

**Exicom Tele-Systems Limited**  
Plot No. 38, Institutional Area, Sector-32,  
Gurugram, Haryana – 122 001, India  
Tel : 0124 – 6615200

**Date: August 10, 2026**

|                                                                                                                                                                                                                                                              |                                                                                                                                                                                                                                                |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>BSE Limited</b><br>1st Floor, New Trading Wing, Rotunda Building<br>Phiroze Jeejeebhoy Towers, Dalal Street, Fort<br>Mumbai – 400001<br><br><a href="mailto:corp.relations@bseindia.com">corp.relations@bseindia.com</a><br><br><b>SCRIP Code- 544133</b> | <b>National Stock Exchange of India Limited</b><br>Exchange Plaza, 5th Floor, C – 1, Block G Bandra<br>– Kurla Complex, Bandra (E) Mumbai – 400051<br><br><a href="mailto:cmllist@nse.co.in">cmllist@nse.co.in</a><br><br><b>Symbol-EXICOM</b> |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|

**RE:        Disclosure under Regulation 30 of the Securities and Exchange Board of India  
(Listing Obligations and Disclosure Requirements) Regulations, 2015, as  
amended (“SEBI Listing Regulations”)**

**Subject:   Investors’ Presentation**

Dear Sir/Madam,

This is in continuation of our intimation dated August 04, 2026.

In terms of Regulation 30 read with Para A of Part A of Schedule III to the SEBI Listing Regulations, we hereby submit a copy of the Investors’ Presentation, *inter alia*, on the **Unaudited Financial Results of the Company for the first quarter of the financial year 2026-27** on both **standalone and consolidated basis (“Financial Results”)**, to be discussed during the Investors’ Call scheduled to be held today, i.e., **Monday, August 10, 2026** at 4:00 p.m. (IST).

It may be noted that the Board of Directors of the Company has considered and approved the Financial Results at its meeting held today.

The aforesaid intimation is also being made available on the Company’s website at [www.exicom.com](http://www.exicom.com).

We request you to take the above information on your record.

Thanking you.

Yours faithfully,

**For Exicom Tele-Systems Limited**

**Sangeeta Karnatak**  
**Company Secretary & Compliance Officer**

**Encl.: Investors’ Presentation**



# Investor Presentation

Q1 FY'2027



# Message from CEO



## On Overall performance

Standalone revenue rose 57% year on year to ₹237 crore and EBITDA more than doubled to ₹21 crore, lifting the EBITDA margin to 8.8%. On a Consolidated basis, revenue grew 61% to ₹331 crore, with the EBITDA loss narrowing to -₹22.5 crore from -₹38.6 crore.

My confidence comes from what both businesses won: more customers, more geographies, a stronger order book, and commitments that deliver through FY27

## On Tritium outlook

Tritium's order momentum continues: Q1 bookings of USD 20.8m, ~2x QoQ. GRID-FLEX went live at a hyperscale customer in June, supporting a potential 100-unit (~USD 15m) order by end-September. TRI-FLEX is in lab validation with the largest US open public charging network, targeting public rollout from Q2 CY27. Breakeven remains on track for Q4 FY27.

## Mr Anant Nahata

MD & CEO  
Exicom Tele-Systems Limited

## Key Financials: Q1 FY27

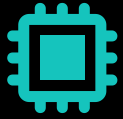
| Particular Rs Cr | Standalone | % of Revenue |            | Consolidated | % of Revenue |            |
|------------------|------------|--------------|------------|--------------|--------------|------------|
| Revenue          | 236.8      | 57.2%        | YoY Growth | 331.1        | 61.2%        | YoY Growth |
| EBITDA           | 20.9       | 8.8%         | ↑          | (21.9)       | -6.6%        | ↓          |
| PAT              | 4.9        | 2.1%         |            | (73.6)       | -22.2%       |            |



# Shaping Tomorrow



## Megatrends Driving Change



### Next-gen Technology

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Cutting-edge technology to be explored as auto OEMs invest Billions of dollars in EV related technologies & plant upgrades over the next 5-10 years



### Increasing Fuel Prices

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Skyrocketing fuel prices make e-mobility a cost-effective choice owing to its lower operating costs



### Energy Security

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Prioritizing EV to decouple from fossil fuel volatility, creating massive policy-led demand.



### Rise In data traffic

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Increasing mobile data demand and 4G/5G adoption driving DC power system & battery upgrades to service heavier loads



### Off-grid Solutions

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Expansion of telecom network in limited grid availability locations. Solutions involving complete power management solutions.



# Content

- Business Update
  - Critical Power
  - EVSE
  - Tritium
- Financial Update Q1 FY27
- About Exicom





# Critical Power

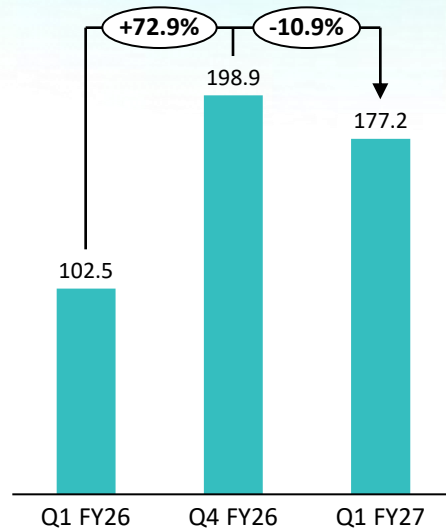
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Business Update

# Business Update – Critical Power



Consolidated  
Critical Power Revenue (Rs Cr)



- **Q1 Performance:** ~73% YoY growth.
- **Export** from India for Q1 : 8% of critical power sales
- **Order Book** of Rs +1000 Cr as of 30<sup>th</sup> June'26

## Highlights of Q1

Revenue increase largely from new orders won and executing the orders in hand.

- **Private Telecom Operator**
  - Entered into supply agreement for power systems and batteries with one of the largest Tower Co's
  - Secured large DC Power Systems order from a leading Telco worth ~₹85 Cr.
    - Large volume to offset part of cost rise due to forex, commodity
- **Govt Supplies**
  - Manufactured and supplied Smart Enclosures , Hybrid Power Systems and equivalent Li-ion Batteries in Q1
    - Exicom has 60% market share of this project
    - Commodity led fluctuations and availability have limited project supply quantity and margins (due to fixed price contract) in Q1'F27 for HUPS, Li-ion batteries and Smart Racks 1
- **Exports**
  - Key exports market of Africa, Middle East and SEA with export sales of ~15 Cr in Q1 (~8% of sales) and new order booking , expecting a better year of exports sales FY2027
- **Long Tail Developments**
  - Added multiple small customers for their requirements of DCPS in their IP networks
  - Multiple (>10) BESS deployments between 10-50kWh giving us good learnings on product market with ability to scale up in H2 of FY'27
- **Key Future Opportunities ~**
  - Incremental potential over and above the existing order book for FY'27

# Key Future Opportunities ~

~Incremental potential over and above the existing order book



| Key customers                                          | Current & Near-term outlook                                                                                                                                |
|--------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>DC Power System for Private Telco's</b>             | Q2 FY27: Won 140Cr+ orders for DC Power systems from India's leading Telco; to be executed over FY'27<br>Expectation to win more orders for Q4'FY27 supply |
| <b>BharatNet Phase 3</b>                               | Already ~700Cr of open supply orders and ~800 Cr 10 years service contract post supplies. Target on strong execution                                       |
| <b>BSNL 4G Saturation – Uncovered Villages Phase-2</b> | Won 250 sites PO; overall 2K sites targeted with contract value of ~90 Cr in FY27                                                                          |
| <b>Leading Tower Company-1</b>                         | Started supplies of Li-ion batteries and DC Power systems with leading share of business                                                                   |
| <b>Leading Tower Company-2</b>                         | Gearing to start large Li-ion battery supplies from Q4'FY27 onwards                                                                                        |





# Five forces are redefining how operators buy site power



- |    |                                        |                                                    |
|----|----------------------------------------|----------------------------------------------------|
| 01 | <b>Higher-density 5G loads</b>         | Compact, modular and field-expandable power        |
| 02 | <b>Lead-acid → intelligent lithium</b> | Smaller footprint, cycle life and state visibility |
| 03 | <b>Generator → hybrid energy</b>       | Grid, solar and storage coordinated as one system  |
| 04 | <b>Backup → active energy asset</b>    | Peak shaving, tariff shifting and priority backup  |
| 05 | <b>Alarms → fleet intelligence</b>     | Remote tests, prediction and fewer site visits     |

# Three growth vectors on a proven, profitable base



1



## STRENGTHEN THE BASE

### Shift the telecom mix to private customers

#### THE OPPORTUNITY

A large, consolidated tower base is modernizing to 5G, solar & lithium — recurring upgrade demand from buyers who reward performance over lowest price

Exicom is well positioned to cater to the same with end to end product stack and powering every telecom use case

**Current progress:** Overall revenue on track; large orders from private and public sector in India received. Pace of exports to increase in Q2'FY27

#### TARGET

~40% wallet share with Strategic Customers in FY27

2



## DIVERSIFY · NEW APPLICATION

### Build a BESS offering for C&I & home

#### THE OPPORTUNITY

Policy tailwinds plus solar-plus-storage reaching ROI viability; C&I brings B2B volume and scale, B2C brings margin

Storage engineered to the site — conversion, storage & controls — on a shared EV/telecom supply chain.

**Current progress:** 15 MWh (~ INR 20 Cr) in hand + 34 MWh (~ INR 45 Cr) advanced pipeline via direct customers and distributor

#### TARGET

₹150 Cr order book in FY27

3



## EXPAND · NEW GEOGRAPHIES

### Grow telecom exports; open the Americas

#### THE OPPORTUNITY

Growth markets prefer the solution approach that Exicom champions.

Operators increasingly evaluate site power through lifetime outcomes and Exicom's end to end product stack allows for low risk adjusted lifetime cost per network hour

**Current progress:** Momentum there across regions with ~15Cr sales in Q1; ongoing pilots to be converted to mass supplies resulting into higher quarterly export numbers

#### TARGET

₹140 Cr export business in FY27

**ALSO, IN VIEW · DATA CENTRES** A fourth opportunity — but our high-C-rate battery offering is still early-stage; we're building the solution with partners.



## EV Chargers

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Business update

# Market & Revenue Update – EVSE

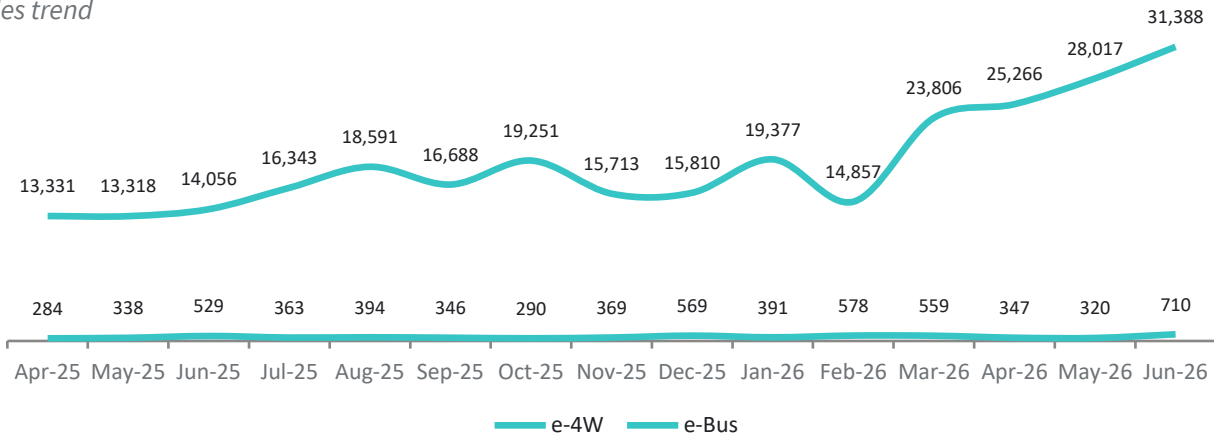


Apr – Jun 2026

**Record quarter for e-4W** — 85,845 e-PV registrations in Q1 FY27, up 38.1% QoQ and ~93% YoY, with June crossing 31,000 units.

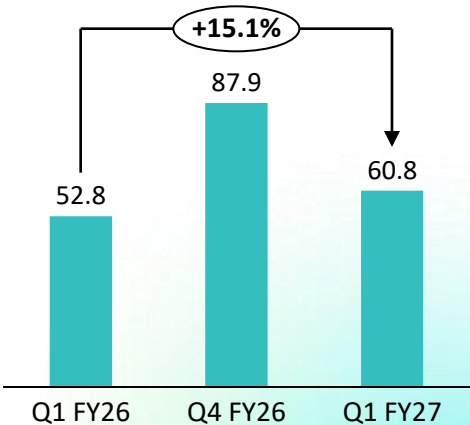
## Industry Update

Electric vehicle sales trend



Monthly figures are archived VAHAN snapshots and must not be summed to the revised quarterly totals shown at right. Sources: EVreporter, Autocar Professional, JMK Research.

## Standalone EVSE Revenue (Rs Cr)



Electric passenger-vehicle registrations, revised VAHAN basis

### E-4W



- New Launches: Tata Sierra.ev , Tiago.ev refresh, Toyota Ebella, Mercedes Benz S450, Tesla Y L, Vinfast VF MPV 7
- EV penetration in cars up 4.5% → 6.8%;

### Commercial Veh



- New launches: Tata Motors Intra EV Pickup, Montra Electric EVIATOR 350 & EVIATOR 350L+
- 6,000+ registrations in Q1

### Charging Infra



- Vinfast launched Green SM cabs in Delhi NCR. Plans to establish charging station
- 4,874 new public chargers approved under PM E-Drive

EV Industry has crossed its tipping Point in Q1 and looks poised for very steady growth in next few quarters

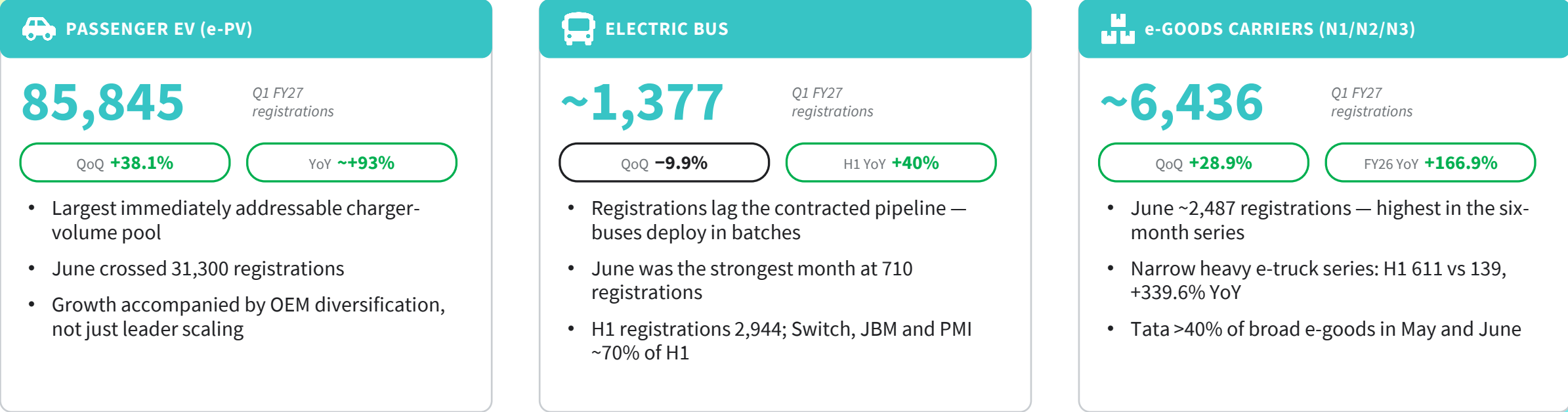


# Q1 FY27 Market Scorecard: All Three Segments



Apr – Jun 2026

Passenger EVs are the volume engine; buses and trucks are the value-per-site engine. Registration timing differs sharply by segment, so each needs a different read.



Quarterly totals use revised VAHAN-based series for market sizing; monthly figures use archived snapshots for direction only. Sources: EVreporter, Autocar Professional, JMK Research, Sustainable Bus.

### What this means for Exicom

- Increased demand for AC charger orders through both OEM and E commerce Channel for Exicom

- Increase in 240 KW DC fast chargers from both existing and new customers;

- Increase in demand for both wall-box 7.4 kw chargers and DC fast chargers

Volume in Passenger EVs, Value per Site in Buses and Trucks — Resulting in Overall Increased demand for EV chargers

# Policy Update: What Changed in Q1 FY27



Apr – Jun 2026

Three notifications move charging from incentive to obligation. AC charger demand now has a building-code floor, not just a subsidy.

HARYANA BUILDING CODE

**NEW** · Notified 5-Jun-26

**1 : 3** charge points per car park commercial buildings

**1 : 5** per car park group housing & RWA

- 100% EV-ready conduits mandated
- Basement and stilt charging allowed
- EV infrastructure exempt from FAR

DELHI EV POLICY 2026

**NEW** · Notified 30-Jun-26

**₹15,000 Cr** four-year outlay

**30,000+** charging points planned

- One charging station per OEM dealer
- e-3W and e-N1 only from Jan-27
- e-2W subsidy up to ₹30,000

PM E-DRIVE CHARGING

**UPDATE** · Announced 12-May-26

**₹504 Cr** sanctioned in this tranche

**4,874** public chargers

- ~25% of the ₹2,000 Cr charging pool
- Karnataka largest at 1,243 chargers
- Unified Bharat eCharge announced

**Also progressed:** PM E-DRIVE Phase II — 2,900 e-buses awarded 27-May-26; concessions signed in Hyderabad (915) and Surat (600) · Traction-motor localisation deferred to 1-Sep-26

**What this means for Exicom**

Govt Support for Residential charging will have a positive upside

Demand for Quality Hardware will improve

GOVT spending on charging Infra will increase which is a positive for Industry. Not a very high target market for Exicom

**Charging Shifts From Incentive to Obligation — Will result in Enhanced Spending in EV Charging Infra from both Govt and Private players**

# Key Highlights: Q1 FY27



Apr – Jun 2026

**A quarter of segment completion** — new OEM wins across 2W, 4W and commercial vehicles, three new products launched, and export orders from 10+ new countries.



## New OEM & Strategic Wins

### Segment Coverage

- Secured 100% share of business for 7.4 kW chargers with a leading 4W OEM
- Renewed agreement with a leading truck OEM, strengthening commercial EV presence
- Launched Type-7 chargers for a leading 2W OEM



## New Product Launches

### Pipeline Building

- Launched new Gen 2 Slim series (60 kW and 80 kW)
- Launched Industry first smart power sharing DC chargers with proprietary ring technology (2 60 kW chargers coupled to provide max power output of 120 kW per gun)
- Launched 7.4 kW portable charger



## CPO & Network Growth

### New Accounts

- Added 15 new CPO customers in Q1 with order book of 180+ DC chargers under confirmed orders till Oct'26
- Most of existing CPO customers reinvesting in network expansion. Repeat orders ongoing with value of INR 50 Cr+ to be delivered by Oct 2026



## Global Expansion

### Exports in Focus

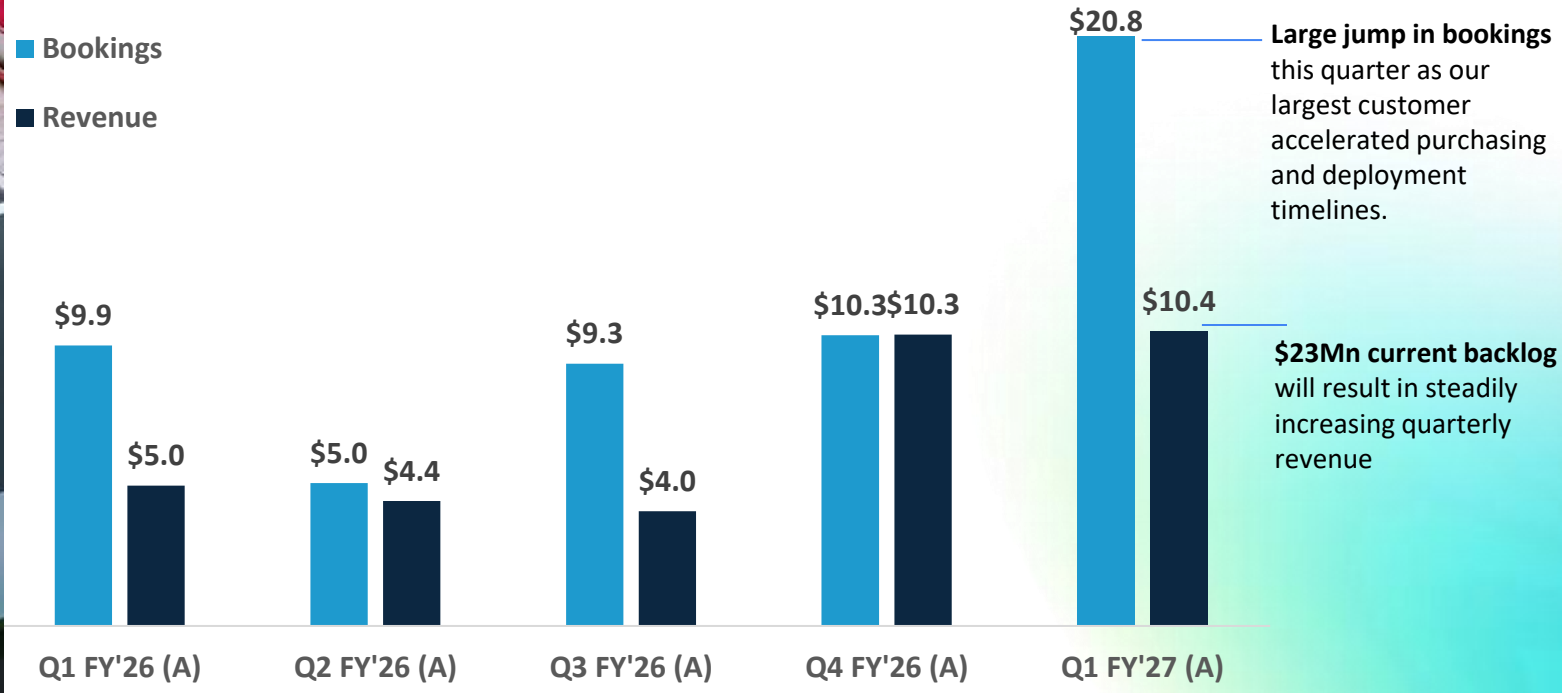
- Export orders from 10+ new countries — Europe, South America, South Asia and Western Asia .
- Steady demand maintained across SEA markets



**Strong order books at end of June'26 for both AC & DC chargers for +200Cr including Exports of \$2Mn.**



# Tritium – Momentum Shift in Demand





# Focus is on Strategic Customers



## EV Charging Infrastructure

- TRI-FLEX, and DCFlex our flagship next-gen charging platform, is undergoing field & lab validation testing by one of the largest open public charging network and fleet company in the US. Subject to successful field trials; Tritium expected to be awarded ~20-30Mn contract for CY'27
- Public deployments are expected in Q2'CY27.



## Power Infrastructure

- **First GRID-FLEX system has been delivered to a hyperscale customer** and operating since June. Subject to successful field trials; Tritium expected to be awarded ~20Mn contract for CY'27



**Engineering efforts over the past 2 years has created strong pipeline with strategic customers and Focus is to secure majority of the orders for CY'27 in 2026**



## Financial Update

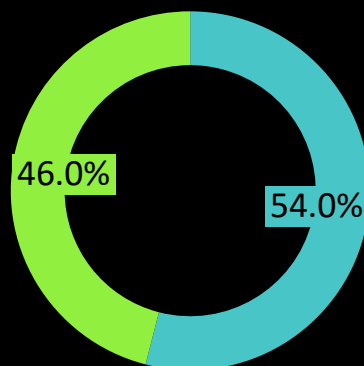
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# Q1 FY27 Financial Highlights



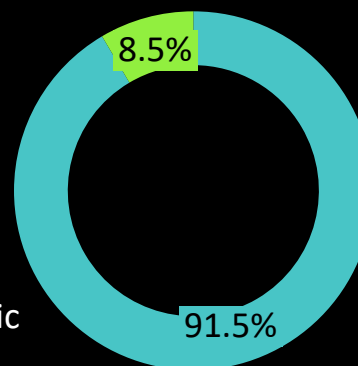
| Standalone Revenue           | Standalone EBITDA | Consolidated Revenue         | Consolidated EBITDA |
|------------------------------|-------------------|------------------------------|---------------------|
| 236.8 Cr<br>57.2% YoY growth | 20.9 Cr<br>8.8%   | 331.1 Cr<br>61.2% YoY growth | (21.9) Cr<br>-6.6%  |

Revenue Mix (Consolidated)



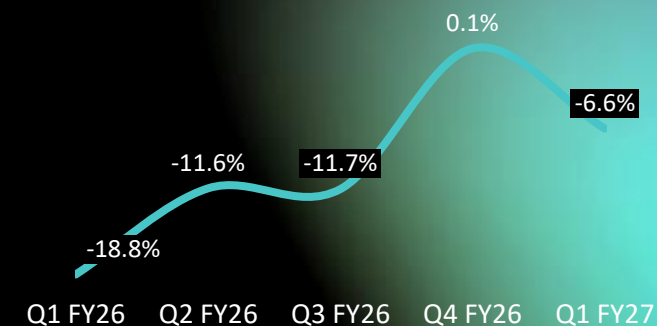
■ Critical Power  
■ EVSE

Export Revenue (Rs Cr) \*



■ Domestic  
■ Export

Consolidated EBITDA Trend



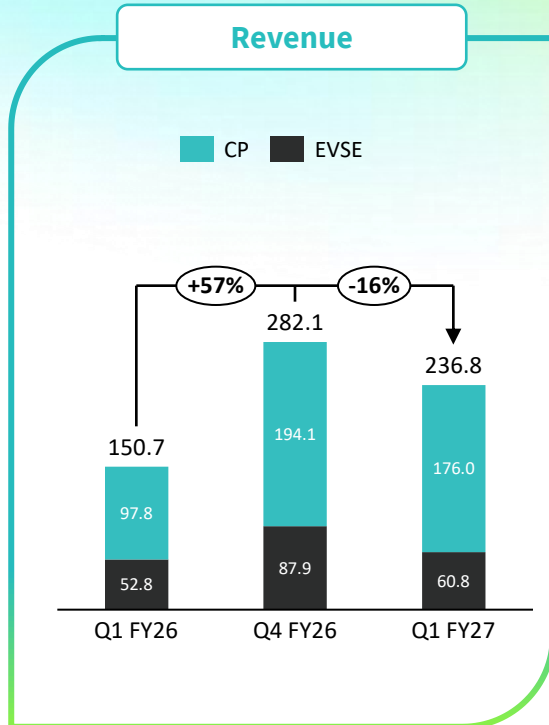
**Order Book / Backlog : +1400 Cr**  
( As of 1<sup>st</sup> July'26)

**Net Debt : 370.1 Cr**  
at consolidated level

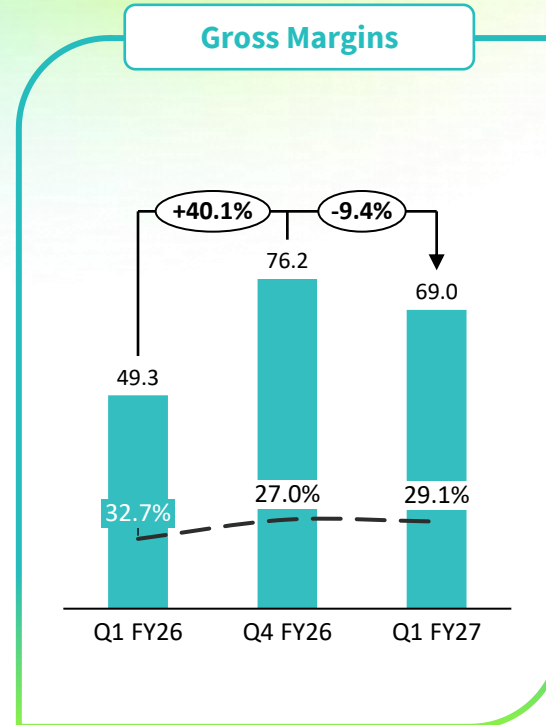
# Financial Highlights – Q1 FY27 (Standalone)



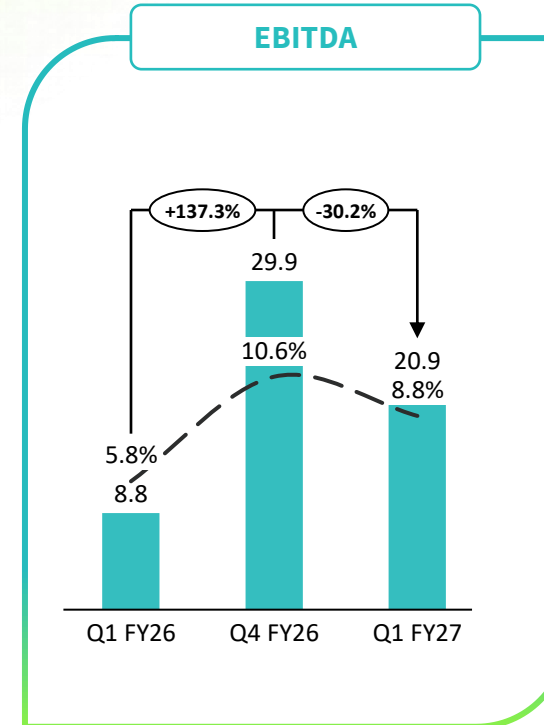
Amount in Rs Cr and % from Revenue from Operation



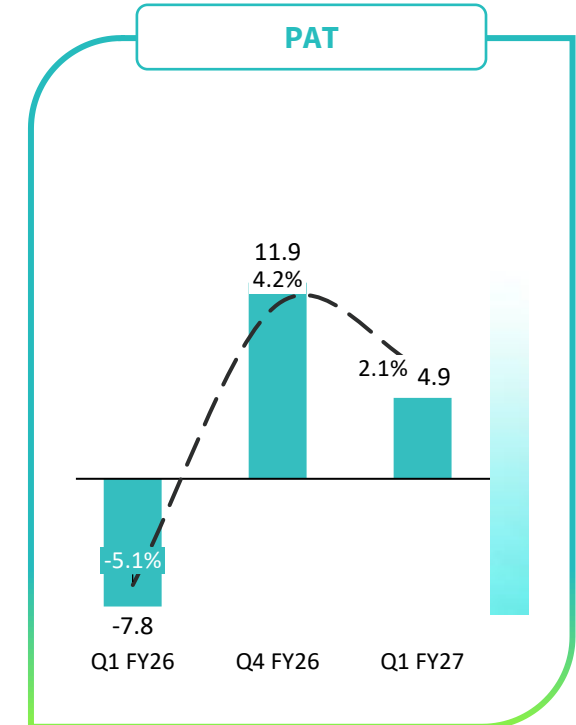
- Growth in Revenue from YoY ; 57%
  - Critical Power growth 80% YoY
  - EVSE growth 15% YoY



- Q1: Improvement in GM% by 2% from previous quarter on account of better sale price in both segments and customer Mix.
- Q1: YoY decreased by 3.6% majorly due to cost increase on account of USD and partially offset by segment Mix.



- YoY Upside in revenue & margin helped get better operating leverage & EBITDA YoY
- Increase in fixed cost +8.7 Cr YoY on account of both plant running parallel, transition of plant from Gurgaon to Hyderabad



- YoY: Depreciation cost increased in Q1 on account of HYD plant.
- Other income lower on account of FD interest of IPO funds which have now been completely utilised.

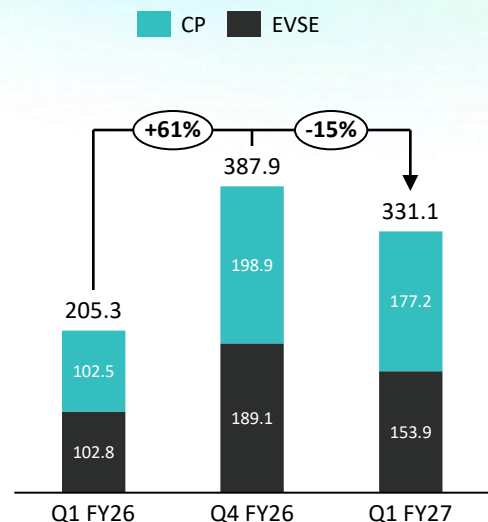


# Financial Highlights – Q1 FY27 (Consolidated)



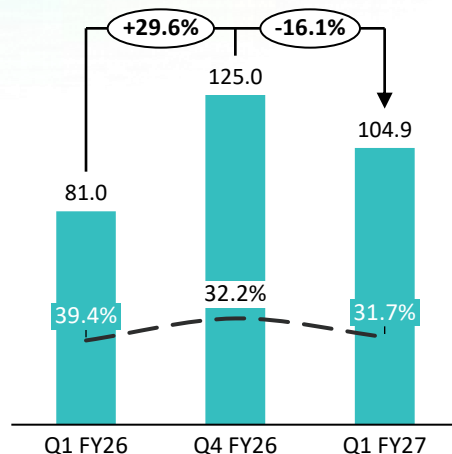
Amount in Rs Cr and % from Revenue from Operation

## Revenue



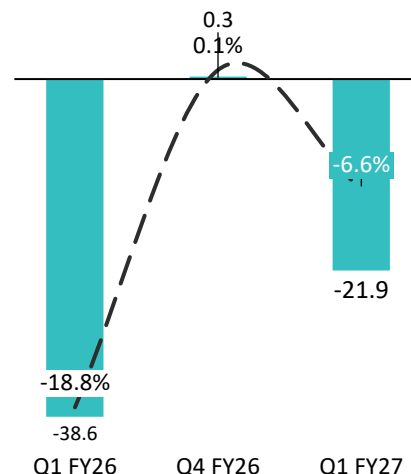
- Growth in Revenue 61% YoY
  - Critical Power growth 73% YoY
  - EVSE growth 50% YoY,
- Tritium second consecutive quarter ~10Mn\$ sales.

## Gross Margins



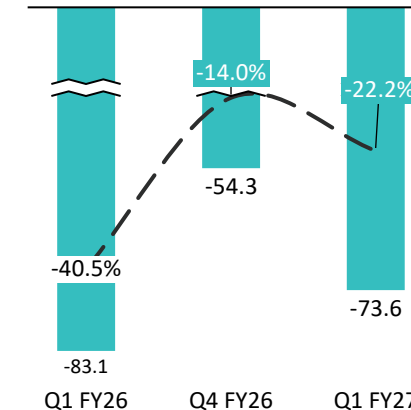
- Q1: YoY Gross Margin decreased on account of Tritium Mix (Margin getting normalized with fresh inventory purchase)

## EBITDA



- Q1 YoY EBITDA improved over last year due to improved sales both standalone and consolidated, however partially offset with lower gross margins and increased fixed cost

## PAT



- Depreciation cost increase on account of New Hyderabad plant in India + Amortization cost



# Standalone – Q1 FY27



| Profit and Loss Statement - Standalone                            |                    |                              |                                                       |                              |                   |                        |
|-------------------------------------------------------------------|--------------------|------------------------------|-------------------------------------------------------|------------------------------|-------------------|------------------------|
| Particulars (Rs Cr)                                               | Three months ended | Preceding three months ended | Corresponding three months ended in the previous year | Current Financial year ended | Change (Prev Qtr) | Change (Prev year Qtr) |
|                                                                   | June 30, 2026      | March 31,2026                | June 30, 2025                                         | March 31, 2026               | QoQ(%)            | YoY(%)                 |
| Revenue from operations                                           | 236.8              | 282.1                        | 150.7                                                 | 894.8                        | -16.0%            | 57.2%                  |
| Other Income                                                      | 7.3                | 6.3                          | 12.0                                                  | 29.9                         | 16.0%             | -39.6%                 |
| (A) Total Income                                                  | 244.1              | 288.3                        | 162.7                                                 | 924.7                        | -15.3%            | 50.0%                  |
| Cost of Goods Sold                                                | 163.8              | 199.9                        | 98.8                                                  | 642.3                        | -18.1%            | 65.8%                  |
| Employee Cost                                                     | 25.6               | 23.5                         | 18.1                                                  | 80.9                         | 8.9%              | 41.2%                  |
| Manufacturing Expenses                                            | 4.0                | 6.0                          | 2.6                                                   | 15.2                         | -33.1%            | 55.1%                  |
| Finance Costs                                                     | 11.4               | 11.0                         | 13.3                                                  | 44.0                         | 3.9%              | -14.1%                 |
| Depreciation and Amortization Expenses                            | 10.3               | 9.1                          | 6.2                                                   | 29.0                         | 13.1%             | 67.4%                  |
| Other Expenses                                                    | 22.6               | 22.8                         | 22.4                                                  | 86.4                         | -1.0%             | 0.9%                   |
| (B) Total Expenses                                                | 237.7              | 272.3                        | 161.3                                                 | 897.8                        | -12.7%            | 47.3%                  |
| Profit/(loss) before tax from continuing operations (C) [A-B]     | 6.4                | 16.1                         | 1.4                                                   | 26.9                         | -60.1%            | 367.0%                 |
| (D) Exceptional Items                                             | -                  | -                            | 8.9                                                   | 9.7                          |                   | -100.0%                |
| (E) Tax Expenses                                                  | 1.5                | 4.2                          | 0.3                                                   | 3.6                          | -64.1%            | 486.0%                 |
| (E) Profit/(Loss) for the year from continuing operations [C-D-E] | 4.9                | 11.9                         | -7.8                                                  | 13.6                         | -58.7%            | -163.4%                |
| Other Comprehensive Income (OCI) (After Tax)                      | -0.4               | 0.6                          | 0.4                                                   | 0.5                          | -160.6%           | -189.5%                |
| Total Comprehensive Income for the period/year (XI+XII)           | 4.6                | 12.5                         | -7.4                                                  | 14.1                         | -63.5%            | -162.0%                |
| Earnings per equity share                                         |                    |                              |                                                       |                              |                   |                        |
| Basic                                                             | 0.35               | 0.88                         | -0.64                                                 | 1.01                         | -59.8%            | -155.3%                |
| Diluted                                                           | 0.35               | 0.88                         | -0.64                                                 | 1.01                         | -59.8%            | -155.3%                |

# Consolidated – Q1 FY27



| Profit and Loss Statement - Consolidated                          |                    |                              |                                                       |                              |                   |                        |
|-------------------------------------------------------------------|--------------------|------------------------------|-------------------------------------------------------|------------------------------|-------------------|------------------------|
| Particulars (Rs Cr)                                               | Three months ended | Preceding three months ended | Corresponding three months ended in the previous year | Current Financial year ended | Change (Prev Qtr) | Change (Prev year Qtr) |
|                                                                   | June 30, 2026      | March 31, 2026               | June 30, 2025                                         | March 31, 2026               | QoQ(%)            | YoY(%)                 |
| Revenue from operations                                           | 331.1              | 387.9                        | 205.3                                                 | 1,151.7                      | -14.7%            | 61.2%                  |
| Other Income                                                      | 4.9                | 1.9                          | 8.2                                                   | 22.8                         | 159.6%            | -40.1%                 |
| (A) Total Income                                                  | 336.0              | 389.8                        | 213.5                                                 | 1,174.5                      | -13.8%            | 57.3%                  |
| Cost of Goods Sold                                                | 222.1              | 256.9                        | 121.8                                                 | 764.1                        | -13.5%            | 82.4%                  |
| Employee Cost                                                     | 50.1               | 56.4                         | 53.1                                                  | 218.7                        | -11.1%            | -5.6%                  |
| Manufacturing Expenses                                            | 4.0                | 6.0                          | 2.6                                                   | 15.2                         | -32.9%            | 55.0%                  |
| Finance Costs                                                     | 16.2               | 15.5                         | 15.6                                                  | 55.8                         | 4.6%              | 3.7%                   |
| Depreciation and Amortization Expenses                            | 38.9               | 35.0                         | 24.8                                                  | 116.3                        | 11.0%             | 56.5%                  |
| Other Expenses                                                    | 76.7               | 68.4                         | 66.5                                                  | 257.1                        | 12.2%             | 15.4%                  |
| (B) Total Expenses                                                | 408.0              | 438.2                        | 284.4                                                 | 1,427.2                      | -6.9%             | 43.5%                  |
| Profit/(loss) before tax from continuing operations (C) [A-B]     | -72.0              | -48.3                        | -70.8                                                 | -252.7                       | 49.1%             | 1.7%                   |
| (D) Exceptional Items                                             | -                  | 0.6                          | 12.0                                                  | 16.5                         | -100.0%           | -100.0%                |
| (E) Tax Expenses                                                  | 1.5                | 5.4                          | 0.3                                                   | 4.9                          | -71.7%            | 509.5%                 |
| (E) Profit/(Loss) for the year from continuing operations [C-D-E] | -73.6              | -54.3                        | -83.1                                                 | -274.1                       | 35.5%             | -11.5%                 |
| Other Comprehensive Income (OCI) (After Tax)                      | -18.7              | 24.1                         | 11.5                                                  | 52.8                         | -177.5%           | -261.8%                |
| Total Comprehensive Income for the period/year (XI+XII)           | -92.2              | -30.2                        | -71.6                                                 | -221.3                       | 204.9%            | 28.8%                  |
| Earnings per equity share                                         |                    |                              |                                                       |                              |                   |                        |
| Basic                                                             | -5.29              | -4.03                        | -6.87                                                 | -20.36                       | 31.3%             | -23.0%                 |
| Diluted                                                           | -5.29              | -4.03                        | -6.87                                                 | -20.36                       | 31.3%             | -23.0%                 |

# Segment – Standalone Q1 FY27



| Profit and Loss Statement - Standalone- Segment Result                              |                    |                              |                                                       |                              |
|-------------------------------------------------------------------------------------|--------------------|------------------------------|-------------------------------------------------------|------------------------------|
| Particulars (Rs Cr)                                                                 | Three months ended | Preceding three months ended | Corresponding three months ended in the previous year | Current Financial year ended |
|                                                                                     | June 30, 2026      | March 31,2026                | June 30, 2025                                         | March 31, 2026               |
| <b>1 Segment Revenue</b>                                                            |                    |                              |                                                       |                              |
| a. Critical Power                                                                   | 176.0              | 194.1                        | 97.8                                                  | 617.7                        |
| b. EV Charger                                                                       | 60.8               | 87.9                         | 52.8                                                  | 277.1                        |
| <b>Revenue from Operations</b>                                                      | <b>236.8</b>       | <b>282.1</b>                 | <b>150.7</b>                                          | <b>894.8</b>                 |
| <b>2 Segment Results - Profit /(Loss) before tax and interest from each segment</b> |                    |                              |                                                       |                              |
| a. Critical Power                                                                   | 15.4               | 17.6                         | 7.8                                                   | 38.5                         |
| b. EV Charger                                                                       | 2.4                | 9.4                          | 6.9                                                   | 32.4                         |
| <b>Total</b>                                                                        | <b>17.8</b>        | <b>27.0</b>                  | <b>14.7</b>                                           | <b>70.9</b>                  |
| Less:                                                                               |                    |                              |                                                       |                              |
| i. Interest                                                                         | 11.4               | 11.0                         | 13.3                                                  | 44.0                         |
| ii. Other un-allocable expenditure net off                                          | -                  | -                            | -                                                     | -                            |
| iii Un-allocable expenses / (income)                                                | -                  | -                            | 8.9                                                   | 9.7                          |
| <b>Total Profit before Tax (A)</b>                                                  | <b>6.4</b>         | <b>16.1</b>                  | <b>-7.5</b>                                           | <b>17.2</b>                  |
| <b>3 Segment Assets</b>                                                             |                    |                              |                                                       |                              |
| a. Critical Power                                                                   | 693.9              | 743.9                        | 603.7                                                 | 743.9                        |
| b. EV Charger                                                                       | 1,022.2            | 1,038.5                      | 833.3                                                 | 1,038.5                      |
| c. Unallocated                                                                      | -                  | -                            | -                                                     | -                            |
| <b>Total</b>                                                                        | <b>1,716.1</b>     | <b>1,782.4</b>               | <b>1,437.1</b>                                        | <b>1,782.4</b>               |
| <b>4 Segment Liabilities</b>                                                        |                    |                              |                                                       |                              |
| a. Critical Power                                                                   | 449.3              | 564.8                        | 470.9                                                 | 564.8                        |
| b. EV Charger                                                                       | 330.4              | 286.4                        | 315.4                                                 | 286.4                        |
| c. Unallocated                                                                      | -                  | -                            | -                                                     | -                            |
| <b>Total</b>                                                                        | <b>779.7</b>       | <b>851.2</b>                 | <b>786.3</b>                                          | <b>851.2</b>                 |

# Segment – Consolidated Q1 FY27



| Profit and Loss Statement - Consolidated - Segment Result                           |                    |                              |                                                       |                              |
|-------------------------------------------------------------------------------------|--------------------|------------------------------|-------------------------------------------------------|------------------------------|
| Particulars (Rs Cr)                                                                 | Three months ended | Preceding three months ended | Corresponding three months ended in the previous year | Current Financial year ended |
|                                                                                     | June 30, 2026      | March 31, 2026               | June 30, 2025                                         | March 31, 2026               |
| <b>1 Segment Revenue</b>                                                            |                    |                              |                                                       |                              |
| a. Critical Power                                                                   | 177.2              | 198.9                        | 102.5                                                 | 641.8                        |
| b. EV Charger                                                                       | 153.9              | 189.1                        | 102.8                                                 | 509.9                        |
| <b>Revenue from Operations</b>                                                      | <b>331.1</b>       | <b>387.9</b>                 | <b>205.3</b>                                          | <b>1,151.7</b>               |
| <b>2 Segment Results - Profit /(Loss) before tax and interest from each segment</b> |                    |                              |                                                       |                              |
| a. Critical Power                                                                   | 12.8               | 21.4                         | 5.5                                                   | 38.3                         |
| b. EV Charger                                                                       | -68.6              | -54.2                        | -60.7                                                 | -235.1                       |
| <b>Total</b>                                                                        | <b>-55.8</b>       | <b>-32.8</b>                 | <b>-55.2</b>                                          | <b>-196.9</b>                |
| Less:                                                                               |                    |                              |                                                       |                              |
| i. Interest                                                                         | 16.2               | 15.5                         | 15.6                                                  | 55.8                         |
| ii. Other un-allocable expenditure net off                                          | -                  | -                            | -                                                     | -                            |
| iii Un-allocable expenses / (income)                                                | -                  | 0.6                          | 12.0                                                  | 16.5                         |
| <b>Total Profit before Tax (A)</b>                                                  | <b>-72.0</b>       | <b>-48.9</b>                 | <b>-82.9</b>                                          | <b>-269.2</b>                |
| <b>3 Segment Assets</b>                                                             |                    |                              |                                                       |                              |
| a. Critical Power                                                                   | 781.4              | 844.2                        | 686.6                                                 | 844.2                        |
| b. EV Charger                                                                       | 1,110.2            | 1,144.7                      | 992.6                                                 | 1,144.7                      |
| c. Unallocated                                                                      | -                  | -                            | -                                                     | -                            |
| <b>Total</b>                                                                        | <b>1,891.7</b>     | <b>1,988.9</b>               | <b>1,679.1</b>                                        | <b>1,988.9</b>               |
| <b>4 Segment Liabilities</b>                                                        |                    |                              |                                                       |                              |
| a. Critical Power                                                                   | 460.3              | 585.3                        | 477.7                                                 | 585.3                        |
| b. EV Charger                                                                       | 802.5              | 752.3                        | 659.2                                                 | 752.3                        |
| c. Unallocated                                                                      | -                  | -                            | -                                                     | -                            |
| <b>Total</b>                                                                        | <b>1,262.8</b>     | <b>1,337.6</b>               | <b>1,136.9</b>                                        | <b>1,337.6</b>               |



## About Exicom

---





# Our Purpose: Why We Exist



Agility



Innovation



Ownership

## Our Core Values



Customer  
Centricity  
[www.exicom-ps.com](http://www.exicom-ps.com)



Transparency



## Mission

Exicom's mission is to propel the world towards sustainability by leading the shift from fossil fuels to renewables. Our global presence, technological expertise, and unwavering commitment make USA key player in driving innovation for a cleaner, greener future

## Vision

The shift towards sustainable energy is reshaping industries and we're at the heart of that transformation. Exicom develops cutting-edge technology to accelerate the transition to clean energy in mobility & telecommunications

# 30 Years of Power Electronics Excellence



## Electric Mobility

**India's one of the Top**  
EV charger company

**Strong customer**  
base including major CPOs, OEMs and  
fleets

**Global presence with wide product**  
**range** across end use cases (3.3 kW –  
600 kW power output range), including  
distributed and BESS solutions



## Critical Power

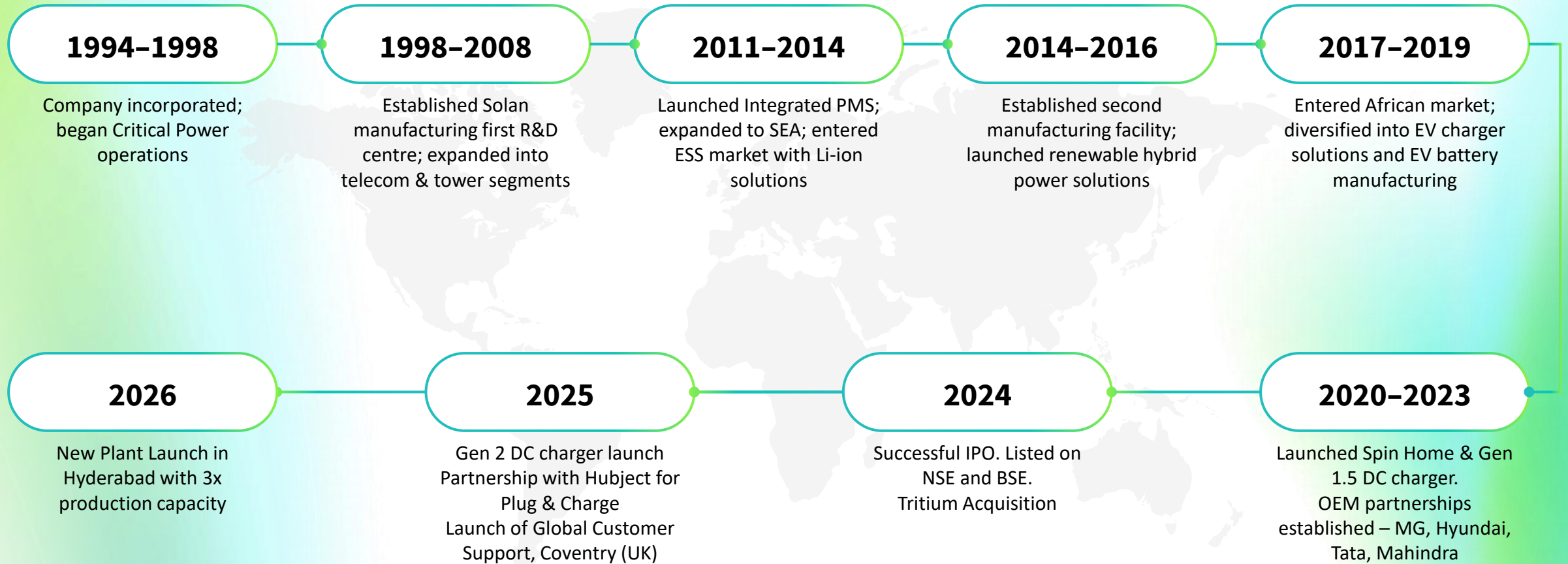
**Leading player** for Energy Storage  
Systems & Power Management  
Systems

**Strong customer base** including  
telecom, data centers

**Global presence** with  
projects deployed across India,  
Malaysia, Singapore, South Africa,  
Nigeria, etc.



# Our Journey | 30 Years of Power Electronics



# Built on strong foundations

Geared for Growth



## Deep-rooted Expertise

30+ Years  
innovative solutions

## Robust Engineering Capability

A team of 130+  
Engineers and state-of-the-art manufacturing

## Strategic Partnerships

Industry-shaping partnerships  
with a wide range of players

## Vertical Integration

In-house  
Expertise from R&D, Engineering  
to Production and post sales  
support

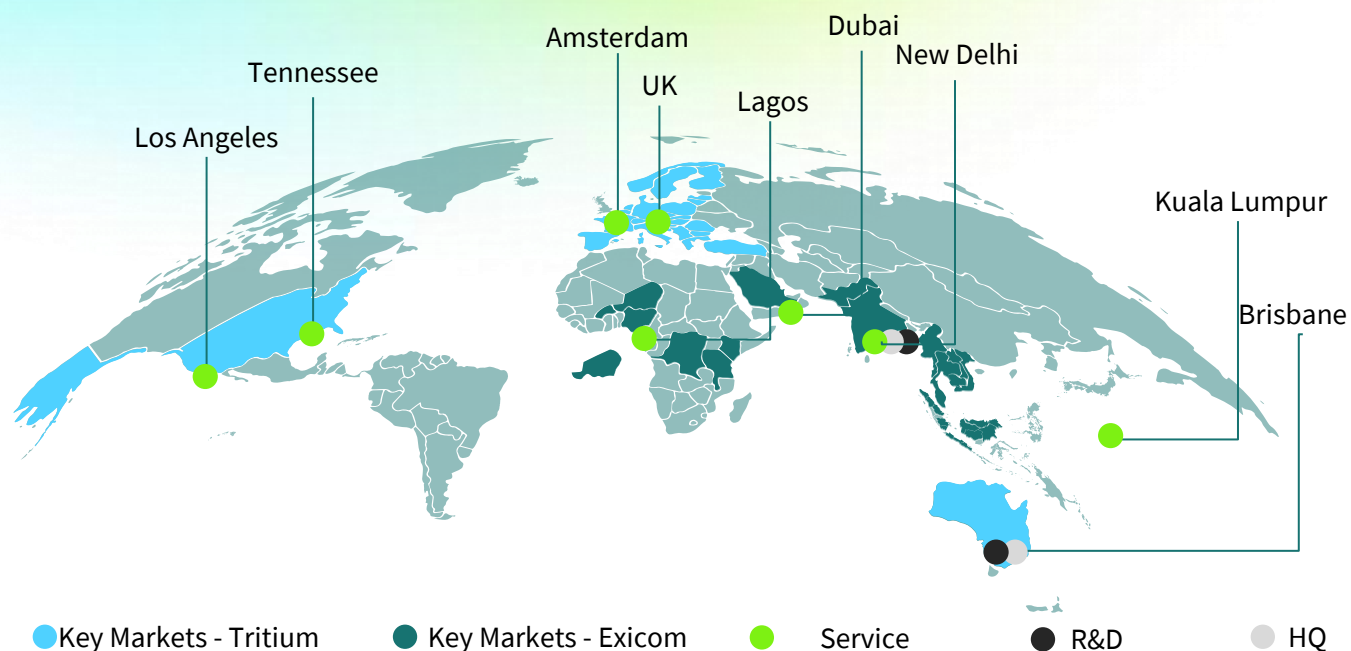
## Extensive Service Network

Pan India presence with  
200+  
engineers. Partner led  
model internationally





# Our Global Footprint



**Hyderabad Plant, India**



**Tennessee Plant, USA**



## Hyderabad manufacturing plant

PCB assembly, Power electronics for DC systems, Li-ion batteries, and EV chargers (AC & DC).

## Gurugram / Bangalore R&D Centre

Engineering hub for home chargers, 400kW all-in-one DC chargers, BMS, and critical power battery systems.

## Tennessee manufacturing plant

Fast charging by Tritium. Scalable to 30K units p.a.

## Brisbane R&D Centre

Brisbane with EMC testing, thermal testing, impact testing chambers, etc.



# New Hyderabad Manufacturing Facility Launched to Expand Production Capacity and Support Future Growth



**2,00,000+\***  
AC Chargers / annum

**4,000+**  
DC Chargers / annum

**Industry 4.0,  
Automation**

**10K Li-ion battery Pack  
mfg**

**18.4 Acres  
Total Area**

**Liquid cooled ACDC  
DCDC modules**

**2,80,000 sqft.  
Built up Area**

**450+  
Workforce Deployed**

*\*Expandable*

Investor Presentation –Q1 FY27

# EVSE: Portfolio spans across Widest Range



|                                                                                   |                                                                                   |                                                                                   |                                                                                     |                                                                                     |                                                                                     |                                                                                     |                                                                                     |
|-----------------------------------------------------------------------------------|-----------------------------------------------------------------------------------|-----------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|
|  |  |  |  |  |  |  |  |
| <b>Spin Free</b>                                                                  | <b>Spin Air</b>                                                                   | <b>Harmony Standalone</b>                                                         | <b>Harmony Distributed</b>                                                          | <b>Harmony BESS</b>                                                                 | <b>Tri Flex</b>                                                                     | <b>DC Flex</b>                                                                      | <b>Grid Flex</b>                                                                    |
| Charging Power<br>3.3 kW                                                          | Charging Power<br>7-22 kW                                                         | Charging Power<br>30-400 kW                                                       | Charging Power<br>480-600 kW                                                        | Charging Power<br>200-470 kW                                                        | Charging Power<br>200-3200 kW                                                       | Charging Power<br>50 kW                                                             | Power Infrastructure<br>400 kW-3.2 MW                                               |
| Application<br>Home / On-road                                                     | Application<br>Home/<br>Workplace/<br>Malls                                       | Application<br>Destination<br>/Highways /<br>Fleets                               | Application<br>Bus Depots /<br>Highways                                             | Application<br>Destination /<br>Highways /<br>Fleets                                | Application<br>Destination /<br>Highways /<br>Fleets                                | Application<br>Fleets / Depots                                                      | Application<br>Inverter for<br>Data Centre                                          |
| Time to Charge<br>~12 hours                                                       | Time to Charge<br>~2-6 hours                                                      | Time to Charge<br>~15-40 mins                                                     | Time to Charge<br>~15-40 mins                                                       | Time to Charge<br>~15-40 mins                                                       | Time to Charge<br>~15-40 mins                                                       | Time to Charge<br>~ 40 - 60 mins                                                    | Time to Charge<br>NA                                                                |

# Critical Power Product Portfolio



## Application



MSC/BSC (Switching Centers)



BTS site (Independent or Shared)



Renewable Hybrid site



Small cell site/ Wi-Fi Site

### Power Conversion Modules

Rectifier 1KW  
48V / 23A

Rectifier 4KW  
48V / 83A

Rectifier 3KW  
48V / 62A

Rectifier 5.8KW  
48V / 120A



### DC Power Systems

Indoor Power System

Outdoor power system

Hybrid Power system



### Li-ion Batteries

Li-ion Battery (Datacenter)

Li-ion Battery (Telecom)



### System Controller

M2000 System Controller



# Annexures

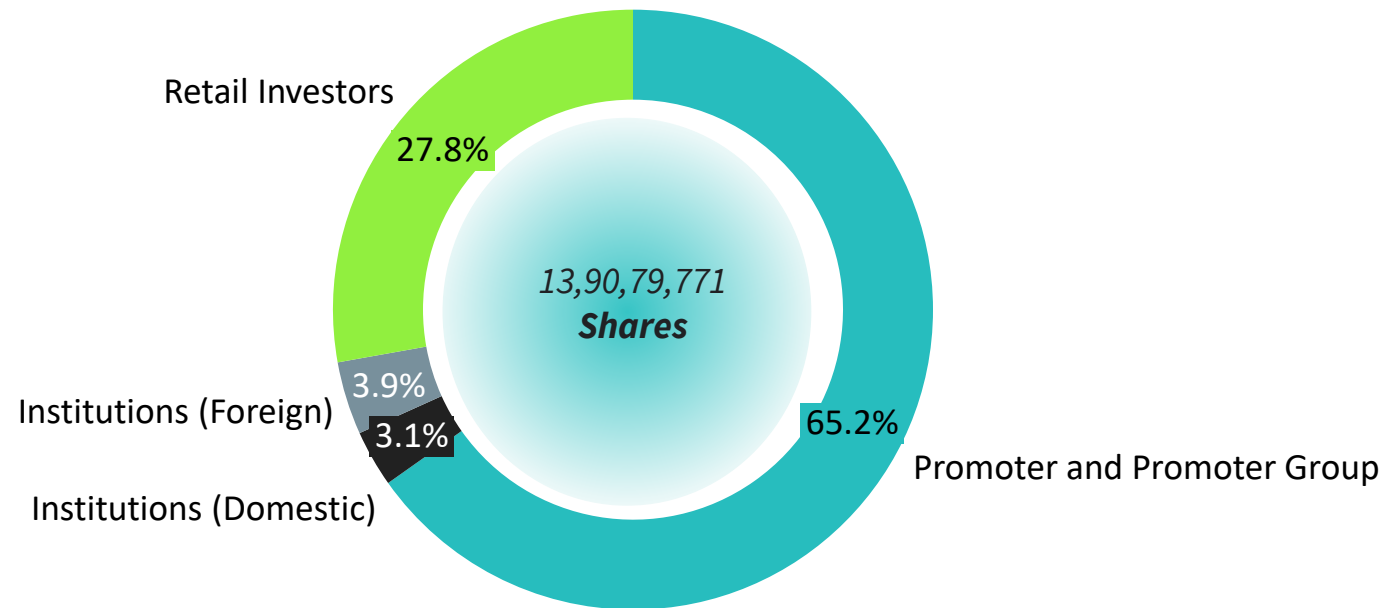




# Shareholding Pattern



## Shareholding Pattern as on 30<sup>th</sup> Jun'26







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