

Date: 10<sup>th</sup> August, 2026

|                                                                                                                                                                  |                                                                                                             |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------|
| <b>The Secretary,<br/>National Stock Exchange of India Ltd.,<br/>Exchange Plazza, C-1, Block 'G',<br/>Bandra-Kurla Complex, Bandra (E),<br/>Mumbai – 400 051</b> | <b>The Secretary,<br/>BSE Limited<br/>Phiroze Jeejeebhoy Towers,<br/>Dalal Street,<br/>Mumbai – 400 001</b> |
| <b>Symbol - DOLLAR</b>                                                                                                                                           | <b>Scrip Code :541403</b>                                                                                   |

Dear Sir /Madam,

**Reg: Investor Presentation to be made at Analyst(s) / Institutional Investor(s) meeting-  
'Earnings Call'**

Pursuant to Regulation 30(6) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, and further to our intimation dated 5<sup>th</sup> August, 2026 regarding Conference Call viz. 'Earnings Call' for the Analyst(s)/ Institutional Investor(s) scheduled to be held on Tuesday, 11th August, 2026 at 4.00 pm (IST) as organized by Anand Rathi Research, we are hereby enclosing a copy of Investor Presentation to be made on the financials and other matters of the Company at the aforesaid Earnings Call.

Please note that the schedule of the aforesaid Earnings Call is subject to change. The changes might happen due to exigencies on the part of the Company/ Investor(s)/ Analyst(s).

This may please be informed to all the concerned.

Thanking you,  
Yours Sincerely,

**For Dollar Industries Ltd.**

ABHISHEK  
K MISHRA

Digitally signed by  
ABHISHEK MISHRA  
Date: 2026.08.10  
18:03:17 +05'30'

**Abhishek Mishra**  
**Company Secretary & Compliance Officer**  
**Encl: As above**

**DOLLAR INDUSTRIES LTD.**

(AN ISO 9001:2015 CERTIFIED ORGANISATION)

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CIN NO. : L17299WB1993PLC058969

Threadmark Of

# Legacy

Dollar Industries Limited

Q1 FY27 Earnings Presentation

# Safe Harbor Statement

This presentation may contain certain forward-looking statements relating to Dollar Industries Limited and its future business, development and economic performance. These statements include descriptions regarding the intent, belief or current expectations of the Company, its subsidiaries, joint venture, and associates and their respective directors and officers with respect to the results of operations and financial condition of the Company, subsidiary, joint venture or associate, as the case may be. Such forward-looking statements are not guarantees of future performance and are subject to known and unknown risks, uncertainties and assumptions that are difficult to predict. Company assumes no obligation to update or alter forward-looking statements whether as a result of new information, future events or otherwise. Any forward-looking statements and projections made by third parties included in this presentation are not adopted by the Company and the Company is not responsible for such third-party statements and projections.

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# Agenda

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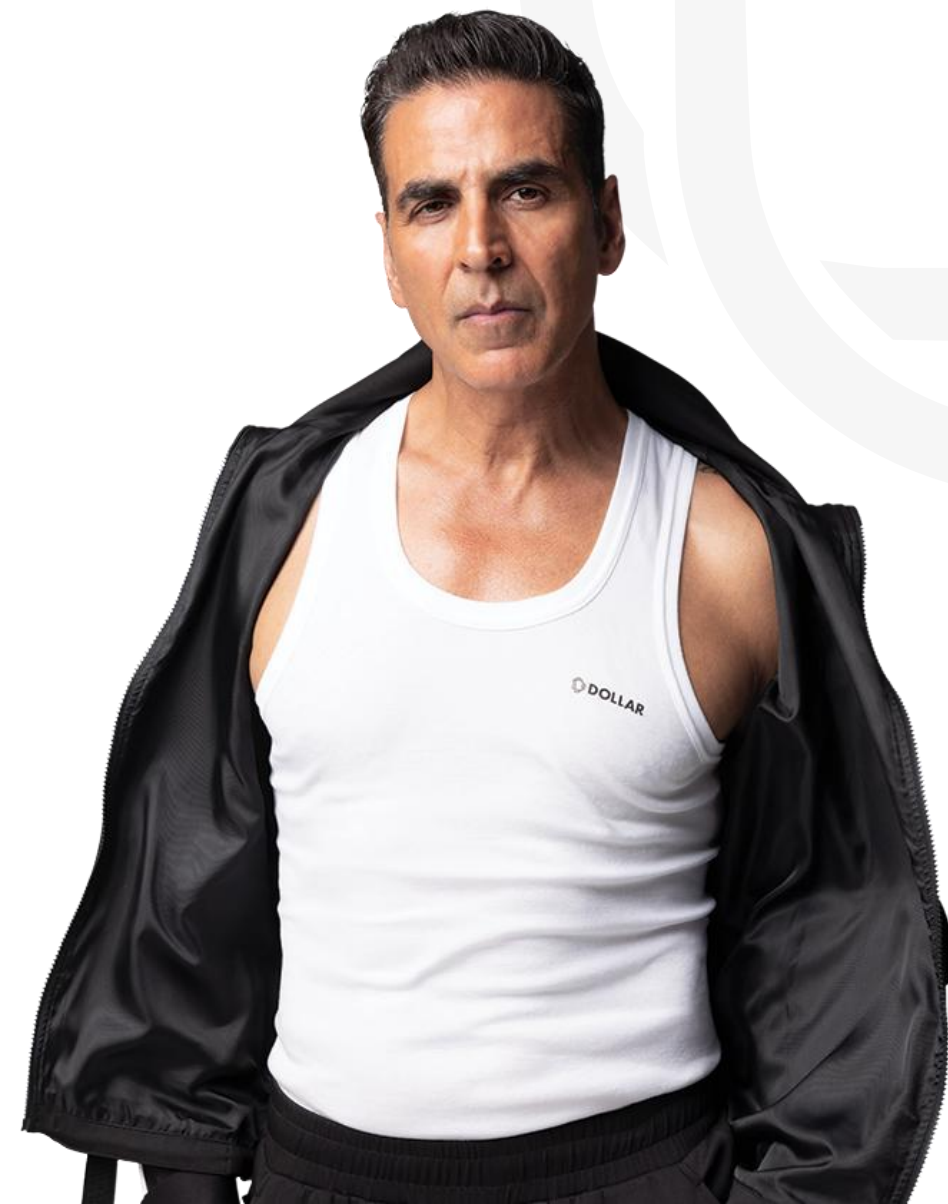
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# Management Commentary

“ We are pleased to report the results for the first quarter of financial year 2027, with healthy growth in profitability and continued progress across our key business initiatives. Our Operating Income for the quarter stood at ₹4,048 Mn.

Gross Profit for the quarter stood at ₹1,512 Mn, with the Gross Profit margin improving to 37.4%, an expansion of 192 bps YoY. This improvement was supported by the calibrated price increase implemented during the quarter.

During the quarter, Operating EBITDA stood at ₹478 Mn, registering a growth of 11.4% YoY. Operating EBITDA margin improved to 11.8%, reflecting the benefits of better gross margins and continued focus on operational efficiency. Profit After Tax stood at ₹260 Mn, growing 22.1% YoY, with PAT margin improving to 6.4%, an expansion of 108 bps YoY.

Dollar Protect, our rain guard segment, continued to perform well during the quarter. The segment recorded value growth of 49.0% and volume growth of 68.0% in Q1 FY27, contributing 5.6% to our overall revenue.

Our regional performance also remained encouraging. The Southern region delivered strong growth of 22.9% in value and 7.3% in volume on a YoY basis. As a result, its contribution to our overall business increased to 8.9% in Q1 FY27 from 7.2% in Q1 FY26. We remain focused on strengthening our presence in this region and capturing the opportunities available in these markets.

Our continued investments in newer channels are also yielding encouraging results. Quick commerce channel continued its strong growth trajectory, showcasing a YoY increase of 59.4% in value and 15.1% in volume terms and its contribution to revenue increasing to 5.0% in Q1 FY27 from 3.1% in Q1 FY26. This performance highlights the growing relevance of these channels and the changing buying behaviour of consumers.

Our export business also continued to perform well. Exports recorded value growth of 16.2% and volume growth of 15.5% YoY during the quarter, with its contribution increasing to 4.9% in Q1 FY27 from 4.2% in Q1 FY26. We will continue to focus on expanding our international presence and leveraging the opportunities available across our export markets.

As we had indicated previously, we have now commenced Phase 2 of Project Lakshya. We have started building the team for this phase and have begun mapping the retailers that we aim to activate across our target markets. The initial focus is on strengthening our presence in our stronghold states by increasing the number of active retailers. At the same time, we are evaluating opportunities in markets where our presence is currently limited, with a clear understanding of local market dynamics and retailer potential.

We have also made meaningful progress on the proposed Scheme of Arrangement. The Scheme has received approval from both BSE and NSE and has also been approved by the shareholders at the court-convened meeting held pursuant to the directions of the Hon'ble NCLT, Kolkata.

We remain confident that the initiatives undertaken across our core markets, newer channels, exports and Project Lakshya will support our growth journey in the coming quarters. With our strong brand portfolio, established distribution network and continued focus on execution, we are well placed to capture the opportunities ahead. ”



Vinod Kumar Gupta

Binay Kumar Gupta



# Q1 FY27

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## HIGHLIGHTS

# Key Highlights

## Revenue from Operations

Q1 FY27  
Rs. 4,048 Mn

YoY  
Growth  1.4%

## Gross Profit

Rs. 1,512 Mn

 6.9%

## Operating EBITDA

Rs. 478 Mn

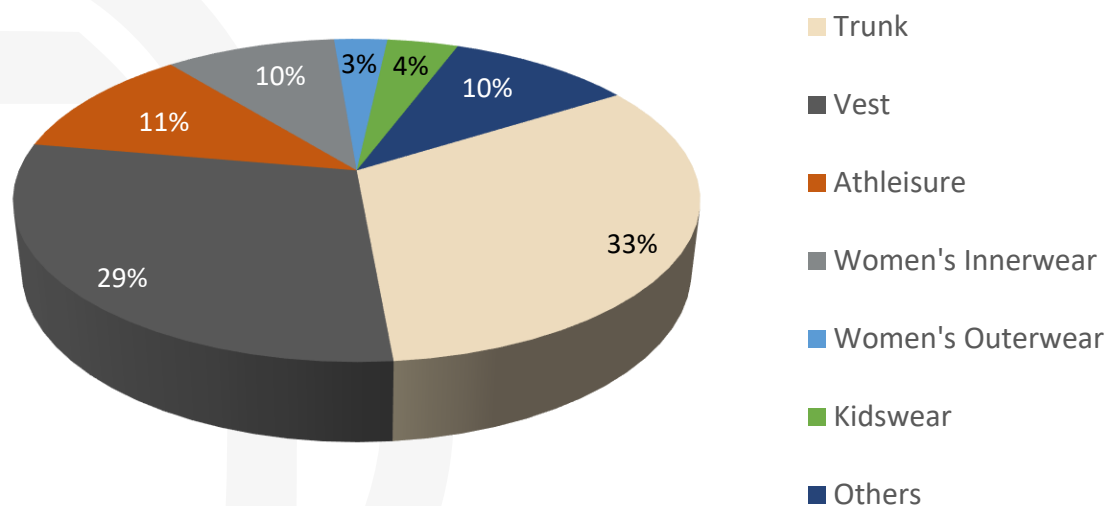
 11.4%

## Profit After Tax

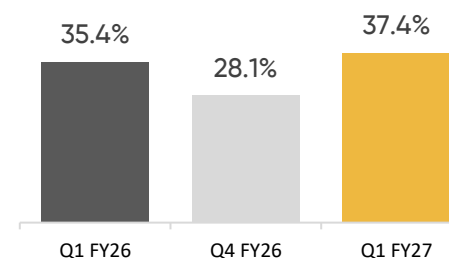
Rs. 260 Mn

 22.1%

## Q1 FY27 Product Category wise Contribution



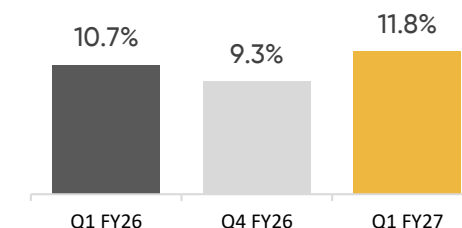
## Gross Profit Margins



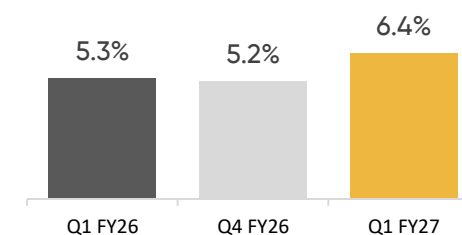
## Q1 FY27 YoY Volume Growth

 (1.7%)

## Operating EBITDA Margins



## PAT Margins



# Financial Highlights <sup>(1/2)</sup>

₹ Million

| Particulars                             | Operating Income | Gross Profit | Operating EBITDA | Profit After Tax |
|-----------------------------------------|------------------|--------------|------------------|------------------|
| <b>Q1 FY27</b>                          | <b>4,048</b>     | <b>1,512</b> | <b>478</b>       | <b>260</b>       |
| Growth (YoY)                            | 1.4%             | 6.9%         | 11.4%            | 22.1%            |
| Growth (QoQ)                            | (34.9%)          | (13.3%)      | (17.2%)          | (20.1%)          |
| <b>Margin<sup>1</sup>(%)</b>            |                  | <b>37.4%</b> | <b>11.8%</b>     | <b>6.4%</b>      |
| Margin – YoY<br>Expansion/(Contraction) |                  | 192 bps      | 106 bps          | 108 bps          |
| Margin – QoQ<br>Expansion/(Contraction) |                  | 930 bps      | 252 bps          | 118 bps          |
| <b>EPS<sup>2</sup></b>                  |                  |              |                  | <b>4.59</b>      |

Note:

1. Gross Profit & Op. EBITDA Margins calculated on Operating Income
2. EPS figures are not annualized



# Financial Highlights (2/2)

₹ Million

| Particulars                                  | 30-Jun-25         | 31-Mar-26 | 30-Jun-26         |
|----------------------------------------------|-------------------|-----------|-------------------|
| Net Worth <sup>3</sup>                       | 8,818             | 9,542     | 9,810             |
| Long Term Borrowings                         | 277               | 338       | 328               |
| Short Term Borrowings                        | 2,509             | 2,431     | 1,598             |
| Net Debt                                     | 2,785             | 2,768     | 1,923             |
| Net Fixed Assets                             | 2,734             | 2,739     | 2,816             |
| Sales/Capital Employed                       | 1.34 <sup>^</sup> | 1.54      | 1.33 <sup>^</sup> |
| Cash Conversion Cycle <sup>2</sup> (in days) | 173 <sup>^</sup>  | 154       | 160 <sup>^</sup>  |

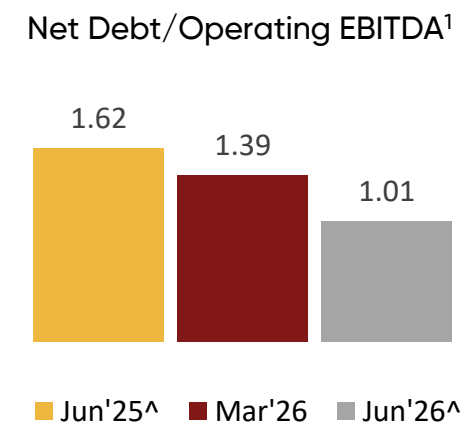
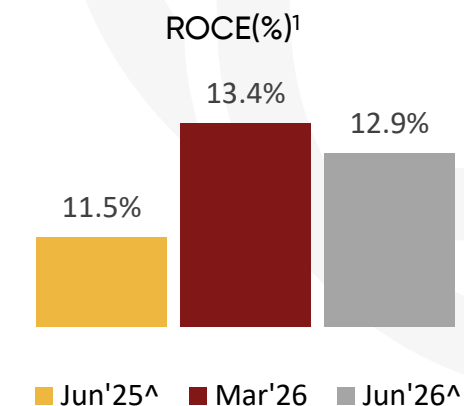
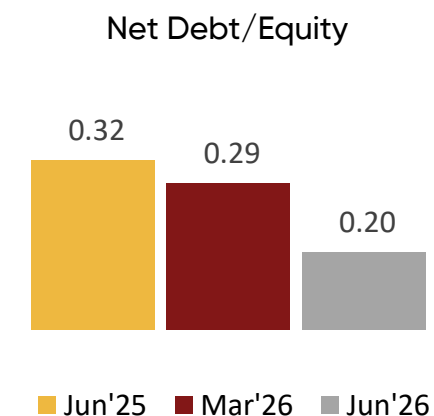
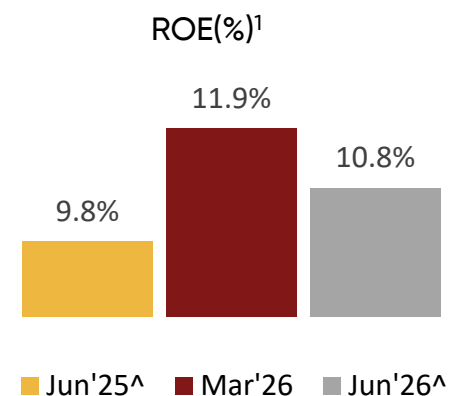
## Note

1. Profit figures are YTD annualized, ROE excludes Non-Controlling Interest

2. Receivable and Inventory days are based on operating income and Payables on cost of goods sold

3. Net worth includes Non-Controlling Interest

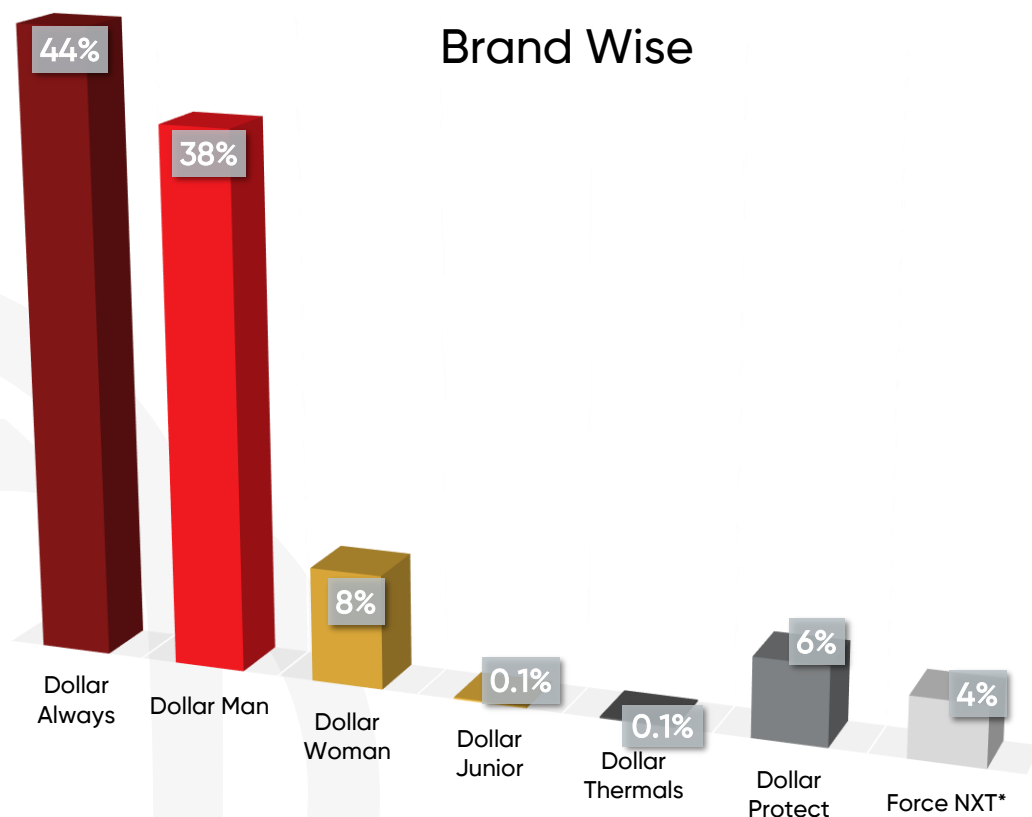
<sup>^</sup>Annualized



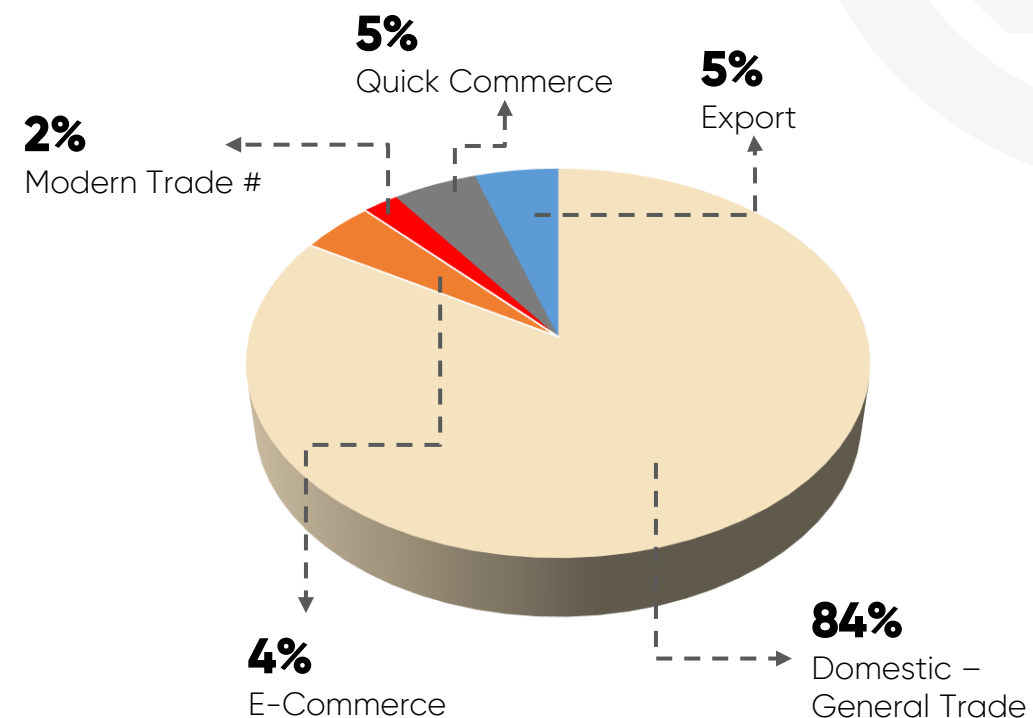
# Revenue Contribution (1/2)

## Q1 FY27

Brand Wise



Trade Channel Wise



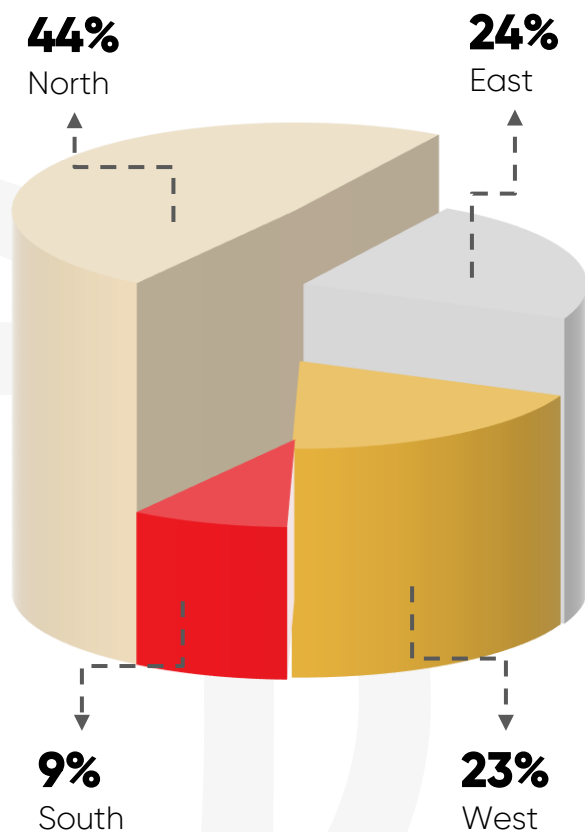
\*Force Gowear and Pepe are part of Force NXT

#Modern Trade includes revenue from EBOs

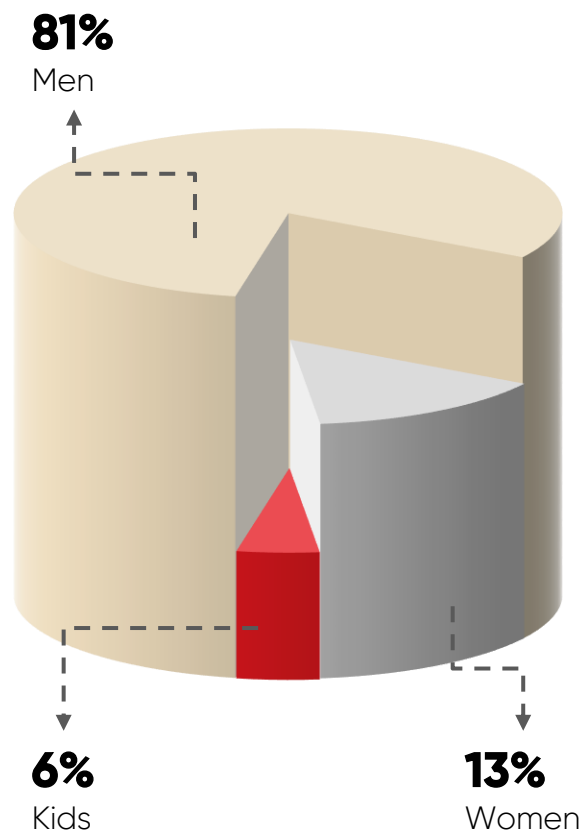
# Revenue Contribution (2/2)

## Q1 FY27

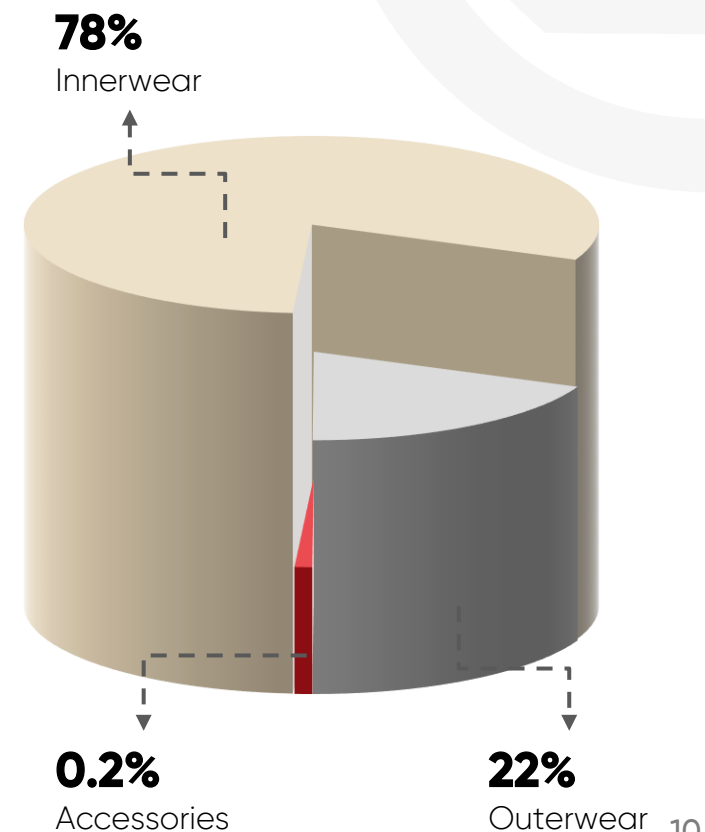
Region Wise



Gender Wise



Category Wise



# Our Brand Ambassadors

Brand  
Ambassadors:

Yami Gautam  
Mahesh Babu  
Akshay Kumar  
Saif Ali Khan



Ad Spends as % of Revenue



By capping annual advertisement expenses at ₹1,000 million, ad spends as a percentage of revenue will decline in the coming years, aiding profitability.

# Project Lakshya Updates (1/2)

## What are we doing?

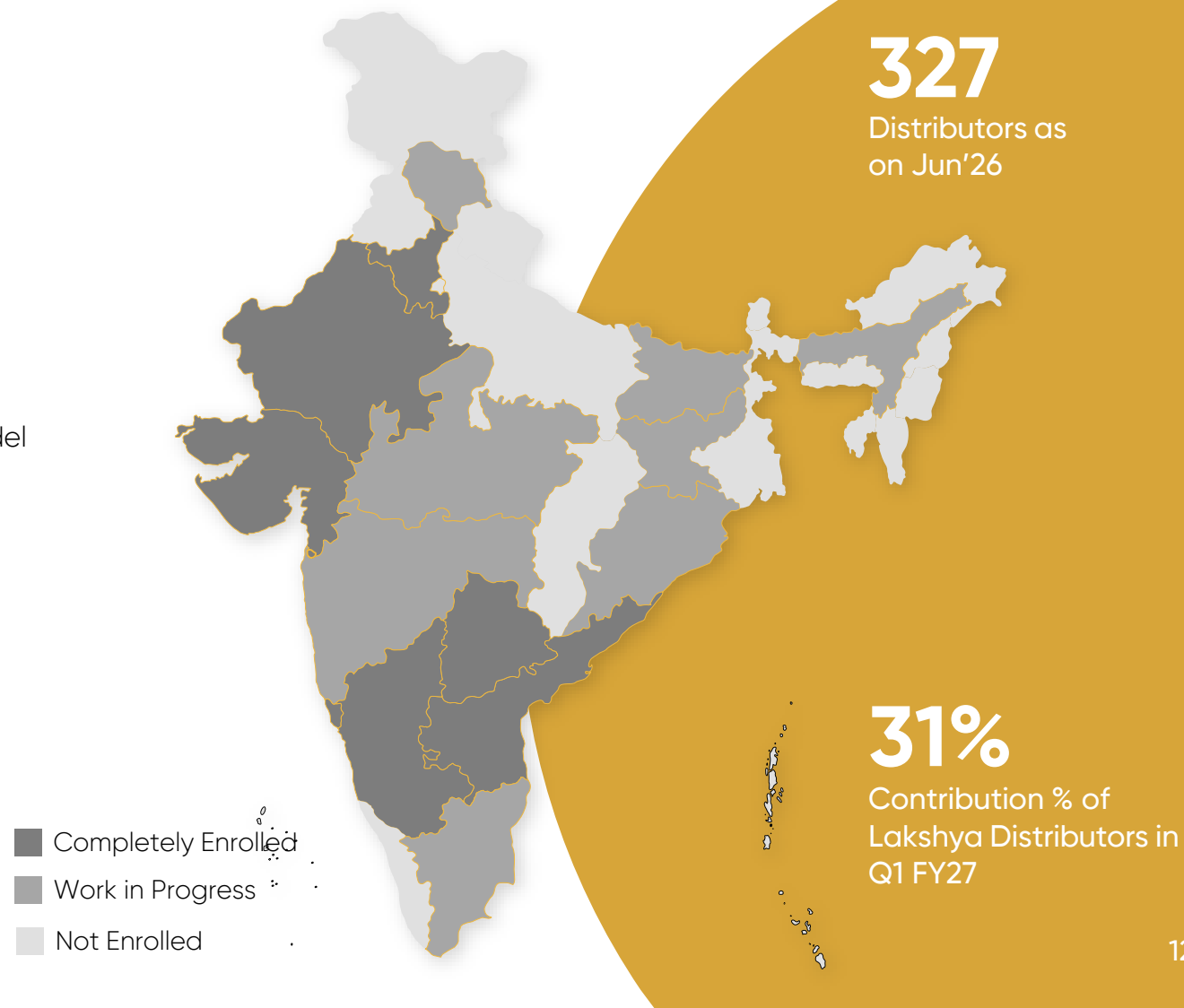
- Mapping retail network in area allocated to distributor
- Enrolling retailers into Project Lakshya
- Execute Retailer Bonding Programs to ensure higher retention
- Implementation of ARS and DMS at distributor level
- SOPs laid out for distributors leading to improved performance

## Why?

Reinvent the entire distribution model and transition from a push model to a replenishment-based model leading to a Demand-Pull Environment

## Outcomes

- Increased market penetration
- Increased primary sales and secondary sales
- Availability of last mile data from retailer
- Distributor performance analysis
- Efficient Product Planning & Inventory Management
- Improved working capital for distributor



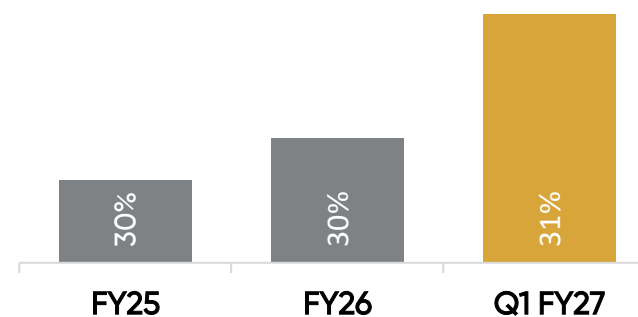


# Project Lakshya Updates (2/2)

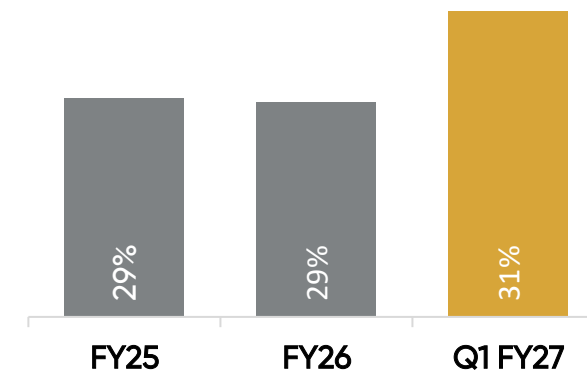


Dollar Retailer Bonding Program

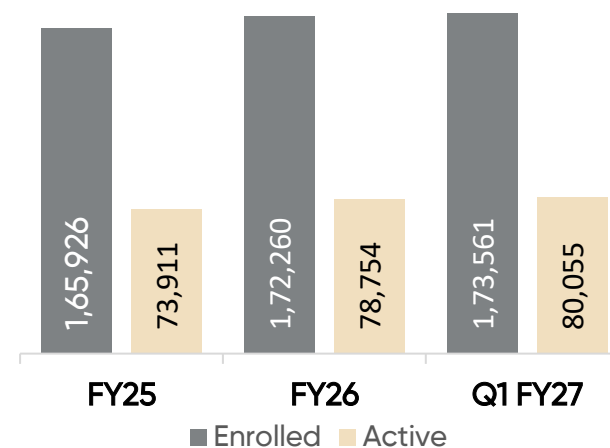
Value Contribution



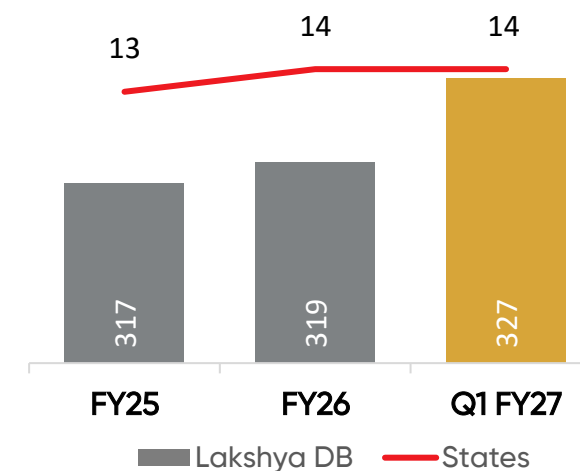
Volume Contribution



Lakshya Retailers



Lakshya DB



# Penetrating Countries Across The World

Export Revenue in Q1 FY27

₹ 191 Million

15 Countries

## Where We Export



# About

Dollar Industries Limited



# A Leading Player in Branded Outerwear and Innerwear

Established in 1972, we have been able to solidify our presence as one of the leading players in the Indian hosiery space.



**~300  
Million**

Garment manufacturing  
capacity (pieces)



**15%**

Market share in the  
Indian hosiery space



**2000+**

Products across all  
segments of presence



**2400+**

Total employees



**15  
Countries**

Export presence



**04**

Manufacturing  
units



**1500+**

Strong Pan-India  
dealer network

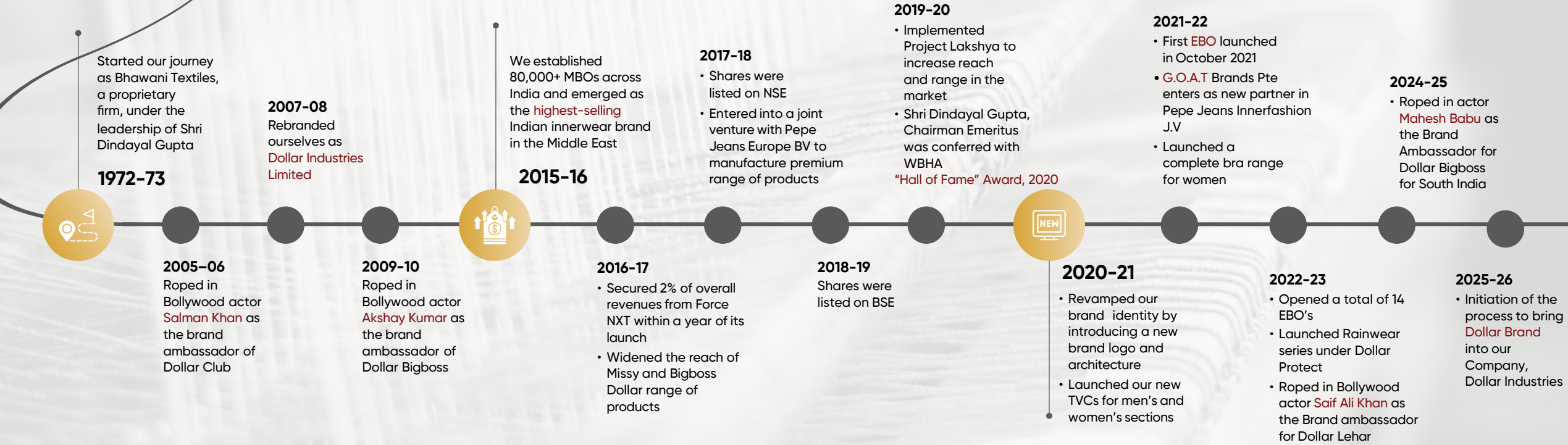
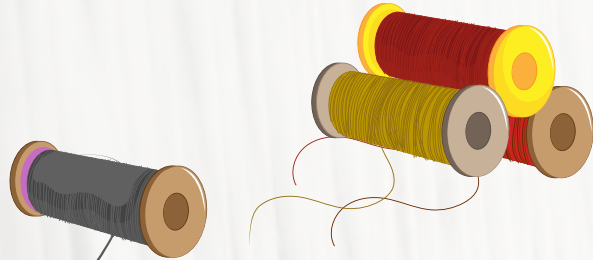


**900+**

Presence across large  
format stores



# Mapping Our Progress Over 50 Years





# Dollar Portfolio (1/2)



## Big Boss | J-Class | Athleisure

Vests, Briefs, Trunks, Gym  
Vests, Socks, Tank Tops,  
Crew Necks, Polos, Henley,  
Bermudas, Capri, Track  
Pants, Joggers



## Missy | Athleisure

Leg Wears, Casual  
Wear, Brassiere,  
Camisoles, Panties,  
Socks, Kurti



## Lehar

Vests, Briefs, Trunks,  
Panties, Socks,  
Camisoles



## Ultra | Wintercare

Thermal V-necks,  
Thermal Trousers,  
Long Camisoles, Short  
Camisoles, Socks



## Champion

T-shirts, Bermudas,  
Trousers, Socks



## Rainguard

Raincoats, Rainwear,  
Windcheaters, Winter  
Jackets



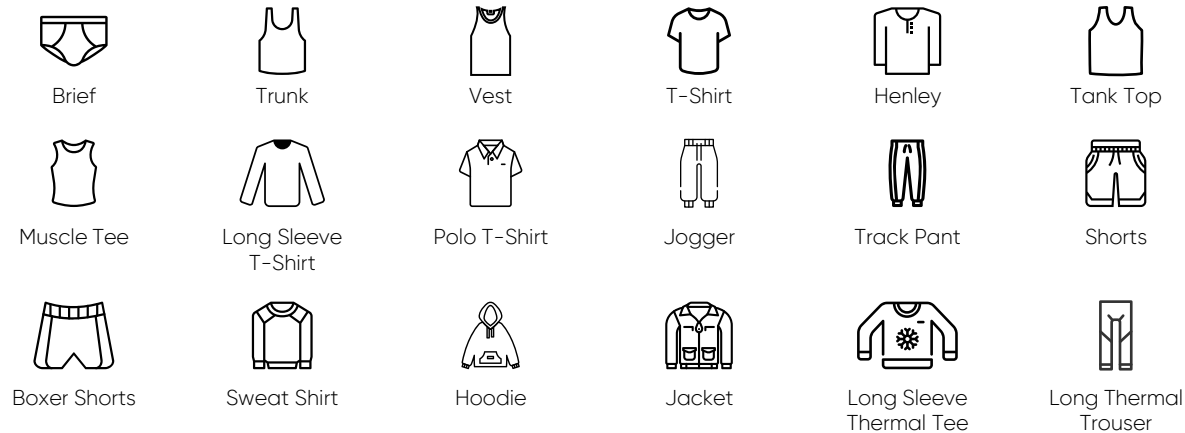
# Dollar Portfolio

(2/2)



## **FORCE NXT®**

### Innerwear & Athleisure



### Activewear



# Brand Architecture Breakup



 **DOLLAR**  
THERMALS

 **FORCE NXT.**  
INNERWEAR | ATHLEISURE

*Pepe Jeans*  
LONDON

**ASP – ₹ 230-250**



 **DOLLAR**  
JUNIOR

 **DOLLAR**  
MAN

 **DOLLAR**  
PROTECT

**ASP – ₹ 85-95**

 **DOLLAR**  
WOMAN



 **DOLLAR**  
ALWAYS

**ASP – ₹ 45-55**



Edging Past

# Competition with Integrated Value Chain

**2.5 Million**

Metres per month Captive elastic production capacity

**700 Tonnes**

Average monthly output of Ne 20s to 40s single yarn

**400 Tonnes**

Monthly installed capacity of bleaching and dyeing

**0.3 Million**

Pieces per day Captive cutting capacity

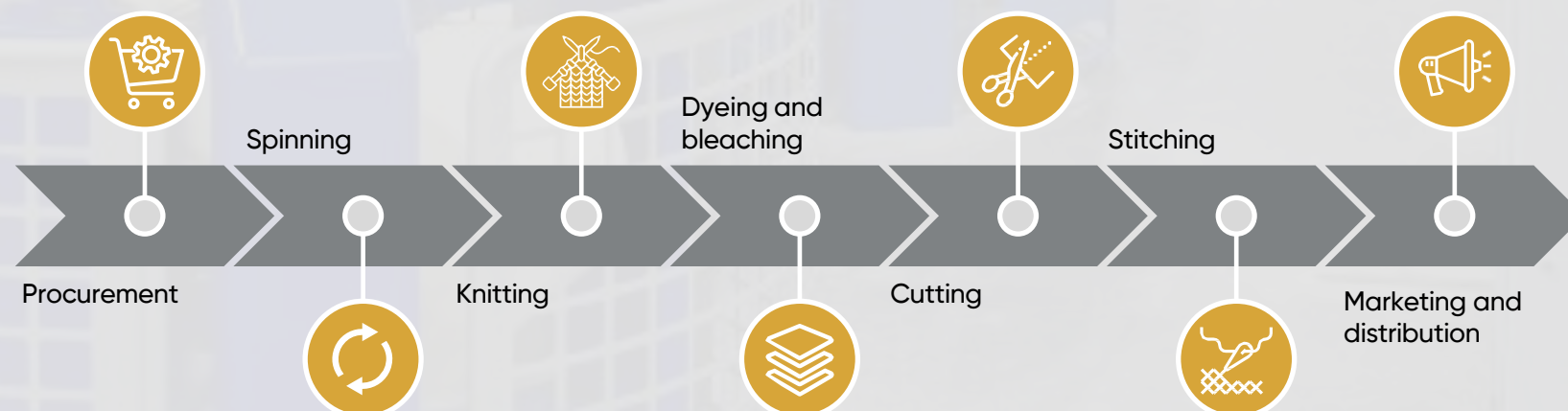
**300 Tonnes**

Monthly captive knitting capacity

**Manufacturing Facilities:**

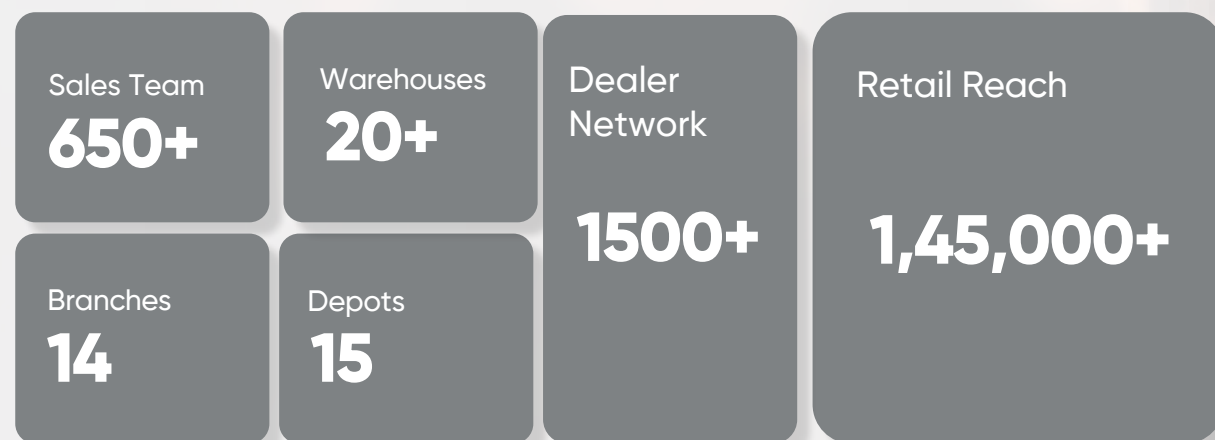
- Kolkata
- Tirupur
- Ludhiana
- Delhi

## Our Value Chain



Widening Footprint

# To Cater To Larger Population



Multi-Platform  
E-Retail Presence



Modern Trade &  
E-Commerce





Guided By

# Experienced Directors



Managing Director

Mr. Vinod Kumar Gupta



Managing Director

Mr. Binay Kumar Gupta



Whole-time Director

Mr. Krishan Kumar Gupta



Whole-time Director

Mr. Bajrang Kumar Gupta



Whole-time Director

Mr. Gopal Krishnan Sarankapani



Independent Director

Mrs. Divya Newatia



Independent Director

Mr. Srikumar Bandyopadhyay



Independent Director

Mrs. Shalini Jain



Independent Director

Ms. Vibha Agarwal



Independent Director

Mr. Sandip Kumar Kejriwal

# Supported By An **Experienced Team**



**President, Marketing**

Mr. Ankit Gupta



**Vice-President, Sales**

Mr. Aayush Gupta



**Vice-President, Strategy**

Mr. Gaurav Gupta



**Chief Financial Officer**

Mr. Ajay Kumar Patodia



**Company Secretary**

Mr. Abhishek Mishra



**Deputy GM – HR & Admin**

Ms. Aditi Ghosh



**GM – Sales**

Mr. Sanjay Srivastava



**GM – Marcom & Branding**

Mr. Shantanu Banerjee



**GM – Fabric Division**

Mr. Vedpal Verma



**GM – Channel Strategy & Transformation**

Mr. Amit Kumar



# Growth Drivers

## Strategic Priorities



Leveraging new  
Brand Overhaul



Investing in  
Digitization



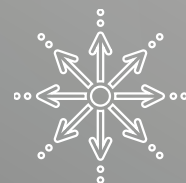
Growth Through  
Project Lakshya



Growth Through EBOs



Partnering for  
Growth



Diversifying Portfolio in  
Adjacent Segments

# Change In The Brand Architecture

## What are we doing?

- 6 categories created – MAN, WOMAN, JUNIOR, ALWAYS, THERMALS, PROTECT
- Akshay Kumar as our brand ambassador for Dollar man
- Signed Yami Gautam as our brand ambassador for Dollar Women
- Redesigned our logo to enhance connect with the consumers
- Roped in Saif Ali Khan for Dollar Always

## Why?

To change the perception that Dollar is just a men's innerwear brand

## Outcomes

- We have been able to significantly enhance our brand recall through our dedicated branding initiatives.
- We now address the needs of a huge consumer spectrum through differentiated price categories: premium, mass premium and economy
- We seamlessly connect with the millennials and cater to their needs

# 13.3%

Share of women's segment revenue in Q1 FY27





# Digitalization To Increase Efficiencies

## Why?

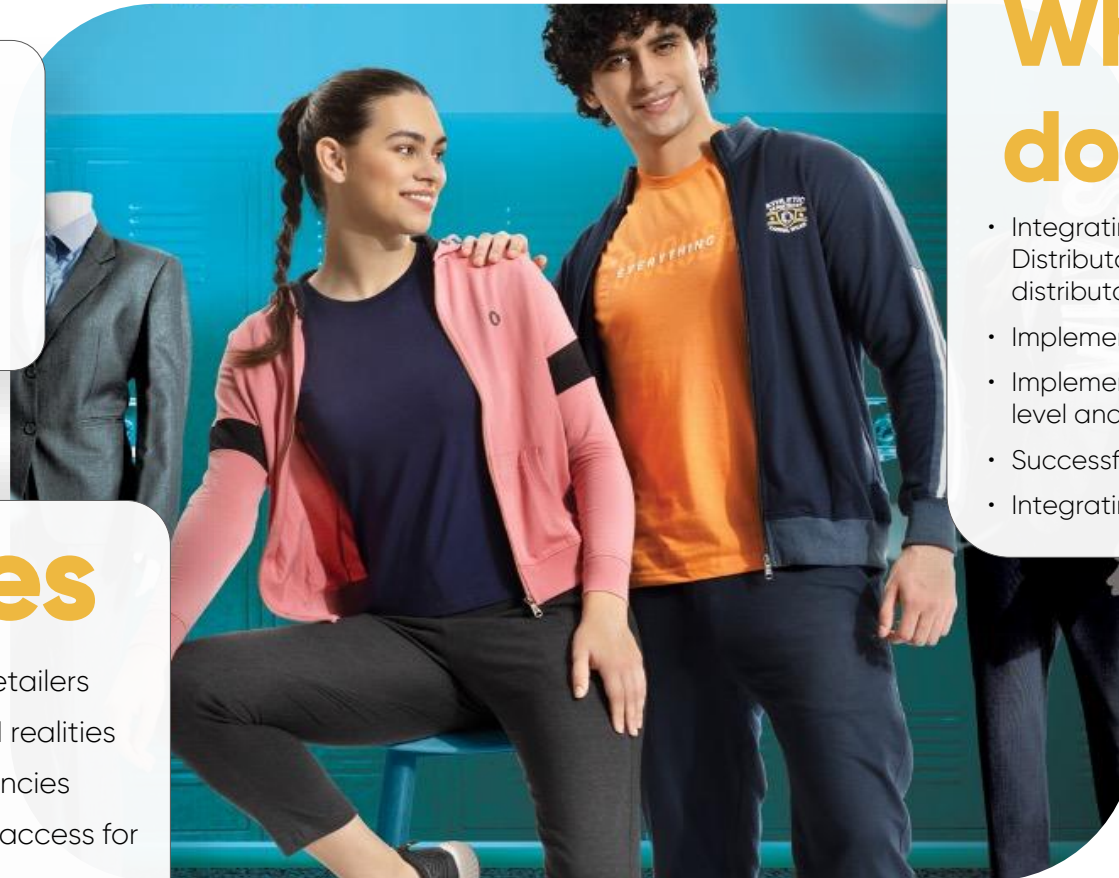
To integrate digitalization in our daily operations to increase efficiencies

## Outcomes

- Transparent engagements with retailers
- Deeper insights about on-ground realities
- Increased productivity and efficiencies
- With SAP, gain end-to-end data access for effective strategy execution

## What are we doing?

- Integrating Auto Replenishment System (ARS) and Distributor Management Systems (DMS) for our Lakshya distributors
- Implemented ARS at the supply chain level
- Implementing an after-sales service app at the retail level and activity tracker for the sales team
- Successfully transitioned to SAP Hana S/4 ERP system
- Integrating automated tele calling for our tele-callers



Strategic

# Partnership for Sustainable Growth

## Joint Venture with G.O.A.T

- We entered a 51-49 JV with G.O.A.T Brands Lab Pte for Pepe Jeans Inner fashion Pvt. Ltd.
- G.O.A.T Brands Lab Pte acquired 50% stake of Pepe and additional 2% non-voting equity
- Multi-brand distributor for men, women and kids' undergarments under athleisure, sportswear, lingerie, leisure wear, sleepwear, lounge wear made of natural fibers and MMF
- Would undertake business operations

## Expected outcomes

- Opportunity to widen our supply of finished goods directly to end consumers through D2C channels.
- Go for in-organic growth or brand acquisition.
- Set a foot mark in Super Premium brands



# Diversifying Product Portfolio in Adjacent Segment

'Dollar Protect', the ultimate rainwear line that combines elegance with unbeatable protection!

A wide range of raincoats for men, women and kids, made from premium fabric with additional leak-proof stitching of comprehensive waterproofing.



'Dollar Woman' celebrates the freedom of spirit every woman deserves with its newly launched lingerie line with a varied range of products like Everyday Bra, T-shirt Bra, Sports Bra, Beginners Bra, Strapless Bra, Sleep Bra, Nursing Bra.







# **Proposed Merger of Promoter Group Companies with Dollar Industries**



# Overview

- The merger involves nine companies:
  1. **ADDS Projects Private Limited** - Acquires/develops commercial properties; leases to Dollar Industries & affiliates.
  2. **Dindayal Texpro Private Limited** (de-merged segment) - Job work and makes leggings & kurtis using both Dollar-supplied & independent fabrics.
  3. **Amicable Properties Private Limited** - Rents out commercial spaces to Dollar Industries & group companies.
  4. **Bhawani Yarns Private Limited** - Job work and garment manufacturing (leggings & kurtis) with sourced and Dollar fabrics.
  5. **Dollar Brands Private Limited** - Owns the “Dollar” trademark; manages branding and trademark-related activities.
  6. **Goldman Trading Private Limited** - Leases developed/acquired properties to Dollar Industries & affiliates.
  7. **KPS Distributors Private Limited** - Rents out commercial real estate to Dollar Industries & related entities.
  8. **PHPL Properties Private Limited** - Holds & leases properties for Dollar Industries & group companies.
  9. **Zest Merchants Private Limited** - Provides leased real estate for operational infrastructure of the group.
- The company aims to strengthen **in-house production** capacity, reduce **intercompany transactions** and avoid **conflict of interest**
- Post the proposed merger, all the mentioned promoter group companies will be **consolidated** into **Dollar Industries Limited**, enabling it to independently manage key business verticals:
  1. Brand Ownership & IP through the merger Dollar Brands Pvt. Ltd.
  2. Manufacturing & Job Work via consolidation of Dindayal Texpro Pvt. Ltd. and Bhawani Yarns Pvt. Ltd
  3. Real Estate Leasing by merging Goldman Trading, ADDS Projects, Amicable Properties, KPS Distributors, PHPL Properties, and Zest Merchants

Current Status: **Approved** by **BSE & NSE** and endorsed by **Shareholders** (Court Convened Meeting, as per Hon'ble NCLT, Kolkata directions)

# Q1 FY27

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## FINANCIAL SUMMARY

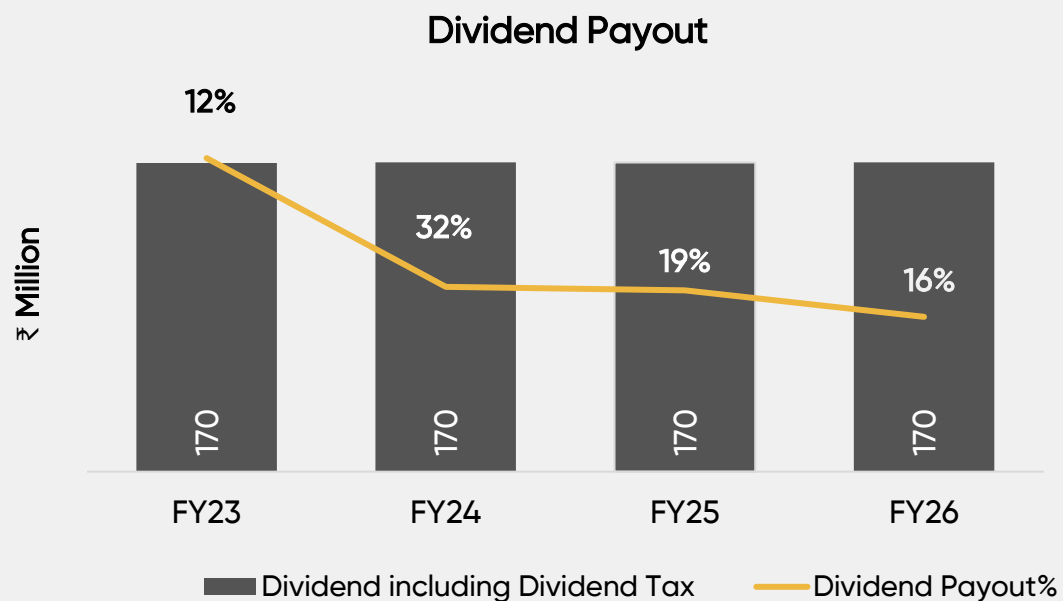
# Summary Profit & Loss

₹ Million

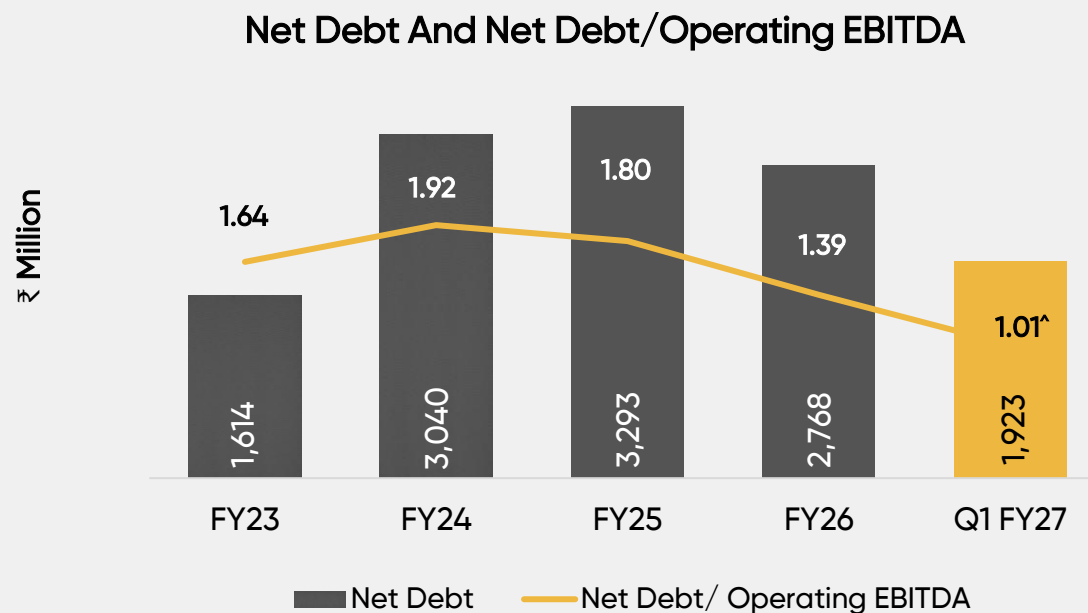
| Particulars                  | Q1 FY27 | Q1 FY26 | YoY Change | Q4 FY26 | QoQ Change | FY26   |
|------------------------------|---------|---------|------------|---------|------------|--------|
| Operating Income             | 4,048   | 3,991   | 1.4%       | 6,215   | (34.9%)    | 18,810 |
| Gross Profit                 | 1,512   | 1,415   | 6.9%       | 1,744   | (13.3%)    | 6,216  |
| Gross Profit (%)             | 37.4%   | 35.4%   | 192 bps    | 28.1%   | 930 bps    | 33.0%  |
| Operating EBITDA             | 478     | 429     | 11.4%      | 577     | (17.2%)    | 1,997  |
| Operating EBITDA Margin (%)  | 11.8%   | 10.7%   | 106 bps    | 9.3%    | 252 bps    | 10.6%  |
| Other Income                 | 8       | 7       | 27.7%      | 12      | (30.2%)    | 42     |
| Finance Cost                 | 55      | 65      | (14.5%)    | 58      | (4.4%)     | 244    |
| Depreciation                 | 93      | 95      | (1.4%)     | 108     | (13.8%)    | 397    |
| PBT                          | 349     | 284     | 22.9%      | 426     | (18.1%)    | 1,422  |
| PAT                          | 260     | 213     | 22.1%      | 326     | (20.1%)    | 1,074  |
| PAT Margin (%)               | 6.4%    | 5.3%    | 108 bps    | 5.2%    | 118 bps    | 5.7%   |
| Diluted EPS <sup>1</sup> (₹) | 4.59    | 3.76    | 22.1%      | 5.74    | (20.1%)    | 18.94  |

1. EPS figures are not YTD annualized

# Focus on Shareholder Value Creation

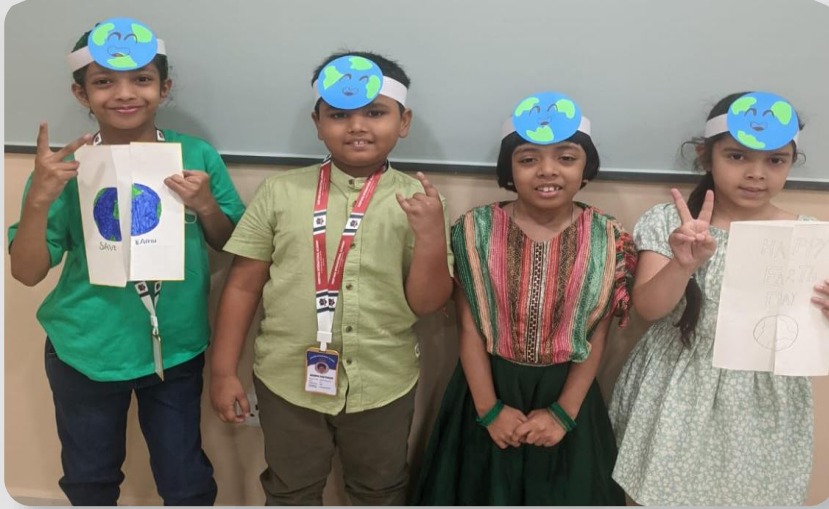


Consistent dividend payout



Company judiciously allocating its capital to balance between dividend payout and investment for growth





# ESG at Dollar Industries





# Contributing Towards a Greener Future Environment

## Solar Power

**150 Lakh**  
Units/Year

Power generation capacity of the solar power plant in Tirupur

**12 MW**

Total power generation capacity as on Jun'26

## Wind Power

**70 Lakh**  
Units

Total power generated annually

**4.95 MW**

Total power generation capacity of our four windmills

## Zero Liquid Discharge

**13.5**  
Tonnes

Daily production capacity of our effluent treatment plant

**1000 KL**

Zero liquid discharge capacity with multiple evaporators



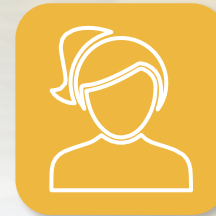
# Empowering Our Biggest Asset

## Social <sup>(1/2)</sup>



### **Employee Engagement**

Engaging with our employees on a daily basis to address their grievances



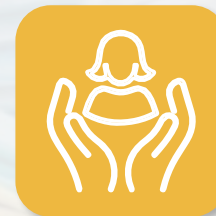
### **Women Empowerment**

Working towards reducing the gender gap and creating a safe working environment



### **Skill Development**

Conducting regular on-the-job and off-the-job training sessions to upskill our employees



### **Diversity And Inclusion**

Implementing anti-harassment and Anti-discrimination policies across all verticals of our company

# Empowering Our Biggest Asset

## Social (2/2)



Donated ~Rs 12 millions for educational purposes to Acharya Gurukul Haripur; Hariyana Shiksha Kendra, Vichaar Nirmaan Foundation & Vanprasth Sadhak Ashram



Donated ~Rs 3 millions for medical facilities to Bhawani Parivar Matri Sangh, Delhi and Marwari Relief Society, West Bengal



Donated ~Rs 0.6 millions for installation of Water Hut Services across West Bengal



Donated Rs 1.2 millions to Akhil Bharat Goseva Sansthan; Calcutta Pinjrapole Society and Rajasthan Gokalyan



# Strengths That Drive Governance



**Diverse and experienced** Board of Directors



Promoters possess **>3 decades of experience**



**All members of the Nomination & Remuneration Committee** are Independent Directors



Independent **Directors** account for **50%**



**75%** members of the Audit Committee consist of **Independent Directors**

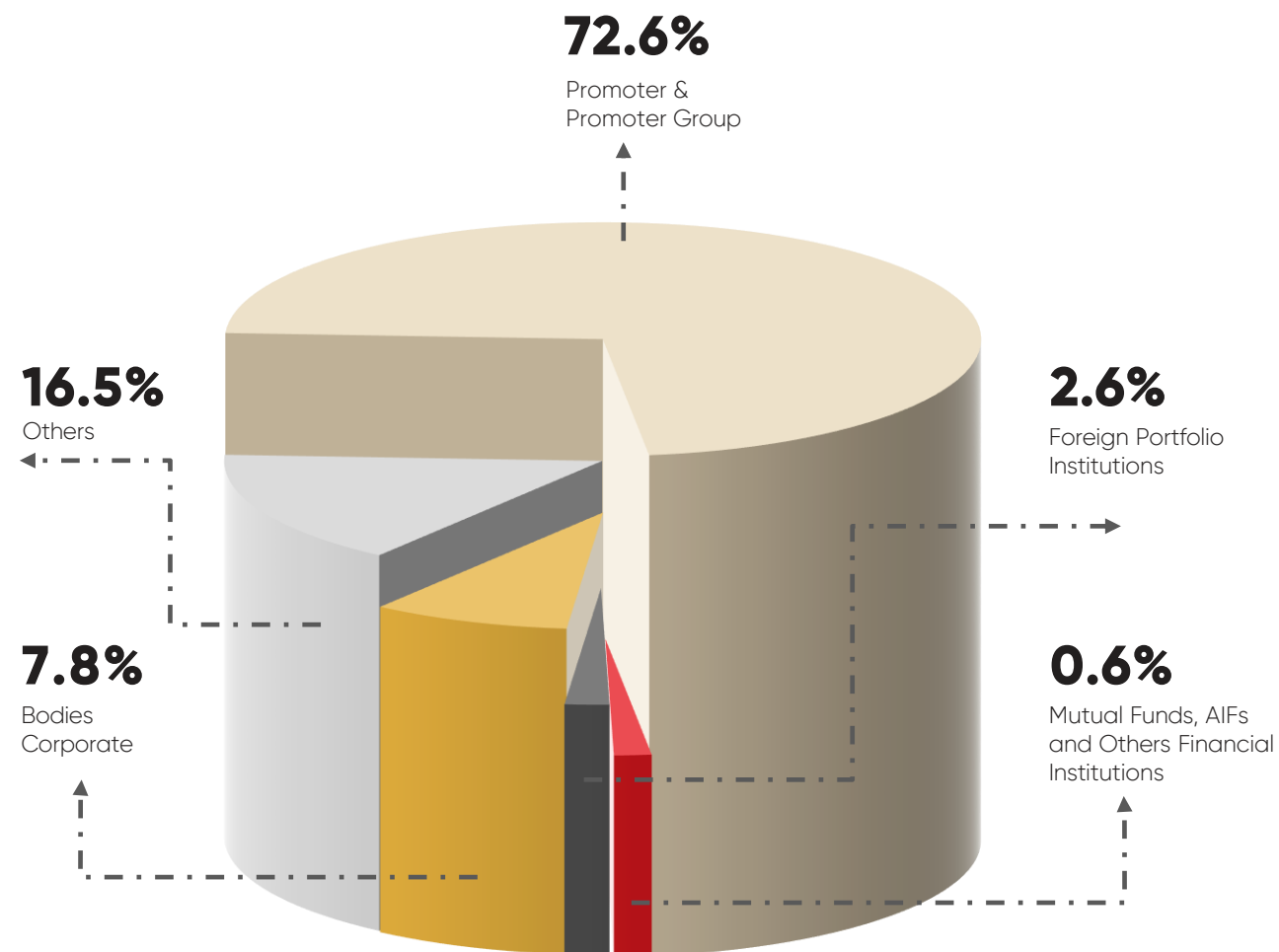


We have three **Woman Independent Director** on our Board

# Shareholding Summary

## Shares Information As on 30<sup>th</sup> June 2026

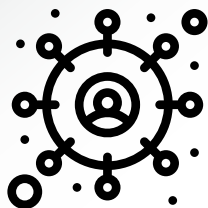
|                                |                    |
|--------------------------------|--------------------|
| NSE Ticker                     | <b>DOLLAR</b>      |
| BSE Ticker                     | <b>DOLLAR</b>      |
| Market Cap (INR Cr)            | <b>1,518.29</b>    |
| % Free-float                   | <b>27.43%</b>      |
| Free-float market cap (INR Cr) | <b>416.40</b>      |
| Shares outstanding             | <b>5,67,16,120</b> |



# Why DOLLAR?

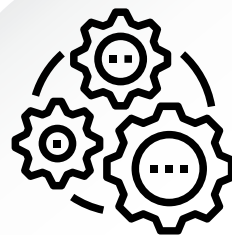
## Wide reach

Channel expansion  
& Omni Channel  
strategy



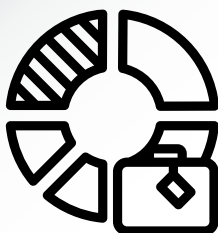
## Integrated operations

Integrated value  
chain



## Multi-brand portfolio covering wider user base

Increasing share of  
non-male users



## Favourable financial positioning

Continuously  
strengthening financials



# ANNEXURE



# Our VISION

Dollar in everyone's lives.

## Medium-term vision:

We aspire to metamorphise the Company into an aspirational brand by offering premium and super premium products

## Long-term vision:

To emerge as a complete brand and distribution company present across multiple categories of fashion wear – from garments to innerwear



# Core VALUES

- Insights and constant innovation are a way for Dollar. We also add value to the Dollar experience so as to keep it more vibrant and relevant
- The benchmark for Dollar's success is customer satisfaction
- Dollar delights its customers through a range of products that not only deliver comfort, but are constantly upgraded to keep the styling in line with the latest trends
- Business integrity is the way of life at Dollar. The Company is proud to stand by integrity and transparency in all its dealings and ensures adherence to highest standards of business ethics
- At Dollar, we value time and its optimum utilisation for timely decision making

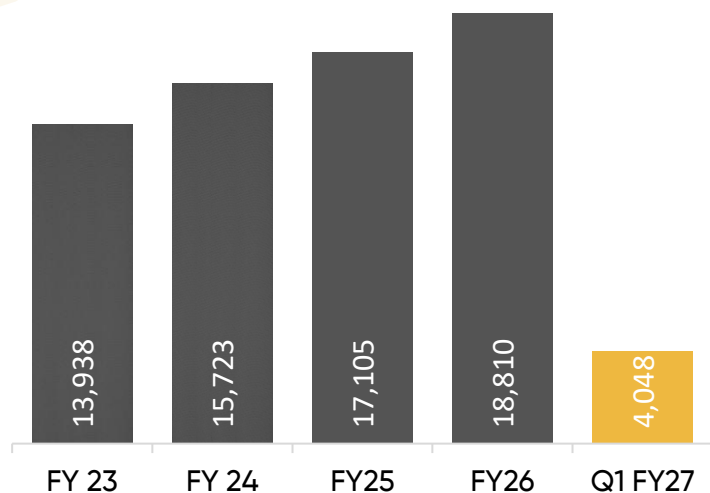
# Our MISSION

- To emerge as India's leading and most-loved innerwear brand
- To make fashionable yet affordable outerwear and innerwear
- To provide our customers with a higher standard of apparel
- To reach out to customers conveniently (modern trade and e-commerce)
- To outperform industry standards in terms of quality of earnings
- To enhance the lives of people centred around Dollar
- To achieve high governance standards

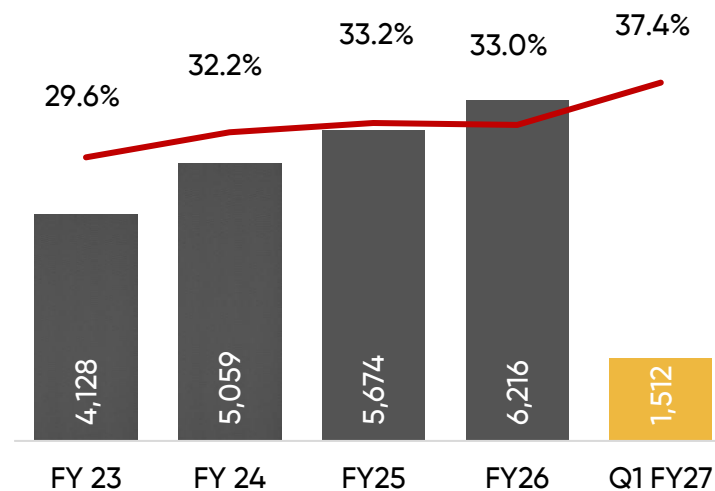


# Performance Track Record

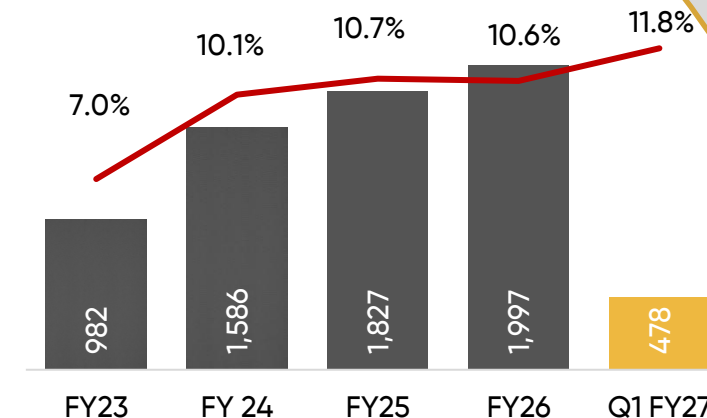
OPERATING INCOME (₹ Mn)



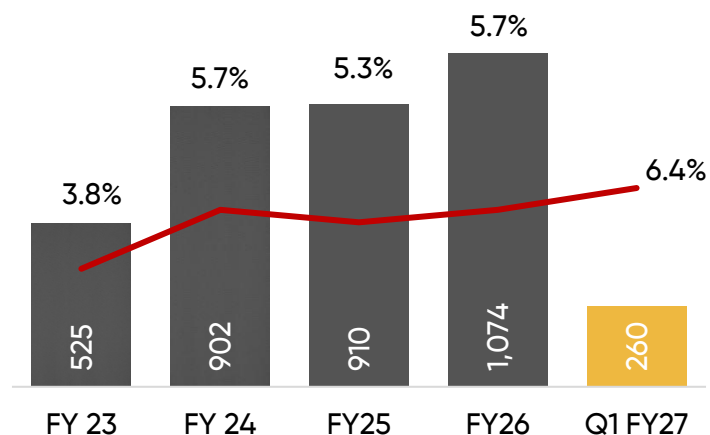
GROSS PROFIT (₹ Mn & % MARGIN)



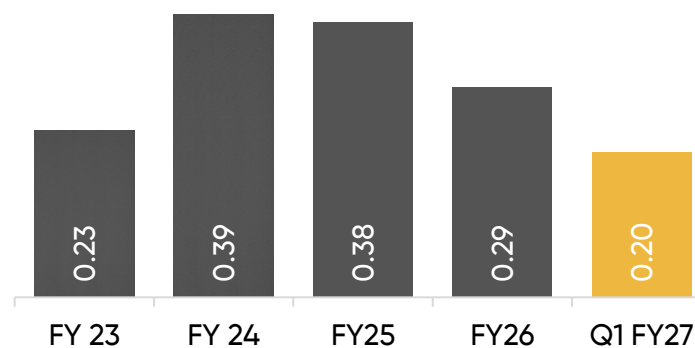
OPERATING EBITDA (₹ Mn & % MARGIN)



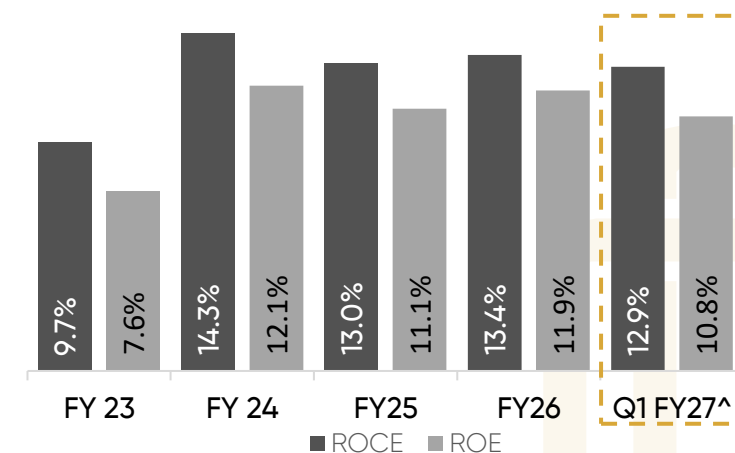
PAT (₹ Mn & % MARGIN)



NET DEBT – EQUITY RATIO



ROCE & ROE\*



\*ROE excludes Non-Controlling Interest; ^Annualized

# Cash Conversion Cycle Break Up

| Particulars                        | 30-Jun-25* | 31-Mar-26 | 30-Jun-26* |
|------------------------------------|------------|-----------|------------|
| Receivable Days <sup>1</sup>       | 120        | 115       | 130        |
| Inventory Days <sup>2</sup>        | 125        | 102       | 124        |
| Payable Days <sup>3</sup>          | 72         | 63        | 94         |
| Cash Conversion Cycle <sup>4</sup> | 173        | 154       | 160        |

1. Receivables days for is calculated by multiplying the average accounts receivables by 365/91 and dividing the result by the revenue from operations for the year/ period
2. Inventory days is calculated by multiplying the average inventory by 365/91 and dividing the result by the revenue from operations for the year/ period
3. Payables days is calculated by multiplying the average accounts payable by 365/91 and dividing the result by the Cost of Goods Sold for the year/ period. COGS includes sub-contracting expense
4. Cash conversion cycle is calculated by adding Receivables days to Inventory days reduced by Payables days

\*Annualized

# Stars of the East, 2026

Our Chairman & Managing Director, Mr. Vinod Kumar Gupta has been honoured at the **Neo Wealth Hurun Stars of the East 2026**, recognising outstanding leadership and enduring excellence in the apparel industry.





# THANK YOU



Chief Financial Officer  
**Ajay Kumar Patodia**

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