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What Learning Can Be

EDUCOMP SOLUTIONS LIMITED

Standalone Unaudited Financial Results for the Quarter ended 30th September 2011

(Rupees in lacs)

S.NO	Particulars	Quarter ended		Half Year Ended		Year ended
		Un-audited		Un-audited		Audited
		30.09.2011	30.09.2010	30.09.2011	30.09.2010	31.03.2011
1	Net Sales/Income from operations	21,926.72	19,916.60	40,494.57	36,495.58	102,066.29
	Other Operating Income	-	-	-	-	-
	Total Revenue	**21,926.72**	**19,916.60**	**40,494.57**	**36,495.58**	**102,066.29**
2	Total Expenditure:					
	(Increase) / Decrease in stock in trade	(866.36)	1,773.27	(3,324.74)	1,207.98	(702.19)
	Purchases	6,871.87	3,681.16	13,903.52	10,601.95	29,270.25
	Personnel expenses	4,227.00	3,587.13	8,014.80	6,257.44	14,064.06
	Depreciation	1,126.26	1,011.31	2,309.82	1,983.45	4,111.34
	Administration & Other expenses (Net)*	1,945.35	2,135.62	3,956.69	3,642.39	10,417.55
	Total Expenditure	**13,304.12**	**12,188.49**	**24,860.09**	**23,693.21**	**57,161.01**
3	Profit from Operations before other income , Interest & Exceptional items (1-2)	8,622.60	7,728.11	15,634.48	12,802.37	44,905.28
4	Other Income	242.43	1,163.25	986.38	1,902.13	3,656.24
5	Profit from Operations before Interest & Exceptional items (3+4)	8,865.03	8,891.36	16,620.86	14,704.50	48,561.52
6	Interest	1,751.69	1,025.49	3,780.55	1,775.49	5,409.40
7	Foreign Exchange Fluctuation	3,741.53	(219.57)	3,795.35	67.47	(478.61)
8	Profit after Interest but before Exceptional Items (5-6-7)	**3,371.81**	**8,085.43**	**9,044.96**	**12,861.54**	**43,630.73**
9	Exceptional Items	-	-	-	-	-
10	**Profit (+)/Loss(-) from Ordinary Activities Before tax (8+9)**	**3,371.81**	**8,085.43**	**9,044.96**	**12,861.54**	**43,630.73**
11	Tax Expense					
	- Current tax	846.97	1,612.06	2,173.33	2,564.62	8,798.75
	- MAT Credit Entitlement / Reversal	-	(1,052.72)	-	(1,604.91)	(3,949.79)
	- Deferred tax	(86.00)	3.40	(93.62)	(42.59)	(105.28)
12	**Net Profit (+)/Loss(-) from Ordinary Activities after tax (10-11)**	**2,610.84**	**7,522.69**	**6,965.25**	**11,944.42**	**38,887.05**
13	Extraordinary Item (net of tax expense)					

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		-	-	-	-	-
14	**Net Profit (+)/Loss(-) for the period (12-13)**	2,610.84	7,522.69	6,965.25	11,944.42	38,887.05
15	**Cash Profit****	**7,762.35**	**8,578.59**	**13,564.20**	**14,498.59**	**43,716.24**
16	Paid up Equity share capital (Face Value Rs.2/- each)	1,920.19	1,910.59	1,920.19	1,910.59	1,910.89
17	Reserve excluding revaluation reserves (As per Balance Sheet of previous accounting year)	-	-	-	-	158,756.32
18	**Earning Per Share (EPS) (not to be annualized)**					
	(a) Basic	2.72	7.88	7.26	12.53	40.74
	(b) Diluted	2.70	7.15	7.21	11.58	37.76
19	**Public Shareholding:**					
	. - Numbers of Shares (Nos.)	48,455,685	47,975,651	48,455,685	47,975,651	47,990,751
	. - Percentage of shareholding	50.47%	50.22%	50.47%	50.22%	50.23%
20	**Promoters and Promoter Group Shareholding**					
	a) Pledged / Encumbered	-	-	-	-	-
	- Number of shares	-	-	-	-	-
	Percentage of shares (as a % of the total shareholding of promoter and promoter group)	-	-	-	-	-
	Percentage of shares (as a % of the total share capital of the company)	-	-	-	-	-
	b) Non – encumbered					
	- Number of shares	47,553,645	47,553,645	47,553,645	47,553,645	47,553,645
	-Percentage of shares (as a % of the total shareholding of the Promoter and Promoter group)	100%	100%	100%	100%	100%
	Percentage of shares (as a % of the total share capital of the company)	49.53%	49.78%	49.53%	49.78%	49.77%

*includes prior period items (net)
**Cash Profit = Profit After Tax + Depreciation + ESOP Amortisation. + Foreign Exchange Fluctuation



Standalone Segment wise Revenue, Results and Capital Employed

(Rupees in lacs)

Particulars	Quarter ended		Half Year ended		Year Ended
	Un-audited		Un-audited		Audited
	30.09.2011	30.09.2010	30.09.2011	30.09.2010	31.03.2011
Segment Revenue					
Higher Learning Solutions	279.45	558.80	697.68	1,040.65	1,689.01
School Learning Solutions	21,533.23	19,216.49	39,529.71	35,126.59	99,885.93
K-12 Schools	70.04	86.24	138.73	169.93	261.61
Online Supplemental & Global	44.00	55.07	128.45	158.41	229.74
Total Net Sales/ Income from Operations	**21,926.72**	**19,916.60**	**40,494.57**	**36,495.58**	**102,066.29**
Segment Results (Profit before Interest & tax from each segments)					
Higher Learning Solutions	55.29	225.12	252.47	448.83	482.60
School Learning Solutions	10,174.99	9,115.13	18,602.07	15,791.48	52,019.66
K-12 Schools	68.45	83.21	137.08	137.89	89.95
Online Supplemental & Global	(33.39)	(137.74)	(108.68)	(236.95)	(594.86)
	10,265.34	**9,285.72**	**18,882.94**	**16,141.25**	**51,997.35**
Less: Interest (Net)	1,751.69	1,025.49	3,780.55	1,775.49	5,409.40
: Other un-allocable expenses	5,384.27	1,338.05	7,043.81	3,406.35	6,613.46
: Un-allocable Income	242.43	1,163.25	986.38	1,902.13	3,656.24
Total Profit before Tax	**3,371.81**	**8,085.43**	**9,044.96**	**12,861.54**	**43,630.73**
Capital Employed					
(Segment Assets- Segment Liabilities)					
Higher Learning Solutions	(1,805.18)	(1,876.19)	(1,805.18)	(1,876.19)	(1,901.76)
School Learning Solutions	87,172.36	71,651.96	87,172.36	71,651.96	54,570.14
K-12 Schools	67.50	89.67	67.50	89.67	158.80
Online Supplemental & Global	166.39	999.04	166.39	999.04	786.37
Total	**85,601.07**	**70,864.48**	**85,601.07**	**70,864.48**	**53,613.55**

Standalone Unaudited Balance Sheet as on 30th September , 2011

(Rupees in Lacs)

Particulars	6 Months Ended 30/09/2011	6 Months Ended 30/09/2010
	Unaudited	Unaudited
SOURCE OF FUNDS		
Shareholders Fund		
(a) Capital	1,920.19	1,910.59
(b) ESOP outstanding account	1,678.97	1,238.26
(c) Reserves and Surplus	166,725.39	132,334.75
Share Application Money	-	0.23
Loan Funds	94,790.08	71,080.68
Deferred Tax Liability	-	60.33
TOTAL	**265,114.63**	**206,624.84**
APPLICATION OF FUNDS		
Fixed Assets	13,797.16	13,427.17
Investments	141,313.80	82,744.64
Foreign Currency Monetary Items Translation Difference Account (FCMITDA)	-	(301.19)
Deferred Tax Assets	95.98	-
CURRENT ASSETS, LOANS AND ADVANCES		
(a) Inventories	6,938.99	1,707.27
(b) Sundry Debtors	77,830.51	66,240.97
(c) Cash and Bank balances	11,755.55	25,865.27
(d) Other current assets	1,629.10	1,531.14
(e) Loans and Advances	35,316.29	34,431.64
Less: Current Liabilities and Provisions		
(a) Liabilities	19,176.26	18,320.72
(b) Provisions	4,386.49	701.35
Net current assets	**109,907.69**	**110,754.22**
Miscellaneous expenditure (Not written off or adjusted)	-	-
TOTAL	**265,114.63**	**206,624.84**



Notes to Un-audited Standalone Financial Results:

1. The Un-audited Standalone Financial Results for the quarter ended on 30th September 2011 have been reviewed by the Audit Committee and approved by the Board of Directors at their meeting held on 11th November 2011 and these have been subjected to Limited review by the Statutory auditors.

2. Net operating revenue for half year ended 30th September 2011 has grown by 11% on YOY basis at Rs 40,494.57 lacs and EBIDTA before foreign exchange loss 'Mark to Market' has grown by 21.36% at Rs 17,944.30 lacs for the same period.

3. During the current quarter, EBIDTA margin stood at 44.46%, EBIT margin stood at 39.32% and PBT margin stood at 32%.

4. In Compliance with AS-11, the Company has booked a 'Mark to Market' Loss of Rs 3741.53 lacs on the Outstanding Foreign Currency Loans/exposures of US $ 78.5 Million. The Liabilities have been suitability stated on Quarter end exchange rates.

5. During the quarter, Company's ICT Division EduReach has added 582 Government Schools by signing an agreement with Government of Chhattisgarh for implementation of ICT@schools Project. Total Value of Order is Rs. 60.72 Cr. Now Total number of schools under Edureach Portfolio is 11,154 and Company is working with 12 State Governments.

6. During the quarter, Company has allotted 41,350 equity shares of face value of Rs. 2/- each pursuant to exercise of Stock options under ESOP Scheme 2006 . Post 30th September 2011 company has allotted 7050 equity shares of face value of Rs. 2/- each pursuant to exercise of Stock options under ESOP Scheme 2006. Paid up capital of company as on date is Rs. 1,920.33 lacs.

7. As a part of consolidating its online supplemental business, Company has transferred its entire shareholding in Gateforum Educational Services Pvt Ltd. and Educomp Software Ltd. to its subsidiary- Educomp Online Supplemental Service Limited.

8. During the Quarter, Company has formed a subsidiary named Educomp Global Holdings WLL, Bahrain.

9. Status of Investor complaints received by the Company is as follows:

Particulars	Pending as on July 1, 2011	Received during the Quarter	Disposed during the Quarter	Pending as on September 30, 2011
No of Complaints	1	17	18	-

10. The Segment Report is prepared in accordance with the Accounting Standard-17 Segment Reporting" as notified in the Companies (Accounting Standards) Rules 2006.

11. The Basic and Diluted Earning per Share has been calculated in accordance with the AS-20 "Earning per Share" as notified in the Companies (Accounting Standards) Rules 2006.



12. Previous year/period figures have been regrouped and rearranged, wherever considered necessary for comparison purposes.

By order of the Board of Directors
For Educomp Solutions Ltd

Shantanu Prakash
Chairman & Managing Director

Place: Gurgaon
Date: November 11, 2011

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EDUCOMP SOLUTIONS LIMITED

Consolidated Unaudited Financial Results for the Quarter ended 30th September 2011

(Rupees in Lacs)

S.NO	Particulars	Quarter ended Un-audited		Half Year Ended Un-audited		Year Ended Audited
		30.09.2011	30.09.2010	30.09.2011	30.09.2010	31.03.2011
1	Net Sales/Income from operations	31,976.74	27,679.03	61,218.86	50,466.80	135,089.97
	Other Operating Income	-	-	-	-	-
	Total Revenue	**31,976.74**	**27,679.03**	**61,218.86**	**50,466.80**	**135,089.97**
2	Total Expenditure:					
	(Increase) / Decrease in stock in trade	(965.58)	1,826.48	(3,496.22)	1,291.37	(1,041.50)
	Purchases	8,437.26	4,355.77	16,800.51	11,756.18	34,320.75
	Personnel expenses	8,134.23	6,321.22	15,426.70	11,469.60	25,601.47
	Depreciation	2,597.38	2,078.68	5,112.80	4,058.79	8,407.79
	Administration & Other expenses (Net)*	5,795.73	4,798.26	11,314.33	8,644.87	21,962.54
	Total Expenditure	**23,999.02**	**19,380.41**	**45,158.13**	**37,220.80**	**89,251.05**
3	Profit from Operations before other income , Interest & Exceptional items (1-2)	7,977.72	8,298.62	16,060.73	13,245.99	45,838.92
4	Other Income	772.41	837.82	1,445.58	1,837.86	4,155.18
5	Profit from Operations before Interest & Exceptional items (3+4)	8,750.13	9,136.44	17,506.31	15,083.86	49,994.10
6	Interest	3,071.78	2,118.43	6,358.84	3,730.05	9,620.38
7	Foreign Exchange Fluctuation	3,719.02	(213.03)	3,777.05	74.61	(457.08)
8	Profit after Interest but before Exceptional Items (5-6-7)	1,959.33	7,231.03	7,370.42	11,279.19	40,830.80
9	Exceptional Items	-	-	-	-	-
10	**Profit (+)/Loss(-) from Ordinary Activities Before tax (8+9)**	**1,959.33**	**7,231.03**	**7,370.42**	**11,279.19**	**40,830.80**
11	Tax Expense					
	- Current tax	861.13	2,279.97	2,782.81	3,444.97	10,366.40
	- MAT Credit Entitlement / Reversal	(65.38)	(1,082.86)	(150.07)	(1,685.98)	(4,172.15)
	- Deferred tax	(143.94)	211.56	(575.32)	39.98	583.08
12	**Net Profit (+)/Loss(-) from Ordinary Activities after tax (10-11)**	**1,307.52**	**5,822.36**	**5,313.00**	**9,480.22**	**34,053.47**

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13	Extraordinary Item (net of tax expense)	-	-	-	-	-
14	**Net Profit (+)/Loss(-) for the period (12-13)**	1,307.52	5,822.36	5,313.00	9,480.22	34,053.47
15	Less: Minority Share in Loss/(profit)	(58.99)	142.28	232.90	96.99	488.32
16	Less: Pre-Acquisition Loss/(profits)	-	(161.46)	-	(162.62)	(325.34)
17	Share of Loss of Associates	89.57	59.46	139.21	115.32	223.12
18	**Net Profit after Minority Interest**	**1,276.94**	**5,782.08**	**4,940.89**	**9,430.52**	**33,667.37**
19	**Cash Profit****	**7,877.07**	**7,911.91**	**14,324.52**	**14,067.18**	**42,831.94**
20	Paid up Equity share capital (Face Value Rs.2/- each)	1,920.19	1,910.59	1,920.19	1,910.59	1,910.89
21	Reserve excluding revaluation reserves (As per Balance Sheet of previous accounting year)	-	-	-	-	213,875.67
22	**Earning Per Share (EPS) (not to be annualized)**					
	(a) Basic	1.33	6.06	5.15	9.89	35.27
	(b) Diluted	1.32	5.47	5.11	9.16	32.66
23	**Public Shareholding:**					
	. - Numbers of Shares (Nos.)	48,455,685	47,975,651	48,455,685	47,975,651	47,990,751
	. - Percentage of shareholding	50.47%	50.22%	50.47%	50.22%	50.23%
24	**Promoters and Promoter Group Shareholding**					
	a) Pledged / Encumbered					
	- Number of shares	-	-	-	-	-
	Percentage of shares (as a % of the total shareholding of promoter and promoter group)	-	-	-	-	-
	Percentage of shares (as a % of the total share capital of the company)	-	-	-	-	-
	b) Non – encumbered					
	- Number of shares	47,553,645	47,553,645	47,553,645	47,553,645	47,553,645
	-Percentage of shares (as a % of the total shareholding of the Promoter and Promoter group)	100%	100%	100%	100%	100%
	Percentage of shares (as a % of the total share capital of the company)	49.53%	49.78%	49.53%	49.78%	49.77%

*includes prior period items (net)
**Cash Profit = Profit After Tax + Depreciation + ESOP Amortisation. + Foreign Exchange Fluctuation



Consolidated Segment wise Revenue, Results and Capital Employed

(Rupees in Lacs)

Particulars	Quarter ended		Half Year ended		Year Ended
	Un-audited		Un-audited		Audited
	30.09.2011	30.09.2010	30.09.2011	30.09.2010	31.03.2011
Segment Revenue					
Higher Learning Solutions	888.09	1269.21	3,248.81	2165.34	5,765.71
School Learning Solutions	21,867.16	19,230.43	39,934.15	35,140.53	100,946.23
K-12 Schools	4420.94	3213.13	8816.63	6261.89	13,573.21
Online Supplemental & Global	4800.55	3,966.26	9219.27	6,899.04	14,804.82
Total Net Sales/ Income from Operations	**31,976.74**	**27,679.03**	**61,218.86**	**50,466.80**	**135,089.97**
Segment Results (Profit before Interest & tax from each segments)					
Higher Learning Solutions	(1,066.62)	(646.59)	(1,556.93)	(1,084.75)	(3.062.79)
School Learning Solutions	10,224.31	8,881.48	18,678.47	15,484.12	52,322.92
K-12 Schools	1363.66	1,288.98	2,986.04	2,456.94	4,765.61
Online Supplemental & Global	(850.38)	304.52	(752.06)	(321.21)	(940.99)
	9,670.97	**9,828.39**	**19,355.52**	**16,535.10**	**53,084.75**
Less: Interest (Net)	3,071.78	2118.43	6,358.84	3,730.05	9,620.38
: Other un-allocable expenses	5,412.27	1,316.75	7,071.84	3,363.72	6788.75
: Un-allocable Income	772.41	837.82	1,445.58	1,837.86	4,155.18
Total Profit before Tax	**1,959.33**	**7,231.03**	**7,370.42**	**11,279.19**	**40,830.80**
Capital Employed					
(Segment Assets- Segment Liabilities)					
Higher Learning Solutions	41,729.87	6,652.60	41,729.87	6,652.60	28,092.69
School Learning Solutions	88,903.97	72,692.65	88,903.97	72,692.65	55,951.88
K-12 Schools	159,708.19	129,154.28	159,708.19	129,154.28	161,285.60
Online Supplemental & Global	22,134.15	22,222.89	22,134.15	22,222.89	19,720.71
Total	**312,476.18**	**230,722.42**	**312,476.18**	**230,722.42**	**265,050.88**



Consolidated Unaudited Balance Sheet as on 30th September, 2011

(Amount in Lacs)

Particulars	6 Months Ended 30/09/2011	6 Months Ended 30/09/2010
	Unaudited	Unaudited
SOURCE OF FUNDS		
Shareholders Fund		
(a) Capital	1,920.19	1,910.59
(b) ESOP outtanding account	1,841.26	1,238.26
(c) Reserves and Surplus	223,652.84	172,028.93
Share Application Money	-	0.23
Loan Funds	190,893.31	140,018.61
Minority Interest	24,671.63	20,514.65
Deferred Tax Liability	1,706.34	1,296.15
TOTAL	**444,685.57**	**337,007.42**
APPLICATION OF FUNDS		
Goodwill	91,013.93	63,441.01
Fixed Assets	206,862.21	139,984.13
Investments	9,946.69	7,819.17
Foreign Currency Monetary Items Translation Difference Account (FCMITDA)	-	(301.19)
Deferred Tax Assets	1,417.84	984.44
CURRENT ASSETS, LOANS AND ADVANCES		
(a) Inventories	8,215.60	2,384.20
(b) Sundry Debtors	95,767.49	74,820.78
(c) Cash and Bank balances	23,370.83	47,285.10
(d) Other current assets	1,686.01	2,097.64
(e) Loans and Advances	42,105.76	32,755.44
Less: Current Liabilities and Provisions		-
(a) Liabilities	29,729.43	32,361.60
(b) Provisions	5,971.36	1,901.70
Net current assets	**135,444.90**	**125,079.86**
Miscellaneous expenditure (Not written off or adjusted)	-	-
TOTAL	**444,685.57**	**337,007.42**

EDUCOMP SOLUTIONS LTD. NEW DELHI

Notes to Un-audited Consolidated Financial Results:

1. The Un-audited Consolidated Financial Results for the quarter ended on 30th September 2011 have been reviewed by the Audit Committee and approved by the Board of Directors at their meeting held on 11th November 2011 and these have subjected to Limited review by the Statutory auditors.

2. Net revenue for half year ended 30th September 2011 has grown by 21.3% on YOY basis at Rs 61,218.86 Lacs and Cash profit has grown by Rs 257.33 Lacs at Rs 14,324.52 Lacs from Rs. 14,067.18 Lacs for the same period.

3. During the current quarter, EBIDTA margin stood at 32.98%, EBIT margin stood at 24.85% and PBT margin stood at 17.60%

4. In Compliance with AS-11, the Company has booked a 'Mark to Market' Loss of Rs 3719.02 lacs on the Outstanding Foreign Currency Loans/ exposures of US $ 78.5 Million. The Liabilities have been suitability stated on Quarter end exchange rates

5. The Segment Report is prepared in accordance with the Accounting Standard-17"Segment Reporting" as notified in the Companies (Accounting Standards) Rules 2006.

6. Consolidation of Accounts has been done in accordance with the AS-21 "Consolidation of Financial Statements", AS-23 "Accounting for Investments in Associates in Consolidated Financial statements" and AS-27 "Financial Reporting of Interests in Joint Ventures" as notified in the Companies (Accounting Standards) Rules 2006.

7. The Basic and Diluted Earning per Share has been calculated in accordance with the AS-20 "Earning per Share" as notified in the Companies (Accounting Standards) Rules 2006.

8. Previous year/period figures have been regrouped and rearranged, wherever considered necessary for comparison purposes.

9. The Financial results of the Company for the quarter ended 30th September 2011 are also available on website of the Company (www.educomp.com), National Stock Exchange of India Limited (www.nseindia.com), Bombay Stock Exchange Limited(www.bseindia.com)

By order of the Board of Directors
For Educomp Solutions Ltd

Shantanu Prakash
Chairman & Managing Director

Place: Gurgaon
Date: November 11, 2011