

SE/2024/1039

Date: July 30, 2024

To,
National Stock Exchange of India Ltd,
Exchange Plaza,
Bandra Kurla Complex,
Bandra (East), Mumbai– 400051
Maharashtra, India.

Scrip: FIDEL

SUB: Outcome of Board Meeting held on 30 July, 2024

This is to inform you that the Board of Directors at its meeting held today, i.e. on July 30, 2024 have approved the following

1. Unaudited Standalone Financial Results for the quarter ended June 30, 2024.
2. 'Nil Report' for statement of deviation or variation for the funds raised by Initial Public Offer, as approved by the audit committee.

The results along with the copy of limited review report duly signed by the Auditors of the Company are enclosed herewith. A copy of the 'Key Takeaways' and 'Nil Report' for statement of deviation or variation for the funds will be filed with the Stock Exchange separately.

The aforementioned documents shall also be available on the Company's website at www.fidelfsoftech.com.

The Board meeting commenced at 10.50 am and ended at 11.50 am.

Request you to take this on your record.

Thanking you.

Yours faithfully,

For Fidel Softech Limited

Sneha Ratnaparkhi
Company Secretary
(A42657)

INDEPENDENT AUDITOR'S REVIEW REPORT ON THE QUARTERLY UNAUDITED FINANCIAL RESULTS

To the Board of Directors of
Fidel Softech Limited

1. We have reviewed the accompanying Statement of Un-audited Financial Results of **Fidel Softech Limited** (the "Company") for the quarter ended June 30, 2024, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations").
2. This Statement which is the responsibility of the Company's Management and has been approved by the Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Accounting Standard 25 "Interim Financial Reporting" prescribed under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to issue a report on the Statement based on our review.
3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review of interim financial information consists of making enquiries, primarily of persons responsible for financials and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.



KIRTANE & PANDIT^{LLP}

Chartered Accountants

Pune | Mumbai | Nashik | Bengaluru | Hyderabad | New Delhi | Chennai

4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement of Un-audited Financial Results, prepared in accordance with applicable accounting standards and other recognized accounting practices and policies, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 including the manner in which it is to be disclosed, or that it contains any material misstatement.

For Kirtane & Pandit LLP

Chartered Accountants

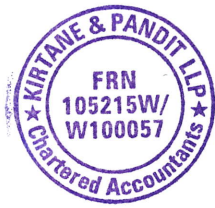
Firm Registration No.105215W/W100057

Anand Jog

Partner

Membership No.: 108177

UDIN: 24108177BKAKLS4717



Pune, July 30, 2024

FIDEL SOFTECH LIMITED
(Formerly known as Fidel Softech Private Limited)
CIN - L72200PN2004PLC020061
Unit No. 202, 2nd Floor, Marisoft 3, West Wing, Pune, Maharashtra 411014
Website - www.fidelsotech.com; Email : cs@fidelsotech.com

Statement of Unaudited financial Results for the quarter ended June 30,2024 Pursuant to regulation 33 of SEBI (LODR) Regulation,2015

Currency - Indian Rupees, Amount in Lakhs except EPS

Particulars	Quarter ended	Quarter ended	Quarter ended	Year ended
	30th June 2024	31st March 2024	30th June 2023	31st March 2024
	Unaudited	Audited	Unaudited	Audited
I Revenue from operations	1,246.47	1,118.16	922.22	4,009.12
II Other income	20.52	16.48	14.75	93.89
III Total Income (I+II)	1,266.99	1,134.64	936.96	4,103.01
Expenses				
Cost of Services	365.60	332.96	224.44	1,179.48
Employee benefits expense	508.32	485.41	376.36	1,699.74
Finance costs	-	-	-	-
Depreciation and amortization expense	2.48	5.86	4.65	21.77
Other expenses	110.17	117.57	118.66	399.89
IV Total expenses	986.57	941.80	724.12	3,300.88
V Profit before exceptional items and tax (III-IV)	280.42	192.84	212.85	802.13
VI Exceptional items:	-	-	-	-
VII Profit before tax (V-VI)	280.42	192.84	212.85	802.13
VIII Tax expense				
Current tax	71.81	46.76	59.62	199.54
Previous Year	-	(5.75)	-	(4.67)
Deferred tax	(2.38)	2.41	(2.98)	1.32
IX Profit after tax (VII-VIII)	211.00	149.42	156.21	605.94
X Paid up Equity Share Capital (Face value of Rs. 10 each)	1,375.06	1,375.06	1,375.06	1,375.06
XI Reserves & Surplus				2,374.75
XII Earnings per equity share				
(1) Basic	1.53	1.09	1.14	4.41
(2) Diluted	1.53	1.09	1.14	4.41

1 The above financial results have been reviewed and recommended by the Audit Committee and approved by the Board of Directors at their meeting held on 30th July 2024. The limited review of the financial results for the quarter ended 30th June 2024 has been carried out by statutory auditors.

2 The financial statements of the Company have been prepared in accordance with the Generally Accepted Accounting Principles in India (Indian GAAP) to comply with the Accounting Standards specified under Section 133 of the Companies Act, 2013, and the relevant provisions of the Companies Act, 2013.

3 Company is operating only in one segment, namely Language Technology Services and Consultancy Services
As part of secondary reporting, revenue is attributed to geographical areas based on the location of the customers as per the details below:

Particulars	Quarter ended	Quarter ended	Quarter ended	Year ended
	30th June 2024	31st March 2024	30th June 2023	31st March 2024
Domestic Revenue	32.83	43.82	29.64	162.87
Export Revenue	1,213.64	1,074.34	892.58	3,846.24
Total	1,246.47	1,118.16	922.22	4,009.12

Segment Assets is attributed to geographical areas based on the location of the assets as per the details below:

Segment Assets	Quarter ended	Quarter ended	Quarter ended	Year ended
	30th June 2024	31st March 2024	30th June 2023	31st March 2024
Segment Assets - In India	234.34	255.04	214.20	255.04
Segment Assets - Outside India	1,157.48	1,003.93	766.56	1,003.93
Sub-total	1,391.82	1,258.97	980.76	1,258.97
Unallocable Assets	3,328.24	3,143.23	2,955.95	3,143.23
Total	4,720.06	4,402.20	3,936.71	4,402.20

4 The financial figures of quarter ended 31st March 2024 are balancing figures between audited financial figures in respect of financial year ended 31st March 2024 and published year to date figures upto 31st December 2023, which were subject to Limited Review.

5 The previous year's figures have been regrouped/ reclassified, wherever necessary to conform to the current year presentation.

For and on behalf of the Board of Directors of
Fidel Softech Limited
CIN: L72200PN2004PLC020061

Prachi Kulkarni
Managing Director
DIN: 03618459
Date: 30th July 2024
Place: Pune



July 30, 2024

From the desk of our Managing Director

- Q1 FY24 revenue grew by 35% YoY and 12% by QoQ.
- PBIT improved by 34% Y-o-Y and 45% vs Q-o-Q
- Growth in revenue driven through higher exports of IT services, newer clients added to the customer portfolio, addition of Hyderabad office revenues and sharper focus on account management is resulting in higher business.

Financial Highlight for Q1 FY24-25

(₹ in Cr.)

Particulars	Q1 2024-25	Q4 2023-24	Q1 2023-24
Revenue	12.46	11.18	9.22
Profit Before Tax	2.80	1.93	2.13
EPS	1.53	1.09	1.14

Some of the key wins and strategic insights for the quarter include:

- This quarter Fidel engaged in an end to end implementation of Infor Syteline project in Japan geography for a US manufacturing client. This enables Fidel to take up similar projects for global clients planning for implementation in Asia.
- The Hyderabad office operations have initiated in full swing and showing continuous progress.
- Fidel has also initiated technical partnerships with E2E (API GPU Cloud & data center provider) & Cisco for further supporting its managed services & infrastructure support practice.
- This quarter we added 12 new customers with 3 strategic clients to our portfolio. Further Fidel has also expanded to handle rare languages such as Fula and Siswati. Handling rare languages gives us an edge with closer connect with the clients and better pricing. We are also seeing work for e-learning localization.
- This quarter we successfully completed ISO 17100 & ISO 18587 surveillance audits.

54 New hires (including employees, consultants and interns) and one strategic hiring in Q1 (24-25)

Way Forward –

- This is our straight 9th quarter where we continue to better than our previous quarter. We have been adding to our cash reserves the free cash flow generated during the period.
- The outlook is fairly positive. We plan to pursue an avg 8-10% growth per quarter. Our focus on account management will help us get better insight and visibility in some of our strategic accounts that we have marked for future growth.
- We are seeing some traction & increase in queries for Infor Syteline practice. We continue to see scope for language engineering & AI related services. While business from Japan is stable, we continue to focus on India / US-Europe geographies to tap new business.
- Fidel is also exploring opportunities to support GCCs in India to setup Japanese GCCs through its business consulting as well as bilingual staffing & execution competencies.

Fidel Softech Limited

(Formerly known as Fidel Softech Pvt. Ltd.) CIN - U72200PN2004PLC020061
 Unit No. 202, 2nd Floor, West Wing, Marisoft IT Park 3,
 Kalyani Nagar, Vadgaon Sheri, Pune - 411014. MH. India.



- We plan to set up USA office in coming quarters
- Fidel will keenly look for new acquisition opportunities while mining existing clients for new opportunities and more business
- We also continue to focus on building & training our next level of leadership team comprising of 25+ members who are the cohesive force behind the consistent & sustainable growth.
- More focus on further optimization of current process and building new competencies that are in line with current market requirements.
- We are cautiously positive about the overall economic outlook and continue to focus on building and expanding our core competencies as well as increase opportunities to expand into new geographies through new partnerships.

Thank You.

Disclaimer

This note may contain "forward-looking statements" – these are statements related to future. In this context forward-looking statements often address our expected future business and financial performance and may contain words such as "expects, anticipates, intends, plans, believes, seeks, should or Will." For us uncertainties may arise from fluctuations in forex, increase in recruitment costs, attrition in key positions and other factors affecting the demand including those of a political, economic, business, competitive or regulatory nature. Actual future results may differ substantially or materially than those expressed in our note.

Statement of Deviation / Variation in utilisation of funds raised

Name of listed entity	Fidel Softech Limited
Mode of Fund Raising	Public Issues / Rights Issues / Preferential Issues / QIP / Others
Date of Raising Funds	June 8, 2022
Amount Raised	Rs. 1,349.76 Lakhs.
Report filed for Quarter ended	June 30, 2024
Monitoring Agency applicable / not applicable	Not Applicable
Monitoring Agency Name, if applicable	-
Is there a Deviation / Variation in use of funds raised	Yes/ No
If yes, whether the same is pursuant to change in terms of a contract or objects, which was approved by the shareholders	-
If Yes, Date of shareholder Approval	-
Explanation for the Deviation / Variation	-
Comments of the Audit Committee after review	Nil Report Approved
Comments of the auditors, if any	-
Objects for which funds have been raised and where there has been a deviation, in the following table	The object of the Initial Public Offer was 1. Funding working capital requirements; and 2. General corporate purposes.

Original Object	Modified Object, if any	Original Allocation	Modified allocation, if any	Funds Utilised	Amount of Deviation/Variation for the quarter according to applicable object	Remarks if any
1. Funding working capital requirements; and 2. General corporate purposes	NA	INR 1213.27 Lakhs	NA	INR 465.04 Lakhs INR 187 Lakhs	NA	None

Deviation or variation could mean:

- (a) Deviation in the objects or purposes for which the funds have been raised or
- (b) Deviation in the amount of funds actually utilized as against what was originally disclosed or
- (c) Change in terms of a contract referred to in the fund-raising document i.e. prospectus, letter of offer, etc.

For Fidel Softech Limited

Prachi Kulkarni
Managing Director
DIN: 03618459

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