



E2E Networks Limited

CIN- L72900DL2009PLC341980

Uppal's Genesis A-32, Block B, Mohan Cooperative Industrial Estate,
Badarpur, New Delhi 110044, Phone No. +91-11-4084-4964

Email: cs@e2enetworks.com, **Website** <https://www.e2enetworks.com/>

Date: January 15, 2026

**Corporate Service Department
National Stock Exchange of India Limited
Exchange Plaza, C-1, Block G,
Bandra Kurla Complex, Bandra (E),
Mumbai, Maharashtra-400051**

Scrip Code/Symbol: E2E

Sub: Investor Presentation of E2E Networks Limited ("the Company")

Dear Sir/Ma'am,

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith Investor Presentation of the Company.

The aforesaid presentation is also accessible on the Company's website at <https://www.e2enetworks.com>.

This is for your information and records.

Yours faithfully,

For E2E Networks Limited

**Ronit
Company Secretary & Compliance Officer
Membership No.: A59215**

Encl.: As above



Investor Presentation Q3FY26

E2E Networks

NSE Listed, AI-First Cloud GPU Platform

Disclaimer



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EXECUTIVE SUMMARY

New Delhi, India
e2enetworks.com

Our Company offers complete end-to-end cloud infrastructure and support, including high-performance cloud infrastructure, storage and support solutions in over multiple countries through four data centers in, Tamil Nadu, Maharashtra and Delhi NCR. We cater a diverse range of customers, including, inter alia, AI startups, small and large enterprises, government and educational institutions across industries

Our Company focuses on delivering cost-efficient, scalable and performant cloud services, built on open-source technologies, tailored for startups, enterprises, and research workloads of all sizes and scale.



Preferred Partner of
NVIDIA



Awarded contract under India
AI mission



OUR JOURNEY

- **2009 - Inception**
Inception of the company - E2E Networks Private Limited
- **2011- 2014 - Seed Funding**
Raised Seed from Blume Ventures.
- **2018 - NSE Emerge**
IPO Listing on NSE Emerge
- **2019 - Advanced Cloud GPUs in India**
Launched advanced cloud GPUs in the Indian market.
- **2022 - NSE Main Board**
Listed on main board of NSE.
- **2023 - Cloud GPUs and AI / ML Platform**
Launched TIR – the advanced AI/ML platform. Started latest gen Cloud GPU deployments.
- **2024 - Strategic Partnership**
Strategic partnership with L&T
- **2025 - Capacity Expansion**
GPU's Capacity reaching to ~ 3900 GPU



GPU Expansion Blackwell B200 Deployment

- Current operational GPU capacity: **3,900+ units**
- Blackwell B200 orders: **~1,024 units** (184TB GPU RAM)
- First 1,024 B200s: **Procured at Chennai data center (Jan 9, 2026)**
- Expected capacity by March 2026: **~5000+ total GPUs**

Strategic Initiatives Sovereign Cloud & AI

- IndiaAI Mission contracts: **₹265 Cr** combined (Gnani.ai & GAN AI) – Phased Deployment Initiated – Dec 2025
- Jarvis Labs acquisition: - Completed Dec 2025 (This move positions us to rapidly scale across global markets)
- Sovereign Cloud Platform Launched

L&T Partnership: Commercial Traction

- New L&T contract: **₹8.49 Cr** (1-year GPU services, Jan 2026)
- Customer base expansion: Global SaaS providers, enterprises, government
- Strategic benefit: De-risked, long-cycle enterprise deals reducing volatility
- Market positioning: Enterprise AI infrastructure provider via L&T channel

Our Strengths



**Purpose-Built
for Artificial
Intelligence
and Machine
Learning
Workloads**

**Sovereign-by-
Design
Platform with
In-House Built
Software and
Infrastructure**

**Demonstrated
Track Record of
Financial Growth**

**Wide range of
Cloud
Computing
services
including GPUs**

**Cost-Efficient
and Flexible
Computing
Model**

E2E: Powering AI Capabilities



16+
Years of
Operational
Excellence

~100+
Engineers

Multi-region
Presence

~5000*
Cloud GPUs

Unmatched potential for E2E



GPU as a Service [GaaS]

We provide on-demand access to GPUs, which helps startups and enterprises build applications without the capital expenditure that comes with buying hardware

Dedicated AI/ML platform - TIR

Designed with a user-friendly interface and supports the complete machine learning lifecycle, including model development, training, deployment, and inference

Access to advanced GPUs

Our Company provides instant access to advanced GPU, including NVIDIA H200 GPUs and NVIDIA H100 GPUs, on a predictable pricing model



Capitalise on the growth in AI and Strengthen IndiaAI Mission

Enhancing AI as a Lab Service

Target Enterprise Customers with Sector-Specific Cloud Solutions

Continue expanding GPU infrastructure and partnerships

Sovereign Cloud Platform: AI First Cloud

For organizations that want to create private or public cloud



National Data Centers



IaaS Cloud GPUs



Minimal foreign
software compliance
requirements



Data Center Operators



AI Startups



Small and Large
Enterprises



Government



Educational
Institutions

TIR – End-to-End AI infrastructure solution.



Key Features

- 01 Pre-configured environments that enable faster experimentation and model deployment
- 02 Dedicated AI/ML Platform
- 03 Plug-and-play AI stack for various opensource models
- 04 Unifies containerized compute GPU acceleration, and integrated ML tooling within a single environment

Efficient Deployments TIR Platform



GO TO MYACCOUNT

Explore GenAI API

Usage: ₹ 44309.00

Private Workspace

P

Project

prj-110717543838

Dashboard

Nodes

RAG

Storage

Training Cluster

Inference

Pipelines

Foundation Studio

Vector Database

Data Syncer

Integrations

API Tokens

Reserve IP

Private Cluster

Project Settings

Billing and Usage

IAM Panel

Private Workspace

prj-110717543838

Dashboard

Quick Links

NODES

0/0 Running

DATASETS

1/1 Ready

PIPELINE

0/0 Running

VECTOR DB

0/0 Running

GenAI API

Llama 4 Scout 17B 16E Instruct
The Llama 4 collection of models are natively multimodal AI models that enable text and multimodal experiences. These models leverage a mixture-of-experts architecture to offer industry-leading performance...
[EXPLORE](#)

Mistral 7B Instruct v0.3
The is a generative text model using a variety of publicly available conversation datasets.
[EXPLORE](#)

[Explore All](#)

Launch Inference

NeMo RAG Service
A service for easily adding programmable guardrails to LLM-based

vLLM
A fast and easy-to-use library for LLM inference and serving

SGLang
SGLang is fast serving framework for large language models and vision

Vector Database

Qdrant Vector Database

Qdrant is a vector similarity search engine that provides a production-ready service with a convenient API to store, search, and manage points with an additional payload. You can think of the payloads as

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Executive Directors



Mr. Tarun Dua
Managing Director

He holds a degree Bachelor of Technology (Computer Engineering) from REC Kurukshetra. He has experience of more than 23 years in the field of Open source, Linux, virtualization, WebScale, Networks Operations and Cloud Computing Domain. He has been the director of the Company since Incorporation. Responsible for the culture and direction of the company.



Ms. Srishti Baweja
Whole-Time Director

She holds degree in B. Com (H) from prestigious S.R.C.C, Delhi University, and completed Chartered Accountancy in November 2004. She has 20 years of experience in the field of finance, compliance, and accounting. She has helped to establish the finance function as a CFO through the early stage of the growth phase of the company. She is responsible for overall operations and management of the company along with Tarun Dua.



Ms. Megha Raheja
Whole Time Director

She is a Chartered Accountant with over 22 years of experience in IT/ITES and telecom industry. She has diverse experience in Financial Accounting & Reporting, Taxation, Treasury & Banking, Budgeting, Mergers & Acquisitions.

Independent Directors



Sonu Gosain Soni

Independent Woman Director

She is a seasoned professional with experience in strategizing business plans, enhancing revenue, client relationship management, sales, key account management, business development, and incubation. She is an alumni of IIM, Bangalore (PGDM) and PEC (E&EC) , Chandigarh.



Gaurav Munjal

Independent Director & Chairman

Graduated from IIT Bombay and has professional experience of almost 15 years. He is the Managing Director of Infollion Research (recently listed on NSE-Emerge)which is the one of the largest and most comprehensive network of subject matter experts in the world. He has been working at the junction of technology and HR in the on-demand employment space for almost a decade.



Ashish Bhupendra Fafadia

Independent Director

He is a Chartered Accountant and Company Secretary with over 17 years of experience in investing. He leads the Fintech and Growth portfolios at Blume Ventures, where he joined in 2012 as an early leadership member. He has been pivotal in mentoring and structuring Blume's platform team and supports portfolio companies like Slice, Purple, Turtlemint, Jai Kisan, and Stellapps. He spearheads fundraising initiatives for Blume's funds across MENA, SE Asia, and India. Ashish has been recognized as part of "40 UNDER 40" Alternative Investment Professionals in India by AIWMI and was named in YourStory's 100 Emerging Voices of 2019 in India.

Non-Independent Directors



Ms. Shrimati Ambastha

Non Executive, Non Independent Director

With over 33 years in IT, data center management, and cloud technologies, she has held leadership roles at Oracle, VMware, and NTT India GDC. As CEO of L&T-Cloudfiniti's Data Center Business, she is the first female CEO in the industry. Her expertise spans P&L, sales, business development, and alliances, working with hyperscalers and leading enterprises in sectors like financial services, manufacturing, and startups. Armed with a Master's in Computer Science, she has driven innovation and strategic partnerships with major brands like BAM Digital Realty and NTT Global Data Centers.



Mr. Prashant Chiranjive Jain

Non Executive, Non Independent Director

Mr. Prashant Chiranjive Jain holds a B.Tech in Electrical & Electronics Engineering and an Executive MBA from ESMT Berlin, where he received the President's Award. With over 30 years of experience across sectors like Energy, Oil & Gas, and IT Consulting, he has led Sales & Business Development, Corporate Strategy, and P&L management. Mr. Jain served as Managing Director at GE Power India and held leadership roles at Siemens Ltd. for over 15 years. He has also worked at Schneider Electric India, Magna Infotech, and Telemecanique & Controls.

Leadership Team



Mr. Nitin Jain

Chief Financial Officer

Strategic finance executive with over two decades of global experience profitability and transformation driving across multinational and Indian enterprises. Most recently Served as CFO at Bata Malaysia, driving initiatives to enhance performance and operational cost optimization and transformation projects.



Mr. Mohammed Imran

Chief Technology Officer

Extensive experience in cloud computing, networking, and open source software. Avid user and supporter of FOSS. Leads technology team to build innovative and reliable products using open source tech.



Mr. Kesava Reddy

Chief Revenue Officer

21+ years of experience in B2B sales and heads sales at E2E Networks. Worked for half a dozen startups on enterprise sales, building sales processes and growing high-performing sales teams.



Mr. Bakshish Dutta

Chief Business Officer

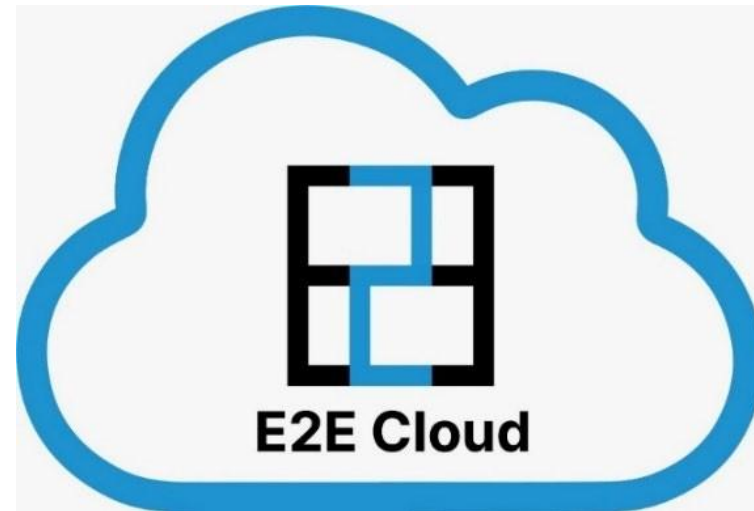
He has successfully led business expansions, delivering impressive compound annual growth rates (CAGR) while maintaining operational efficiency. With a strategic approach to sales leadership and market development, he has consistently identified and capitalized on growth opportunities, driving sustained success.



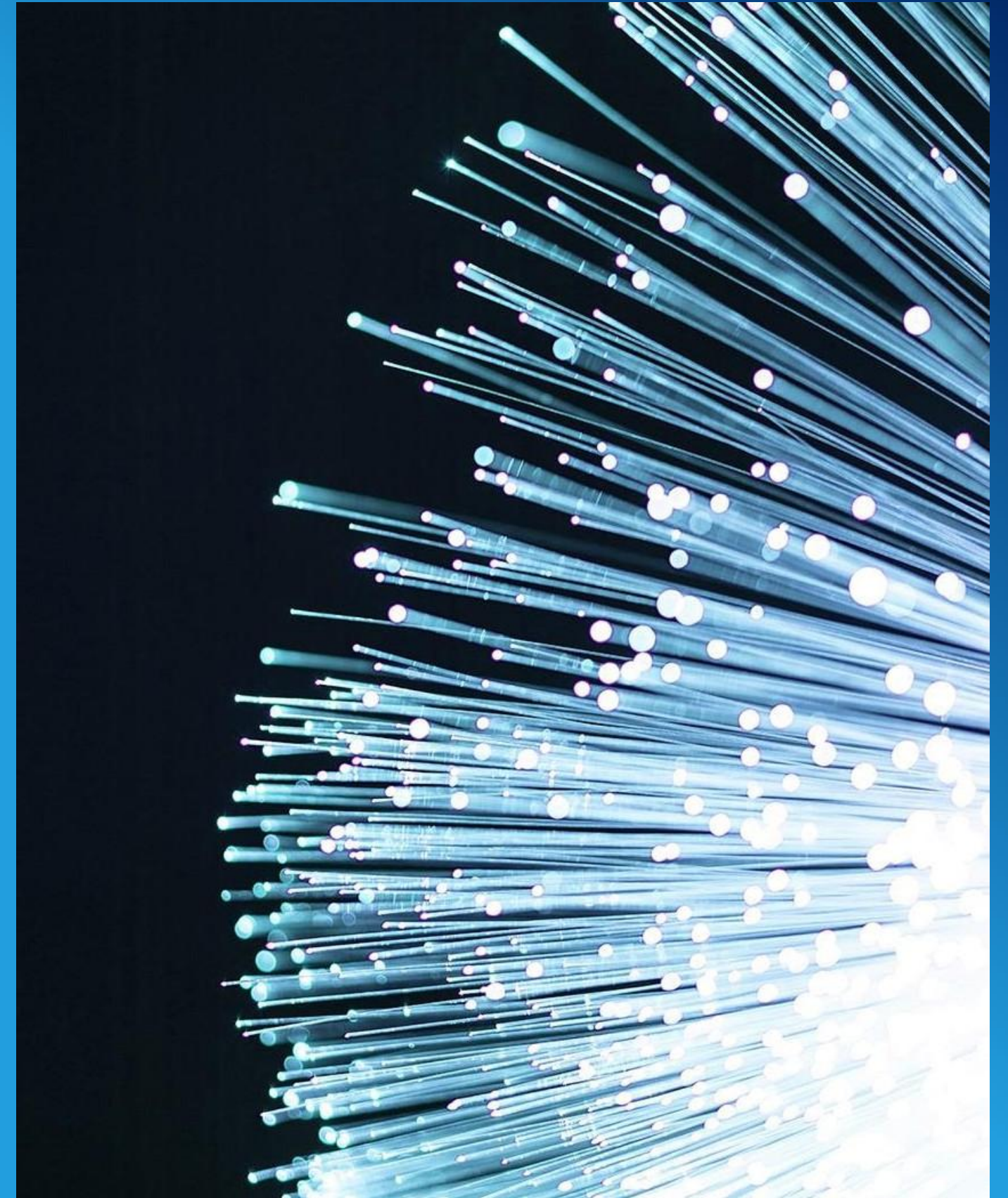
Mr. Ronit Gaba

Company Secretary

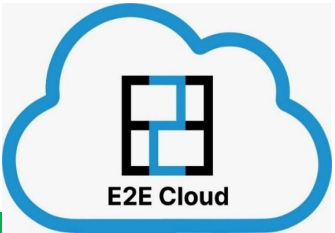
With over 7 years of experience, Ronit is a proficient Company Secretary, expert in corporate governance and compliance. His background includes strategic advisory and regulatory compliance in the sugar industry, with education from Delhi University and the Institute of Company Secretaries of India.



Q3FY26 Financial Updates



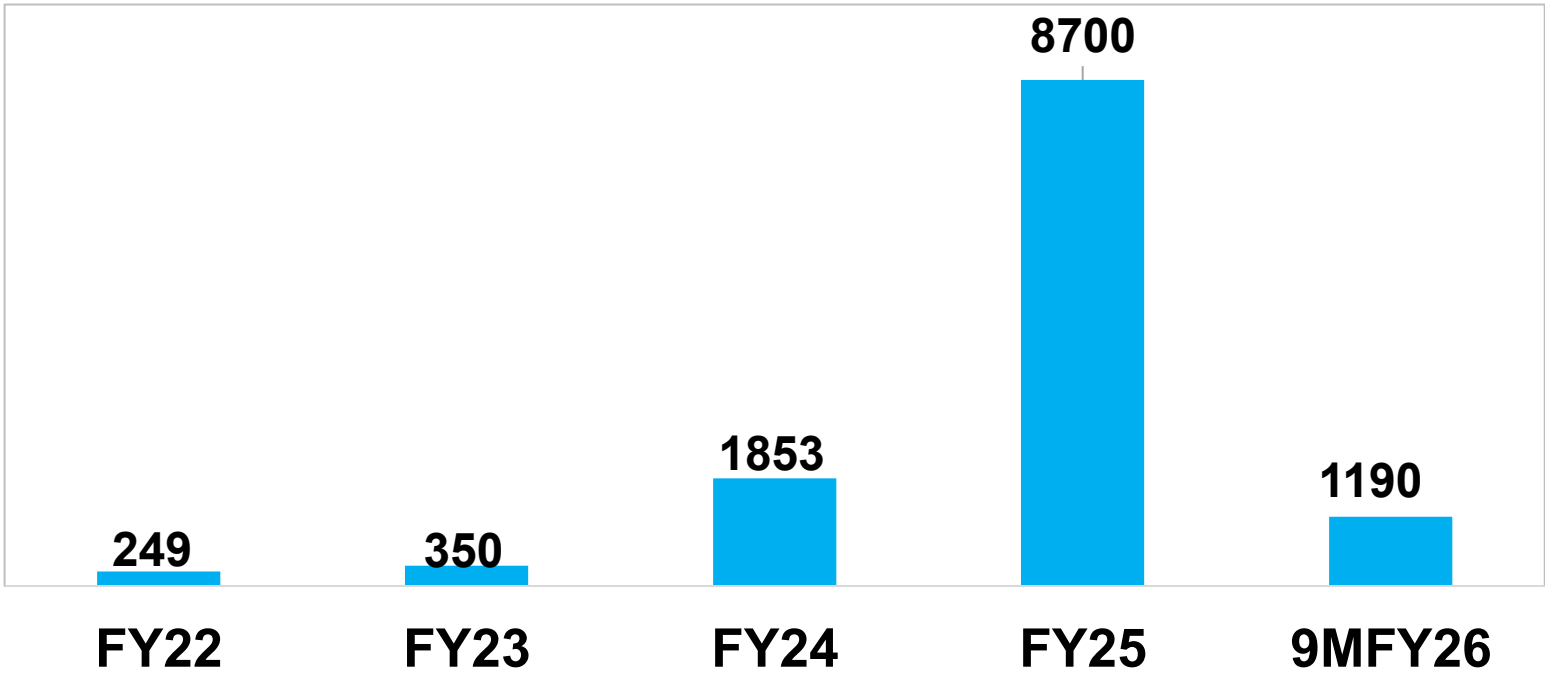
Fiscal Highlights



Q3FY26 Financial Highlights

Revenue	EBITDA	EBITDA Margin
INR 700 Mn 59.8% QoQ	INR 396 Mn 120.2% QoQ	56.6% 1552 bps QoQ
PAT	PAT Margin	Diluted EPS
INR (57) Mn 57.8% QoQ	(8.1)% 2270 bps QoQ	INR (2.80) 57.8% QoQ

Capex (INR Mn)



FY25 includes CWIP of INR 6362 Mn for GPU’s – which has been deployed in May and August 2025.

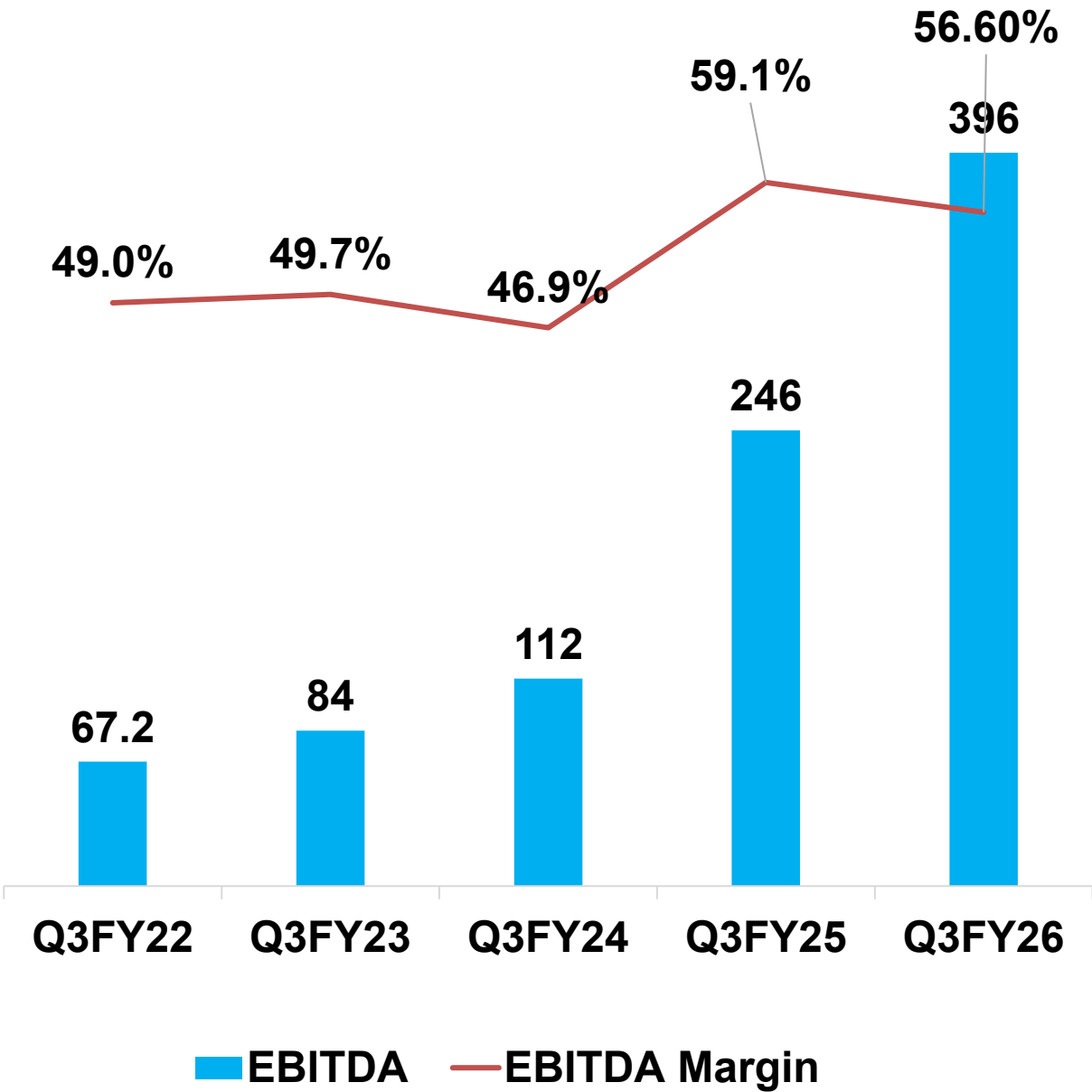
Raised Funds through Preferential issue of Equity shares (In INR Mn)				
Period	Fund raised	Utilized in FY25	Utilized in 9MFY26	Balance funds
Q2’25	4,056.56	1,000.12	2,023.32	1,033.12
Q3’25	10,792.78	1,168.08	8,257.43	1,367.27
Total	14,849.34	2,168.20	10,280.75	2,400.39

Key Financial Metrics

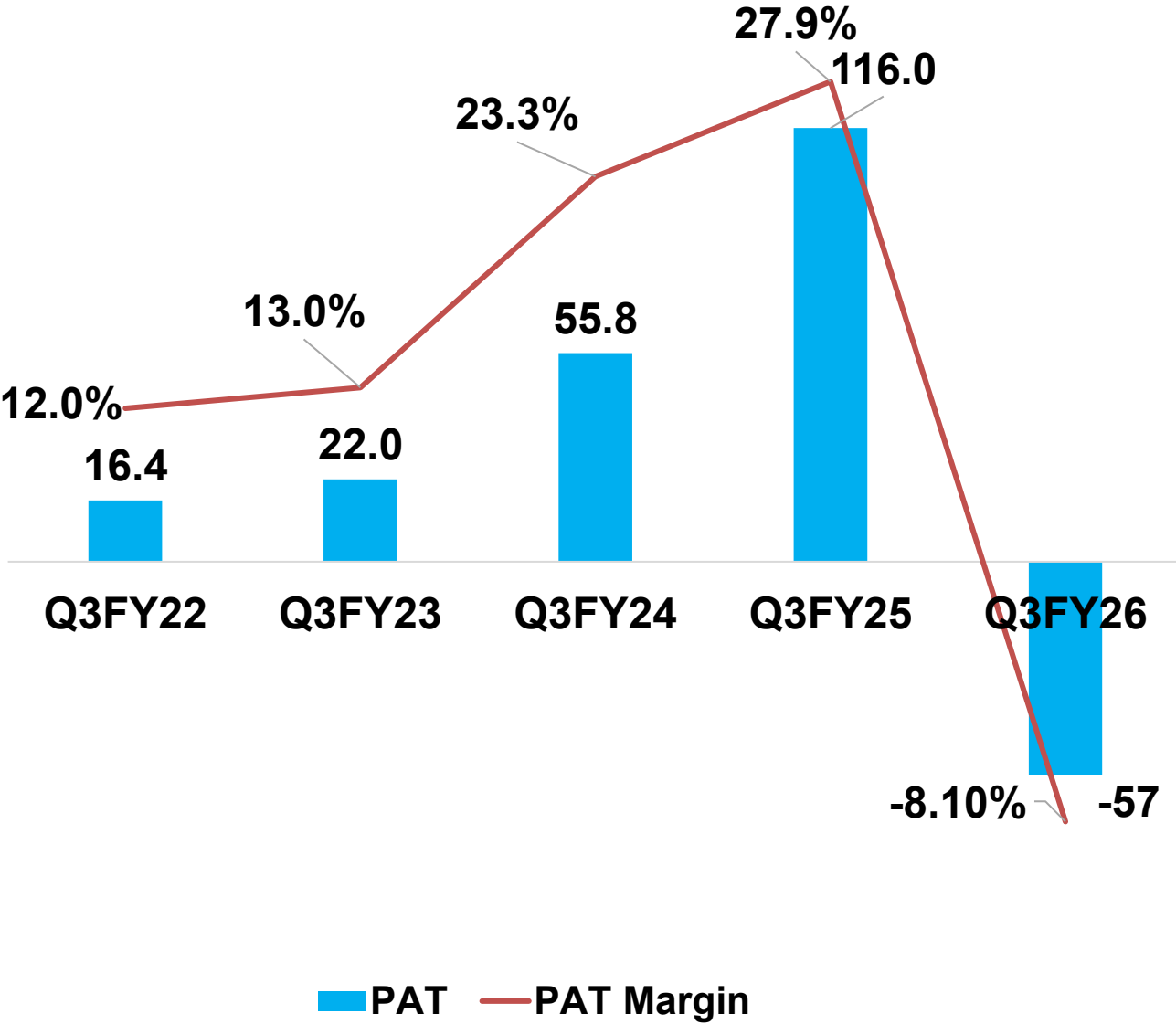
(In INR Mn)



EBITDA and Margin %



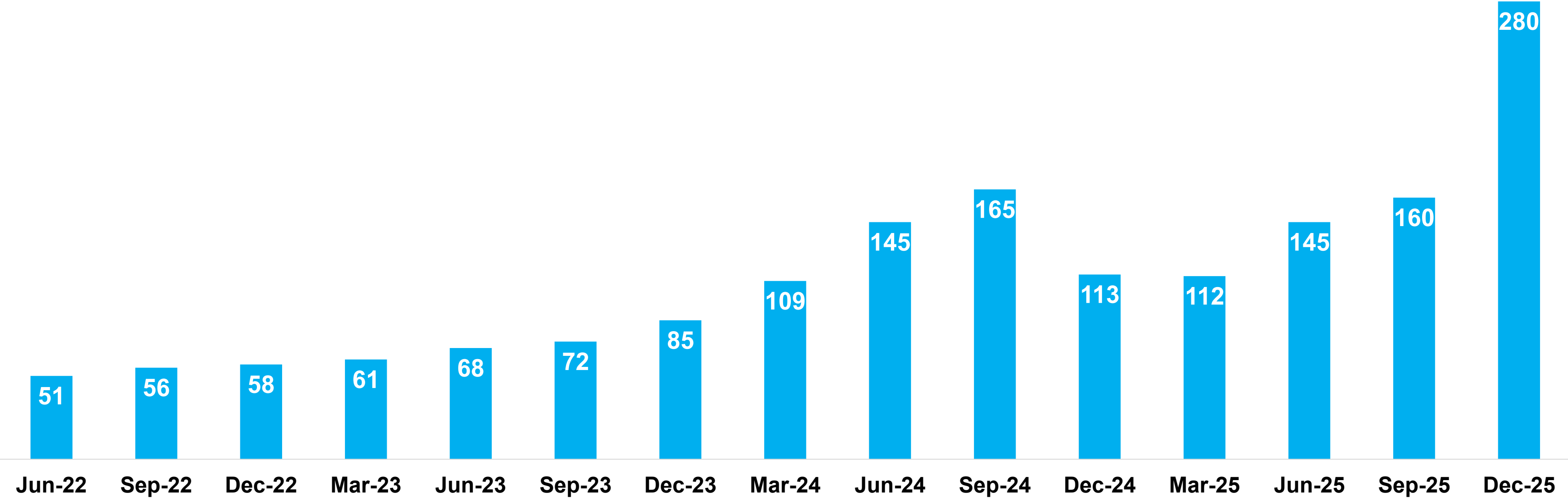
PAT and Margin %



Monthly Revenue Runrate



(In INR Mn)



Debt and Lease Facilities



Facility Type	Facility Amount (INR Mn)	Outstanding Amount as on 31.12.2025 (INR Mn)
7.75% Term Loan#	3,500	1,000
8.00% Term Loan*	1,000	-
7.9% - 8.6% Term Loan	746	67
Lease Facilities	863	474
Total	6,109	1,541

Only a portion has been drawn as on December 31, 2025
*The loan amounts have not been drawn down as on December 31, 2025.

Q3FY26 Financial Performance



Particulars (INR Mn)	Q3FY26	Q3FY25	Y-o-Y%	Q2FY26	Q-o-Q%
Operational Revenue	700	416	68.3%	438	59.8%
Total expenses	304	170	78.8%	258	17.8%
EBITDA	396	246	60.9%	180	120.2%
EBITDA Margin %	56.6%	59.1%	(250)Bps	41.1%	1550bps
Other Income	52	127	(59.1)%	83	(37.3)%
Depreciation	476	178	167.4%	428	11.2%
Finance Cost	47	40	17.5%	20	135.0%
PBT	(75)	155	(148.4)%	(185)	59.5%
Tax	(18)	39	(145.9)%	(50)	64.0%
PAT	(57)	116	(149.2)%	(135)	57.8%
PAT Margin %	(8.1)%	27.9%	(3590)Bps	(30.8)%	2270bps
Basic EPS	(2.85)	7.4	(138.5)%	(6.75)	57.7%
Diluted EPS	(2.80)	7.0	(140.0)%	(6.64)	57.8%

Yearly Trends | Income Statement



Particulars (INR Million)	FY25	FY24	FY23
Operational Revenue	1640	945	662
Total Expenses	673	464	331
EBITDA	967	479	331
<i>EBITDA Margin %</i>	<i>59.0%</i>	<i>50.9%</i>	<i>50.0%</i>
Other Income	394	16	7
Depreciation & Amortization Expense	601	157	201
Finance Cost	132	36	5
PBT	628	302	132
Tax Expenses	153	84	33
PAT	475	219	99
<i>PAT Margin %</i>	<i>29.0%</i>	<i>23.2%</i>	<i>15.0%</i>

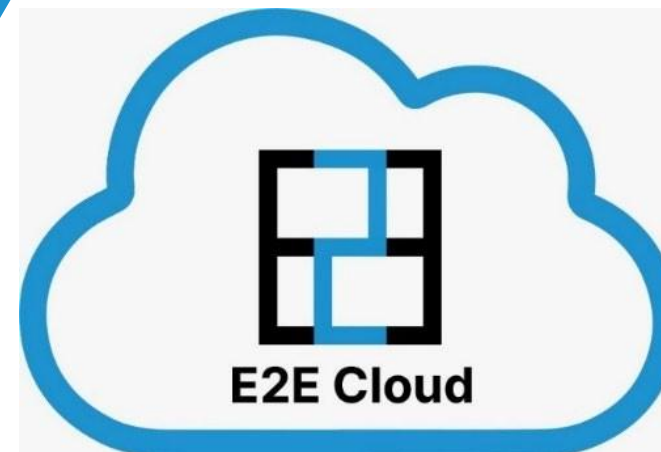
Balance Sheet



Particulars (In INR Million)	Sep-25	Mar-25	Mar-24
<u>EQUITY AND LIABILITIES</u>			
Equity share capital	201	200	145
Other equity	15,553	15,728	564
Borrowings	1,075	114	1,031
Lease liability	527	616	410
Other Non-Current liabilities	180	245	93
Other Current liabilities	249	8,904	309
TOTAL EQUITY AND LIABILITIES	17,785	25,807	2,552
<u>ASSETS</u>			
Property, plant and equipment	9,444	9,471	1,558
Intangible Assets	135	149	122
Right of Use Asset	532	635	424
Non-Current Financial Assets and tax assets	91	66	63
Current Financial assets	4,307	13,702	153
Other current assets	3,276	1,784	232
TOTAL ASSETS	17,785	25,807	2,552

Company Contact

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Contact Us



Investor Relations Contact

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