

February 07, 2026

To
The Listing Department,
BSE Limited,
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai – 400001
Maharashtra, India

To
The Listing Department
National Stock Exchange of India Limited,
Exchange Plaza, Bandra Kurla Complex,
Bandra (East), Mumbai – 400051
Maharashtra, India

Scrip Code: **544617**
ISIN: **INE606N01019**

Scrip Symbol: **EXCELSOFT**

Subject: Press release on the financial results for the 3rd quarter under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Dear Sir/Madam,

With reference to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed the press release titled **Earnings Release – Q3 & 9M FY26 / Excelsoft Technologies Reports Strong Q3 & 9M FY26.**

The above information is also available on the website of the Company at
<https://www.excelsoftcorp.com/investors/>

Details as required to be disclosed as per BSE's Circular No. 20230714-34 dated July 14, 2023, and NSE's Circular No. NSE /CML/2023/57 dated July 14, 2023, are as under:

| | | |
|---|--|-------------------|
| 1 | Date of occurrence of Event / Information: | February 07, 2026 |
| 2 | Time of occurrence of Event/ Information: | 13:20 IST |

Kindly take the above information on record.

Thanking you,

For Excelsoft Technologies Limited,
(Formerly known as Excelsoft Technologies Private Limited)

Dhananjaya Sudhanva
Chairman & Managing Director
(DIN: 00423641)
Place: Mysore

Enclosed: copy of press release

Noida
Plot no. A 42/6, Suite No.401,
4th Floor, Sector - 62,
Noida - 201301,
Uttar Pradesh, India

Kuvempunagar, Mysuru
Nikhil Plaza, 1310 & 1333,
Gaganachumbi Double Road,
Block K, G & H Block, Kuvempu Nagara,
Mysuru-570 023, Karnataka, India

Hyderabad
2nd floor, IMAGE Incubation centre,
Software Technology Parks of India,
Divyasree solitaire, Plot No. 14 & 15,
Software Units layout, HITEC City, Madhapur,
Hyderabad - 500081, Telangana, India

Earnings Release – Q3 & 9M FY26

Excelsoft Technologies Reports Strong Q3 & 9M FY26 Performance

Net Profit Surges 110% YoY in 9M

Total income rises 18% YoY to ₹204.44 crore in 9M FY26; PAT (bei) jumps to ₹29.83 crore vs ₹14.22 crore in 9M FY25, driven by broad-based business momentum and operational efficiencies

Mysore, February 6, 2026: Excelsoft Technologies Limited., a global provider of next-generation digital learning, assessment, and education technology solutions, announced its unaudited consolidated financial results for the quarter and nine months ended **December 31, 2025**. The key highlights are as follows:

Consolidated Financial Highlights – Q3 FY26

- **Total Income:** ₹75.68 crore, up 10% QoQ and 29% YoY (vs ₹58.58 crore in Q3 FY25)
- **EBITDA:** ₹19.67 crore, up 12% QoQ and 9% YoY (vs ₹17.50 crore in Q3 FY25)
- **EBITDA Margin:** 28% (vs 27% in Q2 FY26 and 33% in Q3 FY25)
- **Profit Before Tax (bei):** ₹17.41 crore, up 17% YoY
- **Net Profit (bei):** ₹13.34 crore, up 26% QoQ and up 40% YoY (vs ₹9.56 crore in Q3 FY25)
- **EPS:** ₹0.98 (vs ₹0.89 in Q3 FY25)

Consolidated Financial Highlights – 9M FY26

- **Total Income:** ₹204.44 crore, up 18% YoY from ₹173.56 crore in 9M FY25
- **EBITDA:** ₹47.22 crore, up 7% YoY
- **Profit Before Tax (bei):** ₹39.35 crore, up 22% YoY from ₹32.33 crore in 9M FY25
- **Net Profit (bei):** ₹29.83 crore, up 110% YoY from ₹14.22 crore in 9M FY25
- **EPS:** ₹2.62 (vs ₹1.36 in 9M FY25)

The improved profitability was driven by scale benefits, stronger performance in high-margin segments, and disciplined cost management.

Operational & Strategic Highlights

- **Balanced Revenue Mix (Q3 & 9M):**
 - Educational Technology Services contributed 65.68% (Q3) and 57.52% (9M)
 - Assessment & Proctoring Solutions 21.06% (Q3) and 26.44% (9M)
 - Learning & Student Success Solutions 9.65% (Q3) and 10.74% (9M)
 - Learning Design & Content Solutions 3.61% (Q3) and 5.31% (9M)

- **Geographical Diversification:**

- North America contributed 72.16% (Q3) and 65.75% (9M)
- Europe & UK 18.31% (Q3) and 21.54% (9M)
- India 5.42% (Q3) and 6.33% (9M)
- Asia ex-India 3.57% (Q3) and 5.56% (9M);
- Australia 0.54% (Q3) and 0.82% (9M)

- **Client Base Strength & Retention:** Top 5 clients contributed 69.56% in Q3, while Top 10 contributed 80.14%, with an average client relationship tenure of 10.9 years among the top 10.
- **Operational Scale & Delivery Strength:** Workforce stood at 1,113 employees, supported by stable delivery capabilities across engineering, platform services, assessment operations, and content development.
- **Continued Client Expansion:** The Company added 10 new clients during this nine month period, reinforcing our relevance across education, assessment, and enterprise segments.
- **Joint AI Taskforce with AQA (UK):** Formed a dedicated AI taskforce with AQA to advance secure, ethical, and human-centered AI models for e-marking of handwritten scripts in high-stakes assessments.
- **Strategic Win with VTCT Skills (UK):** Secured a major multi-year engagement to deliver VTCT's next-generation Saras™ e-Testing platform, enabling over 300,000 exams annually across vocational and technical qualifications.

Commenting on the Company's performance, Mr. Dhananjaya Sudhanva, Managing Director, Excelsoft Technologies, said:

"In Q3 FY26, Excelsoft delivered another strong quarter, with revenues growing 29%, driven by continued momentum in Educational Technology Services and increased adoption of our learning and assessment platforms.

A key highlight of the quarter was our partnership with AQA, one of the world's most respected awarding bodies. This collaboration that intends to advance secure, ethical, and human-centered AI models for e-marking of handwritten scripts in high-stakes assessments is progressing well and is expected to contribute meaningfully to the company's growth. Another milestone is our strategic partnership with the Civil Service Commission of the Philippines where, in collaboration with ASEAMETRICS, Excelsoft will deliver the Civil Service Digital Examination (CSC DeX) beginning in 2026.

Alongside these, our focus remains on acquiring new clients across geographies while reinforcing our leadership position in the education technology space.

Revenues continue to be export-led, with North America and the UK as core markets, while Asia is emerging as a key growth region. Looking ahead, the accelerating adoption of digital learning, high-stakes testing, and enterprise skilling presents substantial opportunities. With deep domain expertise, strong human capital, and a scalable technology platform, Excelsoft is well positioned to deliver sustainable growth and long-term value"

About Excelsoft Technologies Limited

Excelsoft Technologies is a leading provider of innovative e-assessment and learning solutions to awarding bodies, educational institutions, corporations and governments worldwide. With platforms supporting high-stakes examinations, large-scale assessments, and rich digital learning experiences, Excelsoft combines deep domain expertise with cutting-edge AI and cloud technologies to help organisations reimagine the future of teaching, learning and assessment.

Website: [<https://www.excelsoftcorp.com/>]

For any Queries, please contact:

| For further information please contact: | |
|---|---|
| Mr. Prashanth H M – Chief Strategy Officer & Head- Investor Relations (IR) <u>Excelsoft Technologies Limited</u> E-mail ID: prashanth@excelsoftcorp.com | Mr. Yash Sanghavi / Mr. Tejpal Singh Investor Relations Advisors: AdfactorsPR Yash.sanghavi@adfactorspr.com / Tejpal.singh@adfactorspr.com |