August 04, 2026

BSE Limited Phiroze Jeejeebhoy Towers Dalal Street, Mumbai – 400 001 **Scrip Code: 543689**	**National Stock Exchange of India Limited** Exchange Plaza, C-1, Block G Bandra Kurla Complex Bandra (E), Mumbai – 400 051 **Symbol: UNIPARTS**

Subject: Regulation 30: Presentation on Standalone and Consolidated Unaudited Financial Results of the Company for the quarter ended June 30, 2026

Dear Sir/Madam,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find attached herewith a copy of the Presentation on Standalone and Consolidated Unaudited Financial Results of the Company for the quarter ended June 30, 2026.

The same is also being uploaded on website of the Company at https://www.unipartsgroup.com/home/quarterly_financial_results.

You are requested to take the above on record.

Thanking You,

Yours faithfully,

For Uniparts India Limited

Jatin Mahajan

Digitally signed by Jatin Mahajan
DN: c=IN, o=Personal, pseudonym=pyobr5mf0ns3ljcq68xt91ik2z47dvgw, 2.5.4.20=e3fc705527aaf20c69e82fd8ef3a9a41d8839d36101b61ecac0711594d6b71ad, postalCode=110055, st=Delhi, serialNumber=d5b1db751344dcaea44f0c205f807da679a55e6357945c94be95083c41ac9235, cn=Jatin Mahajan
Date: 2026.08.04 17:48:09 +05'30'

Jatin Mahajan
Head Legal, Company Secretary and Compliance Officer

Encl: As above

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Tel: +91 120 4581400 | Fax: +91 120 4581499
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An ISO 9001:2008 & 14001:2004 Company
CIN : L74899DL1994PLC061753

UNIPARTS GROUP

Uniparts India Limited

Addressing the core needs of the **WORLD.**

Precision **DELIVERED**, Performance **ASSURED**

Leveraging engineering competencies and a global delivery model

Earnings Presentation – Q1FY27

Safe Harbor

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Content

Q1FY27 Performance

Business Overview

Annexures

Management's Message

Mr. Gurdeep Soni

Promoter, Chairman & Managing Director

The first quarter of FY27 reflects the divergent dynamics currently shaping our end markets and, importantly, how we are navigating them. Central to this is the operational rigour our teams have demonstrated in ensuring we continue to meet customer expectations without exception.

On that note, the restoration of the finishing shop at our Ludhiana facility is progressing well and on schedule, and I am pleased to report that customer supply has remained uninterrupted throughout. Equally, our Mexico operations are on track, with first customer deliveries from the warehouse expected in Q3. This is a meaningful milestone in our journey as a global supply partner.

Turning to Q1 FY27 performance we are pleased to report revenue growth of 27% year-on-year, EBITDA growth of 55% year-on-year and a PAT growth of 64% year-on-year. This performance is in line with the quarter on quarter guidance we had shared but better than the annual guidance we had given, and reflects the quality of execution by the team across a quarter that was not without its challenges. The ongoing West Asia situation has continued to exert pressure on input costs and supply chains. Our teams have navigated this with discipline, working closely with vendors and ensuring that our delivery commitments were met without disruption.

On a trailing twelve-month basis, our EPS stands at INR 39.97, and our ROCE is north of 27%, with ROE at 20%. Our net cash position at the end of Q1 stands at INR 190 crore, reflecting the continued strength of our cash generation. To put this in context: when we declared the special dividend of INR 101cr in October 2025, our cash balance was approximately INR 210 crore. In ten months, through focussed operations and business growth, we have rebuilt to that level. Our balance sheet is in excellent health, and we continue to actively evaluate acquisition opportunities that can accelerate our strategic agenda.

On the business development front, our trailing twelve-month new business order book remains robust at over INR 225 crore, with a healthy pipeline. These wins span segments and geographies and reflect continued customer confidence in our capabilities across our three product platforms 3PL, PMP, and fabrications. We are continuing to invest in growing our construction and large agricultural equipment businesses, given that small ag is already a segment where we hold significant global market share. The new business momentum is structural, and we intend to build on it.

Mr. Paramjit Singh Soni

Promoter, Vice Chairman and Executive Director

Operating Environment Update

Construction Equipment

The momentum that started in the second half of CY2025 has continued into Q1 FY27. Infrastructure-led spending, particularly under the technology investments in the US and government led spending in Europe, is sustaining healthy customer schedules and order visibility. This segment is performing well, and we are growing with it, supported by both market recovery and new business additions.

Small Agriculture

India continues to perform well, supported by government subsidy programmes and rising adoption across the mid-to-higher horsepower categories. New business wins in India in the small ag segment have been particularly strong. In Western markets, small ag growth remains more measured. Consumer appetite for big-ticket equipment purchases has been tempered by economic uncertainty and volatility, leading to continued deferral of buying decisions. That said, the bottom appears to be behind us; after three consecutive years of volume declines, we are beginning to see some recovery in unit volumes, and the direction of growth is encouraging. Driven by our share position and continued new business additions, our business growth remains strong in this segment.

Operating Environment Update

Large Agriculture

Conditions remain subdued, as has been widely acknowledged across the industry. Leading OEMs have indicated that CY2026 represents the cyclical bottom, with a more meaningful recovery expected through CY2027. Our growth in this segment is therefore not market-driven. It is entirely the result of new business wins, with particular momentum in Europe. This is a natural extension of our core competency and a segment we are investing in with a long-term view.

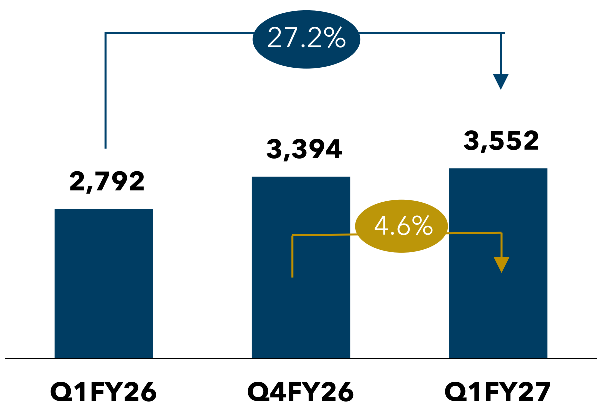
Aftermarket

Aftermarket represents approximately 12% of revenues in Q1 FY27 and was flat year-on-year in absolute terms. Tariff-driven price volatility has led to some demand skewing, as higher prices caused customers and channel partners to moderate their purchasing. With tariffs having since come down, we expect this to normalise and the segment to return to growth. In the meantime, our OEM business has grown strongly, which has naturally reduced aftermarket as a proportion of overall revenues. Aftermarket remains a strong and strategically important pillar of our business and a continued area of focus.

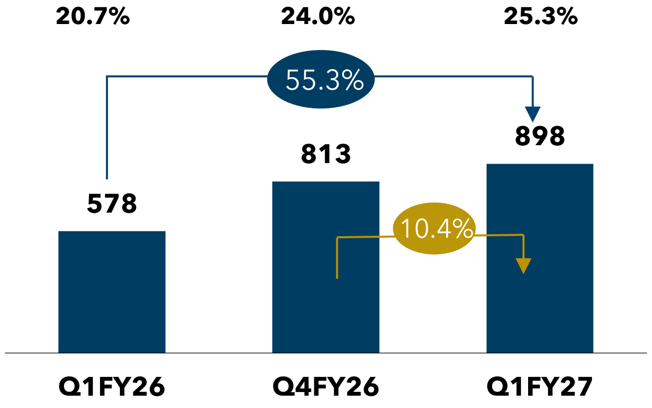
Key Takeaways from Q1 FY27

Q1FY27	Total Income	EBITDA	PBT	PAT
	INR 3,552 Mn	**INR 898 Mn**	**INR 746 Mn**	**INR 566 Mn**
	27.2% (YoY)	*55.3% (YoY)*	*67.0% (YoY)*	*64.3% (YoY)*

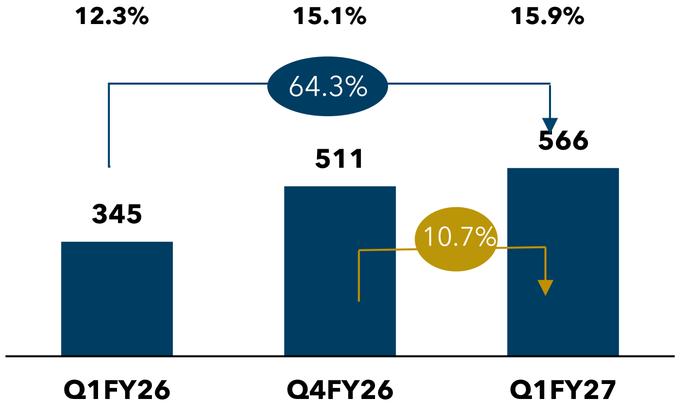
Total Income (INR Mn)



EBITDA (INR Mn) & Margins (%)



PAT (INR Mn) & Margins (%)



Q1FY27 Results (Consolidated)

Figures in INR Mn	Q1FY27	Q4FY26	Q1FY26	QoQ Change	YoY Change
Revenue from Operations	**3,474**	**3,389**	**2,737**	**2.5%**	**27.0%**
Other Income	78	5	55		
Cost of materials consumed (including change in inventory)	**1,161**	**1,195**	**941**		
Gross Profit Margin (As % of Revenue from Ops)	*66.6%*	*64.7%*	*65.6%*		
EBITDA	**898**	**813**	**578**	**10.5%**	**55.4%**
EBITDA Margin(%)	*25.3%*	*24.0%*	*20.7%*		
Operating EBITDA (EBITDA - Other Income)	**820**	**808**	**523**	**1.5%**	**56.8%**
Operating EBITDA Margin(%) (As % of Revenue from Ops)	*23.6%*	*23.9%*	*19.1%*		
Depreciation & Amortization Expense	118	118	111		
EBIT	**780**	**695**	**467**	**12.2%**	**67.0%**
EBIT Margin(%)	*22.0%*	*20.5%*	*16.7%*		
Finance Cost	34	33	20		
PBT	**746**	**663**	**447**	**12.5%**	**66.9%**
Exceptional Item – Impact of Labour Code	0	0	0		
Tax Expense	180	151	102		
PAT	**566**	**511**	**345**	**10.8%**	**64.1%**
PAT Margin(%)	*15.9%*	*15.1%*	*12.3%*		
Basic EPS (INR)	12.54	11.33	7.6		

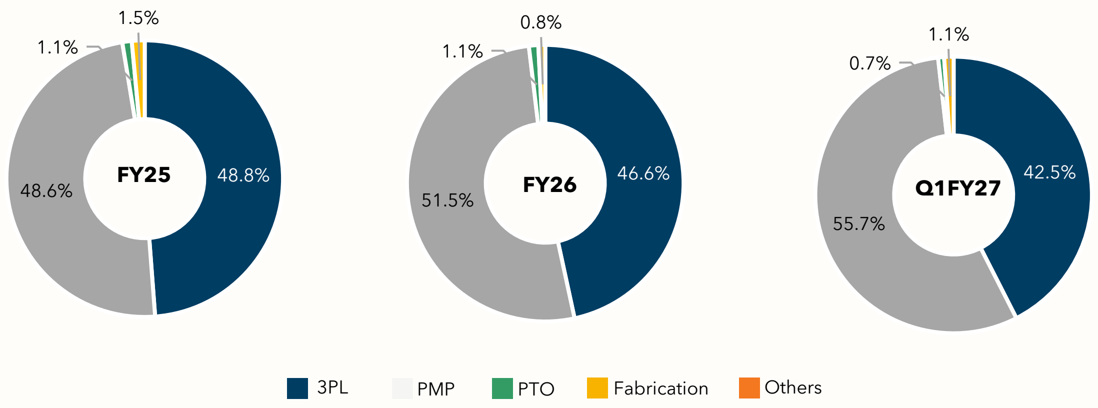
Revenue Distribution

Leading Presence in the Manufacture of 3PL and PMP Products Globally

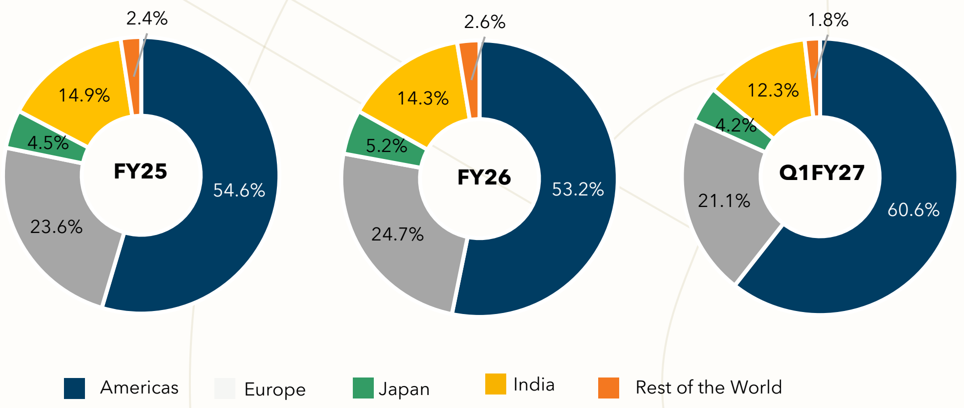
Healthy Revenue Mix

INR Mn, Segment revenue as % of finished goods sales

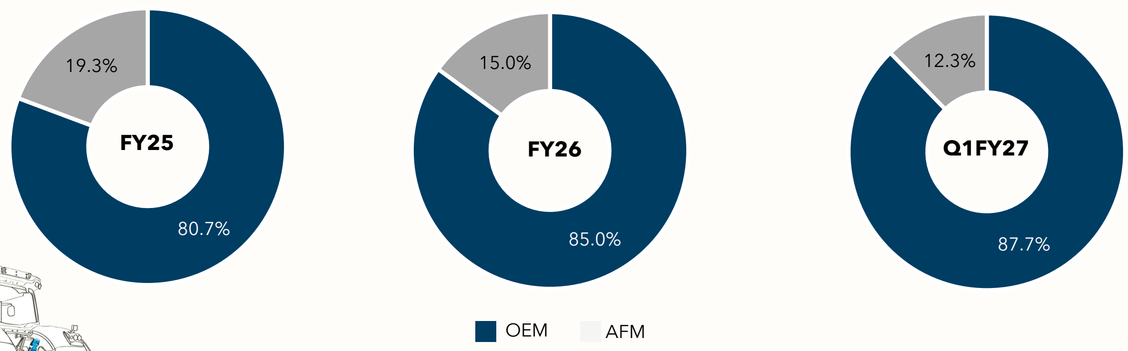
Product Vertical



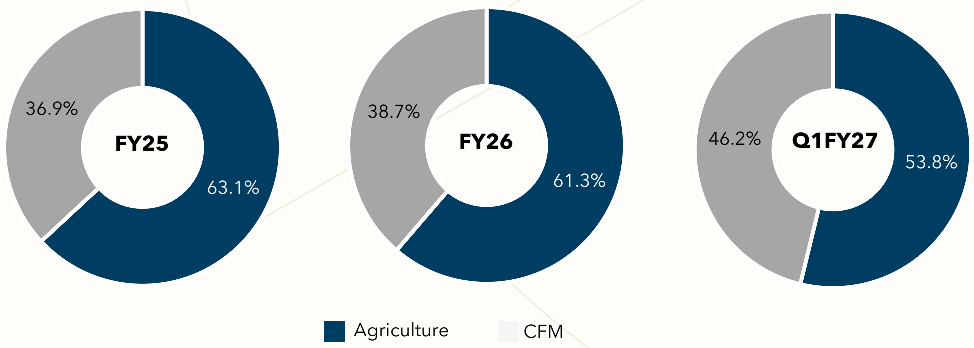
Geographical Presence



Market Presence



Segmental Presence



Content

Product Categories





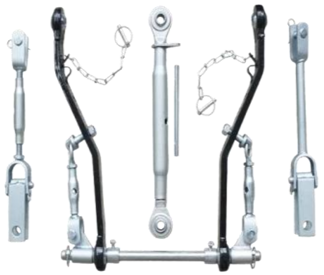
Three Point Linkage

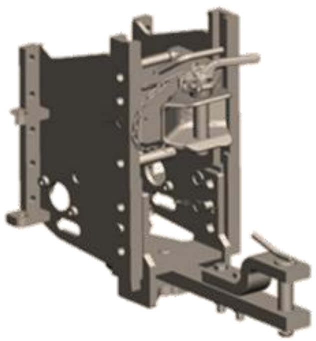
Precision Machine Parts

Power Take Off

Fabrication

Hydraulic Cylinders




Note: We do small and medium scale Fabrication, PTO (Power Take-off) and Hydraulic components

Additional Synergistic Offerings to Extend System Boundaries

	Power Take Off (PTO)	Hydraulic Cylinders	Fabrication
			
Description	Device used to drive implements such as rotary tillers, mowers and other equipment requiring a mechanical drive by the tractor.	Used as actuators to move mechanized components, by generating linear motion along an axis.	Large structural parts and chassis such as hitch frames, A-frames, front-end loader parts, grain lifters and engine frames.
Key Highlights	Focused on producing PTO for the agriculture sector which allows the transfer of power from the tractor to the implement.	Synergies with existing activities in the 3PL application and hydraulic lift of tractors. Significant demand in international markets, due to increased mechanization.	Synergetic to products and vehicles currently serviced
Features	International safety norm compliance	High cleanness norm specifications.	• Provides superior finish • Varied size designs

Deepen wallet share

Extended offerings in adjacent areas on the same OHVs for existing customers by offering integrated system solutions

Large Addressable Market

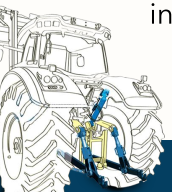
Estimated Market Size of ~$10 billion; Establish new customer base by addressing growing markets of UTVs etc.

More Value Per Vehicle

Leveraging manufacturing expertise to diversify the product portfolio and move up the value chain

Healthy Margin Profile

Long term margin guidance remains at 20%



Leading Global Supplier of Critical Components Solutions

3 Point Linkage - *Revenue Contribution*: 47%*

- Tractor specific designed and validated system.
- Allows for quick and easy attachment and detachment of implements.
- Allows for the balanced operation of the implement, improves efficiency, and reduces operator fatigue.

Market leaders in small tractor (<70 HP) linkage system globally.

Precision Machined Parts - *Revenue Contribution*: 51%*

- High-quality and reliable components for use in construction machinery, equipment, and structures.
- These parts are made to tight tolerances and durability to withstand the tough operating environment of OHVs.

Leading global supplier in fragmented market with manufacturing base in India and US and servicing all major geographies (Americas, Europe, Japan, India, ROW).

Precision Manufacturing | **Higher Complexities** | **High No. of SKUs** | **Healthy Margins**

$1 billion+
Market Size

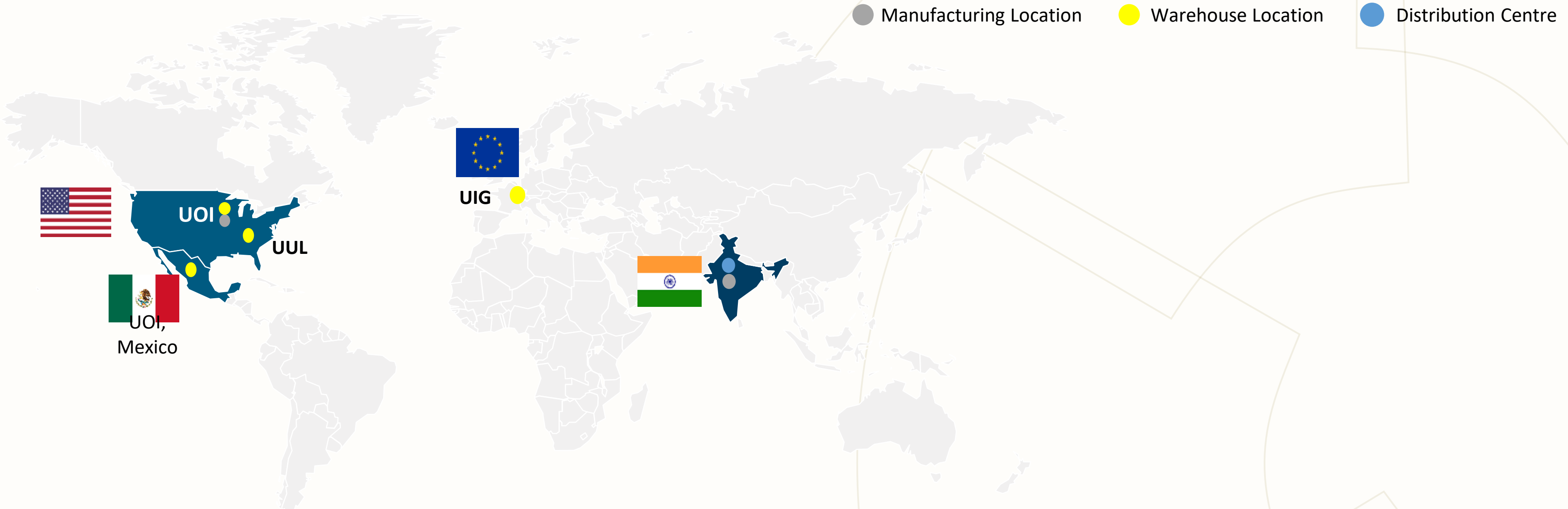
Customers serviced
Customers serviced

25+
Countries covered in sales

**Revenue contribution is based on FY26 finished goods sales*

Warehouse and Manufacturing Facilities

Dual Shore Manufacturing & Warehousing Solutions



7 Manufacturing Facilities

6 in India; **3** in Ludhiana;
2 in Noida
1 in Visakhapatnam;**1** in US

4 Warehouses

2 in US; **1** in Europe;
1 in Mexico

67,320

Metric tonne per annum
Aggregate installed capacity*

400 kilonewton

Test rig capability

Delivery options

Tailored to customer specifications

1 Distribution Facility in India

Facilities in Close Proximity to Customers Ensuring

Cost effectiveness

Quicker delivery

Faster turnaround time

Global Delivery Model De-Risks Clients' Supply Chain

Dual Shore Delivery Model

	Local Delivery	Direct Export	Warehouse Sales
Model specification	• Manufactured and delivered in same geography	• Manufactured in India for export around the world	• Products stocked in warehouse for offtake
Model features	• Shorter lead times • Flexible batch sizes0	• Competitive pricing • Longer lead times • Longer inventory cycle	• Just in Time delivery from local warehouse • Customized packing and lot sizes • Lower inventory cycle for customers

Servicing all **10 leading Global OHV OEMs** in Agriculture and half of the leading **10 players** in the **CFM Segment*.**

UIL has market leadership in supplying key systems and components like 3PL and PMP for OHVs globally : Complex, critical, and low volume high SKUs products.

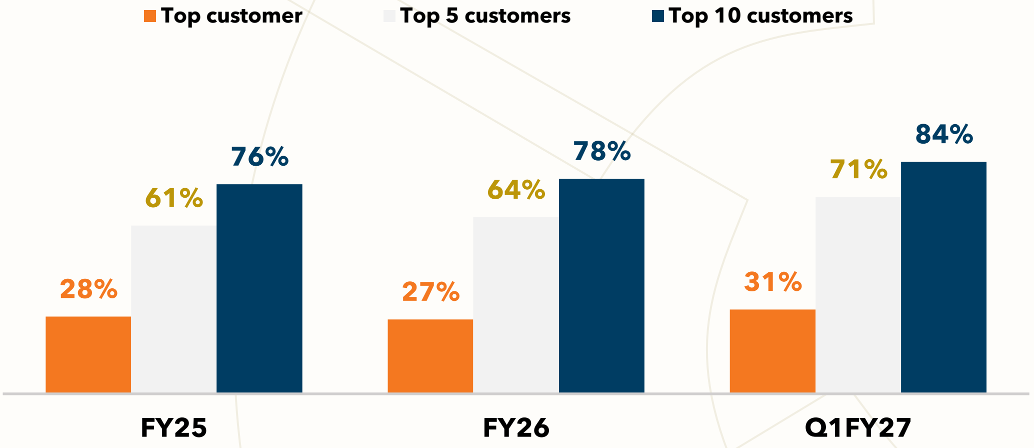
Preferred component supplier for manufacturer of **<70 HP Tractors.**

Involved from the design stage for new products and launches providing **end-to-end solutions.**

**CFM global players outside China*

Four of the Top Five Customers have been Associated with Uniparts for over 10 years

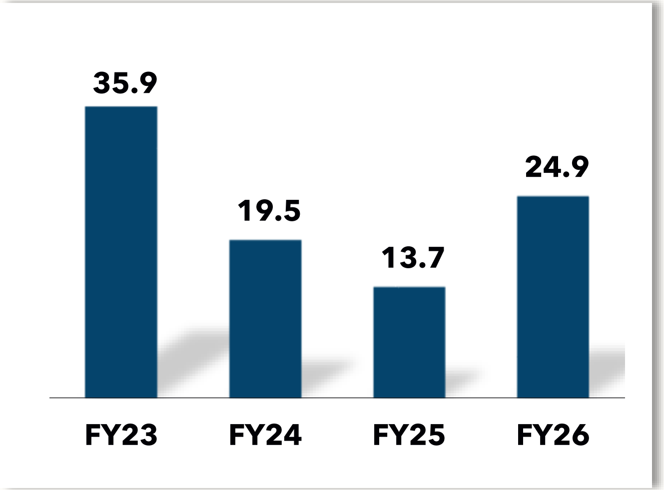
Trend of Customers Contribution to Sales



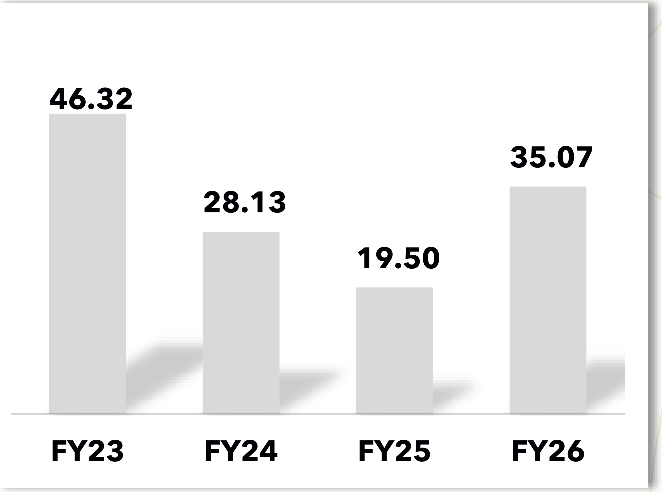
Key Financial Metrics – Historical

UNIPARTS GROUP

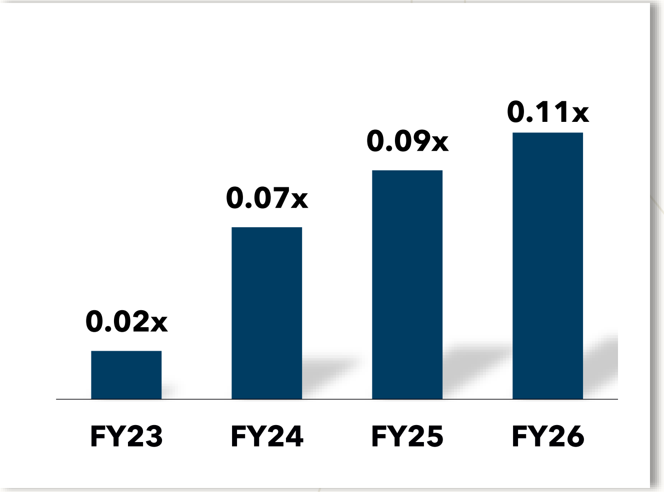
RoCE (%)



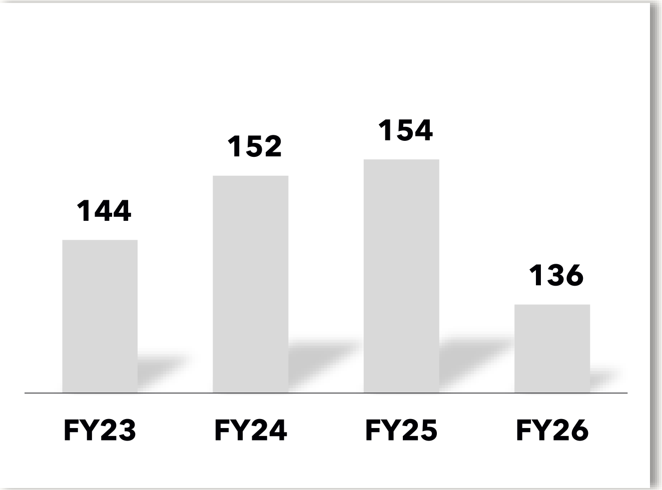
Reported EPS (INR)



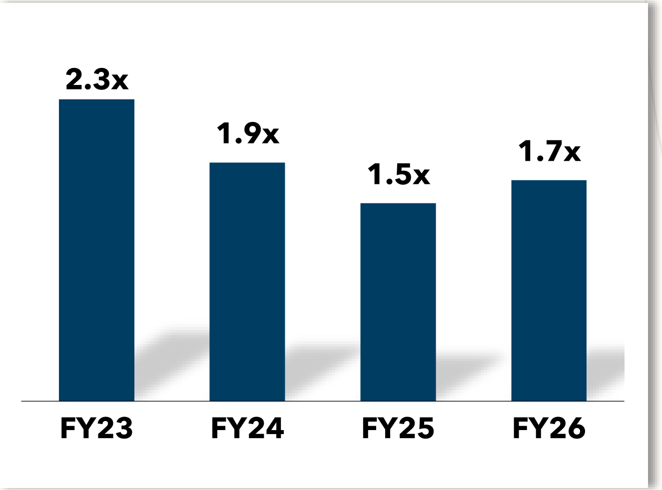
Debt / Equity



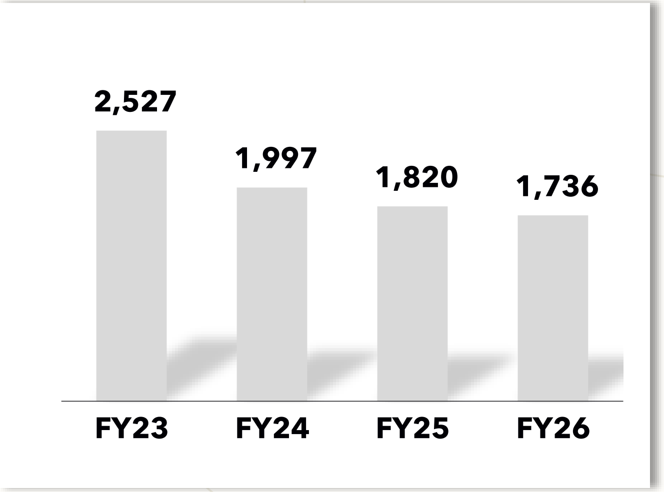
*Working Capital Days



**Fixed Assets Turnover



Cash Flow from Operations (INR Mn)



*Working Capital Days = (Inventory + Receivables – Payables)/ Revenue from Ops *365. ; **Fixed Assets Turnover = Revenue from operation/Gross block (Including right to use assets) ;

Organisational Strengths

- Senior Leadership Team with vast experience and expertise in OHV Industry.
- Senior Leadership Team located across key geographies and time zones (US, Europe, India).
- 250+ Engineers / Technical Diploma holders.
- 50+ strong Business Development and Sales / Customer Service organization.
- ~45% staff members working with Uniparts Group for 10+ years.

Historical Profit and Loss

Figures in INR Mn	FY24	FY25	FY26
Revenue from operations	11,395	9,637	11,704
Other income	93	212	176
Total income	**11,489**	**9,849**	**11,880**
Cost of materials consumed	3,966	3,118	4,246
Changes in inventories of finished goods, work-in-progress, stock-in-trade and scrap	264	431	(350)
Gross Profit	**7,260**	**6,300**	**7984**
Gross Profit Margin (%)	63%	64%	67%
Employee benefits expense	2,457	2,296	2,559
Other expenses	2,694	2,336	2,777
Total expenses	**5,151**	**4,632**	**5,336**
EBITDA	**2,107**	**1,668**	**2,648**
EBITDA Margin (%)	18%	17%	22%
Depreciation and amortization expenses	417	442	453
EBIT	**1,690**	**1,226**	**2,195**
EBIT Margin (%)	15%	12%	18%
Finance costs	57	83	104
PBT	**1,633**	**1,143**	**2,091**
PBT Margin (%)	14%	12%	18%
Exceptional Item – Impact of Labour Code	0	0	34
Total tax expenses	387	263	474
PAT	**1,247**	**880**	**1,583**
PAT Margin (%)	11%	9%	13%
Other comprehensive income / (loss) for the period / year, net of tax	(5)	(52)	(67)
Total Comprehensive Income	**1,241**	**828**	**1,516**
EPS attributable to owners of parent			
Basic EPS (in INR)	28.1	19.5	35.07
Diluted EPS (in INR)	27.6	19.5	35.04

Historical Balance Sheet

Figures in INR Mn	FY24	FY25	FY26
Assets			
Non - Current Assets			
Property, plant and equipment	2,001	2,010	1,994
Right of use assets	616	561	815
Capital work-in-progress	128	96	33
Goodwill	664	669	694
Other intangible assets	18	11	28
Intangible assets under development	-	24	56
Other financial assets	64	89	92
Current tax assets (Net)	75	92	85
Other non-current assets	21	4	71
Total non - current assets	**3,587**	**3,556**	**3,868**
Current Assets			
Inventories	4,244	3,858	4,301
Investments	1,563	2,431	2,030
Trade receivables	1,335	1,126	1,412
Cash and cash equivalents	189	329	470
Other balances with banks	2	2	3
Other financial assets	48	6	4
Other current assets	320	388	461
Total current assets	**7,700**	**8,140**	**8681**
Total Assets	**11,287**	**11,696**	**12,549**

Figures in INR Mn	FY24	FY25	FY26
Equity and Liabilities			
Equity			
Equity share capital	451	451	451
Other equity	8,227	8,421	8,253
Total equity	**8,678**	**8,872**	**8,704**
Liabilities			
Non - Current Liabilities			
Borrowings	22	12	85
Lease liabilities	318	252	500
Provisions	159	162	200
Deferred tax liabilities (Net)	226	225	231
Other non-current liabilities	10	10	11
Total non - current liabilities	**735**	**661**	**1,027**
Current Liabilities			
Borrowings	597	826	837
Lease liabilities	89	109	125
Trade payables due to:			
Micro and small enterprises	134	169	262
Other than micro and small enterprises	708	742	1,092
Other liabilities	268	267	411
Provisions	67	50	65
Current tax payable	10	0	26
Total current liabilities	1,873	2,163	2,818
Total liabilities	**2,609**	**2,824**	**3,845**
Total Equity and Liabilities	**11,287**	**11,696**	**12,549**

Content

Q1FY27 Performance

Business Overview

Annexures

Key Milestones

UNIPARTS GROUP

1994

Incorporation of Uniparts

2000

Commenced sales to domestic OEMs

Developed **3PL** OEM product vertical

Established the first facility at **Noida.**

2001-2003

Commenced sales to John Deere in **India, Spain and the USA.**

2004-2005

Commenced sales to OEMs in **Japan**

Acquired manufacturing and distribution facility in **Iowa, USA.**

Incorporated UUL as a WOS and acquired a majority stake UOI.

Commenced sales to OEMs in construction sector in the **US.**

2006

Commenced manufacturing **PMP products in India.**

2008

Commenced operations at manufacturing facility located at **Visakhapatnam, Andhra Pradesh.**

GFPL became a wholly owned subsidiary of Company.

2010

Set up a warehousing and distribution facility in **Hennef, Germany.**

2012

Entered European construction **OEM market.**

2018

Addition to warehousing spaces in **Augusta, USA**

Relocation of warehousing facility in **Georgia**

2020

Awarded *'Most Versatile Supplier 2020'* by **Kubota India.**

Won **two silver trophies** at the *11th National Kaizen Competition.*

2022

Got listed on **BSE and NSE**

2023

Commenced fabrication facility in **Ludhiana.**

2024

Two factories SER certified by **Caterpiller second year in a row.**

2025

Extending near-shoring with **Mexico** warehouse.

3 units SER certified by Caterpillar

Group Structure

UNIPARTS GROUP

Uniparts India Ltd. (UIL)

100%

- **Gripwel Fasteners Pvt. Ltd. (GFPL)**
- **Gripwel Conag Pvt. Ltd. (GCPL)**
- **Uniparts India GmbH (UIG)**
- **Uniparts USA Ltd. (UUL)**
  - 100%
  - **Uniparts Olsen Inc (UOI)**

Leadership Team and Board

Mr. Gurdeep Soni
Promoter, Chairman & Managing Director

Location: India

Masters' degree in Management Studies from BITS Pilani. **4 decades** of experience in the Industry. *In charge of the aftermarket business.*

Mr. Paramjit Singh Soni
Promoter, Executive Director and Vice Chairman

Location: USA

Bachelor's degree in Commerce from University of Delhi. Over **4 decades** of experience in the industry. *In charge of OEM business, business growth and diversification plans of the Company.*

Mr. Herbert Coenen
Non-Executive Director

Location: Germany

Diploma in Mechanical Engineering from the University of Applied Science, Cologne. Over **3 decades** experience in global OHV market. *In charge of business development, expansion and technology.*

Independent Director

Mr. Ajaya Chand

Ms. Celine George

Mr. Parmeet Singh Kalra

Mr. Sanjeev Kumar Chanana

Ms. Tanushree Bagrodia
Wholetime Director & Group CEO

Location: India

Bachelors' degree in Computer Engg and MBA from INSEAD. Over **2 decades** of extensive experience across diverse geographies and sectors, spanning financial services, automotive, and start-ups. *In charge of Company's group wide operations and customer service.*

Mr. Sandeep Taneja
Group Chief Financial Officer

Location: India

Chartered Accountant (India) and CPA (USA) with an MBA from the U.S. Seasoned finance professional with **25+ years** of global experience across India and the U.S., including leadership of large P&Ls ranging from $100M to $3B, bringing deep expertise across accounting, audit, tax, treasury, and business partnering.

Thank You

For further information, please get in touch with:

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Passion Innovation Integrity Excellence Team Work