



Ecoline Exim Limited

Regd. & Admin. Office : 8, G. C. Ghosh Road, Kolkata - 700 048, W.B.
Tel : +91 033 25224417 / 25224418 Fax : +91 33 25224416
Email : info@ecoline.net.in Website : www.ecoline.net.in
PAN No.: AACCE0158N • GSTIN : 19AACCE0158N1ZF
CIN : U51900WB2008PLC127429

- Focus on corporate houses, white-label manufacturing, approaching retail markets, approaching school segments and going forward including export channels.
- Confirmed orders received from reputed Indian brands.

Capacity & Expansion

- Ahmedabad facility under development with sustainability focus and proximity to Mundra Port, thus focusing on reducing carbon footprints.
- Existing capacity already increased by ~30%.
- Construction at Ahmedabad Project to commence soon, land filling already under process.
- Target production commencement: end of Q1 next financial year.

Market & Business Outlook

- Expansion from 27 to 35+ export countries.
- Strong opportunities from Latin American countries.
- Polyester backpacks expected to deliver higher margins than cotton bags.
- Long-term vision to build a global sustainable packaging platform.

Key Management Commentary

- Core export demand remains stable.
- 70-80% business comes from repeat customers.
- Forex exposure hedged at ~40%.
- Focus on automation, innovation and premium fabric manufacturing.

Q&A Highlights

- Backpack business has already commenced.
- Domestic polyester segment expected to become a significant revenue contributor.
- Working capital impacted by shipping delays but expected to normalize with easing logistics.
- Cotton price correction expected to support margins.
- ESG-driven demand and eco-friendly products continue to provide growth opportunities.





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Company Overview

Ecoline Exim Limited is a leading manufacturer and exporter of sustainable packaging products, specializing in cotton, jute, canvas, and recycled fabric bags. The company offers eco-friendly alternatives to single-use plastics and serves customers across more than 35 countries. With over 18 years of industry experience and five integrated manufacturing facilities, Ecoline has built a strong global presence supported by long-term client relationships. The company focuses on innovation, automation, and sustainable manufacturing backed by globally recognized certifications. It is also expanding into the high-growth polyester backpack segment to diversify its product portfolio and strengthen its domestic presence. Through continuous capacity expansion and a commitment to ESG practices, Ecoline aims to drive long-term profitable growth and reinforce its position as a global sustainable packaging solutions provider.

No unpublished price sensitive information (UPSI) was shared or discussed during the aforesaid conference.

You are requested to take the above on your record.

Thanking You,

Yours faithfully,

For Ecoline Exim Limited

Sonum Jain

Company Secretary and Compliance Officer

Membership no. - A54135

