



ENVIROTECH SYSTEMS LIMITED

(Formerly **Envirotech Systems Pvt. Ltd.**)

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Date: 6th June 2026

To,

The Manager,
The Listing Compliance Department
National Stock Exchange of India Limited,
Exchange Plaza, Plot no. C/1, G Block,
Bandra-Kurla Complex Bandra (E)
Mumbai - 400051

Symbol: ENVIRO

Subject: Transcript Of The Earnings Call Held On May 30, 2026, At 3.00 P.M On Audited Financial Results Of The Company As On March 31, 2026.

Dear Sir / Madam, In compliance with Regulation 30 and 46(2)(oa) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are pleased to enclose herewith the transcript of the audio recording of the Company's Earnings Call to discuss the Audited Financial Results for the half year and year ended March 31, 2026.

The transcript is also available on the website of the Company for this link is here bellows:

[Transcript](#)

Kindly take the above information on record.

Yours faithfully,
For **Envirotech Systems Limited**

CS Avinash Prabhat
Company Secretary & Compliance Officer
Membership No. A76831
Place: New Delhi



“Envirotech Systems Limited
Q4 FY26 Earnings Conference Call”

May 30, 2026



**MANAGEMENT: MR. MANOJ KUMAR GUPTA – MANAGING DIRECTOR –
ENVIROTECH SYSTEMS LIMITED
MR. ARUN KUMAR – FINANCE DEPARTMENT --
ENVIROTECH SYSTEMS LIMITED**

Moderator: Ladies and gentlemen, good day and welcome to the Envirotech Systems Limited Q4 FY26 earnings conference call. As a reminder, all participant lines will be in the listen-only mode, and there will be an opportunity for you to ask questions after the presentation concludes. Should you need assistance during the conference call, please signal an operator by pressing star then zero on your touchtone phone. Please note that this conference is being recorded.

I now hand the conference over to Mr. Manoj Kumar, Managing Director of Envirotech Systems. Thank you, and over to you, sir.

Manoj Kumar Gupta: Hello and good day to all. Thanks for joining us today. Myself Manoj Kumar Gupta, Managing Director of Envirotech Systems Limited. I extend a warm welcome to our shareholders, analysts, and other stakeholders to this earnings conference call of the half year ending 31st March 2026 and the full financial year of 2025-26.

Before we proceed, I would like to remind everyone that today's discussion may include forward-looking statements, which are subject to inherent risks and uncertainty. Actual results may differ materially from the expressed or implied. The company assumes no obligation to update these statements. So let me now provide a brief industry overview and an update on the company's performance.

After that, I will invite Mr. Arun Kumar from the finance department to present a detailed overview of our financial results. We will then open the floor for the questions. Thank you. So, I would like to bring to your knowledge that many of you might be aware that Envirotech is a leading manufacturer of acoustics and noise control products. Noise control is rapidly transitioning from a matter of comfort to an essential requirement, which is directly impacting human health, safety, and overall well-being.

With increasing awareness across all segments, combined with stringent domestic guidelines and international standards, the business is poised for strong, sustained growth. We continue to perform excellently in the industrial segment. We are serving large-scale industries, government entities, PSUs, as well as MNCs. In line with the health, safety, and environment requirements, because it is very essential nowadays, for maintaining HSE compliance requirements, these acoustic products and noise control products which we are making are huge in demand.

So, at the same time, we are actively expanding into architectural interior acoustics, which you all will be aware includes large office spaces, meeting rooms, pods, conference rooms, auditoriums, mini theatres -- there are so many applications for these interior acoustic products. I will also bring to inform you about the factory operational status.

As few will be aware, we have expanded our facility and it is in a good progressing mode. While there is a slight delay in receiving necessary permission from the UPC, the authority, partial utilization has been commissioned. So, there was a little bit of delay in getting some approval, so for that reason, it cannot be fully functional as of now. We expect the facility to become fully operational and fully utilized within the current financial year, that is for sure.

Achieving this milestone will significantly enhance our capabilities to execute large-scale orders and provide a substantial upside for the future revenues.

I will also bring into your knowledge the achievements we have done in this current financial year. We remain firmly focused on profitable growth and market expansion, and we are taking several important strategic steps in that direction. I am pleased to share following few developments with our stakeholders. Number one is we have achieved a CBRI certification, that is from the Central Building Research Institute, which is a part of IIT Roorkee, for our fire-rated doors which we are manufacturing.

As this certification is mandatory for all door manufacturers to sell their product to the high-rise builders, commercial establishments as per the government norms, we are now in a well-positioned state to secure high-volume orders. To cater to these high-volume orders, we are also upgrading our facility to fulfil the mass requirement of the industry.

Further, we have signed an MOU with CSIR-NPL New Delhi for collaborative development of solar noise barriers. Our noise barriers will now not only mitigate the sound pollution but also generate electricity to help meet industrial power demand. This marks our entry into the fast-growing solar industry because solar is now in demand.

We are a noise product manufacturer; we have collaborated both the things, so our noise barrier will definitely provide electricity and that will be a unique thing which we are introducing to the market. Another good thing we have done is the blast-resistant door. In light of the current global uncertainty, defense and sensitive sectors are increasingly prioritizing facility safety and security.

They are prioritizing their safety. So Envirotech has successfully launched and developed blast-resistant doors. The blast-resistant doors are witnessing strong demand for protecting sensitive storage and critical facilities. We have already executed several projects and we have exported to the Bhutan defense industry, that is Glazium Infra, as well as in India we have also executed various products for blast-resistant doors one is BPCL, one is in Pune and Horiba, in Hyderabad. We are also in conversation for high-potential inquiries and they are at an advanced stage.

Another good thing we have done -- so I will continue where I left -- we are also doing something with the data center segment. As India's data center industry is growing rapidly, Envirotech is proud to be a part of this ecosystem. We have served several prestigious clients which includes Equinix data center at Mumbai, we have done some projects for L&T, we have done for AdaniConneX at Noida, we have done work for ST Telemedia at Bangalore, NPCI Hyderabad, and several very prestigious projects are under serious discussion and we are very much hopeful to grab them too.

Further, I would like to inform you, in the semiconductor industry Envirotech is doing something. In the current financial year, we have successfully served that emerging semiconductor sector. We have executed few projects for Tata Projects for Micron semiconductor facility and TSAT, that is Tata Semiconductor Assembly and Test, Guwahati.

In conclusion, we are very optimistic about our growth supported by a diverse bouquet of innovative and high-value solutions. The current financial year numbers should not be viewed as a sole measure of Envirotech's future potential. Some of our most significant initiatives take time to mature. So, we are very much positive with the innovative industries or the segment Envirotech is entering soonest we will be in a position to have a very good volume.

With that, I would like to hand over to Mr. Arun Kumar from the finance department for a detailed update on the financial performance, that will be followed by a question-and-answer session. Over to Mr. Arun.

Arun Kumar:

Yes, hi everyone. I'm Arun Kumar from the finance department of Envirotech Systems Limited. Let me finance highlight our results as revenue from operation and other income. Revenue from operation grew from INR47.61 crores in financial year 2024 -25 to INR57.58 crores in financial year '25-26, reflecting a healthy Y-O-Y growth of 20.95%.

Last year, income from other sources included one-time income on sale of property of INR3.88 crores, which is not in this year, and hence income from other sources was INR0.82 crores only. Our company being dependent on infrastructure development, capex has significant revenue coming in the second half of the year, which was impacted by the Iran-US conflict, causing delay and hold in some of our customer sites, resulting in revenue, not being recognized this year.

The sudden impact also increased price of the raw material, which slightly impacted our margins. However, we have since implemented mitigation measures, and with an improving macroeconomic environment and mitigation steps taken by us, we are confident that impact will be limited.

Our profit after tax, Profit after tax stood at INR12.11 crores in financial year 2025-2026 compared to INR14.06 crores in the previous year, primarily due to absence of the one-time income from property sale. Excluding other income, PAT increased from INR9.41 crores to INR11.29 crores, underscoring underlying operational strength.

Looking ahead, we remain confident in our ability to drive profitability growth through improved scale and operational efficiency.

With that, I conclude the financial briefing. I now request the Moderator to open the floor for the question-and-answer session.

Moderator:

Thank you. We will now begin the question-and-answer session. The first question is from the line of Garvit from Nvest Analysis. Please go ahead.

Garvit:

Hi, am I audible?

Moderator:

Yes, sir, you are. Please go ahead, sir.

Garvit:

Sir, my question is on, our so far delivery. We are speaking about a lot of things on a number of areas, like, you are saying that you have opportunities from data centers, you have

opportunities from semiconductor. We have also mentioned about a lot of products in the PPT, which looks interesting at first glance.

But, when I look at your previous targets, like number one, we failed to achieve FY26 top-line target which was somewhere around INR100 crores, and that gap is really big. Number two, our order book number is consistently same at INR25-INR30 crores, kind of number, I'm seeing, consistently over the quarters; that is not growing.

And number three, when I look at your filings of the orders, it is more or less like INR1 crore, INR50 lakh kind of orders we are getting. We are not able to crack any big orders so far. So, these two things are totally different, sir. It looks like we are not walking the talk. So, what is your view on that, sir?

Manoj Kumar Gupta:

Thank you for your question, and your all points are well understood and noted. So, I will reply you point by point. Number one, you are rightly said, that the number which declared in the last year was not able to meet. So, there was, yes, sometime whatsoever the expectation and the calculation happen, and there might be some difference. So, a small number also defeated, due to the March, some worldwide issues over the war.

So that slightly we cannot execute few orders, due to some shortage of material because the large-scale industries are making that product and due to the gas issue and all, they were not able to supply us. So that may be happened. But that is not a -- we agree that the target has been not achieved because of we are a project-based company; sometime it happens whatsoever we projected and assumed, it got delayed.

But we are not afraid about that, but we are pretty sure to cater it and have a good volume. Your another question was that the segment we are addressing is high potential, whereas our orders amounting is very less. So, look, we are a transforming type of -- because we are into the field of acoustics and noise control majorly, and this segment is growing slowly by slowly, with the awareness and all.

So that may be a good opportunity for Envirotech that we have penetrated the industry like Semicon, like data center, and we have identified the opportunity for us in that high-potential segment. So, we are doing the project, not in good volume that is applicable as of now, so partially we have initiated.

And I don't want to disclose, but we are in conversation with the high volume of orders as of now. But sometime you are right that, very high-volume orders have not been achieved, whereas they are at the pipeline, and we are pretty sure that is going to reflect in the current year. Yes, so in the present time it will happen, yes.

Garvit:

When you say about the outlook on FY27, what is exactly going to change? Like what kind of top-line growth we can see here in FY27, sir?

Manoj Kumar Gupta:

So, it's like that, the segment we have introduced, we are a transforming company. We always do some innovation. That's true that the revenues are not whatsoever, I'm saying may be in line, but it is going to be happening very shortly. Like we have explored new lines, like the

blast-proof door, it's a good demand. We have acquired a fire resistance certification from CBRI, IIT Roorkee because all compliance norms need to be fulfilled for getting a good volume order.

Further, the penetration in the data center, Semicon and all is going to give us good volume in the upcoming year. So once there is a space we create for a new segment, that will be going to convert in a good volume. We are working over this, and we are getting leads for the high volume, and I'm pretty sure that is going to be reflect in the current financial year. That only I can say at this junction.

Garvit: So, for this year you are not giving any number, in the terms of top-line and margins?

Manoj Kumar Gupta: This time I'm not going to, otherwise you will ask me because of, but this is sure you will be happy next time if you will be joining to us.

Management: We would restrain ourselves from giving any number at this stage.

Garvit: Got it, got it. That's it from my side and all the best for the future. Thank you.

Moderator: As there are no further questions from the participants, I now hand the conference over to the management for the closing comments.

Manoj Kumar Gupta: Okay, thank you everyone. And I hope that growth story of Envirotech shall be continued and thank you, thanks to all.

Moderator: Thank you. On behalf of Envirotech Systems Limited, that concludes this conference. Thank you for joining us. You may now disconnect your lines.