Edelweiss
Ideas create, values protect

EW/Sec/2019/124

May 14, 2019

National Stock Exchange of India Limited
Exchange Plaza,
Bandra Kurla Complex, Bandra (E),
Mumbai – 400 051.

Dear Sirs,

Ref.:- Symbol – EDELWEISS

Sub.: Audited Financial Results of the Company for the half year ended March 31, 2019

Please find enclosed the Certificate issued by IDBI Trusteeship Services Limited, the Debenture Trustees as required under Regulation 52(5) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, on the Audited Financial Results of the Company for the half year ended March 31, 2019 (the Debentures were redeemed in full on October 4, 2018).

Kindly take the same on record.

Thanking you,

Yours faithfully,

For Edelweiss Financial Services Limited

B. Renganathan
Executive Vice President & Company Secretary

Encl: a/a

IDBI Trusteeship Services Ltd
CIN : U65991MH2001GOI131154

1805/ITSL/OPR/2019

May 14, 2019

To,

Edelweiss Financial Services Limited
Edelweiss House,
Off CST Road, Kalina
Mumbai 400098

KIND ATTN: Mr. B. Renganathan

Subject: Certificate u/r 52(5) of SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015, for NCDs issued by Edelweiss Financial Services Limited for the year ended 31st March, 2019.

Dear Sir,

We are acting as Debenture Trustee for the Secured, Redeemable Non-Convertible Debentures issued by **Edelweiss Financial Services Limited** ("The Issuer") on a private placement basis.

In terms of the provisions of Regulation 52(5) of SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015, ('Regulations') we certify that we have taken note of the disclosures made by the Issuer as attached herewith under Regulation 52(4) of the Regulations without verification.

Thanking you

Yours faithfully,

IDBI Trusteeship Services Limited

Authorised Signatory

Encl: As above

Edelweiss Financial Services Limited
Corporate Identity Number: L99999MH1995PLC094641
Registered Office: Edelweiss House, Off. C.S.T. Road, Kalina, Mumbai - 400 098
Tel: +91 22 4009 4400 Fax: +91 22 4086 3610
Website: www.edelweissfin.com

Edelweiss
...more than you know

Standalone Financial Results for the quarter and year ended 31 March 2019

(₹ in Crores)

Particulars	Quarter Ended			Year Ended	
	March 31, 2019 (Audited) (Refer note 9)	December 31, 2018 (Unaudited)	March 31, 2018 (Unaudited)	March 31, 2019 (Audited)	March 31, 2018 (Audited)
1 Revenue from operations					
(a) Interest income	1.98	6.57	21.53	26.35	87.43
(b) Dividend income	35.35	32.59	60.14	116.40	85.08
(c) Fee and commission income	31.20	33.22	36.43	156.22	247.80
(e) Net gain on fair value changes (including Treasury income)	1.91	0.19	(0.14)	2.06	0.16
(d) Other operating income	-	-	-	-	-
Total revenue from operations	**70.44**	**72.57**	**117.96**	**303.03**	**420.55**
2 Other income	3.21	(2.52)	6.28	17.34	19.58
3 Total income (1+2)	**73.65**	**70.05**	**124.24**	**320.37**	**440.14**
4 Expenses					
(a) Finance costs	4.82	7.07	1.86	16.43	74.96
(b) Employee benefits expense	25.11	24.16	17.48	106.46	97.21
(c) Depreciation and amortisation expense	1.02	1.02	1.71	3.96	4.05
(d) Impairment/reversal of financial instruments	(1.28)	0.24	1.14	(4.35)	4.05
(e) Other expenses	18.80	22.96	26.94	90.05	86.97
Total expenses	**48.47**	**55.45**	**49.13**	**214.45**	**267.25**
5 Profit / (Loss) before tax (3-4)	**25.18**	**14.60**	**75.11**	**105.92**	**172.89**
6 Tax expense - current and deferred tax	2.86	(7.93)	15.18	3.05	34.63
7 Net Profit / (Loss) for the period (5-6)	**22.32**	**22.53**	**59.93**	**102.87**	**138.26**
8 Other Comprehensive Income	(0.22)	0.10	0.29	0.08	0.40
9 Total Comprehensive Income (7+8)	**22.10**	**22.63**	**60.22**	**102.96**	**138.66**
10 Earnings Per Share (₹) (Face Value of ₹ 1/- each)					
- Basic (Refer note 7)	0.25	0.25	0.69	1.17	1.68
- Diluted (Refer note 7)	0.25	0.25	0.67	1.15	1.62

Notes:

1 The standalone financial results of Edelweiss Financial Services Limited ('EFSL' or 'the Company') for the quarter and year ended 31 March 2019 have been reviewed and recommended by the Audit Committee and approved by the Board of Directors at its meeting held on 14 May 2019.

2 The standalone financial results of EFSL for the quarter and year ended 31 March 2019 have been subjected to audit by the Statutory Auditors of the Company and the auditors have issued an unmodified audit report.

3 Pursuant to Securities Subscription Agreement dated 5 March 2019 amongst ECL Finance Limited ("ECLF"), Edelweiss Financial Services Limited ("the Company"), Edelweiss Securities Limited, Edelweiss Rural & Corporate Services Limited (Formerly known as Edelweiss Commodities Services Limited) and Edel Finance Company Limited and CDPQ Private Equity Asia Pte Limited (the "Investor"), a wholly owned subsidiary of Caisse de dépôt et placement du Québec (CDPQ), for an investment of US$ 250 million, amounting to approximately ₹ 18,000 million into ECLF, the Investor has subscribed to 1,000 Equity shares of ₹ 1 each at premium of ₹ 31 per Equity Share of ECLF and 103,949,680 Compulsorily Convertible Debentures (CCDs) at ₹ 100 per CCD of ECLF and accordingly paid ECLF a total sum of ₹ 10,395 million on 7 May 2019 towards first tranche.

S.R. BATLIBOI & CO. LLP
MUMBAI
CHARTERED ACCOUNTANTS

4 Reconciliation of Net Profit for the quarter and year ended 31 March 2018 as reported under erstwhile Indian GAAP and Ind AS is summarised as below:

Particulars	Quarter Ended March 31, 2018 (Unaudited)	(₹ in Crores) Year Ended March 31, 2018 (Audited)
Net profit after tax as reported under Indian GAAP	**60.94**	**142.66**
Ind AS adjustments increasing / (decreasing) net profit as reported under Indian GAAP:		
Effective interest rate on financial assets	0.22	0.22
Fair valuation of assets and liabilities	-	0.09
ESOP fair value charge	(2.52)	(6.25)
Others	-	0.01
Tax effect on Ind AS adjustments	1.29	1.53
Net profit as per Ind AS	**59.93**	**138.26**
Other Comprehensive Income after tax as per Ind AS	0.29	0.40
Total Comprehensive Income as per Ind AS	**60.22**	**138.66**

Other Comprehensive Income primarily includes impact of remeasurement gains/losses on actuarial valuation of post employment defined benefits.

5 Reconciliation of Net Worth as at 31 March 2018 as reported under erstwhile Indian GAAP and Ind AS is summarised as below:

Particulars	(₹ in Crores) Year Ended March 31, 2018 (Audited)
Net Worth as reported under Indian GAAP	**3,399.71**
Ind AS adjustments increasing / (decreasing) net worth as reported under Indian GAAP:	
Expected credit loss provision	(1.10)
Fair valuation of financial assets and liabilities	0.44
Employee Stock Option Reserve	61.61
Consolidation of employee welfare trusts	(139.50)
Deferred tax on ESOP reserve	66.00
Tax effect on Ind AS adjustments	(1.29)
Net Worth as per Ind AS	**3,354.07**

6 During the quarter ended 31 March 2019, the Company has issued 680,675 equity shares of face value of ₹ 1 each to its employees on exercise of employee stock options.

7 Earnings per share for the quarters ended 31 March 2019, 31 December 2018 and 31 March 2018, have been calculated for three months and are not annualised.

8 The Board of Directors at their meeting held on 14 May 2019, have recommended a final dividend of ₹ 0.30 per equity share (on face value of ₹ 1 per equity share), subject to the approval of the members at the ensuing Annual General Meeting.

9 The figures for last quarter of the current year are the balancing figures between audited figures in respect of the full financial year and the published year to date figures up to the nine months ended December 31, 2018. The figures up to the end of the nine months period ended December 31, 2018 were subjected to a limited review by the Statutory Auditors of the Company.

10 Results for the quarter and year ended 31 March 2018 have been restated as per Ind AS and have been subjected to audit.

S.R. BATLIBOI & CO. LLP
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CHARTERED ACCOUNTANTS

11 Standalone Segment Results for the quarter and year ended 31 March 2019.

(₹ in Crores)

Particulars	Quarter Ended			Year Ended	
	March 31, 2019 (Audited) (Refer note 9)	December 31, 2018 (Unaudited)	March 31, 2018 (Unaudited)	March 31, 2019 (Audited)	March 31, 2018 (Audited)
1 Segment revenue (Total income)					
Agency	26.88	24.60	37.89	126.22	210.11
Capital Based	46.05	45.37	86.35	187.40	230.03
Unallocated	0.74	0.08	-	6.75	-
Total income	**73.65**	**70.05**	**124.24**	**320.37**	**440.14**
2 Segment results (Profit / (Loss) before tax)					
Agency	5.42	2.63	16.81	26.07	104.66
Capital Based	19.03	11.69	58.30	73.11	68.23
Unallocated	0.73	0.08	-	6.74	-
Profit / (Loss) before tax	**25.18**	**14.60**	**75.11**	**105.92**	**172.89**
Less:					
(a) Interest	-	-	-	-	-
(b) Unallocated net expenditure	-	-	-	-	-
Total Profit before tax	**25.18**	**14.60**	**75.11**	**105.92**	**172.89**
3 Segment Assets					
Agency	31.12	50.58	71.46	31.12	71.46
Capital Based	3,701.72	3,565.29	3,387.38	3,701.72	3,387.39
Unallocated	63.85	100.57	73.05	63.85	73.05
Total assets	**3,796.69**	**3,716.44**	**3,531.89**	**3,796.69**	**3,531.89**
4 Segment Liabilities					
Agency	16.15	13.69	27.89	16.15	27.89
Capital Based	427.99	263.02	119.75	427.99	119.75
Unallocated	0.94	2.12	30.18	0.94	30.18
Total liabilities	**445.08**	**278.83**	**177.82**	**445.08**	**177.82**
5 Capital employed (Segment assets - Segment liabilities)					
Agency	14.97	36.89	43.57	14.97	43.57
Capital Based	3,273.73	3,302.27	3,267.63	3,273.73	3,267.63
Unallocated	62.91	98.45	42.87	62.91	42.87
Total capital employed	**3,351.61**	**3,437.61**	**3,354.07**	**3,351.61**	**3,354.07**

Agency includes investment banking. Holding Company activities comprise of development, managerial and financial support to the businesses of subsidiaries/associates and investment activities. Segment data for previous financial period has been reclassified to conform to current financial period's presentation.

S.R. BATLIBOI & CO. LLP
MUMBAI
CHARTERED ACCOUNTANTS

Edelweiss Financial Services Limited
Corporate Identity Number : L67120MH2007PLC289490
Registered Office: Edelweiss House, Off C.S.T. Road, Kalina, Mumbai - 400 098
Tel: +91 22 4009 4400 Fax: +91 22 4086 3610
Website : www.edelweissfin.com

Edelweiss

12 Standalone statement of assets and liabilities as at 31 March 2019

(₹ in Crores)

Particulars	As at March 31, 2019 (Audited)	As at March 31, 2018 (Audited)
A ASSETS		
1 Financial assets		
(a) Cash and cash equivalents	11.00	9.68
(b) Other bank balances	6.00	5.48
(c) Derivative financial instruments	-	4.27
(d) Trade receivables	52.76	57.51
(e) Loans	253.67	469.58
(f) Investments	3,339.25	2,735.52
(g) Other financial assets	46.50	47.27
Sub-total - Financial assets	**3,709.38**	**3,329.31**
2 Non-financial assets		
(a) Current tax assets (net)	42.58	75.13
(b) Deferred tax assets (net)	25.86	87.65
(c) Property, plant and equipment	1.38	1.81
(d) Intangible assets under development	1.00	1.19
(e) Other intangible assets	3.22	4.85
(f) Other non-financial assets	13.27	31.95
Sub-total - Non-financial assets	**87.31**	**202.58**
TOTAL - ASSETS	**3,796.69**	**3,531.89**
B LIABILITIES AND EQUITY		
Liabilities		
1 Financial liabilities		
(a) Derivative financial instruments	0.25	-
(b) Trade payables		
(i) total outstanding dues of micro enterprises and small enterprises	-	-
(ii) total outstanding dues of creditors other than micro enterprises and small enterprises	10.69	26.42
(c) Debt Securities	-	27.65
(d) Borrowings (other than debt securities)	396.06	-
(e) Other financial liabilities	60.30	80.77
Sub-total - Financial liabilities	**467.30**	**134.84**
2 Non-financial liabilities		
(a) Current tax liabilities (net)	4.59	27.86
(b) Provisions	1.03	10.76
(c) Other non-financial liabilities	2.16	4.36
Sub-total - Non-financial liabilities	**7.78**	**42.98**
3 Equity		
(a) Equity share capital	88.78	87.06
(b) Other equity	3,282.83	3,267.01
Equity attributable to owners of the parent	**3,351.61**	**3,354.07**
Total Equity	**3,351.61**	**3,354.07**
TOTAL LIABILITIES AND EQUITY	**3,796.69**	**3,531.89**

13 The previous period/year figures have been regrouped/reclassified wherever necessary to conform to current period's/year's presentation.
14 The Standalone results will be available on the Company's website - www.edelweissfin.com

On behalf of the Board of Directors

Rashesh Shah
Chairman

S.R. BATLIBOI & CO. LLP
MUMBAI
14/5
CHARTERED ACCOUNTANTS

Mumbai, 14 May 2019

Information as required pursuant to Regulation 52(4) of SEBI (Listing Obligations and Disclosures Requirements) Regulations, 2015

a) Details of Credit Rating

(₹Rupees in Crores)

Instrument category	CRISIL	ICRA	CARE	Brickworks
i) Long Term Instruments				
Rating	-	AA	AA	AA+
Amount	-	466	284	50
ii) Short Term Instruments				
Rating	A1+	A1+	A1+	-
Amount	6350	6450	6350	-

Particulars		31 March 2019	30 September 2018
b)	Asset cover available	1.00	1.00
c)	Debt-equity ratio (Refer Note 1)	0.11	0.10
d)	Capital redemption reserve (₹Rupees in Crores)	0.20	0.20
e)	Debenture redemption reserve	Nil	Nil
f)	Net worth (₹Rupees in Crores) (Refer Note 2)	3325.74	3,345.88
g)	Debt Service Coverage Ratio (DSCR) (Refer Note 3)	0.32	0.22
h)	Interest Service Coverage Ratio (ISCR) (Refer Note 4)	7.45	15.66
i)	Outstanding redeemable preference shares	Nil	Nil

Note:

1. Debt-equity Ratio = Total debt (Long term + Short term + Current maturities of long term debt) / Net worth
2. Net worth = Share capital + Share application money pending allotment + Reserves & Surplus – Deferred Tax Assets
3. DSCR = Profit before interest and tax / (Interest expense + Principal repayment in next six months)
4. ISCR = Profit before interest and tax / Interest expense

Information as required pursuant to Regulation 52(4) of SEBI (Listing Obligations and Disclosures Requirements) Regulations, 2015 ***(Continued)***

j) Details of previous due date, next due date for the payment of interest and repayment of principal of non convertible debt securities:-

Sr. No.	Debenture Series	Previous due date for payment of interest /Principal (from 1 October 2018 to 31 March 2019)	Next due date for payment of interest /Principal (from 1 April 2019 to 31 October 2019)	Interest/Principal Amount (₹. In Crores)
1	EFSL DD dated 10 July 2015	04-Oct-18	-	-

Note:

1. The Company has paid all the due amounts of interest/principal on the respective due dates during the half year ended 31 March 2019.
2. The details with regard to the interest/principal are provided in respect of those Series, in respect of which the interest/principal payment was due in the previous 6 months (i.e. 1 October 2018 to 31 March 2019) or falling due in the next 6 months (i.e. 1 April 2019 to 30 September 2019).

S.R. BATLIBOI & CO. LLP
Chartered Accountants

12th Floor, The Ruby
29 Senapati Bapat Marg
Dadar (West)
Mumbai - 400 028, India
Tel : +91 22 6819 8000

Auditor's Report on Quarterly Financial Results and Year to Date Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended.

To
The Board of Directors of
Edelweiss Financial Services Limited

1. We have audited the accompanying statement of quarterly standalone Ind AS financial results of Edelweiss Financial Services Limited ('the Company') for the quarter and year ended March 31, 2019 ('the Statement'), attached herewith, being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ('the Regulation'), read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016 ('the Circular'). The standalone Ind AS financial results for the quarter and year ended March 31, 2019 have been prepared on the basis of the standalone Ind AS financial results for the nine-month period ended December 31, 2018, the audited annual standalone financial statements as at and for the year ended March 31, 2019, and the relevant requirements of the Regulation and the Circular, which are the responsibility of the Company's management and have been approved by the Board of Directors of the Company. Our responsibility is to express an opinion on these standalone Ind AS financial results based on our review of the standalone Ind AS financial results for the nine-month period ended December 31, 2018 which was prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard (Ind AS) 34 Interim Financial Reporting, specified under Section 133 of the Companies Act 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India; our audit of the annual standalone Ind AS financial statements as at and for the year ended March 31, 2019; and the relevant requirements of the Regulation and the Circular.

2. We conducted our audit in accordance with the auditing standards generally accepted in India. Those standards require that we plan and perfonn the audit to obtain reasonable assurance about whether the financial results are free of material misstatements. An audit includes examining, on a test basis, evidence supporting the amounts disclosed as financial results. An audit also includes assessing the accounting principles used and significant estimates made by management. We believe that our audit provides a reasonable basis for our opinion.

3. In our opinion and to the best of our information and according to the explanations given to us, these quarterly standalone Ind AS financial results as well as the year to date results:

   (i) are presented in accordance with the requirements of the Regulation read with the Circular, in this regard; and
   (ii) give a true and fair view of the net profit including other comprehensive income and other financial information for the quarter and year ended March 31, 2019.

4. The comparative financial information for the corresponding year ended March 31, 2018 included in these Ind AS standalone financial results of the Company, are based on the previously issued financial results prepared in accordance with recognition and measurement principles as specified under section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India and audited by the predecessor auditor whose report for the year ended March 31, 2018 dated May 3, 2018 expressed an unmodified conclusion on these financial results, as adjusted for the differences in the accounting principles adopted by the Company on transition to the Ind AS, which have been audited by us.



5. Further, read with paragraph 1 above, we report that the figures for the quarter ended March 31, 2019 represent the derived figures between the audited figures in respect of the financial year ended March 31, 2019 and the published year-to-date figures up to December 31, 2018, being the date of the end of the third quarter of the current financial year, which were subjected to a limited review as stated in paragraph 1 above, as required under the Regulation and the Circular.

For S.R. Batliboi & CO. LLP
Chartered Accountants
ICAI Firm Registration Number: 301003E/E300005

per Shrawan Jalan
Partner
Membership Number: 102102
Place of Signature: Mumbai
Date: May 14, 2019

S.R. BATLIBOI & CO. LLP * MUMBAI * CHARTERED ACCOUNTANTS