Ref no.: EIL/SEC/2026-27/32

1st August 2026

The Secretary **The Calcutta Stock Exchange Limited** 7 Lyons Range Kolkata - 700 001 **CSE Scrip Code: 15060 & 10015060**	The Secretary **BSE Limited** Phiroze Jeejeebhoy Towers Dalal Street, Mumbai - 400 001 **BSE Scrip Code: 500086**
The Secretary **National Stock Exchange of India Limited** Exchange Plaza, 5th Floor, Plot no. C/1, G Block Bandra-Kurla Complex, Bandra (E), Mumbai - 400 051 **NSE Symbol: EXIDEIND**	-

Sub: Investor Meet Presentation

Dear Sir/Madam,

With reference to our letter dated 29th July 2026 pertaining to intimation of earnings call for analysts/ investors scheduled to be held on Monday, 3rd August 2026 at 12.00 PM (IST) and pursuant to Regulation 30 of SEBI (Listing Obligation and Disclosure Requirement) Regulations, 2015, we are enclosing herewith the presentation on the Company's performance for Q1 FY 2026-27.

This communication is also being uploaded on the website of the Company at www.exideindustries.com.

We request you to kindly take the same on record and acknowledge receipt.

Thanking you.

Yours faithfully,
For Exide Industries Limited

JITENDRA KUMAR MOHANLAL
Digitally signed by JITENDRA KUMAR MOHANLAL
Date: 2026.08.01 17:21:25 +05'30'

Jitendra Kumar
Company Secretary and
President– Legal & Corporate Affairs
ACS No. 11159

Encl: Investor Presentation

CORE STRENGTH

NEW ENERGY BUSINESS

Investor Presentation

Q1 FY27

Table of Contents

Exide at a glance

Trusted legacy

79

Years of legacy

- Strong brand built over nearly 8 decades.
- Profitable since inception.
- Publicly listed since 1979.

Product & operational strength

16

Manufacturing plants*

- Portfolio spanning 2.5Ah - 20,200Ah.
- 70+ countries served, pan-India sales & service footprint.
- 5 global technical collaborations.

Financial resilience

Zero-Debt

Balance sheet

- Healthy liquidity and strong cash flows.
- ICRA AAA/Stable & A1+ ratings.
- Consistent dividends, long-term value focus.

* Includes 2 plants of Exide Energy Solutions Limited (EESL) and 3 lead recycling plants of Chloride Metals Limited (CML)- wholly owned subsidiaries of Exide Industries Ltd.

EXIDE Strategic Enablers

Efficient interplay of **Network & OEM Connects, Integrated Manufacturing, Multi-application Portfolio** & **Innovation**

01

Network & OEM connects

120,000+

Network Touchpoints

Nationwide market reach, service network support access and customer loyalty. OEM relationships provide demand visibility & early access to new platforms.

02

Integrated manufacturing

16

Plants

(incl. CML-3 & EESL-2)

Integrated production, captive recycling and new-energy capacity strengthen resilience.

03

Multi-application portfolio

2.5Ah - 20,200Ah

Product Range

Mobility, backup power, critical infrastructure and specialized applications.

04

Innovation

50 years

R&D Centre

Global technical collaborations & in-house R&D support innovation, new product launches and speed to market.

EESL: Exide Energy Solutions Limited | CML: Chloride Metals Limited

EXIDE Network & OEM Connects

120,000+

Network touchpoints across India

Network depth

- Rural outreach now spanning 18,000+ villages.
- ~60 warehouses supporting faster fulfilment.
- 1,200+ spare-part and accessories outlets.

Service network

- Batmobile doorstep service, the industry's only such offering, alongside Exide Home Service.
- Digital warranty and diagnostics with real-time field service visibility.

OEM relationships

- 75+ leading automotive OEMs served.
- Long-standing relationships supporting sustained business visibility.

Integrated Manufacturing

Core business

1 Manufacturing Base

- **11 Exide plants** across key product categories.
- Decades of scale, operational know-how & manufacturing efficiency.

2 Recycling Integration

- **3 plants** of **Chloride Metals Limited** (subsidiary) supporting raw material recovery
- Circularity with input-cost control

3 Strategic Relevance

- Stronger supply-chain
- Quality control, better cost and sustainability

New energy business

1 Lithium-ion Cells, packs & modules manufacturing

- Advanced chemistry cell manufacturing platform (Bengaluru)
- Packs & Modules manufacturing at Prantij (Gujarat)

2 Multiple chemistries & form factors

- Lithium Iron Phosphate (LFP) & Nickel Manganese Cobalt (NMC)
- Cylindrical & Prismatic form factors

3 Investment & scale-up

- Rs. 4,902 Cr invested till date
- Revenue generation from giga factory expected FY27

EXIDE Multi-application Portfolio

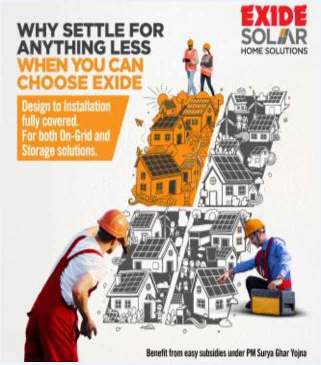
Core Business

Automotive Applications

Replacement and OEM requirements across 2W, 3W and 4W batteries.

Solar Solutions

Battery & backup solutions supporting rooftop solar and renewable energy applications.



Inverter Batteries & UPS

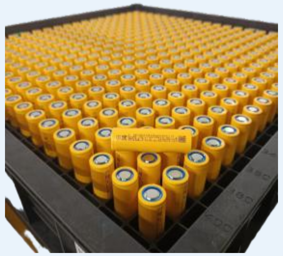
Power backup and reserve-power solutions for residential & commercial users.

Industrial

Portfolio spanning power projects, railways, telecom, traction, data center, submarine and others.

New Energy Business

Cells, Packs & Modules



Lithium-ion cells, packs & modules in cylindrical & prismatic formats for electric mobility and stationary storage.

Core Business

Innovation-led capabilities strengthening a diversified and resilient lead-acid business

EXIDE Innovation- Core Business

50
Years of R&D center (Kolkata)

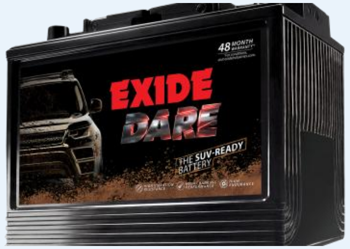
4
Strategic global collaborations

4
NABL-accredited laboratories

100+
R&D team

Industrial & energy storage

- SOLARNXT range expanded for renewable storage.
- High-power front-terminal VRLA for critical backup.
- Data centre portfolio across the 340W to 750W range.



Mobility solutions

- Advanced EFB for start-stop vehicles.
- AGM batteries for premium OEM platforms.
- Auxiliary batteries for EV and hybrid platforms.
- EXIDE DARE, India's first SUV-ready battery.

Specialized applications

- Heavy-duty BCI batteries for mining and earthmoving.
- JIS and DIN traction batteries, including Southeast Asian markets.
- Specialised systems for naval submarines.

Innovation

- 37 registered designs and 752 registered trademarks.
- CONCAST introduced for commercial vehicles and tractors.
- Punch Grid scale-up: 90%+ of motorcycle batteries transitioned.

AGM: Absorbent Glass Mat | EFB: Enhanced Flooded Battery | CONCAST: Continuous Casting Technology

Business Presence & Growth Levers

EXIDE Business Presence

Replacement market

Category leadership

- Leader in the high-margin 2W, 3W and 4W replacement segment.
- Backed by a pan-India sales and service network.

Last mile connectivity

Local mobility

- Battery solutions for intra-city logistics, e-rickshaws and fleets.
- Positioned for e-commerce and delivery fleet demand.

Solar

Renewable energy

- End-to-end rooftop solutions across PV modules, inverters and batteries.
- Integrated generation, conversion and storage for residential needs.

Home inverters & batteries

Power backup

- Integrated rooftop solutions spanning batteries, inverters and system delivery.
- Reliable backup for urban and rural households.

A broad installed base and expanding application set support multiple demand pools

EXIDE Business Presence

Infrastructure

Critical applications

- Energy solutions across railways and metro, traction and submarine.
- Power and project applications nationwide.

I-UPS

Power backup

- Industrial UPS batteries for critical power backup.
- Supporting data centres, BFSI, IT, healthcare and commercial infrastructure.

Auto OEM

Preferred OEM partner

- Advanced EFB, AGM and EV-auxiliary solutions for major SUVs, MUVs, top PVs and modern CVs.
- 100% share of business on key new models with large OEMs.

Exports

Global presence

- A diversified export footprint supported by technology partnerships and portfolio depth.
- Presence in 70+ countries.

Qualification-led relationships, brand legacy, and application-specific engineering

Growth Levers: Pillars of Demand Acceleration

28% → 18%

GST reduction

Automotive expansion

- **Low Passenger Vehicle penetration** (~**40** Cars per 1,000 people) & **rising affordability** to drive demand.
- Strong replacement cycle as the post-pandemic vehicle base matures.
- **Rural recovery** & deeper upcountry reach.

40 GW

MNRE Rooftop solar target, 2026

Solar power

- **GST** cut from **12% to 5%** to improve affordability.
- **500 GW RE** target **by 2030** to drive structural demand.
- **'PM Surya Ghar'** scheme supporting rooftop solar adoption.

Strong capex push

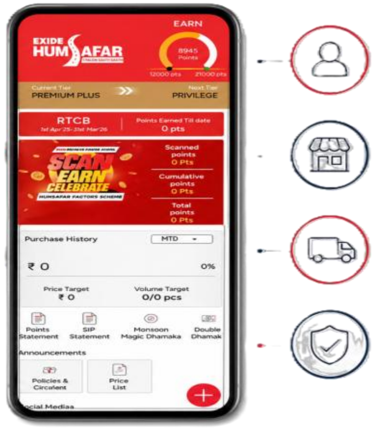
Across public and private sector

Infrastructure

- Infra and industrial **capex** driving backup and motive-power demand.
- **Railway electrification** supporting specialized battery applications.
- **Data centers** emerging as a structural opportunity.
- Logistics, warehousing & material handling expand motive-power demand.

Favourable regulatory and macroeconomic trends support medium to long-term growth opportunities

New Launches, Outreach & Digitization



EXIDE New Product Launches & Marketing Campaigns

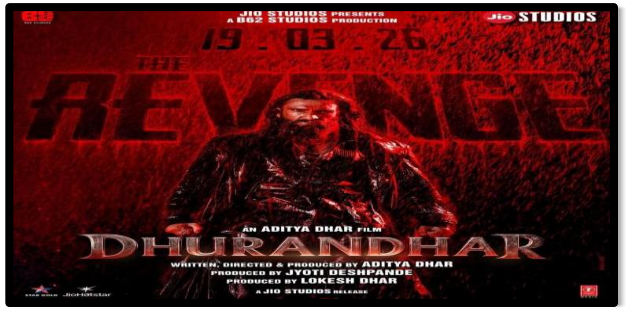
Home Inverters

Magic & Star series

100% Share of Business

TVS Norton

Marketing Campaigns



Cinema Campaigns

Digital Campaigns

Outdoor Campaigns

EXIDE Expanding Rural & Service Touchpoints

Rural Outreach

18k+

Presence in villages

250+

Rural meets during Q1 FY27

Engagement Activities

Strengthening Service Network

Service 1.0

Dealer enablement with diagnostic tools and streamlining warranty

1,600+

Exide Care outlets across India

Service 2.0

Direct **customer** support through WhatsApp, toll-free numbers and online channels

Batmobile doorstep service **(industry's first such service)** provide prompt support to customers.

Digital at the Core of Transformation

1 Manufacturing & Supply Chain

- Digitized workflows.
- Route optimization, **e-proof of delivery**, e-sourcing & approvals.

2 Channel Partners

- **Partner** portal and dealer finder.
- Connectivity and faster information visibility.

3 Sales Force

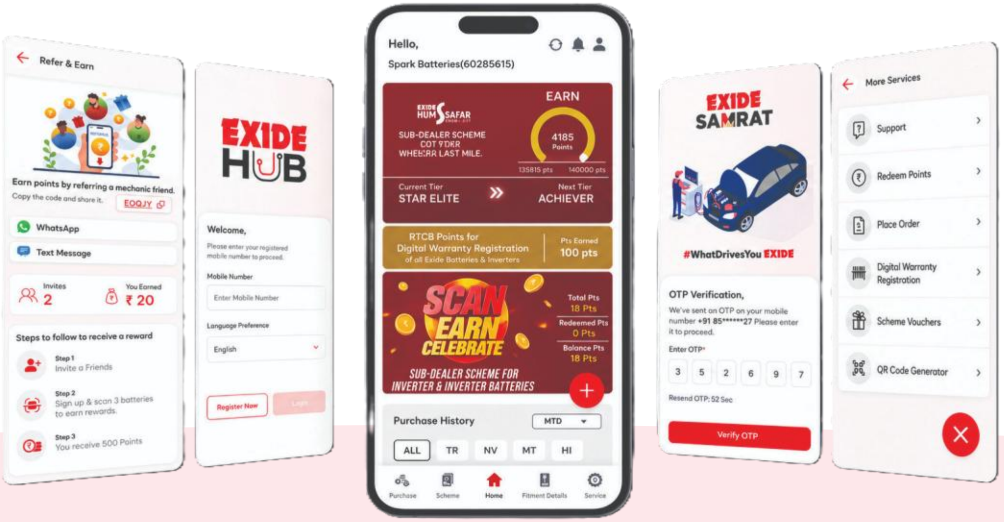
- AI-enabled analysis, invoice processing and visit planning.
- Churn alerts and **loyalty app** for mechanics & electricians.
- Launched '**Exide Vantage**' for sales team

4 End Customer & Service

- **Digital warranty registration** and **technician allocation.**
- Support across WhatsApp, website & contact center.
- Service 1.0- customer self-service Whatsapp bot
- Service 2.0- Revamp on Salesforce

5 Secure & Intelligent Operations

- **Exide GPT** for faster business insights.
- **Warranty Diagnosis (Service)-** AI reads 100% of battery test reports (Live)
- AI recruiter & IT support to improve productivity.
- AI led battery midtronics validation with ~99% accuracy



New Energy Business

Building India's advanced chemistry battery manufacturing platform

EXIDE

Exide Energy Solutions Limited

EXIDE Industry Context

2026

~25 GWh

Current market

Largely imported

2030

140–150 GWh

Demand potential

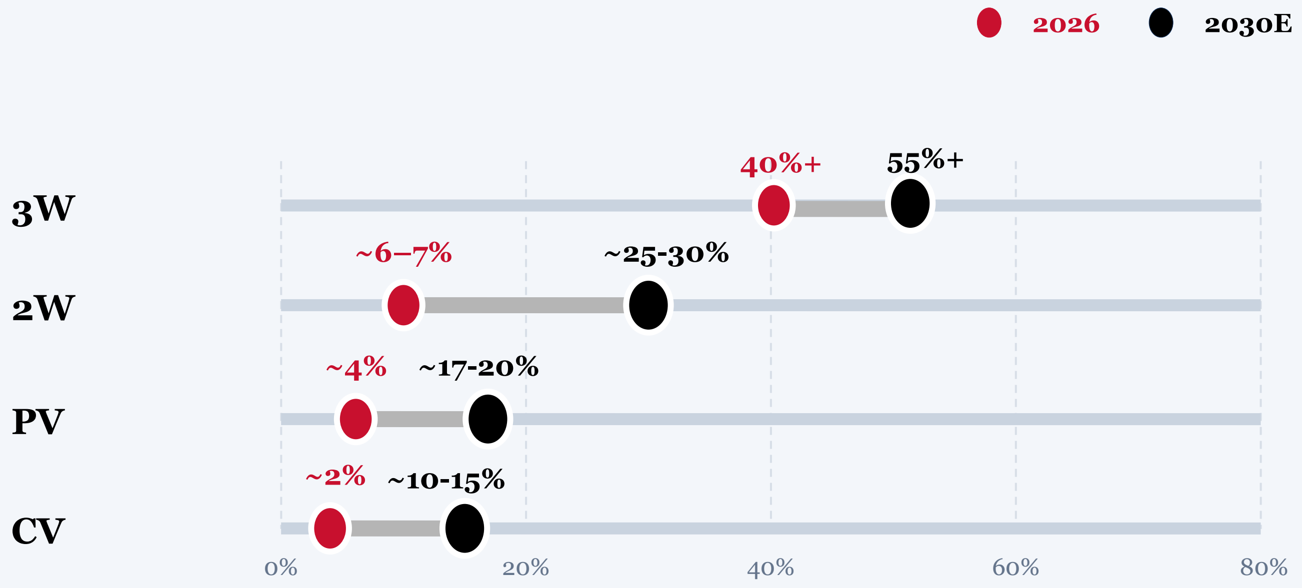
EV + stationary applications

60–70%

demand from EVs

Expected by 2030

Expected 2030 penetration* by selected end-markets



* Represents share of new vehicles

Demand drivers

- EV launches and consumer acceptance
- Stationary applications shifting towards lithium-ion chemistry

Localisation advantage

- Shorter working-capital cycle
- Supply security and closer quality engagement
- Potential policy support

India's advanced chemistry battery demand to move from import-led to localisation-led

Source: BCG & Industry Estimates

Critical milestones achieved in Gigafactory

Achieved

- 100% utilities operationalised across 4 lines.
- NMC cylindrical samples dispatched
- LFP prismatic samples supplied for 3W & Telecom.
- Completed key certifications, incl. BIS- IS 16046, IS 16893, IS 16085 & UN 38.3.

Underway

- Production stabilisation and yield improvement across lines.
- Customer validation, homologation and OEM qualification.

Next milestones

- Customer testing, validation and homologation across target applications.
- Revenue generation during FY27.

Cylindrical Line

Prismatic Line

Cylindrical Cells

Prismatic Cells

NCM: Nickel Manganese Cobalt | LFP: Lithium Iron Phosphate | BIS: Bureau of Indian Standards

Make in India: Locally made Lithium-ion cells

1

End-to-end product and solution offering

- Multiple chemistries and form factors
- Customisable solutions for EV and energy storage applications
- Joint product development aligned with OEMs

2

High focus on competitive costing

- Strategic raw material sourcing partnerships
- Automation and technology-led manufacturing efficiency

3

Backed by global technology and quality processes

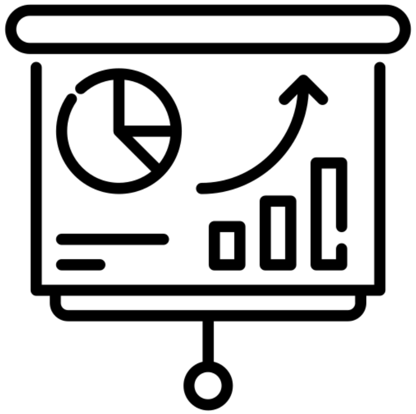
- Technology partnership with a global lithium-ion cell player
- Automated assembly and in-process quality checks

4

Scalable operations to meet customer needs

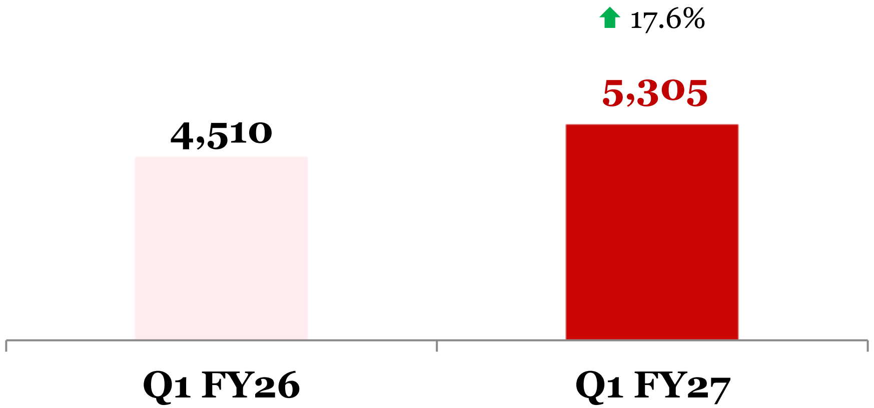
- Multi-line plant designed for scale-up
- Leverage Exide's market access and after-sales support ecosystem

Financial Performance

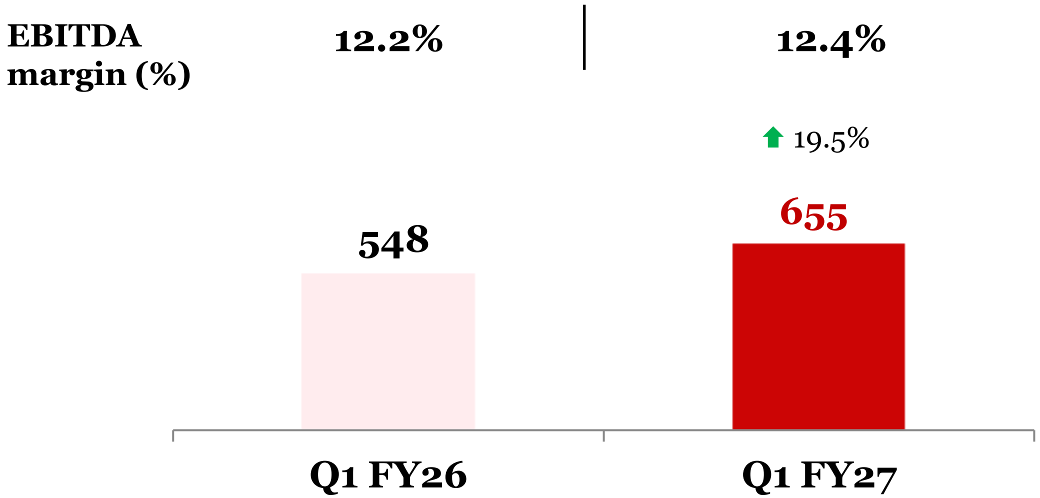


Q1 FY27 Performance

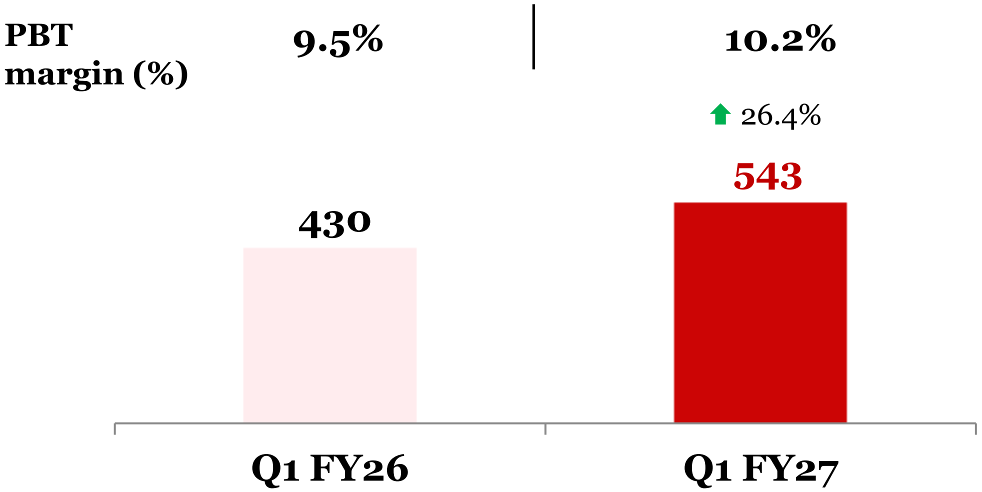
Revenue (Rs. in Cr.)



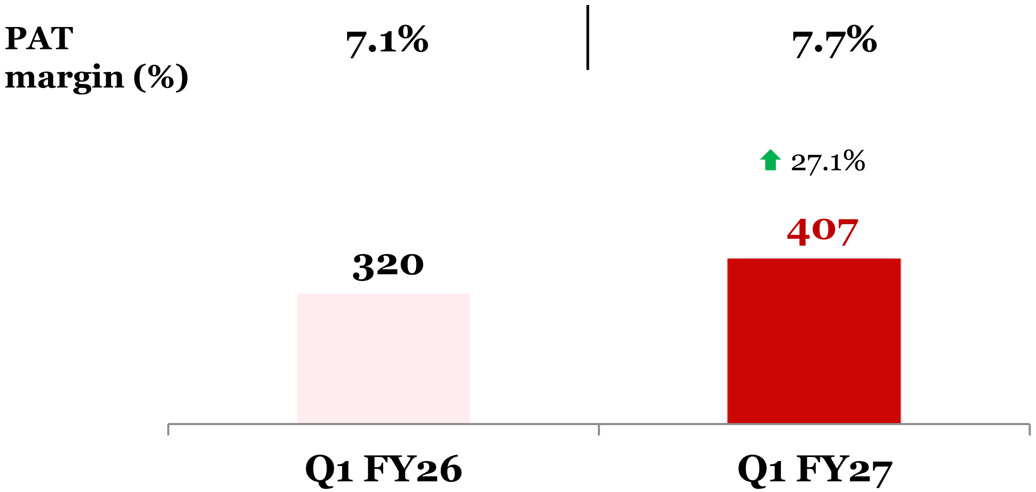
EBITDA (Rs. in Cr.) and Margin (%)



PBT (Rs. in Cr.) and Margin (%)



PAT (Rs. in Cr.) and Margin (%)



Growing Responsibly

CSR: Touching Lives and Livelihoods

Our 5 Core Pillars

EXIDE Aarogya	EXIDE Akshar	EXIDE Kausal	EXIDE Saksham	EXIDE Paryavaran
Health and Wellness	Promoting Education	Skill Upgradation and Livelihood	Empower and Elevate	Environment and Climate Action

On-the-Ground Execution & Real-world Impact

Beneficiaries of CSR Projects

4 lakhs+

Vulnerable Communities

~80%

Projects Outreach

10	24
States in India	Districts

On-the-ground execution driving tangible community upliftment.

Sustainability: External Ratings & Recognitions

S&P Global: Corporate Sustainability Assessment

S&P Global CSA


©S&P Global 2026

S&P Global

Exide Industries Limited
Auto Components

Industry Mover

Corporate Sustainability Assessment (CSA) 2025

65/100 | Score date February 11, 2026 | For terms of use, visit www.spglobal.com/yearbook

Corporate Sustainability Assessment 2025

65 /100

Industry Mover

2026 Sustainability Yearbook

TOP 5%

Auto Components globally

EcoVadis: Sustainability Rating

Score - 67/100

75th percentile

Governance & Accolades

Governance

- **~44%** Independent Board composition
- Separate **Chairman** and **MD** position

DIVIDEND PAYOUT

~16%

Consistent value creation for shareholders

Statutory Auditors	Credit Rating Long-term	Credit Rating Short-term
B S R & Co. LLP	**ICRA AAA** (Stable Outlook)	**ICRA A1+**

Awards

Clean Energy Champion
TVS Motor

Most Valuable Partner
Indus Towers

British Safety Council Award 2025
ESG & EHS Standards

India's Most Sustainable Companies Award
BW Businessworld

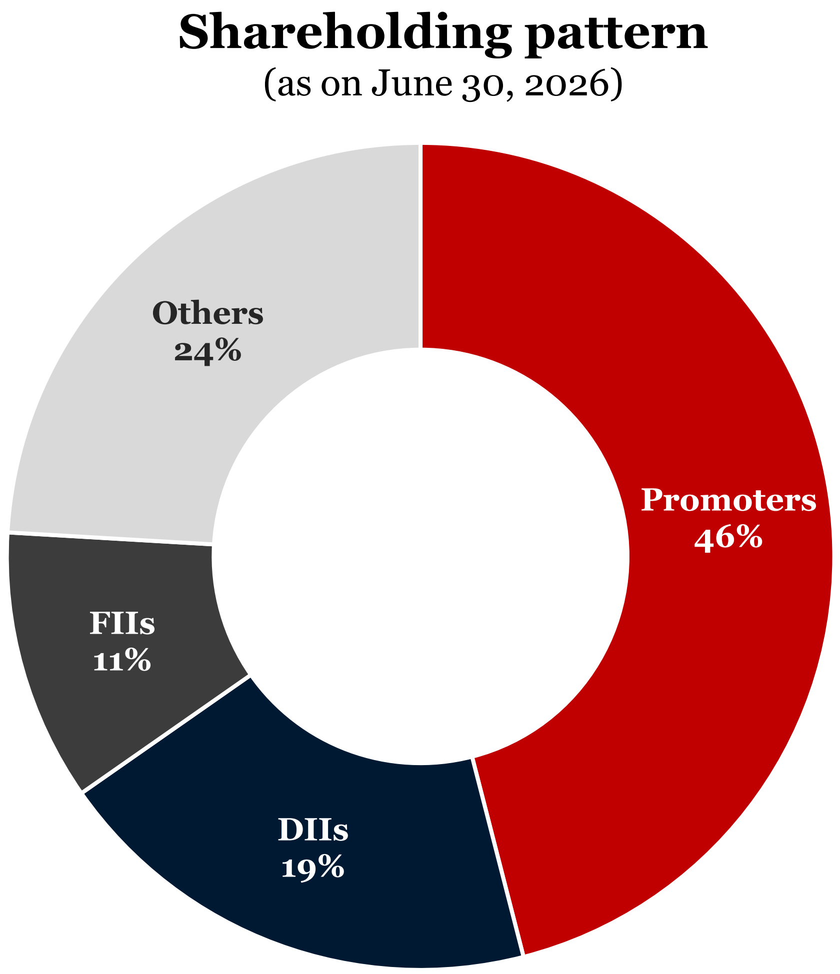
Transformational Supply Chain Leaders
India Supply Chain Awards

Summary

- Trusted *Make-in-India* brand, built on decades of execution and resilience.
- Leadership in the core business, sustained through economic cycles.
- Investing in new-energy to serve India's evolving energy and mobility needs.
- Prudent capital allocation with a strong balance sheet.
- Confident of the opportunities ahead.

Shareholding Pattern & Capital Market Information

Category	Holding (in %)
Promoters	46%
Domestic Shareholders	43%
Foreign Shareholders	11%



Market Cap: Rs. 37,655 Crores

(as on 24th July 2026)

Our Leadership: Board of Directors

Sridhar Gorthi
Chairman and Independent Director

R B Raheja
Vice-Chairman & Non-Executive, Non-Independent Director

Avik Roy
Managing Director and Chief Executive Officer

Manoj Kumar Agarwal
Director - Finance and Chief Financial Officer

Surin Kapadia
Independent Director

Radhika Govind Rajan
Independent Director

Jaidit Singh Brar
Independent Director

Rajeev Khandelwal
Executive Director

Pravin Saraf
Executive Director

Disclaimer

In this document, we have disclosed forward-looking information to enable analysts and investors comprehend our prospects and take investment decisions. This document and other statements - written and oral - that we periodically make, contain forward-looking statements that set out anticipated results based on the management's plans and assumptions. We cannot guarantee that these forward-looking statements will be realised, although we believe we have been prudent in our assumptions.

The achievements of results are subject to risks, uncertainties and even inaccurate assumptions. Should known or unknown risks or uncertainties materialise, or should underlying assumptions prove inaccurate, actual results could vary materially from those anticipated, estimated or projected. We undertake no obligation to publicly update any forward-looking statement or comparative assessments, whether as a result of any new information, future events or otherwise.

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Prashant Saraswat, Head- Investor Relations

Exide Industries Limited

Thank You