

SE/2023/0802

Date: August 1, 2023

To,
National Stock Exchange of India Ltd,
Exchange Plaza,
Bandra Kurla Complex,
Bandra (East), Mumbai- 400051
Maharashtra, India.

Scrip: FIDEL

SUB: Key takeaways for Unaudited Financial Results - Quarter 1 (2023-24)

Dear Sir/Madam,

This is to inform you that the Board of Directors at its meeting held today, i.e. on August 1, 2023 have approved the following

1. Unaudited Standalone Financial Results for the quarter ended June 30, 2023.
2. 'Nil Report' for statement of deviation or variation for the funds raised by Initial Public Offer, as approved by the audit committee.

A copy of the 'Key Takeaways' and 'Nil Report' for statement of deviation or variation for the funds is attached herewith.

The aforementioned documents shall also be available on the Company's website at www.fidelfsofttech.com.

Request you to take this on your record.

Thanking you.

Yours faithfully,

For Fidel Softech Limited

NEHA AMOD
JOSHI

Digitally signed by NEHA AMOD
JOSHI
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c=IN, o=PERSONAL
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document
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Date: 2023-08-01 13:17+05:30

Neha Joshi
Company Secretary

1st August 2023

From the desk of our Managing Director

- Q1 FY24 revenue grew by 35% YoY and a slight drop by 0.8% QoQ.
- PBIT improved by 13% Y-o-Y and 2% vs Q-o-Q
- Growth in revenue driven through higher exports of IT services, newer clients added to the customer portfolio, re-jigged localization team with a focus on account management is resulting in higher business.

Financial Highlight for Q1 FY24

(₹ in Cr.)

Particulars	Q1 2023-24	Q4 2022-23	Q1 2022-23
Revenue	9.37	9.72	6.96
Profit Before Tax	2.13	2.04	0.72
EPS	1.14	1.19	0.49

Some of the key wins and strategic insights for the quarter include:

- a. New competency created: Delivered end-to-end E-Learning domain projects using newer software like Articulate, Story-line 360.
- b. Infor Syteline project delivered with end to end implementation for a Japanese client
- c. Fidel participated in various events such as LocWorld49 held in Sweden. SAP Language Forum in Germany.

Strategic hiring of key roles and Corporate teams re-jig underway to accelerate revenue growth.

Way Forward –

- At the outset, with our clients we continue to see extension and continuity of current work.
- We hope to grow 20-25% YoY.
- We continue to increase focus on the language engineering side work, we also hired recently a senior profile for pre-sales & delivery.
- With the increased focus on AI-ML, we are seeing an increase in multi-lingual data collection, data fine-tuning kind of work and hence the idea to strengthen the team.
- Our Infor Syteline project delivery was successful and we continue to work on enterprise product front.
- Our Japan geography focus continues and we are also setting up teams to tap the Japanese business across India and global – this would be through direct as well as partner channels.
- US geography continues to be our focus. We will again participate in few events this year. We are also tapping new partners.
- We recently also were shortlisted and bagged a tender for a PSU where we are now eligible to handle their language localization and IT services related work. This was our 3rd tender that we cleared this year.

Thank You.

Disclaimer

This note may contain "forward-looking statements" – these are statements related to future. In this context forward-looking statements often address our expected future business and financial performance and may contain words such as "expects, anticipates, intends, plans, believes, seeks, should or Will". For us uncertainties may arise from fluctuations in forex, increase in recruitment costs, attrition in key positions and other factors affecting the demand including those of a political, economic, business, competitive or regulatory nature. Actual future results may differ substantially or materially than those expressed in our note.

Fidel Softech Limited

(Formerly known as Fidel Softech Pvt. Ltd.) CIN - U72200PN2004PLC020061
Unit No. 202, 2nd Floor, West Wing, Marisoft IT Park 3,
Kalyani Nagar, Vadgaon Sheri, Pune - 411014. MH. India.



FIDEL SOFTECH LIMITED
(Formerly known as Fidel Softech Private Limited)

CIN - U72200PN2004PLC020061

Unit No. 202, 2nd Floor, Marisoft 3, West Wing, Pune, Maharashtra 411014

Website - www.fidelsoftech.com; Email : cs@fidelsoftech.com

Statement of Audited Financial Results for the quarter ended June 30, 2023 pursuant to regulation 33 of SEBI (LODR) Regulation, 2015

Currency: ₹ in lakhs, except EPS

	Particulars	Quarter ended 30 June 2023	Quarter ended 31 March 2023	Quarter ended 30 June 2022	Year to date 30 June 2023	Year to date 30 June 2022	Year ended 31 March 2023
		Unaudited	Audited	Unaudited	Unaudited	Unaudited	Audited
I	Revenue from operations	922.22	929.47	681.81	922.22	681.81	3,337.10
II	Other income	14.75	42.46	14.26	14.75	14.26	86.85
III	Total Income (I+II)	936.96	971.93	696.07	936.96	696.07	3,423.95
	Expenses						
	Cost of Services	224.44	198.26	223.94	224.44	223.94	898.95
	Employee benefits expense	376.36	431.97	346.74	376.36	346.74	1,492.98
	Finance costs	-	-	3.36	-	3.36	2.97
	Depreciation and amortization expense	4.65	8.81	1.96	4.65	1.96	26.94
	Other expenses	118.66	128.58	47.85	118.66	47.85	287.23
IV	Total expenses	724.12	767.62	623.86	724.12	623.86	2,709.08
V	Profit before exceptional items and tax (III-IV)	212.85	204.30	72.21	212.85	72.21	714.87
VI	Exceptional items:	-	-	-	-	-	-
VII	Profit before tax (V-VI)	212.85	204.30	72.21	212.85	72.21	714.87
VIII	Tax expense						
	Current tax	59.62	67.30	20.28	59.62	20.28	196.72
	Previous Year	-	0.01	-	-	-	(1.07)
	Deferred tax	(2.98)	(18.01)	(1.74)	(2.98)	(1.74)	(19.45)
IX	Profit after tax (VII-VIII)	156.21	155.01	53.68	156.21	53.68	538.67
X	Paid up Equity Share Capital (Face value of Rs 10 each)	1,375.06	1,375.06	1,375.06	1,375.06	1,375.06	1,375.06
XI	Reserves & Surplus	-	-	-	-	-	1,865.07
XII	Earnings per equity share (in ₹)						
	(1) Basic	1.14	1.19	0.49	1.14	0.49	4.13
	(2) Diluted	1.14	1.19	0.49	1.14	0.49	4.13

- The above financial results have been reviewed and recommended by the Audit Committee and approved by the Board of Directors at their meeting held on 1st August 2023.
- The financial statements of the Company have been prepared in accordance with the Generally Accepted Accounting Principles in India (Indian GAAP) to comply with the Accounting Standards specified under Section 133 of the Companies Act, 2013, and the relevant provisions of the Companies Act, 2013.
- Company is operating only in one segment, namely Language Technology Services and Consultancy Services

As part of secondary reporting, revenue is attributed to geographical areas based on the location of the customers as per the details below:

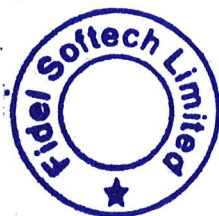
Particulars	Quarter ended 30 June 2023	Quarter ended 31 March 2023	Quarter ended 30 June 2022	Year to date 30 June 2023	Year to date 30 June 2022	Year ended 31 March 2023
	₹ in lakhs					
Domestic Revenue	29.64	28.12	96.83	29.64	96.83	247.27
Export Revenue	892.58	901.35	584.97	892.58	584.97	3,089.84
Total	922.22	929.47	681.81	922.22	681.81	3,337.10

- The previous year's figures have been regrouped/ reclassified, wherever necessary to conform to the current year presentation.

For and on behalf of the Board of Directors of
Fidel Softech Limited
CIN: U72200PN2004PLC020061

Prachi Kulkarni

Prachi Kulkarni
Managing Director
DIN: 03618459
Date: 1st August 2023
Place: Pune



KIRTANE & PANDIT LLP

INDEPENDENT AUDITOR'S REVIEW REPORT ON THE QUARTERLY UNAUDITED FINANCIAL RESULTS

To the Board of Directors of
Fidel Softech Limited

1. We have reviewed the accompanying statement of unaudited financial results of **Fidel Softech Limited** (the "Company") for the quarter ended June 30, 2023, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations").
2. This statement is the responsibility of the Company's Management and has been approved by the Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Accounting Standard 25 "Interim Financial Reporting" prescribed under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to issue a report on these financial statement based on our review.
3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review of interim financial information consists of making enquiries, primarily of persons responsible for financials and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Kirtane & Pandit LLP
Chartered Accountants

Pune | Mumbai | Nashik | Bengaluru | Hyderabad | New Delhi | Chennai

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4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying statement of unaudited financial results, prepared in accordance with applicable accounting standards and other recognized accounting practices and policies, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 including the manner in which it is to be disclosed, or that it contains any material misstatement.

For Kirtane & Pandit LLP

Chartered Accountants

Firm Registration No.105215W/W100057



Anand Jog

Partner

Membership No.: 108177

UDIN: 23108177BQWNNE1459



Pune, August 1, 2023

Statement of Deviation / Variation in utilisation of funds raised

Name of listed entity	Fidel Softech Limited
Mode of Fund Raising	Public Issues / ~~Rights Issues~~ / ~~Preferential Issues~~ / QIP / Others
Date of Raising Funds	June 8, 2022
Amount Raised	Rs. 1,349.76 Lakhs.
Report filed for Quarter ended	June 30, 2023
Monitoring Agency applicable / not applicable	Not Applicable
Monitoring Agency Name, if applicable	-
Is there a Deviation / Variation in use of funds raised	Yes/ No
If yes, whether the same is pursuant to change in terms of a contract or objects, which was approved by the shareholders	-
If Yes, Date of shareholder Approval	-
Explanation for the Deviation / Variation	-
Comments of the Audit Committee after review	Nil Report Approved
Comments of the auditors, if any	-
Objects for which funds have been raised and where there has been a deviation, in the following table	The object of the Initial Public Offer was 1. Funding working capital requirements; and 2. General corporate purposes.

Original Object	Modified Object, if any	Original Allocation	Modified allocation, if any	Funds Utilised	Amount of Deviation/Variation for the quarter according to applicable object	Remarks if any
1. Funding working capital requirements; and 2. General corporate purposes	NA	INR 1213.27 Lakhs	NA	INR 324.01 Lakhs	NA	None

Deviation or variation could mean:

- (a) Deviation in the objects or purposes for which the funds have been raised or
- (b) Deviation in the amount of funds actually utilized as against what was originally disclosed or
- (c) Change in terms of a contract referred to in the fund-raising document i.e. prospectus, letter of offer, etc.

For Fidel Softech Limited

Prachi Kulkarni
Prachi Kulkarni
Managing Director
DIN: 03618459

