

Date: February 09, 2026

To,
Listing Department,
National Stock Exchange of India Limited
 Exchange Plaza, C-1 Block G
 Bandra Kurla Complex, Bandra (E),
 Mumbai- 400051.

Scrip Symbol: FOCUS

Series: EQ

Sub: Press Release on Financial Results for Q3 FY26.

Dear Sir/Madam,

This is in continuation of our letter dated February 09, 2026, regarding Outcome of Board Meeting held on Monday, February 09, 2026, wherein the Company had approved the Un-Audited Financial Results (Standalone and Consolidated) for the Quarter ended December 31, 2025.

In this regard, please find enclosed the Press Release on the Highlights of Q3 of FY26 Un-Audited Financial Results.

You are requested to take the same on your records.

For FOCUS LIGHTING AND FIXTURES LIMITED

MR. AMIT VINOD SHETH
MANAGING DIRECTOR
DIN: 01468052

Focus Lighting & Fixtures Achieves ₹ 123 Cr Standalone Total Income in 9M FY26

Mumbai 9th February 2026 - Focus Lighting & Fixtures Limited. (NSE - FOCUS), engaged in manufacturing & innovative lighting solutions of LED lights and fixtures, announced its Unaudited Financial Results for Q3 & 9M FY26.

Key Financial Highlights

Particulars (₹ Cr)	Standalone		Consolidated	
	9M FY26	9M FY25	9M FY26	9M FY25
Total Income	123.47	122.08	129.97	144.39
EBITDA	11.84	23.03	11.90	24.88
EBITDA Margin (%)	9.59%	18.86%	9.15%	17.23%
Net Profit	2.54	12.86	2.47	14.02
Net Profit Margin (%)	2.06%	10.53%	1.90%	9.71%
Diluted EPS (₹)	0.36	1.90	0.36	2.08

Particulars (₹ Cr)	Standalone		Consolidated	
	Q3 FY26	Q3 FY25	Q3 FY26	Q3 FY25
Total Income	37.03	46.34	38.51	43.21
EBITDA	2.81	10.18	2.07	4.29
EBITDA Margin (%)	7.59%	21.97%	5.38%	9.92%
Net Profit	-0.62	5.93	-1.40	0.00
Net Profit Margin (%)	-1.68%	12.80%	-3.64%	0.01%
Diluted EPS (₹)	-0.10	0.88	-0.21	0.00

9M FY26 Consolidated – Other Key Highlights

- Segment-wise Revenue Breakdown:
 - Retail Lighting: ₹ 87.78 Cr
 - Home Lighting: ₹ 25.71 Cr
 - Infrastructure: ₹ 13.86 Cr
 - Railways: ₹ 0.52 Cr

Commenting on the performance, Mr. Amit Sheth, Managing Director of Focus Lighting & Fixtures said, "During Q3 and 9M FY26, the Company demonstrated operational resilience amid a challenging demand environment. While revenues for 9M FY26 remained stable at ₹123.47 Cr on a standalone basis, profitability was impacted due to project mix, competitive pricing pressures, and higher operating costs. Despite this, our core businesses across Retail and Home Lighting continued to contribute meaningfully, reflecting the strength of our diversified portfolio and long-standing customer relationships.

We made steady progress on the operational front by securing key infrastructure and commercial orders, including projects from Ahmedabad Municipal Corporation, Gandhinagar Municipal Corporation and PSP Projects, which reinforce our credentials in the institutional and infrastructure segments. Our

focus remains on improving execution efficiency, optimizing costs, and strengthening margins, while continuing to invest in technology-led and design-driven lighting solutions. Looking ahead, we remain confident that improving order inflows, disciplined working capital management, and our expanding presence in infrastructure and façade lighting will support a gradual recovery in profitability and sustainable long-term growth."

Q3 FY26 Result Highlights of Focus Lighting & Fixtures

Secured Infra Order	<ul style="list-style-type: none"> Client: Ahmedabad Municipal Corporation Order Value: ₹10.11 Cr (exclusive of GST) Scope of Work: Manufacture, supply, and delivery of lighting and fixtures Type of Order: Infra
	<ul style="list-style-type: none"> Client: Gandhinagar Municipal Corporation Order Value: ₹1.87 Cr (exclusive of GST) Scope of Work: Manufacture, supply, and delivery of lighting and fixtures Type of Order: Infra
Secured Commercial Order	<ul style="list-style-type: none"> Client: PSP Projects Limited Order Value: ₹3.30 (exclusive of GST) Scope of Work: Manufacture, supply, and delivery of lighting and fixtures Type of Order: Commercial
Options Granted under ESOP	<ul style="list-style-type: none"> Options Granted: 25,00,000 under FLFL ESOP Plan 2019. ESOP Shares exercised by Employee till date: 22,56,500 equity shares Exercise Price: ₹ 12.6 per option

About Focus Lighting & Fixtures Limited

Focus Lighting & Fixtures Limited (NSE – FOCUS) The company was established in 2005 and the company currently provides wide range of products in different vertical in field of lighting which includes Retail, Home, Railway and Outdoor – landscape. The Company is further expanding with patented technology in outdoor facade lighting. Its comprehension of lighting technology, the influence it can have on the viewer and the techno-aesthetic requirement of the market has enticed it to develop lighting solutions where the criteria are efficiency, colour rendition and trouble-free service life to achieve optimum lighting parameters such as luminous intensity, maintenance-friendliness and freedom from glare. The new range of luminaires have been designed and developed by the finest product designers from Germany, proficient in the field of lighting design; supported by a proficient team of Indian Professionals. The company is having its manufacturing unit at Sanad Gujarat.

For Consolidated FY25, the company reported Total Revenues of ₹ 186.19 Cr, EBITDA of ₹ 29.04 Cr and Net Profit of ₹ 15.19 Cr.

Disclaimer

Certain statements in this document that are not historical facts are forward looking statements. Such forward-looking statements are subject to certain risks and uncertainties like government actions, local, political or economic developments, technological risks, and many other factors that could cause actual results to differ materially from those contemplated by the relevant forward-looking statements. The Company will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.

For Further Information Please Contact Corporate Communication



Kirin Advisors Private Limited

Sunil Mudgal - Director

sunil@kirinadvisors.com

+91 98692 75849

www.kirinadvisors.com