Real Estate as a Service Company

July 29, 2026

To,
BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai-400001.
Scrip Code: 512008

To,
National Stock Exchange of India Limited,
Exchange Plaza, 5th floor, Plot no. C/1,
G Block, Bandra Kurla Complex, Mumbai-400051.
NSE Symbol: EFCIL

Sub.: Press release on the financial results for the quarter ended June 30, 2026.

Dear Sir/ Ma'am,

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the press release on the financial results for the quarter ended June 30, 2026.

Kindly take the same on records.

Yours faithfully,
For EFC (I) Limited

Aman Kumar Gupta

Digitally signed by Aman Kumar Gupta
Date: 2026.07.29 20:47:05 +05'30'

Aman Gupta
Company Secretary

Encl.: As above

Real Estate as a Service Company

Press Release

Q1 FY27 Results: EFC (I) Limited Reports a Strong Q1 FY27, Reflecting Consistent & Accelerating YoY Growth

Pune, July 29, 2026: EFC (I) Limited, a leading real estate-as-a-service platform specializing in managed office solutions, interior design, and furniture manufacturing, today announced its financial results for the first quarter of Financial Year 2026-27. The company's diversified service ecosystem and expanding national footprint continue to reinforce its market position as it delivers consistent growth across all business segments.

Q1 FY27 Financial Performance Snapshot (YoY)

Revenue	EBITDA	Profit Before Tax	Profit After Tax
₹ 2,829 Mn	**₹ 1,230 Mn**	**₹ 1,013 Mn**	**₹ 709 Mn**
29% YoY	**20% YoY**	**53% YoY**	**52% YoY**

Key Financial Highlights:

Particulars (Rs. Mn)	Q1 FY27	Q1 FY26	YoY	Q4 FY26	QoQ	FY26	FY25	YoY
Revenues	**2,828.8**	2,196.2	**29%**	2,928.8	**-3%**	10,366.8	6567.4	**58%**
EBITDA	**1,229.6**	1,021.6	**20%**	1,435.7	**-14%**	3,809.8	3,276.8	**43%**
EBITDA Margins (%)	**43.5%**	46.5%		49.0%		45.2%	49.9%	
Profit before Tax	**1,013.3**	661.5	**53%**	849.7	**19%**	3,089.2	1998.4	**55%**
Profit after Tax	**708.5**	466.7	**52%**	688.6	**3%**	2,346.6	1407.7	**67%**
PAT Margins (%)	**25.1%**	21.3%		23.5%		22.6%	21.4%	

Segmental Revenue (₹ Mn)	Q1 FY27	Q1 FY26	YoY	Q4 FY26	QoQ	FY26	FY25	YoY
Rental	**1,539.1**	1221.8	**26%**	1,493.9	**3%**	5,356.5	3,722.47	**44%**
Interior	**1,003.9**	846.9	**19%**	1,224.7	**-18%**	4,377.9	2,636.28	**66%**
Furniture	**285.7**	127.5	**124%**	210.2	**36%**	632.3	209.05	**202%**

Quarterly Highlights:

- Delivered robust top-line in Q1 FY27, with revenue rising **29% YoY** to **₹2,829 Mn**
- Q1 FY27 EBITDA at **₹1,230 Mn** (up **20% YoY**) with stable margins despite expansion
- Rental business leads with **26% YoY growth** in Q1 FY27 and **3% QoQ growth from Q4 FY26,** supported by sustained demand
- Interiors business grows with **19% YoY** growth in Q1 FY27
- Furniture division expands rapidly, growing **124% YoY** to **₹286 Mn and 36% QoQ growth from Q4 FY26**

Commenting on the results, Mr. Umesh Sahay, Chairman & Managing Director of EFC (I) Limited said,

"As we move through FY'27, we remain focused on disciplined expansion, operational excellence, and asset optimization. Backed by strong customer relationships, a diversified revenue base, and a scalable platform, we are well positioned to drive sustainable long-term growth.

Q1 FY'27 reflects the continued strength of our business model across leasing, interior design, and furniture manufacturing. Over the years, we have built a scalable platform where each vertical complements the other through cross-selling opportunities, operational synergies, and enhanced efficiencies. During the quarter, we managed around 84000+ seats across 25 cities and continued to deepen our engagement with a diversified base of enterprise clients.

Our leasing business remains a strong foundation, supported by stable annuity income, healthy occupancy levels, and long-term customer relationships. Building on the momentum of FY'26, the interior design business continued to witness strong demand, with an order book of over ₹2,280 million and execution across 5.91 million sq. ft. Our furniture manufacturing division further strengthened our value proposition through in-house production capabilities, delivering 75K+ units across a portfolio of 2,200+ SKUs, while supporting faster project execution, cost optimization, and margin improvement."

About EFC (I) Limited

Founded in 2014 by first-generation entrepreneur Umesh Kumar Sahay, EFC (I) Limited is listed on the National Stock Exchange of India Limited & BSE Limited and is headquartered in Pune and has 150 centers with 84,000+ seats under management across twenty-five cities. The company employs around 500+ people and caters to 780+ highly reputed corporates, both Indian and global names, in terms of offering high-quality working spaces.

For further Queries please contact:

Company: EFC (I) Limited	Investor Relations: MUFG Intime India Pvt Ltd.
Mr. Aman Gupta – Company Secretary	Mr. Nikunj Seth / Ms. Nidhi Vijaywargia
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