

August 11, 2026

Scrip Code – 532832/ EMBDL

BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai – 400 001

National Stock Exchange of India Limited
“Exchange Plaza”, Bandra-Kurla Complex,
Bandra (East), Mumbai- 400 051

Sub: Press Release – “Embassy Developments Begins FY27 with Strong Operating Performance; Reports ~338% YoY Growth in Pre-Sales”

Dear Sir/ Madam,

Pursuant to the provisions of Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosures Requirements) Regulations, 2015, kindly find enclosed herewith Press Release dated August 11, 2026, titled **“Embassy Developments Begins FY27 with Strong Operating Performance; Reports ~338% YoY Growth in Pre-Sales”**.

The said Press Release is also being made available on the Company’s website at www.embassyindia.com.

We request you to kindly take the same on record.

Yours truly,

for Embassy Developments Limited
(formerly Equinox India Developments Limited)

Vikas Khandelwal
Company Secretary

EMBASSY DEVELOPMENTS LIMITED

(Formerly known as Equinox India Developments Limited and earlier Indiabulls Real Estate Limited)

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Embassy Developments Begins FY27 with Strong Operating Performance; Reports ~338% YoY Growth in Pre-Sales

- Q1 FY27 pre-sales at ~₹868 crore, up ~338% YoY; collections grow ~54% YoY to ~₹496 crore
- Receives RERA approval for its flagship DM project, Embassy Terazza in Juhu, Mumbai, with GDV in excess of ~₹3,000 crore
- Board approves preferential allotment of convertible warrants of ~₹363 crore at an exercise price of ₹111.51 per share to Embassy Group, subject to shareholder approval
- Promoters voluntarily commit to converting all Warrants into equity within six months, ahead of the maximum permitted tenure of 18 months

Mumbai/Bengaluru – August 11, 2026:

Embassy Developments Limited (“EDL” or “the Company”) today announced its financial results for the quarter ended June 30, 2026 (Q1 FY27), marking a strong start to the year with sustained customer demand, healthy collections and progress across its development portfolio.

EDL delivered pre-sales of ~₹868 crore in Q1 FY27, representing a growth of ~338% year-on-year compared to ₹198 crore in Q1 FY26. Collections during the quarter stood at ~₹496 crore, up 54% from ₹322 crore in the corresponding period last year.

Demand across the Company’s portfolio remained strong – of the ~4.3 million square feet of residential launches across Bengaluru and Mumbai during FY26, nearly 60% has been sold as of June 30, 2026. Bengaluru projects witnessed particularly strong customer response, with ~72% of launched inventory sold within six months.

The Company continued to make progress on project execution. One 09 Phase I in Gurugram received its Occupancy Certificate during the quarter, bringing the project closer to customer handovers in NCR. At Golfcity, Savroli, five additional towers also received their Occupancy Certificates. In Mumbai, Embassy Citadel received approvals for all 81 floors of the development upfront, rather than through phased approvals, providing conviction around the project’s execution and development timeline.

Further, the company secured Real Estate Regulatory Authority (RERA) approval for Embassy Terazza, its ultra-luxury residential development in Juhu, Mumbai. The project with a gross development value (GDV) in excess of ~₹3,000 crore, located in one of Mumbai’s most coveted residential addresses, is a low-density development spanning over two acres and approximately 0.3 million sq. ft. of RERA carpet area. The project comes under EDL’s Development Management (DM) model.

As of June 30, 2026, EDL’s net institutional debt stood at ~₹3,300 crore, after adjusting for cash and cash equivalents of ~₹1,200 crore.

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The Q1 performance builds on EDL's record FY26 performance, during which the Company achieved pre-sales of ₹4,631 crore, representing a growth of 128% year-on-year. With an estimated FY27 launch pipeline of nearly ₹19,400 crore GDV, EDL remains on track to achieve its FY27 guidance of ₹6,000 crore in pre-sales from owned developments and ₹2,000 crore from development management projects.

The Company's Board has also approved a preferential allotment of convertible warrants amounting to ~₹363 crore to Embassy Group at an exercise price of ₹111.51 per share, representing an ~80% premium over the prevailing market price and the regulatory floor price prescribed under the SEBI Regulations, subject to shareholder approval. The proceeds will be used to repay outstanding shareholder debt of Embassy Group, further strengthening the balance sheet and reducing cost of capital. The Promoters have voluntarily committed to convert all the Warrants into equity shares within 6 months, significantly ahead of the maximum permitted tenure of 18 months. The significantly premium pricing and accelerated conversion commitment demonstrates their confidence in and long-term alignment with the Company's growth strategy and value-creation potential.

Aditya Virwani, Managing Director, Embassy Developments Limited, said, *"We have started FY27 with strong momentum, driven by healthy sales and collections from existing launches. We entered the year with a substantial portfolio comprising ~₹10,500 crore of ongoing residential inventory, ₹400 crore of completed inventory, and a ₹19,400 crore launch pipeline, providing a robust foundation for future growth. The operating environment remains favourable, with sustained demand across both premium and luxury segments, while customer preference continues to shift towards trusted developers with a proven track record. We believe Embassy is well positioned to benefit from these trends and are focused on disciplined execution and creating long-term value as we continue to scale our development platform and expand our market share."*

For more information please contact:

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About Embassy Developments Limited

Embassy Developments Limited (formerly known as Equinox India Developments Limited) (EDL) is one of India's largest listed real estate developers, specialising in the development of residential and commercial projects across key urban markets. With a strategic focus on Bengaluru, the Mumbai Metropolitan Region (MMR), and the National Capital Region (NCR), the Company also has a presence in Chennai and Indore. EDL has a diversified residential portfolio with a well-balanced mix of developments across mid-income, premium, and luxury segments. Its portfolio of ready, ongoing, and future residential projects includes branded residences, uber-luxury apartments and villas, exclusive town homes, condominiums, integrated townships, senior living communities, and contemporary homes. The Company is listed on BSE Limited (BSE) and the National Stock Exchange of India Limited (NSE) and holds a long-term debt rating of IVR A- (Stable) from Infomerics. EDL benefits from the strong institutional foundation of its promotor, the Embassy Group, which brings over three decades of experience and a proven track record of delivering and managing more than 100 million sq. ft. across commercial, residential, hospitality, services, and education sectors in India. Further information is available at embassyindia.com

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