



July 30, 2026

The Manager (CRD) The BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street, Fort, Mumbai- 400001	The Manager – Listing Department National Stock Exchange of India Ltd Exchange Plaza, Plot no. C/1, G Block, Bandra-Kurla Complex, Bandra (East) Mumbai - 400 051
Scrip Code: 530117	Symbol: PRIVISCL

Dear Sir / Madam,

Sub: Investors Presentation – Financial & Operation Review for quarter ended June 30, 2026

Pursuant to our letter dated July 23, 2026, intimating about Earnings Conference Call to be held on Friday, July 31, 2026, at 03:30 pm IST and regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015, we also enclose herewith the Investors Presentation on Financial & Operational Review for the quarter ended June 30, 2026.

The Investors' Presentation is also being uploaded on the Company's website www.privi.com.

You are requested to kindly take the same on record.

Thanking you.

Yours Sincerely,

For **Privi Speciality Chemicals Limited**

Ashwini Saumil Shah
Company Secretary



Encl: Investors Presentation



PRIVI SPECIALITY CHEMICALS LIMITED

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PRIVI SPECIALITY CHEMICALS LIMITED



Vision to Value.

A Purpose Backed by Momentum

Investor Presentation Q1 FY26-27



We do different things, We do things differently



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Strategic vision and performance overview

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Company Overview

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Q1 FY27 Results

Consolidated performance metrics

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Growth Strategy

Strategic priorities and outlook



- Q1 FY27 marked a **strong start to the year**, reflecting the resilience of our business model and disciplined execution.
- We delivered **Rs 681.42 Cr of total income representing 20.01% year-on-year growth, Rs 167.47 Cr of EBITDA with 18.73% year-on-year growth and Rs 84.21 Cr of Net Profit with 35.97% year-on-year growth**, supported by broad-based demand across domestic and export markets.
- One of our export consignments caught fire at a CFS warehouse near JNPT costing Rs 2.78 cr. The company has filed for insurance claim and is confident of receiving the same.
- Our business has continued to be **resilient** despite adverse global headwinds.
- Our **diversified geographic presence** has supported stability across markets.
- We have not experienced any operational or supply chain disruptions, which reinforces the **structural strength** of the business.
- **Our new products are expected to expand our addressable market**, deepen customer relationships, and contribute meaningfully to growth in the coming years.
- The **expansion projects are progressing** as planned and will be ready for commercial operations in second half of 2028.
- With a **strong balance sheet, healthy cash flows**, and a clear strategic roadmap, we remain well positioned for the future.

Performance at a glance – Q1FY27



Revenue

Rs. 681.42 Cr.

▲ 20.01% YoY

EBITDA

Rs. 167.47 Cr.

▲ 18.73% YoY

EBITDA Margin*

24.58%

▼ 27 bps

PAT

Rs. 84.21 Cr.

▲ 35.97% YoY

ROCE

21.70 %

▲ 299 bps YoY

ROE

22.72 %

▲ 112 bps YoY

Net Debt to EBITDA

1.29

▼ 35.41 %

Net Debt to Equity

0.57

▼ 40.86 %

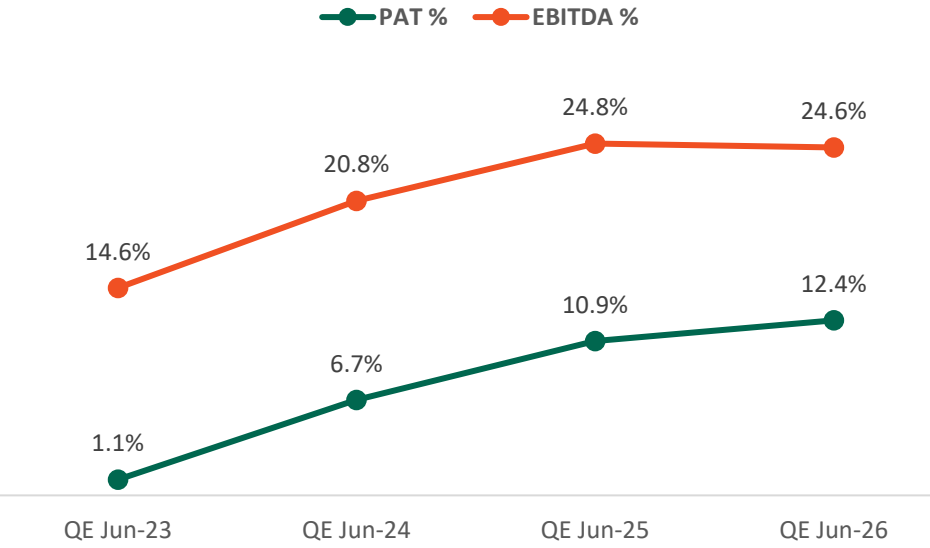
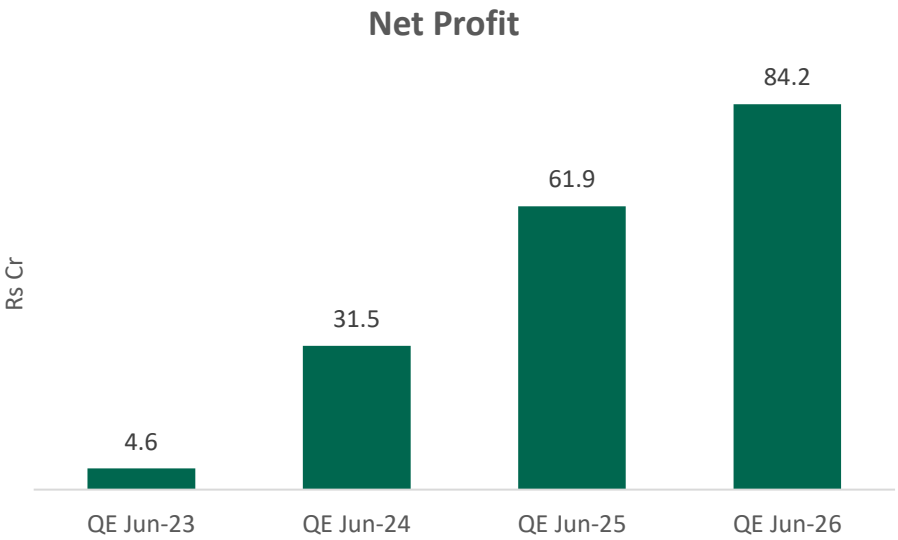
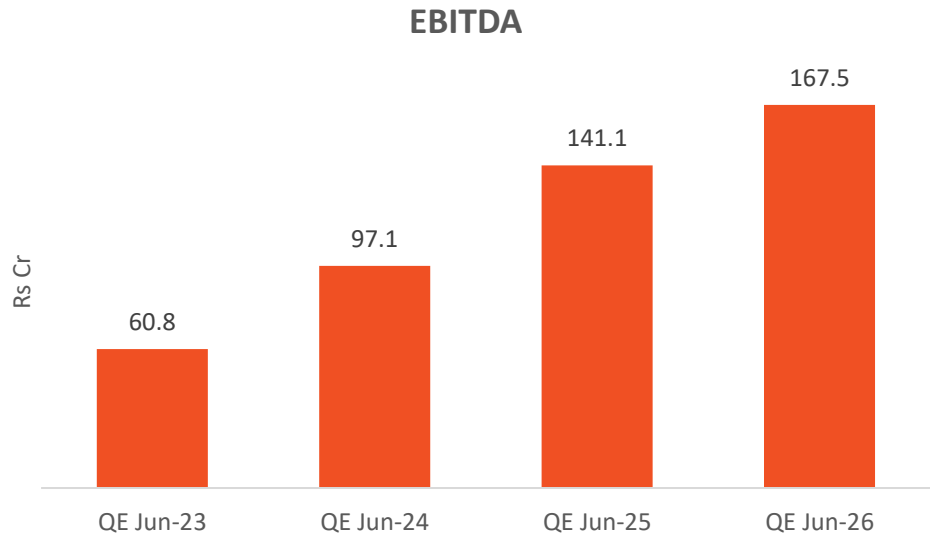
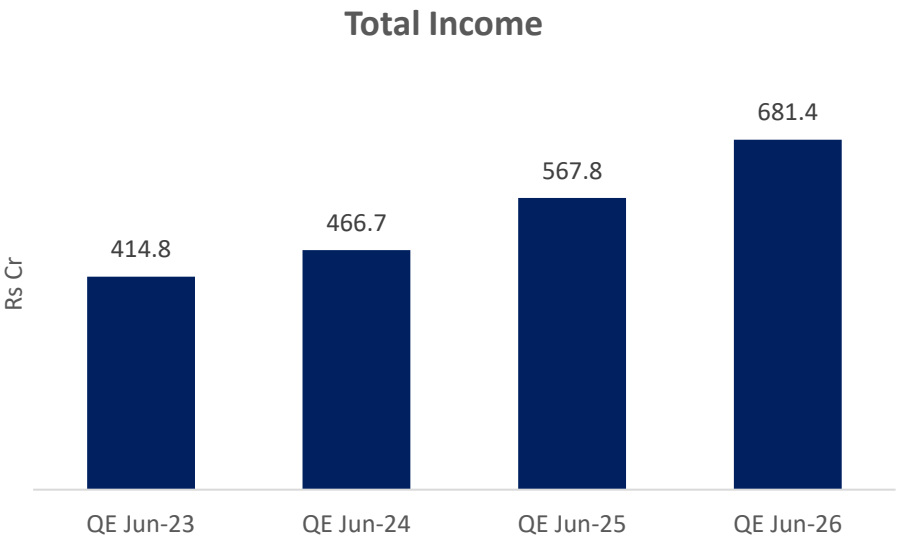
** The EBITDA margin is impacted by about 42 bps due to fire of finished goods consignment, the same would be corrected upon receipt of insurance claim.*

Consolidated Profit & Loss Account

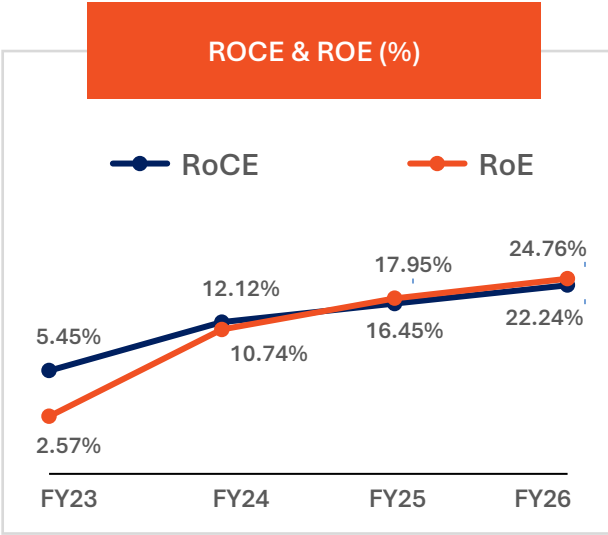
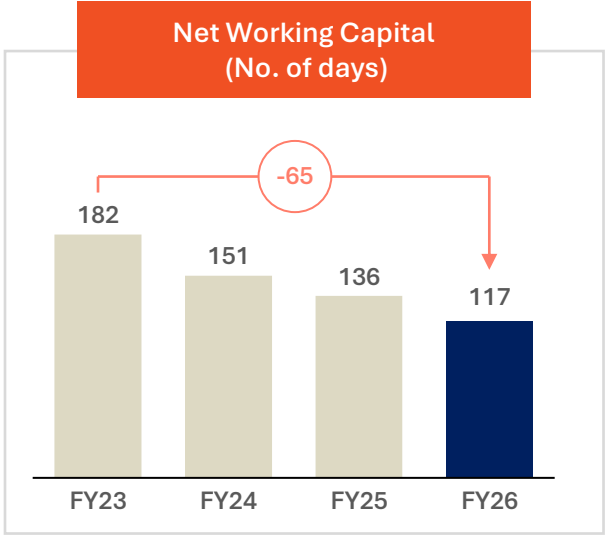
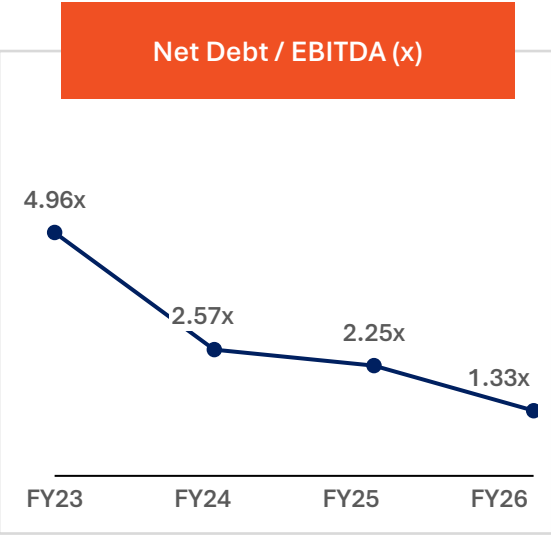
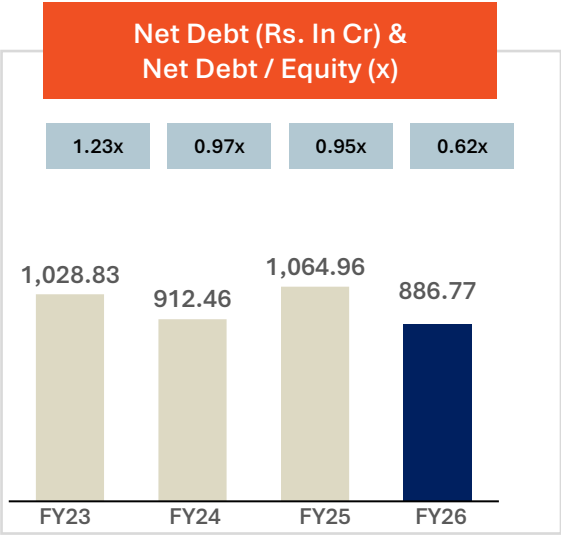
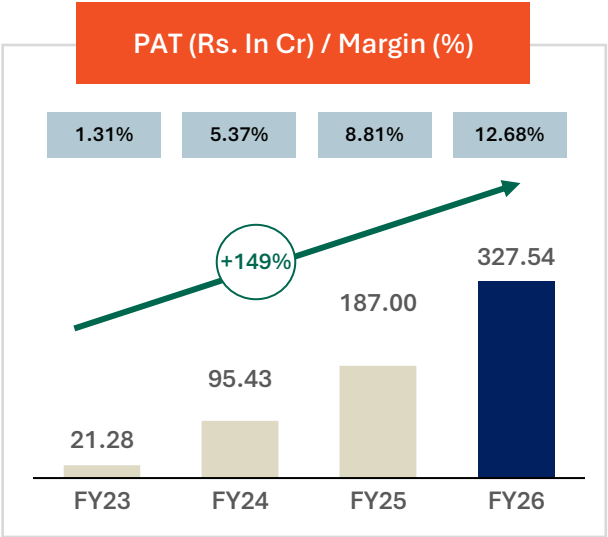
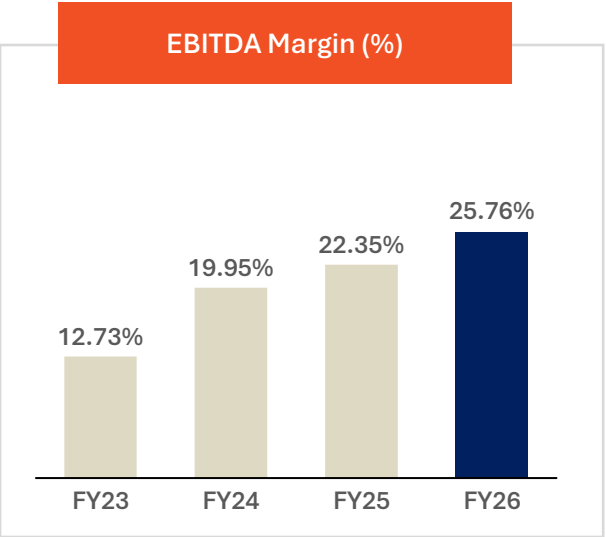
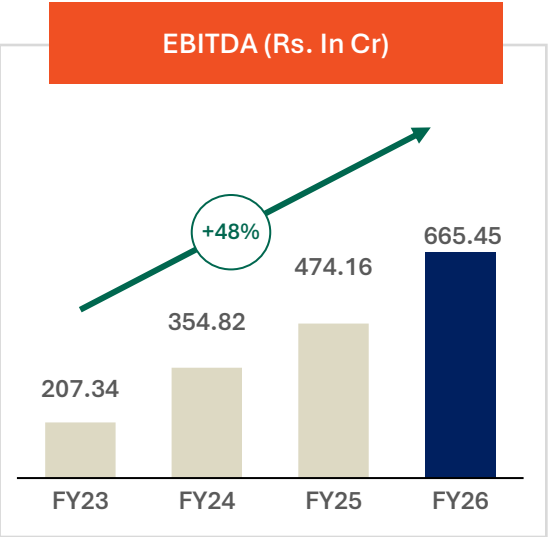
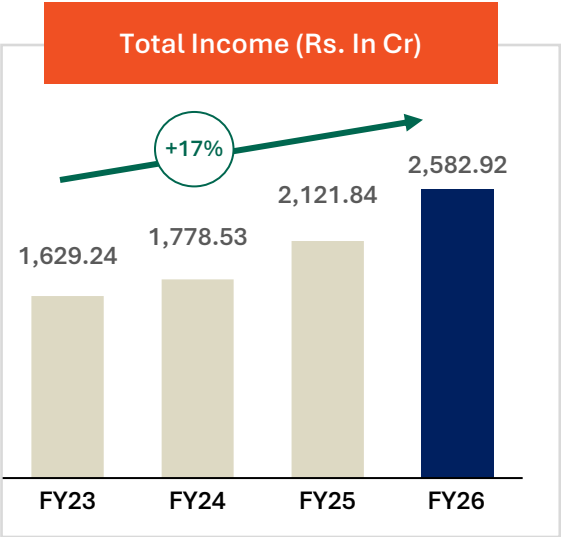


Particulars (Rs. Cr.)	Q1FY27	Q1FY26	YoY	FY26	FY25	YoY
Revenue from operations	666.22	558.81		2,563.69	2,101.19	
Other income	15.20	8.99		19.24	20.65	
Total income	681.42	567.80	20.01%	2,582.92	2,121.84	21.73%
Raw Material	371.60	275.25		1,317.10	1,131.49	
Power and fuel	45.94	38.89		173.69	153.27	
Employee expense	29.91	27.39		114.71	86.51	
Other expenses	66.51	85.22		311.97	276.40	
EBITDA	167.47	141.05	18.73%	665.45	474.16	40.34%
EBITDA margin	24.6%	24.8%	-27 bps	25.76%	22.3%	342 bps
Depreciation	37.36	36.21		143.80	131.75	
EBIT	130.11	104.84		521.66	342.41	
Finance cost	16.74	23.66		81.95	87.88	
Profit before tax	113.37	81.18		439.70	254.52	
Tax	30.53	23.63		122.98	69.77	
Profit after tax	82.84	57.55	43.94%	316.72	184.75	71.43%
PAT attributable to NCI	(1.37)	(4.38)		(10.82)	(2.25)	
PAT attributable to Company	84.21	61.93	35.97%	327.54	187.00	75.16%
PAT margin	12.4%	10.9%	145 bps	12.68%	8.81%	387 bps
EPS (not annualised, in Rs)	21.56	15.85		83.85	47.87	

Q1 Performance across years



Annual Performance



* On a Consolidated Basis



COMPANY OVERVIEW

PRIVI SPECIALITY CHEMICALS LIMITED



India's Leading Aroma Chemicals Manufacturer

A 30+ year track record of building global leadership in pine- based and speciality aroma chemicals — supplying the world's top fragrance and FMCG companies.

75+

Products

48,000 MTPA

Production Capacity

2 R&D CENTRES

Dedicated Centres driving innovation

7

State of art Manufacturing Facilities

40+

Exports to
Countries

36,000 MTPA

CST Processing Capacity

12,000 MTPA

GTO Processing Capacity

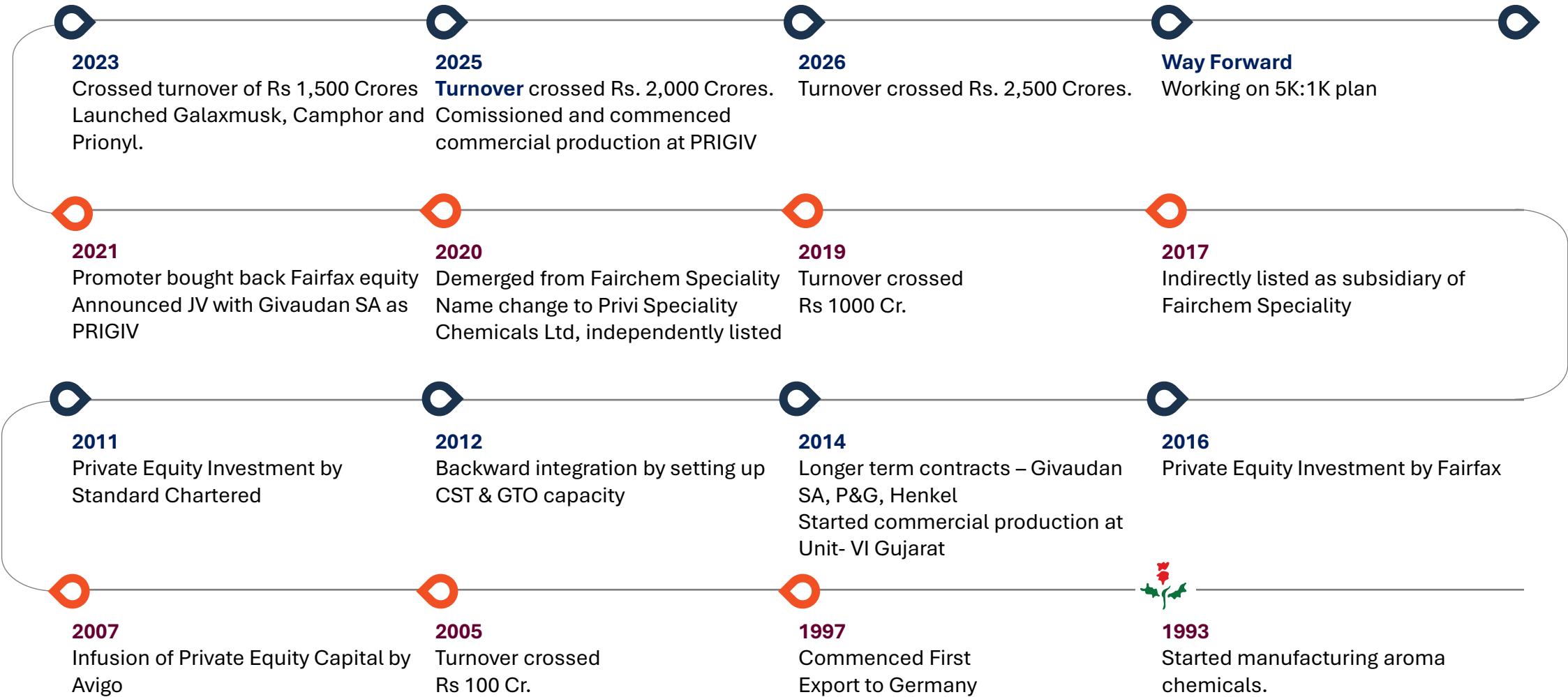
70%

Raw Materials Used are derived from
Renewable Resources

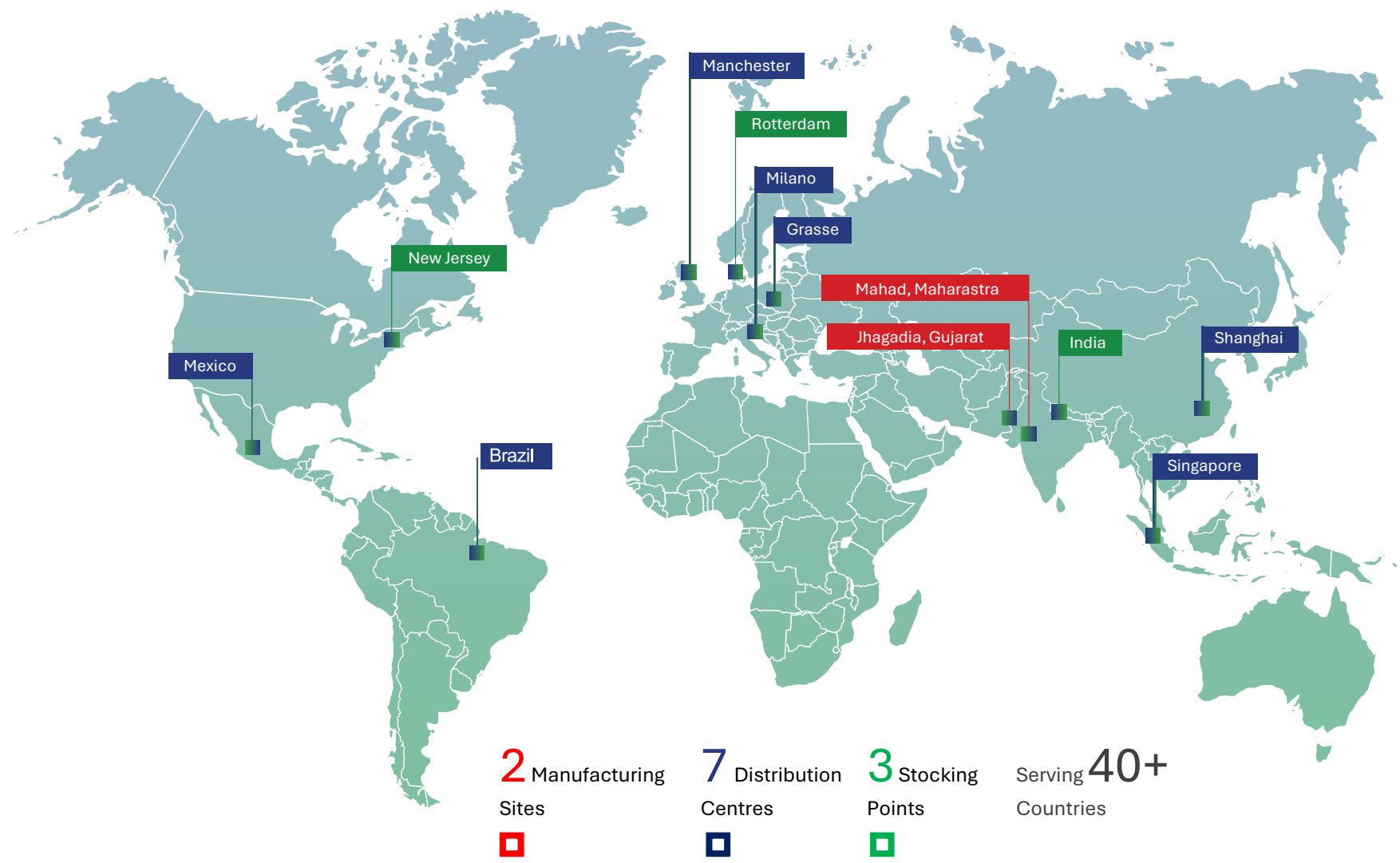
Strategically Located

Near JNPT Port & Ankleshwar Dry Port

Our Journey



Geographical Presence



Disclaimer: This map is a generalised illustration only for the ease of the reader to understand the locations, and it is not intended to be used for reference purposes. The representation of political boundaries and the names of geographical features/states do not necessarily reflect the actual position. Our Company or any of our Directors, officers or employees cannot be held responsible for any misuse or misinterpretation of any information or design thereof. Our Company does not warrant or represent any kind of connection with its accuracy or completeness.



Backward Integration



- **Integrated inhouse developed CST processing** for manufacturing key raw material for pine-based products
- CST process know-how and sourcing is a **prominent entry barrier, offering Privi a significant advantage vs. peers**
- Margin stability - Procuring CST at a long term contracts



Robust Manufacturing



- Privi's state-of-the-art **manufacturing capacities are amongst the largest globally**
- Manufacturing infrastructure has the **best-in-class regulatory compliance & certifications**

R&D Capabilities



- **Substantial and long-term emphasis on R&D** with process scale up, project implementation being done in-house
- Track-record of **successfully commercializing multiple products from R&D phase to scale up**

PRIGIV — Strategic JV with Givaudan



51%



Givaudan[®]

49%

- ▶ India's leading manufacturer of aroma and fragrance chemicals
- ▶ Globally trusted partner and a preferred supplier of bulk aroma chemicals

- ▶ Swiss multinational manufacturer of flavours, fragrances and active cosmetic ingredients
- ▶ World's largest company in the flavour and fragrance industries

- ▶ **Dedicated product portfolio:** Manufacturing **more than 40+ specialty products exclusively for Givaudan**
- ▶ **Expansion :** Privi and Givaudan together invested Rs. 50 crores as equity : **Project under implementation**
- ▶ **High-Value Specialty Expansion:**
Evaluating additional CAPEX to manufacture high-value specialty molecules using in-house technology, with potential revenue of **~Rs. 100+ crore**

PRIGIV Plant at Mahad, MH



High R&D focus to develop new products and processes



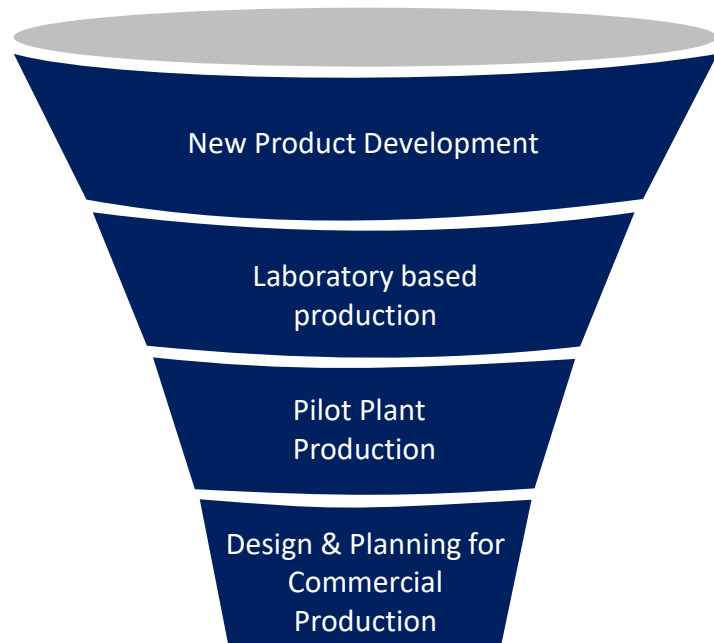
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R&D Centers at
Mahad and Nerul

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R&D team strength
including scientist,
microbiologist & chemistry
professionals

*DSIR recognition for both R&D
centres extended till 2029*



Synthetic Organic Research lab and Pilot plants are approved by the Department of Scientific and Industrial Research (DSIR), Ministry of Science and Technology.

Well equipped with new instruments & machinery like GCMS, GLCS, FTIR, UV Spectrophotometer, Refractometer, Polarimeter, Colorimeter, Bomb Calorimeter, Reaction, Distillation and Recovery Units

Improving yield and process for future development on continues basis





Safety & People

- Regular safety audits and emergency drills
- Skilling programs & Kaizen for continuous improvement
- Culture of urgency, transparency & care through the 5S Values



Sustainability

- About 70% raw materials from renewable sources
- Energy, water, and waste reduction programs
- Zero Liquid Discharge (ZLD) facilities in place
- Solvent recovery, by-product valorization



R&D & Quality

- 2 R&D centers (Mahad & Nerul)
- 114-member R&D team with scientists, microbiologists, chemists
- Concept-to-Commercialisation framework ensures faster time-to-market
- Focus on biotechnology, synthetic innovations & green chemistry



Process Efficiency

- Continuous process improvement leading to better Yields
- Strong cost discipline and operational controls driving profitability
- Energy efficiency improvement to save utility cost



Asset & Capacity

- Capacity debottlenecking across plants
- Preventive and Predictive maintenance systems in place
- Capacity Expansion plan



GROWTH STRATEGY

PRIVI SPECIALITY CHEMICALS LIMITED



New Projects and Products

- Existing products expansion
- Maltol and Ethyl Maltol
- Renewable Cyclopentanone
- 10+ other High end Specialty Products
- Furfural
- 40+ Products under PRIGIV

On track to achieve the vision of **Rs 5,000 Cr revenue** and **Rs 1,000 Cr + EBITDA** by FY29-30, representing more than 2x growth.

EBITDA margins are expected to sustain north of **20%**, driven by continued operational efficiency and an enhanced product mix

** The above figures are based on management estimates and are subject to change depending on external factors and requisite approvals.*

Proposed Scheme of Amalgamation



Key Rationale



Diverse Product Portfolio

PFSPL includes Privial, Anethole, and Cyclamen Aldehyde used in fine and functional flavours and fragrances



Innovation-Driven

Research focused on converting corn and cob into high-value products like Furfural and its derivatives



Biotech-Focused R&D

PBPL, a 100% subsidiary, specializes in biotechnology-driven flavour and fragrance development



Strategic Merger

Planned integration with the parent company to strengthen core operations and enhance agility



Green Science Advantage

Expands offerings through sustainable chemistry solutions



Growth Enabler

Product and R&D capabilities expected to drive long-term business growth



Green Science Vision

Aligns with the company's belief in sustainable, nature-like aroma chemicals



Synergistic Growth

Merger expected to unlock faster growth through combined expertise in aroma chemicals



Key Business Highlights 5k:1k and beyond



Expansion Projects



Speciality molecule expansion projects progressing.

Biorefinery



Significant progress in scaling biomass conversion technologies.

Intellectual Property



Technology group creating IP rights for new technologies.

In-house talent



Privi harnessing in-house talent for increased responsibilities.

Capacity Augmentation



Flagship product capacity augmentation project nearing completion.

Information Technology



Strengthening its Information Technology and Systems to use Artificial Intelligence tools

Thank You

For further queries, Please contact:

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