# FILATEX INDIA LIMITED

CIN L17119DN1990PLC000091

FIL/SE/2026-27/37
13th November, 2026

**National Stock Exchange of India Limited**
Listing Department
5th Floor, Exchange Plaza, C-1, Block-G,
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Mumbai-400 051
Security Symbol: **FILATEX**

**BSE Limited**
Listing Department
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Security Code: **526227**

**Sub: Investor Presentation – Q2 & H1FY27**

Dear Sirs/ Madam,

Pursuant to Regulation 30(2) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with Para A of Part A of Schedule III, please find enclosed herewith the Investor Presentation – Q2 & H1FY27 which we propose to share with Analysts & Investors.

This is for your information and records please.

Thanking you,

Yours faithfully,
For FILATEX INDIA LIMITED

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RAMAN KUMAR JHA
COMPANY SECRETARY

Encl.: a/a


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FILATEX

An Integrated Polyester Producer Pioneering
India's Next-Gen Circular Materials Ecosystem

# INVESTOR PRESENTATION

Q2 and H1FY27

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# COMPANY SNAPSHOT

# FILATEX INDIA – ESG Aligned Growth

## Business Summary

- Amongst the **Top 5 Polyester Filament Yarn** (PFY) producers in India
- Fully integrated melt-to-yarn value chain:

  **Polymerisation → Chips → Partially Oriented Yarn (POY) → Fully Drawn Yarn (FDY) → Draw Textured Yarn (DTY)**
- **DSIR-approved R&D Centre** with in-house chemical recycling development
- **AA- / A1+** long-term / short-term credit rating
- Presence across domestic and export yarn markets

## Operational Highlights

- **417,240 tons** per annum installed capacity (FY26)
- **>90% utilisation sustained across business cycles** (industry- leading efficiency)
- 2 state-of-the-art manufacturing units
  Dahej, Gujarat | Dadra & Nagar Haveli
- **2,500+** employees
  **30+ years** of operating experience
- **Serving diverse end-use segments:**
  Apparel | Womenswear & Innerwear | Athleisure & Outerwear | Home Textiles | Industrial | Healthcare & Med-tech

## Financial Highlights* *(Q2FY27)*

- Revenue – ₹ *1,304.19* Cr,
  **21% YoY growth**
- EBITDA – ₹ 91.03 Cr,
  **2% YoY growth**
- EBITDA Margin – 6.98%
  down by **129 bps**
- PAT – ₹ *53.48* Cr,
  **12% YoY growth**

*figures are on standalone basis

# FILATEX INDIA | TOMORROW – Vision 2028 (1/2)

## ₹ 690 Cr. Growth Transformation (FY26–27)

*Five capex projects unlocking high-ROI, ESG-aligned growth*



**1 .ECOSIS Ltd – Textile-to-Textile Circular Recycling (Greenfield Project)**
(*Capex - ₹ 300 Cr, EBITDA - ~₹75-80 crore pa. at steady state)*

- **India's first commercial circular polyester platform** converting end-of-life textiles into **virgin-grade polymer & yarn**
- **27,000 TPA** project with expected commissioning by end of December 2026.
- **MoUs signed with Decathlon India** and **American & Efird Global, LLC** on the use of high-quality recycled polyester.
- Will **transform Filatex** from pure virgin PFY producer to integrated circular producer

**2. PFY Expansion (Brownfield Project)**
*(Capex - ₹ 235 Cr, EBITDA - ~₹60 crore pa. at optimum capacity)*

- Adds ~55,000 tonnes per annum PFY, predominantly FDY/DTY/POY
- Shifts portfolio toward higher-value yarns
- Leverages existing infrastructure for faster ramp-ups

*A low-risk scaling lever with immediate commercial visibility*

*Partially commissioned and balance is expected commissioning by end of November 2026.*

**3. Renewable Energy Transition**
(Investment in renewable energy for captive consumption, *Capex - ₹ 30 Cr, annual savings - ₹18 ~ 20 crore* )

- Renewable power share **rising from ~26% to ~55%** of captive power consumption
- Sourcing from hybrid wind–solar project (Gujarat)
- Strengthens cost competitiveness and *accelerates ESG shift*

*Leveraging energy cost*

*Expected commissioning by end of January 2027.*

# FILATEX INDIA | TOMORROW – Vision 2028 (2/2)

**4. Steam Distribution (Utility Monetisation Platform)**
*(Capex: ₹ 85 Cr, EBITDA: ~₹ 60–65 Cr p.a. at steady state)*

- *Innovative energy utilization model whereby excess steam (approx. 50% of 30MW captive power plant) to be sold to external users in nearby industries.*

- *This dual-benefit model will provide affordable steam to nearby industries and lower power generation cost to company.*

*Expected commissioning by end of November 2026.*

**5. Automation: Auto-Doffing & Packing Lines (Next-Gen Manufacturing Upgrade)**
*(Capex: ₹ 40 Cr)*

Automated doffing and packing project with an **Italian technology partner shall**

- **Improve finished goods packing efficiency**
- **Reduce manual intervention, risk of shortage of labour and labour costs.**
- *Drives structural efficiency and future-proofs operations*

*Expected commissioning by end of November 2026.*



# What Sets Filatex Apart: Beyond Traditional PFY Players

## Circular Pioneer

First PFY player in India for **true fibre-to-fibre recycling**

Backed by **granted patent**, **DSIR R&D**, and a **proven pilot plant**

**₹ 300 Cr investment** (ECOSIS) enables **premium pricing**, ESG pull, and margin uplift

## ESG Built-In

Ecosis aligned with **EPR, traceability, and circularity standards**

Renewable energy share rising **~26% → ~55%**

ESG embedded in **capex, product mix, and customer funnel**



## Capital Efficient Growth

Capex funded via **internal accruals + structured debt**, keeping **leverage contained**

Higher conversion into **FDY/DTY through recycled polymers chips**

## Long-Run Growth Platform

Core business of PFY provides **steady income**, new businesses drive **innovation & upside**

Modular Plant design enables global scalability with Ecosis

Transition to an **innovation-led materials platform** with repeatable growth vectors

# Filatex's Alignment To Industry Tailwinds

- Global fibre production reached a record ~139 million tonnes in 2025, of which ~82.5 million tonnes (~59%) is polyester
- **~80%** of incremental growth over the last 16 years has come from synthetic fibres
- PLI for Textiles reopened in November 2026, with lower investment thresholds and tenure extended to FY33-34.
- **<1% of global fibre** currently comes from textile waste → massive untapped circular opportunity
- Brands are targeting increasing use of **recycled content** driven by upcoming **EU textile EPR schemes** (by 2028), Ecodesign requirements and rising climate and GHG awareness
- The **global textile recycling market is expected to reach ~USD 6.94 billion by 2033 India's recycling market** alone projected at **USD 3.5 billion** by 2030
- Industry pivot toward renewable power, waste heat capture and low-carbon manufacturing with ESG transitioning from "nice-to-have" to **mandatory procurement criteria**



- **417,240 TPA PFY existing capacity**, **>90% utilisation**
- PFY-led expansion (+55000 TPA. capacity) aligns directly to market demand lift
  - **Ecosis — ₹300 Cr | 27,000 TPA plant,** with 1 MT/day pilot establishing Filatex as **India's first mover** in chemical **textile-to-textile recycling**
  - Patent + **DSIR-recognised R&D** gives durable advantage as circularity scales
- Filatex is aligned with **PLI** and **NTTM** priorities, with the **PLI scheme driving incentives towards the MMF** segment over traditional cotton, while its Dahej and Dadra facilities benefit from PM MITRA and FTA-led market access, strengthening export readiness
- Filatex is increasing its renewable power share **(~26% → ~55%)** and commercialising surplus steam, lowering energy intensity and building a more cost-efficient, resilient operating model

*Source – Textile Exchange Report, Grand View Research, multiple industry reports*

# Navigating Near-Term Headwinds: Industry & Policy Response

## Near-Term Industry Context (March–October 2026)

- **Geopolitical tensions** in West Asia through much of 2026 kept crude oil-linked raw material prices (PTA and MEG) elevated and volatile, with crude peaking in September 2026, creating cost pressures across India's polyester value chain
- **MEG supply chains** continued to face availability constraints due to disruptions in the Middle East, with elevated freight and war-risk insurance costs. Industry diversified sourcing to alternate geographies to maintain supply continuity.
- **Downstream demand** started recovering during the quarter, with India's overall textile & apparel exports rising 17.5% YoY in September

## Policy & Structural Response

- **Domestic PTA Pipeline:** Domestic PTA capacity is expanding, with GAIL's 1.25 MTPA Mangalore plant now commissioned, IOCL's 1.2 MTPA Paradip plant nearing completion and RIL's 3 MTPA planned, progressively reducing import dependence and making recent supply disruptions transitional rather than structural.
- **Export Competitiveness:** The India–EU Free Trade Agreement and the reduction in US tariffs on Indian textile exports continue to provide a robust medium-to-long term export growth framework for the sector

## Filatex's Resilience Through the Cycle

Filatex managed higher raw material costs during the quarter through careful inventory planning and disciplined sourcing, while its expansion projects continued to progress. With crude prices easing after the quarter and demand recovering, the Company is well placed for the coming quarters.

*Source – Multiple news articles and industry reports*

# Global Trade Tailwinds: Reshaping India's Textile Export Landscape

## India–EU FTA & Sustainability Shift

- EU textile & apparel imports: **~USD 263.5 bn**
  India exports: **~USD 7.2 bn (MMF ~12%)**
- FTA to reduce/eliminate tariffs, improving competitiveness vs Bangladesh, Vietnam, Turkey
- Post-FTA, India's EU exports expected to grow **~20–25% CAGR**, supporting ~USD 100 bn exports by 2030
- EU mandatory separate collection of textile waste (from 2025), harmonised textile EPR schemes (by April 2028) and upcoming Ecodesign rules are driving demand for traceable, textile-to-textile recycled polyester and ESG-compliant suppliers.

## India–US Tariff Position

- US tariffs on Indian goods now stand at 10% (Section 301, effective 24 July 2026), at par with Bangladesh and below Vietnam and China (12.5%), keeping India competitive in its largest export market.
- India's textile & apparel exports grew 17.5% YoY in September 2026 (USD 3.08 bn); H1FY27 up 2.4% to USD 18.2 bn.
- India's textile and apparel exports to the US stood at ~USD 11 bn in FY25, accounting for ~28% of total exports, reinforcing the US as a key growth driver for the sector

## Strategic Advantage for Filatex:

- **Capacity Expansion:** Ongoing PFY capacity expansion to scale cost-competitive exports to the EU and US, supported by the India–EU FTA and US tariff reduction
- **ECOSIS Platform:** Textile-to-textile recycling facility (27,000 TPA) aligned with EU norms, enabling premium recycled PFY with ~30–35% EBITDA margins

*Source – PIB, Economic Times, Reuters, Grand View Research, Textile Exchange, Industry estimates / AEPC / Business Standard*

# Certificates

International Organization for Standardization
ISO
9000
Quality Management

International Organization for Standardization
ISO
14001

OEKO TEX®

ISO
45001

International Organization for Standardization
ISO
9001



# Q2 & H1FY27

## UPDATES

## From the Chairman's desk

*"Q2FY27 was a quarter of steady execution for Filatex. We reported revenue of ₹ 1,304.19 crore, EBITDA of ₹ 91.03 crore and PAT of ₹ 53.48 crore, taking H1FY27 revenue to ₹ 2,449.49 crore and PAT to ₹ 102.62 crore. Our integrated operations and disciplined cost management helped us protect profitability in a volatile raw material environment.*

*During the quarter, raw material prices remained elevated amid continued geopolitical tensions in West Asia, while downstream demand started recovering as the cautious, need-based buying seen earlier in the year gradually eased. We continued to align production closely with demand, supported by calibrated inventory levels and disciplined sourcing, which positions us well to benefit from the improving demand environment.*

*Our recycling, capacity expansion and renewable energy projects are progressing well, with the recycling and PFY expansion projects expected to be commissioned in Q3FY27, and trials of our recycled yarn with global brands are ongoing. With our scale, integrated manufacturing capabilities and early leadership in textile-to-textile recycling, we believe Filatex is well positioned for sustainable long-term growth."*

**Madhu Sudhan Bhageria**
Chairman & Managing Director



# MoUs Signed with American & Efird Global, LLC and Decathlon India

Ecosis (Filatex Subsidiary) has signed an MoU with American & Efird Global, LLC ("A&E Threads") & Decathlon India to collaborate on trials of high-quality textile-to-textile recycled polyester

**Scope**

- **Ecosis** to supply textile-to-textile chemically recycled yarn to A&E for testing in multiple end-use applications
- Focus on conducting trials of high-quality recycled polyester in thread manufacturing
- Demonstration of circular economy potential in apparel and industrial thread sectors

**Strategic Relevance**

- Early commercial validation of **Ecosis™ - textile-to-textile chemically recycled yarn** for premium industrial applications
- Access to one of the world's largest industrial thread manufacturers with global distribution
- Establishes demand for high-quality recycled polyester at commercial scale

These partnerships signal accelerating commercial traction and validation of Filatex's Ecosis™ platform across diverse end-use applications; from sports apparel to industrial thread manufacturing



# Q2 & H1FY27 Profit and Loss Statement
(Standalone)

Summary Of Profit & Loss Statement

(Rs. in Crores)

| KEY PERFORMANCE METRICS | Q2FY27 | Q1FY27 | QoQ | Q2FY26 | YoY | H1FY27 | H1FY26 |
|---|---|---|---|---|---|---|---|
| Revenue from operations | 1,304.19 | 1,145.30 | 13.87% | 1,075.93 | 21.22% | 2,449.49 | 2,125.33 |
| Other Income | 8.43 | 10.01 | -15.78% | 5.47 | 54.11% | 18.44 | 16.27 |
| **Total Income** | **1,312.62** | 1,155.31 | **13.62%** | 1,081.40 | **21.38%** | **2,467.93** | 2,141.60 |
| EBITDA | 91.03 | 77.92 | 16.82% | 88.93 | 2.36% | 168.95 | 166.69 |
| EBITDA Margin (%) | 6.98 | 6.80 | 18 bps | 8.27 | (129 bps) | 6.90 | 7.84 |
| PBT | 71.66 | 65.87 | 8.79% | 63.79 | 12.34% | 137.53 | 118.69 |
| **Profit after tax** | **53.48** | 49.14 | **8.83%** | 47.58 | **12.40%** | **102.62** | 88.32 |

Click here for results

# Operational Metrics (Q2FY27)

Production

## 94,763 MT

Q2FY27

## 84,076 MT

Q1FY27

## 99,974 MT

Q2FY26

Sales

## 92,998 MT

Q2FY27

## 89,972 MT

Q1FY27

## 1,01,391 MT

Q2FY26

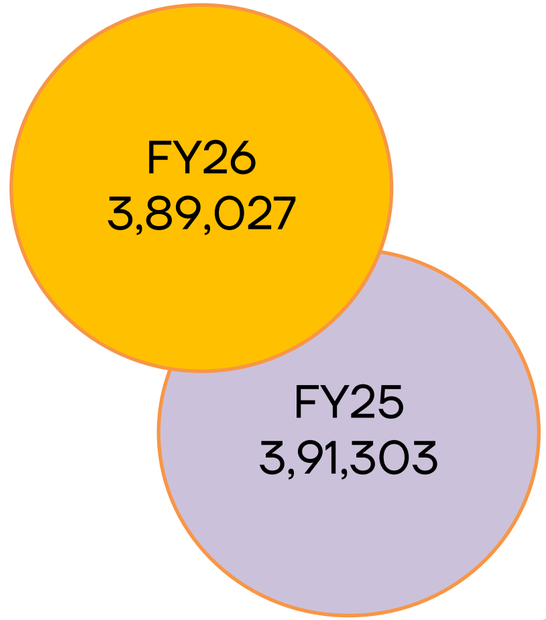


# FY26 Profit and Loss Statement
(Standalone)

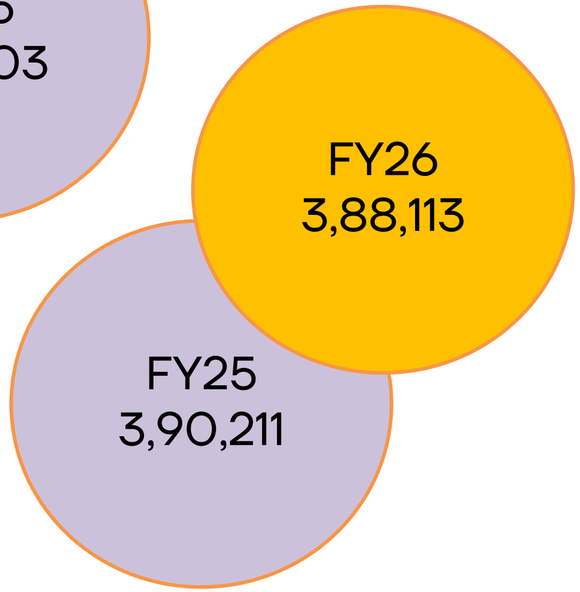
Summary Of Profit & Loss Statement (Rs. in Crores)

| KEY PERFORMANCE METRICS | FY26 | FY25 | Y-o-Y |
|---|---|---|---|
| Revenue from operations | 4,160.52 | 4,252.15 | -2.15% |
| Other Income | 29.47 | 20.91 | |
| **Total Income** | 4,189.99 | **4,273.06** | -1.94% |
| EBITDA | 346.52 | 257.70 | 34.47% |
| EBITDA Margin (%) | 8.33 | 6.06 | |
| PBT | 246.31 | 180.21 | 36.68% |
| **Profit after tax** | 183.90 | **134.57** | 36.66% |

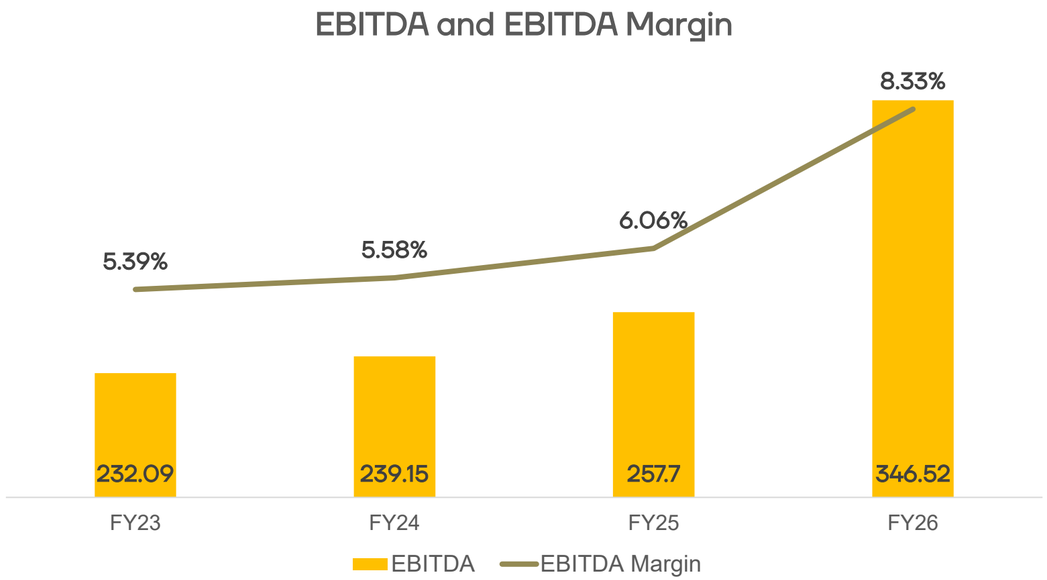
Production (MT)

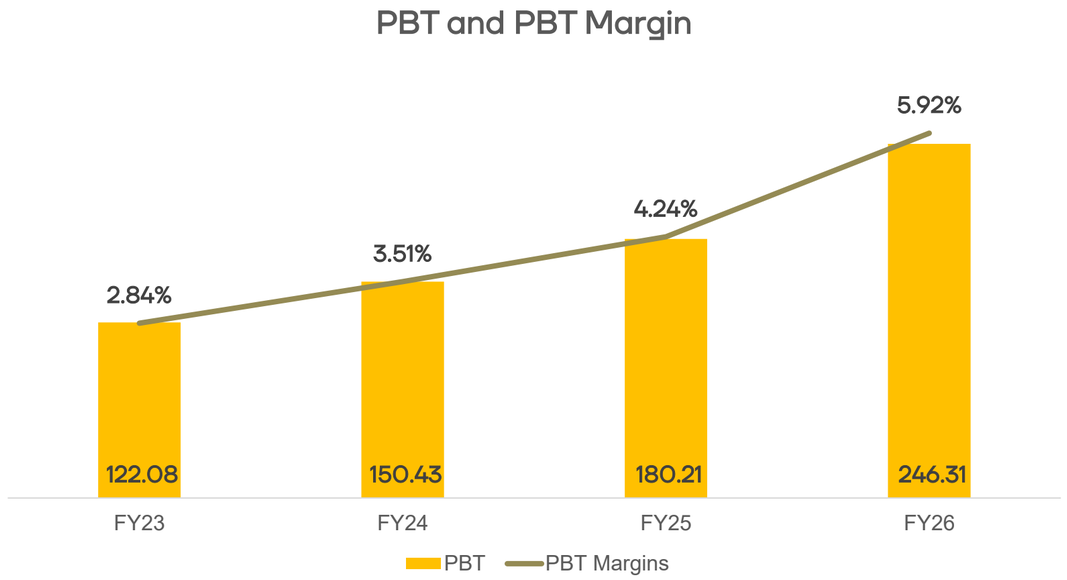


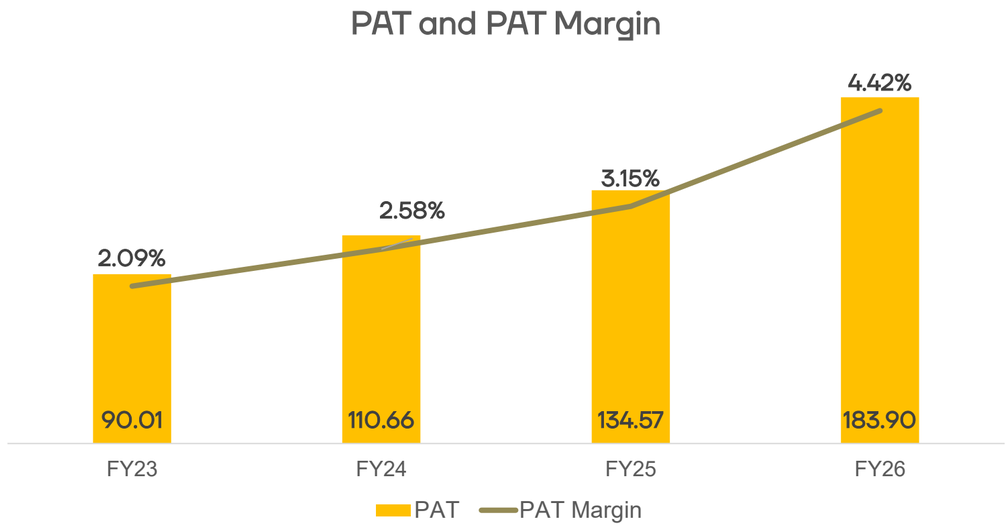

Sales (MT)



# Historical Financial Metrics

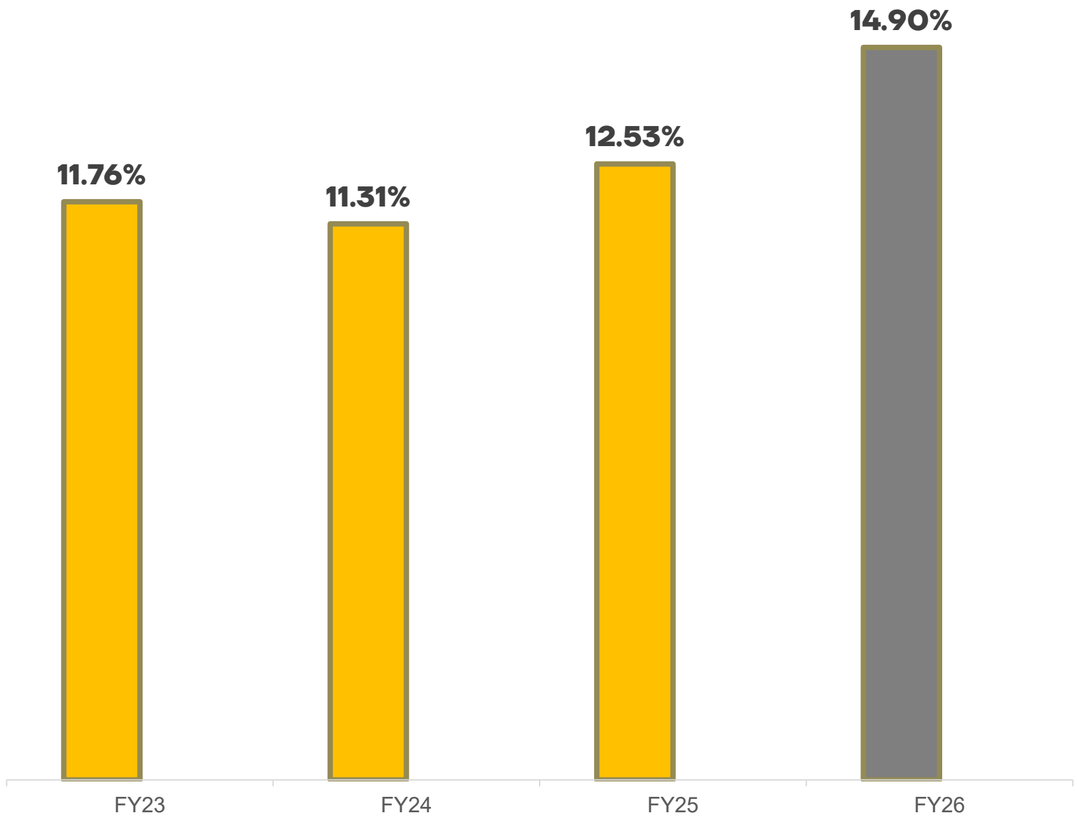


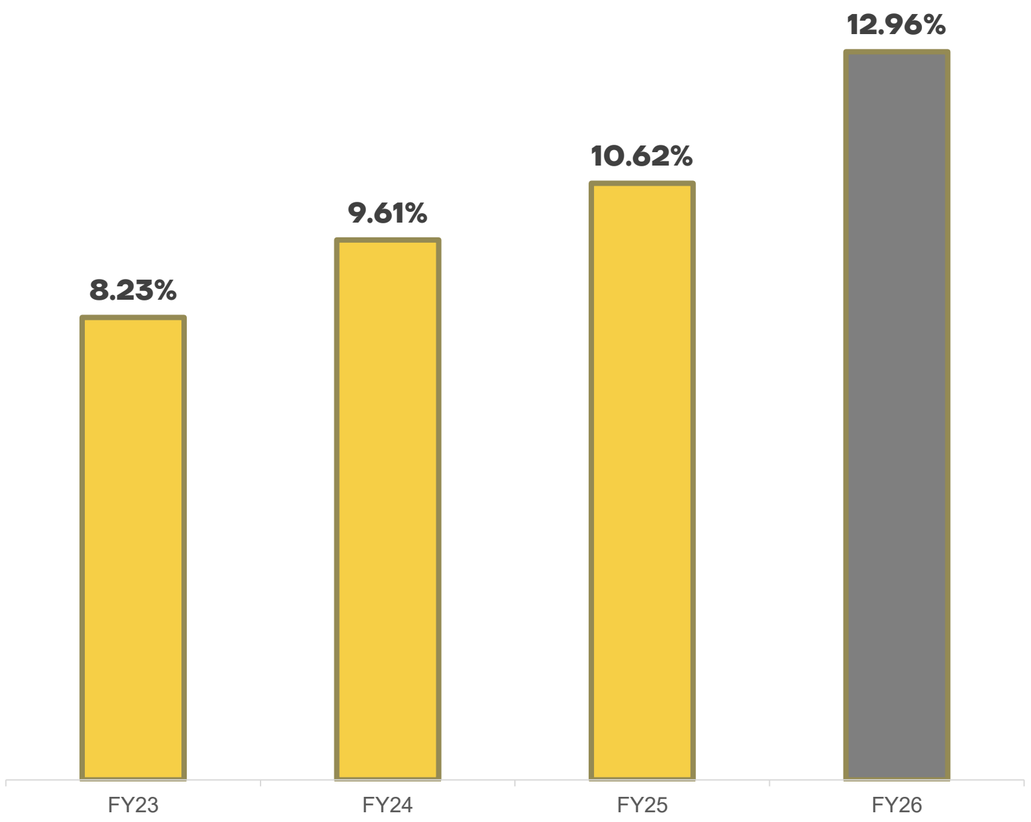



# Historical Financial Metrics

Return on Capital Employed (ROCE)

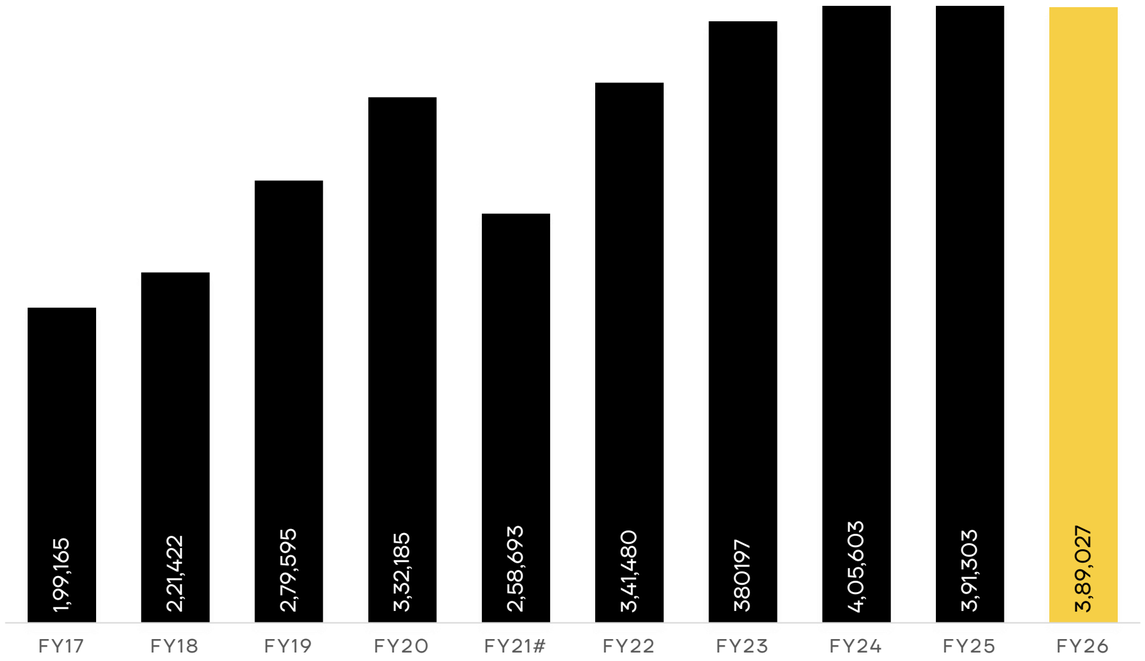



Return on Equity (ROE)

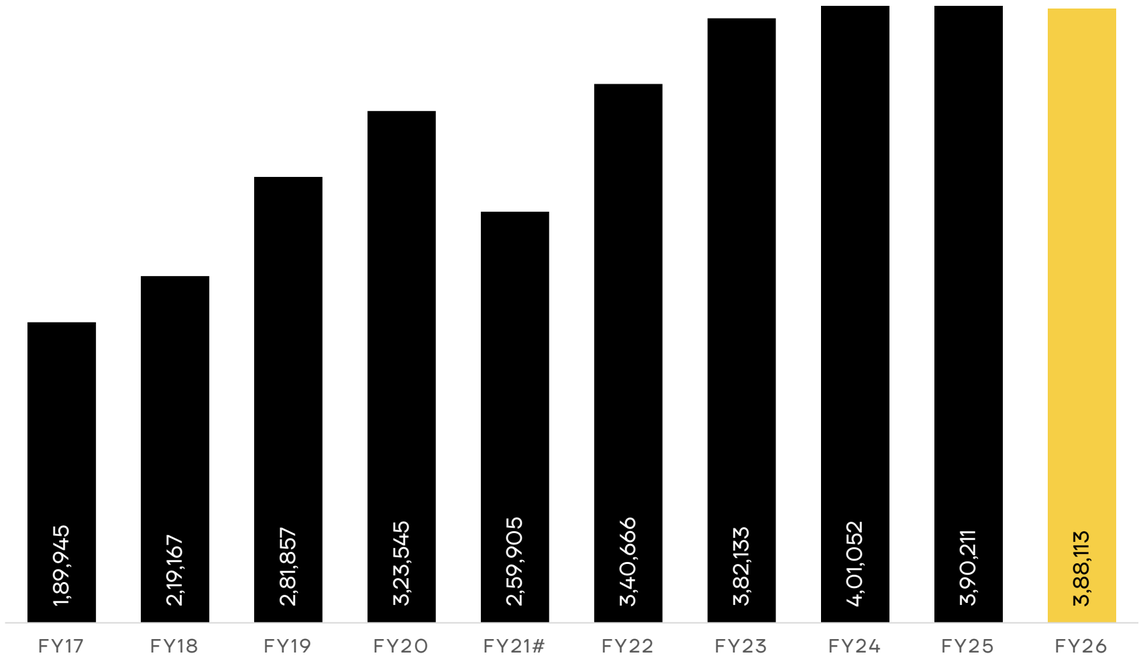


# Operational Growth

Production (MT)




Sales (MT)




*# Due to national lockdown and COVID-19 restrictions, the plants were shut for almost 8 weeks and upon resumption, were permitted to operate at an initial capacity of 30%. With a gradual increase in production, the company has finally achieved yarn capacity utilization exceeding 90% in September 2020.*

** Includes Job Work of  and 10,487MT (in FY17)*



# GROWTH DRIVERS

# Multiple Structural Drivers Accelerating MMF Industry Growth

1

## India-Specific Demand Shift Toward MMF

- MMF and blends now account for **52.2%** of Indian household textile consumption, overtaking cotton (41.2%)
- Rapid growth in **athleisure, activewear, fast fashion, and technical textiles** is accelerating MMF adoption
- **Polyester is emerging as the preferred fibre in India** due to affordability, durability, easy care, and year-round usability

2

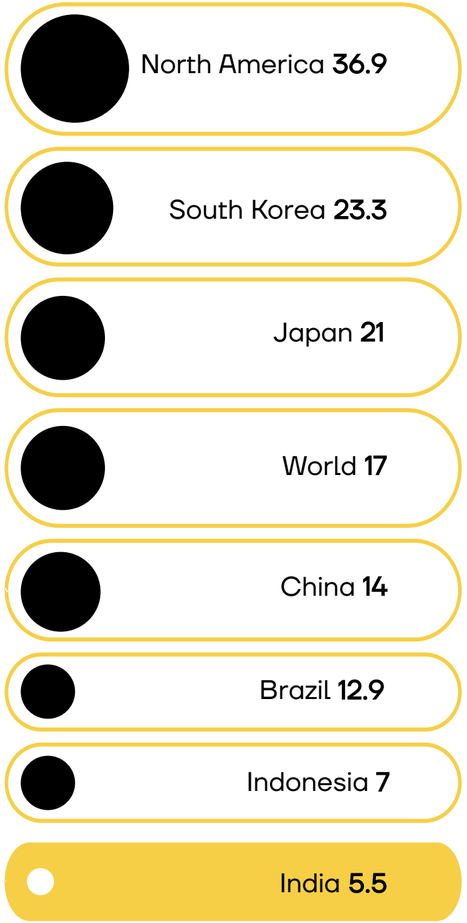
## Policy, Trade & Infrastructure Support

- **PM MITRA Parks** with an outlay of **₹4,445 crore** (FY22–FY28) to build integrated textile parks across 7 states; land acquisition completed with investment **MoUs of over ₹27,000 crore**
- Policy **focus on PLI on Man made fiber (MMF), NTTM, and sustainable textile** manufacturing
- Trade agreements provide export upside and global competitiveness to Indian Textiles
- India–EU FTA: Removal **of ~10-12% duty on MMF garments** once in force

3

## Domestic Consumption Headroom

- India's per-capita fibre consumption: **~5.5 kg**
- Global average: **~17 kg**
- Developed markets: **20–37 kg**
- Indicates a **long runway for MMF demand growth** as income levels and lifestyle preferences evolve




*Source – Ministry of Textiles, National Household Survey on Textiles 2024, PIB, Textile Exchange Materials Market Report 2026, The Fiber Year, IEMI*

# Textile-to-Textile Recycling: Need Of The Hour

The Polyester Sustainability Problem - and the Circularity Gap

**~92 Mt** of textiles discarded every year worldwide

**~59%** of global fibre is polyester, which is non-biodegradable

**<1%** of global fibre currently comes from textile waste

### Linear "Bottle-to-Textile" Recycling Is Not Enough

- Today's recycling is mostly PET bottles → textiles
- Garments still end up as waste → doesn't close the loop
- Brands & regulators now call this system "downcycling", not circularity

### Brands Are Shifting to TRUE Circularity

- Global Fashion leaders target 25–50% textile-to-textile recycled polyester by 2030
- Global sports brands are signing multi-year T2T resin offtakes before plants are commissioned

### Massive Supply Gap

- No meaningful commercial-scale depolymerisation capacity globally
- Demand for virgin-grade circular polyester now exceeds supply

**Regulation is making circularity mandatory**

- EU: separate textile waste collection mandatory since Jan 2025; ban on destroying unsold apparel for large firms since Jul 2026; textile EPR, where producers pay for recycling, by 2028.
- India is planning MMF and textile recycling frameworks.



# Why Chemical Recycling Is The Route To True T2T

Mechanical recycling downcycles; chemical recycling closes the loop

| Criteria | Mechanical recycling | Chemical recycling – the ECOSIS route |
|---|---|---|
| **Feedstock** | Clear scrap PET bottles | Coloured, dyed and blended polyester textile waste |
| **Output quality** | Quality parameters can deteriorate over repeated cycles | Broken down to monomers, then re-polymerised into virgin-quality polyester |
| **Recycling loops** | Degradation limits the number of loops | Fully reconstituted to virgin quality in every cycle |
| **Textile waste** | Not viable – dyes, pigments, finishes and mixed fibres contaminate the output | Converts hard-to-recycle textile waste into base monomers for new fibre |
| **Circularity** | PET bottle-to-textile recycling is not a closed loop – the garment still ends up as waste | Textile-to-textile (T2T) recycling is a closed loop – old textiles become new textiles |

# From Waste to Wealth: India's USD 3.5 Billion Textile Recycling Market

## The Scale of Opportunity

- India generates **7,073 KTPA of textile waste**: 58% post-consumer, 42% pre-consumer
- **Pre-consumer waste: 2,615 KTPA** (excl. spinning waste): 95% currently recycled, but mostly via mechanical downcycling (blankets, rags), not T2T
- **Post-consumer waste: 4,100 KTPA:** only ~55% currently recovered
- Projected market value of India's textile recycling sector: **USD 3.5 billion by 2030**, with potential to create **1 lakh new green jobs** in 5 years
- Chemical recycling identified as offering the greatest potential for achieving true textile-to-textile circularity, delivering near virgin-quality fibers



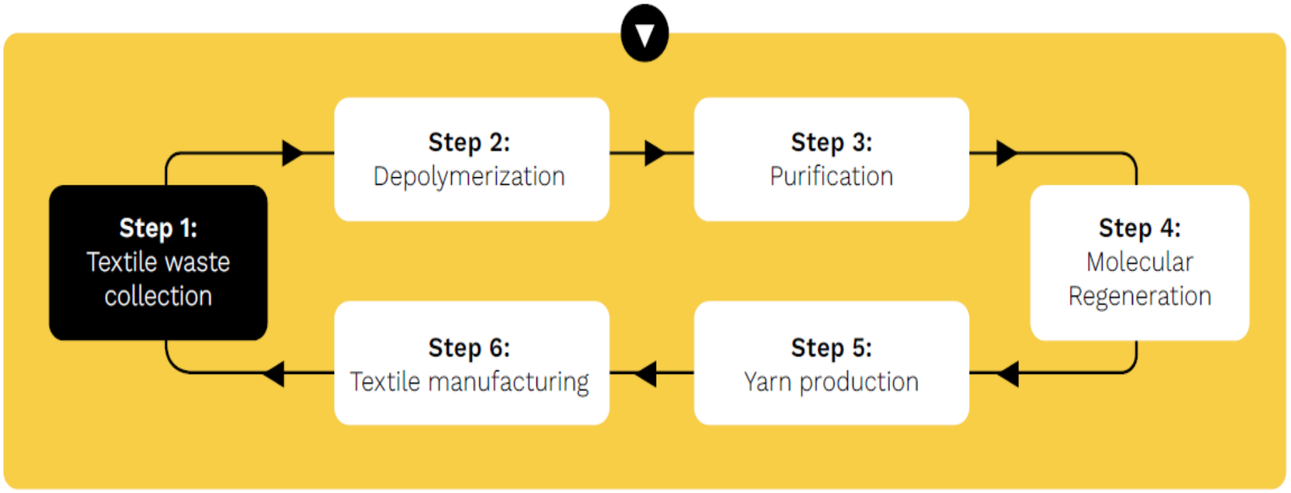
## Filatex's Competitive Position

- **ECOSIS**: India's first commercial circular textile-to-textile recycling platform - **27,000 TPA,** commissioning from end of December 2026
- Early validation through **MoU with Decathlon India and American & Efird Global, LLC** for trials of high-quality textile to textile recycled polyester.
- Three feedstock streams secured: post-industrial (secured), pre-consumer (in progress), post-consumer via aggregators
- Globally, **one of the first commercial-scale circular textile-to-textile recycling player**; most global peers still at R&D/pilot stage

# ECOSIS: Filatex's Innovation To Close The Circularity Gap

**Ecosis Technology**

The First Circular Textile Recycling Solution




Ecosis Circular Recycling Process

Ecosis revolutionises textile recycling by introducing the first circular textile-to-textile recycling, enabling end-of-life polyester textiles to be recycled back into new textiles and closing the loop to create a true circular economy

Using chemical depolymerisation and purification, ECOSIS converts textile waste into brand-grade feedstock, reducing waste, conserving resources, and lowering environmental impact, independent of bottle recycling



# COMPANY OVERVIEW

# Our Products

**POLYESTER CHIPS**

Industrial intermediate product used to manufacture Polyester yarns

**FULLY DRAWN YARNS /FDY**

Fully drawn polyester filament yarn is directly used for producing all kinds of fabrics specially for children and ladies

**POLYPROPYLENE MULTIFILAMENT CRIMP YARNS**

In different shades and deniers, PP yarns are being used for Socks, Under Garments and Sports Wear

**POLYESTER PARTIALLY ORIENTED YARNS /POY**

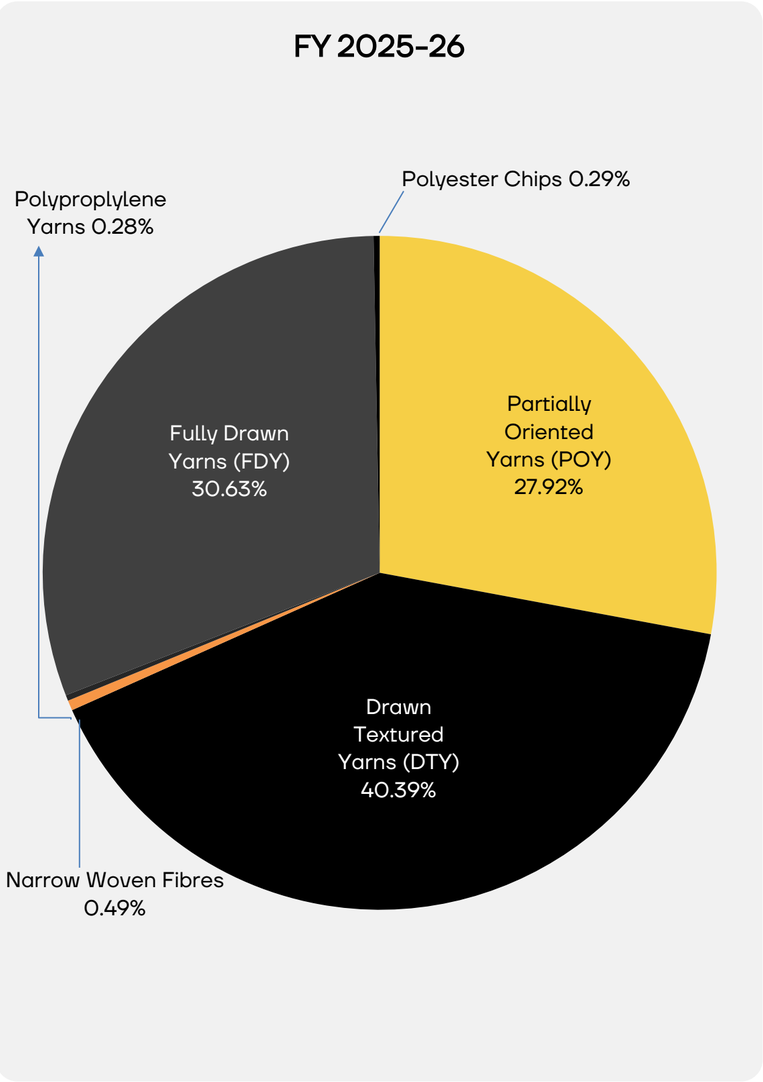
Intermediate product which post texturizing is used for knitting & weaving different kinds of fabrics

**DRAWN TEXTURED YARNS/ DTY**

Produced by drawing & heating POY through a texturing process. It is used for manufacturing fabrics for multiple applications

**NARROW WOVEN FABRICS**

Used in manufacture of Carpets, Rugs, Tapes, Ribbons and Zippers



# Catering to Diverse End-Users




**APPAREL**
Polyester's widespread use in clothing and apparel can be attributed to its unique combination of characteristics that make it suitable for various applications

**WOMEN WEAR & INNER WEAR**
Polyester is widely used in women's wear such as dresses, blouses, skirts, and jackets

**HOME TEXTILES & FURNISHINGS**
The use of polyester in home textiles is vast and varied, catering to functional needs while offering aesthetic versatility

**ATHLEISURE & OUTERWEAR**
In the realm of sportswear and activewear, polyester's moisture-wicking ability is highly valued

**INDUSTRIAL**
Polyester's utilization in the industrial sector is multifaceted, stemming from its unique properties such as strength, chemical resistance, and adaptability

**HEALTHCARE & MEDTECH**
Polyester filament yarn (PFY) plays a vital role in the healthcare sector, meeting diverse needs due to its high tensile strength, flexibility, and biocompatibility

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FILATEX

An Integrated Polyester Producer Pioneering
India's Next-Gen Circular Materials Ecosystem

# Thank you