DEEPAK FERTILISERS
AND PETROCHEMICALS
CORPORATION LIMITED

Ref : DFPCL/L&S/212/13

23rd January, 2013

National Stock Exchange of India Ltd.
"Exchange Plaza",
Bandra-Kurla Complex,
Bandra (East)
Mumbai – 400 051

Dear Sir,

Sub : Unaudited Financial Results of the Company for the quarter and nine months ended 31st December, 2012.

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Pursuant to Clause 41 of the Listing Agreement, we send herewith the following for the quarter and nine months ended 31st December, 2012.

1) Unaudited Financial Results.

2) Limited Review Report issued by the Auditors.

The aforesaid results were considered and taken on record by the Board of Directors at its meeting held on 23rd January, 2013.

Thanking you,

Yours faithfully,
For Deepak Fertilisers
And Petrochemicals Corporation Limited

R. Sriraman
Executive Vice-President (Legal) &
Company Secretary

Encl:- as above

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# DEEPAK FERTILISERS AND PETROCHEMICALS CORPORATION LIMITED

Regd. Office : Opp. Golf Course, Shastri Nagar, Yerawada, Pune-411 006 Website: www.dfpcl.com, Investors relation contact: investorgrievance@dfpcl.com

PART I

STATEMENT OF STANDALONE UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED 31.12.2012

(Rs. In Lacs)

| Sr. No. | Particulars | Quarter Ended | | | Nine Months ended | | Year Ended |
|---|---|---|---|---|---|---|---|
| | [Refer Notes Below] | 31.12.2012 (Unaudited) | 30.09.2012 (Unaudited) | 31.12.2011 (Unaudited) | 31.12.2012 (Unaudited) | 31.12.2011 (Unaudited) | 31.03.2012 (Audited) |
| 1 | Income from Operations | | | | | | |
| | (a) Net Sales/Income from Operations (Net of excise duty) | 61,911 | 68,863 | 59,967 | 193,397 | 154,497 | 233,378 |
| | (b) Other Income from Operations (excl. realty income) | 424 | 226 | 282 | 333 | 681 | 882 |
| | Total Income from Operations (net) | 62,335 | 69,089 | 60,149 | 194,729 | 155,178 | 234,253 |
| 2 | Expenses | | | | | | |
| | (a) Cost of Materials consumed | 27,041 | 31,398 | 25,494 | 88,651 | 78,565 | 113,471 |
| | (b) Purchases of stock-in-trade | 8,611 | 24,808 | 25,039 | 48,606 | 40,543 | 43,923 |
| | (c) Changes in inventories of finished goods, work-in-progress and stock-in-trade | 5,612 | (5,980) | (10,681) | (3,957) | (13,653) | (2,955) |
| | (d) Employee benefits expense | 3,648 | 4,037 | 3,413 | 11,842 | 10,713 | 13,902 |
| | (e) Depreciation and amortisation expense | 2,505 | 2,501 | 2,183 | 7,272 | 6,093 | 8,154 |
| | (f) Other expenses | 7,363 | 7,245 | 6,980 | 21,482 | 18,324 | 25,803 |
| | Total expenses | 57,930 | 63,867 | 52,365 | 177,746 | 140,252 | 202,398 |
| 3 | Profit/(Loss) from Operations before other income, finance costs & exceptional items (1-2) | 4,405 | 5,382 | 7,784 | 16,972 | 14,926 | 31,855 |
| 4 | Other Income | 1,466 | 1,792 | 719 | 4,402 | 2,980 | 3,998 |
| 5 | Profit/(Loss) from ordinary activities before finance costs and exceptional items (3+4) | 5,841 | 7,055 | 8,513 | 21,974 | 27,586 | 35,529 |
| 6 | Finance costs | 1,782 | 1,581 | 2,223 | 6,065 | 4,966 | 6,822 |
| 7 | Profit/(Loss) from ordinary activities after finance costs but before exceptional items (5-6) | 4,179 | 5,474 | 6,290 | 15,909 | 22,598 | 29,006 |
| 8 | Exceptional Items | - | - | - | - | - | - |
| 9 | Profit/(Loss) from ordinary activities before tax (7-8) | 4,179 | 5,474 | 6,290 | 15,909 | 22,598 | 29,006 |
| 10 | Tax expense | 1,014 | 1,490 | 1,325 | 4,190 | 5,849 | 7,708 |
| 11 | Net Profit/(Loss) from ordinary activities after tax (9-10) | 3,165 | 4,084 | 4,965 | 11,779 | 16,749 | 21,298 |
| 12 | Extraordinary Items (net of tax expense of Rs. Nil ) | - | - | - | - | - | - |
| 13 | Net Profit / (Loss) for the period (11+12) | 3,165 | 4,084 | 4,965 | 11,779 | 16,749 | 21,298 |
| 14 | Share of profit / (loss) of associates | - | - | - | - | - | - |
| 15 | Minority interest | - | - | - | - | - | - |
| 16 | Net Profit / (Loss) after taxes, minority interest and share of profit / (loss) of associates (13+14+15) | 3,165 | 4,084 | 4,965 | 11,779 | 16,749 | 21,298 |
| 17 | Paid-up Equity Share Capital (Face Value of Rs. 10/- each) | 8,820 | 8,820 | 8,820 | 8,820 | 8,820 | 8,820 |
| 18 | Paid-up Debt Capital (Listed Debentures) | 28,333 | 28,333 | 32,500 | 28,333 | 32,500 | 32,500 |
| 19 | Reserve excluding Revaluation Reserves as per balance sheet of previous accounting year | | | | | | 107,374 |
| 20 | Debenture Redemption Reserve | 5,740 | 5,364 | 3,368 | 5,740 | 3,368 | 5,751 |
| 21. i | Earnings Per Share (EPS) (before extraordinary items) (Face value of Rs.10 Each) (not annualised) | | | | | | |
| | (a) Basic (in Rs.) | 3.59 | 4.61 | 5.63 | 13.35 | 18.99 | 24.15 |
| | (b) Diluted (in Rs.) | 3.59 | 4.61 | 5.63 | 13.35 | 18.99 | 24.15 |
| 21. ii | Earnings Per Share (EPS) (after Extraordinary items) (Face value of Rs.10 Each) (not annualised) | | | | | | |
| | (a) Basic (in Rs.) | 3.59 | 4.61 | 5.63 | 13.35 | 18.99 | 24.15 |
| | (b) Diluted (in Rs.) | 3.59 | 4.61 | 5.63 | 13.35 | 18.99 | 24.15 |

PART II

| Sr. No. | Particulars | SELECT INFORMATION FOR THE QUARTER AND NINE MONTHS ENDED 31.12.2012 | | | | | |
|---|---|---|---|---|---|---|---|
| | | Quarter Ended | | | Nine Months ended | | Year Ended |
| | | 31.12.2012 | 30.09.2012 | 31.12.2011 | 31.12.2012 | 31.12.2011 | 31.03.2012 |
| A | PARTICULARS OF SHAREHOLDING | | | | | | |
| 1 | Public Shareholding | | | | | | |
| | - Number of Shares | 49,980,486 | 49,980,486 | 49,980,486 | 49,980,486 | 49,980,486 | 49,980,486 |
| | - Percentage of Shareholding | 56.68 | 56.68 | 56.68 | 56.68 | 56.68 | 56.68 |
| 2 | Promoters and Promoter Group Shareholding: | | | | | | |
| | (a) Pledged/ Encumbered | | | | | | |
| | - Number of Shares | - | - | - | - | - | - |
| | - Percentage of Shares (as a % of the total shareholding of Promoter and Promoter group) | - | - | - | - | - | - |
| | - Percentage of shares (as a % of the total share capital of the Company) | - | - | - | - | - | - |
| | (b) Non-Encumbered | | | | | | |
| | - Number of Shares | 38,211,457 | 38,211,457 | 38,211,457 | 38,211,457 | 38,211,457 | 38,211,457 |
| | - Percentage of Shares (as a % of the total shareholding of Promoter and Promoter group) | 100.00 | 100.00 | 100.00 | 100.00 | 100.00 | 100.00 |
| | - Percentage of shares (as a % of the total share capital of the Company) | 43.32 | 43.32 | 43.32 | 43.32 | 43.32 | 43.32 |

| Sr. No. | Particulars | For the Quarter Ended 31.12.2012 |
|---|---|---|
| B | INVESTOR COMPLAINTS | |
| | Pending at the beginning of the quarter | 0 |
| | Received during the quarter | 0 |
| | Disposed of during the quarter | 0 |
| | Remaining unresolved at the end of the quarter | 0 |

Notes:

1 Following disputes over disciplinary action taken by the management, productivity issues and wage settlement, the workers at Plant situated at Plot No. K-1, MIDC Industrial Area, Taloja, have gone on strike from 3rd January, 2013. However, in the absence of the workers, the management staff is operating the plant. All other facilities of the Company including new TAN Plant continue to function normally. Negotiations with the workers are in progress.

2 Previous period's figures have been reclassified wherever necessary to conform to current period's classifications.

3 The above unaudited financial results for the quarter and nine months ended 31st December, 2012 have been subjected to a limited review by the statutory auditors of the Company.

The above unaudited results were reviewed by the Audit Committee. The Board of Directors at its meeting held on 23rd January, 2013 approved the same.

Place : Mumbai
Date : 23rd January, 2013

SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED

(Rs. In Lacs)

| Sr. No. | Particulars | Quarter Ended | | | Nine Months ended | | Year Ended |
|---|---|---|---|---|---|---|---|
| | | 31.12.2012 (Unaudited) | 30.09.2012 (Unaudited) | 31.12.2011 (Unaudited) | 31.12.2012 (Unaudited) | 31.12.2011 (Unaudited) | 31.03.2012 (Audited) |
| 1 | Segment Revenue | | | | | | |
| | (a) Chemicals | | | | | | |
| | Manufactured | 38,251 | 39,133 | 33,839 | 113,748 | 102,971 | 141,864 |
| | Traded | 5,141 | 4,944 | 218 | 11,624 | 318 | 1,165 |
| | Total | 43,392 | 44,077 | 34,057 | 125,372 | 103,289 | 143,029 |
| | (b) Fertilisers | | | | | | |
| | Manufactured | 10,726 | 14,534 | 12,464 | 34,224 | 32,269 | 49,220 |
| | Traded | 12,787 | 19,307 | 15,179 | 48,150 | 33,198 | 47,730 |
| | Total | 23,513 | 33,841 | 27,643 | 74,374 | 65,453 | 96,950 |
| | (c) Realty | 61 | 54 | 126 | 581 | 492 | 980 |
| | (d) Others | 39 | 280 | 27 | 700 | 582 | 859 |
| | Total | 66,061 | 71,322 | 61,841 | 200,026 | 169,716 | 241,358 |
| | Less: Inter Segment Revenue | 3,666 | 2,253 | 1,692 | 5,906 | 4,538 | 7,085 |
| | Net Sales/Income from Operations | 62,395 | 69,069 | 60,149 | 194,729 | 155,178 | 234,253 |
| 2 | Segment profit / (loss) before tax & interest from ordinary Activities | | | | | | |
| | (a) Chemicals | 5,752 | 4,743 | 5,138 | 20,007 | 26,084 | 32,593 |
| | (b) Fertilisers | 1,981 | 4,471 | 3,965 | 7,710 | 7,972 | 11,345 |
| | (c) Realty | (460) | (458) | (382) | (1,425) | (1,145) | (1,500) |
| | (d) Others | (36) | 191 | (96) | 429 | 388 | 278 |
| | Total | 7,097 | 8,938 | 10,625 | 26,721 | 33,309 | 42,709 |
| | Less: i) Interest | 1,782 | 1,581 | 2,223 | 6,065 | 4,966 | 6,822 |
| | ii) Other unallocable expenditure net off unallocable income | 1,136 | 1,883 | 2,082 | 4,747 | 5,519 | 8,877 |
| | Total Profit Before Tax from Ordinary Activities | 4,179 | 5,474 | 6,290 | 15,909 | 22,598 | 29,006 |
| 3 | Capital Employed: | | | | | | |
| | (a) Chemicals | 128,338 | 129,879 | 115,872 | 128,338 | 115,872 | 119,842 |
| | (b) Fertilisers | 42,512 | 45,436 | 38,819 | 42,512 | 38,819 | 39,583 |
| | (c) Realty | 28,425 | 28,255 | 24,784 | 28,425 | 24,784 | 25,817 |
| | (d) Others | 3,491 | 3,826 | 3,539 | 3,491 | 3,539 | 3,772 |
| | (e) Unallocated | 37,408 | 31,043 | 30,859 | 37,408 | 30,859 | 34,147 |
| | Total | 238,184 | 238,540 | 223,974 | 238,184 | 223,974 | 223,140 |

STATEMENT OF ASSETS AND LIABILITIES

(Rs. In Lacs)

| Sr. No. | Particulars | As on 31.12.2012 (Unaudited) | As on 30.09.2012 (Unaudited) | As on 31.12.2011 (Unaudited) | As on 31.03.2012 (Audited) |
|---|---|---|---|---|---|
| A | EQUITY AND LIABILITIES | | | | |
| 1 | Shareholders' funds | | | | |
| | (a) Share Capital | 8,820 | 8,820 | 8,820 | 8,820 |
| | (b) Reserves and Surplus | 126,316 | 122,151 | 114,526 | 113,530 |
| | Sub total - Shareholders' funds | 135,136 | 130,971 | 123,346 | 122,350 |
| 2 | Non-current liabilities | | | | |
| | (a) Long term borrowings | 39,315 | 45,749 | 58,378 | 50,964 |
| | (b) Deferred tax liabilities (net) | 10,958 | 10,732 | 8,068 | 10,125 |
| | (c) Other long term liabilities | 75 | 82 | 85 | - |
| | (d) Long-term provisions | 1,755 | 1,755 | 1,868 | 1,439 |
| | Sub-total - Non-current liabilities | 51,103 | 58,318 | 68,349 | 62,528 |
| 3 | Current liabilities | | | | |
| | (a) Short-term borrowings | 40,139 | 36,974 | 35,115 | 39,942 |
| | (b) Trade payables | 11,333 | 17,408 | 18,870 | 17,782 |
| | (c) Other current liabilities | 30,990 | 26,378 | 33,502 | 25,378 |
| | (d) Short-term provisions | 337 | 705 | 1,708 | 8,156 |
| | Sub-total - Current liabilities | 83,199 | 81,363 | 79,835 | 26,138 |
| | TOTAL - EQUITY AND LIABILITIES | 268,342 | 270,652 | 268,329 | 261,926 |
| B | ASSETS | | | | |
| 1 | Non-current assets | | | | |
| | (a) Fixed assets | 143,398 | 143,783 | 140,364 | 142,737 |
| | (b) Non-current investments | 3,802 | 3,442 | 5,707 | 9,789 |
| | (c) Long-term loans and advances | 3,760 | 3,267 | 4,177 | 2,342 |
| | Sub-total - Non-current assets | 150,958 | 150,492 | 150,248 | 154,343 |
| 2 | Current assets | | | | |
| | (a) Current investments | 8,108 | 3,516 | 11,113 | 2,120 |
| | (b) Inventories | 27,048 | 34,615 | 30,400 | 23,875 |
| | (c) Trade receivables | 69,511 | 62,296 | 37,535 | 35,955 |
| | (d) Cash and cash equivalents | 3,903 | 3,564 | 14,838 | 14,999 |
| | (e) Short-term loans and advances | 10,892 | 11,460 | 9,291 | 12,011 |
| | (f) Other current assets | 5,934 | 772 | 491 | 357 |
| | Sub-total - Current assets | 117,384 | 116,160 | 104,134 | 106,583 |
| | TOTAL - ASSETS | 268,342 | 270,652 | 268,329 | 261,926 |

For DEEPAK FERTILISERS AND PETROCHEMICALS CORP. LTD.

S.C.MEHTA
Chairman & Managing Director

**Head Office : Mumbai**
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  New Marine Lines, Mumbai 400 020

**B. K. KHARE & Co.**
CHARTERED ACCOUNTANTS

The Board of Directors
Deepak Fertilisers and Petrochemicals Corporation Limited

## LIMITED REVIEW REPORT

1. We have reviewed the accompanying standalone results of **Deepak Fertilisers And Petrochemicals Corporation Limited** ('the Company') for the quarter and nine months ended December 31, 2012 (the "Statement") except for the disclosures regarding 'Public Shareholding' and 'Promoter and Promoter Group Shareholding' which have been traced from disclosures made by the Management but have neither been reviewed nor been audited by us. The Statement has been prepared by the Company pursuant to clause 41 of the Listing Agreement with the Stock Exchanges in India. This Statement is the responsibility of the Company's Management and has been approved by the Board of Directors at its meeting held on January 23, 2013 and been initialed by us for identification purposes. Our responsibility is to issue a report on the Statement based on our review.

2. We conducted our review in accordance with the Standard on Review Engagement (SRE) 2410, *Review of Interim Financial information performed by the Independent Auditor of the Entity* issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statement is free from material misstatements. A review is limited primarily to inquiries of company personnel and an analytical procedure applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

3. We have only traced the disclosures regarding 'Public Shareholding' and 'Promoter and Promoter Group Shareholding' in the Statement from the disclosures made by the Management and are, therefore, not expressing a review opinion thereon.

4. Based on our review conducted as above, nothing has come to our notice that causes us to believe that the accompanying Statement of unaudited financial results prepared in accordance with accounting standards referred to in Section 211 (3C) of the Companies Act, 1956 and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreement including the manner in which it is to be disclosed, or that it contains any material misstatement.

For and on behalf of
B. K. Khare & Co.
Chartered Accountants
(FRN: 105102W)

Santosh Parab
Partner
Membership No. 47942
Mumbai, January 23, 2013

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DEEPAK FERTILISERS
AND PETROCHEMICALS CORPORATION LIMITED
REGISTERED OFFICE :
Opp. Golf Course, Shastri Nagar, Yerawada, Pune - 411 006.
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Internet : www.deepakgroup.com
A TQM Driven Company

**Press Release**

# DEEPAK FERTILISERS AND PETROCHEMICALS CORPORATION LTD. REVENUES UP ACROSS BOTH AGRI AND CHEMICALS BUSINESSES

- ***Income from Operations for nine months ended Dec 2012 up by 18% on a Y-on-Y basis***
- ***Revenues from Agri-business up 14% for nine months ended Dec 2012 on a Y-on-Y basis***
- ***Chemicals Revenues up by 21% on a nine month basis***

***Pune / Mumbai, January 23, 2013:*** Deepak Fertilisers And Petrochemicals Corporation Ltd. today announced financial results for the Nine Months ended December 31st, 2012.

For the quarter ended December 31, 2012 (Q3 FY13), the Company recorded total Income from Operations at Rs. 623.35 crores as against Rs. 601.49 crores in the corresponding quarter last year (Q3 FY12). Profit before tax stood at Rs. 41.79 crores as against Rs. 62.90 crores and Profit after tax was recorded at Rs. 31.65 crores for Q3 FY 13 vis-à-vis Rs. 49.65 crores in the corresponding period for Q3 FY12.

Segment revenues in Q3 FY13 for Agri-business stood at Rs. 225.13 crores as against Rs. 276.39 crores in corresponding period in Q3 FY12. Segment profitability for Agri-business stood at Rs. 18.81 crores in Q3 FY13 as against Rs. 28.65 crores for the same quarter in the previous financial year. Given the drought conditions, the overall fertiliser consumption in India registered a decline of 43% in Q3 FY 13. However, thanks to its strong brand pull and marketing efforts, DFPCL's ANP product registered a decline of only 18%.

The Chemicals segment registered a growth of 22% to Rs. 413.93 crores in Q3 FY13 vis-à-vis Rs. 340.49 crores in the corresponding period in Q3 FY12. Profits for the Chemicals segment were recorded at Rs. 57.52 crores against Rs. 81.59 crores for the corresponding quarter in the previous year.

For the nine months ended December 31, 2012, the Company recorded total Income from Operations at Rs. 1947.20 crores as against Rs. 1651.78 crores in the corresponding nine months last year (April-Dec FY11), a growth of 18%. Profit before tax stood at Rs. 159.69 crores for April-Dec 2012 as against Rs. 225.98 crores in the corresponding nine months last year and Profit after tax was recorded at Rs. 117.79 crores vis-à-vis Rs. 167.49 crores in the corresponding nine months period ended April-Dec 2011.

Segment revenues for the nine months ended December 2013 for Agri-business grew by 14% to Rs. 743.74 crores as against Rs. 654.53 crores in corresponding period in FY12. Segment profitability for Agri-business stood at Rs. 77.10 crores for the said nine months period against Rs. 78.72 crores for the same period in the previous financial year.

The Chemicals segment registered a growth of 21% to Rs. 1253.70 crores vis-à-vis Rs. 1031.87 crores. Profits for the Chemicals segment were recorded at Rs. 200.07 crores for the nine months under review against Rs. 260.94 crores in the previous year.

Ammonia prices increased 26% on a Y-on-Y basis during the quarter under review (Q3 FY13) compared to the previous corresponding quarter in FY 12 which had a consequent impact on margins in the downstream Chemicals business. The Methanol plant also had to be shut down during the quarter under review due to high spot gas prices which rendered the product unviable. Ammonia prices have begun to soften gradually in Q4 and the Company expects to pass on the higher raw material prices in a gradual manner going forward.

Following a dispute over disciplinary action taken by the management, productivity issues and wage settlement, the workers at Company's Plant situated at Plot No. K-1, MIDC Industrial Area, Taloja, have gone on a strike from 3rd January, 2013. However, in the absence of the workers, the management staff is operating the plant. All other facilities of the Company including the new TAN Plant at Plot K7-K8 continue to function normally. Negotiations with the workers are in progress.

Speaking about the Company's performance, Mr. Sailesh C. Mehta, Chairman & Managing Director – DFPCL, said: "Overall industry fundamentals, across sectors like mining, in the last nine months have been subdued but this will change in the next few quarters as the Indian economy returns to higher growth levels. The basics of our business continue to remain strong. We continue to enjoy strong market shares and the demand fundamentals for our products will always have an upward trend. Mining, infrastructure and agriculture remain key factors in India's growth story. Though some margin pressure, especially in the chemicals sector, may remain for another quarter or two, we are confident that our marketing strengths and our product quality will enable us gradually improve margins as we pass on raw material price increases."

*For further information, please contact:*

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***Investor Queries:***
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