

Date: April 02, 2025

To,
Listing Department,
National Stock Exchange of India Limited
Exchange Plaza, C-1 Block G
Bandra Kurla Complex, Bandra (E),
Mumbai- 400051.

Scrip Symbol: FOCUS
Series: EQ

Subject: Intimation of Press Release Pursuant to Bagging of Orders

Dear Sir/Madam,

With reference to the above-captioned subject, we are enclosing a copy of the Press Release titled "*Focus Lighting & Fixtures Secures Prestigious Contracts Worth ₹9 Cr*" dated April 2, 2025.

The above Press Release will also be available on the website of the Company at <https://www.focuslightingandfixtures.com/investors/schedule-of-analysts-or-institutional-investors-meet/>

You are requested to take the same on your records.

For FOCUS LIGHTING AND FIXTURES LIMITED

AMIT VINOD SHETH
MANAGING DIRECTOR
DIN: 01468052

Focus Lighting & Fixtures Secures Prestigious Contracts Worth ₹9 Cr

Mumbai 2nd April 2025 – Focus Lighting & Fixtures Limited. (NSE – FOCUS), engaged in manufacturing & innovative lighting solutions of LED lights and fixtures, Focus Lighting & Fixtures Limited has secured three major orders worth ₹9.11 Cr from esteemed clients. These contracts reinforce the Company's strong market position in the commercial lighting sector, with project timelines ranging from six months to two years.

Key Highlights of Recently Secured Contracts

Marwadi Educare Foundation

- Order Value: ₹1.27 Cr
- Nature: Commercial Order
- Scope: Manufacture, supply, and delivery of indoor and outdoor lighting fixtures.
- Execution Timeline: To be completed within six months.

Avid AV Technologies Private Limited

- Order Value: ₹5.71 Cr
- Nature: Commercial Order
- Scope: Manufacture, supply, and delivery of lighting and fixtures.
- Execution Timeline: To be completed within one year.

Lightalive Solutions Private Limited

- Order Value: ₹2.13 Cr
- Nature: Commercial Order
- Scope: Manufacture, supply, and delivery of lighting and fixtures.
- Execution Timeline: To be completed within two years.

The Company has commenced the financial year 2025-26 on a strong note by securing significant orders in the lighting industry, reflecting its market presence and operational strength. The Company continues to focus on expanding its market reach, optimizing production capabilities, and delivering innovative lighting solutions. With a strategic focus on technological advancements, enhanced production efficiencies, and market expansion, the company remains committed to driving sustainable growth.

Commenting on the this, Mr. Amit Sheth, Managing Director of Focus Lighting & Fixtures said, “We are pleased to begin the new financial year with these significant contract wins, further reinforcing our presence in the lighting solutions industry. Securing orders from esteemed clients across diverse segments highlights the trust and confidence they place in our expertise and product quality. These projects not only strengthen our order book but also align with our strategic vision of expanding our footprint in commercial lighting.

As we move forward, our focus remains on delivering innovative, energy-efficient solutions while maintaining operational excellence and timely execution. We are optimistic about the growth trajectory ahead and remain committed to long-term growth.”

About Focus Lighting & Fixtures Limited

Focus Lighting & Fixtures Limited (NSE - FOCUS) The company was established in 2005 and the company currently provides wide range of products in different vertical in field of lighting which includes Retail, Home, Railway and Outdoor - landscape. The Company is further expanding with patented technology in outdoor facade lighting. Its comprehension of lighting technology, the influence it can have on the viewer and the techno-aesthetic requirement of the market has enticed it to develop lighting solutions where the criteria are efficiency, colour rendition and trouble-free service life to achieve optimum lighting parameters such as luminous intensity, maintenance-friendliness and freedom from glare. The new range of luminaires have been designed and developed by the finest product designers from Germany, proficient in the field of lighting design; supported by a proficient team of Indian Professionals. The company is having its manufacturing unit at Sanad Gujarat.

For FY24, the Company had reported Total Revenues of ₹ 230 Cr, EBITDA of ₹ 53 Cr and Net Profit of ₹ 39 Cr.

Disclaimer

Certain statements in this document that are not historical facts are forward looking statements. Such forward-looking statements are subject to certain risks and uncertainties like government actions, local, political or economic developments, technological risks, and many other factors that could cause actual results to differ materially from those contemplated by the relevant forward-looking statements. The Company will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.

For Further Information Please Contact Corporate Communication Advisor



Kirin Advisors Private Limited

Sunil Mudgal - Director

sunil@kirinadvisors.com

+91 98692 75849

www.kirinadvisors.com