

New Delhi, Thursday, 28TH May 2026

ESCONET TECHNOLOGIES LIMITED ANNOUNCES AUDITED STANDALONE AND CONSOLIDATED FINANCIAL RESULTS FOR THE HALF YEAR AND FINANCIAL YEAR ENDED MARCH 31, 2026

Delivers Robust Revenue Growth, Improved Profitability and Strategic Expansion Across Cloud, Cybersecurity and Enterprise Digital Infrastructure

Consolidated Revenue Surges 53% YoY to ₹357.84 Crore; Standalone Revenue Crosses ₹300 Crore Mark; H2 Operational Performance Shows Strong Sequential Recovery

Esconet Technologies Limited (“**Esconet**” or “the **Company**”), a leading enterprise technology, cloud, cybersecurity, and digital infrastructure solutions provider in India, today announced its audited standalone and consolidated financial results for the half year and financial year ended March 31, 2026.

The Company delivered a year of strong business expansion and operational progress during FY2025–26, supported by sustained demand across enterprise digital transformation, cloud infrastructure modernization, cybersecurity, managed services, AI-enabled infrastructure, and next-generation data center technologies.

Despite a challenging global macroeconomic environment and evolving enterprise technology spending patterns, Esconet continued to demonstrate strong execution capabilities, healthy business momentum, and significant revenue expansion during FY2025–26, particularly in the second half of the financial year.

During the year, the global technology hardware and infrastructure industry witnessed unprecedented cost pressures arising from sharp increases in component and semiconductor pricing, supply chain disruptions, elevated logistics costs, currency fluctuations, and continued geopolitical uncertainties. Certain critical technology components, including high-performance memory modules, AI-focused computing hardware, storage components, and specialized enterprise infrastructure equipment, experienced price increases exceeding 100% in select categories over the course of the year.

These industry-wide cost escalations substantially increased procurement and deployment costs across enterprise infrastructure projects and placed temporary pressure on operating margins across the broader technology integration and infrastructure ecosystem.

Despite these external challenges, Esconet successfully maintained strong growth momentum by leveraging its diversified technology portfolio, strong OEM partnerships, disciplined execution approach, and expanding enterprise customer base. The Company continued to focus on efficient project execution, strategic procurement planning, optimized resource utilization, and strengthening higher-value service offerings to partially offset the impact of elevated input costs.

Importantly, the Company witnessed a strong improvement in operational performance during H2 FY2025–26, reflecting improving operating leverage, better execution efficiencies, normalization across certain supply chain segments, and increasing contribution from value-added, recurring, and managed services businesses.

The Company also continued to make strategic long-term investments in operational capabilities, workforce expansion, delivery infrastructure, advanced technology competencies, and scalable service platforms, positioning Esconet favorably to capitalize on the growing opportunities emerging from India’s accelerating digital transformation, cloud adoption, AI infrastructure expansion, and cybersecurity modernization initiatives.

Management believes that while near-term margin pressures were influenced by extraordinary industry-wide cost inflation and strategic growth investments, the Company’s strengthened market positioning, expanding scale, improving operational

efficiencies, and increasing share of higher-margin services businesses provide a strong foundation for sustainable long-term growth and profitability improvement.

FINANCIAL PERFORMANCE HIGHLIGHTS

CONSOLIDATED FINANCIAL RESULTS

(all numbers in Rupees' Lakhs except margins and EPS)

Particulars	H1 FY 25-26	H2 FY 25-26	HoH % *	FY 2025-2026	FY 2024-2025	YOY %
	Half Yearly Basis			Annual Basis		
Total Revenue	14,630.00	21,154.05	↑ 44.59%	35,784.11	233,25.09	↑ 53.41%
Operating Revenue	14,533.00	20,907.07	↑ 43.85%	35,440.40	230,29.80	↑ 53.89%
EBIDTA	319.00	905.65	↑ 183.45%	1,225.16	1,304.88	↓ 6.11%
EBIDTA Margin %	2.20%	4.33%	↑ 213 bps	3.46%	5.67%	↓ 221 bps
PBT	168.43	693.30	↑ 311.63%	861.80	1,062.14	↓ 18.86%
PBT margin	1.15%	3.28%	↑ 213 bps	2.41%	4.55%	↓ 214 bps
PAT	133.00	482.24	↑ 261.87%	615.50	799.79	↓ 23.04%
PAT margin	0.91%	2.28%	↑ 136 bps	1.72%	3.43%	↓ 171 bps
EPS (Rs.)	1.01	3.65	↑ 261.39%	4.66	6.11	↓ 23.73%

* Half-year-over-half-year Growth

Strong H2 Recovery & Sequential Operational Improvement:

The second half of FY2025–26 witnessed a strong acceleration in business momentum and operational performance:

- H2 FY2025–26 consolidated total revenue increased 44.59% over H1 FY2025–26
- EBITDA increased sharply by 183.45% sequentially
- PBT increased by 311.63% HoH
- PAT increased by 261.87% HoH
- EBITDA margin improved by 213 basis points sequentially
- PAT margin improved by 136 basis points sequentially

The strong second-half performance reflects improved execution efficiencies, scaling of enterprise engagements, and higher contribution from value-added infrastructure and managed services businesses.

- The Company reported a strong growth in consolidated total revenue, which increased by 53.41% YoY to ₹35,784.11 Lakhs in FY2025–26 as compared to ₹23,325.09 Lakhs in FY2024–25, driven primarily by higher business volumes and improved execution across key business segments.
- Revenue from operations grew by 53.89% YoY to ₹35,440.40 Lakhs during FY2025–26 from ₹23,029.80 Lakhs in the previous financial year.
- H2 FY2025–26 witnessed a significant improvement in operational performance, with total revenue increasing by 44.59% over H1 FY2025–26.
- EBITDA for FY2025–26 stood at ₹1,225.16 Lakhs as against ₹1,304.88 Lakhs in FY2024–25. EBITDA margin moderated to 3.46% from 5.67% in the previous year, primarily on account of increased operating expenses, employee costs, and investments in business expansion initiatives.

- Profit Before Tax (PBT) for FY2025–26 stood at ₹861.80 Lakhs compared to ₹1,062.14 Lakhs in FY2024–25. Despite lower annual profitability margins, the Company recorded a strong recovery in H2 FY2025–26 with PBT rising 311.63% over H1 FY2025–26.
- Profit After Tax (PAT) for FY2025–26 stood at ₹615.50 Lakhs as against ₹799.71 Lakhs in FY2024–25. PAT margin for the year was 1.72%.

STANDALONE FINANCIAL PERFORMANCE:

Esconet’s standalone business delivered a strong and resilient performance during FY2025–26, achieving an important milestone by crossing the ₹300 Crore total income mark for the first time. The performance reflects the Company’s expanding market presence, strengthening customer relationships, and continued momentum across enterprise technology and digital infrastructure businesses.

(₹ in Lakhs, except margins and EPS)

Particulars	FY 2025-2026	FY 2024-2025	YOY %
	Annual Basis		
Total Revenue	30,072.25	22,799.96	↑ 31.90%
Revenue from Operations	29,782.95	22,509.98	↑ 32.31%
Profit Before Tax (PBT)	883.59	912.80	↓ 3.20%
Profit After Tax (PAT)	646.83	688.98	↓ 6.12%
Earnings Per Share (EPS)	₹4.90	₹5.26	↑ 6.84%

The Company continued to demonstrate strong operational resilience and healthy business momentum while simultaneously making strategic investments toward long-term scalability, capability enhancement, workforce expansion, and infrastructure modernization initiatives designed to support future growth.

While profitability remained impacted by planned investments in business expansion and capability building, the Company witnessed a significant improvement in operational performance during the second half of FY2025–26, reflecting improving operating leverage and stronger execution efficiencies.

The Company also witnessed substantial improvement in H2 FY2025–26 standalone profitability, with:

- PBT increasing 265.60% sequentially
- PAT increasing 235.50% sequentially
- Strong recovery in operating leverage and execution efficiencies during H2

Strong Revenue Growth Driven by Expanding Enterprise Technology Demand

During FY 2025–26, Esconet Technologies Limited continued to witness strong business momentum across its core technology verticals, supported by increasing enterprise investments in digital infrastructure, cloud transformation, cybersecurity, and next-generation IT modernization initiatives.

The Company recorded healthy growth in revenues driven by sustained demand across enterprise technology solutions, cloud infrastructure, managed services, cybersecurity, networking, virtualization, and data centre modernization projects.

The strong second-half recovery underscores the Company’s operational strength, scalability of its business model, and its ability to capitalize on growing opportunities across cloud, cybersecurity, enterprise infrastructure, and digital transformation segments.

Key growth drivers during the year included:

- Increased enterprise technology spending across both private and government sectors
- Accelerated adoption of cloud and hybrid infrastructure environments
- Rising demand for cybersecurity and managed security solutions amid evolving threat landscapes
- Strong traction in enterprise networking, virtualization, and digital workplace solutions
- Growing adoption of AI-ready and high-performance computing infrastructure
- Successful execution of large-scale and multi-location infrastructure deployment projects
- Expansion of customer engagements across strategic industry verticals

The Company also continued to benefit from growing demand for scalable, secure, and future-ready IT infrastructure solutions as organizations accelerated their digital transformation initiatives.

Improved Operational Performance

Esconet continued to strengthen its operational capabilities during FY 2025–26 through focused investments in execution excellence, service delivery enhancement, and organizational scalability.

The Company recorded improvement in operational performance supported by:

- Better project execution efficiencies and delivery management
- Enhanced service delivery capabilities across enterprise accounts
- Improved operating leverage through scale expansion
- Higher contribution from value-added and recurring service offerings
- Strengthening of technical workforce and deployment teams
- Strategic optimization of operational processes and resource utilization
- Expansion of customer support and managed services infrastructure

During the year, the Company also undertook strategic investments toward strengthening its long-term operational foundation, including infrastructure enhancement, advanced testing capabilities, warehousing optimization, and assembly line modernization to support future growth requirements.

Strong Balance Sheet & Financial Discipline

Esconet continued to maintain a prudent and disciplined financial approach while pursuing long-term growth opportunities and strategic business expansion.

The Company remained focused on strengthening its financial position through:

- Controlled working capital management and improved receivables efficiency
- Strengthening operational cash flows and liquidity position
- Disciplined deployment of capital expenditure
- Continued investments in scalable infrastructure and technology capabilities
- Focus on sustainable and profitable long-term growth
- Maintaining operational and financial flexibility to capitalize on emerging opportunities

The Company's disciplined financial management, combined with strategic investments in high-growth technology segments, positions Esconet favourably to support future expansion and enhance long-term stakeholder value creation.

KEY BUSINESS DEVELOPMENTS DURING FY 2025–26

Expansion Across High-Growth Technology Segments

During FY 2025–26, Esconet Technologies Limited continued to strengthen its position as a trusted enterprise technology and digital infrastructure partner by expanding its capabilities across several high-growth and strategically important technology domains.

The Company significantly enhanced its offerings and execution capabilities across:

- Cloud Infrastructure & Managed Services
- Enterprise Cybersecurity Solutions
- Data Centre Infrastructure
- Enterprise Networking & Virtualization
- AI-Enabled Infrastructure Solutions
- Hybrid & Multi-Cloud Environments
- Secure Digital Transformation Solutions
- High-Performance Computing (HPC) Infrastructure
- Data Protection, Backup & Disaster Recovery Solutions

The year witnessed increasing demand from enterprises, institutions, and government organizations seeking scalable, secure, resilient, and future-ready digital infrastructure capable of supporting evolving business operations, AI workloads, cloud-native applications, and data-intensive environments.

Esconet continued to strengthen its market presence through:

- Expansion of enterprise customer engagements across key sectors
- Deepening relationships with leading global technology OEMs and ecosystem partners
- Successful execution of large-scale and multi-location infrastructure projects
- Enhancement of technical delivery capabilities and managed services infrastructure
- Increased focus on recurring and annuity-based service offerings

The Company also continued to witness strong traction in cloud transformation, virtualization, enterprise networking modernization, and secure digital workplace solutions as organizations accelerated investments toward operational efficiency, business continuity, and digital resilience.

STRATEGIC FOCUS ON CYBERSECURITY & DIGITAL TRANSFORMATION

With cybersecurity becoming a critical enterprise priority, Esconet continued to expand its capabilities in enterprise security architecture, governance, risk & compliance (GRC), managed security services, and infrastructure protection solutions.

The Company remains strategically positioned to benefit from:

- Rising enterprise cybersecurity spending
- Regulatory and compliance-driven security investments
- Expansion of digital infrastructure ecosystems
- Increasing adoption of AI-enabled enterprise platforms
- Rapid cloud migration across industries

OPERATIONAL STRENGTHENING & CAPACITY BUILDING

During FY 2025–26, the Company continued to invest in strengthening its operational and delivery capabilities through:

- Expansion of technical workforce and solution delivery teams
- Enhancement of customer support infrastructure
- Investments in advanced testing and deployment capabilities
- Strengthening of warehousing and logistics infrastructure
- Upgradation of assembly and integration facilities

These investments are expected to improve scalability, enhance execution efficiency, support larger enterprise engagements, and strengthen long-term operational competitiveness.

SUBSIDIARY PERFORMANCE & BUSINESS EXPANSION

Esconet's subsidiaries continued to strengthen the Company's overall technology ecosystem during FY2025–26, contributing to business diversification, capability expansion, and long-term strategic growth across cloud, managed services, and cybersecurity domains.

Esconet Singapore Pte. Ltd., Singapore

The Company's Singapore-based subsidiary, **Esconet Singapore Pte. Ltd.**, delivered an encouraging performance during its very first year of operations and commenced profitability from inception itself. The subsidiary's early operational success reflects the strength of the Esconet brand, growing international business opportunities, and the Company's ability to scale its enterprise technology capabilities beyond domestic markets.

The Singapore operations are expected to play an important strategic role in supporting regional expansion, strengthening global partnerships, and enhancing cross-border enterprise technology engagements going forward.

Fluidech IT Services Private Limited, India

The Company's cybersecurity-focused subsidiary, **Fluidech IT Services Private Limited**, continued to strengthen its positioning as a specialized and full-fledged cybersecurity consulting and services organization.

Fluidech achieved important operational and capability milestones, including strengthening its cybersecurity consulting framework and obtaining **NPCI empanelment/accreditation**, which significantly enhances its credibility and opportunities within the rapidly growing digital payments and financial cybersecurity ecosystem.

As part of its long-term strategic expansion plans, Fluidech made substantial investments during the year toward:

- Expansion of cybersecurity consulting capabilities
- Hiring of experienced cybersecurity professionals and domain specialists
- Engagement of industry consultants and technical experts
- Strengthening governance, risk, compliance, and managed security practices
- Building enterprise-grade cybersecurity delivery capabilities

These strategic investments led to elevated operational expenses during the year, which temporarily impacted margins. However, management believes these investments are critical for establishing a scalable and high-value cybersecurity platform capable of addressing the rapidly increasing demand for enterprise security, compliance, and digital infrastructure protection services.

Given the growing regulatory focus on cybersecurity, rising enterprise security spending, and increasing digitization across industries, the Company expects these investments to contribute positively to operational performance and profitability over the short to medium term.

ZeaCloud Services Private Limited, India

The Company's cloud and infrastructure subsidiary, **ZeaCloud Services Private Limited**, continued to perform well during FY2025–26 and reported healthy operational growth with encouraging EBITDA performance.

The business witnessed strong traction across cloud infrastructure, managed hosting, enterprise virtualization, backup solutions, hybrid cloud environments, and data center-related services, supported by increasing enterprise digital transformation initiatives.

However, margins during the year remained under pressure due to several industry-wide and strategic business factors, including:

- Sharp increase in procurement costs of enterprise hardware and technology components
- Significant rise in global prices of memory modules, servers, storage equipment, and infrastructure components
- Elevated employee costs arising from expansion of technical and delivery teams
- Strategic workforce additions to support future scalability
- Higher depreciation expenses associated with the asset-intensive nature of the cloud and infrastructure business model
- Continued investments in infrastructure expansion and service delivery capabilities

The global technology hardware ecosystem witnessed unprecedented pricing volatility during the year, with prices of certain high-performance computing and memory-related components increasing substantially due to supply chain constraints, AI-driven demand surges, semiconductor shortages, and geopolitical uncertainties. These factors materially impacted procurement costs across the broader enterprise infrastructure industry.

Despite these temporary margin pressures, ZeaCloud continued to demonstrate strong operational resilience, healthy customer demand, and improving scale advantages. Management remains optimistic that increasing operational efficiencies, improved utilization levels, higher recurring service revenues, and normalization of certain hardware procurement cycles are expected to support stronger profitability over the medium term.

The continued expansion across cloud, cybersecurity, managed services, and enterprise infrastructure capabilities has further strengthened Esconet's positioning as a comprehensive end-to-end enterprise technology and digital infrastructure solutions provider.

During the year, the Company and its subsidiaries secured several new customer wins across cloud transformation, cybersecurity consulting, data center modernization, virtualization, and enterprise infrastructure deployment projects.

These engagements reflect Esconet Group's growing execution capabilities, technical expertise, and ability to deliver mission-critical, scalable, and future-ready digital infrastructure solutions with strong performance, reliability, and long-term lifecycle value.

MANAGEMENT COMMENTARY

Commenting on the Company's performance, **Santosh Kumar Agrawal, Chairman & Managing Director**, said:

“FY2025–26 has been a year of strong progress and strategic expansion for Esconet. We delivered robust revenue growth, strengthened our enterprise technology capabilities, expanded customer engagements, and continued investing in long-term scalability and operational excellence.

During the year, we continued to strengthen our technology portfolio, deepen relationships with leading global OEM partners, and enhance our delivery capabilities to support larger and more complex enterprise engagements.

The second half of the financial year witnessed a significant improvement in business momentum and operational performance, reflecting the strength of our execution capabilities and the growing demand environment across cloud, cybersecurity, enterprise networking, managed services, and AI-enabled infrastructure solutions.

India's accelerating digital transformation, increasing cloud adoption, rising cybersecurity requirements, and growing investments in AI and digital infrastructure continue to create substantial long-term opportunities for the Company.

We continue to witness strong demand across cloud infrastructure, cybersecurity, enterprise networking, managed services, and AI-enabled infrastructure solutions. The growing requirement for secure and scalable digital ecosystems across industries positions Esconet favourably within India's evolving digital economy.

Our strategic focus remains centered on sustainable growth, operational excellence, technological innovation, and long-term stakeholder value creation. We are confident that our strengthened capabilities, expanding market presence, and disciplined execution approach will continue to support our long-term growth trajectory.

Looking ahead, we remain cautiously optimistic. India's digital infrastructure spend – in cloud, data centers, enterprise networking and security – is expected to grow strongly. We are confident that our investments in technology, people and partnerships position Esconet to capitalize on these trends, drive sustainable growth, and deliver long-term value to our shareholders.”

INDUSTRY OUTLOOK

India's technology and digital infrastructure sector continues to witness significant long-term growth opportunities driven by:

- Accelerated enterprise digital transformation
- Expansion of cloud and data center infrastructure
- Rising cybersecurity and compliance requirements
- Increasing AI and automation adoption
- Government-led digitization initiatives
- Growing investments in secure enterprise infrastructure

Against this backdrop, Esconet Technologies Limited remains well-positioned to capitalize on emerging opportunities across enterprise IT modernization, cybersecurity, cloud enablement, digital infrastructure deployment, and managed technology services.

The Company remains committed to:

- Expanding recurring and annuity-based revenue streams
- Enhancing operational scalability and efficiencies
- Strengthening customer engagement models
- Investing in advanced technology capabilities
- Delivering sustainable and profitable long-term growth

ABOUT ESCONET TECHNOLOGIES LIMITED

Esconet Technologies Limited was incorporated in 2012 and is a leading Indian enterprise technology solutions and system integration company engaged in providing integrated IT infrastructure, cloud computing, cybersecurity, managed services, networking, virtualization, data protection, and digital transformation solutions.

The Company is ISO 9001, ISO 27001, ISO 20000-1, and ISO 14001 certified and serves a diversified customer base across enterprises, institutions, and government organizations. Esconet partners with leading global technology OEMs to deliver scalable, secure, and future-ready technology solutions across India.

INVESTOR RELATIONS:

Esconet Technologies Limited

Address: D – 147, Okhla Industrial Area

Phase – 1, New Delhi - 110020

Email: cs@esc.co.in / cfo@esc.co.in

Website: www.esc.co.in

SAFE HARBOR STATEMENT:

This press release contains certain forward-looking statements concerning the future business prospects and financial performance of Esconet Technologies Limited. These statements are based on current expectations, forecasts, and assumptions regarding future events and business conditions and are subject to risks and uncertainties that could cause actual results to differ materially from those expressed or implied.

Factors that may affect actual results include, but are not limited to, changes in economic conditions, regulatory developments, technology disruptions, competitive intensity, project execution risks, customer spending patterns, geopolitical developments, supply chain disruptions, and other business uncertainties.

The Company undertakes no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise.