

18th August, 2025

The Manager – Listing
National Stock Exchange of India Ltd.
Exchange Plaza, Plot No. C/1, Block – G
Bandra Kurla Complex, Bandra (E)
Mumbai – 400 051
Scrip Code: EMAMILTD

The Manager – Listing
BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street
Mumbai – 400 001
Scrip Code: 531162

Sub: Corporate Presentation

Dear Sir/ Madam,

In compliance with the SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015, please find enclosed herewith a copy of the Corporate Presentation on the Company Overview.

The same is also available on the Company's website at www.emamilt.com.

This is for your information and record.

Thanking you,

Yours faithfully,

For Emami Limited

Ravi Varma
Company Secretary & Compliance Officer
Membership No: F9531

(Encl: As above)

WE BELIEVE IN MAKING YOU

*healthy & beautiful
naturally*



Company Overview

AUGUST 2025

safe harbor statement

Some of the statements made in this presentation may look forward looking information that involves number of risks and uncertainties. Such statements are based on certain assumptions, estimates, projections or plans that are inherently subject to significant risks, uncertainties and contingencies that are subject to change. Actual results can differ materially from those anticipated in the Company's forward-looking statements as a result of a variety of factors, including those set forth from time to time in the Company's press releases and reports and those set forth from time to time in the Company's analyst calls and discussions. We do not assume any obligation to update the forward-looking statements contained in this presentation.

No part of this presentation shall form the basis of or may be relied upon in connection with any contract or commitment. This presentation is being presented solely for your information and is subject to change without notice.

All figures pertain to Consolidated financials and MAT Mar'25 unless otherwise stated



about
us

Background

- Flagship company of the Emami Group
- One of the leading and fastest growing personal and healthcare businesses in India
- Founded by RS Agarwal and RS Goenka in 1974
- Category creator with a differentiated niche positioning
- Most of the products based on Ayurvedic formulations
- Enviable portfolio of household brand names such as Navratna, BoroPlus, Zandu, Kesh King, Smart And Handsome (formerly Fair And Handsome), Mentho Plus Balm, 7 Oils in One, Dermicool, The Man Company and Brillare Science among others.

What We Believe In



Creating innovative products with cutting-edge R&D and industry-best standards.



Focus on Natural and Ayurvedic formulations



Manufacturing Excellence



Stringent Quality Control



Consumer Trust across the Globe

Key numbers

₹3,809_{cr}

Revenues
generated
in FY25

550 +

Product
Portfolio

145+

Products sold
every second
across the world

70+

Countries where
Emami Products
are sold

6

Captive
manufacturing units

6.9_{cr}

Indian households
where Emami
brands are used

5.4_{mn}

Outlets where
Emami's products
are available in India

26.9 %

EBIDTA Margin
in FY25

milestones

1974 Started with a meagre capital	1978 Acquired Himani Ltd	1982 Launched BoroPlus Antiseptic Cream	1989 Launched Navratna Cool Oil	1995 Listed on the Bombay Stock Exchange (BSE)	2004 Issued 1:1 Bonus. Stock Split from ₹ 10 to ₹ 2/-	2005 Public issue. NSE Listing, Launched Smart (Fair) & Handsome	2007 Launched Navratna Cool Talc
2008 Acquired Zandu Pharmaceuticals	2009 Raised ₹ 310 cr. through QIP	2010 Stock Split from ₹ 2 to ₹ 1/-	2012 Set up manufacturing unit in Bangladesh	2013 1:2 Bonus Shares Issued	2014 Launched 7 Oils in One	2015 Acquired Kesh King	2017 Pacharia unit commenced operations
2018 Strategic Investments made in TMC* & Brillare; Bonus issue of 1:1	2019 Acquired German brand Creme 21	2020 Share Buyback for ₹192 cr	2021 Brilliare becomes subsidiary	2022 Share Buyback for ₹161 cr; Acquired Dermicool. TMC* becomes subsidiary	2023 Share Buyback for ₹185 cr & Strategic Investment in Axiom Ayurveda	2024 50 years of Emami	2025 Rebranded Fair and Handsome to Smart and Handsome

*Helios Lifestyle which operates under the brand The Man Company

Promoter Directors



R.S. Agarwal

Chairman
Emeritus & Non-
Executive Director



R.S. Goenka

Non-Executive
Chairman



H.V. Agarwal

Vice Chairman &
Managing Director



Mohan Goenka

Vice Chairman &
Executive Director



S.K. Goenka

Executive Director



A.V. Agarwal

Non-Executive
Director



Priti A Sureka

Executive Director



Prashant Goenka

Executive Director

Independent Directors



Anand N. Rathi

Leading financial
and investment
expert



C.K. Dhanuka

Industrialist



**Debabrata
Sarkar**

Ex-Banker



**Anjani Kr.
Agrawal**

Former senior
partner, EY



**Anjan
Chatterjee**

Marketing veteran
and hotelier



Avani V Davda

Business Leader &
founding CEO,
Tata Starubucks



Rajiv Khaitan

Advocate & Sr.
Partner, Khaitan &
Co

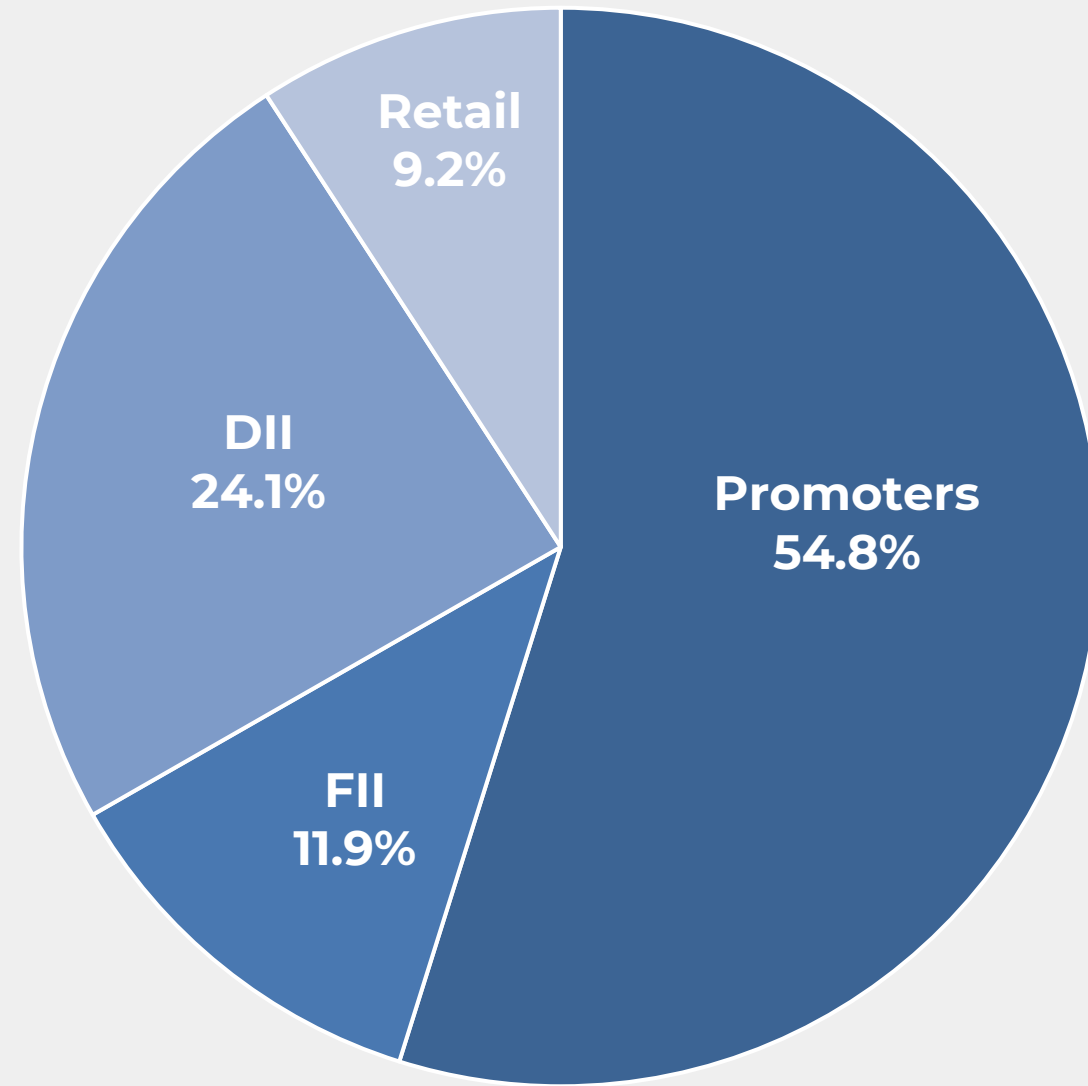


Mamta Binani

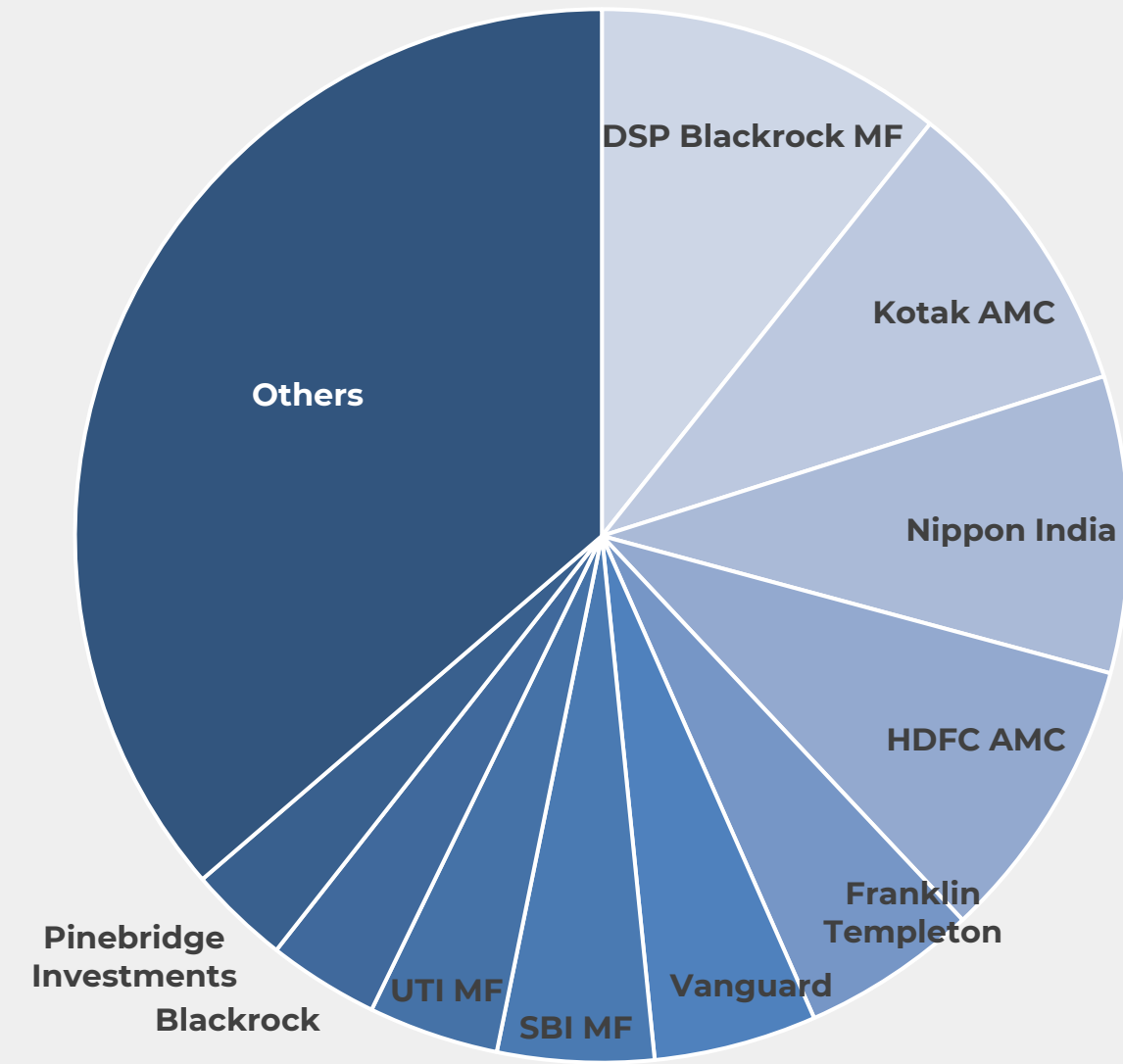
Advocate &
Insolvency
Professional

Shareholding structure

Shareholding break-up



Major institutional investors



As on 30th June 2025

Key Brands

Navratna

*Cool Oils and
Cool Talc*

₹850_{cr} +



*Pain Balms,
Healthcare products in
OTC, Generics &
Ethicals*

~₹850_{cr}

**BORO
PLUS**

*Antiseptic Creams, Body
Lotions, Soaps, Aloe Vera
gel, Petroleum Jelly &
Prickly Heat Powder*

₹600_{cr} +



*Ayurvedic Medicinal
Oils, Shampoos,
Conditioner etc.*

₹300_{cr} +



*Male grooming
range*

₹200_{cr} +



Pain Balms

₹200_{cr} +



*Light Hair Oils and
Shampoo*

₹150_{cr} +



THE MAN COMPANY

*Premium Male
Grooming range*

~₹150_{cr} +



*Prickly heat & cool talc,
spray, soaps and
shower gels*

₹150_{cr} +



*Personal Skincare
range*

₹100_{cr} +

Navratna Range

- Market leader in a niche Cool oil and Cool Talc category with no significant competitors
- Extended to Extra Thanda oil, Cool talc, Gold oil and Therapy range
- Endorsed by Kapil Sharma & Varun Dhavan



<p>67.5%</p> <p>Navratna Cool Oils Volume Market Share *</p>	<p>22.7%</p> <p>Navratna Cool Talc Volume Market Share *</p>	<p>14.7%</p> <p>Navratna Cool Oil Household penetration</p>	<p>5.3%</p> <p>Navratna Cool Talc Household penetration*</p>	<p>3.4 cr</p> <p>No. of Indian Households consuming Navratna Cool Oils</p>	<p>1.8 cr</p> <p>No. of Indian Households consuming Navratna Cool Talc</p>
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*MAT Dec'24

Pain Mgmt. Range

- Zandu - largest pain balm brand in India
 - Extensions in Ultra power Balm, pain relief oil & roll on
- Mentho Plus positioned as headache specialist
 - Extended to TOTAL balm for total Pain Relief From Head to Toe
- Zandu Fast Relief – consisting of Gel, Ointment & Spray
 - India’s only pain relief brand endorsed by The Indian Association of Physiotherapists
- Endorsed by Sonu Sood, Bobby Deol and Dr. Ali Irani



20.3%

Zandu Balms Household penetration

11.7%

Mentho Plus Balms Household penetration

6.9 cr

No. of Indian Households consuming Zandu Balms

3.9 cr

No. of Indian Households consuming Mentho Plus Balms

BoroPlus Range

- India's trusted multipurpose No.1 Antiseptic Cream
- Extended equity to Body Lotions, Prickly Heat Powder, Petroleum Jelly and soaps
- Forayed into new age categories like aloe-vera gel and all-season cream.
- Endorsed by Akshay Kumar and Nushratt Bharuccha



60.1%

BoroPlus Antiseptic Cream Volume Market Share

20.1%

BoroPlus Antiseptic Cream Household penetration

6.8 cr

No. of Indian Households consuming BoroPlus Antiseptic Creams

Kesh King Range

- India's no. 1 Hairfall Expert
- Complete range of products from Ayurvedic medicinal oil, shampoo, conditioner, capsules, Onion and Organic range
- Internationally Certified for superior product efficacy and comprises 21 rare ayurvedic herbs made by using Tel Pak Vidhi.
- Endorsed by Shilpa Shetty and Palak Tiwari



29.2%

Kesh King Oil
Volume Market
Share*

2.2%

Kesh King Oil
Household
penetration

73 lac

No. of Indian
Households
consuming Kesh King
Oil

*MAT Dec'24

Male Grooming Range

- Fair and Handsome - first brand to revolutionize men's grooming segment in India
 - Rebranded as Smart and Handsome
- Successfully extended into face wash and launch of exclusive men's skincare and haircare range planned
- Endorsed by Kartik Aryan
- HE Deodorants, launched in 2014, available in aerosol & active range



74.0%

Smart and Handsome
Radiance Cream
Volume Market Share

2.0%

Smart and Handsome
Radiance Cream
Household penetration

66 lac

No. of Indian
Households consuming
Smart and Handsome
Radiance Cream

Dermicool Range

- One of the leading brands in the Prickly Heat and Cool Talc Segment
- Unique Double Action formula that is highly effective in fighting bacteria, absorbing sweat, and providing relief from prickly heat
- Iconic brand with a strong brand equity- High consumer connect through its vastly popular jingle, 'Aaya Mausam Thande Thande Dermicool Ka'
- Extended equity to –
 - Dermicool HER
 - Dermicool Soap
 - Dermicool Shower Gels
 - Dermicool Prickly Heat Spray



18.1%

Dermicool Prickly Heat Powder Volume Market Share*

3.4%

Dermicool Prickly Heat Powder Household penetration*

1.1 cr

No. of Indian Households consuming Dermicool Prickly Heat Powder*

*MAT Dec'24

Healthcare Range

- Health expert offering ayurvedic solutions for lifestyle-related health problems
- Wide range covering OTC, generics, and ethical Ayurvedic medicines
 - Solutions span multiple ailments and patient segments
- Legacy Backed by Science
 - Over 110 years of Ayurvedic heritage
 - Modern R&D, high-quality ingredients, and rigorous testing in state-of-the-art facilities
 - Trusted by consumers, doctors, and patients across India
- Endorsed by Ajay Devgn and Divyendu Sharma
- Created a Digital Healthcare ecosystem and launched D2C portal- Zanducare



OTC Range



Medico Range



Zanducare Digital first portfolio



THE MAN COMPANY

- India's leading men's grooming brand offering premium grooming essentials and fragrances for the modern-day gentleman.
- Formulated face, hair, body, beard, shaving products and fragrances of the purest and the finest quality.
- Products are meticulously crafted with ingredients inspired by nature, free from harmful chemicals and made from premium essential oils.



BRILLARE® 

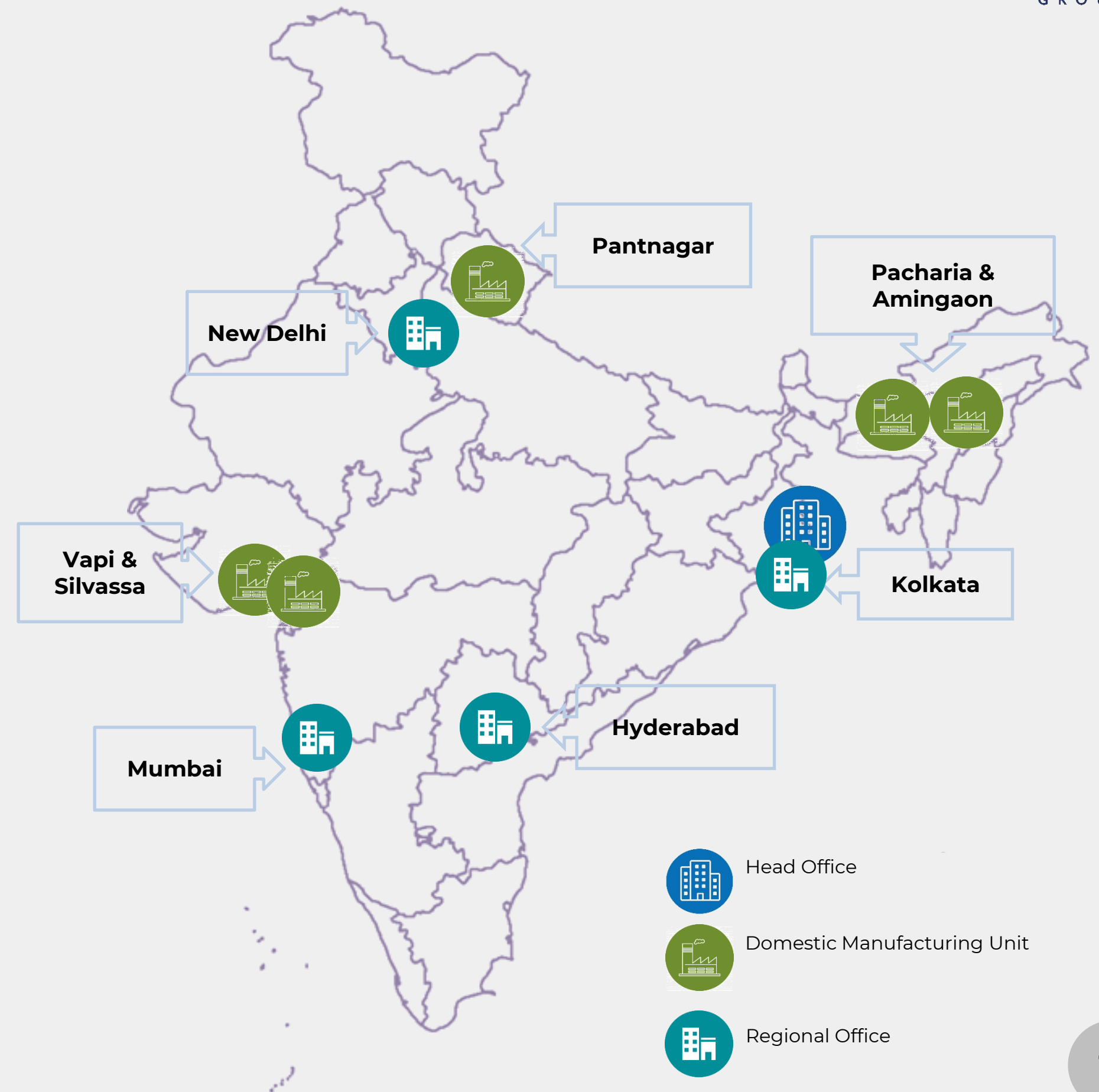


- A revolution in the cosmetics industry providing real solutions by crafting products with 100% natural ingredients, ensuring safety and vitality for hair and skin.
- High performance natural ingredients used in the right proportions, making them safer and healthier than synthetic chemical-based products.

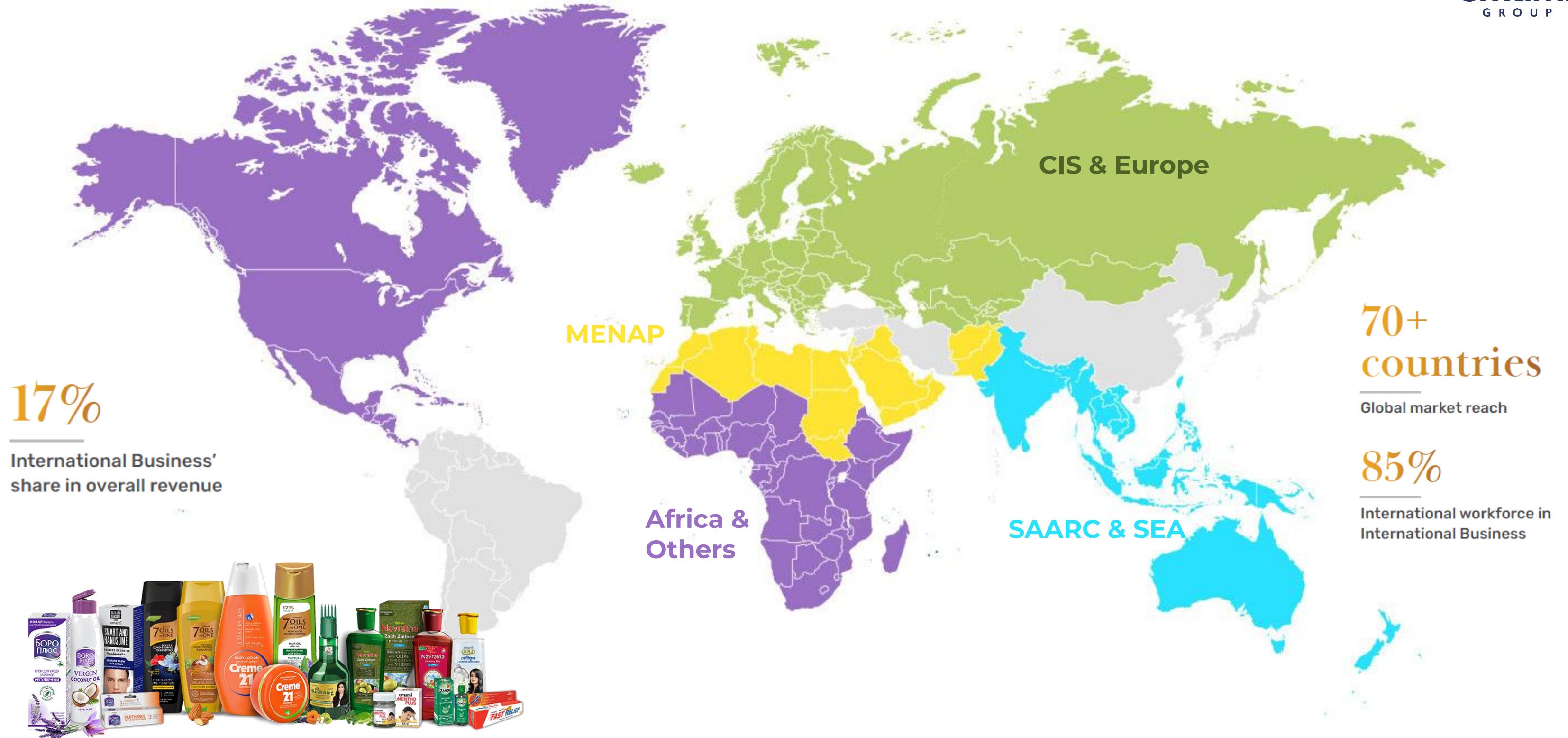


Domestic Presence

- Headquartered in Kolkata, West Bengal
- State-of-the-art R&D centers
 - In Kolkata & Mumbai
- 4 Regional offices –
 - New Delhi, Mumbai, Hyderabad & Kolkata
- 5 captive Manufacturing units –
 - Pacharia and Amingaon, Assam
 - Pantnagar, Uttarakhand
 - Vapi, Gujarat
 - Masat, Dadra and Nagar Haveli
- 26 depots across India
- Addressing >17,000 pin codes (94% of the national universe).



Global Presence



- SAARC & SEA South Asian Association for Regional Cooperation (Major countries – Bangladesh, Nepal, Sri Lanka etc.) & South East Asia
- MENAP Middle East & North Africa (Major countries – KSA, UAE, Qatar, Oman, Kuwait, Bahrain etc.)
- CIS Commonwealth of Independent States (Major Countries – Russia, Ukraine etc.)

Manufacturing Strengths

- 5 manufacturing units in India
 - All manufacturing units are ISO 9001:2000 certified and GMP compliant
 - Amingaon, Patnagar, Dongri & Pacharia units accredited with ISO 14001 & ISO 18000 certification
 - 2 units in Guwahati enjoying fiscal benefits
 - WHO-GMP certified manufacturing units for healthcare products
 - State-of-the-art plants with high degree of automation
- International manufacturing unit in Bangladesh
- 35+ third party manufacturing tie-ups in India
- International third-party manufacturing tie-ups in Sri Lanka, Germany, Thailand and UAE



State-of-the-art manufacturing unit in Pacharia, Guwahati



WHO GMP quality certified manufacturing units in Vapi, Gujarat (left) and Masat, Dadra & Nagar Haveli (right)

Overseas manufacturing unit in Gazipur, Bangladesh

- State-of-the-art ultra-modern R&D centres in Kolkata & Mumbai
- Modern laboratory with cGMP practices
- Focus on product innovation, differentiation, cost control and superior quality
- Team comprises qualified *ayurvedacharyas* and specialized ayurveda scientists
- Advisory panel comprising top ayurvedic experts



Emami's R&D center in Kolkata

Accreditations and Certifications



- **NABL** accredited CADE lab
- **AYUSH** certified CADE lab
- **WHO GMP** compliant for healthcare products
- **CoPP** registered healthcare products
- **BIS** Certified CADE Lab
- **DSIR** Certified R&D Centre
- **CQA** ISO9001:2015 Certified
- **CQA** ISO10002:2018 Certified

137
Scientists

25,000+
Sq.ft. (combined)
ultra-modern R&D
centers

Celebrity Association

- Emami is a pioneer in engaging celebrities to endorse its brands.
- Emami brands have been associated with more than 60 celebrities over the years.
- Bollywood icons like Amitabh Bachchan, Shah Rukh Khan and Salman Khan have endorsed Emami brands



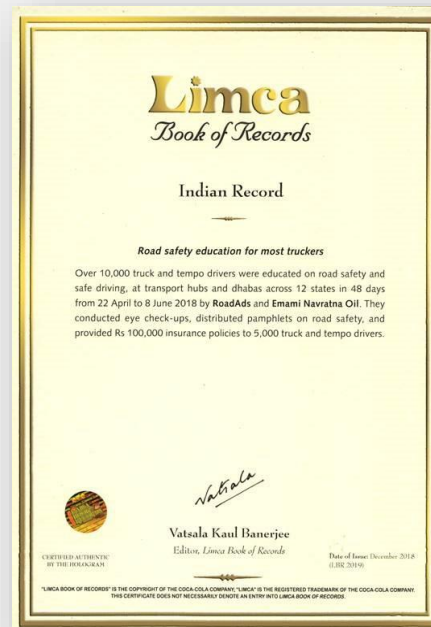
Major Awards & Accolades



Featured in **Burgundy Private Hurun India 500 List** (2025)



Featured in **Fortune Next 500 ranking** securing 1st position for FMCG sectoral leadership (2024)



Featured in **Limca Book of Records**, for Navratna's "Saarthi 2.0" campaign (2019)



Company of the year – FMCG by CNBC-Awaaz (2020)



Iconic Brands of India – BoroPlus by Economic Times (2022 – 2025)



ET Bengal Corporate Awards by Economic Times (2022 & 2018)



Golden Peacock Innovation Management Award (2016), **Golden Peacock Innovative Product/Service Award** (2019) & **Golden Peacock Business Excellence Award** (2022)



Zandu Balm (35th), **BoroPlus** (75th) & **Navratna** (96th) ranked among the "Top 100 Most Trusted Brands" by ET Brand Equity, (2020)



Greentech Environment Award for Environment protection (2023, 2022 & 2021)



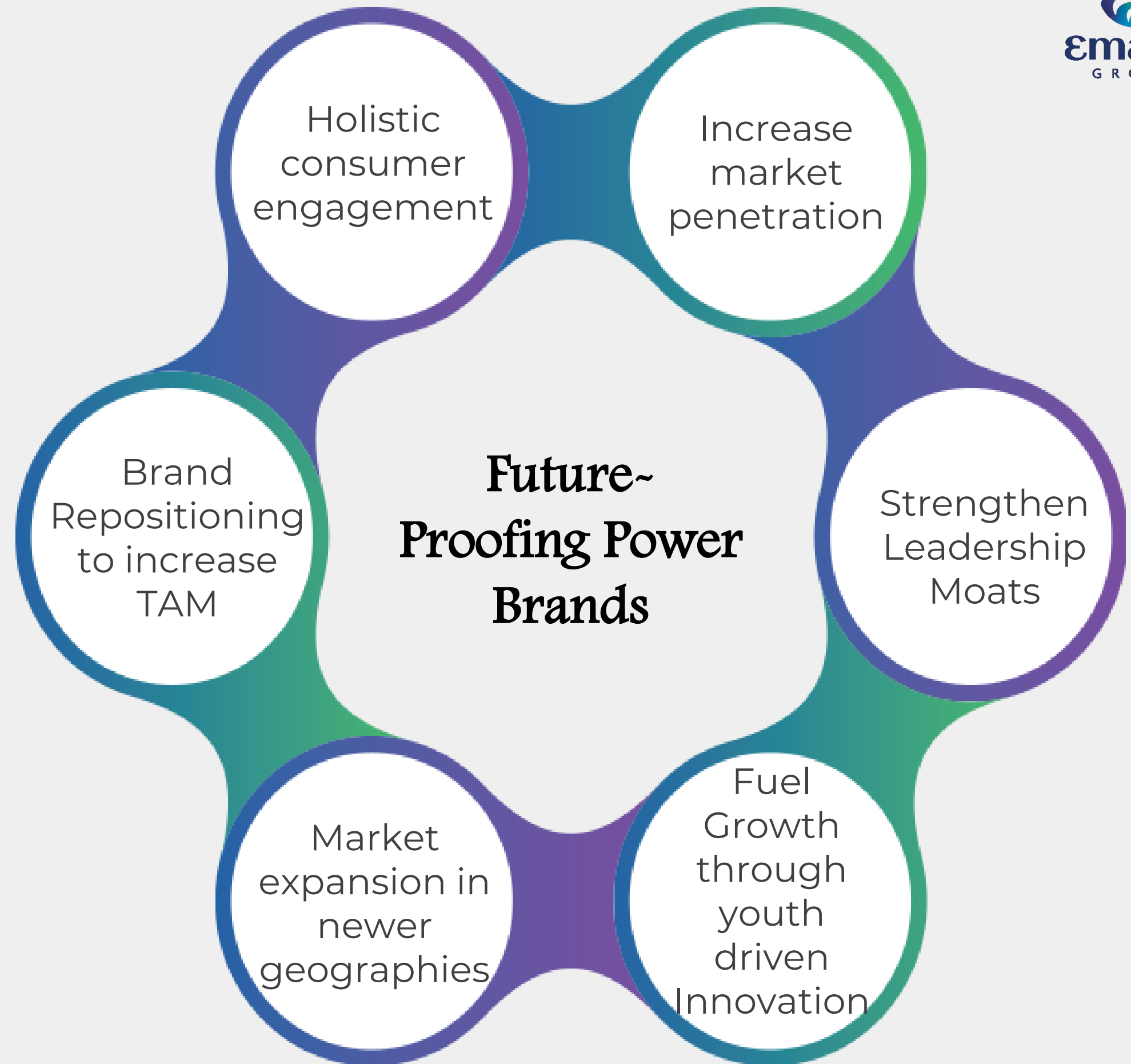
"**Star of the year**" (2020 & 2019) by **Think CSR** by Tefla's



Growth Drivers

Power brand strategy

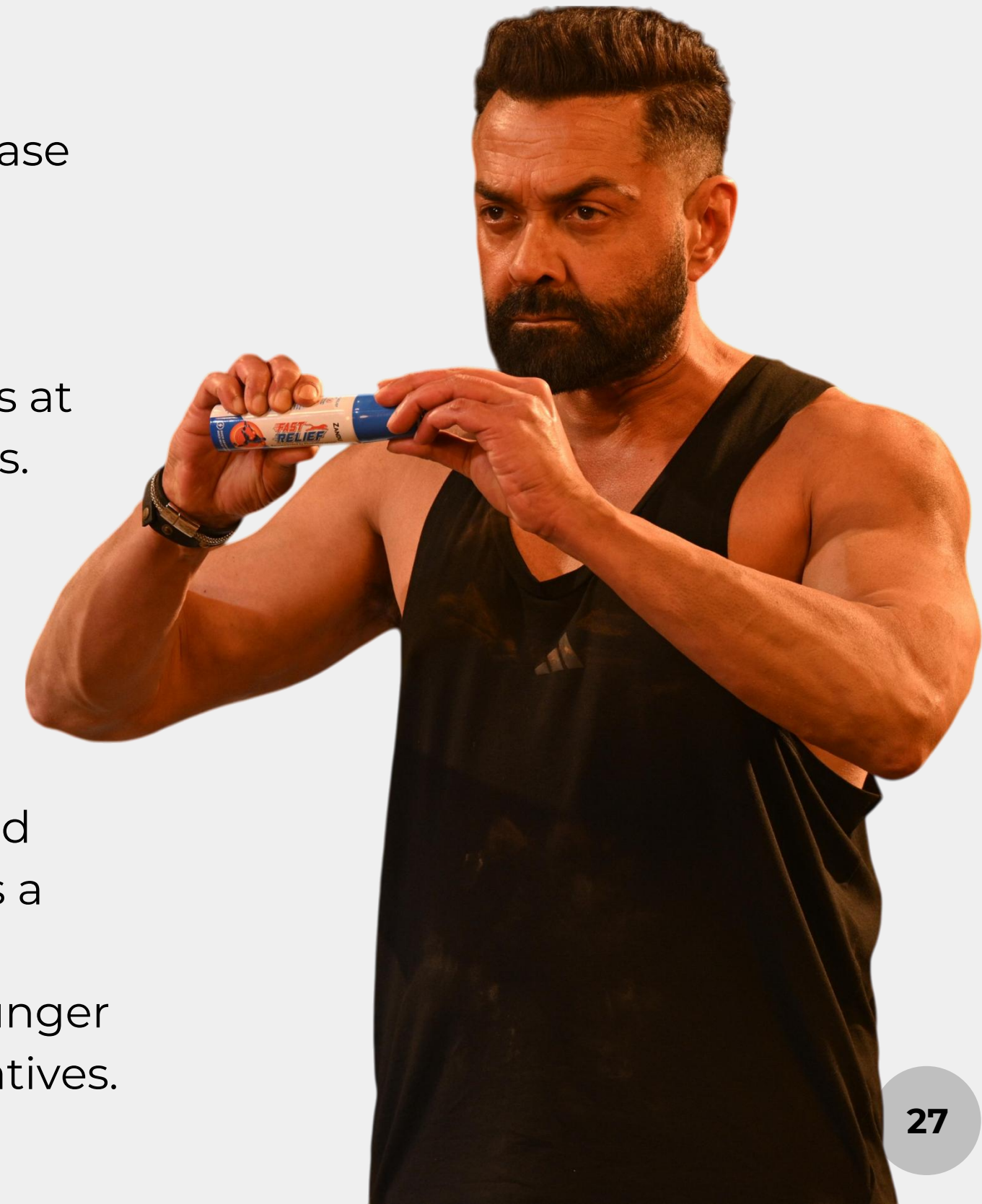
- Emami's brands are in niche categories for mass consumers, a rare interplay of volume and value
- Being niche, brands are relatively protected from competition
- Increased awareness about Ayurveda and Health and hygiene to fuel future growth



- **Strengthened presence in core markets**
 - To drive brand recall through integrated 360° campaigns across UP, Bihar and Jharkhand
- **Market Expansion across high potential geographies**
 - Entered high-potential geographies including Gujarat, Maharashtra, WB, AP and Telangana to capture incremental share
- **Celebrity-led Brand Amplification**
 - Onboarded Kapil Sharma and team to drive mass appeal.
 - Rolled out targeted campaigns in South India featuring regional celebrities to amplify local resonance and brand recall
- **Refined product formats and sensorial profiles**
 - To align with evolving consumer preferences, enhancing usage experience and relevance
 - Relunched Navratna Gold – a light fragrant Ayurvedic Cooling Oil
 - Focusing on ₹1 sachet for Navratna Cool Talc to drive trials
- **High-Impact Media & Consumer Connect**
 - Driving trials by undertaking large scale activities like salon development program, participation in fairs & festivals etc.
 - Widened exposure on digital platforms and engaged new users (students, housewives and farmers)



- **Deepening Penetration in Core markets**
 - Strengthened presence in Maharashtra, Andhra Pradesh, Telangana, and Karnataka through region-specific campaigns and tailored messaging across ATL and BTL.
- **Developing newer markets**
 - Deepening Zandu relevance via regional media and increase purchase intention with multiple pain indications
- **Chemist Channel & Consumer Touchpoint Optimization**
 - Key focus on Chemist channel and Consumer touchpoints at point of sales and at religious yatras, melas and gatherings.
- **Targeted Innovations**
 - Launched Zandu Ortho Vedic Oil to address the arthritis market with a trusted, pan-India Ayurvedic solution.
 - Introduced spray and Gel under Zandu Fast Relief
 - Launched Mentho Plus Balm TOTAL to strategically extend brand equity beyond headaches, positioning the brand as a comprehensive solution for full-body pain relief
 - Relaunched roll-on format to meet the preferences of younger consumers seeking non-sticky, portable pain relief alternatives.



BoroPlus Range

- **Driving Multipurpose Usage**
 - Amplified BoroPlus' all-season, all-purpose appeal through a pan-India campaign featuring Akshay Kumar, highlighting everyday use by diverse family members
- **Youth-Driven Portfolio Extension - Diversified product range expanding the brand's appeal beyond winter**
 - Launched contemporary formats like Soft Antiseptic Cream and Aloe Vera Gel
 - Engaged Nushratt Bharuccha for a fresh, aspirational appeal to BoroPlus Soft,
- **Reinforced brand values with no sulphate, no paraben**
 - Introduced new products with formulations enriched with contemporary ingredients like niacinamide, salicylic acid etc.
- **Strategic Partnership for Long-Term Growth**
 - Onboarded BCG as a growth partner to define actionable priorities across positioning, portfolio strategy, trade inputs digital optimization, and channel strategy.



- **Ayurvedic Positioning with Scientific Provenness**
 - Reinforced Kesh King as a comprehensive Ayurvedic solution for hair fall and related concerns, backed by international certifications to strengthen credibility.
- **Building the Brand of Choice for the Next-Gen consumer**
 - Continued investment in ingredient storytelling (e.g., Onion, Rosemary, Organic etc.) to meet growing consumer interest in transparent, holistic care
- **High Impact Consumer engagement**
 - Roped in Shilpa Shetty and Palak Tiwari to endorse the brand, boosting visibility across demographics, bridging the generational trust gap and driving multi-age recall.
- **Driving growth in Shampoo**
 - Deepened focus on core TG (25–45 age group), supported by sachet-led shampoo distribution drives to improve penetration and trials
- **Strategic Transformation**
 - Partnering with BCG to address both medium-term strategic imperatives and short-term operational levers



Male Grooming Range

- **Strategic Brand Repositioning**
 - Transitioned from Fair and Handsome to Smart & Handsome, repositioning the brand from a fairness-led identity to a comprehensive male grooming solution.
 - Significantly expanded the TAM from ₹759 crore to ₹6,700 crore
- **Innovation Pipeline Kick-off**
 - Building a long-term innovation roadmap across grooming subcategories to meet evolving consumer needs
- **Youth-Centric Brand Endorsement**
 - Onboarded Kartik Aaryan as brand ambassador to modernise the brand image and expand appeal among younger, aspirational audiences
- **Packaging overhaul**
 - Introduced refreshed packaging and aligning with men's grooming category cues to enhance competitive shelf presence



- **Strengthening Reach and accessibility**
 - Branded vans took Ayurvedic care to rural India.
 - Trial packs launched to attract first-time users (Chyavanprash, Cough Syrup).
 - Emphasis on real access over mere visibility.
 - Scaling reach via modern trade, e-commerce, and D2C platform.
- **Medico Marketing & Doctor Engagement**
 - Project *Sankalp* launched to upgrade field force in key states.
 - Scientific engagement via *Ayurved Charcha* and *Gyan Pravah* to build doctor trust.
 - Expanded engagement with Ayurvedic and chemist outlets nationwide.
- **Digital Transformation & Consumer Connect**
 - Zanducare app revamped for faster checkout, mobile wallet, and better UX.
 - Campaigns leveraged regional storytelling and efficacy-backed messaging across ATL, digital, and influencer platforms.
- **New launches in high-demand categories:**
 - Digestion, Immunity, Vitality.



- **Portfolio Expansion & Gender-Specific Customisation**

- Introduced 'Dermicool Her', a variant designed with a silky-smooth feel for the needs of female consumers.
- Launched Dermicool Soap, formulated to deliver intense cooling relief, targeting everyday summer hygiene needs.
- Rolled out Dermicool Super Active Talc, a high-performance variant designed for enhanced sweat absorption and long-lasting freshness in extreme heat.
- Launched Dermicool Ice Cool Shower Gel to expand brand usage into the body wash category
- Introduced Dermicool Prickly Heat Spray, an easy-application format offering instant cooling relief, catering to modern, on-the-go consumer preferences.

- **Geographic Footprint Expansion**

- Continued drive to scale Dermicool's presence across underpenetrated markets
- Continued investment in ₹10 SKU with dedicated rural marketing, including wall paints and targeted TV spots, to widen access and drive trials



- **Market Penetration & Expansion**
 - Focus on top 15 countries (~ 85% of global revenues)
 - Consolidated operations in UAE; appointed tech-enabled distributor in Nepal.
 - Identified and filled distribution gaps in key global markets -Reduced distribution costs and reinvested savings into market expansion.
 - Expanded direct distribution to enhance accessibility and presence.
- **Localisation & Operational Agility**
 - Scaled up manufacturing near demand centres for faster GTM
 - 80% production/ sourcing now outside India to localise effectively.
 - 85% of international workforce locally hired for cultural alignment and agility.
- **Product Innovation & Portfolio Expansion**
 - Regular new product launches backed by a robust NPD pipeline.
 - Introduced innovative formats in pain relief, hair care, skincare and wellness.
- **Marketing Initiatives**
 - Launched culturally relevant campaigns
 - Leveraged equity of existing brands in adjacent product categories.



Inorganic Growth

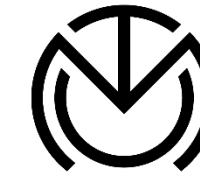
Key attributes

- Market leadership/ high consumer connect
- Presence in Niche Category in the Personal & Healthcare space
- High Margins
- Low competitive intensity

Key acquisitions



Strategic Investments in Startups



THE MAN COMPANY

100%
Stake



100%
Stake



20.65%
Stake



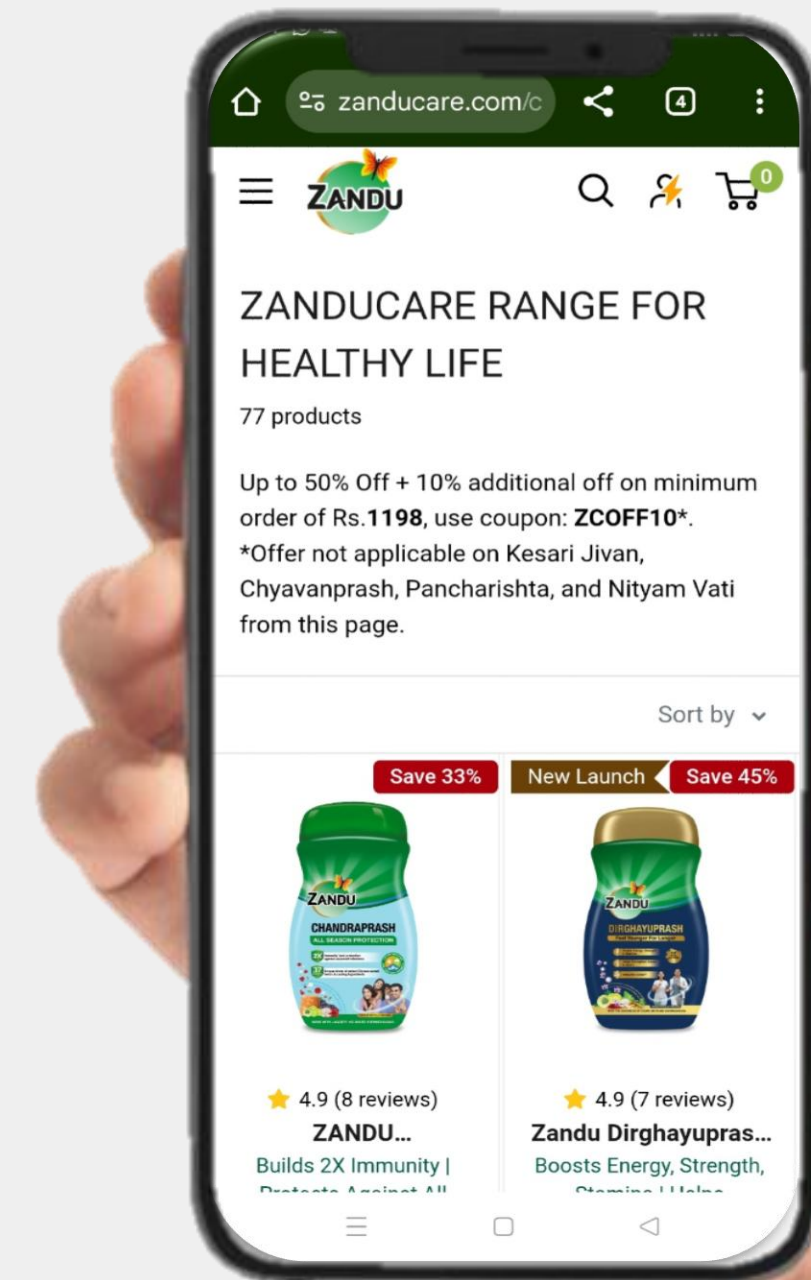
47.42%
Stake



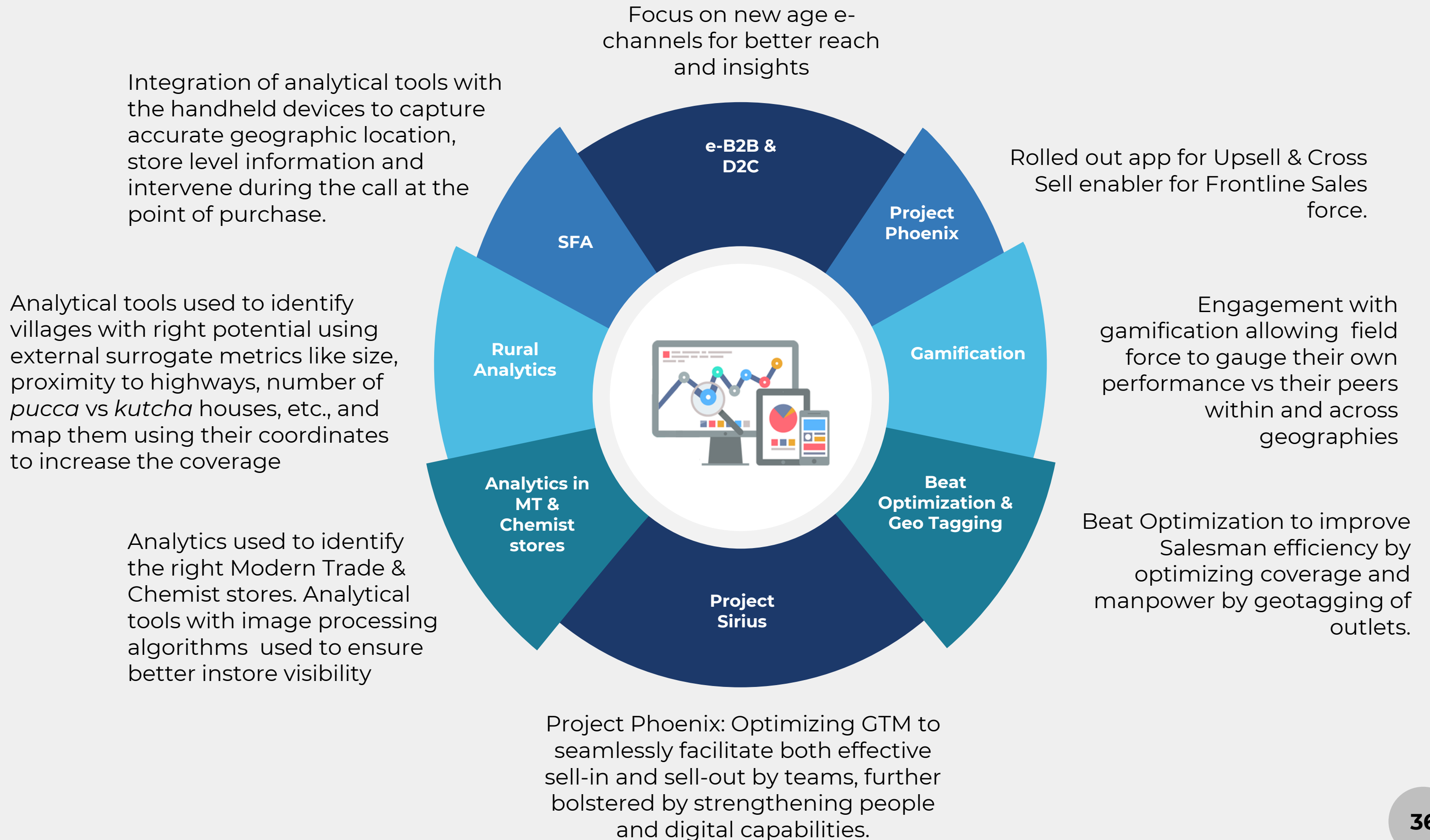
26.00%
Stake

Zanducare

- Created a Digital Healthcare ecosystem and launched e-commerce portal for Zandu Healthcare products
- Designed to meet the evolving needs of modern, health-conscious consumers.
- Offers a curated portfolio of high-quality Ayurvedic products, supported by rich content & personalised recommendations
- ~100 Digital first launches on D2C portal since launch
- Free Doctor consultation facility for consumers

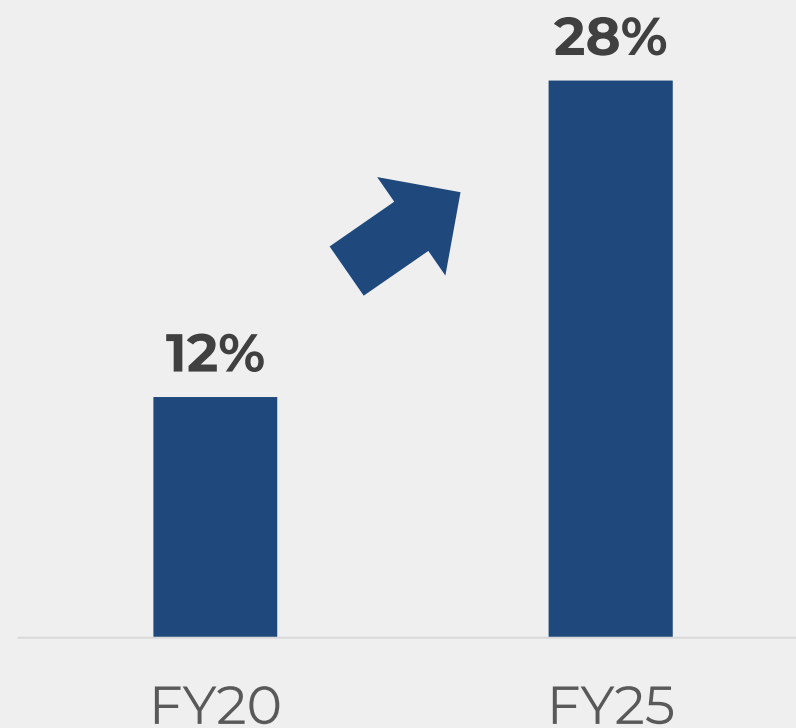


Driving digitalization & analytics



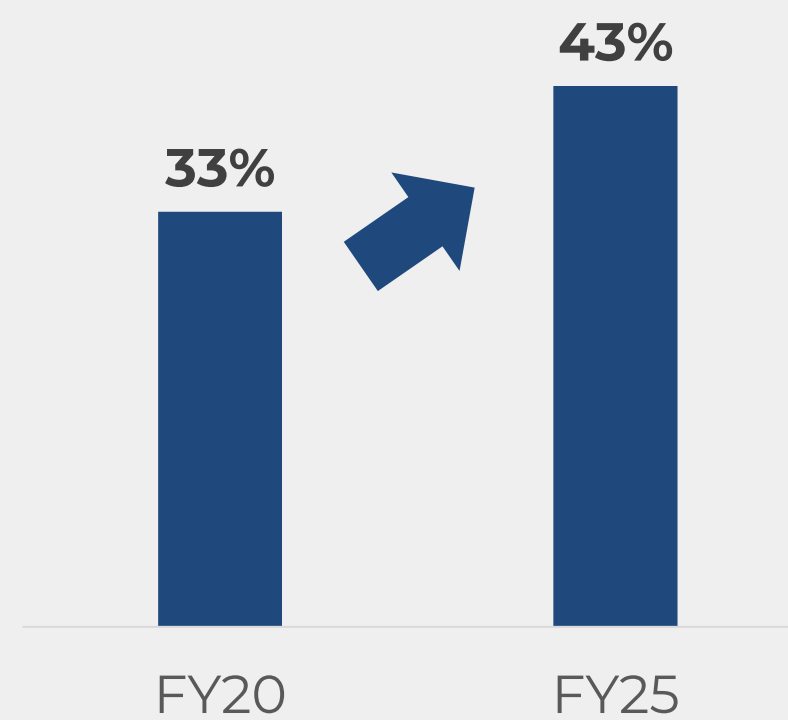
Results

Increasing share of Domestic revenue from organised channels*



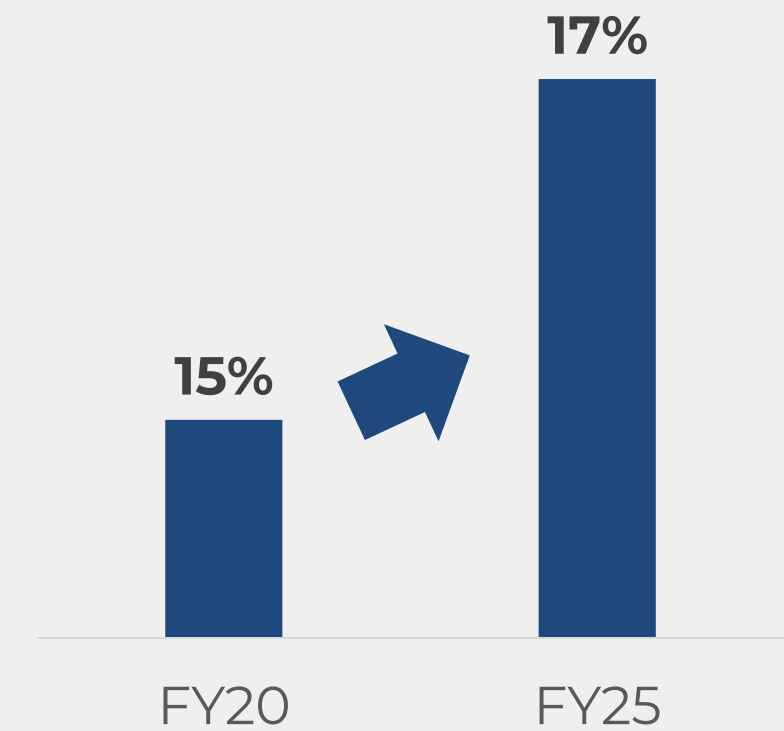
*Includes Modern Trade, eCommerce, eB2B, D2C and Institutional sales

Revenue contribution from acquired brands**



**Includes sales of Zandu, Kesh King, Creme 21, Dermicool, The Man Company & Brillare Science

Increasing share of International Business despite domestic acquisitions/ investments



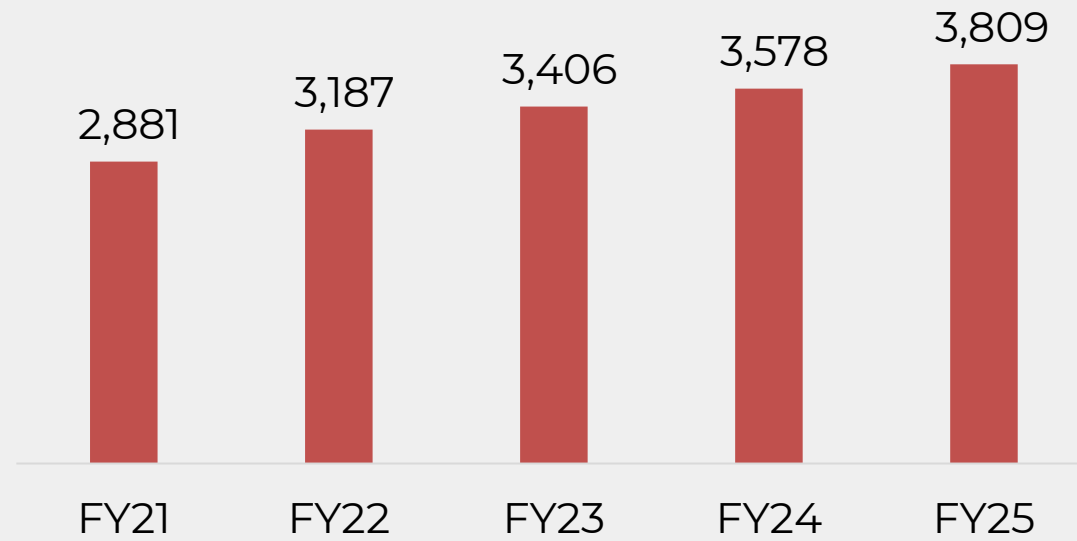
Financial Performance



5~year performance

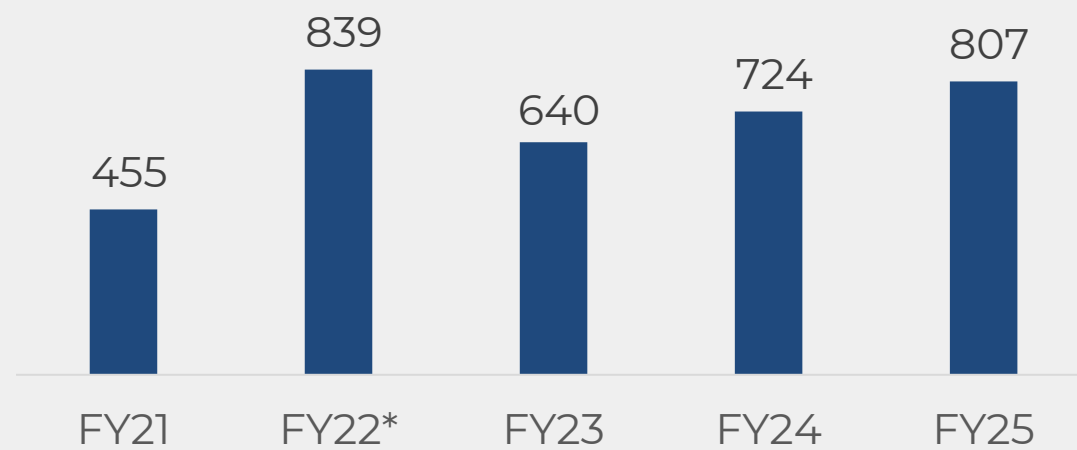
Revenues (₹ in crore)

5 year CAGR : 7.5%



Reported PAT (₹ in crore)

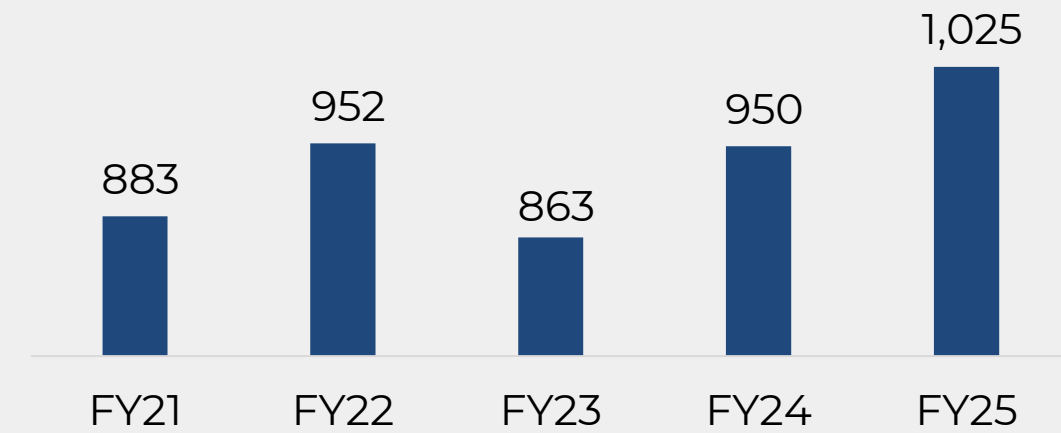
5 year CAGR : 22.0%



^MAT Credit entitlement of previous years amounting to Rs. 230 cr considered in FY22

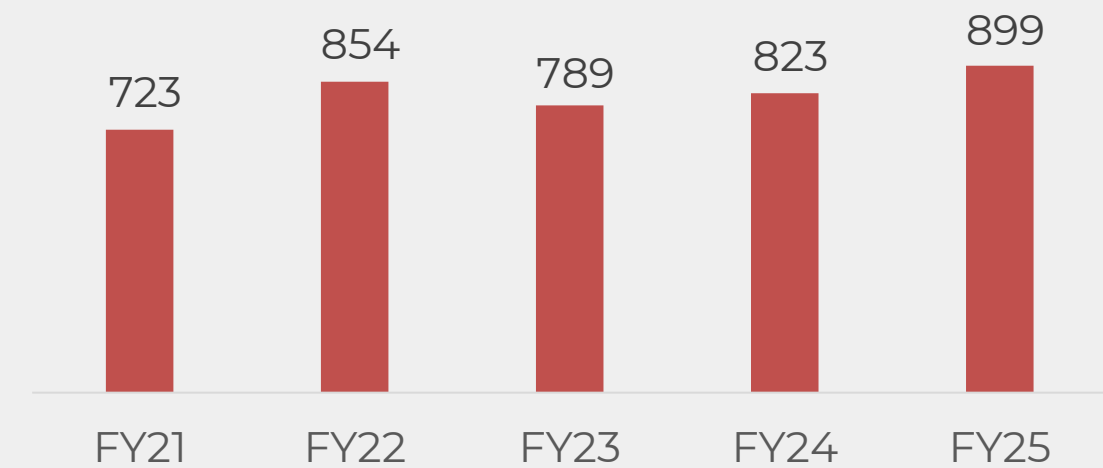
EBIDTA (₹ in crore)

5 year CAGR : 8.0%



Adjusted PAT (₹ in crore)

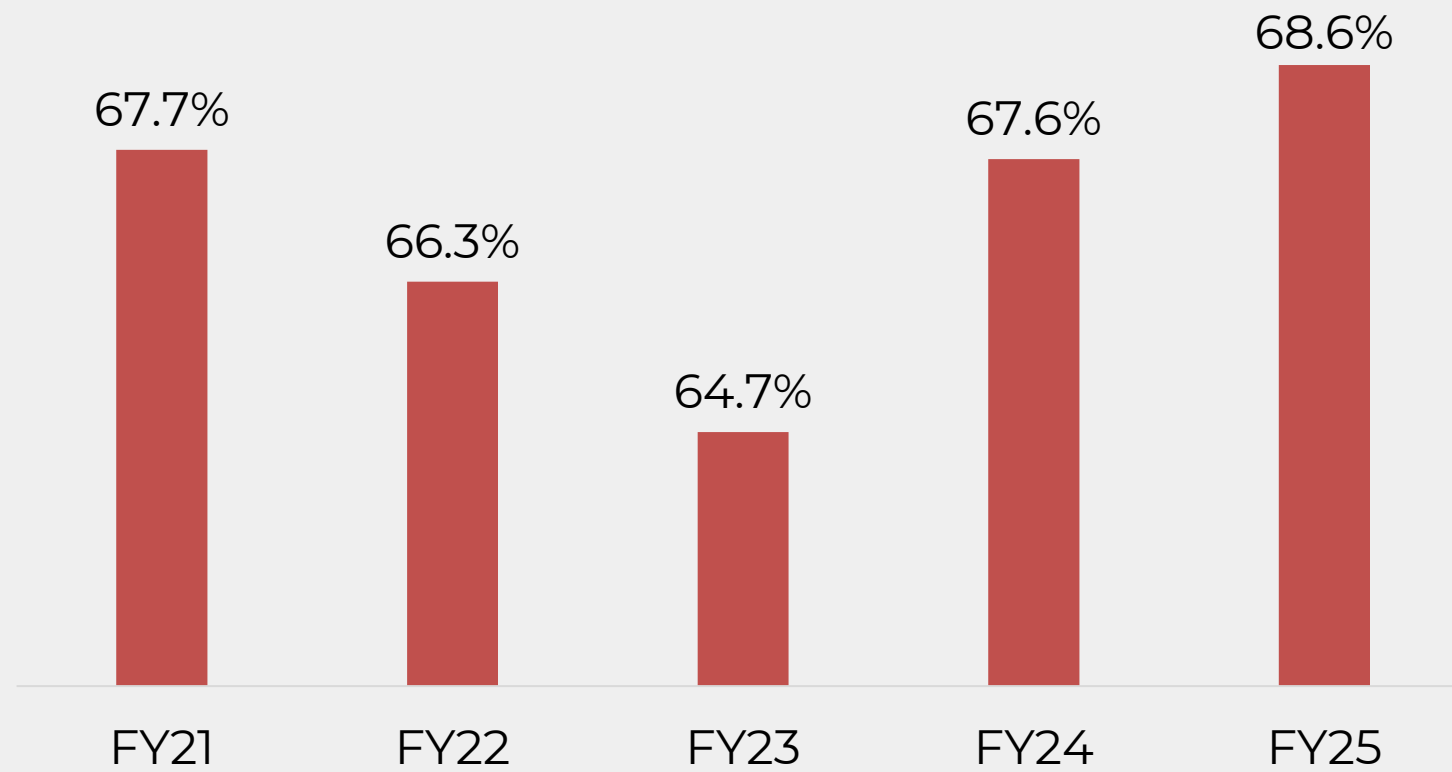
5 year CAGR : 9.4%



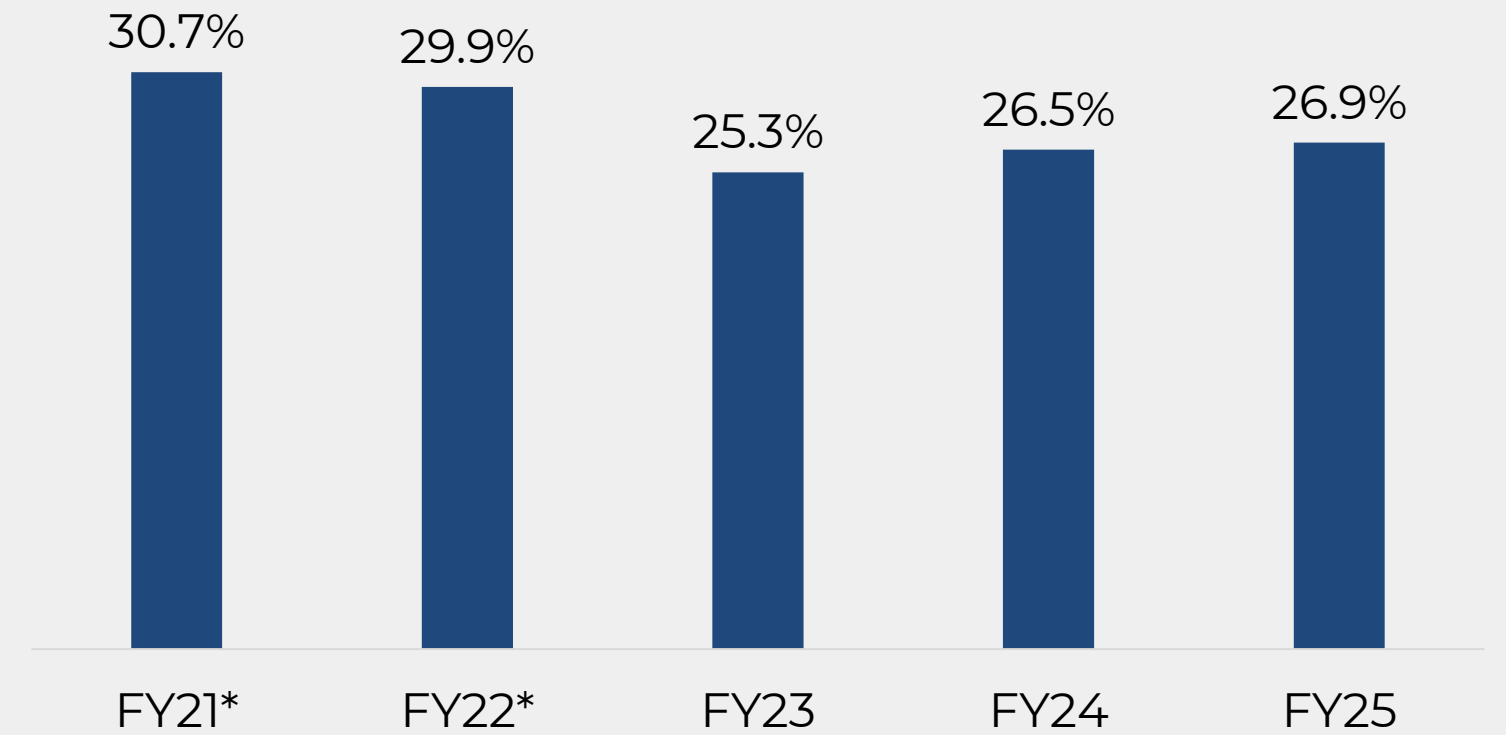
Adjusted PAT= Reported PAT + Amortisation of all Intangible Assets + Exceptional items

Margin profile

Gross Margins (%)



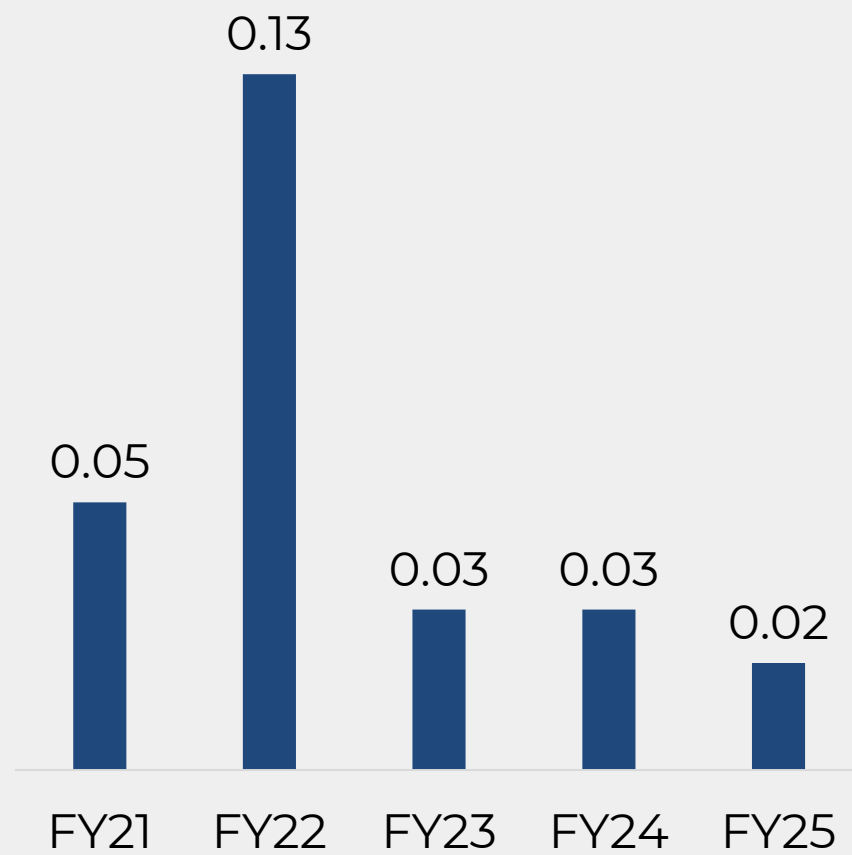
EBIDTA Margins (%)



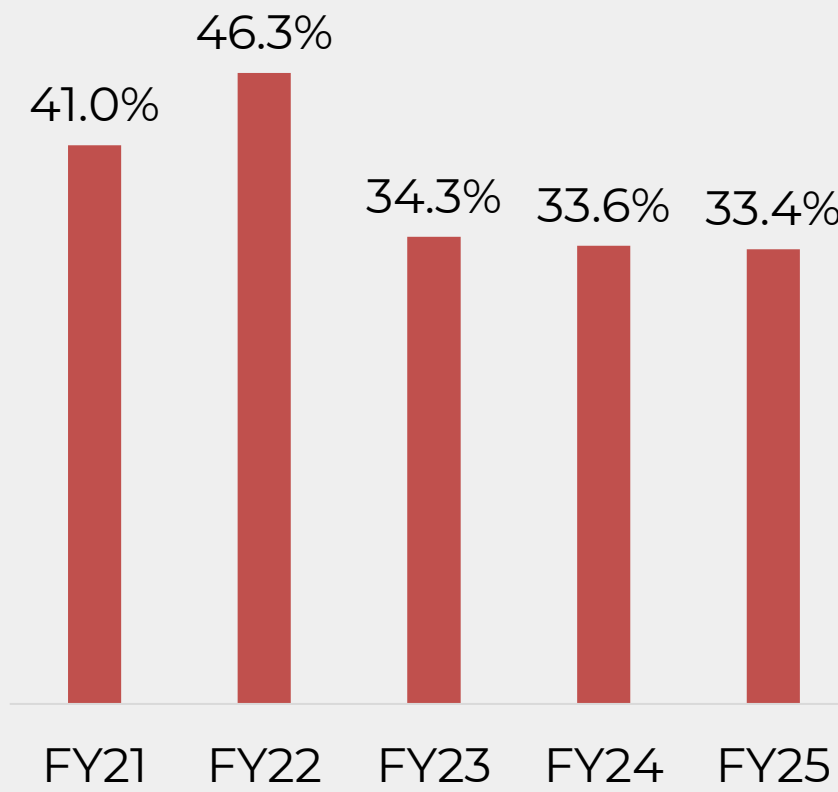
*Higher margins on account of higher salience of COVID contextual products, lower A&P and admin costs

Key Ratios

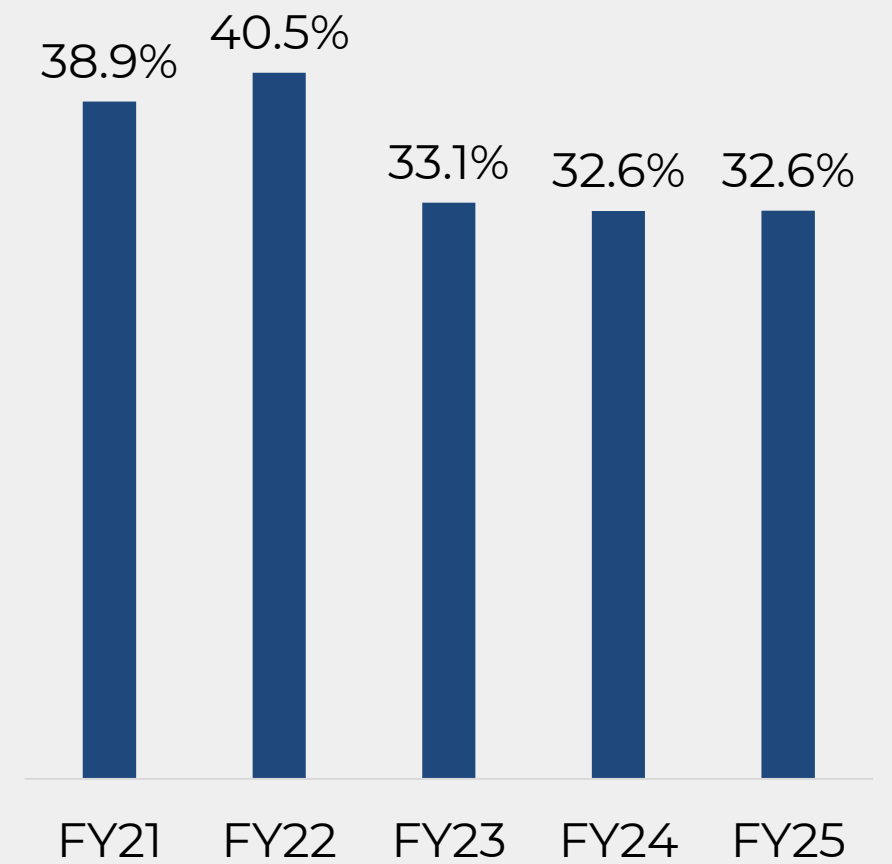
Debt Equity Ratio



ROE
On Adjusted PAT (%)



ROCE
On Adjusted PAT (%)

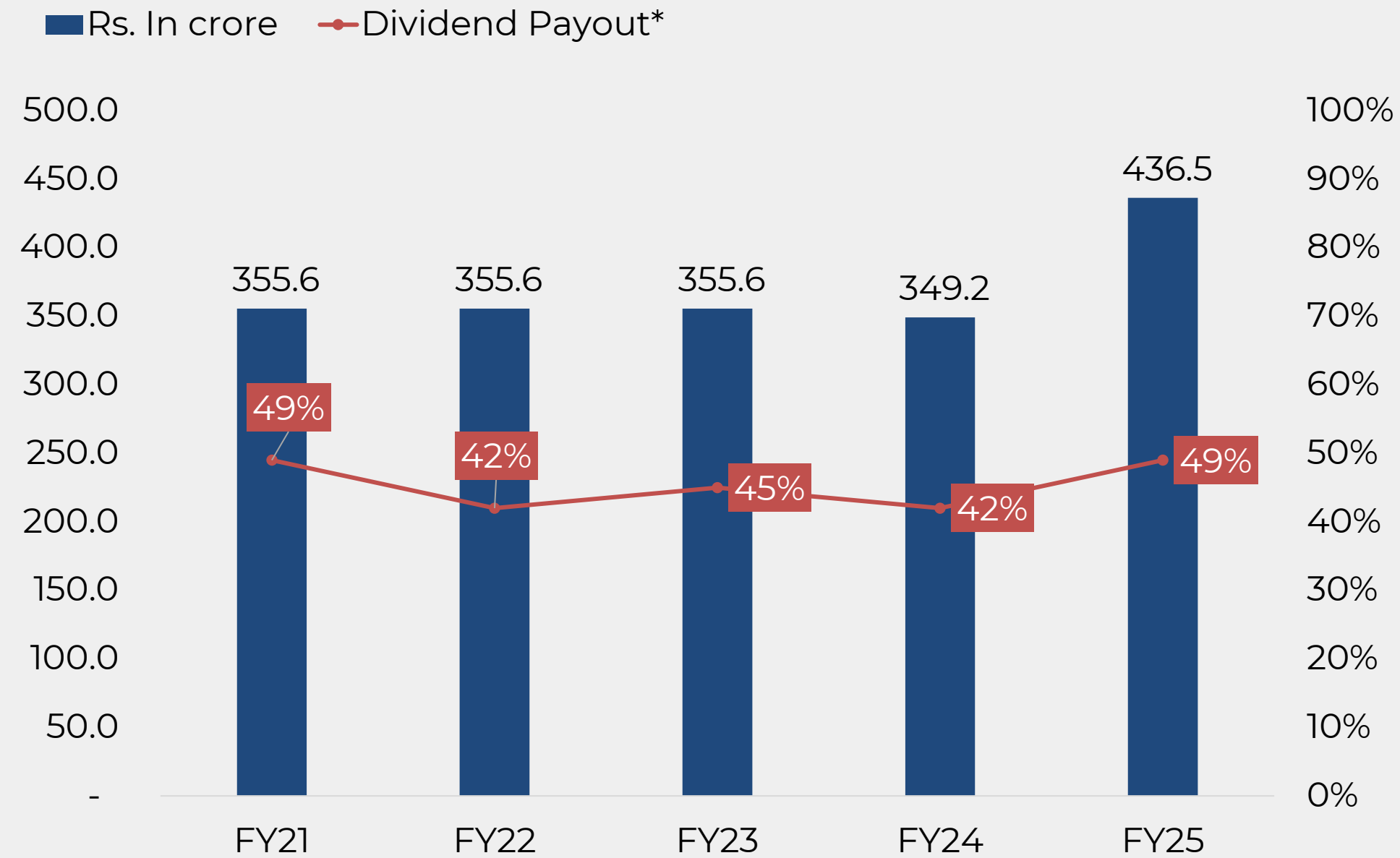


Notes:

Adjusted PAT= Reported PAT + Amortisation of all Intangible Assets + Exceptional items - MAT credit entitlement of the earlier years

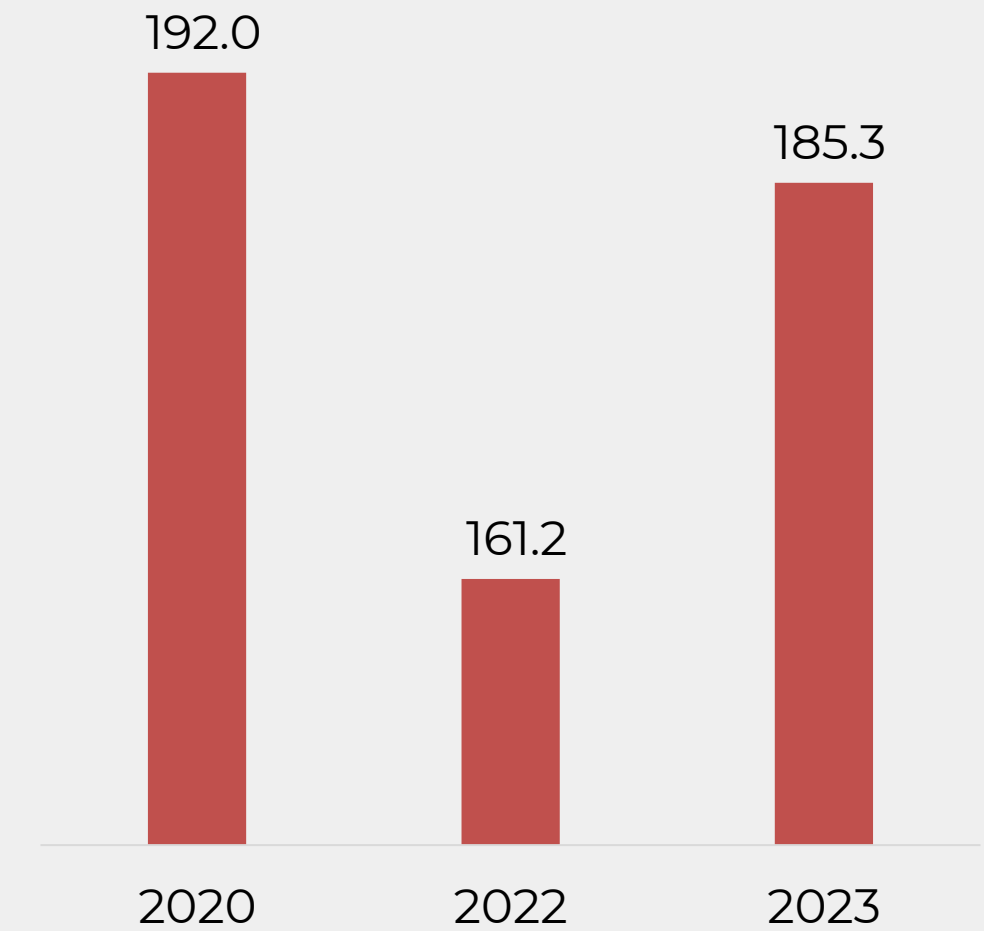
MAT credit of the earlier years amounting to Rs. 230.33 cr was not considered in FY2021-22 in computation of the Net Worth/ Capital Employed

Dividends paid



Share Buyback

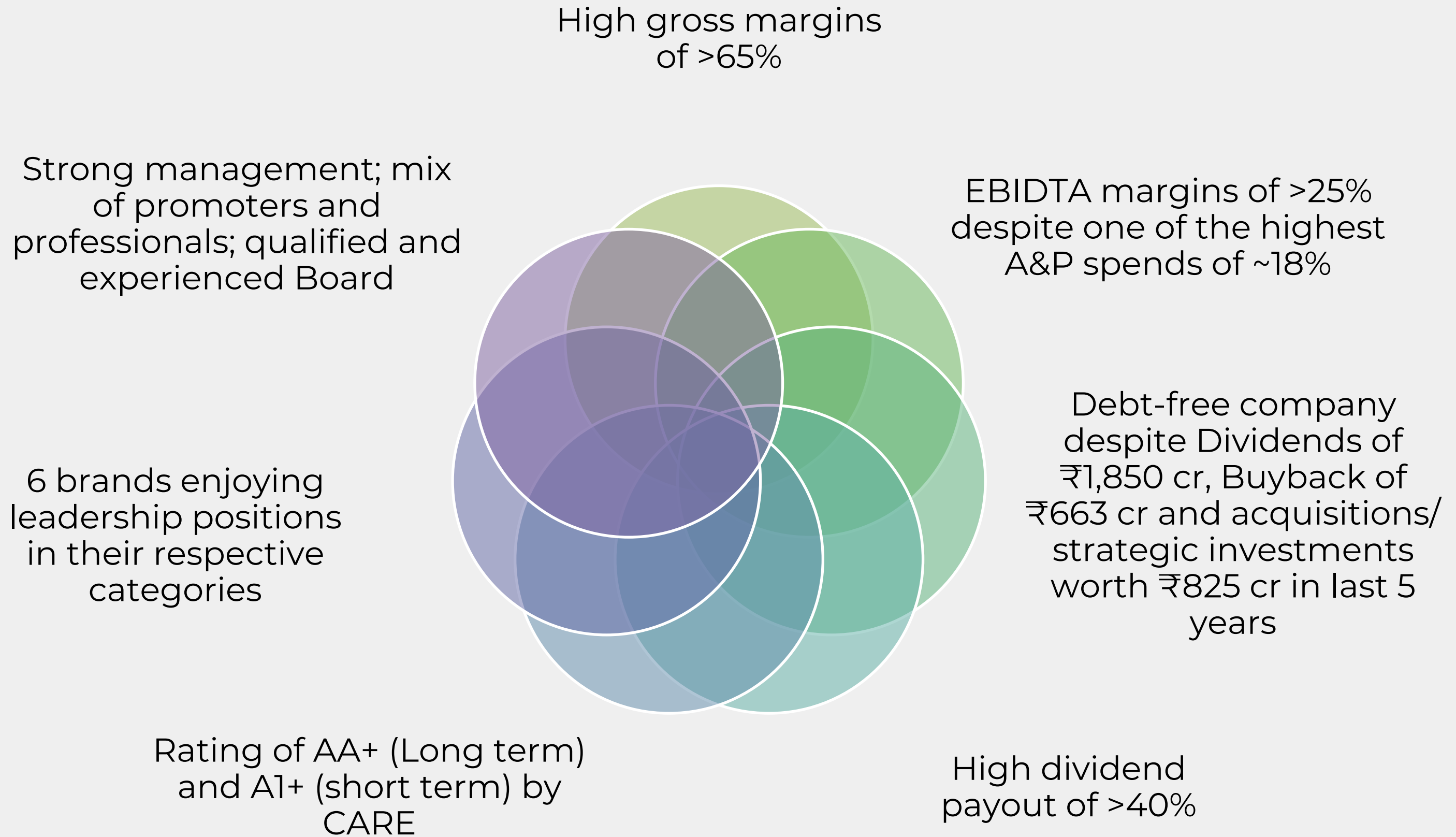
(Rs. in crore)



*On Adjusted PAT

FY25 Dividend includes a Special Dividend of ₹2/- to commemorate 50 years of Emami

Key Investment Rationale



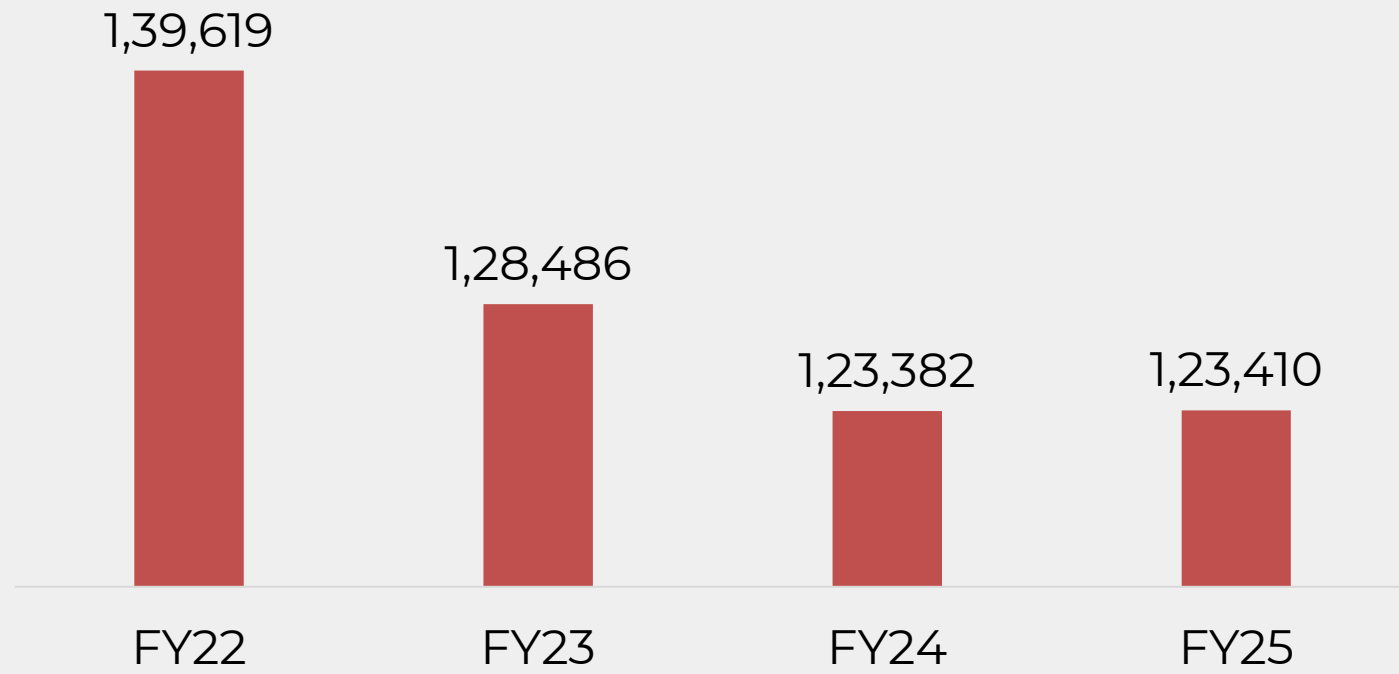


ESG Initiatives



Key Environmental metrics

Energy Consumption (GJ)



Absolute consumption reduced by **12%** over FY22

Energy Intensity reduced by **19%** over FY22

Renewable energy contribution **19%** In FY25

42%
Reduction in Scope 1 Emissions over FY22

12%
Reduction in Scope 2 Emissions over FY22

Water Consumption (KL)



Absolute consumption reduced by **25%** over FY22

Water intensity reduced by **22%** over FY22

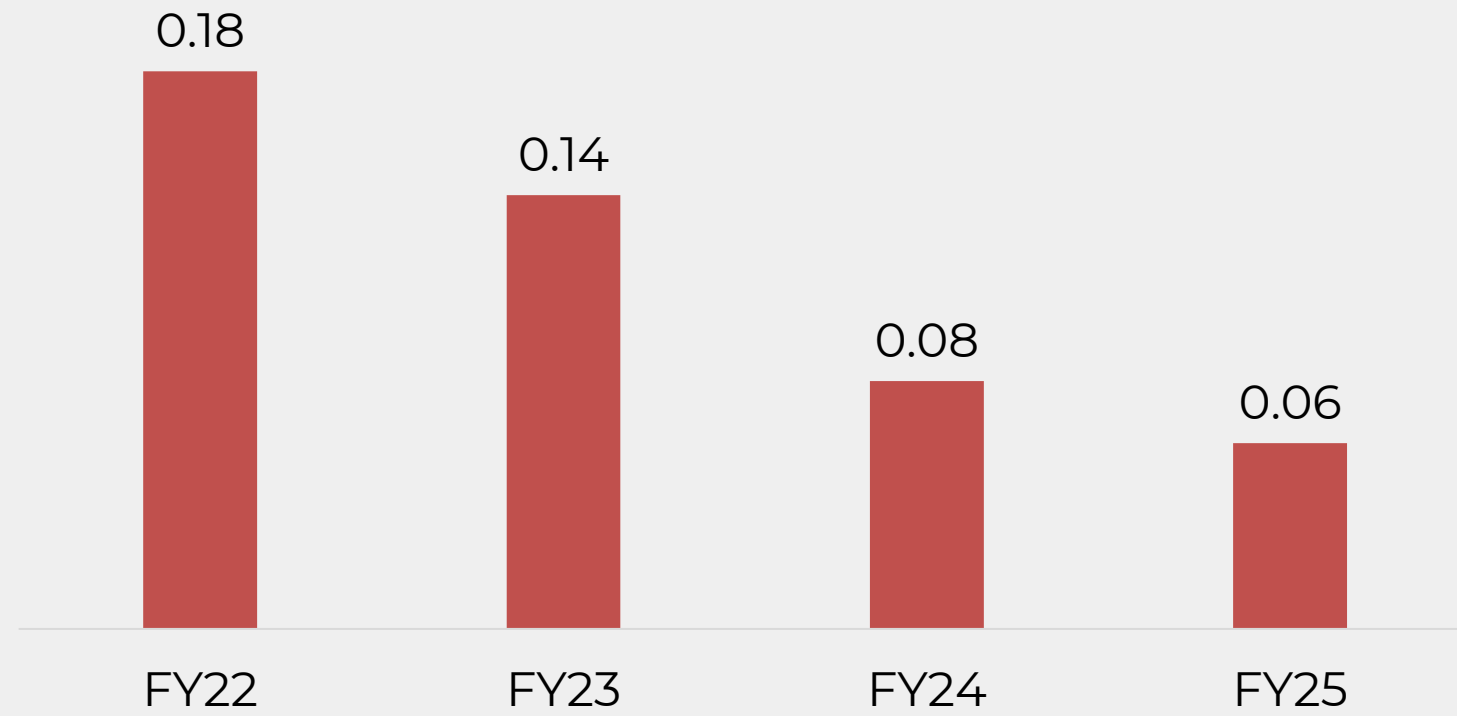
Water Recycled (% to total) **33%** In FY25

10,635 MT
Plastic recycled in FY25

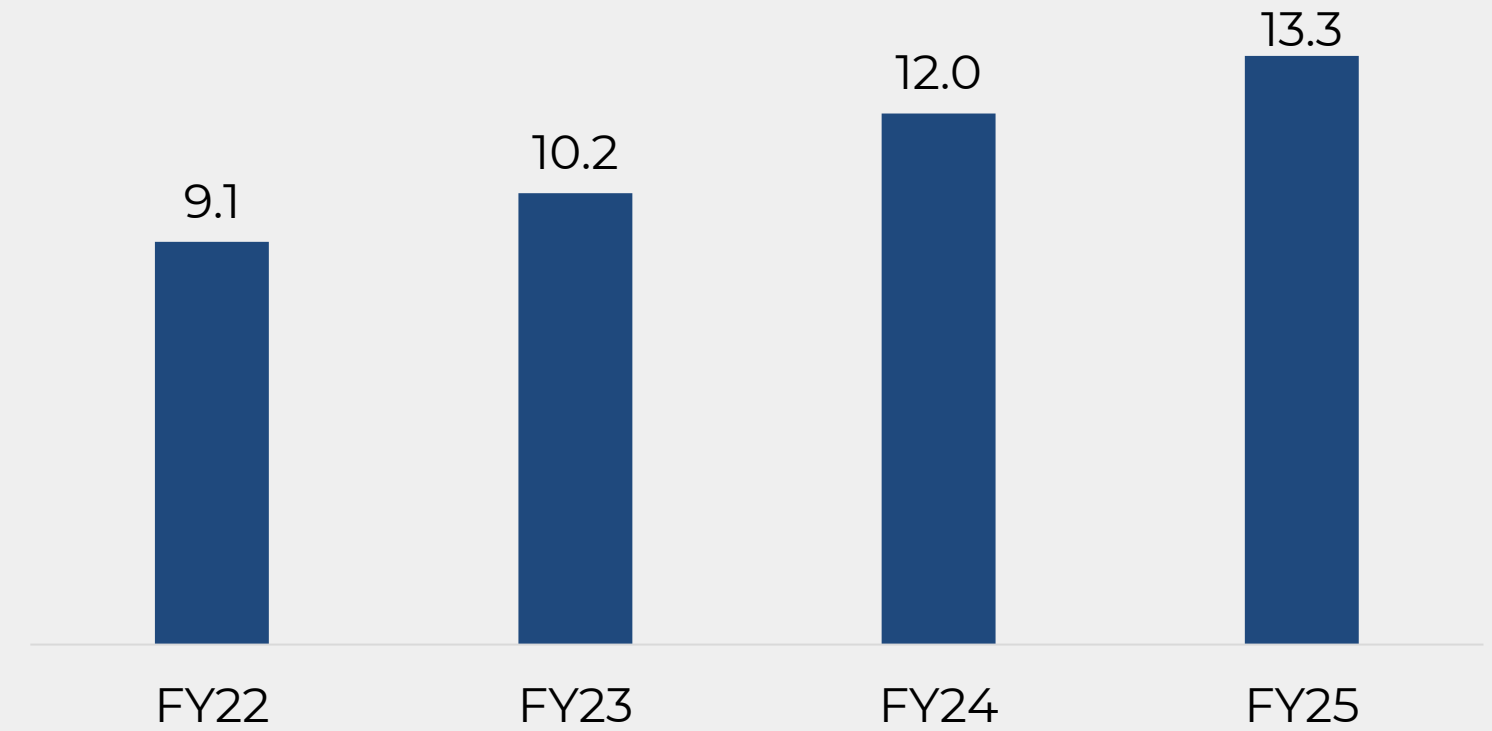
Plastic Neutral
Since FY24

Key Social metrics

Occupational Injury Frequency Rate



CSR Spends (Rs. in crore)



60%
Inputs sourced within the district/ neighboring districts of units

36%
Inputs directly sourced from MSME's

6.8 lac
Lives touched in FY25 through CSR initiatives

33
implementing partners for CSR in FY25

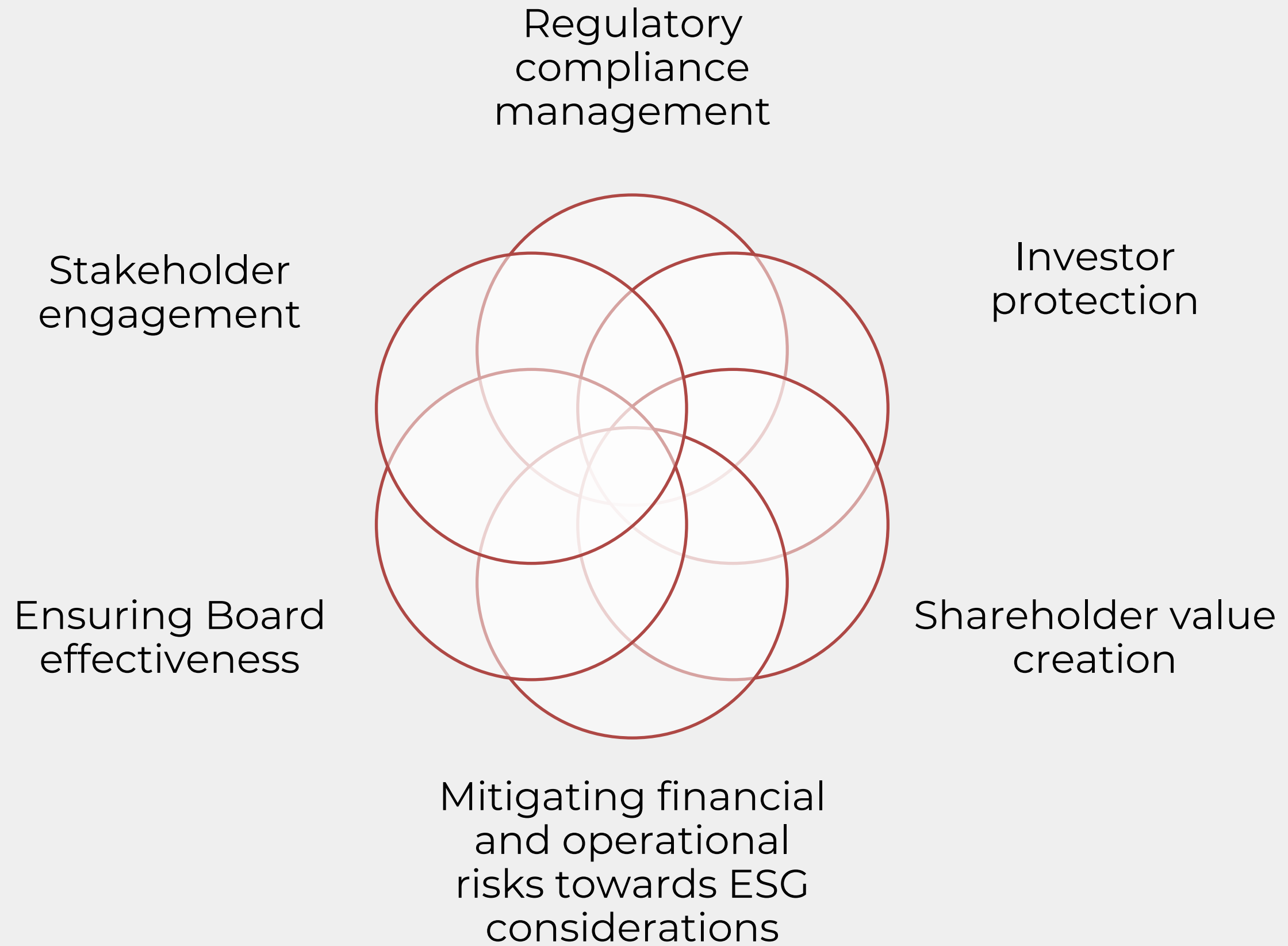
14
Rare herbs cultivated

73 acre
cultivation area of rare herbs

1200+
Farmers provided with guidance, training etc.

10+
Capability building programs for farmers

Governance architecture



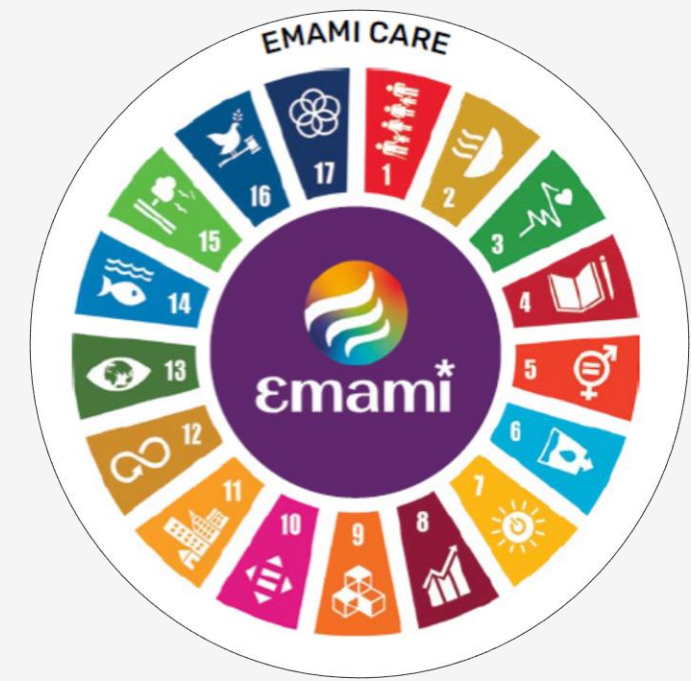
- Experienced eminent Independent Directors with diverse backgrounds
- Non-Executive Chairman
- Ensuring full regulatory compliance through an online system for real-time monitoring across all locations, including subsidiaries
 - A defined compliance matrix for each business location
- Digitalization of controls & enhanced automation

3
Women Directors

90%
Attendance in Board Meetings in FY25

87%
Reduction in promoter pledge over Jun'20

Emami CARE policy framework



- Strategic, holistic ESG framework with 32 focus areas
- Covers climate action, water stewardship, plastic & energy neutrality, D&I, employee & community welfare
- Integrated into core business strategy
- Focus on Transparency, equity, environmental responsibility

Thank you

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