FOCUS
LIGHTING & FIXTURES LTD

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Date: 11.11.2019

To,
Listing Department,
National Stock Exchange of India Limited
Exchange Plaza, Bandra Kurla Complex,
Bandra East, Mumbai - 400 051

Symbol: FOCUS

Sub: Outcome of Board Meeting held on November 11, 2019 under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Dear Sir/ Ma'am,

With reference to the above mentioned subject, this is to inform you that Board of Directors of the Company at their meeting held today i.e. November 11, 2019, has inter-alia, approved the following matters:

1. Unaudited Standalone and Consolidated Financial Results for the half year ended September 30, 2019. A copy of the results along with the Limited Review Report is enclosed herewith as **Annexure A**.

2. Focus Lighting And Fixtures Limited Employee Stock Option Plan 2019, subject to the approval of members as required under SEBI (Share Based Employee Benefits) Regulations, 2014 and Section 62 of the Companies Act, 2013. Information required under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulation, 2015 read with SEBI Circular No. CIR/CFD/CMD/4/2015, dated September 09, 2015 is enclosed herewith as **Annexure B**.

3. Appointment of Mr. Shailesh Madhav Pethe (DIN: 03320087) as Independent Director (Additional Director) on the Board of Directors of the Company.

   He shall hold office as an Independent Director (Additional Director) for a period of five year, subject to the approval of shareholders at the next Annual General Meeting of the Company. The brief profile of Mr. Shailesh Madhav Pethe is enclosed herewith as **Annexure C**.

   Mr. Shailesh Madhav Pethe is not related to any of the Director or Key Managerial Personnel or Promoters of the Company.

Focus Lighting And Fixtures Limited

Corporate Office
Focus Lighting & Fixtures Limited
A 1007-1010, Corporate Avenue
Sonawala Road, Goregaon East
Mumbai 400063 India

Works
H. No. 786, C6-07,
Bhumi World Industrial Park,
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4. Migration of listing/trading of equity shares of the Company from SME Platform of NSE (NSE EMERGE) to Main Board of NSE in terms of Chapter IX of SEBI (ICDR) Regulations, 2018 subject to necessary approvals.

5. Considered and approved the draft Notice of Postal Ballot for obtaining the approval of the Shareholders for "Focus Lighting And Fixtures Limited Employee Stock Option Plan 2019" and "Migration of listing/trading of equity shares of the Company from SME Platform of NSE (NSE EMERGE) to Main Board of NSE"s.

6. Mr. Chetan Trivedi has resigned from the position of the Chief Financial Officer of the Company due to personal reasons with effect from November 11, 2019.

7. Approved appointment of Mr. Tarun Ramesh Udeshi as Chief Financial Officer of the Company with effect from November 11, 2019. A brief profile of Mr. Tarun Ramesh Udeshi is enclosed herewith as **Annexure D**.

The Board Meeting commenced at 4:30 P.M. and concluded at 6:45 P.M.

You are requested to take note of the above.

Yours faithfully,

For **Focus Lighting and Fixtures Limited**

Focus Lighting And Fixtures Limited

Amit Vinod Sheth
Managing Director

Corporate Office
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Annexure A

N. P. PATWA & CO.
CHARTERED ACCOUNTANTS

Office No. 8, Building No. 4, 1st Floor, Sona Udyog, Parsi Panchayat Road, Andheri (East), Mumbai - 400 069.
Tel. : 022-2838 7122 / 2838 7123 / 2838 7127 E-mail : nppatwa@gmail.com

DATE :_____

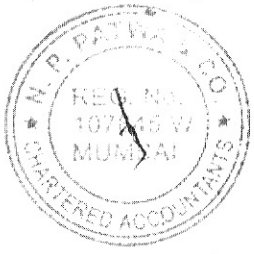
To The Board of Directors of

Focus Lighting and Fixtures Limited

1. We have reviewed the accompanying Statement of Consolidated Unaudited Financial Results of Focus Lighting and Fixtures Limited ("the Parent") and its subsidiaries (the Parent and its subsidiaries together referred to as "the Group"), and its share of the net profit/(loss) after tax and total comprehensive income / loss of its associates and joint ventures for the half year ended 30th September,2019 and for the period from 1st April,2019 to 30th September,2019 ("the Statement"), being submitted by the Parent pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended. Attention is drawn to the fact that the consolidated figures for the corresponding half year ended 30th September,2018 and the corresponding period from 1st April,2018 to 30th SSeptember,2018 as reported in these financial results have been approved by the Parent's Board of Directors, but have not been subjected to review.

2. This Statement, which is the responsibility of the Parent's Management and approved by the Parent's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Accounting Standard 25 "Interim Financial Reporting", prescribed under Section 133 of the Companies Act, 2013, and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.

3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance



with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the circular issued by the SEBI under Regulation 33 (8) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, to the extent applicable.

4. The Statement includes the results of the following entities:

   - Plus Light Tech FZE
   - Focus Lighting and Fixtures PTE Ltd

5. Based on our review conducted and procedures performed as stated in paragraph 3 above and based on the consideration of the review reports of the branch auditors and other auditors referred to in paragraph 7 below, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standard and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, including the manner in which it is to be disclosed, or that it contains any material misstatement.

For N P Patwa & Co.

Chartered Accountants

FRN 107845W

UDIN 19042384AAAAII6617

Jitendra Shah

Partner

M NO 042384

Dated: 11th November, 2019

Mumbai

N. P. PATWA & CO. REG. No. 107845 W MUMBAI CHARTERED ACCOUNTANTS

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STATEMENT OF CONSOLIDATED FINANCIAL RESULTS FOR THE YEAR ENDED 30TH SEPTEMBER 2019

(Rs in '000)

Particulars	Half Year Ended 30-Sep-19 (UnAudited)	Half Year Ended 31-Mar-19 (Audited)	Half Year Ended 30-Sep-18 (UnAudited)	Year Ended 31-Mar-19 (Audited)	Year Ended 31-Mar-18 (Audited)
Revenue from operations	503,192.13	665,129.51	545,063.38	1,210,192.89	922,259.42
Other income	4,957.83	1,835.25	5,489.89	7,325.13	4,044.56
Total Revenue	508,149.96	666,964.75	550,553.27	1,217,518.02	926,303.98
Expenses					
Raw Material Consumption	170,473.70	171,532.38	139,449.94	310,982.32	200,971.33
Purchases of Stock-in-Trade	175,721.46	283,382.67	238,959.53	522,342.20	447,745.11
Changes in Inventories	-9,238.07	-20.31	-13,294.76	-13,315.07	10,159.53
Employee benefits expense	67,755.68	55,806.92	45,034.99	100,841.91	72,820.40
Finance costs	3,524.20	2,322.07	3,595.45	5,917.52	3,099.35
Depreciation and amortization expense	15,376.81	17,319.86	6,131.08	23,450.94	7,802.71
Other expenses	56,053.29	82,636.07	50,249.69	132,885.77	84,267.39
Total expenses	479,667.05	612,979.67	470,125.92	1,083,105.59	826,865.83
Profit before exceptional, extraordinary and prior period items and tax	28,482.91	53,985.08	80,427.35	134,412.43	99,438.15
Prior Period Adjustment	-2,173.73	87.20		87.20	919.35
Profit before tax	30,656.64	53,897.88	80,427.35	134,325.23	98,518.80
Tax expense:					
Current tax	10,050.01	12,876.00	24,500.00	37,376.00	36,400.89
Previous Year tax		-	735.73	735.73	1,085.80
Defferred Tax Assets		-1,343.39		-1,343.39	1,419.87
Profit/(loss) for the period fromcontinuing operations	20,606.63	42,365.28	55,191.62	97,556.89	59,612.24
Tax expense of discontinuing operations					-
Profit/(loss) from Discontinuing operations (after tax)					-
Profit/(loss) for the period	20,606.63	42,365.28	55,191.62	97,556.89	59,612.24
Earnings per equity share:					
Basic	6	13	16	29	18
Diluted	6	13	16	29	18

See accompanying notes to the consolidated financial results

Notes for consolidated results

1) The financial results for the current half year ended 30th Spetmebr,2019 along with comparatives have been prepared in accordance with the recognision and measurement principles laid down in the Accounting Standard 25 " Interim Financial Reporting" (AS 25) as prescribed under section 133 of Companies Act,2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. The above financial results have been reviewed by the audit committee and approved by the Board of Directors in thei meeting held on 11th November,2019.

2) These financial statement are as per regulation 33 of SEBI (Listing Obligation and Disclosure Requirement) Regulation, 2015.

3) The segment results are given in respect of Business Segments of company viz. Manufacturing Segment and Trading Segment.

4) Figures for the previous period have been regrouped, wherever necessary, to correspond with the current period.

For Focus Lighting and Fixtures Limited

Focus Lighting And Fixtures Limited

Mr Amit Sheth
Managing Director
DIN 01468052

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CONSOLIDATED UNAUDITED BALANCE SHEET FOR THE YEAR ENDED 30TH SEPTEMBER 2019

(Rs in '000)

Particulars	Half Year Ended (Unaudited) 30-Sep-19	Half Year Ended (Unaudited) 30-Sep-18	Year Ended (Audited) 31-Mar-19	Year Ended (Audited) 31-Mar-18
EQUITY AND LIABILITIES				
Shareholders' funds				
Share capital	33,786.00	33,786.00	33,786.05	33,786.00
Reserves and surplus	299,724.95	238,862.76	281,228.03	183,671.14
	333,510.95	272,648.76	315,014.08	217,457.14
Non-current liabilities				
(a) Long-term borrowings	-	-	-	-
(b) Deferred tax liabilities (Net)	-	369.92	-	369.92
(c) Other Long term liabilities	3,574.82	4,469.11	3,091.50	4,027.89
(d) Long-term provisions	-	-	-	-
	3,574.82	4,839.03	3,091.50	4,397.81
Current liabilities				
Short-term borrowings	57,652.68	31,749.55	27,922	18,059.95
Trade payables	156,350.38	151,523.43	126,117.03	119,553.14
Other current liabilities	51,094.51	45,590.10	41,652.94	37,959.95
Short term Provisions	10,050.01	12,000.00	-	7,169.80
	275,147.57	240,863.08	195,692.05	182,742.85
TOTAL	**612,233.34**	**518,350.87**	**513,797.63**	**404,597.79**
ASSETS				
Non-current assets				
(a) Fixed assets				
Tangible assets	130,121.65	127,406.55	134,654.77	32,551.18
Capital work-in-progress	9,199.01	2,257.99	7,063.11	43,396.97
	139,320.67	129,664.54	141,717.88	75,948.15
(b) Non-current investments				
(c) Deferred tax assets (net)	973.47	-	973.47	-
(d) Long-term loans and advances	-	-	-	-
(e) Other non-current assets	1,423.52	-	-	15,500.64
	141,717.66	129,664.54	142,691.35	91,448.78
Current Investment				
Inventories	151,396.78	85,388.84	129,176.95	76,222.77
Trade receivables	240,704.99	235,784.58	188,247.30	175,558.90
Cash and Cash equivalents	15,689.70	20,387.68	7,475.13	32,402.63
Short-term loans and advances	47,150.10	39,748.47	30,833.76	28,964.71
Other current assets	15,574.11	7,376.76	15,373.14	-
	470,515.68	388,686.33	371,106.28	313,149.01
TOTAL	**612,233.34**	**518,350.87**	**513,797.63**	**404,597.79**

For Focus Lighting and Fixtures Limited

Focus Lighting And Fixtures Limited

Mr Amit Sheth
Managing Director
DIN 01468052

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AUDITED FINANCIAL RESULTS FOR THE YEAR ENDED 30th SEPTEMBER, 2019
AUDITED STATEMENT OF CONSOLIDATED SEGMENTWISE ASSETS AND LIABILITIES

(Rs. In '000)

	Particulars	Half Year ended 30-09-2019 (UnAudited)	Half Year ended 31-03-2019 (Audited)	Half Year ended 30-09-2018 (UnAudited)	Year ended 31-03-2019 (Audited)	Year ended 31-03-2018 (Audited)
1	Segment Assets					
	a) Own Manufactured	375,120.29	28,202.65	210,529.98	238,732.62	92,018.18
	b) Traded Goods	208,071.09	(32,078.59)	277,752.15	245,673.56	259,492.37
2	Other Un-allocable Assets					
	a) Own Manufactured					
	b) Traded Goods	29,041.96	36,698.70	30,068.74	66,767.45	53,087.24
	Total Segment Assets	**612,233.34**	**32,822.76**	**518,350.87**	**551,173.63**	**404,597.79**
3	Segment Liabilites					
	a) Own Manufactured	146,810.81	5,147.66	73,983.12	79,130.78	57,877.04
	b) Traded Goods	118,286.76	(39,255.08)	154,879.96	115,624.88	115,730.56
4	Other Un-allocable Liabilities					
	a) Own Manufactured					-
	b) Traded Goods	13,624.82	(12,811.14)	16,839.03	4,027.89	13,533.05
	Total Segment Liabilities	**278,722.39**	**(46,918.56)**	**245,702.11**	**198,783.55**	**187,140.65**

Notes for consolidated results

1) The financial results for the current half year ended 30th Spetmebr,2019 along with comparatives have been prepared in accordance with the recognision and measurement principles laid down in the Accounting Standard 25 " Interim Financial Reporting" (AS 25) as prescribed under section 133 Companies Act,2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. The above financial results have been reviewed by the audit committee and approved by the Board of Directors in thei meeting held on 11th November,2019.

2) These financial statement are as per regulation 33 of SEBI (Listing Obligation and Disclosure Requirement) Regulation, 2015.

3) The segment results are given in respect of Business Segments of company viz. Manufacturing Segment and Trading Segment.

4) Figures for the previous period have been regrouped, wherever necessary, to correspond with the current period.

For and on Behlf of the Board of
Focus Lighting and Fixtures Limited



Mr Amit Sheth
Managing Director
DIN 01468052

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AUDITED FINANCIAL RESULTS FOR THE YEAR ENDED 30th SEPTEMBER, 2019

CONSOLIDATED SEGMENTWISE REVENUE, RESULTS AND CAPITAL EMPLOYED

(Rs. In '000)

Particulars	Half Year ended 30-09-2019 (UnAudited)	Half Year ended 31-03-2019 (Audited)	Half Year ended 30-09-2018 (UnAudited)	Year ended 31-03-2019 (Audited)	Year ended 31/03/2018 (Audited)
[1] Segment Revenue					
a) Own Manufactured	278,910.06	350,677.18	203,002.21	553,679.39	276,226.76
b) Traded Goods	224,282.07	314,452.33	342,061.18	656,513.50	646,032.66
c) Unallocated					
Less Inter Segment Revenue					
Net Sales/Income from Operations	**503,192.13**	**665,129.51**	**545,063.38**	**1,210,192.89**	**922,259.42**
[2] Segment Results					
Profit/ (Loss) before Inerest, Exceptional					
a) Own Manufactured	28,714.34	11,321.39	46,786.12	58,107.504	62,919.182
b) Traded Goods	5,466.49	44,898.57	37,236.68	82,135.250	38,698.970
c) Unallocated					
Total	**34,180.83**	**56,219.96**	**84,022.80**	**140,242.754**	**101,618.152**
Less :					
(i) Interest	3,524.20	2,322.07	3,595.45	5,917.52	3,099.35
(ii) Other Un-Allocable Expenses Net off Un					
Total Profit before Tax	**30,656.64**	**53,897.88**	**80,427.35**	**134,325.23**	**98,518.80**
[3] CAPITAL EMPLOYED					
a) Own Manufactured	228,309.48	23,054.99	136,546.86	159,601.84	34,141.14
b) Traded Goods	89,784.33	7,176.49	122,872.19	130,048.68	143,761.82
c) Unallocated	15,417.14	49,509.85	13,229.71	62,739.56	39,554.18
Total	**333,510.95**	**79,741.33**	**272,648.76**	**352,390.08**	**217,457.14**

Notes for consolidated results

1) The financial results for the current half year ended 30th Spetmebr,2019 along with comparatives have been prepared in accordance with the recognision and measurement principles laid down in the Accounting Standard 25 " Interim Financial Reporting" (AS 25) as prescribed under section 133 of Companies Act,2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. The above financial results have been reviewed by the audit committee and approved by the Board of Directors in thei meeting held on 11th November,2019.

2) These financial statement are as per regulation 33 of SEBI (Listing Obligation and Disclosure Requirement) Regulation, 2015.

3) The segment results are given in respect of Business Segments of company viz. Manufacturing Segment and Trading Segment.

4) Figures for the previous period have been regrouped, wherever necessary, to correspond with the current period.

For and on Behlf of the Board of
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Mr Amit Sheth
Managing Director
DIN 01468052

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FOCUS LIGHTING AND FIXTURES LIMITED

Regd. Office : 1007-1010, Corporate Avenue, Sonawala Lane, Goregaon East, Mumbai 400 063

CIN : L31500MH2005PLC155278

REPORT ON CONSOLIDATED SEGMENT REVENUE, SEGMENT RESULTS AND ASSETS & LIABILITIES STATEMENT FOR THE HALF YEAR AND YEAR ENDED 30th SEPTEMBER 2019

(Rs. In '000)

	Manufacturing					Trading					Exclusions				
	Half Year Ended 30-09-2019 Unaudited	Half Year Ended 31-03-2019 Audited	Half Year Ended 30-09-2018 Unaudited	Year Ended 31-03-2019 Audited	Year Ended 31-03-2018 Audited	Half Year Ended 30-09-2019 Unaudited	Half Year Ended 31-03-2019 Audited	Half Year Ended 30-09-2018 Unaudited	Year Ended 31-03-2019 Audited	Year Ended 31-03-2018 Audited	Half Year Ended 30-09-2019 Unaudited	Half Year Ended 31-03-2019 Audited	Half Year Ended 30-09-2018 Unaudited	Year Ended 31-03-2019 Audited	Year Ended 31-03-2018 Audited
REVENUE															
External Sales	278,910.06	350,677.18	203,002.21	553,679.39	276,226.76	224,282.07	314,452.33	342,061.18	656,513.50	646,032.66					
Inter Segment Sales															
Total Revenue	**278,910.06**	**350,677.18**	**203,002.21**	**553,679.39**	**276,226.76**	**224,282.07**	**314,452.33**	**342,061.18**	**656,513.50**	**646,032.66**					
RESULTS															
Segment Results															
Unallocated Corporate Expenses															
Operating Profit	28,714.34	11,321.39	46,786.12	58,107.50	62,919.18	5,466.49	44,898.57	37,236.68	82,135.25	38,698.97					
Interest Expenses											3,524.20	2,322.07	3,595.45	5,917.52	3,099.35
Interest Income											10,050.01	11,532.61	25,235.73	36,768.34	38,906.56
Income Taxes															
Profit From Ordinary Activities	**28,714.34**	**11,321.39**	**46,786.12**	**58,107.50**	**62,919.18**	**5,466.49**	**44,898.57**	**37,236.68**	**82,135.25**	**38,698.97**	**(13,574.20)**	**(13,854.68)**	**(28,831.18)**	**(42,685.86)**	**(42,005.91)**
Extraordinary Items															
Net Profit	**28,714.34**	**11,321.39**	**46,786.12**	**58,107.50**	**62,919.18**	**5,466.49**	**44,898.57**	**37,236.68**	**82,135.25**	**38,698.97**	**(13,574.20)**	**(13,854.68)**	**(28,831.18)**	**(42,685.86)**	**(42,005.91)**
OTHER INFORMATION															
Segment Assets	375,120.29	28,202.65	210,529.98	238,732.62	92,018.18	208,071.09	(32,078.59)	277,752.15	245,673.56	259,492.37					
Unallocated Segment Corporate Assets											29,041.96	36,698.70	30,068.74	66,767.45	53,087.24
Total Assets	**375,120.29**	**28,202.65**	**210,529.98**	**238,732.62**	**92,018.18**	**208,071.09**	**(32,078.59)**	**277,752.15**	**245,673.56**	**259,492.37**	**29,041.96**	**36,698.70**	**30,068.74**	**66,767.45**	**53,087.24**
Segment Liability	146,810.81	5,147.66	73,983.12	79,130.78	57,877.04	118,286.76	(39,255.08)	154,879.96	115,624.88	115,730.56					
Unallocated Segment Corporate Liability											13,624.82	(12,811.14)	16,839.03	4,027.89	13,533.05
Total Liabilities	**146,810.81**	**5,147.66**	**73,983.12**	**79,130.78**	**57,877.04**	**118,286.76**	**(39,255.08)**	**154,879.96**	**115,624.88**	**115,730.56**	**13,624.82**	**(12,811.14)**	**16,839.03**	**4,027.89**	**13,533.05**
Capital Expenditure															
Depreciation	12,257.53	13,807.86	3,304.27	17,112.13	3,629.85	3,119.28	3,512.00	2,826.81	6,338.81	4,172.86					
Non Cash expenditure Other then Depreciation															

Focus Lighting And Fixtures Limited

FOCUS LIGHTING AND FIXTURES LIMITED

Regd. Office : 1007-1010, Corporate Avenue, Sonawala Lane, Goregaon East, Mumbai 400 063

CIN : L31500MH2005PLC155278

REPORT ON CONSOLIDATED SEGMENT REVENUE, SEGMENT RESULTS AND ASSETS & LIABILITIES STATEMENT FOR THE HALF YEAR AND YEAR ENDED 30th SEPTEMBER 2019

Notes for consolidated results

1) The financial results for the current half year ended 30th Spetmebr,2019 along with comparatives have been prepared in accordance with the recognision and measurement principles laid down in the Accounting Standard 25 " Interim Financial Reporting" (AS 25) as prescribed under section 133 of Companies Act,2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. The above financial results have been reviewed by the audit committee and approved by the Board of Directors in thei meeting held on 11th November,2019.

2) These financial statement are as per regulation 33 of SEBI (Listing Obligation and Disclosure Requirement) Regulation, 2015.

3) The segment results are given in respect of Business Segments of company viz. Manufacturing Segment and Trading Segment.

4) Figures for the previous period have been regrouped, wherever necessary, to correspond with the current period.

For Focus Lighting and Fixtures Limited

Mr Amit Sheth
Managing Director
DIN 01468052

Focus Lighting And Fixtures Limited

N. P. PATWA & CO.
CHARTERED ACCOUNTANTS

Office No. 8, Building No. 4, 1st Floor, Sona Udyog, Parsi Panchayat Road, Andheri (East), Mumbai - 400 069.
Tel. : 022-2838 7122 / 2838 7123 / 2838 7127 E-mail : nppatwa@gmail.com

DATE :

Review report to Focus Lighting and Fixtures Ltd.

We have reviewed the accompanying statement of unaudited financial results of Focus Lighting and Fixtures Limited for the period ended30th September,2019. This statement is the responsibility of the Company's Management and has been approved by the Board of Directors. Our responsibility is to issue a report on these financial statements based on our review.

We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying statement of unaudited financial results prepared in accordance with applicable accounting standards and other recognized accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 including the manner in which it is to be disclosed, or that it contains any material misstatement.

UDIN 19042384AAAAII6617

For N P Patwa & Co.
Chartered Accountants
FRN 107845W

J. C-Shah

Jitendra C Shah
Partner
Membership No. 042384

Dated: 11th November, 2019
Mumbai

N. P. PATWA & CO. REG. NO. 107845W MUMBAI CHARTERED ACCOUNTANTS

FOCUS
LIGHTING & FIXTURES LTD

PLUS.
LIGHT TECH

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STATEMENT OF STANALONE FINANCIAL RESULTS FOR THE YEAR ENDED 30TH SEPTEMBER 2019

(Rs in '000)

Particulars	Half Year Ended 30-Sep-19 (UnAudited)	Half Year Ended 31-Mar-19 (Audited)	Half Year Ended 30-Sep-18 (UnAudited)	Year Ended 31-Mar-19 (Audited)	Year Ended 31-Mar-18 (Audited)
Revenue from operations	464,208.33	579,000.11	519,732.60	1,098,732.71	913,055.61
Other income	3,903.75	648.93	5,450.97	6,099.90	3,869.05
Total Revenue	468,112.07	579,649.04	525,183.57	1,104,832.61	916,924.66
Expenses					
Raw Material Consumption	170,473.70	171,532.38	139,449.94	310,982.32	200,971.33
Purchases of Stock-in-Trade	144,067.75	218,415.91	217,015.40	435,431.31	439,742.88
Changes in Inventories	-5,726.36	1,698.43	-4,593.51	-2,895.08	12,007.76
Employee benefits expense	51,216.57	40,290.20	29,943.46	70,233.66	72,820.40
Finance costs	3,457.93	2,246.15	3,555.58	5,801.73	3,039.15
Depreciation and amortization expense	15,183.96	16,979.13	6,017.06	22,996.19	7,782.81
Other expenses	50,558.31	77,394.04	50,730.23	128,124.27	81,987.55
Total expenses	429,231.86	528,556.25	442,118.15	970,674.40	818,351.89
Profit before exceptional, extraordinary and prior period items and tax	38,880.21	51,092.79	83,065.42	134,158.21	98,572.77
Prior Period Adjustment	-2,173.73	87.20		87.20	919.35
Profit before tax	41,053.95	51,005.59	83,065.42	134,071.01	97,653.42
Tax expense:					
Current tax	10,050.01	12,876.00	24,500.00	37,376.00	36,400.89
Previous Year tax		-	735.73	735.73	1,085.80
Defferred Tax Assets		-1,343.39		-1,343.39	1,419.87
Profit/(loss) for the period fromcontinuing operations	31,003.94	39,472.98	57,829.69	97,302.67	58,746.85
Tax expense of discontinuing operations					-
Profit/(loss) from Discontinuing operations (after tax)					-
Profit/(loss) for the period	31,003.94	39,472.98	57,829.69	97,302.67	58,746.85
Earnings per equity share:					
Basic	9	12	17	29	18
Diluted	9	12	17	29	18

See accompanying notes to the standalone financial results

Notes for standalone results

1) The financial results for the current half year ended 30th Spetmebr,2019 along with comparatives have been prepared in accordance with the recognision and measurement principles laid down in the Accounting Standard 25 " Interim Financial Reporting" (AS 25) as prescribed under section 133 of Companies Act,2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. The above financial results have been reviewed by the audit committee and approved by the Board of Directors in thei meeting held on 11th November,2019.

2) These financial statement are as per regulation 33 of SEBI (Listing Obligation and Disclosure Requirement) Regulation, 2015.

3) The segment results are given in respect of Business Segments of company viz. Manufacturing Segment and Trading Segment.

4) Figures for the previous period have been regrouped, wherever necessary, to correspond with the current period.

For Focus Lighting and Fixtures Limited

Focus Lighting and Fixtures Limited

Mr Amit Sheth
Managing Director
DIN 01468052

Corporate Office
Focus Lighting & Fixtures Limited
A 1007-1010, Corporate Avenue
Sonawala Road, Goregaon East
Mumbai 400063 India

Works
H. No. 786, C6-07,
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STANDALONE UNAUDITED BALANCE SHEET FOR THE YEAR ENDED 30TH SEPTEMBER 2019

(Rs in '000)

Particulars	Half Year Ended (Unaudited) 30-Sep-19	Half Year Ended (Unaudited) 30-Sep-18	Year Ended (Audited) 31-Mar-19	Year Ended (Audited) 31-Mar-18
EQUITY AND LIABILITIES				
Shareholders' funds				
Share capital	33,786.00	33,786.00	33,786.00	33,786.00
Reserves and surplus	307,026.80	240,635.45	280,108.43	182,805.75
	340,812.80	274,421.45	313,894.43	216,591.75
Non-current liabilities				
(a) Long-term borrowings	-		-	-
(b) Deferred tax liabilities (Net)	-	369.92	-	369.92
(c) Other Long term liabilities	3,574.82	4,469.11	3,091.50	4,027.89
(d) Long-term provisions	-	-	-	-
	3,574.82	4,839.03	3,091.50	4,397.81
Current liabilities				
Short-term borrowings	57,652.68	31,749.55	27,922.08	18,059.95
Trade payables	148,856.26	140,667.94	124,071.75	116,584.51
Other current liabilities	47,579.99	39,001.36	38,141.41	37,146.76
Short term Provisions	10,050.01	12,000.00	-	7,169.80
	264,138.93	223,418.84	190,135.23	178,961.02
TOTAL	**608,526.55**	**502,679.32**	**507,121.16**	**399,950.58**
ASSETS				
Non-current assets				
(a) Fixed assets				
Tangible assets	128,733.00	126,227.70	133,660.89	32,448.66
Capital work-in-progress	8,432.97	2,257.99	6,297.07	43,396.97
	137,165.97	128,485.69	139,957.96	75,845.63
(b) Non-current investments	3,570.55	3,570.50	3,570.55	-
(c) Deferred tax assets (net)	973.47	-	973.47	-
(d) Long-term loans and advances		-	-	-
(e) Other non-current assets	1,423.52	-	-	14,766.79
	143,133.51	132,056.19	144,501.98	90,612.42
Current Investment				
Inventories	134,674.19	74,839.36	116,908.73	74,374.54
Trade receivables	257,672.61	236,440.65	192,347.29	179,326.56
Cash and Cash equivalents	10,391.34	16,061.17	6,293.14	29,134.94
Short-term loans and advances	47,080.78	36,757.11	31,696.88	26,502.11
Other current assets	15,574.11	6,524.83	15,373.14	-
	465,393.03	370,623.13	362,619.18	309,338.16
TOTAL	**608,526.55**	**502,679.32**	**507,121.16**	**399,950.58**

For Focus Lighting and Fixtures Limited

Mr Amit Sheth
Managing Director
DIN 01468052

Focus Lighting And Fixtures Limited

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AUDITED FINANCIAL RESULTS FOR THE YEAR ENDED 30TH SEPTEMBER, 2019
AUDITED STATEMENT OF STANDALONE SEGMENTWISE ASSETS AND LIABILITIES

(Rs. In '000)

	Particulars	Half Year Ended 30-09-2019 (Unaudited)	Half Year ended 31-03-2019 (Audited)	Half Year Ended 30-09-2018 (Unaudited)	Year ended 31-03-2019 (Audited)	Year ended 31-03-2018 (Audited)
1	Segment Assets					
	a) Own Manufactured	375,120.29	28,202.65	210,529.98	238,732.62	92,018.18
	b) Traded Goods	206,092.11	(30,588.53)	263,309.71	232,721.18	258,846.70
2	Other Un-allocable Assets	27,314.15	44,203.72	28,839.64	73,043.36	49,085.70
	Total Segment Assets	**608,526.55**	**41,817.84**	**502,679.32**	**544,497.16**	**399,950.58**
3	Segment Liabilites					
	a) Own Manufactured	146,810.81	(698.90)	73,983.12	73,284.22	57,877.04
	b) Traded Goods	107,278.12	(28,444.01)	137,435.72	108,991.72	111,948.73
4	Other Un-allocable Liabilities	13,624.82	(12,811.14)	16,839.03	4,027.89	13,533.05
	Total Segment Liabilities	**267,713.75**	**(41,954.05)**	**228,257.88**	**186,303.82**	**183,358.83**

Notes for standalone results

1) The financial results for the current half year ended 30th Spetmebr,2019 along with comparatives have been prepared in accordance with the recognision and measurement principles laid down in the Accounting Standard 25 " Interim Financial Reporting" (AS 25) as prescribed under section 133 of Companies Act,2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. The above financial results have been reviewed by the audit committee and approved by the Board of Directors in thei meeting held on 11th November,2019.

2) These financial statement are as per regulation 33 of SEBI (Listing Obligation and Disclosure Requirement) Regulation, 2015.

3) The segment results are given in respect of Business Segments of company viz. Manufacturing Segment and Trading Segment.

4) Figures for the previous period have been regrouped, wherever necessary, to correspond with the current period.

For and on Behlf of the Board of
Focus Lighting and Fixtures Limited

Mr Amit Sheth
Managing Director
DIN 01468052

Corporate Office
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AUDITED FINANCIAL RESULTS FOR THE YEAR ENDED 30th September 2019

STANDALONE SEGMENTWISE REVENUE, RESULTS AND CAPITAL EMPLOYED

(Rs. In '000)

Particulars	Half Year Ended	Half Year ended	Half Year Ended	Year ended	Year ended
	30-09-2019 (Unaudited)	31-03-2019 (Audited)	30-09-2018 (Unaudited)	31-03-2019 (Audited)	31-03-2018 (Audited)
[1] Segment Revenue					
a) Own Manufactured	278,910.06	350,677.18	203,002.21	553,679.39	276,226.76
b) Traded Goods	185,298.27	228,322.93	316,730.39	545,053.32	636,828.84
c) Unallocated	-	-	-	-	-
Less Inter Segment Revenue	-	-	-	-	-
Net Sales/Income from Operations	**464,208.33**	**579,000.11**	**519,732.60**	**1,098,732.71**	**913,055.60**
[2] Segment Results					
Profit/ (Loss) before Inerest, Exceptional items and tax from					
a) Own Manufactured	28,714.34	11,321.39	46,786.12	58,107.50	25,519.18
b) Traded Goods	15,797.53	41,930.36	39,834.88	81,765.24	75,173.39
c) Unallocated		-	-	-	
Total	**44,511.87**	**53,251.74**	**86,621.00**	**139,872.74**	**100,692.57**
Less :					
(i) Interest	3,457.93	2,246.15	3,555.58	5,801.73	3,039.15
(ii) Other Un-Allocable Expenses Net off Un Allocable Income					
Total Profit before Tax	**41,053.94**	**51,005.59**	**83,065.42**	**134,071.01**	**97,653.42**
[3] CAPITAL EMPLOYED					
a) Own Manufactured	228,309.48	28,901.55	136,546.86	165,448.40	34,141.14
b) Traded Goods	98,813.98	- 2,144.52	125,873.98	123,729.46	146,897.97
c) Unallocated	13,689.33	57,014.86	12,000.61	69,015.47	35,552.65
Total	**340,812.80**	**83,771.89**	**274,421.45**	**358,193.34**	**216,591.75**

Notes for standalone results

1) The financial results for the current half year ended 30th Spetmebr,2019 along with comparatives have been prepared in accordance with the recognision and measurement principles laid down in the Accounting Standard 25 " Interim Financial Reporting" (AS 25) as prescribed under section 133 of Companies Act,2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. The above financial results have been reviewed by the audit committee and approved by the Board of Directors in thei meeting held on 11th November,2019.

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4) Figures for the previous period have been regrouped, wherever necessary, to correspond with the current period.

For and on Behlf of the Board
of Focus Lighting and Fixtures Limited

Focus Lighting And Fixtures Limited

Mr Amit Sheth
Managing Director
DIN 01468052

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FOCUS LIGHTING AND FIXTURES LIMITED

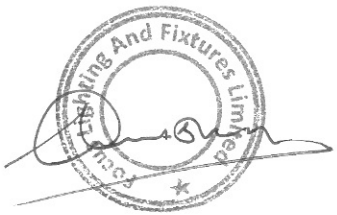
Regd. Office : 1007-1010, Corporate Avenue, Sonawala Lane, Goregaon East, Mumbai 400 063

CIN : L31500MH2005PLC155278

REPORT ON STANDALONE SEGMENT REVENUE, SEGMENT RESULTS AND ASSETS & LIABILITIES STATEMENT FOR THE HALF YEAR ENDED 30TH SEPTEMBER 2019

(Rs. In '000)

	Manufacturing					Trading					Exclusions				
	Half Year Ended 30-09-2019 Unaudited	Half Year Ended 31-03-2019 Audited	Half Year Ended 30-09-2018 Unaudited	Year Ended 31-03-2019 Audited	Year Ended 31-03-2018 Audited	Half Year Ended 30-09-2019 Unaudited	Half Year Ended 31-03-2019 Audited	Half Year Ended 30-09-2018 Unaudited	Year Ended 31-03-2019 Audited	Year Ended 31-03-2018 Audited	Half Year Ended 30-09-2019 Unaudited	Half Year Ended 31-03-2019 Audited	Half Year Ended 30-09-2018 Unaudited	Year Ended 31-03-2019 Audited	Year Ended 31-03-2018 Audited
REVENUE															
External Sales	278,910.06	350,677.18	203,002.21	553,679.39	276,226.76	185,298.27	228,322.93	316,730.39	545,053.32	636,828.84					
Inter Segment Sales															
Total Revenue	**278,910.06**	**350,677.18**	**203,002.21**	**553,679.39**	**276,226.76**	**185,298.27**	**228,322.93**	**316,730.39**	**545,053.32**	**636,828.84**		-	-	-	-
RESULTS															
Segment Results															
Unallocated Corporate Expenses															
Operating Profit	28,714.34	11,321.39	46,786.12	58,107.50	25,519.18	15,797.53	41,930.36	39,834.88	81,765.24	75,173.39					
Interest Expenses											3,457.93	2,246.15	3,555.58	5,801.73	3,039.15
Interest Income															
Income Taxes											10,050.01	11,532.61	25,235.73	36,768.34	38,906.56
Profit From Ordinary Activities	28,714.34	11,321.39	46,786.12	58,107.50	25,519.18	15,797.53	41,930.36	39,834.88	81,765.24	75,173.39	-13,507.93	-13,778.76	-28,791.31	-42,570.07	-41,945.72
Extraordinary Items															
Net Profit	**28,714.34**	**11,321.39**	**46,786.12**	**58,107.50**	**25,519.18**	**15,797.53**	**41,930.36**	**39,834.88**	**81,765.24**	**75,173.39**	**-13,507.93**	**-13,778.76**	**-28,791.31**	**-42,570.07**	**-41,945.72**
OTHER INFORMATION															
Segment Assets	375,120.29	28,202.65	210,529.98	238,732.62	92,018.18	206,092.11	-30,588.53	263,309.71	232,721.18	258,846.70					
Unallocated Segment Corporate Assets											27,314.15	44,203.72	28,839.64	73,043.36	49,085.70
Total Assets	**375,120.29**	**28,202.65**	**210,529.98**	**238,732.62**	**92,018.18**	**206,092.11**	**-30,588.53**	**263,309.71**	**232,721.18**	**258,846.70**	**27,314.15**	**44,203.72**	**28,839.64**	**73,043.36**	**49,085.70**
Segment Liability	146,810.81	(698.90)	73,983.12	73,284.22	57,877.04	107,278.12	-28,444.01	137,435.72	108,991.72	111,948.73					
Unallocated Segment Corporate Liability											13,624.82	-12,811.14	16,839.03	4,027.89	13,533.05
Total Liabilities	**146,810.81**	**-698.90**	**73,983.12**	**73,284.22**	**57,877.04**	**107,278.12**	**-28,444.01**	**137,435.72**	**108,991.72**	**111,948.73**	**13,624.82**	**-12,811.14**	**16,839.03**	**4,027.89**	**13,533.05**
Capital Expenditure															
Depreciation	12,257.53	13,807.86	3,304.27	17,112.13	3,629.85	2,926.44	3,171.27	2,712.79	5,884.06	4,152.96					
Non Cash expenditure Other then Depreciation															



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REPORT ON STANDALONE SEGMENT REVENUE, SEGMENT RESULTS AND ASSETS & LIABILITIES STATEMENT FOR THE HALF YEAR ENDED 30TH SEPTEMBER 2019

Notes for standalone results

1) The financial results for the current half year ended 30th Spetmebr,2019 along with comparatives have been prepared in accordance with the recognision and measurement principles laid down in the Accounting Standard 25 " Interim Financial Reporting" (AS 25) as prescribed under section 133 of Companies Act,2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. The above financial results have been reviewed by the audit committee and approved by the Board of Directors in thei meeting held on 11th November,2019.

2) These financial statement are as per regulation 33 of SEBI (Listing Obligation and Disclosure Requirement) Regulation, 2015.

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4) Figures for the previous period have been regrouped, wherever necessary, to correspond with the current period.

For and on Behlf of the Board of
Focus Lighting and Fixtures Limited

Mr Amit Sheth
Managing Director
DIN 01468052

Focus Lighting And Fixtures Limited

Annexure B

Information required under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulation, 2015 read with SEBI Circular No. CIR/CFD/CMD/4/2015, dated September 09, 2015:

Sr. No.	Disclosures	Description
1.	Brief details of options granted	Options against fully paid up equity shares, each share corresponding to face value of Rs. 10/- per share to the employees of the Company and it's Subsidiaries to drive and align their performance with the long term goals. The options granted to an employee shall not be transferred, pledged, hypothecated, mortgaged or otherwise alienated in any manner.
2.	Whether the scheme is in terms of SEBI (SBEB) Regulations, 2014 (if applicable)	Yes
3.	Total number of shares covered by these options	5,00,000 (Five Lakhs Only) Equity Shares or 14.80% of the paid-up equity shares of the Company from time to time. In case of any corporate action (s) such as rights issue, bonus issue, sale of division or such other event, a fair and reasonable adjustment would be made to the options granted. Accordingly, if any additional equity shares are issued by the Company to the Option Grantees, for making such fair and reasonable adjustment, the ceiling 5,00,000 (Five Lakhs Only) shares of the Company as stated above of the Paid-up Equity Share Capital of the Company from time to time shall be deemed to have increased to the extent of such additional equity shares issued.
4.	Pricing formula	Price will be linked to the market price or at a discount to the market price as decided by the Board/ Committee, but will not be less than the face value of the equity shares.
5.	Options vested	Nil, Options shall vest at least after one year from the date of Grant.

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Bhumi World Industrial Park,
Mumbai-Nashik Expressway,
Pimplas Village, Tal. Bhiwandi,
Dist. Thane 421302 India

CIN L31500MH2005PLC155278

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6.	Time within which option may be exercised	3 years from the date of vesting.
7.	Options exercised	Not Applicable (pursuant to the Board Meeting only options have been earmarked for grant)
8.	Money realized by exercise of options	Not Applicable (pursuant to the Board Meeting only options have been earmarked for grant)
9.	The total number of shares arising as a result of exercise of option	Not Applicable (pursuant to the Board Meeting only options have been earmarked for grant)
10.	Options lapsed	Not Applicable (pursuant to the Board Meeting only options have been earmarked for grant)
11.	Variation of terms of options	Not Applicable
12.	Brief details of significant terms	a) Options to start vesting after one year from the date of Grant. b) Options shall be exercised within is 3 years from the date of vesting. c) Options to vest within 3 years from the date of Grant.
13.	Subsequent changes or cancellation or exercise of such options	Not Applicable
14.	Diluted earnings per share pursuant to issue of equity shares on exercise of options	Not Applicable

Focus Lighting And Fixtures Limited

Corporate Office
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Mumbai 400063 India

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FOCUS
LIGHTING & FIXTURES LTD

TRIX.

PLUS.
LIGHT TECH

Annexure C

PROFILE OF MR. SHAILESH MADHAV PETHE

Mr. Shailesh Madhav Pethe is a Graduate in Science (Chemistry) from R. R. RUIA College, Mumbai and Master in Marketing Management, NMIMS,Mumbai.

He owns an Advertising Agency and has served clients like Anacin, Annfrench, Navneet Publications Ltd, Bank of Maharashtra, Rasoi Magic, Coke Regional Account, Charak Healthcare, Sapat Group Companies, etc.

In 2001, he was selected as News Anchor on DD NEWS Mumbai to present Business news and Marathi news on DD Sahyadri. Its more than 2000 hours on television. Successfully Anchored the show 'Moneyplant' which was finance ministry initiative. He has covered all major elections and Anchored Political shows Janadesh in his 20 years career and has been awarded Lux Best Anchor award in 2011.

Further, he has successfully done M&B switchgears Ltd. IPO in 2011 and raised Rs. 145 Cr. He has also done equity placement of Mandhana Industries, Vivimed Labs, Glenmark Pharma in Domestic Financial Institutions.

In 2016, he completed financial closure of MEP Infraprojects Ltd. for the HAM Projects and raised Rs. 1800 Cr. which was reasonably big syndication.

In 2018, he has done QIP of MEP Infra Ltd. and raised Rs. 170 Cr. from Private Equity Fund like GMO.

At present he is serving as an Independent Director on Firstobject Technologies Ltd., which is engaged in online education.

He is also a Political Editor of two magazines – 'GDP' i.e. 'Governance Democracy and Politics' and 'Indian economy and Markets'.

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Annexure D

PROFILE OF MR. TARUN RAMESH UDESHI

Mr. Tarun Ramesh Udeshi is Bachelor in Commerce from Delhi Commercial University. He also holds certificate of ITIL V3 Foundation. He has over 25 years of experience in formulating financial statements, budgets, audits and general administration with Companies in India & the Middle East. He has strong analytical & organizational abilities with adeptness in formulating accounting systems, preparing accounting records, financial statements and is effective communicator with exceptional interpersonal skills and hands on experience in training and development of subordinates and team members.



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