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Date: June 24, 2015

The Manager  
Listing Department  
**National Stock Exchange of India Ltd.**  
5<sup>th</sup> Floor Exchange Plaza  
Bandra Kurla Complex ,Bandra East  
Mumbai- 400051

NSE Code: Escorts  
BSE Code: 500495  
DSE Code: 00012

**Sub: Press Release dated June 24, 2015 - Escorts Partners with Cognizant to Digitally Transform its Businesses**

Dear Sir

Pursuant to Clause 36 of the Listing Agreement, please find enclosed herewith a copy of press release dated June 24, 2015 pertaining to signing of Agreement with **Cognizant (NASDAQ: CTSH)**.

This is for your information and record.

Thanking you,

Yours Faithfully  
For **ESCORTS LIMITED**

**Ajay Sharma**  
Group General Counsel &  
Company Secretary

Encl: As above

**Copy To:**

The Manager  
Listing Department  
**BSE Limited**  
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The Manager  
Listing Department  
**Delhi Stock Exchange Limited**  
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**ESCORTS LIMITED**

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CIN - L74899HR1944PLC039088



## Escorts Partners With Cognizant to Digitally Transform its Businesses

**New Delhi, India—June 24, 2015**—Escorts Limited, one of India's leading engineering conglomerates, today announced a strategic relationship with Cognizant (NASDAQ: CTSH), to modernize its technology landscape and achieve the company's vision of digitally transforming its businesses to deliver innovative products, provide superior customer experience, and drive growth. This multi-year, multi-million dollar engagement spans all of Escorts businesses, including agri-machinery, material handling and construction equipment, railway equipment and auto components.

Cognizant will enable Escorts to improve control and collaboration across its value chain by mobile-enabling its workforce and integrating multiple systems used by vendors, sales partners, and customers. This will help Escorts continuously improve product quality and offer a broad range of customized, configurable, and value-added products and services, strengthening existing customer relationships and building new ones.

Cognizant will set up a **Transformation Office** to help Escorts embrace adaptive production lines and demand-based manufacturing practices, and develop new digital capabilities in areas such as mobility, analytics, cloud, telematics, and machine-to-machine communication. Complementing traditional channels with new digital ones, Escorts will be able to better align manufacturing and business strategies, and expand into newer geographies. By enabling connected worksites, remote product monitoring and diagnostics, and platform-based governance, Escorts will be able to harness and analyze real-time data from multiple sources for improved customer insight, decision-making, and productivity.

*"Escorts is poised for a leap forward with its transformative business strategies. We are working passionately towards becoming the most trusted and innovation-led engineering company," said **Rajan Nanda, Chairman and Managing Director of Escorts Limited.** "In today's dynamic market, technology is key to stay ahead of volatile demand patterns and rising expectations of informed, socially networked customers. As we start the journey with Cognizant, our commitment towards enhancing value for all stakeholders gets a further boost. With the global domain and technology expertise of Cognizant, we will be able to raise the bar of manufacturing excellence."*

*"This strategic engagement is expected to create a positive impact on the entire Escorts ecosystem," said Nikhil Nanda, Managing Director of Escorts Limited. "Aligning our engineering expertise with Cognizant's capabilities will help all of our businesses unlock tremendous value. By leveraging organizational synergies and next-generation technologies, we will be able to improve performance efficiencies as well as attain the next level of innovation and market leadership. This partnership will help us bring our businesses in line with global industry benchmarks and increase our ability to develop future-ready products based on digital and other cutting-edge technologies."*





*"As multiple stakeholders replace traditional value chains and embedded technologies prepare to unleash the next wave of smarter products and services, there has never been a more exciting time for technology innovation in the manufacturing and engineering industry," said **R. Chandrasekaran, Executive Vice Chairman, Cognizant India.** "We are pleased to partner with Escorts in helping them realize their vision for innovation, and look forward to helping them build a data-driven digital enterprise. By developing new collaborative and real-time capabilities straddling shop floor and supply chain, Escorts will be able to drive transformation across products, people, processes and infrastructure."*

#### **About Escorts Limited**

The Escorts Group is among India's leading engineering conglomerates operating in high growth sectors of agri machinery, material handling and construction equipment, railway equipment and auto components. The Group has earned the trust of over 5 million customers by way of product and process innovations over six decades of its existence. Escorts endeavors to transform lives in rural and urban India by leading the revolution in agriculture mechanization, modernization of automotive and railway technology, and transformation of Indian construction. For more information, please visit: <http://www.escortsgroup.com/>.

#### **About Cognizant**

Cognizant (NASDAQ: CTSH) is a leading provider of information technology, consulting, and business process outsourcing services, dedicated to helping the world's leading companies build stronger businesses. Headquartered in Teaneck, New Jersey (U.S.), Cognizant combines a passion for client satisfaction, technology innovation, deep industry and business process expertise, and a global, collaborative workforce that embodies the future of work. With over 100 development and delivery centers worldwide and approximately 217,700 employees as of March 31, 2015, Cognizant is a member of the NASDAQ-100, the S&P 500, the Forbes Global 2000, and the Fortune 500 and is ranked among the top performing and fastest growing companies in the world. Visit us online at [www.cognizant.com](http://www.cognizant.com) or follow us on [Twitter: Cognizant](#).

#### **For further information, contact:**

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