

October 15, 2026

National Stock Exchange of India Limited
Exchange Plaza, Bandra-Kurla Complex
Bandra (E), Mumbai – 400 051

BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street, Mumbai – 400 001

SYMBOL: FEDFINA

SCRIP CODE: 544027

Dear Sir/Madam,

Sub.: Investor meet Presentation

Ref.: Our letter dated October 10, 2026 intimating about Earnings call

Further to our letter dated October 10, 2026 intimating about the schedule of Earnings call with Analysts/Investors, please find attached the Investor Presentation which is referred during the Earnings call with Analysts/Investors in connection with the Financial Results of the Company for the quarter ended September 30, 2026.

In compliance with Regulation 46(2) of the SEBI (LODR) Regulations, 2015, the enclosed Investor Presentation is also being uploaded on the Company's website: <https://www.fedfina.com/>.

We request you to kindly take the same on record.

Thanking you,

Yours faithfully,

For Fedbank Financial Services Limited

PARTHASARATHY
HY RAJAGOPAL
IYENGAR
Digitally signed by
PARTHASARATHY
RAJAGOPAL IYENGAR
Date: 2026.10.15 12:28:11
+05'30'

Parthasarathy Iyengar

Company Secretary & Compliance Officer

Mem. No.: A21472

Encl.: a/a

FEDBANK FINANCIAL SERVICES

INVESTOR PRESENTATION
Q2 FY27

EMPOWERING EMERGING INDIA WITH EASY ACCESS TO LOANS



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Table Of Content



Who we are

Our Business

Financial Performance

Technology, Digital, ESG & CSR

Executive Summary : Q2 FY27

Business

- AUM grew 36.6% YoY to ₹22,035 Cr
- Disbursals increased by 28.3% YoY to ₹6,676 Cr
- Gold Loan AUM grew 77.0% YoY to ₹11,917 Cr
- Net growth in Gold AUM of ₹726 Cr in this quarter
- Mortgage AUM grew 13.5% YoY to ₹9,982 Cr

Branches

- Commissioned 74 new branches this quarter, bringing our total footprint to 831 branches (across 18 states & UTs)

Profitability

- Net Interest Income for this quarter has grown by 37.4% YoY to ₹403.7 Cr
- Operating Profit for this quarter has grown by 47.5% YoY to ₹205.1 Cr
- PAT for this quarter has grown by 63.1% YoY to ₹130.8 Cr reflecting a RoA of 2.8% and RoE of 17.0%

Asset Quality and Provisioning

- Gross Stage III stood at 1.8%, Net Stage III stood at 1.2%
- Credit Cost for this quarter is 0.6%

Q2 FY27 Result Summary

YoY

QoQ



₹22,035 Cr
AUM

36.6%

4.2%



₹6,676 Cr
Disbursements

28.3%

-1.2%



₹130.8 Cr
Profit After Tax

63.1%

14.3%



₹3,165 Cr
Shareholder's Funds

16.8%

5.4%



84.4
Book Value/Sh.

16.3%

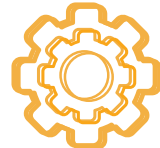
5.3%



99.4%
Secured AUM

171bps

18bps



₹14,602 Cr
Borrowings¹

42.7%

-0.6%



21.0%
CRAR

-68bps

25bps



831
Branches

132

74



5,920
Employees³

21.0%

10.1%



1.8%
GNPA

-8bps

27bps



1.2%
NNPA

-12bps

22bps



0.6%
Credit Cost²

-36bps

-19bps



2.8%
RoA

43bps

24bps



17.0%
RoE

496bps

153bps

1. Borrowings represents the aggregate of debt securities, borrowings (other than debt securities) and subordinated liabilities outstanding

2. Credit cost represents impairment on financial instruments divided by average total assets

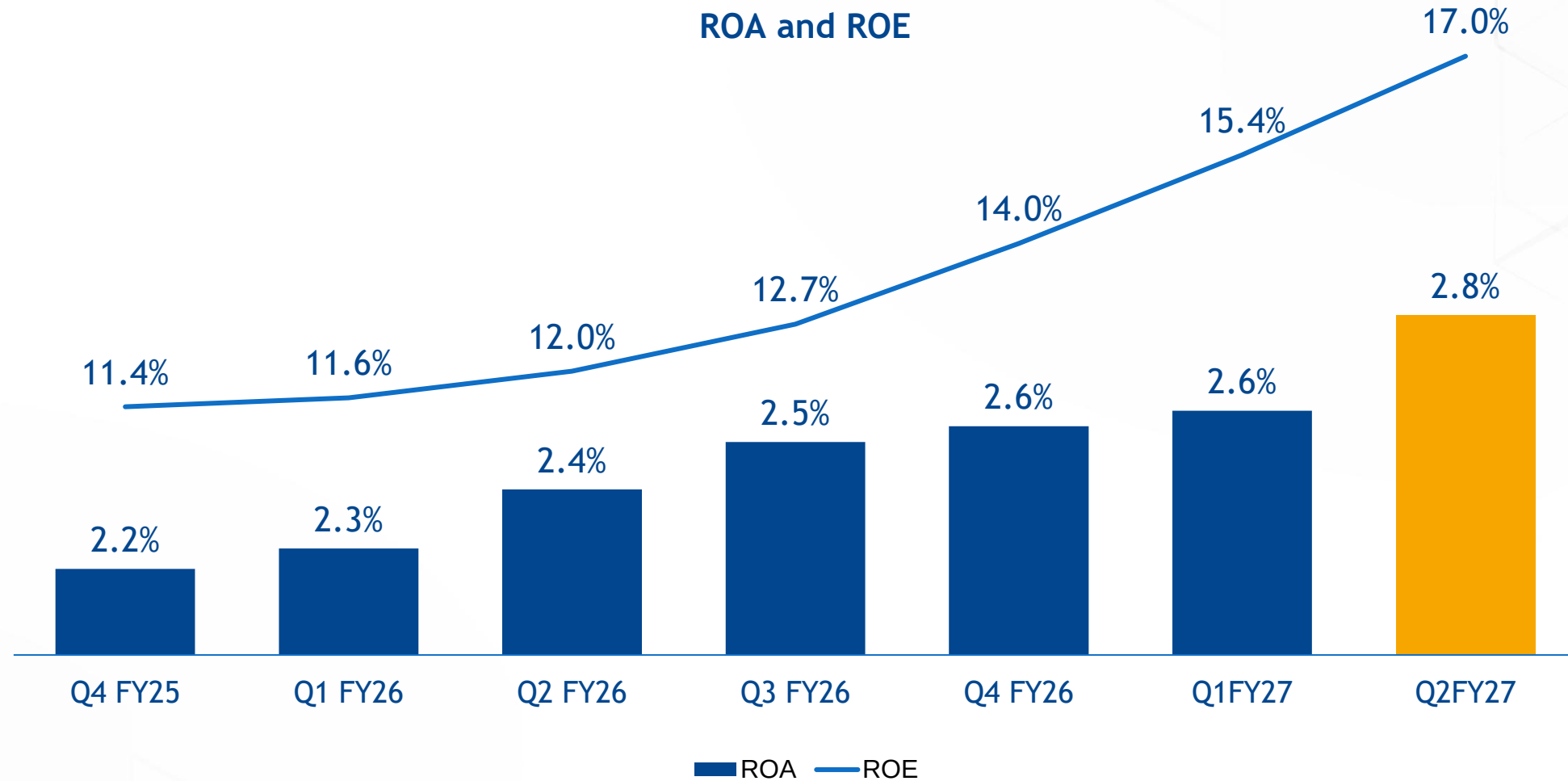
3. Employees excludes apprentices

Our Historical Performance

Particulars	FY19	FY20	FY21	FY22	FY23	FY 24	FY 25	FY 26	H1 FY27
Branches (#)	149	303	359	516	575	621	694	757	831
Employees (#)	964	1,890	2,125	2,855	3,570	4,298	4,568	5,303	5,920
Disbursements	1,969	4,380	5,894	7,470	10,749	13,579	18,788	31,410	13,436
AUM	2,019	3,838	4,862	6,187	9,070	12,192	15,812	20,153	22,035
Net Total Income	141.6	264.9	384.4	536.0	742.5	943.4	1,226.0	1,347.3	829.0
Operating Profit	54.0	77.4	148.1	223.1	307.3	393.9	520.1	576.3	392.6
Profit after tax	36.1	39.1	61.7	103.5	180.1	244.7	225.2	343.6	245.1
Shareholder's Fund	459	691	835	1,154	1,356	2,261	2,547	2,926	3,165
Book Value Per Share (₹)	19.9	25.3	28.8	35.9	42.1	61.2	68.3	78.2	84.4

Driving Sustainable Scale & Compounding Book-value

RoA & RoE Trajectory



Steady improvement quarter-on-quarter



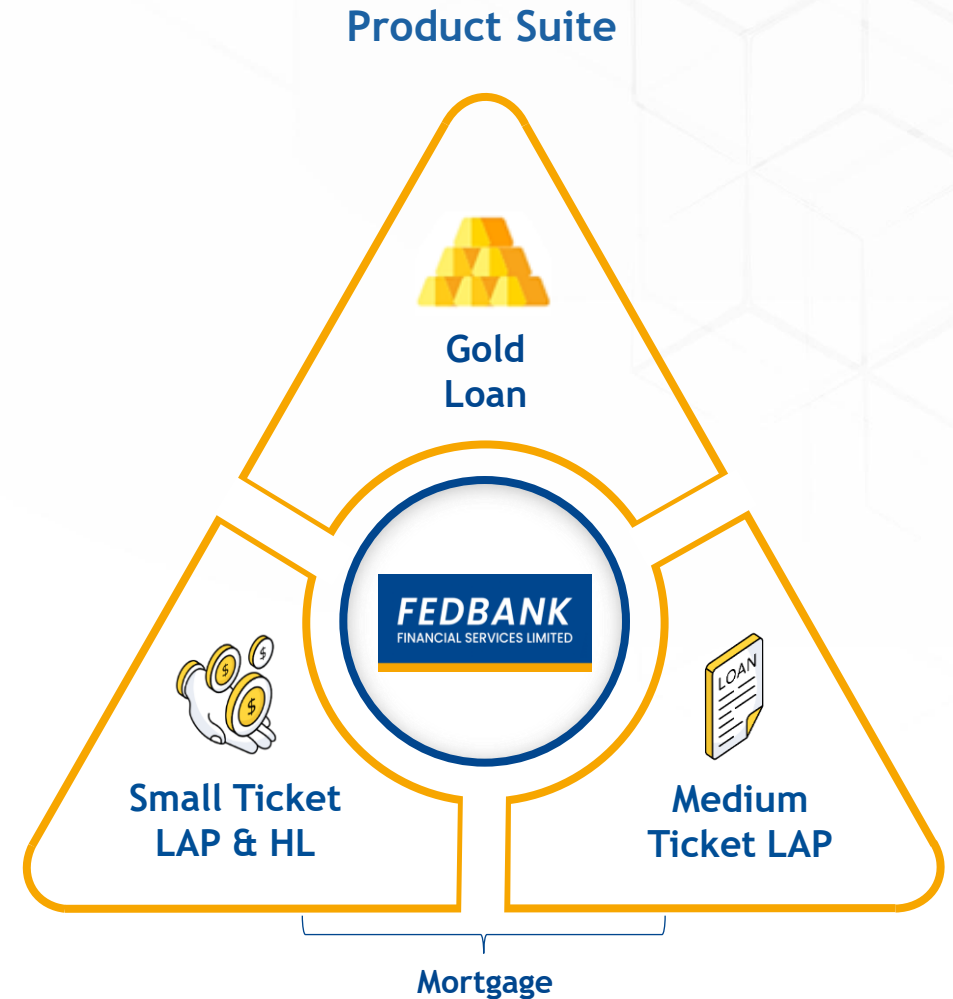
Who we are

Our Business

Financial Performance

Technology, Digital, ESG & CSR

- **Parentage :** Majority-owned by Federal Bank, with strong access to debt & equity.
- **Vision :** “Empowering Emerging India with Easy Access to Loans.”
- **Target Segment:** Catering to MSMEs with tailored loan solutions.
- **Geographical Presence:** Wider footprint across 18 states and union territories.
- **Credit Rating:** Strong AA+/Stable ratings by top four rating agencies (CARE, CRISIL, ICRA and India Ratings).



MSME lender with focused loan against property and gold loans offering

Our Board of Directors (as on September 30th 2026)



Shyam Srinivasan
Non- Executive Chairman



K.V.S. Manian
Nominee Director



Harsh Dugar
Nominee Director



Sunil Gulati
Independent Director



Ramesh Sundararajan
Independent Director



Sonal Dave
Independent Director



Mona Bhide
Independent Director



Muralidharan Rajamani
Independent Director



Parvez Mulla
MD & CEO

Steered by a strong board

Management Team



Parvez Mulla
MD & CEO



C.V. Ganesh
Chief Financial Officer



Vikram Rathi
Chief Risk Officer



Anila Rajneesh
Chief Human
Resource Officer



Praful Rajpopat
Chief Credit Officer



Jagadeesh Rao
CBO - Gold Loan
& Mortgage
(Small Ticket)
Chief Marketing Officer



K Sureshkumar
CBO - Mortgage
(Medium Ticket)

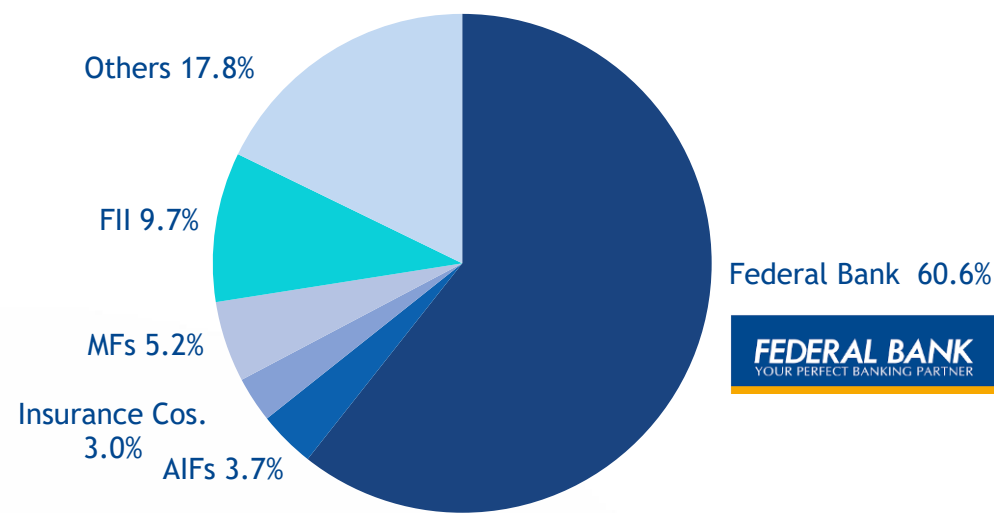


Shardul Kadam
Chief Transformation
Officer

Deep domain experience

Shareholding Pattern

Shareholding : 30th September 2026

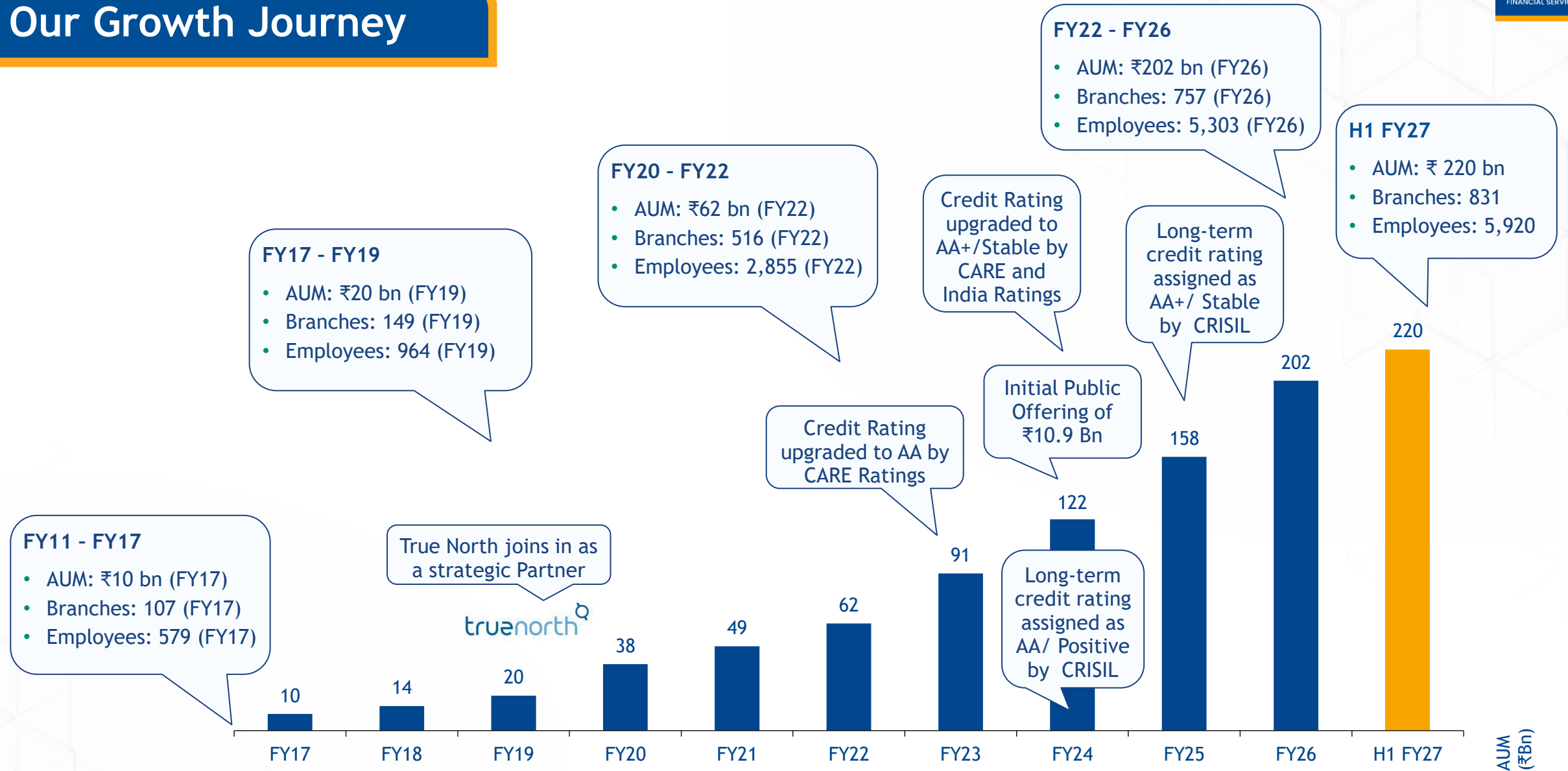


Top Institutional Shareholders : 30th September 2026

Investor Details	% Holding
Federal Bank Ltd	60.6%
Nomura India Investment	6.9%
Bandhan Mutual Fund	4.2%
Unifi Capital (Blend II and BCAD)	2.2%
SBI Life Insurance	1.8%
HDFC Life Insurance	1.2%
Mahindra Manulife fund	0.7%
Nuvama Crossover Opportunities Fund	0.7%
Yasya Investment	0.6%
BNP Paribas Financial Markets	0.5%
PGIM India Equity Fund	0.3%

Wide shareholders base

Our Growth Journey



Strong growth trajectory over the years of operations

Our Vision & Values

Vision

Empower Emerging India with Easy Access to Loans

Values

Execution Excellence

- ✓ Clear Objectives
- ✓ Resource Optimization
- ✓ Adaptability
- ✓ Continuous Improvement

E

People Focus

- ✓ Empowerment
- ✓ Development Opportunities
- ✓ Recognition and Rewards
- ✓ Work-Life Integration

P

Integrity

- ✓ Transparency
- ✓ Accountability
- ✓ Building Trust
- ✓ Ethical Decision Making

I

Customer Centric

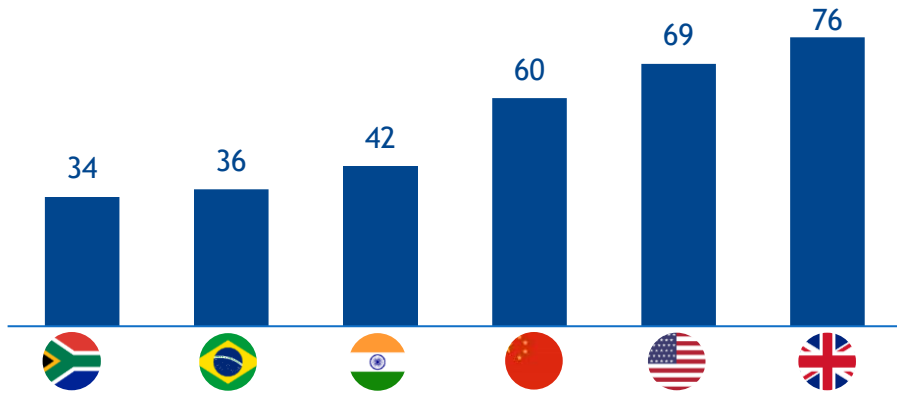
- ✓ Customer Goals
- ✓ Clear Communication
- ✓ Customer Support
- ✓ Seamless Experience

C

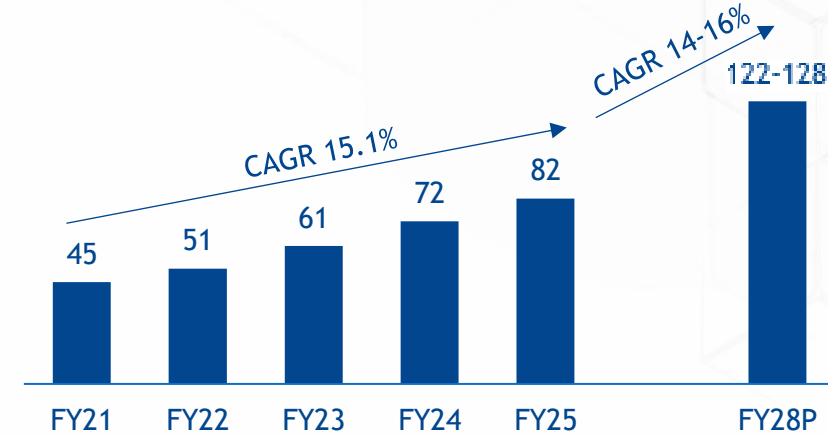
Driven by vision and values

Market

Household credit to GDP ratio (%)¹



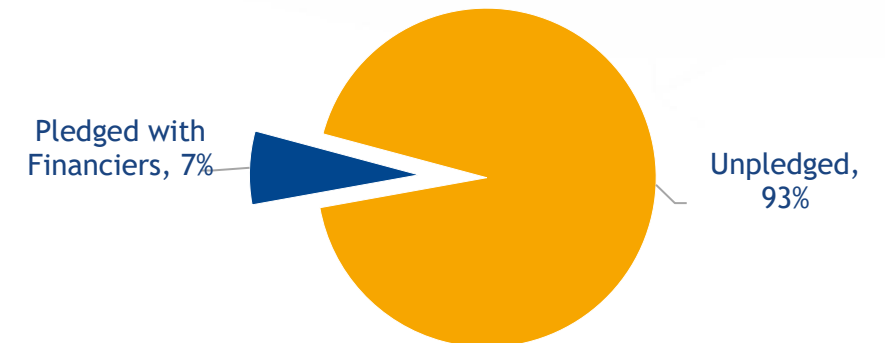
Retail credit growth to continue ²



MSME Credit Addressable Market ³



Household Gold ³



Long runway for growth

Our Product Suite

Mortgage Loans			
Category	Gold Loans	Medium Ticket LAP	Small Ticket LAP and HL
AUM (₹Cr) (% of total)	11,917 (54.1%)	6,059 (27.5%)	3,922 (17.8%)
Avg. Ticket Size (₹ Lakh)	2.3	70.8	16.6
Disbursement (₹Cr) (Origination Yield)	5,822 (17.7^%)	645 (12.0%)	210 (14.9%)
Average Origination LTV	72.1%	51.2%	54.3%
Underwriting	In-house Valuation	Income Based	Assessed Income

Focused entirely on collateralized lending

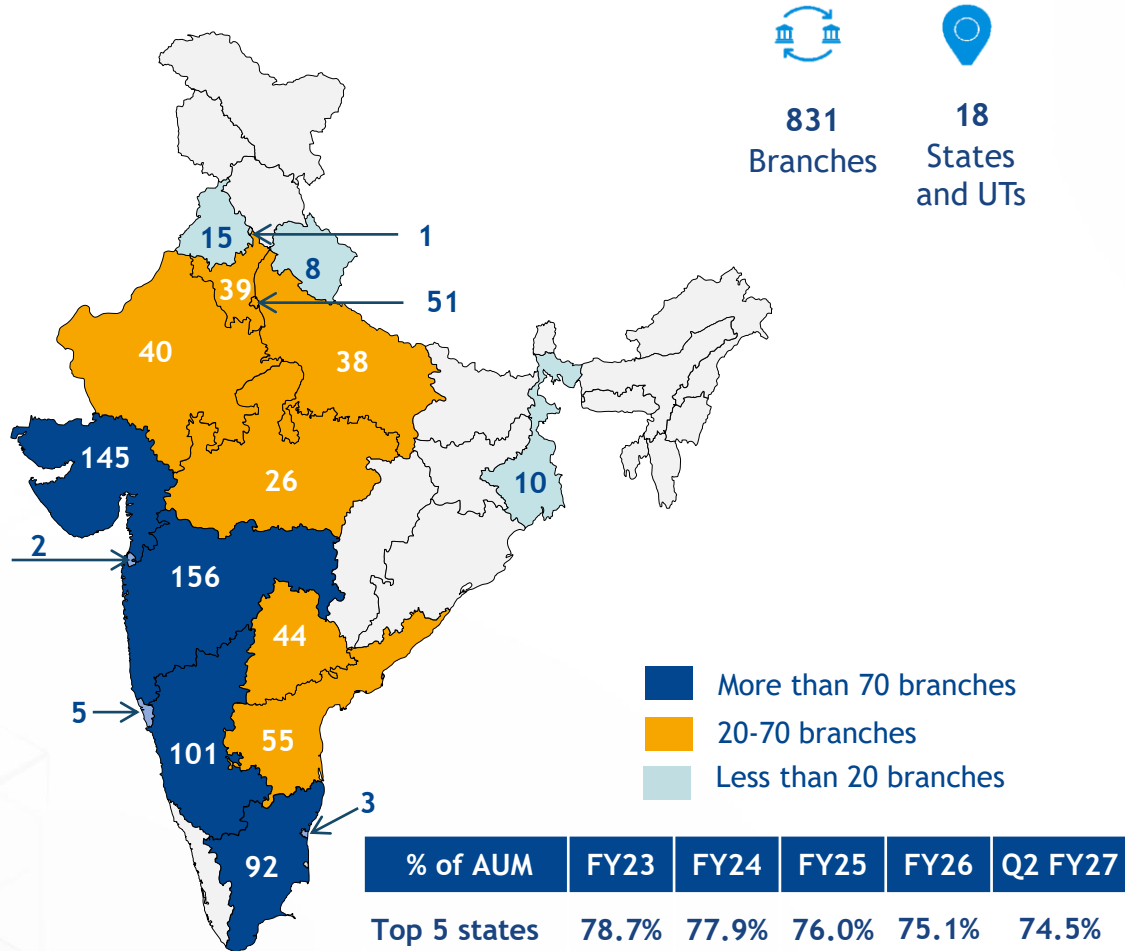
Our Customers

Category	Gold Loan	Medium Ticket LAP	Small Ticket LAP
			
Customer Business	Tailoring	Biryani Restaurant	Precision Tools Fabrication Unit
Requirement	Purchase additional sewing machine & renovate the shop	Expansion and refurbishment of existing outlet	Purchase of machinery
Credit Assessment / Solutions	▪ Collateral Verification ▪ Quick processing and sanctioning of loan	▪ Cash Flow assessment ▪ Daily footfall ▪ Margin assessment	▪ Business understanding ▪ Stock count ▪ Turnover assessment
Case Sanctioned Amount	₹1 Lac	₹70 Lacs	₹15 Lacs
Case LTV	74%	50%	50%

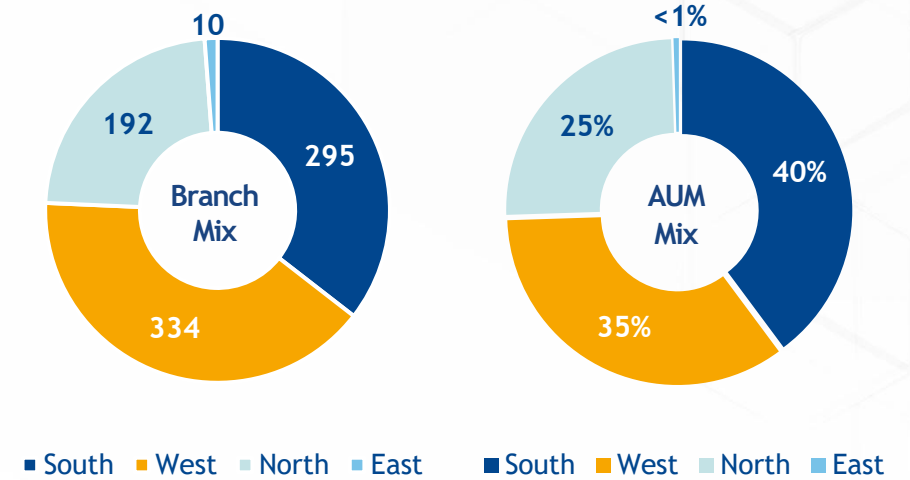
MSME focused customer base

Our Footprints

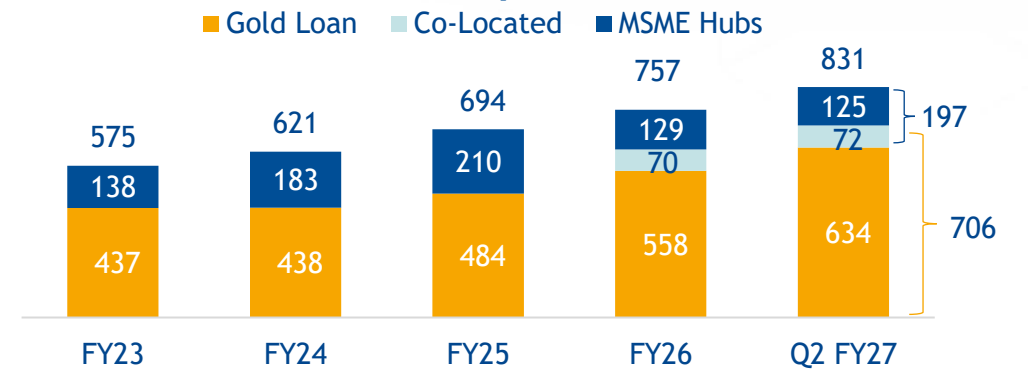
Comprehensive Branch Network



Branch & AUM Mix



Branch Expansion



Extensive & expanding presence



Who we are

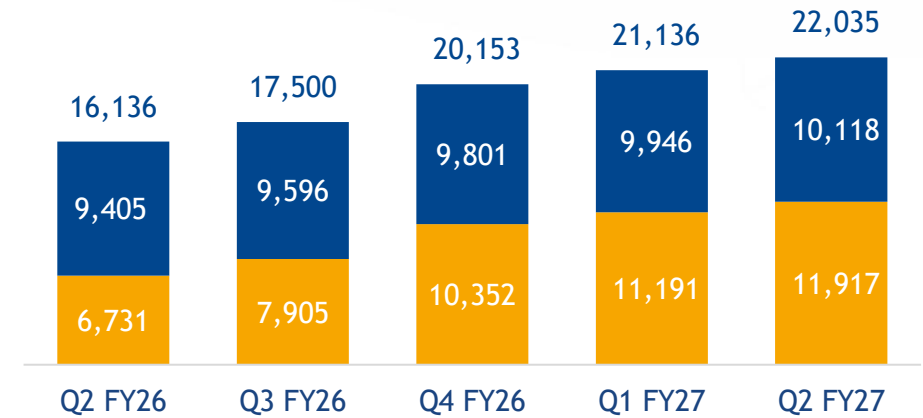
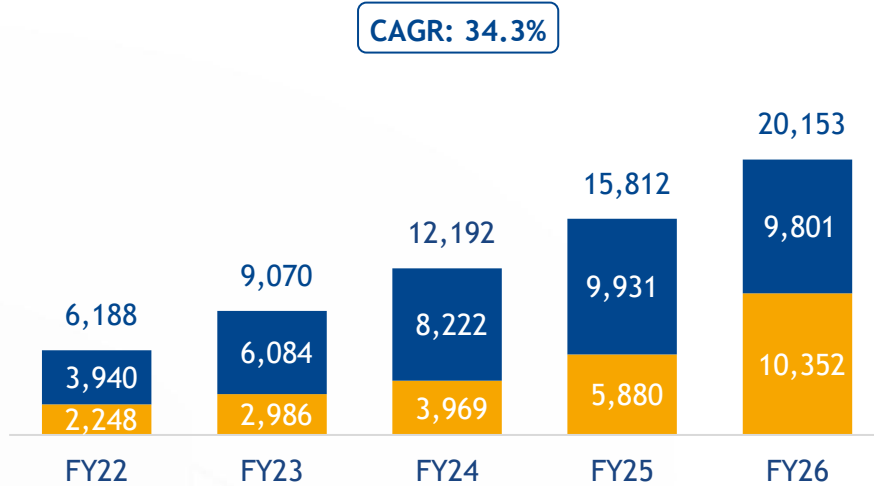
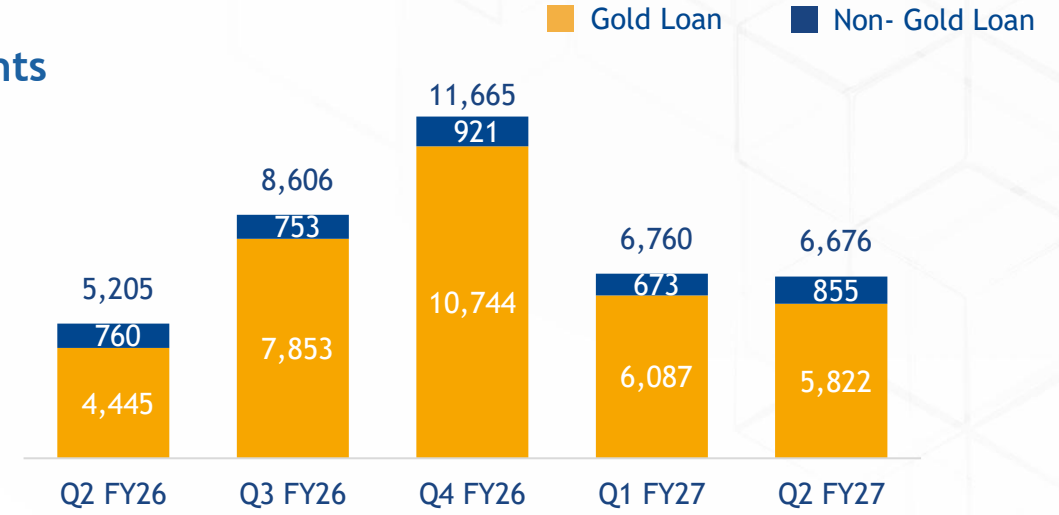
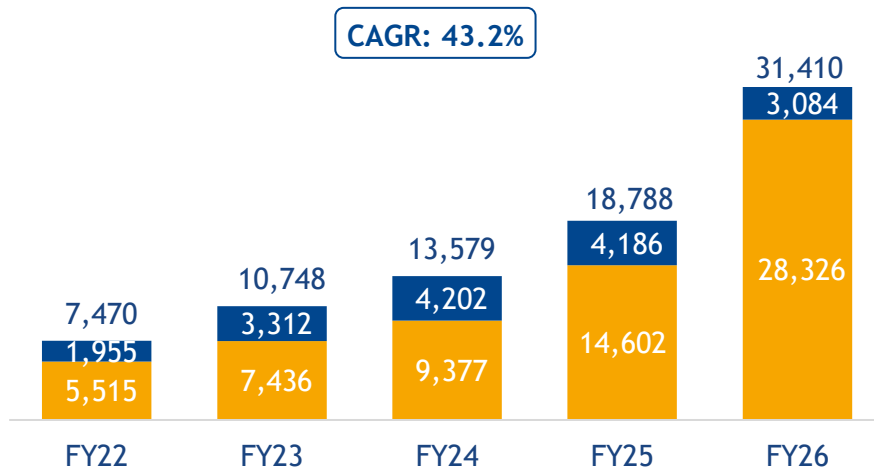
Our Business

Financial Performance

Technology, Digital, ESG & CSR

Disbursements & AUM

₹ Cr

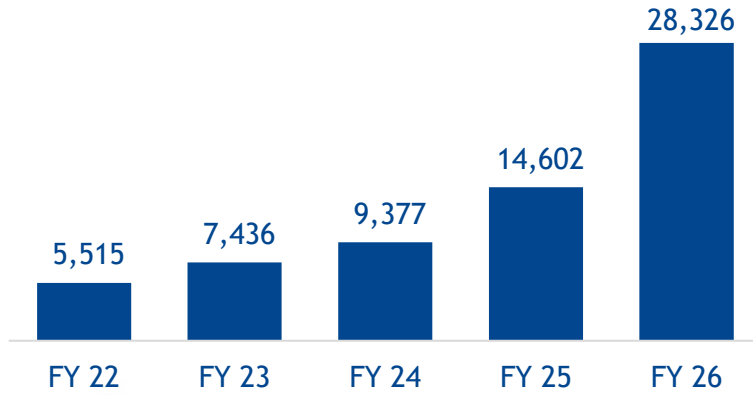


Twin-engine business profile

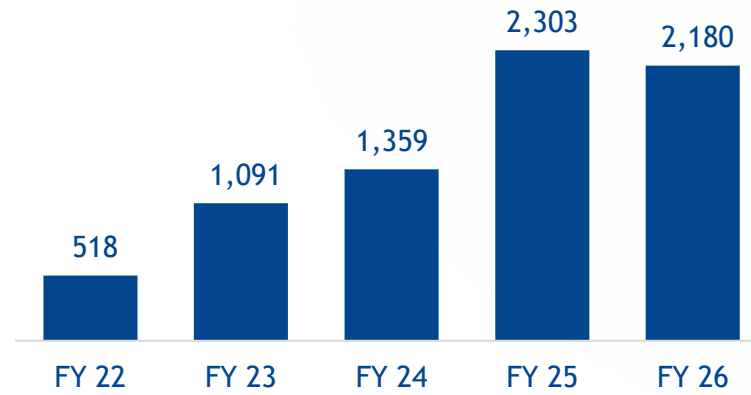
Disbursements

₹ Cr

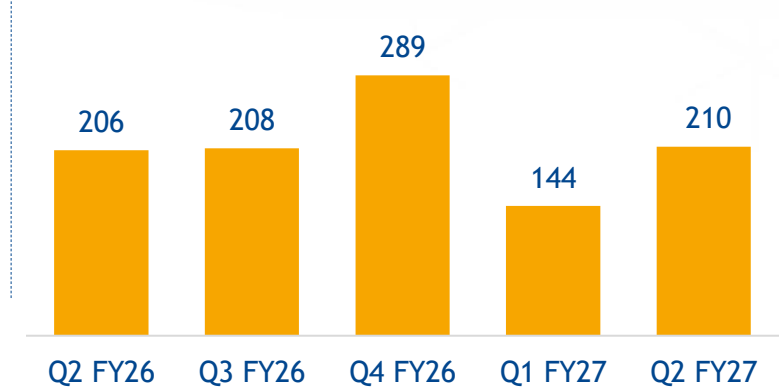
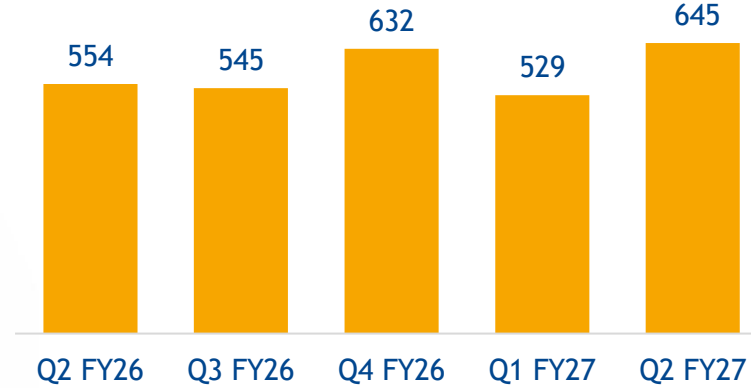
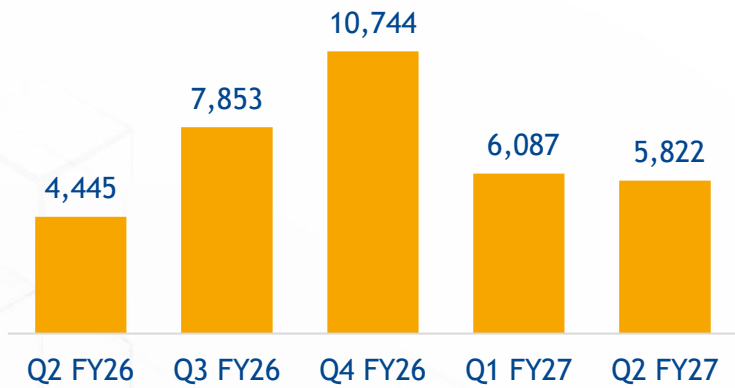
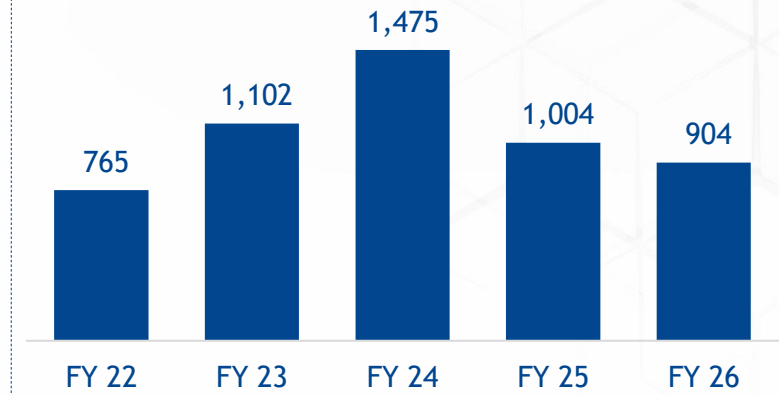
Gold Loan



Medium Ticket LAP



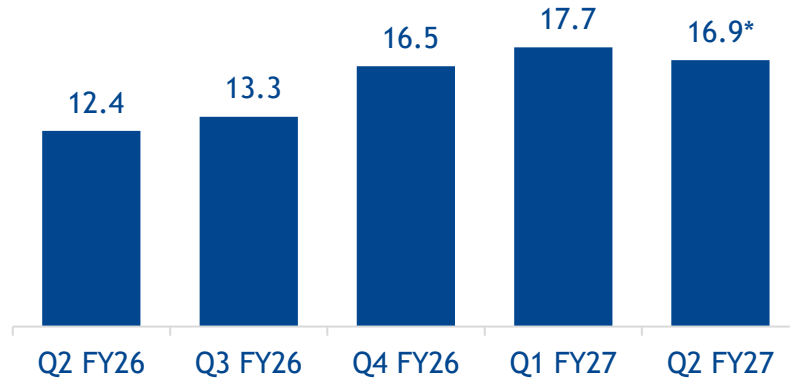
Small Ticket LAP & HL



Granular retail portfolio architecture

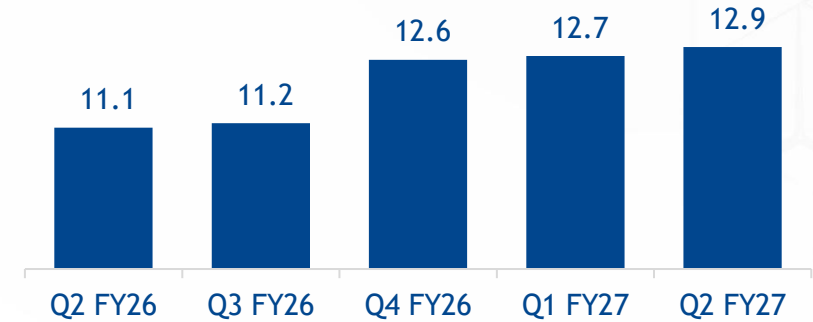
Gold Loan : Key Metrics

AUM Per Branch (₹Cr)

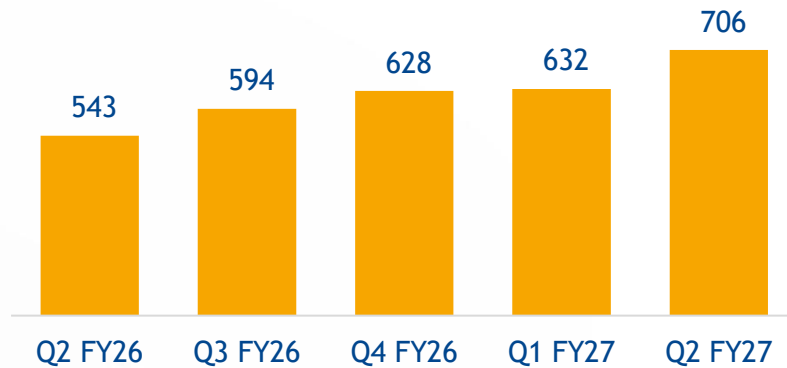


Gold Tonnage

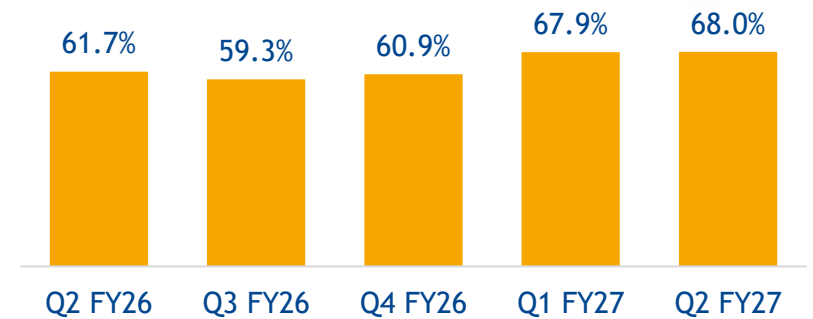
YoY Growth: 16%



Number of Gold Branches



Portfolio LTV



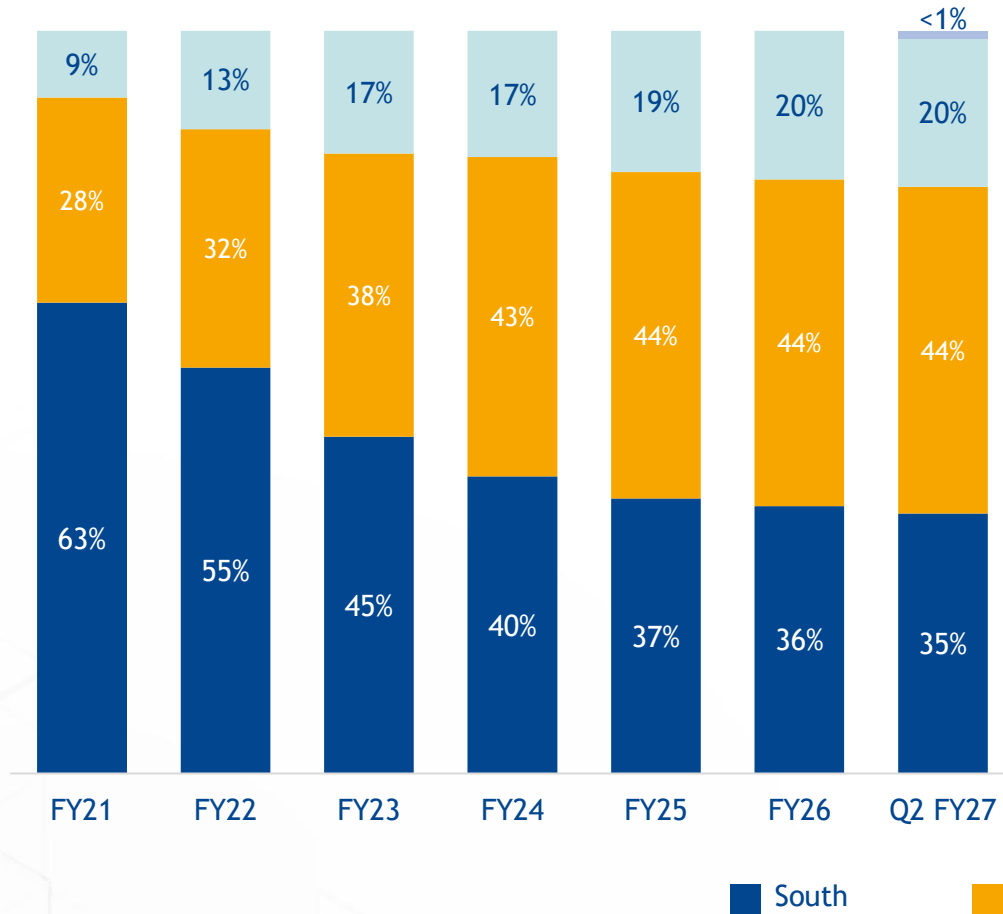
Strong Value Proposition

*Reduction due to opening 74 new branches

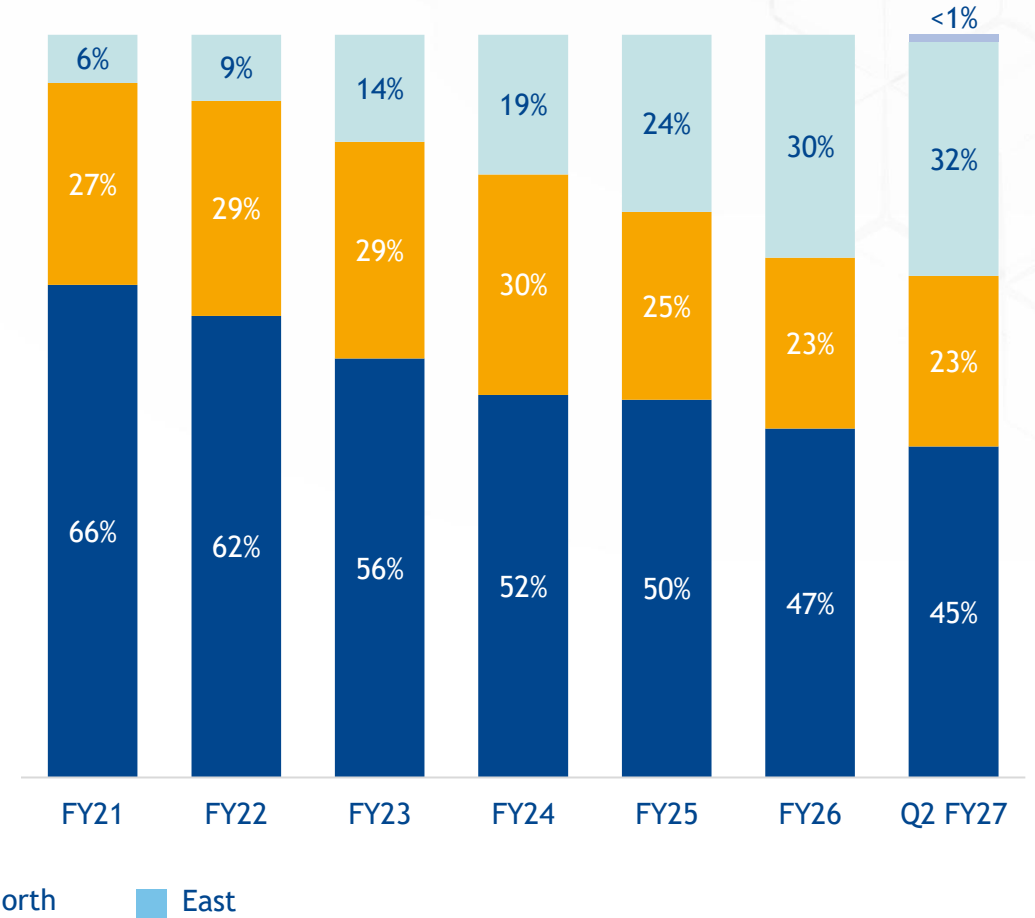
LTV: Loan to value.

Geographical AUM Mix

Gold Loan



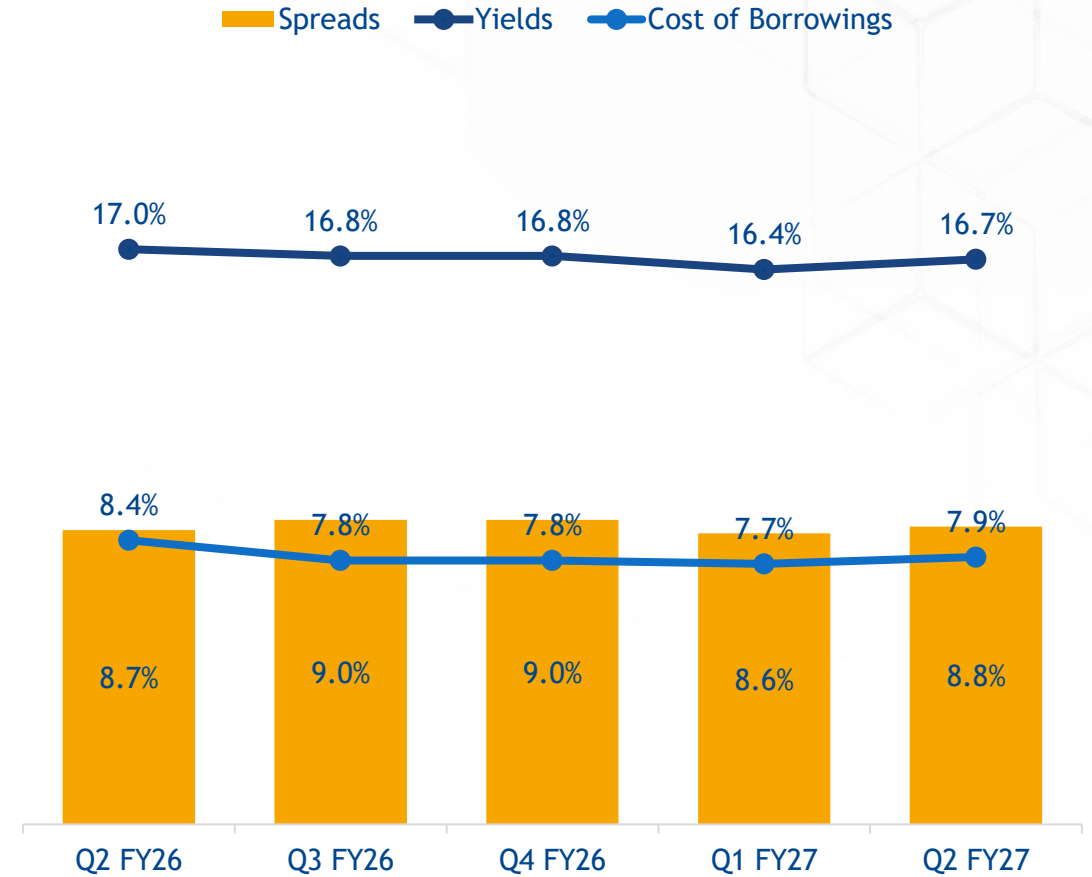
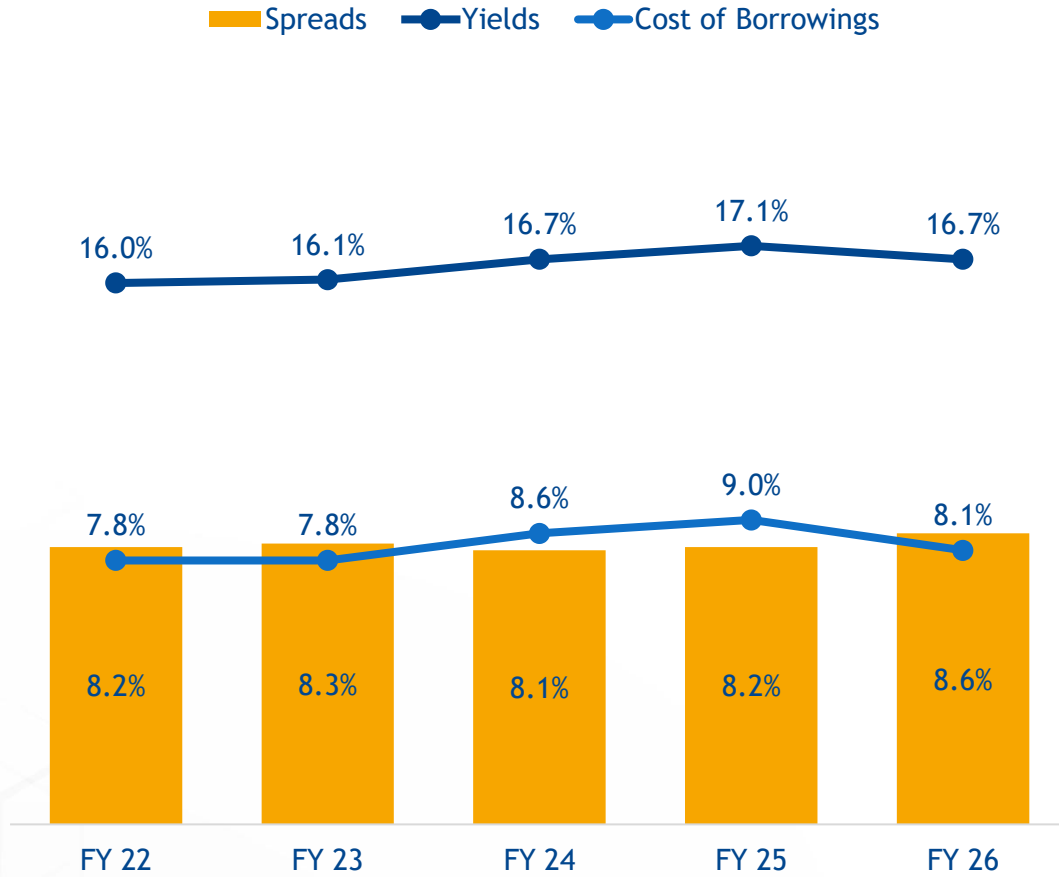
Mortgage Loan



Reducing geographical risk

Percentages may not add up to exactly 100% due to rounding. Mortgage Loan includes medium Ticket LAP, Small Ticket LAP and Housing Loans.

Yields, CoB and Spreads

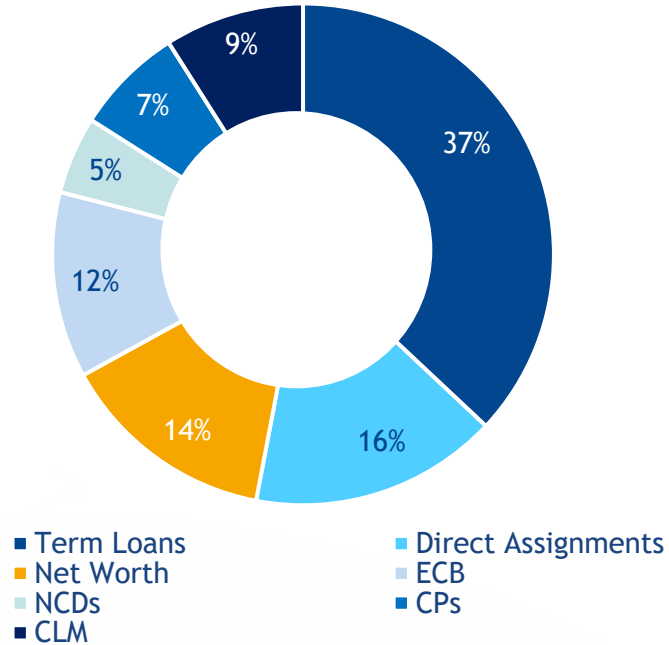


Rangebound Spreads

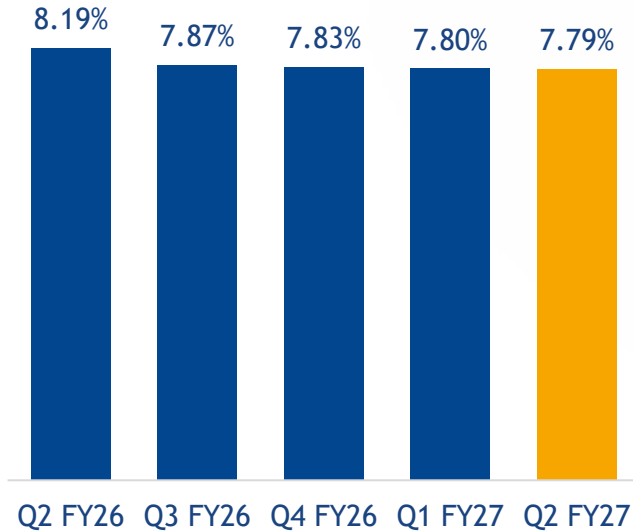
*Yearly Yields, CoB, and Spreads restated from two-point average to quarterly average; quarterly metrics remain on two-point average. All quarterly numbers are annualized.

Funding Profile

Funding Profile



Daily Average Cost of Borrowing*



Credit Rating[#]

CARE
AA+/Stable

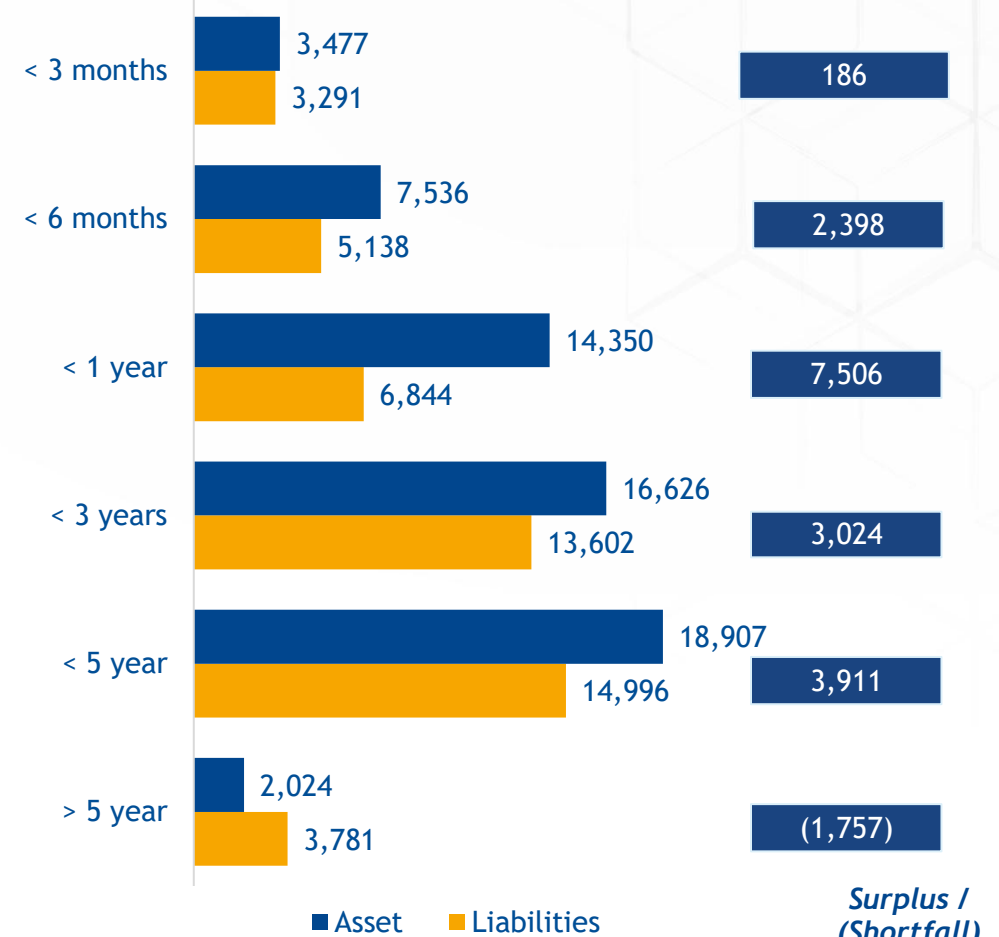
CRISIL
AA+/Stable

ICRA Ratings
AA+/ stable

India Ratings
AA+/ stable

Short Term A1+
(Reaffirmed)

ALM Position as on 30th September 2026 (Cumulative) ₹ Cr



Multiple sources of borrowings with strong credit rating

*Daily average cost of borrowing is on I-GAAP basis.

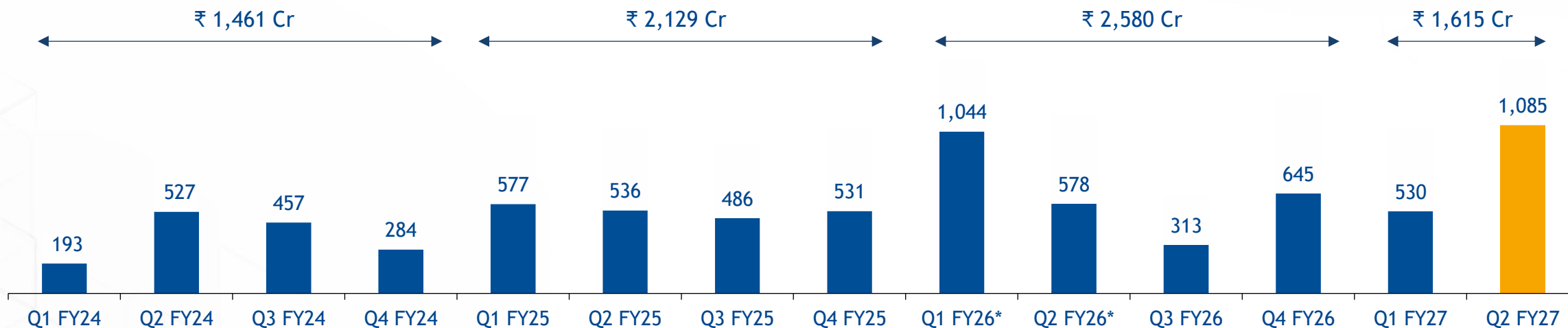
Names in Alphabetical order

₹ Cr

Product	AUM			AUF			Off Book %		
	Q2 FY26	Q1 FY27	Q2 FY27	Q2 FY26	Q1 FY27	Q2 FY27	Q2 FY26	Q1 FY27	Q2 FY27
Mortgage	8,796	9,777	9,982	5,968	6,714	6,803	32.1%	31.3%	31.8%
Gold Loan	6,731	11,191	11,917	5,436	9,473	9,421	19.2%	15.3%	20.9%
Business Loan	375	167	135	104	48	38	72.2%	71.1%	71.7%
Total^	16,136	21,136	22,035	11,743	16,237	16,264	27.2%	23.2%	26.2%

^Total includes accounting adjustments and others

Incremental Sell-down

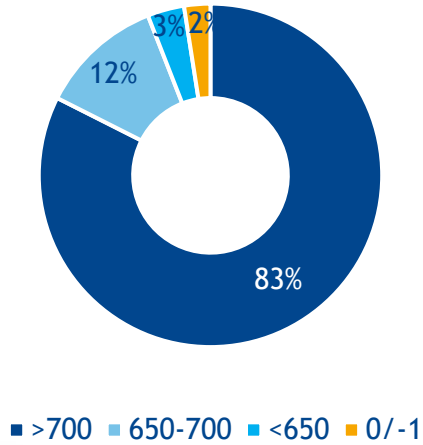


* ₹886 Cr of Business Loan 100% assigned & derecognized (Q1 FY26: ₹770 Cr & Q2 FY26: ₹116 Cr)

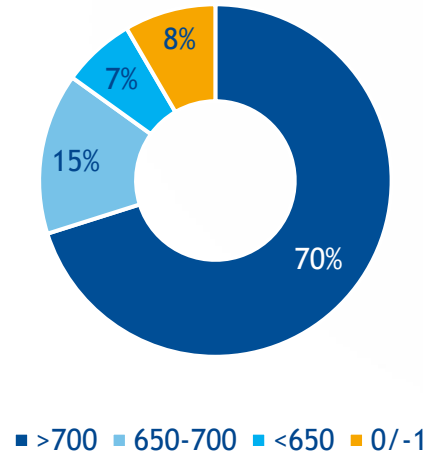
Quality of the Book

~78% Mortgage AUM with CIBIL >700¹

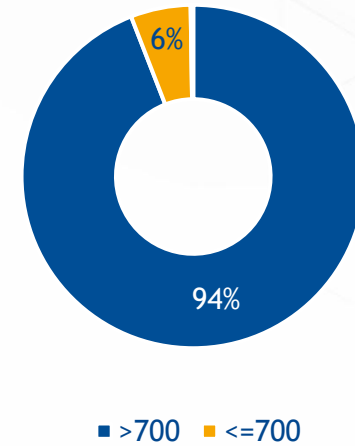
Medium Ticket LAP



Small Ticket LAP & HL



Business Loan



Granular loan book with high quality collateral

99.4%

AUM secured collateral
Either customer property
or Gold

82.1%

Mortgage AUM secured
by self occupied residential/
commercial property

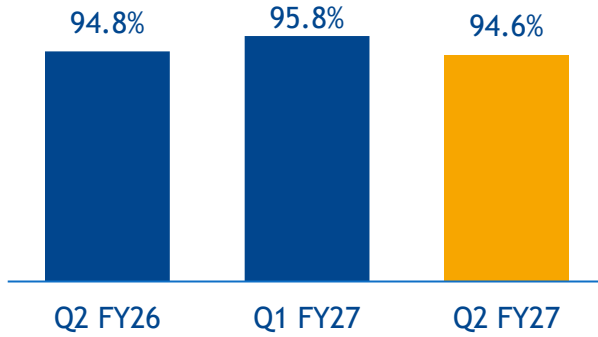
₹ 37.7 Lakh

Average ticket size
for Retail Installment loan ²

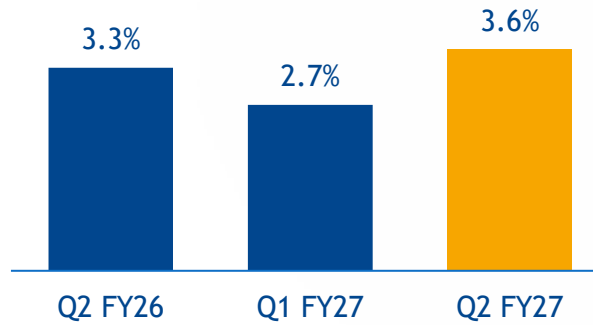
Secured and collateralized lending model

Portfolio Quality Indicators (1/2)

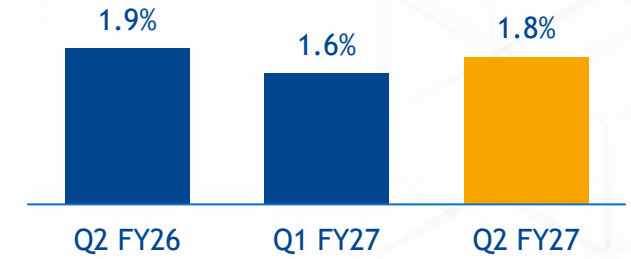
Stage I



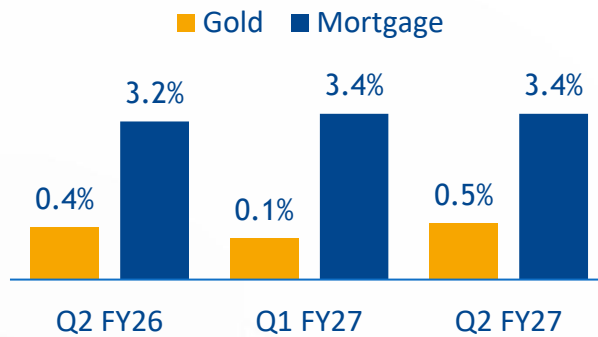
Stage II



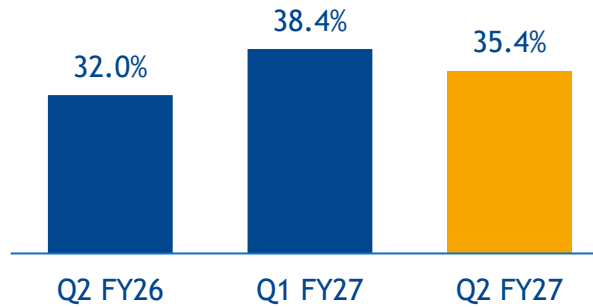
Stage III



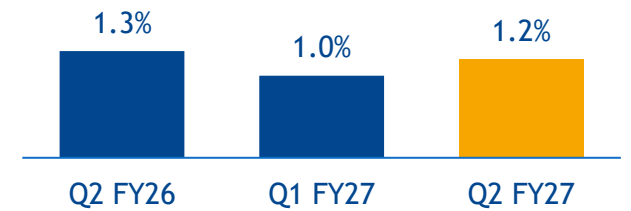
Gold and Mortgage Stage III



PCR



Net Stage III



Asset Quality reflecting gold loan industry changes

Portfolio Quality Indicators (2/2)

₹ Cr

Particulars	Q2FY27				Gross Stage III %			Net Stage III %		
	AUF	Gross Stage III	Net Stage III	PCR (%)	Q2 FY26	Q1 FY27	Q2 FY27	Q2 FY26	Q1 FY27	Q2 FY27
Mortgage	6,803	234.4	146.4	37.5%	3.2%	3.4%	3.4%	2.0%	2.2%	2.2%
Gold Loan	9,421	47.6	42.6	10.5%	0.4%	0.1%	0.5%	0.3%	0.1%	0.5%
Business Loan	38	12.1	0.5	95.9%	11.9%	25.2%	31.7%	0.8%	1.5%	1.9%

Strengthening balance sheet

Net Stage III % is calculated basis provisions debited to P&L

Expected Credit Loss

₹ Cr

Particulars	Q2 FY26**^	Q1 FY27	Q2 FY27
Gross Stage 1			
Assets	11,132	15,549	15,381
% of total loan assets	94.8%	95.8%	94.6%
ECL provision	59.3	52.8	64.8
ECL provision % of assets	0.36%	0.34%	0.42%
Gross Stage 2			
Assets	387	436	587
% of total loan assets	3.3%	2.7%	3.6%
ECL provision	81.4	72.0	74.1
ECL provision % of assets	15.41%	16.53%	12.61%
Gross Stage 3			
Assets	223	252	296
% of total loan assets	1.9%	1.6%	1.8%
ECL provision	90.6	96.8	104.7
ECL provision % of assets	31.99%	38.36%	35.37%
Total assets	11,743	16,237	16,264
Total ECL provision	231.3	221.7	243.5

* Debited to P&L

^ ECL provision % of assets are net of amounts transferred to OCI on Fair valuation of eligible loans



Who we are

Our Business

Financial Performance

Technology, Digital, ESG & CSR

Particulars	Q2 FY26	Q1 FY27	Q2 FY27	QoQ	YoY	FY 26
Operational Information						
Branches (#)	699	757	831	9.8%	18.9%	757
Disbursements	5,205	6,760	6,676	-1.2%	28.3%	31,410
AUM	16,136	21,136	22,035	4.2%	36.6%	20,153
Employees (#)	4,894	5,376	5,920	10.1%	21.0%	5,303
Financial Information						
Net Total Income*	322.2	397.6	431.5	8.5%	33.9%	1347.3
Operating profit	139.0	187.5	205.1	9.4%	47.5%	576.3
Profit after tax	80.2	114.4	130.8	14.3%	63.1%	343.6
Shareholder's Fund	2,710	3,003	3,165	5.4%	16.8%	2,926
Book Value Per Share (₹)	72.5	80.1	84.4	5.3%	16.3%	78.2
Ratios						
Cost to Income	56.9%	52.8%	52.5%	-36bps	-439bps	57.2%
Return on Average Total Assets	2.4%	2.6%	2.8%	24bps	43bps	2.4%
Return on Average Total Equity	12.0%	15.4%	17.0%	153bps	496bps	12.6%
Gross Stage 3 assets / Gross NPA	1.9%	1.6%	1.8%	27bps	-8bps	1.9%
Net Stage 3 assets / Net NPA	1.3%	1.0%	1.2%	22bps	-12bps	1.3%
CRAR	21.6%	20.7%	21.0%	25bps	-68bps	22.4%

Balance Sheet

₹ Cr

Balance Sheet	Q2 FY26	Q1 FY27	Q2 FY27	QoQ	YoY	FY 26
Assets						
Cash & Cash Equivalents & Other bank Balance	499	919	827			1391
Loans	11,571	16,015	16,020			14,319
Investments	546	524	799			402
Other Financial Assets & Receivables	477	458	527			452
Non-Financial Assets	270	330	368			311
Total Assets	13,362	18,247	18,540	1.6%	38.8%	16,875
Liabilities & Equity						
Share Capital	374	375	375			374
Reserves & Surplus	2,336	2,628	2,790			2,552
Shareholder's Fund	2,710	3,003	3,165	5.4%	16.8%	2,926
Borrowings	10,230	14,696	14,602			13,484
Other Liabilities and Provisions	423	549	773			465
Total Liabilities & Equity	13,362	18,247	18,540	1.6%	38.8%	16,875

Profit & Loss Statement

₹ Cr

Profit & Loss Statement	Q2 FY26	Q1 FY27	Q2 FY27	QoQ	YoY	FY 26
Interest Income	501.1	657.4	693.2			2101.6
Interest Expenses	213.8	272.7	288.3			879.3
Net Interest Income (Core)	287.2	384.8	404.8	5.2%	40.9%	1222.3
Net Gain on Direct Assignment	6.6	-12.9	-1.2			7.4
Net Interest Income	293.9	371.9	403.7	8.5%	37.4%	1229.7
Other Income	28.3	25.7	27.8			117.5
Net Total Income	322.2	397.6	431.5	8.5%	33.9%	1347.3
Operating Expenses	183.2	210.0	226.4	7.8%	23.6%	771.0
Operating Profit	139.0	187.5	205.1	9.4%	47.5%	576.3
Credit Cost	31.5	34.1	27.1			115.3
Profit Before Tax	107.5	153.5	178.0			461.0
Tax Expense	27.3	39.1	47.3			117.4
Profit After Tax	80.2	114.4	130.8	14.3%	63.1%	343.6

RoA Tree

RoA Tree	Q2 FY26	Q1 FY27	Q2 FY27	FY 26
Interest Income / Average total assets	15.1%	15.0%	15.1%	15.0%
Interest Expenses / Average total assets	6.4%	6.2%	6.3%	6.3%
Net Interest Income (Core) / Average total assets	8.6%	8.8%	8.8%	8.7%
Net Gain on DA / Average total Assets	0.2%	-0.3%	0.0%	0.1%
Net Interest Income / Average total Assets	8.8%	8.5%	8.8%	8.8%
Other Income / Average total assets	0.9%	0.6%	0.6%	0.8%
Net Total Income / Average total assets	9.7%	9.1%	9.4%	9.6%
Operating Expenses / Average total assets	5.5%	4.8%	4.9%	5.5%
Operating Profit / Average total assets	4.2%	4.3%	4.5%	4.1%
Credit Cost / Average total assets	0.9%	0.8%	0.6%	0.8%
Profit before tax / Average total assets	3.2%	3.5%	3.9%	3.3%
Tax expense / Average total assets	0.8%	0.9%	1.0%	0.8%
Profit after tax on Average total assets	2.4%	2.6%	2.8%	2.4%
Average total assets / Average Shareholders' Fund	5.0	5.9	6.0	5.2
Profit after tax on Average Shareholders' Fund (ROE)	12.0%	15.4%	17.0%	12.6%
Interest earning assets as % of total assets	94.4%	95.7%	95.2%	95.5%
Interest bearing liabilities as % of total liabilities	76.6%	80.5%	78.8%	79.9%



Who we are

Our Business

Financial Performance

Technology, Digital, ESG & CSR

Technology Landscape

Origination

- Fully Integrated API stack : OCR, KYC Validation, Aadhaar Vault, Account Aggregator, Digilocker
- Digital Marketing Leads via Social Media and Company's Digital Platforms including Cross Sell
- Online interface available for DSA, FI, RCU, Legal & technical agencies
- Building a modern, innovative and future-ready digital ecosystem to provide 360-degree
- CKYC , Multi-bureau , Bank statement analysis and Fraud check integrations



Underwriting

- Cloud based Loan Origination System with robust Loan Management System
- Real-time Business Rule Engine integration ensuring objective, faster & predictable underwriting
- Data driven risk assessment and mitigation
- Real time API integration with UIDAI

Loan Operations

- Seamless API integration between core system & 3rd party partners -multi bureau, E-nach , penny drop
- Robust Collection mobility suite - monitoring early warning signals using ML algorithms
- KFS (Key Fact Statement) & OTP authenticated Cheque Handover Module.
- AWS Cloud & Microsoft O365 assessment. Implementation of CIS (Center for Internet Security) guidelines for servers.



Customer Service

- Ubiquitous presence in digital universe - web, phone, portal, app and social media.
- Hindi Conversational Chatbot on Portals and Whatsapp
- Cloud Telephony with AI/ML servicing capability
- Elevating Customer Centricity Through a Comprehensive Array of Nine Innovative login solutions
- ISO 27001:2022 certification



API



Security Layer



Cloud Services



Web Application



Data/ Presentation



Regulatory



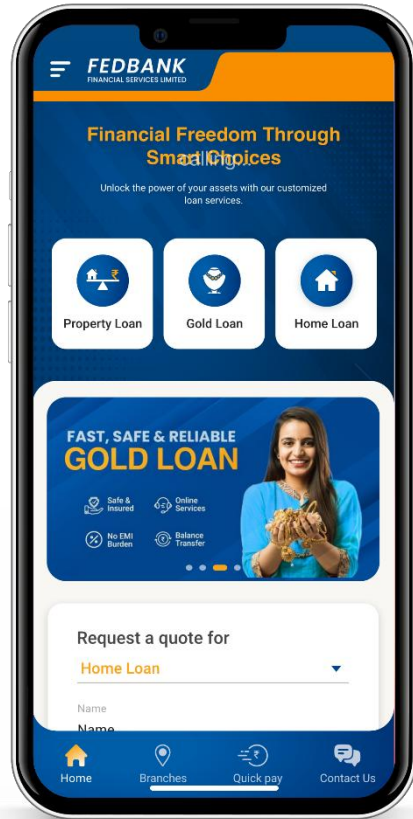
Monitoring



Technology at the core of all operations

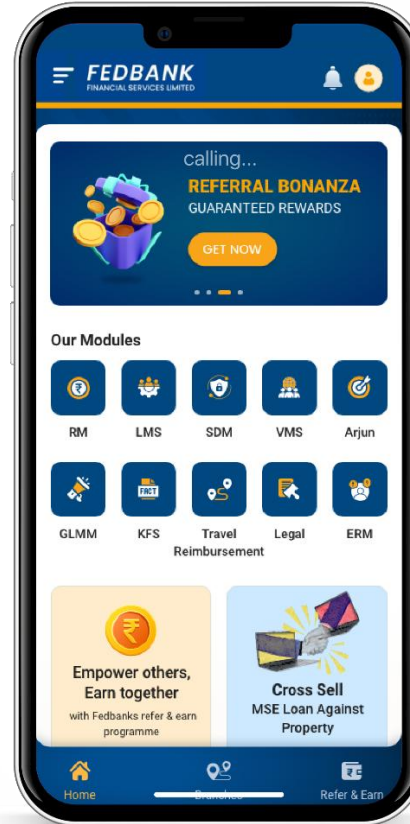
Digital Landscape

Fedfina Loans



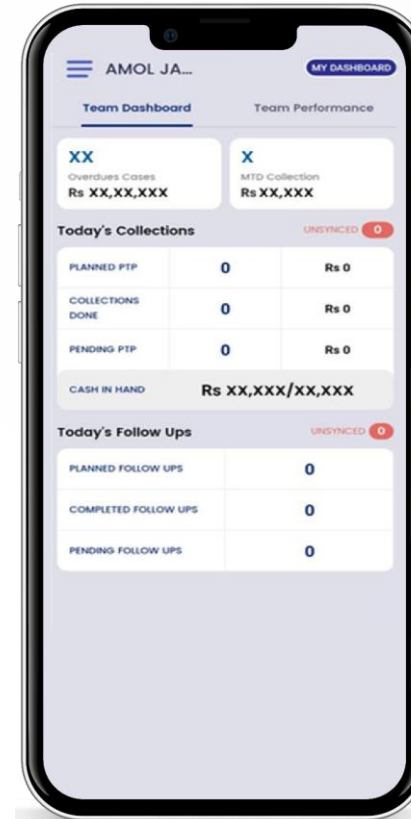
Customer Acquisition & Servicing

Fedfina Lite



Employee Productivity

Fedfina Collect



Collection Management

15 Lakh+ Downloads

88%+ Digital Registrations

59%+ Digital Payments



Well established digital presence

ESG

ESG : Framework

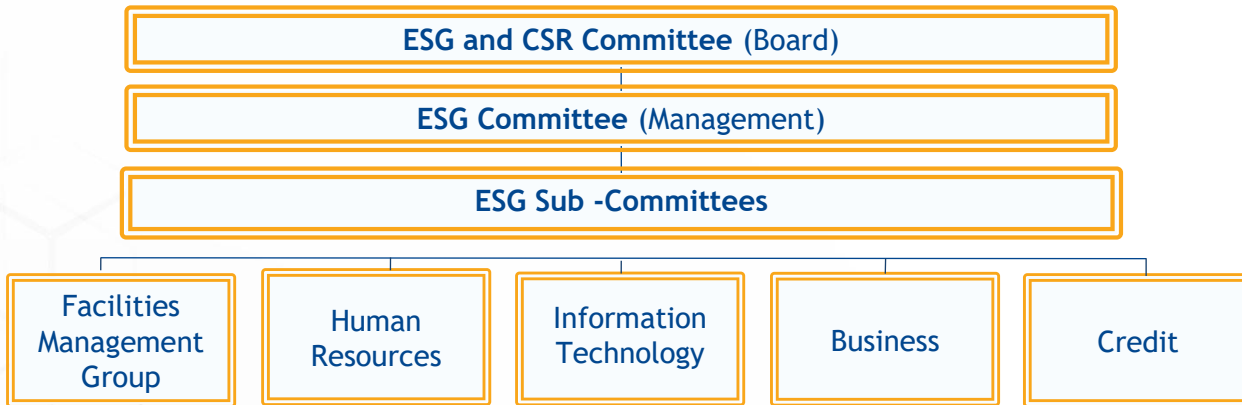


ESG : Purpose

Create substantial and profound impact by actively promoting and nurturing a sustainable culture within the workplace, fostering a sense of care and support for employees and undertake initiatives to develop sustainable communities and protect the environment



ESG : Structure



BRSR Reporting Key Highlights

- Fedfina remains committed to advancing women's financial inclusion through its Gold Loan business, serving over 1.2 lakh women customers with a portfolio of ₹2,728 Cr.
- Reinforcing this commitment, the Stree Sakthi Gold Loan Schemes, launched on 07 January 2026, has crossed a portfolio of ₹100 Cr, reflecting the trust placed by women customers and the Company's continued focus on enabling financial independence through accessible and affordable credit.

An organization with a purpose

Nation Skill Building

As part of our Corporate Social Responsibility (CSR) commitment, FEDFINA is proud to launch a transformative initiative focused on skilling the next generation of finance professionals. This program is designed to equip apprentices with industry-relevant skills and practical training, preparing them to meet the evolving demands of the financial sector.

Through structured learning modules, hands-on experience, and mentorship, we aim to foster a culture of continuous development and professional excellence. This initiative reflects FEDFINA's dedication to inclusive growth, social impact, and building a future-ready workforce that contributes meaningfully to the industry and society.



An organization with a purpose



THANK YOU

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