AGENDA ITEM NO.

ENGINEERS INDIA LIMITED

Regd. Office : 1, Bhikaiji Cama Place, New Delhi-110066

AUDITED FINANCIAL RESULTS
FOR THE YEAR ENDED 31ST MARCH, 2012

PART I — ₹ In lakhs

Sl.	Particulars	UNAUDITED RESULTS FOR THREE MONTHS ENDED			AUDITED RESULTS FOR THE YEAR ENDED		AUDITED CONSOLIDATED RESULTS FOR THE YEAR ENDED	
		31-Mar-12	31-Dec-11	31-Mar-11	31-Mar-12	31-Mar-11	31-Mar-12	31-Mar-11
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
1.	**Income from operations**							
	a) Net Sales/ Income From Operations	122530.89	79249.59	94653.50	369882.43	282328.44	372343.56	284819.12
	b) Other Operating Income	-	-	-	-	-		
	Total income from operations (net)							
2.	**Expenses**							
	a) Cost of materials consumed	-	-	-	-	-	-	-
	b) Purchases of stock-in-trade	-	-	-	-	-	-	-
	c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	-	-	-	-	-	-	-
	d) Employee benefits expense	13237.88	13886.87	15799.06	54168.93	51815.23	54783.95	52400.42
	e) Depreciation and amortisation expense	1078.54	281.05	403.02	1944.90	1429.68	1869.23	1451.30
	f) Other expenses							
	I) Sub-Contract payment	23314.94	15581.09	24762.99	87186.93	64686.09	87268.32	64850.18
	II) Construction material	58594.50	25754.24	29288.76	151652.92	81188.98	151853.45	81188.23
	III)Other expenses	9539.54	6003.48	5763.34	26543.94	20669.93	27064.99	20910.99
	Total expenses	105765.40	61306.73	76017.17	301507.62	219789.91	302739.94	220802.10
3.	**Profit from Operations before Other Income, finance costs & Exceptional Items (1-2)**	16765.49	17942.86	18636.33	68374.81	62538.53	69603.62	64017.02
4	Other Income	9201.07	4443.35	6382.29	23217.74	16036.63	23224.06	15965.46
5.	**Profit from ordinary activities before finance cost & Exceptional Items (3+4)**	25966.56	22386.21	25018.62	91592.55	78595.16	92827.68	79982.47
6.	Finance costs	116.02	0.00	146.32	116.02	146.70	116.02	147.05
7.	**Profit from ordinary activities after finance cost but before Exceptional Items (5-6)**	25850.54	22386.21	24872.30	91476.53	78448.46	92711.66	79835.42
8.	Exceptional Items	-	-	-	-	-	-	-
9.	**Profit from Ordinary Activities before tax (7-8)**	25850.54	22386.21	24872.30	91476.53	78448.46	92711.66	79835.42
10.a	Provision for Taxation	8688.92	7937.35	9930.18	32025.99	29942.83	32527.09	30460.25
10.b	Short/ (Excess) Provision for earlier years	(302.61)	(16.05)	(358.27)	(318.66)	(334.48)	(318.07)	(333.43)
10.c	Provision for Deferred Tax Liability/(Asset) including earlier years adjustment	(1569.41)	(661.10)	(1256.38)	(3862.33)	(3411.63)	(3884.00)	(3420.31)
11.	**Net Profit from Ordinary Activities after tax (9-10)**	19033.64	15126.01	16556.77	63631.53	52251.94	64386.64	53128.91
12.	Extraordinary Items (net of tax expense)	-	-	-	-	-	-	-
13.	**Net Profit for the period (11-12)**	19033.64	15126.01	16556.77	63631.53	52251.94	64386.64	53128.91
14.	Share of Profit/ (loss) of associates	-	-	-	-	-	-	-
15.	Minority Interest	-	-	-	-	-	-	-
16.	**Net Profit after taxes, minority interest & share of profit/(loss) of associates (13+14+15)**	19033.64	15126.01	16556.77	63631.53	52251.94	64386.64	53128.91
17.	**Paid-up equity share capital (Face Value of ₹ 5/-)**	16846.84	16846.84	16846.84	16846.84	16846.84	16846.84	16846.84
18.	**Reserves excluding Revaluation Reserves**	-	-	-	167557.67	127385.13	173030.89	132140.02
19.	**Earning Per Share (EPS)**							
	i) Basic & diluted EPS before Extraordinary items in ₹	5.65	4.49	4.92	18.89	15.51	19.11	15.77
	ii) Basic & diluted EPS after Extraordinary items in ₹	5.65	4.49	4.92	18.89	15.51	19.11	15.77

PART II

A	PARTICULARS OF SHAREHOLDING							
1.	Public Shareholding							
	--Number Of Shares	66036060	66036060	66036060	66036060	66036060	66036060	66036060
	--Percentage of Share holding	19.599%	19.599%	19.599%	19.599%	19.599%	19.599%	19.599%
2.	Promoters and Promoter group Shareholding							
	a) Pledged/ Encumbered							
	– Number of Shares	-	-	-	-	-	-	-
	-- Percentage of Shares (as a % of the total shareholding of promoter and promoter group)	-	-	-	-	-	-	-
	-- Percentage of Shares (as a % of the total share capital of the company)	-	-	-	-	-	-	-
	b) Non- encumbered							
	-- Number of Shares	270900540	270900540	270900540	270900540	270900540	270900540	270900540
	-- Percentage of Shares (as a % of the total shareholding of promoter and promoter group)	100%	100%	100%	100%	100%	100%	100%
	-- Percentage of Shares (as a % of the total share capital of the company)	80.401%	80.401%	80.401%	80.401%	80.401%	80.401%	80.401%

	Particulars	Three months ended 31-Mar-12
B	INVESTOR COMPLAINTS	IN NUMBERS
	Pending at the beginning of the quarter	0
	Received during the quarter	57
	Disposed of during the quarter	57
	Remaining unresolved at the end of the quarter	0

ENGINEERS INDIA LIMITED

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AUDITED FINANCIAL RESULTS

FOR THE YEAR ENDED 31ST MARCH, 2012

Segment wise Revenue, Results and Capital Employed

(₹ in Lakhs)

Particulars	UNAUDITED RESULTS FOR THREE MONTHS ENDED			AUDITED RESULTS FOR THE YEAR ENDED		AUDITED CONSOLIDATED RESULTS FOR THE YEAR ENDED	
	31-Mar-12	31-Dec-11	31-Mar-11	31-Mar-12	31-Mar-11	31-Mar-12	31-Mar-11
Segment Revenue							
Consultancy & Engineering Projects	32110.06	32326.79	30115.12	120731.11	112794.22	123192.24	115284.90
Turnkey Projects	90420.83	46922.80	64538.38	249151.32	169534.22	249151.32	169534.22
Total	**122530.89**	**79249.59**	**94653.50**	**369882.43**	**282328.44**	**372343.56**	**284819.12**
Segment Profit from operations							
Consultancy & Engineering Projects	13023.38	14553.75	10715.76	51090.88	48658.76	52496.68	50248.00
Turnkey Projects	6821.51	4812.19	9244.57	24521.08	19564.49	24521.08	19564.49
Total (a)	**19844.89**	**19365.94**	**19960.33**	**75611.96**	**68223.25**	**77016.76**	**69812.49**
Prior period adjustments	(7.23)	100.88	49.97	191.57	577.45	191.83	583.54
Interest	116.02	0.00	146.32	116.02	146.70	116.02	147.05
Other un- allocable expenditure	3086.63	1322.20	1274.03	7045.58	5087.27	7221.31	5211.93
Total (b)	**3195.42**	**1,423.08**	**1470.32**	**7383.17**	**5811.42**	**7629.16**	**5942.52**
Other Income (c)	**9201.07**	**4443.35**	**6382.29**	**23217.74**	**16036.63**	**23224.06**	**15965.45**
Profit Before Tax (a-b+c)	**25850.54**	**22386.21**	**24872.30**	**91476.53**	**78448.46**	**92711.66**	**79835.42**
Capital Employed *	184404.51	188809.86	144211.97	184404.51	144211.97	169877.73	148986.86

*Fixed assets used in the company's business or liabilities contracted have not been identified to any of the reportable segments, as the fixed assets and support services are used interchangeably between segments. Accordingly, no disclosure relating to total segment assets and liabilities has been made.

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STATEMENT OF ASSETS AND LIABILITIES

	Particulars	₹ In lakhs			
		Standalone		Consolidated	
		AS AT		AS AT	
		31-Mar-12	31-Mar-11	31-Mar-12	31-Mar-11
		Audited	Audited	Audited	Audited
A	**EQUITY AND LIABILITIES**				
1	**Shareholders' funds**				
	(a) Share Capital	16846.84	16846.84	16846.84	16846.84
	(b) Reserves and Surplus	167557.67	127365.13	173030.88	132140.02
	Sub-total- Shareholders' funds	184404.51	144211.97	189877.73	148986.86
2	**Non-Current Liabilities**				
	(a) Other Long Term Liabilities	513.09	467.16	519.48	471.43
	(b) Long Term Provisions	2002.12	1634.70	2153.40	1755.35
	Sub-total- Non-current liabilities	2515.21	2101.86	2672.88	2226.78
3	**Current Liabilities**				
	(a) Trade Payables	58723.32	30716.70	58810.97	30815.39
	(b) Other Current Liabilities	75427.12	123044.04	75598.48	123237.30
	(c) Short Term Provisions	53336.02	46849.41	53400.96	46931.09
	Sub-total- Current liabilities	187486.46	200610.16	187810.41	200983.78
	TOTAL- EQUITY AND LIABILITIES	374406.18	346923.97	380361.02	352197.42
B	**ASSETS**				
1	**Non-current assets**				
	(a) Fixed Assets	10469.07	7315.10	10808.60	7632.23
	(b) Non-Current Investments	6495.76	53.51	5750.00	0.00
	(c) Deferred Tax Assets (Net)	21425.91	17563.58	21495.67	17611.67
	(d) Long Term Loans and Advances	5825.92	7434.18	5773.21	7543.16
	(e) Other Non Current Assets:	25.65	3623.56	234.90	4445.87
	Sub-total- Non-current assets	44042.51	35989.93	44062.58	37233.13
2	**Current Assets**				
	(a) Current Investments	57001.70	51188.03	57100.54	51279.05
	(b) Inventories	81.73	87.48	82.60	87.49
	(c) Trade Receivables	30737.25	30611.93	31576.55	31903.79
	(d) Cash and Bank Balances	184314.20	172845.34	186702.11	176398.34
	(e) Short Term Loans and Advances	18509.37	22473.59	18597.38	22518.27
	(f) Other Current Assets	59719.42	33526.66	60237.26	33777.35
	Sub-total- Current assets	330363.67	310934.04	336298.44	314964.29
	TOTAL -ASSETS	374406.18	346923.97	380361.02	352197.42

NOTES:

1) The above results have been reviewed by the Audit Committee and approved by the Board of Directors at their meeting held on 28.05.2012
2) The Audited Accounts are subject to review by the Comptroller and Auditor General of India under section 619(4) of the Companies Act, 1956.
3) The Board of Directors have recommended a final dividend of ₹ 4 per share (Face value ₹ 5/- per share) in addition to interim dividend of ₹2/- per share (Face value ₹ 5/- per share) paid during the year.
4) Pursuant to notification of Revised Schedule VI under the Companies Act, 1956, the financial statements for the year ended 31st March, 2012 are prepared as per Revised Schedule VI. Accordingly, the previous year's figures are reclassified to make them comparable with current year's classification. Further, previous year's/quarter's figures have been recasted and / regrouped wherever necessary to make them comparable with current year's/ quarter's figures.

By Order of the Board
For Engineers India Limited

Ram Singh

(Ram Singh)
Director (Finance)

Place: New Delhi
Dated :28th May, 2012

Please visit our website at http://www.engineersindia.com