

November 12, 2025

To, To,

BSE Limited

National Stock Exchange of India Limited

Phiroze Jeejeebhoy Towers,

Exchange Plaza, 5<sup>th</sup> floor, Plot no. C/1,

Dalal Street, Mumbai-400001. G Block, Bandra Kurla Complex, Mumbai-400051.

Scrip Code: 512008 NSE Symbol: EFCIL

Sub.: Press Release on financial results of Q2 of FY 2025-26.

Dear Sir/Ma'am,

In compliance with Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith Press Release on financial results of Q2 of FY 2025-26.

Kindly take the same on records.

Thanking You, For EFC (I) Limited

Aman Gupta Company Secretary

Encl.: As above.





# Q2 & H1 FY26 Results: EFC (I) Limited Profits Surges 55% on Strong Demand Across Segments

**Pune, November 12, 2025: EFC (I) Limited**, a real estate-as-a-service company, engaged in providing managed office spaces, interior designing and furniture manufacturing, today announced its financial results for Q2 & H1 FY26 ended September 30, 2025.

# Q2 FY26 Financial Performance Snapshot (YoY)

Revenue

₹ 2,546 Mn. YoY 53% **EBITDA** 

₹ 1,108 Mn.

YoY 40%

**Profit Before Tax** 

₹ 756 Mn.

YoY 36%

Profit After Tax

₹ 567 Mn.

YoY 55%

# **Key Financial Highlights:**

Particulars (₹ Mn)	Q2 FY26	Q2 FY25	YoY	Q1 FY26	QoQ	H1 FY26	H1 FY25	YoY
Revenue	2,545.9	1,664.4	53.0%	2,196.2	16.0%	4,742.1	2,684.9	76.6%
EBITDA	1,108.4	793.4	39.7%	1,021.6	8.5%	2,130.0	1,257.2	69.4%
EBITDA Margins (%)	43.5%	47.7%		46.5%		44.9%	46.8%	
Profit before Tax	755.8	556.7	35.7%	660.6	14.4%	1,416.5	770.3	83.9%
Profit after Tax	567.1	365.6	55.1%	466.7	21.5%	1,033.8	523.4	97.5%
PAT Margins (%)	22.3%	22.0%		21.3%		21.8%	19.5%	

Segment Revenue (₹ Mn)	Q2 FY26	Q2 FY25	YoY	Q1 FY26	QoQ	H1 FY26	H1 FY25	YoY
Rental	1,290.0	891.9	44.7%	1,221.8	5.6%	2,511.8	1,559.8	61.0%
Interior	1,116.1	772.3	44.5%	846.9	31.8%	1,962.9	1,125.3	74.4%
Furniture	139.8	-	-	127.5	9.6%	267.3	-	-
Segment Result (₹ Mn)								
Rental	503.5	345.8	45.6%	470.9	7.1%	974.4	503.5	93.5%
Interior	270.6	237.8	13.8%	253	7.0%	523.6	316.1	65.5%
Furniture	23.7	-	-	16.9	40.8%	40.6	-	-



## Results Highlights:

- > Revenue grew by 53% YoY to reach ₹ 2,545.9 Mn in Q2 FY26
- > EBITDA jumped to ₹ 1,108.4 Mn, which reflected growth of 40% YoY
- > PAT reached ₹ 567.1 Mn (+55% YoY), reflecting PAT margin expansion of 40 bps QoQ
- > Achieved 3.23 Mn sq. ft. in managed area by Q2 FY26, reflecting sustained growth momentum
- > Expanded seating capacity to over 68,000, delivering an average revenue of ~₹6,750-7,250 per seat

### Commenting on the results, Mr. Umesh Sahay, Chairman & Managing Director of EFC (I) Limited said,

"We are experiencing robust growth across every segment of our business. Our successful listing on NSE is an incremental step to enhance our visibility and credibility amongst the investor community.

In the leasing vertical, we have implemented OpCo – PropCo model with current AUM of 3.23 Mn+ Sq ft. We have also launched 'EFC Retail Spaces' to capture high-value retail leasing opportunities in metro and Tier-1 cities and we plan to launch the first phase by January 2026. We have been awarded a new general works contract for a Passport Seva Kendra (PSK) at Pashan, Pune, further consolidating our leadership in the design vertical. This strategic win underscores EFC India's proven expertise in delivering high-quality infrastructure projects for government institutions. We also successfully secured vendor registration and executed trial/sample orders with three leading multinational and large corporate clients in the office and modular furniture segment. Looking ahead, we plan to leverage these initial engagements to scale operations, introduce innovative modular furniture solutions, and capture a larger share of the institutional furniture market".

#### About EFC (I) Limited

Founded in 2014 by first-generation entrepreneur Mr. Umesh Sahay, the BSE-NSE listed EFC (I) Limited is headquartered in Pune and has 80+ centers under management across 10 cities in seven states. The company caters to 600+ highly reputed corporates – both Indian and global names, in terms of offering high-quality working spaces.

#### For further Queries please contact:

Company: EFC (I) Limited	Investor Relations: MUFG Intime India Pvt Ltd.
Real Estate as a Service Company	MUFG
Mr. Aman Gupta – Company Secretary	Mr. Ashish Tendulkar / Ms. Kasturi Basu
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#### Safe Harbor

Certain statements in this communication may be 'forward-looking statements within the meaning of applicable laws and regulations. These forward-looking statements involve several risks, uncertainties, and other factors that could cause actual results to differ materially from those suggested by the forward-looking statements. Important developments that could affect the Company's operations include changes in the industry structure, significant changes in the political and economic environment in India and overseas, tax laws, import duties, litigation, and labour relations. EFC (I) Limited will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.