EMAMI LIMITED

Regd. Office :- 687 Anandapur, Emami Tower, E. M. Bypass, Kolkata 700 107

AUDITED FINANCIAL RESULTS FOR THE QUARTER & YEAR ENDED 31ST MARCH' 2013

Rs in lacs

Consolidated					S.N.	PARTICULARS	Standalone				
Reviewed			Audited				Reviewed			Audited	
Quarter Ended			Year ended				Quarter Ended			Year ended	
31.03.13	31.12.12	31.03.12	31.03.13	31.03.12			31.03.13	31.12.12	31.03.12	31.03.13	31.03.12
					1	**Income from operations**					
45,095	**54,865**	**39,844**	**169,910**	**145,351**		(a) Net sales/income from operations (net of excise duty)	**42,312**	**52,934**	**37,163**	**162,709**	**138,982**
-	-	-	-	-		(b) Other operating income	-	-	-	-	-
45,095	**54,865**	**39,844**	**169,910**	**145,351**		**Total Income from operations (net)**	**42,312**	**52,934**	**37,163**	**162,709**	**138,982**
					2	Expenses :					
15,201	15,750	11,599	53,983	41,512		(a) Cost of materials consumed	15,182	15,705	11,602	53,918	41,512
5,900	4,676	6,308	18,214	18,914		(b) Purchases of finished goods	5,346	3,944	5,486	16,234	17,218
(483)	415	1,377	(652)	2,217		(c) Changes in inventories of finished goods , work-in-progress and stock -in-trade	(592)	395	1,479	(809)	2,351
2,837	3,141	2,546	11,555	9,231		(d) Employee benefits expense	2,433	2,726	2,025	10,005	7,907
3,146	3,098	3,081	12,407	12,089		(e) Depreciation and amortisation expense	3,087	3,086	3,078	12,329	12,075
(2,552)	(2,553)	(2,552)	(10,209)	(10,209)		(f) Transfer from General Reserve	(2,552)	(2,553)	(2,552)	(10,209)	(10,209)
4,895	10,208	3,660	27,900	22,899		(g) Advertisement and Sales promotion	4,051	9,169	3,278	25,312	20,888
6,746	6,986	6,127	24,182	20,902		(h) Other expenses	6,326	6,605	5,723	22,792	19,842
35,690	**41,721**	**32,146**	**137,380**	**117,555**		**Total expenses**	**33,281**	**39,077**	**30,119**	**129,572**	**111,584**
9,405	**13,144**	**7,698**	**32,530**	**27,796**	3	**Profit/(loss) from operations before other Income, finance costs and exceptional Items (1-2)**	**9,031**	**13,857**	**7,044**	**33,137**	**27,398**
69	121	738	573	1,794	4	Foreign Exchange (Gain)/ Loss	45	133	749	574	1,783
1,944	1,000	1,719	5,568	5,412	5	Other Income	1,937	1,048	1,861	5,720	5,553
11,280	**14,023**	**8,679**	**37,525**	**31,414**	6	**Profit before finance costs and exceptional Items (3-4+5)**	**10,923**	**14,772**	**8,156**	**38,283**	**31,168**
78	155	1	657	1,521	7	Finance Cost	29	148	153	610	1,555
11,202	**13,868**	**8,678**	**36,868**	**29,893**	8	**Profit after finance costs but before exceptional Items (6-7)**	**10,894**	**14,624**	**8,003**	**37,673**	**29,613**
-	-	-	-	-	9	Exceptional items :	-	-	-	-	-
11,202	**13,868**	**8,678**	**36,868**	**29,893**	10	**Profit/(Loss) from ordinary activities before tax (8-9)**	**10,894**	**14,624**	**8,003**	**37,673**	**29,613**
1,806	2,375	1,441	5,400	4,012	11	Tax Expense	1,780	2,335	1,441	5,296	3,932
9,397	**11,493**	**76,234**	**31,468**	**25,881**	12	**Net Profit/(Loss) from ordinary activities after tax (10-11)**	**9,114**	**12,289**	**6,562**	**32,377**	**25,681**
-	-	-	-	-	13	Extraordinary item (net of tax expense)	-	-	-	-	-
9,397	**11,493**	**76,234**	**31,468**	**25,881**	14	**Net Profit/(Loss) for the period (12-13)**	**9,114**	**12,289**	**6,562**	**32,377**	**25,681**
-	-	-	-		15	Share of profit / (loss) of associates	-	-	-	-	
(2)	**(2)**	-	**(6)**	**(3)**	16	Minority interest	-	-	-	-	-
9,399	**11,495**	**76,234**	**31,474**	**25,884**	17	**Net Profit / (Loss) after taxes, minority interest and share of profit / (loss) of associates (14 - 15 - 16)**	**9,114**	**12,289**	**6,562**	**32,377**	**25,681**
1,513	1,513	1,513	1,513	1,513	18	Paid - up equity share capital (Face Value Rs 1 per Share)	1513	1513	1,513	1,513	1,513
-	-	-	76,234	69,150	19	Reserve excluding Revaluation Reserves as per balance sheet of previous accounting year	-	-	-	76,218	68,212
					20	Earnings per share (before extraordinary items) (of Re 1/- each) (not annualised):					
6.21	7.60	4.78	20.80	17.10		(a) Basic	6.02	8.12	4.34	21.40	16.97
6.21	7.60	4.78	20.80	17.10		(b) Diluted	6.02	8.12	4.34	21.40	16.97
					21	Earnings per share (after extraordinary items) (of Re 1/- each) (not annualised):					
6.21	7.60	4.78	20.80	17.10		(a) Basic	6.02	8.12	4.34	21.40	16.97
6.21	7.60	4.78	20.80	17.10		(b) Diluted	6.02	8.12	4.34	21.40	16.97
					A.	PARTICULARS OF SHAREHOLDING					
					1	**Public shareholding**					
41252508	41252508	41252508	41252508	41252508		i. Number of shares	41252508	41252508	41252508	41252508	41252508
27.26	27.26	27.26	27.26	27.26		ii. Percentage of shareholding	27.26	27.26	27.26	27.26	27.26
					2	**Promoters and Promoter Group Shareholding**					
						a. Pledged/ Encumbered					
14,012,776	12,078,284	16,335,984	14,012,776	16,335,984		i.Number of shares	14,012,776	12,078,284	16,335,984	14,012,776	16,335,984
12.73	10.97	14.84	12.73	14.84		ii.Percentage of shares (As a percentage of total shareholding of promoter and promoter group)	12.73	10.97	14.84	12.73	14.84
9.26	7.98	10.80	9.26	10.80		iii. Percentage of Shares (As a percentage of total share capital of the company)	9.26	7.98	10.80	9.26	10.80
						b. Non- Encumbered					
96,046,462	97,980,954	93,723,254	96,046,462	93,723,254		i.Number of shares	96,046,462	97,980,954	93,723,254	96,046,462	93,723,254
87.27	89.03	85.16	87.27	85.16		ii.Percentage of shares (As a percentage of total shareholding of promoter and promoter group)	87.27	89.03	85.16	87.27	85.16
63.48	64.75	61.94	63.48	61.94		iii. Percentage of Shares (As a percentage of total share capital of the company)	63.48	64.75	61.94	63.48	61.94

B.	PARTICULARS	31.03.13
	INVESTOR COMPLAINTS	
	Pending at the beginning of the quarter	0
	Received during the quarter	5
	Disposed off during the quarter	5
	Remaining unresolved at the end of the quarter	0

Emami Limited 687, Anandapur, E. M. Bypass Kol - 107

NOTES :

1 The above results have been reviewed by the Audit Committee and approved by the Board of Directors at their respective meetings held on 6th May 2013.

2 The audited consolidated financial results comprise of Emami Limited and its subsidiaries viz. Emami UK Limited, Emami International FZE (including Emami Overseas FZE, U.A.E and Pharma Derm S.AE.Co, Egypt, subsidiary and step down subsidiary respectively, of Emami International FZE) , and Emami Bangladesh Limited.

3 As the Company's business activity falls within a single primary business segment, viz, "Personal and Healthcare", the disclosure requirements of Accounting Standard - 17 "Segment Reporting", notified in Companies (Accounting Standards) Rules, 2006 are not applicable.

4 The Board of Directors has recommended Dividend of 800 % (Rs 8 per equity share of Re. 1/-) for the financial year ended 31st March 2013 subject to approval of shareholders in Annual General Meeting.

5 The Board has recommended issue of Bonus Shares in the ratio of 2:1 i.e. issue of 1 share for every 2 equity shares held by the Shareholders of the Company. The Bonus is subject to approval of shareholders to be sought through postal ballot. The Bonus issue if approved by the shareholders shall be entitled for Dividend for the financial year 2013-14 and thereafter.

6 The Board has approved proposal of establishing a Manufacturing Unit in Pachoria, Guwahati in the state of Assam.

7 Comparative figures have been rearranged / regrouped wherever necessary. The figures of the last quarter are the balancing figures between audited figures in respect of the full financial year and the published year to date figures upto the third quarter of the current financial year.

8 These Financial Results are available on the company 's website at http://www.emamigroup.com

For and on behalf on the board

SKGoenka

Sushil Kr. Goenka
Managing Director

Emami Limited
Kol - 107
687, Anandapur, E. M By Pass

Kolkata
6th May 2013

EMAMI LIMITED

STATEMENT OF ASSETS AND LIABILITIES

Rs In Lacs

Consolidated		S.N.	PARTICULARS	Standalone	
Audited	Audited			Audited	Audited
As at 31.03.13	As at 31.03.12			As at 31.03.13	As at 31.03.12
		A	**EQUITIY AND LIABILITIES**		
		1	**Shareholders' Fund**		
1,513	1,513		Share Capital	1,513	1,513
76,234	69,150		Reserves and Surplus	76,218	68,212
77,747	70,663			77,731	69,725
5	12	2	**Minority Interest**	-	-
		3	**Non-Current Liabilities**		
2,818	5,269		Long-Term Borrowings	2,720	5,269
1,368	1,450		Deferred Tax Liabilities (Net)	1,368	1,450
884	757		Other Long Term Liabilities	879	752
737	389		Long-Term Provisions	684	389
5,807	7,865			5,651	7,860
		4	**Current Liabilities**		
5,756	5,555		Short-Term Borrowings	1,636	5,485
10,199	10,454		Trade Payables	8,227	9,687
5,634	7,361		Other Current Liabilities	5,489	7,175
16,469	15,824		Short-Term Provisions	16,464	15,816
38,058	39,194			31,816	38,163
121,617	117,734		TOTAL	115,198	115,749
		B	**ASSETS**		
		1	**Non-Current Assets**		
43,965	48,034		Net Fixed Assets	41,861	46,663
461	417		Goodwill On Consolidation	-	-
678	677		Non-Current Investments	724	724
3,413	2,791		Long-Term Loans and Advances	3,058	5,227
1	12		Other Non-Current Aseet	1	12
48,518	51,931			45,644	52,626
		2	**Current Assets**		
15,634	7,356		Current Investments	15,634	7,356
11,398	11,220		Inventories	11,226	10,941
11,222	10,054		Trade Receivables	8,049	7,893
28,171	27,594		Cash and Cash Equivalents	27,909	27,247
6,674	9,524		Short-Term Loans and Advances	6,736	9,631
-	55		Other Current Assets	-	55
73,099	65,803			69,554	63,123
121,617	117,734		TOTAL	115,198	115,749

Emami Limited 687, Anandapur, E. M. By Pass Kol - 107