



ENVIROTECH SYSTEMS LIMITED

(Formerly Envirotech Systems Pvt. Ltd.)

Corporate Office: B-1A/19, Commercial Complex, Sector-51, Noida-201307(U.P.)
Works: Plot No.: 345-346-347, Ecotech-1 (Extension), Greater Noida-201308 (U.P.)
Telephone's: 0120- 4337633, 4337439 **E-mail :** sales@envirotechltd.com
CIN : L31101DL2007PLC159075 **Website :** www.envirotechltd.com



ISO 9001 :2015
ISO 14001:2015
ISO 45001:2018

Date: 5th November 2024

To,
The Listing Compliance Department
National Stock Exchange of India Limited,
Exchange Plaza, Plot no. C/I, G Block,
Bandra-Kurla Complex, Bandra (E) Mumbai - 400051.

Script Code: ENVIRO

Sub: Press Release on Financial Results of the Company for H1'FY25 ended 30th September 2024

Dear Sir/Madam,

Pursuant to Regulations 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed press release for the Financial Results of the Company for the H1'FY25 ended 30th September 2024.

Kindly take note of the same.

Thanking you.

Thanking you.
For Envirotech Systems Limited

Pallvi Sharma
Company Secretary & Compliance Officer
Membership No: A51237
Date: 05/11/2024
Place: Noida



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Envirotech Systems Limited Reports H1 FY25 Financial Performance and Strategic Growth Plans

Envirotech Systems Limited, India's leading publicly listed company specializing exclusively in acoustic insulation, has announced its financial results for the first half of the fiscal year 2025 (H1 FY25). As a pioneer in providing tailored soundproofing solutions, the company continues to maintain its position as a market leader, catering to a range of sectors including Defence, automotive, consumer appliances, entertainment, transportation, and construction.

Financial Highlights for H1 FY25:

- **Total Revenue:** Envirotech reported a total revenue of ₹1,674.82 lakhs in H1 FY25, an 11% decrease from ₹1,886.62 lakhs in H1 FY24.
- **EBITDA Growth:** The company achieved an impressive 35% year-over-year growth in EBITDA, reaching ₹465.35 lakhs compared to ₹345.88 lakhs in the previous year, highlighting successful cost management and a shift towards higher-margin projects.
- **EBITDA Margin:** Significant expansion was noted, with EBITDA margins improving to 28% in H1 FY25 from 18% in H1 FY24.
- **Profit After Tax (PAT):** PAT for H1 FY25 rose by 24% to ₹283.46 lakhs from ₹227.75 lakhs in H1 FY24, with an increase in PAT margins from 12% to 17%.

Management Commentary: “Envirotech’s ongoing commitment to excellence in acoustic insulation is evident from our financial performance and strategic initiatives. Despite a modest decrease in total revenue, we have successfully strengthened our profitability, marked by significant growth in EBITDA and PAT. This underscores our focus on operational efficiency and higher-margin project executions.



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Operational Updates:

- **Manufacturing Expansion:** The company is on track to operationalize an additional 8,000 SQM of manufacturing capacity in Greater Noida within the next two months, poised to meet the growing demand from large-scale projects.
- **Product and Service Diversification:** Efforts to diversify product offerings have included adaptation for the B2C market, focusing on residential and commercial buildings such as hotels, offices, and auditoriums. Currently contributing 10% to total revenues, the B2C market is expected to grow significantly as demand for noise control solutions increases.

Growth Drivers:

- **Defence Sector Growth:** With Defence contributing approximately 30% of FY24 revenues, Envirotech remains focused on this high-margin sector, supplying advanced acoustic solutions to clients like DRDO labs, Hindustan Aeronautics Limited, and Bharat Electronics.
- **International Expansion:** The company plans to strengthen its global presence, targeting key regions in the U.S., EU, and UAE. Future plans include setting up direct offices to offer full-service solutions and enhance client engagement.
- **Robust Order Pipeline:** Envirotech boasts an order book worth ₹27.26 crores, comprising government bodies, PSUs, MNCs, and major project management firms, reflecting continued trust and growth prospects.
- **B2C Market Expansion:** In response to growing urbanization and noise pollution awareness, Envirotech's strategic entry into the B2C segment is poised to capture a substantial share of the market.
- **Strengthened B2B Relationships:** Maintaining its strong B2B model, which contributes around 90% of revenues, the company is focused on deepening client relationships through specialized solutions and strategic partnerships.

About **Envirotech Systems Limited** Founded in 1997, Envirotech Systems Limited is a leading acoustic engineering firm renowned for its innovative and customized noise control solutions for industrial and commercial applications. With over two decades of expertise, the company remains committed to providing cost-effective and high-quality soundproofing products that address complex acoustical challenges across multiple sectors.















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