CAREER POINT EDUTECH LIMITED

Date: November 03, 2026

To,
The Manager,
Bombay Stock Exchange Limited,
Corporate Relationship Department,
Phirozee Jeejeebhay Tower,
Dalal Street, Fort,
Mumbai-400 001

BSE Scrip Code: 544499

To,
The Manager,
National Stock Exchange of India Limited
Exchange Plaza, C/1, Block G,
Bandra Kurla Complex,
Bandra (East),
Mumbai-400 051,

NSE Symbol: CPEDU

Sub: Q2 FY2026-27 Investor Update

Dear Sir/Madam,

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed the Q2 FY2026-2027 Investor Update on the Unaudited financial results (Standalone & Consolidated) for the quarter and half year ended September 30, 2026.

This disclosure will also be hosted on the Company's website www.cpedutech.in.

You are requested to kindly take the above information on record.

Thanking you,

For Career Point Edutech Limited

Bhavika Sharma

Digitally signed by Bhavika Sharma
Date: 2026.11.03 15:31:58 +05'30'

(CS Bhavika Sharma)
Company Secretary
ICSI Mem. No. ACS48235

Enclosed:

1. Q2 FY2026-2027 Investor Update

INVESTOR UPDATE

Q2 FY27 & H1 FY27

since 1993

CAREER POINT EDUTECH LIMITED



Q2 & H1 FY27 HIGHLIGHTS (STANDALONE)

Revenue up 76% and PAT up 83% YoY in Q2, with margins higher than last year

Revenue from operations

Q2 FY27

18.79 Cr

+70.0% YoY | +31.3% QoQ

H1 FY27

33.11 Cr

+30.5% YoY

H1 FY26: 25.38 Cr

Total revenue

Q2 FY27

22.02 Cr

+75.5% YoY | +38.6% QoQ

H1 FY27

37.89 Cr

+38.0% YoY

H1 FY26: 27.47 Cr

EBITDA

Q2 FY27

11.77 Cr

+80.8% YoY | +9.6% QoQ

H1 FY27

22.52 Cr

+39.3% YoY

H1 FY26: 16.16 Cr

Profit after tax (PAT)

Q2 FY27

8.72 Cr

+83.0% YoY | +9.8% QoQ

H1 FY27

16.67 Cr

+41.2% YoY

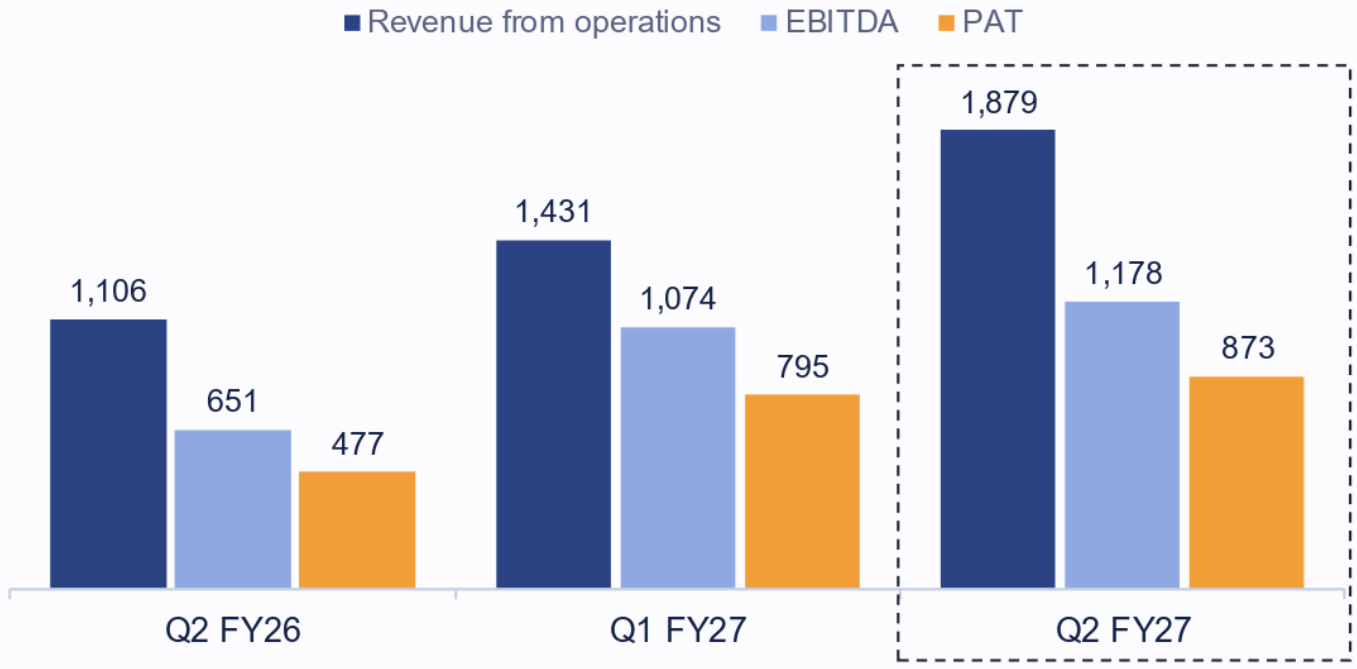
H1 FY26: 11.81 Cr

MARGINS

Operating EBITDA margin	EBITDA margin	PAT margin
Q2 **45.51%** H1 **53.53%**	Q2 **53.49%** H1 **59.41%**	Q2 **39.64%** H1 **44.00%**

FINANCIAL PERFORMANCE

Profit is growing faster than revenue



*All figures are on standalone basis. ₹ Lakhs.

+82.96%

PAT growth YoY, against +64.94% in revenue from operations

+80.87%

EBITDA growth YoY

+69.97%

Revenue from operations growth YoY

WHY PROFIT OUTPACES REVENUE

Our bottom line shows the full story

Our asset-light model runs on a largely fixed cost base, so profit grows faster than revenue in slow quarters as well as strong ones. Most of every additional rupee of revenue flows through to profit, so profit structurally grows faster than revenue, bottom-line growth is the truest measure of our progress.

INCOME STATEMENT

Quarterly profit and loss (STANDALONE)

Revenue up **75%** and PAT up **83%** year on year. The QoQ margin dip reflects **seasonality**, as Q1 is our highest-margin quarter.

₹ lakhs	Q2 FY27	Q1 FY27	Q2 FY26	QoQ	YoY
Revenue from operations	1,879.28	1,431.32	1,105.64	31.30%	69.97%
Operating EBITDA	855.20	917.01	502.08	-6.74%	70.33%
Operating EBITDA margin	45.51%	64.07%	45.41%	-18.56%	0.10%
Total revenue	2,201.66	1,588.31	1,254.61	38.62%	75.49%
EBITDA	1,177.58	1,074.00	651.05	9.64%	80.87%
EBITDA margin	53.49%	67.62%	51.89%	-14.13%	1.59%
Profit after tax (PAT)	872.81	794.68	477.04	9.83%	82.96%
PAT margin	39.64%	50.03%	38.02%	-10.39%	1.62%

INCOME STATEMENT

Quarterly profit and loss (CONSOLIDATED)

Revenue up **73%** and PAT up **75%** year on year. The QoQ margin dip reflects **seasonality**, as Q1 is our highest-margin quarter.

₹ lakhs	Q2 FY27	Q1 FY27	Q2 FY26	QoQ	YoY
Revenue from operations	1,888.65	1,434.99	1,141.77	31.61%	65.41%
Operating EBITDA	851.16	920.66	526.68	-7.55%	61.61%
Operating EBITDA margin	45.07%	64.16%	46.13%	-19.09%	-1.06%
Total revenue	2,232.49	1,608.53	1,306.38	38.79%	70.89%
EBITDA	1,195.00	1,094.20	691.29	9.21%	72.87%
EBITDA margin	53.53%	68.02%	52.92%	-14.50%	0.61%
Profit after tax (PAT)	887.07	808.38	506.98	9.73%	74.97%
PAT margin	39.73%	50.26%	38.81%	-10.52%	0.93%

BUSINESS UPDATE

Growth across all four businesses, from classrooms to school projects

Formal Education

Academic session 2026-27

2,700+

Total new admissions in managed schools & universities

- Healthy enrolment across CPEL managed schools and universities
- Driven by student outcomes and parents' trust

Career Point Franchise

As of 30 September 2026

34

Total Partner Franchise centers for Test Prep

- Till date 8 new partners onboarded for the next academic session
- More partner onboarding under way

CP Techno Academy (CPTA)

As of 30 September 2026

88

Total CPTA partner schools

- Online competitive exam prep from Kota faculty inside partner schools
- 7,700+ students reached across 88 schools
- More partnership under way

School / Govt Projects

In Q2 FY27

₹7.41 Cr

Value projects executed

As of 30 September 2026

₹45.66 Cr

School/Govt projects order book (₹ Cr)*

**₹100 Cr+ in pipeline; work order yet to be received*

GROWTH STRATEGY

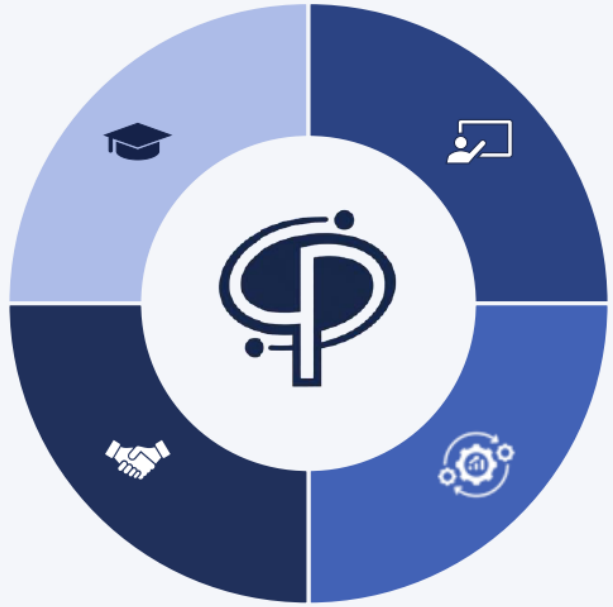
Four levers to grow annuity across our businesses

1 Formal Education
Deepen annuity contracts

- Raise utilisation at existing institutional clients
- Launch AI-first, online degree and certificate courses
- Expand K-12 management contracts in Tier-II and III cities

2 Brand-led Test Preparation
Scale the asset-light network

- Grow CP franchise and CP Techno Academy partners
- Add CUET, CLAT, NDA and government-exam courses
- Build AI-driven adaptive learning and assessments



3 Student Support Services
Be the single-window partner

- Grow beyond 50+ university partnerships for admission services
- Add K-12 admissions and fee finance
- Strengthen international university ties

4 Cross-business Synergies
One brand, many products

- Use Kota's 30+ year brand across all businesses
- Cross-sell test prep into partner schools
- Sell publications via eCareerPoint

ABOUT CAREER POINT EDUTECH

From one classroom in 1993 to an asset-light education services platform

Formal education services

End-to-end and modular management services for K-12 schools, colleges and universities.

Test preparation

JEE, NEET and foundation courses through franchise centres, CP Techno Academy in schools, eCareerPoint and CP Publications.

School & Govt projects

School/Govt - sponsored coaching programmes delivered both online and in person.



CAREER POINT
EDUTECH LIMITED
since 1993

Thank you

www.cpedutech.in



For further queries contact:

Pramod Maheshwari | Pramod@cpil.in

Phone: +91 744 3559282 | info@cpedutech.in

Disclaimer: This presentation contains forward-looking statements based on management's current expectations and assumptions. Actual results may differ materially due to known and unknown risks.