CONTINUING STABILITY

ARIHANT
SUPERSTRUCTURES LTD.
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15th February, 2018

Corporate Relations Department **BSE Limited** Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai - 400 001 Scrip Code: 506194 Class of Security: Equity	**Listing Compliance Department** **National Stock Exchange of India Limited** Exchange Plaza, Plot No. C/1, G Block, Bandra-Kurla Complex, Bandra (East), Mumbai - 400 051 Symbol: ARIHANTSUP Series: EQ

Dear Sir/Madam

Sub: Earning Presentation of the Financial Results for the Quarter ended 31st December, 2017:

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find the attached Earning Presentation of the Financial Results for the Quarter ended 31st December, 2017.

Kindly take the same in your records and inform the Stakeholders accordingly.

Thanking You

Yours Faithfully

For Arihant Superstructures Limited

ARIHANT SUPERSTRUCTURES LTD. NAVI MUMBAI

Ashok Chhajer
Chairman & Managing Director
DIN: 01965094

Enclosed: Earning Presentation

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EARNINGS PRESENTATION

December 2017 (Q3-FY18)

NSE	: ARIHANTSUP
BSE	: 506194
BLOOMBERG	: ARSU:IN

ASL believes REAL ESTATE is a retail product with a flavour of an Asset Class.

Cautionary Statement and Disclaimer

The views expressed here may contain information derived from publicly available sources that have not been independently verified.

No representation or warranty is made as to the accuracy, completeness, reasonableness or reliability of this information.

Any forward looking information in this presentation including, without limitation, any tables, charts and/or graphs, has been prepared on the basis of a number of assumptions which may prove to be incorrect.

This presentation should not be relied upon as a recommendation or forecast by Arihant Superstructures Limited and any of their subsidiaries and cannot be relied upon as a guide to future performance.

This presentation contains 'forward-looking statements' – that is, statements related to future, not past, events. In this context, forward-looking statements often address our expected future business and financial performance, and often contain words such as 'expects,' 'anticipates,' 'intends,' 'plans,' 'believes,' 'seeks,' or 'will.'
Forward–looking statements by their nature address matters that are, to different degrees, uncertain. These uncertainties may cause our actual future results to be materially different that those expressed in our forward-looking statements. We do not undertake to update our forward-looking statements. We caution you that reliance on any forward-looking statement involves risk and uncertainties, and that, although we believe that the assumption on which our forward-looking statements are based are reasonable, any of those assumptions could prove to be inaccurate and, as a result, the forward-looking statement based on those assumptions could be materially incorrect.

This presentation is not intended, and does not, constitute or form part of any offer, invitation or the solicitation of an offer to purchase, otherwise acquire, subscribe for, sell or otherwise dispose of, any securities in Arihant Superstructures Limited or any other invitation or inducement to engage in investment activities, nor shall this presentation (or any part of it) nor the fact of its distribution form the basis of, or be relied on in connection with, any contract or investment decision.
The data is as of 31st Dec 2017.

Arihant Superstructures: Highlights

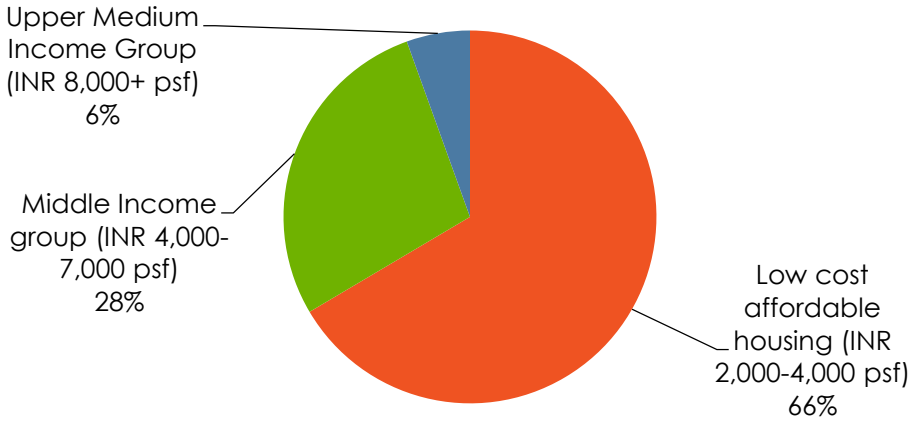
Q3FY18 - Operating Highlights

1. Achieved sales of 283 flats in Q3FY18
2. Launched our flagship project – Arihant Aspire to an encouraging response despite subdued market
3. Higher revenues from low-ticket size projects and expenses towards new sales impacted margins in the quarter
4. More sales events lined up in Q4FY18

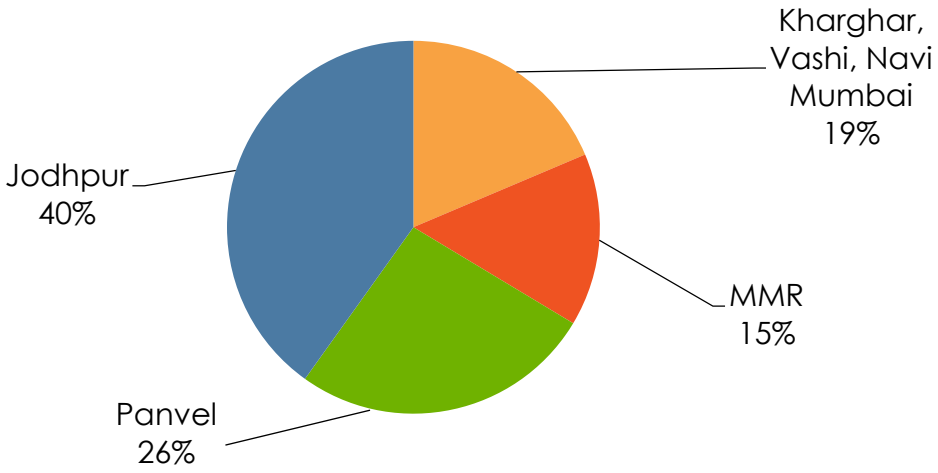
Q3FY18 - Financial Highlights

1. Revenue during Q3 increased by 10% to INR 410 mn
2. EBITDA decreased by 17% to INR 84 mn
3. PAT decreased by 43% to INR 29 mn

CATEGORY-WISE PROJECT PROFILE



AREA WISE PROJECT PORTFOLIO



ARIHANT ASPIRE : CONSTRUCTION ON IN FULL SWING

PROJECT DESIGN

ACTUAL SITE PIC (FEBRUARY 2018)

SITE PICTURES OF UNDER CONSTRUCTION PROJECTS

ARIHANT ANAIKA (FEBRUARY 2018)

ARIHANT ARSHIYA (FEBRUARY 2018)

SITE PICTURES OF UNDER CONSTRUCTION PROJECTS - JODHPUR

ARIHANT AANCHAL (FEBRUARY 2018)

ARIHANT AANGAN (FEBRUARY 2018)

Consolidated Income Statement : Q3-FY18

INR Mn (except as stated)	Q3 FY18	Q3FY17	Y-O-Y Change	Q2 FY18	Q-O-Q Change
Total Revenue	410.48	372.36	**10%**	451.19	-9%
Total Expenditure	326.42	271.29	**20%**	360.48	-9%
EBITDA	84.07	101.07	**-17%**	90.71	-7%
EBITDA Margin (%)	20.5%	27.1%	**-666 bps**	20.1%	-40 bps
Interest	36.58	29.64	**23%**	36.53	0.1%
Depreciation	2.75	2.58	**7%**	3.13	-12%
PBT	44.74	68.85	-35%	51.05	-12%
Tax	18.08	17.50	**3%**	18.43	-2%
PAT	26.65	51.35	-48%	32.61	-18%
PAT Margin (%)	6.5%	13.8%	**-730 bps**	7.2%	-10%
Minority Interest	-1.87	1.41	-232%	2.29	-182%
Attributable PAT	28.52	49.94	**-43%**	30.33	-6%
EPS (Rs)	0.69	1.21	-43%	0.74	-7%

Consolidated Income Statement – FY17 (INR Mn)

Particulars	FY 16	FY 17	Y-O-Y Change
Total Revenue	**1238**	**1862**	**50%**
Total Expenses	**876**	**1219**	**39%**
EBITDA	**362**	**643**	**78%**
EBITDA Margin (%)	**29%**	**35%**	**18%**
Depreciation	11	10	**-9%**
Interest & Finance Charges	36	101	**181%**
PBT	**315**	**532**	**69%**
Total Taxes	104	173	**66%**
PAT (Before Minority)	**211**	**359**	**70%**
Share of Minority	-20	-32	**60%**
Net Profit (Attributable)	**191**	**327**	**71%**
Net Profit Margin	**15%**	**18%**	**14%**
EPS (Basic)	**4.63**	**7.94**	**71%**

ENTITY-WISE NETWORTH & PAT : as at 31st Dec 2017

Company (INR Mn)	Net Worth	PAT
Arihant Superstructures Limited	1,217.17	35.52
Arihant Vatika Realty Private Limited	135.26	-5.42
Arihant Abode Limited	1.56	0.03
Arihant Gruhnirman Private Limited	-1.70	-0.01
Arihant Aashiyana Private Limited	88.01	0.73
	1440.30	**30.84**

Net Worth : As per Standalone Balance Sheet of each Company.

For further Information please contact

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