July 28, 2026

To,
National Stock Exchange of India Limited
Exchange Plaza, Plot No. C/1, G Block,
Bandra Kurla Complex, Bandra East,
Mumbai-400051

Scrip Code: EXIMROUTES

Re: ISIN -INE191001020

Subject: Submission of Investor Update under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Dear Sir/Madam,

Pursuant to Regulation 30 read with Schedule III of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed the Investor Update of Exim Routes Limited ("Company"), which is being disseminated to investors and is also being made available on the Company's website.

The enclosed presentation has been prepared by the Company solely for general informational purposes and is intended to provide a broad overview of its business and operations as on the date thereof. It does not constitute, and should not be construed as, an offer, invitation, solicitation, recommendation, or advice to buy, sell, or subscribe to any securities of the Company, nor does it form the basis of any contract, commitment, or investment decision. The information contained therein is based on sources believed to be reliable; however, the Company makes no representation or warranty, express or implied, as to its accuracy, completeness, or reliability. The presentation has not been reviewed or approved by any statutory or regulatory authority or stock exchange in India and should not be relied upon as legal, accounting, tax, financial, or investment advice.

You are requested to take the same on records.

Thanking you,

Yours faithfully

For Exim Routes Limited

RICHA ANAND
Digitally signed by RICHA ANAND
Date: 2026.07.28 12:01:54 +05'30'

Richa Anand

Company Secretary & Compliance Officer

Encl: As above

EXIM ROUTES

Investor Update — June 2026

KEY METRICS

Q1FY26 – circa 20,000 MT Q1FY27 – circa 30,000 MT	**5 Onboarded**	**₹20 Cr**
Volume Traded (Apr–June)	2 Mills · 2 Yards · 1 Freight Fwd.	Axis Bank debt facility (₹10Cr+ disbursed)

GLOBAL TRENDS AND BUSINESS UPDATE

- Macro trends remain challenging driven by uncertainty in Middle East pushing up oil prices and impacting supply from Middle East
- In spite of above, Exim Routes leveraged its global sourcing to scale around 40% (Q1 FY27 vs Q1 FY26), up to 10K MT monthly trade volume.
- Onboarded 2 new mills and 2 new yards in Europe, in line with our planned expansion into Europe sourcing.
- ₹20 Cr debt facility secured with Axis Bank; first tranche of ₹15 Cr disbursed, balance to follow in upcoming quarter.
- India-UK CETA now in force, easier customs access to UK waste paper imports strengthens our raw material pipeline and cost position, supporting margin visibility going forward.

NEW DEVELOPMENTS

- Strengthened team with 2 new hires – in technology and business development
- Onboarded Credlix as first invoice financing partner, with an initial facility size of up to ₹2.5 Cr, initial tranche of INR 50 lacs disbursed already
- Signed MoU with Oxyzo to provide working capital solutions to Exim Clients with Exim Routes as anchor

PRODUCT & TECH UPDATES

Live

- Dynamic Pricing Framework — automated price updates based on live platform deal flow; minimizes manual price management.

Pre-beta

- **ERIS Supplier Pro (Yard/Seller App)** — Serves as a direct sales channel for Yard/MRF owners to Mills, with Exim as transaction facilitator; customisable to any recyclable (not just paper)
- **ERIS Freights Pro** — For Freight Forwarders to sell freight capacity for Yard-to-Mill transport across any selected route; customisable for sourcing cheapest international dry bulk freight for any recyclable (not just paper)

Future Roadmap — JAS FY'27

- Public beta launch of both Apps; iterate toward PMF using user feedback
- Updated Supply-Demand matching (recommendation) engine launching this quarter to lift buyer conversion on the ERIS App

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