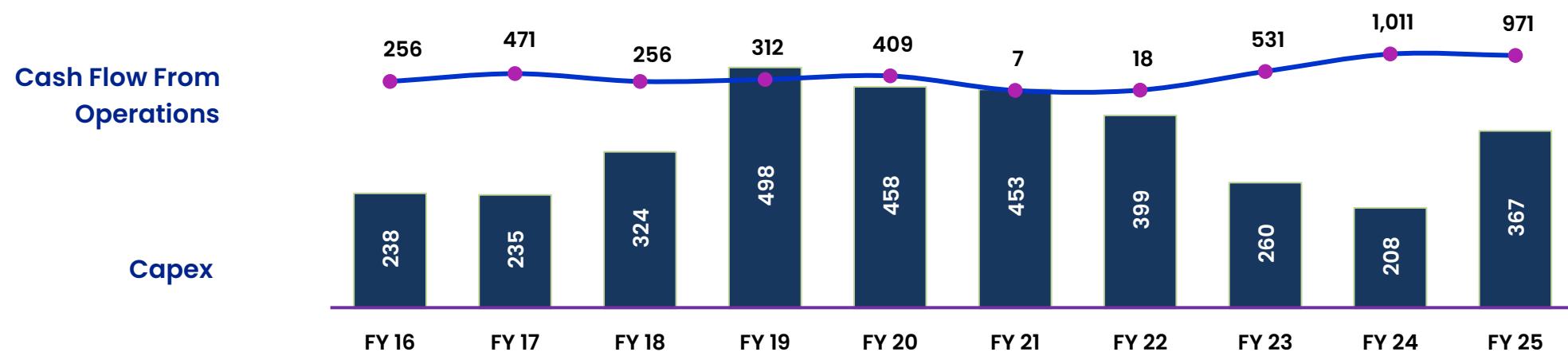
9M 25	9M 26	Growth
370	779	110.4%

\*Includes impact of shift to New Tax Regime

## Standalone Performance (Annualized ROIC%)



## Cash Flow from Operations & Capex (₹ Cr.)





Investor Presentation

# Thank You

For further queries, contact:

Email- [compliance-officer@forcemotors.com](mailto:compliance-officer@forcemotors.com)

Company website: [www.forcemotors.com](http://www.forcemotors.com)

