EXIM Routes

EXIM ROUTES LIMITED
(Formerly- Exim Routes Private Limited)
421, 4th Floor, Suncity Success Tower,
Sector-65 Golf Course Road Extension,
Gurugram-122101, HR (INDIA)
+91 1244103091
GSTIN: 06AAFCE4612E1Z3
CIN: L51909HR2019PLC115525

To Date 28/09/2026

National Stock Exchange of India Ltd
Exchange Plaza, Bandra Kurla Complex
Bandra (E), Mumbai- 400051

ISIN: INE191001020
NSE SYMBOL: EXIMROUTES

Dear Sir/Madam,

Subject: **Disclosure under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 – Execution of a Memorandum of Understanding between EXIM ROUTES LIMITED and AL SHAHEED TRADING & EQUIPMENT CO. to use the ERIS yard module and route qualifying recovered-paper transaction through ERIS**

Pursuant to Regulation 30 read with Schedule III of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we wish to inform you that **EXIM ROUTES LIMITED** ("the Company") has, on September 28, 2026, executed a Memorandum of Understanding ("MoU") with **AL SHAHEED TRADING & EQUIPMENT CO**, to use the ERIS yard module and route qualifying recovered-paper transaction through ERIS.

This arrangement is in line with the Company's strategy of expanding its activities. The details as required under SEBI LODR Regulations read with SEBI Master Circular No. HO/49/14/14(7)2025-CFD-POD2/I/3762/2026 dated January 30, 2026, are enclosed herewith as Annexure A.

Kindly take the above on record and oblige.

Thanking You,
Yours faithfully

For Exim Routes Limited
(Formerly Known as Exim Routes P1ivate Limited)

Richa Anand
Digitally signed by Richa Anand
Date: 2026.09.28 21:38:15 +05'30'

Richa Anand
Company Secretary & Compliance Officer

ANNEXURE A

Information as required under regulation 30- Part A of Para B of Schedule III of SEBI (LODR) Regulations, 2015 and SEBI Master Circular No HO/49/14/14(7)2025-CFD POD2/I/3762/2026 dated January 30, 2026.

A. Arrangements for strategic, technical, manufacturing, or marketing tie-up:

S. No	Particulars	Details
1.	Name of the entity(ies) with whom agreement is signed;	**AL SHAHEED TRADING & EQUIPMENT CO.**
2.	Area of agreement;	Strategic tie up for company's growth and expansion
3.	Domestic/International;	International
4.	Share exchange ratio;	Not applicable
5.	Scope of business operation of agreement;	The Parties intend to cooperate with each other for carrying out business activities relating to the **trading, sourcing, supply, distribution, import and export of goods, products and materials**, as may be mutually agreed between the Parties from time to time. The scope of business operations shall include, but shall not be limited to: 1. Identification and sourcing of products, goods and materials from suitable manufacturers, suppliers and vendors. 2. Trading, purchase, sale, supply, distribution, import and export of products in domestic as well as international markets. 3. Identification and development of business opportunities, customers, distributors, agents and other commercial partners. 4. Facilitating negotiations, commercial arrangements, purchase orders, supply arrangements and other business transactions between the Parties and their respective customers, suppliers and business associates. 5. Providing assistance in relation to logistics, transportation, documentation, customs clearance, warehousing and other activities incidental to the import and export of goods, wherever applicable. 6. Undertaking marketing, promotion and business development activities for the products and services mutually agreed upon by the Parties. 7. Sharing of business information, market

		opportunities and commercial leads, subject to applicable confidentiality obligations. 8. Exploring and undertaking such other allied, ancillary or incidental business activities as may be mutually agreed upon in writing by the Parties from time to time.
6.	Details of consideration paid / received in agreement / JV;	**i. Annual Subscription Fee-** The FY 2026-27 subscription fee is USD 15,000, invoiced on execution and payable within 30 days of invoice. It is a minimum-guaranteed, non-refundable fee payable regardless of transaction volume. All fees under this MOU are exclusive of taxes and payable in USD by bank transfer without set-off. Any withholding tax shall be grossed up, with the certificate provided to EXIM ROUTES. **ii. ERIS transaction platform fee-** For every qualifying transaction completed through or recorded on ERIS, Al Shaheed shall pay EXIM ROUTES an ERIS platform fee of not less than USD 3 and not more than USD 10 per metric tonne. The applicable rate will depend on the product or grade, origin, transaction structure, service scope and available margin and must be stated in, and accepted through, the relevant Transaction Confirmation before the transaction is finalised. The fee is invoiced per shipment, payable within 30 days of invoice and is additional to the subscription fee, goods price, trading margin and any logistics, finance or other transaction charges.
7.	Significant terms and conditions of agreement	**i. Term-** 28th September 2026-31st March 2027 **ii. Volume and measurement-** The Parties presently target at least 15,000 MT of shipped and invoiced ERIS-enabled transactions, with a commercial objective of up to 20,000 MT. Performance will be reviewed quarterly; the volume target creates no purchase, sale, shortfall-fee or take-or-pay obligation.
8.	Whether the acquisition would fall within related party transactions and whether the	No

	promoter/ promoter group/ group companies have any interest in the entity being acquired? If yes, nature of interest and details thereof and whether the same is done at "arm's length";	
9.	Size of the entity(ies);	2000 MT- 3000 MT per month
10.	Rationale and benefit expected.	The proposed arrangement is intended to establish a structured framework for cooperation between the Parties and to facilitate the development and expansion of their respective business activities. The key rationale and expected benefits include: 1. **Business Expansion:** To facilitate expansion into new domestic and international markets and identify additional business opportunities. 2. **Market Access:** To leverage the respective business networks, market knowledge, customer base and commercial relationships of the Parties. 3. **Increased Business Opportunities:** To identify and develop new customers, suppliers, distributors and commercial partners for mutual benefit. 4. **Operational Support:** To facilitate sourcing, procurement, supply, logistics, documentation and other activities required for efficient execution of business transactions. 5. **Revenue Growth:** To generate additional business and revenue opportunities through coordinated marketing, trading and business development activities. 6. **Resource Optimisation:** To utilise the respective expertise, resources and commercial capabilities of the Parties in a mutually beneficial manner. 7. **Long-Term Business Relationship:** To establish a sustainable business relationship between the Parties and explore further areas of cooperation based on mutual consent. 8. **Mutual Commercial Benefit:** The arrangement is expected to provide commercial and strategic benefits to both Parties while enabling them to undertake mutually agreed business activities in an organised and efficient manner.