

Date: October 31, 2026

To,
The Manager,
Listing Department
National Stock Exchange of India Limited ("NSE")
"Exchange Plaza", Plot No. C-1, Block G,
Bandra-Kurla Complex, Bandra (E),
Mumbai 400 051

Symbol: ELGNZ
ISIN: INE0R9101015

Subject: Investor Presentation for H1 FY27 Post Earnings Conference Call scheduled on Monday, November 2, 2026

Dear Sir/Madam,

With reference to the captioned subject, please find enclosed the copy of presentation for the upcoming H1 FY27 Post Earnings Conference Call scheduled on Monday, November 2, 2026.

Request your good office to take the same on record.

Thanking You,
For Eleganz Interiors Limited
Hiral
Purohit
Hiral Purohit
Company Secretary & Compliance Officer
Membership No. A61236

Digitally signed
by Hiral Purohit
Date: 2026.10.31
14:45:44 +05'30'

Enclosures: As Above

Eleganz Interiors Ltd.

Investor Presentation - H1 FY27



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This document contains statements about future events and expectations that are forward-looking statements. These statements typically contain words such as “expects” and “anticipates” and words of similar import. Any statement in this document that is not a statement of historical fact is a forward-looking statement that involves known and unknown risks, uncertainties and other factors which may cause our actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. None of the future projections, expectations, estimates or prospects in this document should be taken as forecasts or promises nor should they be taken as implying any indication, assurance or guarantee that the assumptions on which such future projections, expectations, estimates or prospects have been prepared are correct or exhaustive or, in the case of the assumptions, fully stated in the document. The Company assumes no obligations to update the forward-looking statements contained herein to reflect actual results, changes in assumptions or changes in factors affecting these statements.

You acknowledge that you will be solely responsible for your own assessment of the market and the market position of the Company and that you will conduct your own analysis and be solely responsible for forming your own view of the potential future performance of the business of the Company.

- Performance Highlights
- Way Forward
- Business Overview
- Annual Financial Highlights
- Annexures

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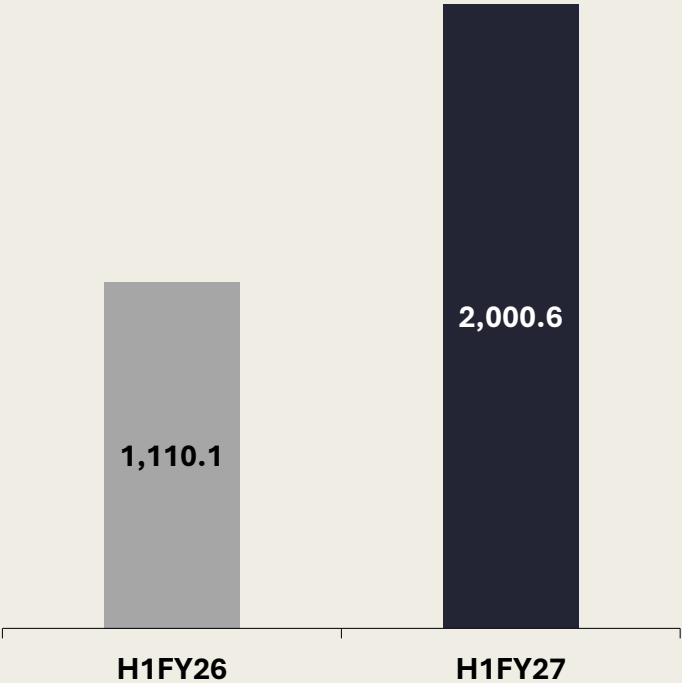
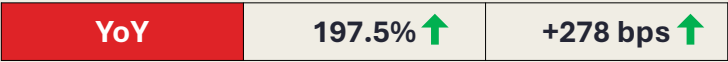
Performance Highlights

01

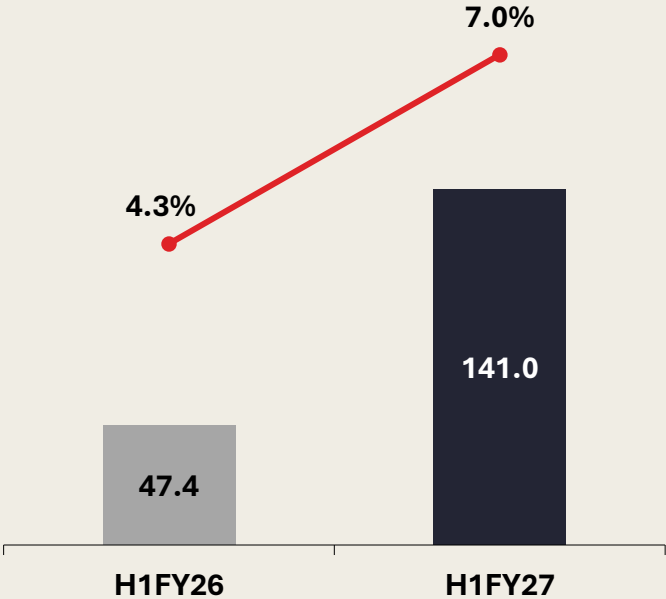
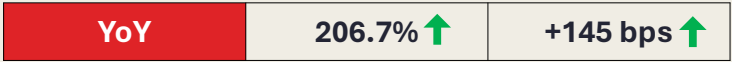
Half Yearly Performance Highlights (Consolidated)



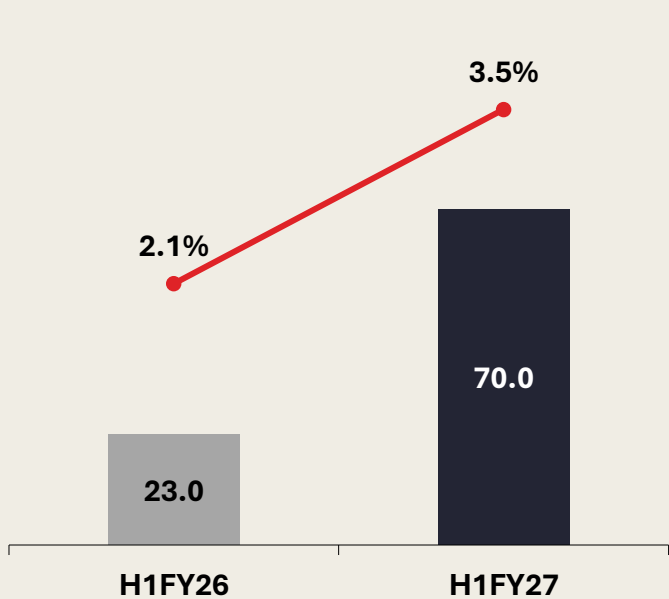
Revenue (Rs. Mn)



EBITDA (Rs. Mn) &
EBITDA Margin (%)



Net Profit (Rs. Mn) &
Net Profit Margin (%)



Half Yearly Income Statement (Consolidated)

Particulars (INR Mn.)	H1FY27	H2FY26	H1FY26	YoY%
Net Sales	2,000.6	2,892.2	1,110.1	80.2
Cost of Goods Sold	1,380.0	2,086.7	781.9	76.5
Gross Profit	620.6	805.5	328.2	89.1
Gross Margin (%)	31.0%	27.8%	29.6%	+146 bps
Employee Expenses	69.8	69.3	50.6	37.9
Other Expenses	409.9	440.1	230.2	78.1
EBITDA	141.0	296.1	47.4	197.5
EBITDA Margin (%)	7.0%	10.2%	4.3%	+278 bps
Other Income	25.6	22.5	26.7	-3.8
Depreciation	17.4	19.4	12.1	44.5
EBIT	149.2	299.1	62.0	140.7
Interest	41.7	20.4	15.7	166.3
PBT (Before Exceptional Items)	107.5	278.8	46.3	132.0
Exceptional Items*	-	6.0	-	#DIV/0!
PBT	107.5	272.8	46.3	132.0
Tax	31.0	74.3	15.1	105.3
Net Profit (Before Share of Associate)	76.5	198.4	31.2	144.9
Share of Profit / Loss of Associate	-5.9	-0.4	-8.2	-28.0
Reported Net Profit	70.6	198.1	23.0	206.7
Reported Net Profit Margin (%)	3.5%	6.8%	2.1%	+145 bps
Reported EPS (Rs.)	3.12	8.76	1.02	206.7

80.2%

Revenue
Growth YoY

89.1%

Gross Profit
Growth YoY

197.5%

EBITDA YoY
Growth

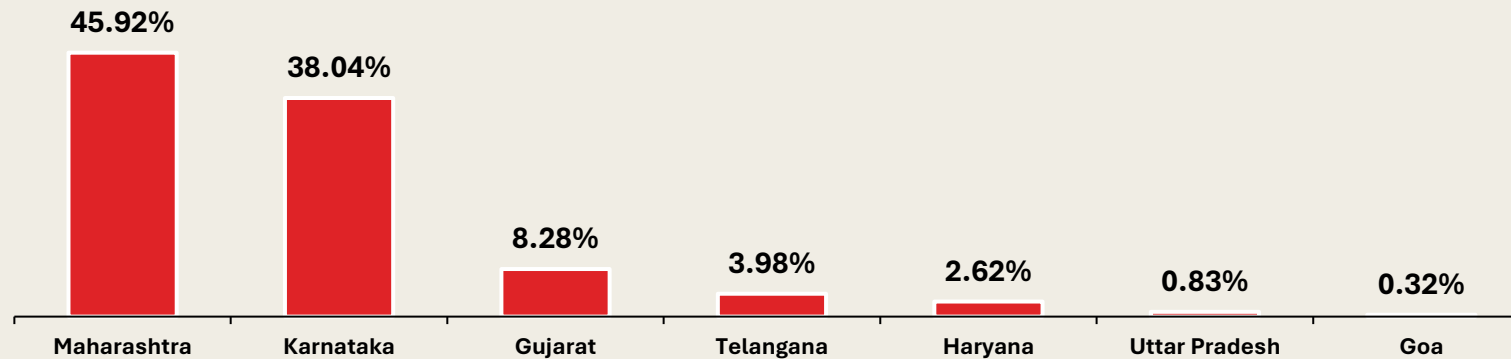
206.7%

Reported Net Profit
Growth YoY

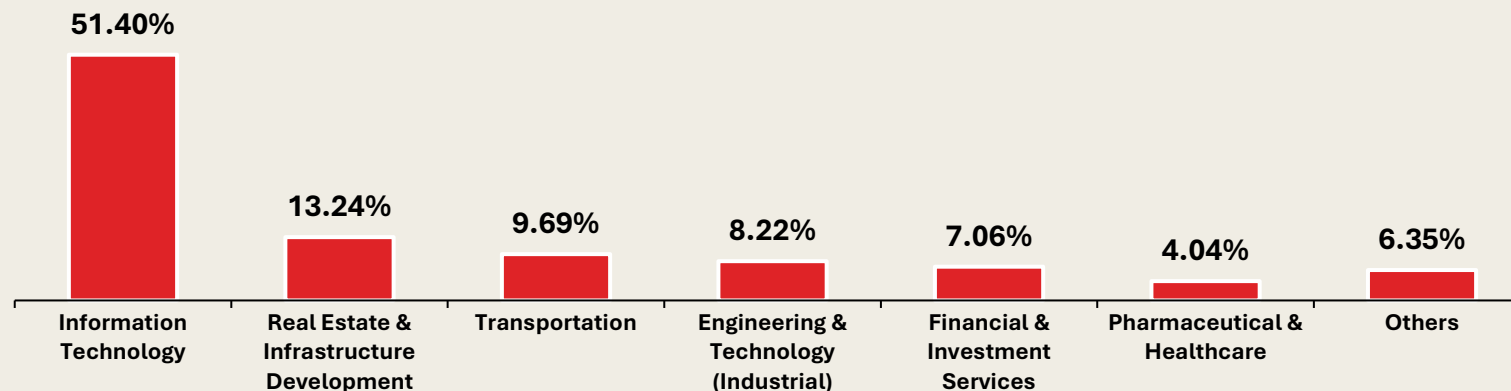
*The Company recognised Rs. 6.0 Mn as an exceptional item towards additional employee benefit obligations for the year ended March 31, 2026, pursuant to the new Labour Codes.

Revenue Breakup H1FY27

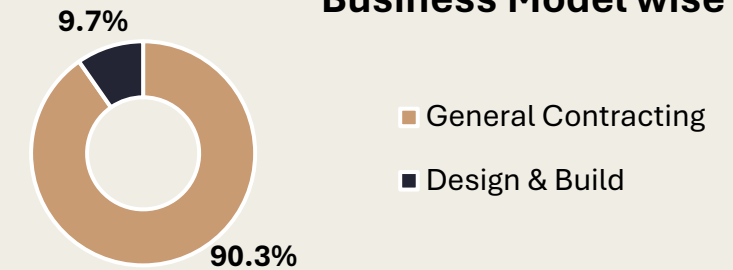
State wise



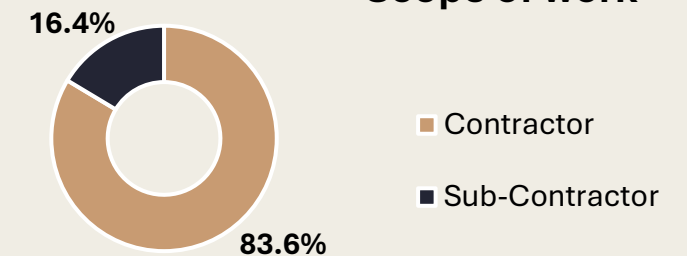
Industry wise



Business Model wise



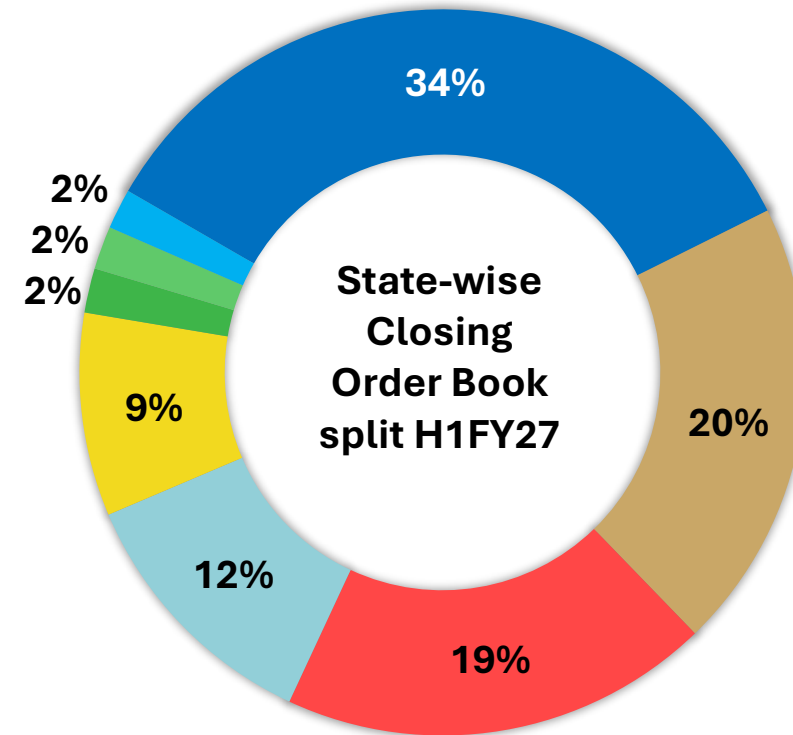
Scope of work



Top Customers wise (H1FY27)

Top 5 Customers	67.8%
Top 10 Customers	88.9%

Order Book



■ Maharashtra ■ Haryana ■ Gujarat ■ Karnataka ■ Tamilnadu ■ Delhi ■ Goa ■ Others

~Rs. 4,910 Mn

Net Order Book (Excluding GST)
as on 30th Sep 2026

~Rs. 28,681 Mn

Bids Submitted
Success Rate: 10% - 15%



Projects Completed in H1FY27 – D&B

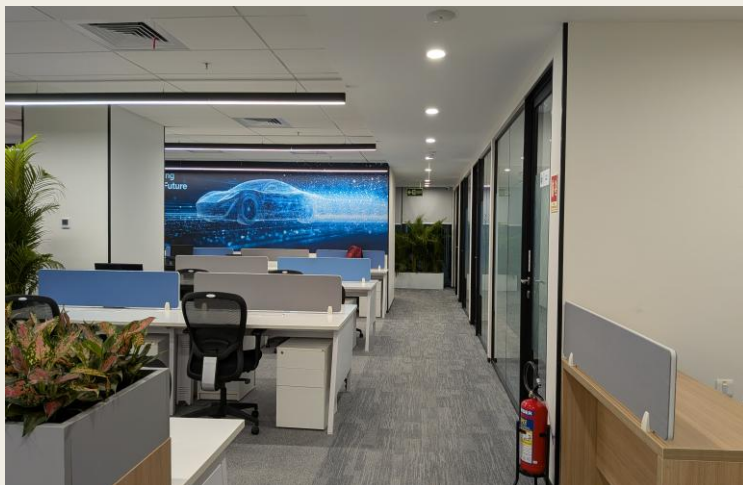


A Leading Real Estate Development
& Asset Management Group

25,000 sq. ft.
Design & Build



Projects Completed in H1FY27 – D&B



A Leading Automotive Steering & Suspension Components Manufacturer

23,500 sq. ft.
Design & Build



Projects Completed in H1FY27 – D&B



A Global Consumer Goods & FMCG
Company

16,000 sq. ft.
Design & Build



Projects Completed in H1FY27 – D&B

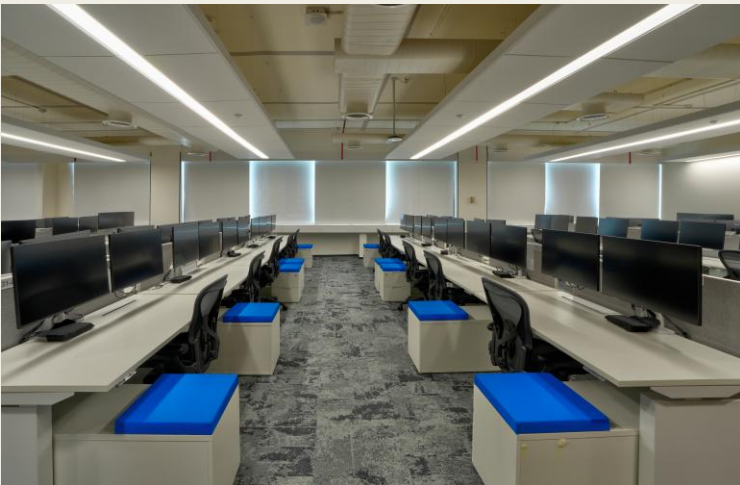


A Road Infrastructure-Focused
InvIT

12,500 sq. ft.
Design & Build



Projects Completed in H1FY27 – GC



A Global Exchange & Financial Market
Infrastructure Provider

1,93,000 sq. ft.
GC (Build)

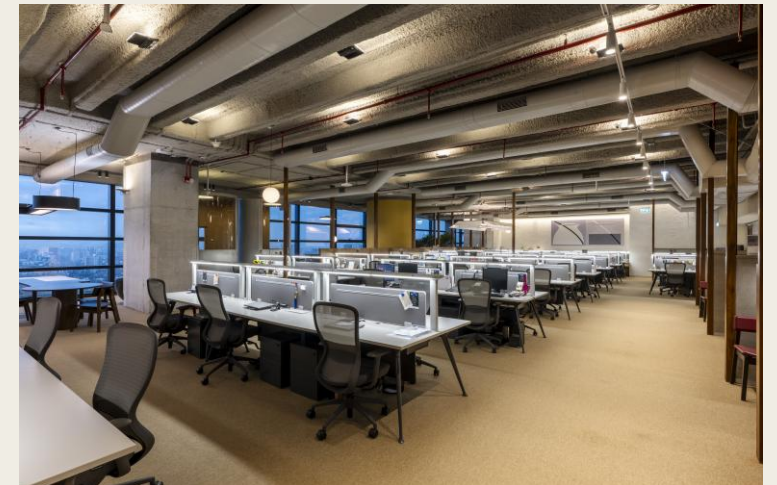


Projects Completed in H1FY27 – GC



A Prominent Investment & Asset
Management Company

50,000 sq. ft.
GC (Build)



Projects Completed in H1FY27 – GC



An Engineering & Industrial Solutions
Company

8,500 sq. ft.
GC (Build)





Way Forward

02



Way Forward

Geographic Expansion

International: Established a wholly owned subsidiary to anchor regional expansion, with plans to scale operations across the Middle East; restructuring Singapore entity; and started bidding in international Projects for Design Consultancy

India: Strong presence in Mumbai, Pune, Bengaluru, Hyderabad, Chennai; NCR

1

Data Centers Turnkey Focus

Expanding scope to structural (RCC/shell), landscaping, facade & utilities works, with long-term focus on end-to-end Data Centers turnkey projects, process-driven margin expansion, and international growth (GCC markets).

2

New Factory

Land acquired; setting up a fully automated modular production line, with expansion into soft-suiting (currently outsourced, ~5 – 6% of contract value)

3

Growth & Profitability

Order book (Excluding GST) of ~₹4,910 Mn as on 30th Sep 2026; with ambition to grow; rising share of Design & Build projects expected to further enhance margins (targeting 8–9% EBITDA Margins)





Business Overview

03

Core Services

Design & Build (D&B):

End-to-end interior solutions covering from design, planning, procurement, execution, handover & post-project support.

General Contracting (GC):

Complete execution of civil, interior, mechanical, electrical & finishing works – from plumbing & HVAC to furniture, fixtures, branding & final handover.

Company At Glance

Eleganz Interiors Limited is the leading provider of interior fit-out solutions for corporate & commercial spaces across India with an expertise in corporate offices, R&D facilities, laboratories, airport lounges, flexible workspaces, and retail spaces.

Delivering solutions from bare shell to fully furnished spaces with focus on aesthetics, functionality & sustainability.

Company executes projects through tenders and work orders for large domestic and multinational corporations, project management consultants, and international property consultants.

As a founding member of IGBC, company has delivered several LEED Platinum & Gold-certified projects, reinforcing its commitment to sustainable and green building practices.

With a diverse client base across IT, BFSI, pharma, FMCG, oil & gas, education, real estate, and renewable energy, company is trusted for creating modern, functional, and sustainable workspaces nationwide.



12
States

730+
Projects Completed

36+
Cities presence

33.8 Million+ sq. ft.
Successfully Delivered

38+
Years in Business

~₹ 4,910 Million+
Order Book as on
30th Sep 2026 (Excluding GST)

29+
Industries
Served

48.8%
Repeat
Customer

499+
Satisfied
Clients

400+
Skilled
Professionals

VISION & MISSION

VISION

Building Harmonious Spaces,
Inside and Out

MISSION

Designing Tomorrow,
Building Today



Pride Of Our Company

At Eleganz, we don't just complete projects; we create stories of sustainability, innovation, and quality. Our interior solutions are a blend of aesthetic brilliance, cutting-edge technology, and enduring quality. Each space we transform is a testament to our commitment to exceed expectations.

Milestones of Eleganz

1996 - Incorporated as Eleganz Interiors Private Limited

2000 - Entered South India with first GC project in Bengaluru

2001 - Opened a dedicated woodwork factory unit in Dahisar Mumbai.

2008 - Hyderabad chapter begins with the country's largest single order & opened a dedicated woodwork factory in the southern region.

2012 - Achieved milestone of 200 completed projects

2016 - Expanded with a new office in Pune

2018 - Became a founding member of IGBC, launched Design & Build services, crossed ₹100 Cr turnover, and moved manufacturing capabilities from Dahisar to Vasai

2022 - Reorganized southern operations at Vasai and expanded to Singapore

2023 - Converted into a Public Limited Company

2024 - Secured a landmark 7 lakh sq. ft. D&B project

2025 - Listed on NSE SME Emerge
Received Largest single order of ~Rs. 188 Crores as General Contractor for an Airport Renovation Project. Design Studio by Eleganz inaugurated at Mumbai (BKC).

2026 - Incorporated a Wholly Owned Subsidiary in UAE.



Lead Management



Mr. Sammeer Pakvasa

(Chairman Managing Director & CEO)

Joined the Company in 2001, bringing 25+ years of industry experience and strong operational and business management expertise. Under his leadership, the Company has enhanced operational efficiency, expanded its market presence and improved service delivery. He continues to drive strategic direction and growth while aligning all departments with the Company's objectives.



Mr. Mayannk Sharma

(Group Chief Strategy & Growth Officer)

Holds a BBA, MBA and PGDM in Material and Supply Chain Management. With 13+ years of experience, he oversees project management, production, logistics, procurement and quantity surveying.



Mrs. Archana Desai

(Chief Advisor)

Associated with the Company since 2004, she oversees finance, accounts, taxation, HR and statutory compliance, strengthening management and business operations.



Mr. Nehal Mehta

(Chief Financial Officer)

A seasoned finance professional with 24+ years of experience across finance, operations and business functions. He brings expertise in financial controls, operational efficiency and business process management.



Mr. Aditya Shah

(Chief Operating Officer)

Brings nearly a decade of experience with Eleganz Interiors and 20 years of hands-on fit-out expertise, with a focus on workspace development and client relationships.

Studio by Eleganz | BKC, Mumbai



Design & Innovation

Showcases a design-led approach to contemporary corporate and commercial environments.



Client Collaboration

Creates an environment for client engagement, design discussions and translating project briefs into solutions.



Integrated Execution

Highlights the integration of design, engineering & project execution capabilities.



Business Development Potential

May support customer engagement and project conversion by providing a tangible showcase of the Company's capabilities.

Our Manufacturing Facility

27,190 sq. ft.
Vasai, Maharashtra



Driving Cost-Efficient Excellence

Custom-made furniture, paneling & woodwork with reduced costs vs. on-site construction Dedicated Paint & Polish Spray Booth for superior finishes & quality control Consistent production with minimized material

Technology & Equipment

Advanced Machinery - CNC Cutting, Hot/Cold Press, Edge Banding, Sanding Machines, Paint Booth

Scale-Ready Infrastructure - 12+ specialized machines enabling high efficiency, accuracy, & scalable production

Quality Without Compromise

Rigorous Inspections - Every piece undergoes strict checks before dispatch to ensure flawless delivery

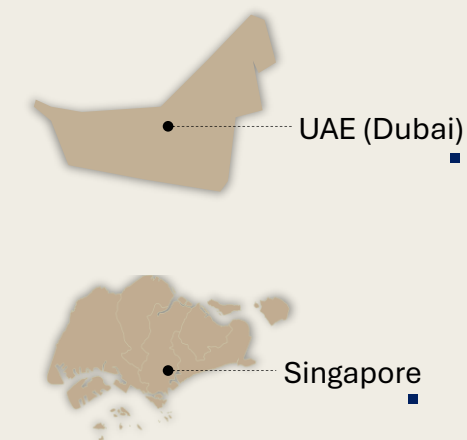
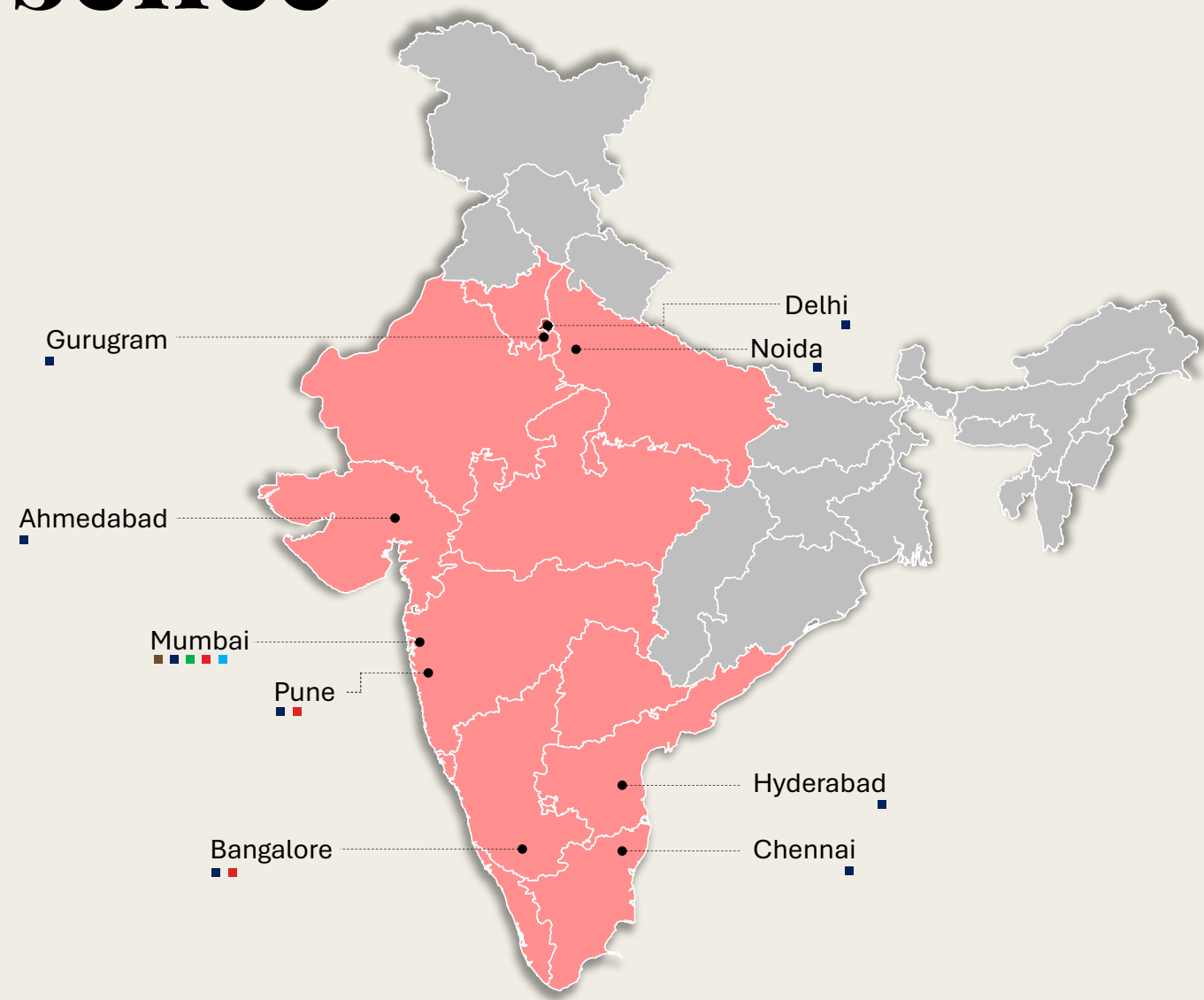
Client-Centric Precision - Streamlined processes tailored to meet exact client specifications with consistency

Particulars	Annual Installed Capacity
Flush Doors (Nos.)	1,800
Pressed Laminated Sheets on Ply MDF (Nos.)	9,720
Pelmets / Window Sill (Nos.)	10,800
Tables (Nos.)	200
Storages (sq. Mtrs.)	2,416

Our upcoming company-owned facility near Khopoli, operational in the next 2 years, will feature a fully automated mass production line, including soft furnishing manufacturing, to enhance margins.

Our Presence

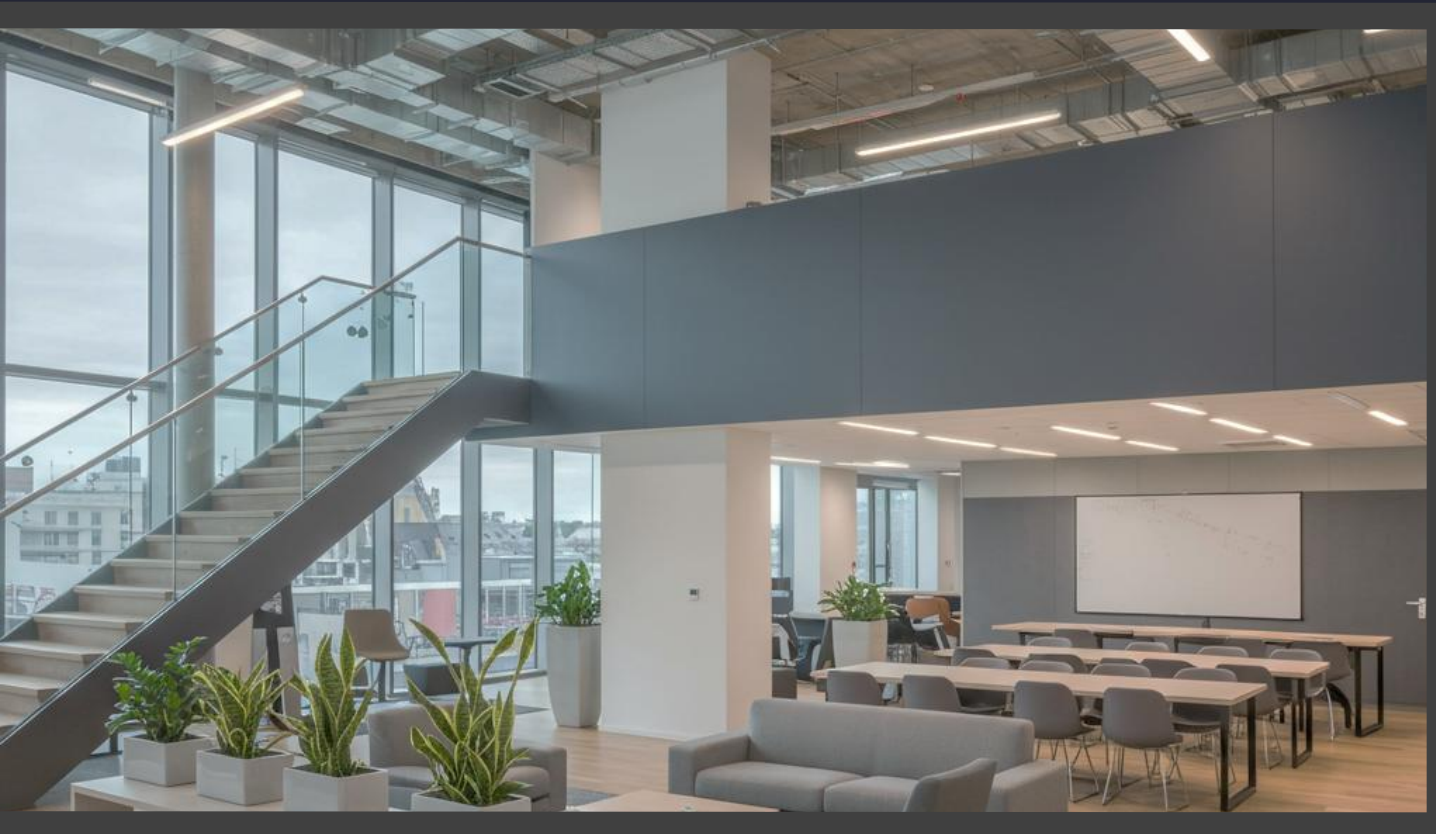
- Registered Office
- Branch Office
- Manufacturing Facility
- Warehouse
- Studio by Eleganz



PROJECTS IN 36+ CITIES

Ahmedabad	Lucknow
Baroda	Mangalore
Bengaluru	Manipal
Bhuj	Mumbai
Chandigarh	Nashik
Chennai	Navi Mumbai
Cochin	New Delhi
Coimbatore	Panji
Goa	Patal Ganga
Gurugram	Pune
Hyderabad	Taloja
Jaipur	Tamil Nadu
Jamnagar	Thane
Kolar	Tirupati
Kolhapur	Trivandrum
Lonavala	Vidya Nagar
Indore	Mysore
Noida	

Clients That Define Global Benchmarks



Fortune 500
(U.S. & Global)

S&P 500
(US Blue-chip Index)

Dow Jones Industrial
Average (DJIA 30)

Nifty 50
(India)

Sensex 30
(India)

Nifty Next 50
(India)

FTSE 100
(U.K.)

DAX 40
(Germany)

Nikkei 225
(Japan)

Forbes Global
2000

Dow Jones Sustainability
Index (DJSI)

Strengths

Pan-India Presence with Global Reach

Our presence spans India's key hubs—Mumbai, Bengaluru, Hyderabad, Pune, NCR, Chennai, Ahmedabad, and Bhopal—with execution in tier-2 cities like Indore, Vadodara, and Goa. Internationally, we operate through subsidiaries in Rwanda and Singapore, making our model scalable across geographies

Backward Integration Advantage

With our Mumbai factory and skilled craftsmen, we produce modular and customized furniture, panels, doors, and CNC grills in-house. This ensures precision, cost efficiency, and superior quality, backed by a 5-year warranty that reflects our commitment to durability and customer satisfaction.

Experienced and Qualified Team

We have 155+ in-house and retainerhip engineers, architects, designers, and project managers. With expertise in design, shop drawings, procurement, execution, and handover, our team ensures quality delivery using licensed software like ZW CAD, 3DS Max, Corona, Sketchup, and Vray.

Proven Track Record

We have successfully executed 730+ projects covering over 80 lakh sq. ft. across diverse industries including IT, BFSI, healthcare, FMCG, and real estate. Project sizes ranged from 1,247 sq. ft. to 10+ lakh sq. ft., showcasing versatility and market adaptability.

Commitment to Quality & Green Practices

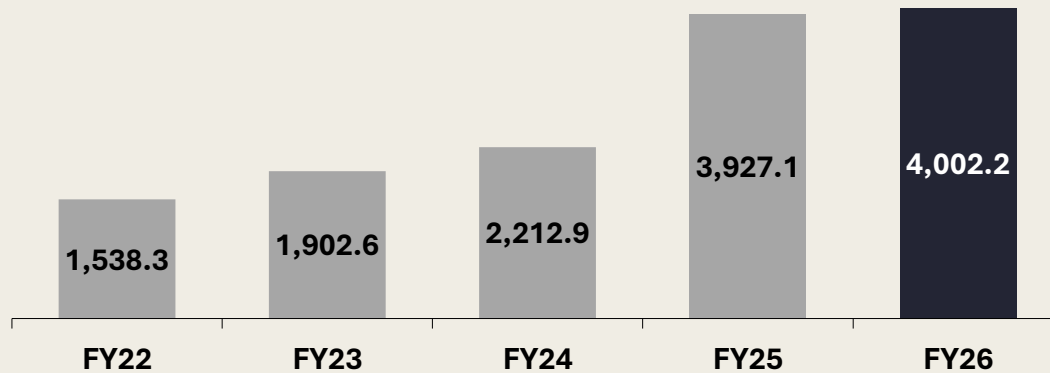
We are ISO 9001, 14001, and 45001 certified and a founding member of IGBC. Our projects often secure LEED Gold and Platinum certifications by integrating energy efficiency, recycled materials, and green practices. This commitment strengthens client trust and repeat business.

Annual Financial Highlights

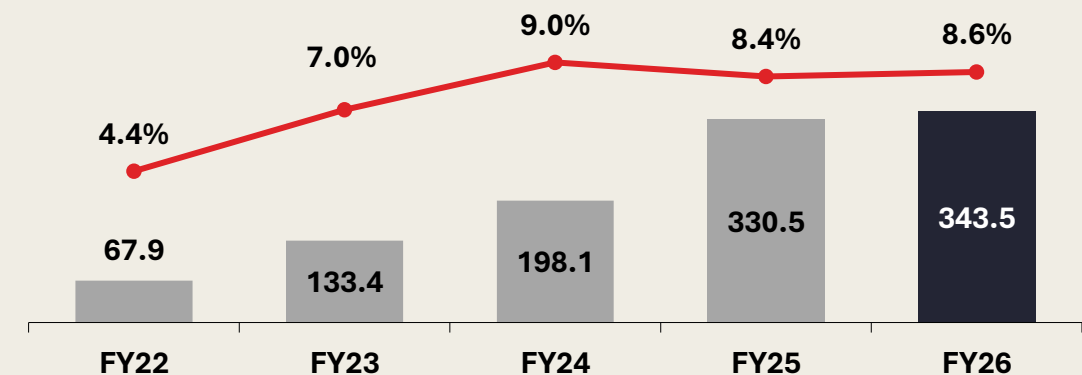
04

Annual Performance Highlights (Consolidated)

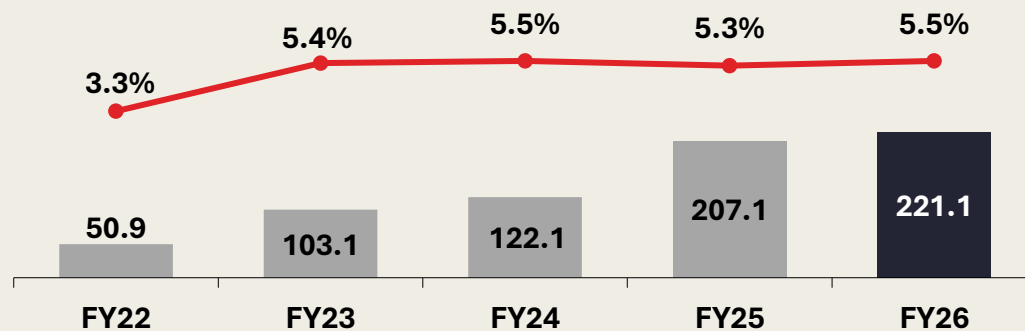
Revenue (INR Mn.)



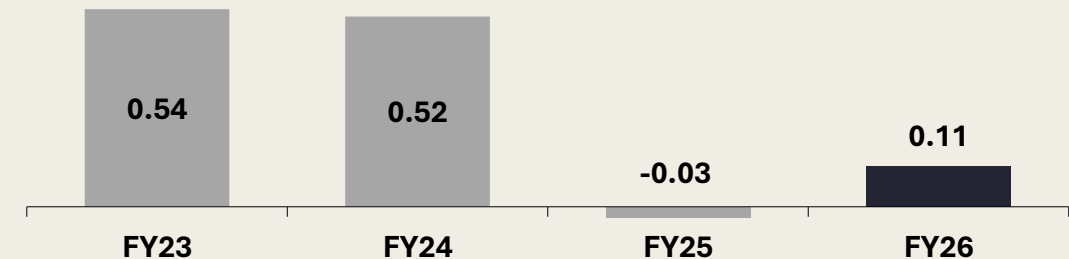
EBITDA (Rs. Mn) & EBITDA Margin (%)



Net Profit (Rs. Mn) & Net Profit Margin (%)



Net Debt to Equity (x)



Annual Income Statement (Consolidated)

Particulars (INR Mn.)	FY22	FY23	FY24	FY25	FY26
Net Sales	1,538.3	1,902.6	2,212.9	3,927.1	4,002.2
Cost of Goods Sold	1,093.8	1,464.6	1,562.1	2,949.1	2,868.6
Gross Profit	444.5	437.9	650.8	978.0	1,133.6
Gross Margin (%)	28.9%	23.0%	29.4%	24.9%	28.3%
Employee Expenses	67.8	71.3	93.8	112.6	119.9
Other Expenses	308.8	233.2	358.9	534.9	670.3
EBITDA	67.9	133.4	198.1	330.5	343.5
EBITDA Margin (%)	4.4%	7.0%	9.0%	8.4%	8.6%
Other Income	15.1	9.1	17.9	10.9	49.1
Depreciation	12.4	15.0	20.3	26.9	31.5
EBIT	70.7	127.5	195.7	314.5	361.1
Interest	19.6	22.4	34.9	41.6	36.1
PBT (Before Exceptional Items)	51.1	105.1	160.9	272.9	325.1
Exceptional Items	-	-	-	-	6.0
PBT	51.1	105.1	160.9	282.1	319.1
Tax	0.2	2.0	38.8	75.0	89.4
Net Profit (Before Share of Associate)	50.9	103.1	122.1	197.9	229.7
Share of Profit / Loss of Associate	-	-	-	9.2	-8.6
Reported Net Profit	50.9	103.1	122.1	207.1	221.1
Reported Net Profit Margin (%)	3.3%	5.4%	5.5%	5.3%	5.5%
Reported EPS (Rs.)	*530.63	*1,074.06	#7.95	\$9.16	9.78

*Face Value – Rs. 100

#Stock Split Face Value – Rs. 10 & Bonus Effect

\$IPO of Rs. ~78 Crores

27%

REVENUE CAGR
(FY22-26)

50%

EBITDA CAGR
(FY22-26)

44%

REPORTED NET PROFIT CAGR
(FY22-26)

Balance Sheet (Consolidated)



Equity & Liabilities (INR Mn.)	FY25	FY26	H1FY27
Equity & Liabilities			
Equity			
Equity Share Capital	226.0	226.0	226.0
Reserves and Surplus	1,298.2	1,519.3	1,589.9
Money Received Against Share Warrants		-	16.6
Total Equity	1,524.2	1,745.3	1,832.5
Non-Current Liabilities			
Long term Borrowings	17.4	5.7	113.0
Long Term Provision	11.5	23.9	27.9
Total Non-Current Liabilities	28.9	29.6	140.9
Current Liabilities			
Short-term borrowings	38.6	413.5	924.5
Trade payables	327.8	585.8	597.6
Other Current Liabilities	372.8	545.1	499.5
Short Term Provisions	2.8	6.4	4.7
Total Current Liabilities	742.0	1,550.7	2,026.2
Total Equity & Liabilities	2,295.1	3,325.6	3,999.6

Assets (INR Mn.)	FY25	FY26	H1FY27
Non-Current Assets			
Property, Plant & Equipment's	70.8	153.5	175.4
Intangible Assets (incl. development)	0.9	6.7	8.7
Goodwill on Consolidation	49.2	49.2	49.2
Non-current Investments	35.7	27.1	21.2
Deferred Tax Asset	4.6	8.4	10.0
Long Term Loans & Advances	462.0	509.4	510.5
Other Non Current Assets	12.3	19.1	10.6
Total Non-Current Assets	635.5	773.5	785.6
Current Assets			
Inventories	680.2	354.1	695.0
Sundry Debtors	432.5	1,509.1	1,161.7
Cash and Bank	101.9	221.9	540.4
Other Current Assets	310.9	340.1	538.5
Short Term Loans and Advances	134.1	126.9	278.4
Total Current Assets	1,659.6	2,552.1	3,214.0
Total Assets	2,295.1	3,325.6	3,999.6



05

Awards & Recognition

ELEGANZ
INTERIORS LTD.
SINCE 1988

Great Place
To Work.
Certified



Winner - Interior Design Firm of 2026 - Commercial Spaces | Realty + Gujarat



Winner - Interior Design & Build Firm of 2026 - Commercial Design Awards, Bengaluru



Winner - Interior Design Firm of 2026 - Offices | Realty + West India

3 Awards | 3 States | Cover Story by merit | 1 Certification | 4 Leadership Placements | Multiple MD Press Placements

Certifications



ISO-45001
Quality &
Safety

IGBC
Certification



LEED GOLD
Certifications



Let's Redefine Spaces Together

Mumbai | Pune | Bengaluru |
Hyderabad | Chennai | NCR |
Ahmedabad | **UAE** | **Singapore**

Eleganz Interiors Limited

Gala Nos. 1-7, Ground Floor, Sarita 'B',
Prabhat Industrial Estate,
W. E. Highway, Dahisar (E),
Mumbai - 400068.

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www.kaptify.in

Contact.

Key Abbreviations used in this Presentation

D&B – Design & Build

GC – General Contracting

GCC – Global Capability Centres